

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
WEDNESDAY, APRIL 15, 2026
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Wednesday, April 15, 2026, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Lazaro Beas, Member

MEMBERS ABSENT: Roberto Garza, Member

EX-OFFICIO MEMBERS

PRESENT: None

EX-OFFICIO MEMBERS

ABSENT: Mayor Ambrosio Hernandez
Mayor Pro-Tem Michael Pacheco

STAFF PRESENT: Luis Bazan, Bridge Director
Javier Martinez, Asst. Bridge Director
Vanessa Guzman, Marketing Coordinator
Cleo Salinas, Office Manager
Freddy Flores, Bus. Expansion & Special Projects Manager
Oscar Duenas, Intl. Business Development Manager

OTHERS PRESENT: Cynthia Garza, Deputy City Manager
Jamison Merrick, Finance Director
Patrizia Longoria, City Engineer
Michael Rodriguez, Asst. Police Chief
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Edgar Delgadillo called the meeting to order at 12:00 p.m. Roll call established a quorum.

Vice Chairman Martinez moved to excuse absent members. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR MARCH 2026

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of March 2026. He reported total crossings for the month of March were 118,707, which was an increase of 14,255 vehicles or 13.65% compared to last year. Mr. Bazan further reported total car crossings for the month of March were 56,497, which was an increase of 12,156 cars or 27.41%. He also reported that northbound car crossings for the month of March 2026 were 48,803, which was an increase of 788 cars or 1.64% and went over car crossing comparisons from other bridges for the month of March 2026.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of March 2026. He stated crossings were 62,210, which was an increase of 2,099 trucks or 3.49% increase and went over truck crossings comparisons from other bridges for the month of March 2026.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of March 2026 were 61,012, which was a decrease of -1,024 trucks or -1.65% decrease and stated the agriculture for the month of March 2026 had 22,795, which represents 37% of all imports from Mexico to the U.S. He further reported that the combination of northbound and southbound truck crossings for the month of March 2026 were 123,222, which was an increase of 1,075 or 0.88%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of March 2026. He stated cars were 56,497, 2X trucks were 3,976, 3X trucks were 5,113, 4X trucks were 679, 5X trucks were 45,891, 6X trucks were 238, mobile homes were 0, and wide loads were 166. He stated special crossings were 6,147 and the total combination for the month of March was 118,707.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of March 2026. He reported the total revenues collected for the month were \$2,500,428, which showed an increase of \$676,129 or 37.06% in revenues.

B) FINANCE REPORT FOR MARCH 2026

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the March 2026 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge. He also reported on F.Y. 2025-2026 2nd Quarter Crossings & Revenues Comparison.

C) ENGINEER'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Patrizia Longoria, City Engineer, was present and questions on projects could be entertained at this time.

Patrizia Longoria, City Engineer, reported on the DAP FY16 project. She stated the project was at 74% of the time allowed and 46% of the contract payout amount and are scheduled to finish by November 2026. She reported the contractor began concrete installation at the walk-up ramps located on the north and west sides of the Agricultural Building. She also added that installation of the roof deck on the Agricultural Lab building has started. She also reported that installation of the north, east, and west walls of the Cold Storage Building is ongoing.

Patrizia Longoria, City Engineer, reported on the 2nd Span Project. She stated the project was at 120% of the time allowed and 85% of the contract payout amount. She reported that the concrete barriers were built, and the international span deck has been poured. She added they were waiting on the International Boundary and Water Commission (IBWC) to identify the exact location for the gate installation. She also reported that the irrigation district system moved out of the way, and the levy walls were now being built.

Lastly, Patrizia Longoria, City Engineer, reported on the Commercial Vehicle Parking Area. She stated that the project was at 71% of the time allowed and at 17% of the contract payout amount. She reported that the project remained on schedule for completion by August 2026. She then presented a photo of the construction site and explained the project's status.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported that they had returned from the Binational Bridges and Border Crossing Group (BBBXG) meeting in Washington D.C., which the Pharr International Bridge has attended for the past 10 years to provide updates on the status of the Bridge Span Project. He also reported that during the BBBXG meeting, officials discussed plans to open several additional bridges, some of which are being developed through private investment under long-term agreements. He further stated that international bridges are currently facing a shortage of federal personnel, as agencies have not been able to hire sufficient officers to properly staff and operate all facilities. He finally highlighted that when the City of Pharr received the Presidential Permit for the Pharr International Bridge Span, the City already had both the staffing and operational capacity in place, which he noted distinguishes the Pharr Bridge from other crossings.

Lastly, Luis Bazan, Bridge Director provided details regarding the upcoming Border Business & Export Summit scheduled for Friday, May 08, 2026, from 9:00 a.m. to 1:00 p.m. at Pharr Development and Research Center. He also added that this event is a collaborative effort between the Pharr Economic Development Corporation (PEDC), Pharr Chamber of Commerce, and the Pharr International Bridge. He further stated that the summit provides significant value to the trade community, noting that this is another factor that distinguishes the City of Pharr.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR MARCH 18, 2026 – REGULAR CALLED MEETING

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice Chairman Martinez moved to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON RATIFICATION OF PROOSAL FROM XOANA ENTERTAINMENT COMPANY FOR A STRATEGIC BILLBOARD CAMPAIGN IN THE AMOUNT OF \$22,590.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice Chairman Martinez moved to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

C) DISCUSSION AND ACTION, IF ANY, ON 2026 GLOBAL PRODUCE & FLORAL SHOW (FORMERLY PMA) TEXAS TOWN PAVILION FOR AN AMOUNT NOT TO EXCEED \$27,000.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice Chairman Martinez **moved** to approve. Member Beas seconded the motion and when put to a vote, it carried unanimously.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

None

ITEM 5. RECONVENE

None

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Vice Chairman Martinez moved to adjourn. Secretary Campero seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 12:33 p.m.

BRIDGE BOARD:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 15^h DAY OF APRIL 2026, the Toll Bridge Board convened in a **REGULAR CALLED MEETING** at the Commissioner's Room located at 118 S. Cage, 2nd Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, I, **CLEO SALINAS, OFFICE MANAGER**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

CLEO SALINAS
OFFICE MANAGER

APPROVED: _____