



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, APRIL 6, 2026**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of Minutes for March 3, 2026 — Regular Called Meeting
- B) Status Report - Revenue and Expenditure report for the month of February 2026
- C) Status Report - Golf Course, Pro Shop and Kitchen Operation
- D) Board Comments

3. ADJOURNMENT:

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 30th of March 2026 at 3:00 p.m. and will remain posted continuously for at least three (3) business days preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

AGENDA REGULAR MEETING
April 6, 2026



WITNESS MY HAND AND SEAL, this 30th day of March 2026



ALESSANDRA GARCIA, CPM
ASSISTANT CITY CLERK

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the _____ day of _____, 20__ by,

Name: _____

Title: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
MARCH 3, 2026, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, March 3, 2026, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Rudy Martinez
Carlos Alanis
Michael Pacheco
Xavier Garcia
Myla Anderson

ABSENT MEMBER: Jorge Gonzalez
Jaime Villarreal
Ricardo Medina
Rocky Benavidez

STAFF PRESENT: Will Borowski, Golf Course Manager
Maritza Gutierrez, Executive Administrative Assistant
Juan Salas, Assistant Superintendent

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Board member Michael Pacheco called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Xavier Garcia moved to excuse the absent board members. Board Member Myla Anderson seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR March 3, 2026 - REGULAR CALLED MEETING

Board Member Michael Pacheco introduced the item

Board Member Xavier Garcia moved to approve the minutes. Board Member

Carlos Alanis seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT - REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF January 2025

Board Member Michael Pacheco introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of January 2026, worksheet. He stated that as of January 2026, the revenues were \$117,589.08; the expenditures were \$130,068.86 with the with a loss of \$18,873.14 for the fiscal year. Board member Michael Pacheco asked if Mr. Borowski would like to go over detailed expenditures. A brief discussion was then held regarding the expenditures and repair expenses.

C) STATUS REPORT - GOLF COURSE, PROSHOP AND KITCHEN OPERATIONS

Board Member Michael Pacheco introduced the item.

Mr. Borowski presented the financial report, reviewing rounds played, overall sales, and green fee revenues. He noted a significant increase in club rental revenue, making it a strong month in that category. Board member Michael Pacheco inquired about kitchen operations, asking whether there were areas for improvement or any complaints about the kitchen operations. Mr. Borowski responded that a new menu was implemented in October 2025. Board member Michael Pacheco suggested implementing cross-training opportunities with the staff at the park bench deli at City Hall to enhance service and product knowledge. A brief discussion was then held.

Mr. Borowski also discussed the ongoing second-floor renovations at the clubhouse. He presented a slideshow on the progress and future trajectory of the club renovations. Board Member Rudy Martinez raised questions regarding the cart lease account and associated payments, which were briefly discussed. It was also noted that a cigar room is planned as part of future improvements.

Additionally, Mr. Borowski presented a slideshow covering the course maintenance program, including fertilization, aeration, and irrigation efforts. He highlighted improvements made possible by the installation of a new water pump.

Board Member Myla Anderson specifically inquired why the tunnel currently had no lighting. Mr. Will Borowski responded that he will be contacting AEP to request service.

D) BOARD COMMENTS

Board Member Michael Pacheco introduced the item. There were no comments.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Carlos Alanis **moved** to adjourn. Board Member Rudy Martinez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 5:51p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

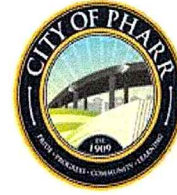
**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THIS THE 3RD DAY OF MARCH, 2026, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Maritza Gutierrez, Parks and Recreation Executive Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Maritza Gutierrez
Executive Administrative Assistant

APPROVED DATE:_____



Revenue & Expenditure History Summary

FY 2025-2026	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$104,794.37	\$58,834.87	\$45,959.50	\$45,959.50
November	\$107,249.00	\$121,531.73	-\$14,282.73	\$31,676.77
December	\$103,008.28	\$141,637.33	-\$38,629.05	-\$6,952.28
January	\$117,502.08	\$130,068.86	-\$12,566.78	-\$19,519.06
February	\$109,319.00	\$83,519.45	\$25,799.55	\$6,280.49
March			\$0.00	\$0.00
April			\$0.00	\$0.00
May			\$0.00	\$0.00
June			\$0.00	\$0.00
July			\$0.00	\$0.00
August			\$0.00	\$0.00
September			\$0.00	\$0.00
Totals	\$541,872.73	\$535,592.24	\$6,280.49	



Revenue & Expenditure History Summary

FY 2026-2027	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October				
November				
December				
January				
February				
March				
April				
May				
June				
July				
August				
September				
Totals	\$0.00	\$0.00	\$0.00	

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 02/01/2026 - 12:00:00 am To: 02/28/2026 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	826	20,650.00	0.00	20,650.00	100.00	20.71%
18 Junior Fee	15	225.00	0.00	225.00	100.00	0.23%
9 Green Fee	464	7,424.00	0.00	7,424.00	100.00	7.45%
9 Junior Fee	22	220.00	0.00	220.00	100.00	0.22%
Twilight Green Fee	361	5,415.00	0.00	5,415.00	100.00	5.43%
Raincheck GREEN FEE	4	0.00	0.00	0.00	0.00	0.00%
REPLAY 18 HOLES	7	140.00	0.00	140.00	100.00	0.14%
Group Rate Fee	59	2,065.00	0.00	2,065.00	100.00	2.07%
Promo Green Fee 9/18	27	0.00	0.00	0.00	0.00	0.00%
High School	43	525.00	0.00	525.00	100.00	0.53%
City Employee	2	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	999	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	16	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	10	0.00	0.00	0.00	0.00	0.00%
TOUNAMENT GREEN FEE	131	8,870.00	0.00	8,870.00	100.00	8.90%
VOLUNTEER RD.	19	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	6	32.00	0.00	32.00	100.00	0.03%
Green Fee Totals:	3011	45,566.00	0.00	45,566.00	100.00	45.71%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	846	11,725.56	0.00	11,725.56	100.00	11.76%
9 Hole Shared Cart	524	4,841.76	0.00	4,841.76	100.00	4.86%
Spectator Cart Fee	36	997.56	0.00	997.56	100.00	1.00%
ANNUAL SHARED CART	957	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	6	55.44	0.00	55.44	100.00	0.06%
Non Playing Rider 18 hole	12	166.32	0.00	166.32	100.00	0.17%
Promo Shared Cart 9/18	8	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	361	4,003.49	0.00	4,003.49	100.00	4.02%
RAINCHECK SHARED CART	2	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	25	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2777	21,790.13	0.00	21,790.13	100.00	21.86%
Tax:		1,791.85				
Total:		23,581.98				
<u>Department: Driving Range</u>						
Small Bucket	22	110.00	0.00	110.00	100.00	0.11%
Large Bucket	31	310.00	0.00	310.00	100.00	0.31%
RANGE BUCKET MEMBERSHIP	11	0.00	0.00	0.00	0.00	0.00%
Value Added Small Range	1	0.00	0.00	0.00	0.00	0.00%
10 LGE BUCKET PUNCH CARD	1	80.00	0.00	80.00	100.00	0.08%
Driving Range Totals:	66	500.00	0.00	500.00	100.00	0.50%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	20	739.00	0.00	739.00	100.00	0.74%
RANGE/TWILIGHT RENTAL	14	258.72	0.00	258.72	100.00	0.26%
CLUB RENTAL 9 HOLES	11	274.34	0.00	274.34	100.00	0.28%
Club Rentals Totals:	45	1,272.06	0.00	1,272.06	100.00	1.28%
Tax:		104.94				
Total:		1,377.00				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	74	740.00	0.00	740.00	100.00	0.74%
9 HOLE PRIVATE CART FEE	6	60.00	0.00	60.00	100.00	0.06%
3 Month Private Cart Fee	4	800.00	0.00	800.00	100.00	0.80%
ANNUAL PRIVATE CART FEE	1	700.00	0.00	700.00	100.00	0.70%
MONTHLY PRIVATE CART FEE	17	1,700.00	0.00	1,700.00	100.00	1.71%
Private Carts Totals:	102	4,000.00	0.00	4,000.00	100.00	4.01%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 02/01/2026 - 12:00:00 am To: 02/28/2026 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % of Business	
<u>Department: Gift Certificate</u>						
Gift Certificate	2	100.00	0.00	100.00	100.00	0.10%
Gift Certificate (Liability)	-2	(100.00)	0.00	(100.00)	100.00	(0.10)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Credit Book Setup</u>						
Wed Men's League	4	1,439.00	0.00	1,439.00	100.00	1.44%
Credit Book Setup Totals:	4	1,439.00	0.00	1,439.00	100.00	1.44%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1644	1,644.00	0.00	1,644.00	100.00	1.65%
Improvement Fund Totals:	1644	1,644.00	0.00	1,644.00	100.00	1.65%
<u>Department: Memberships</u>						
ANNUAL SINGLE	1	1,100.00	0.00	1,100.00	100.00	1.10%
9 Hole Punch Card (25)	1	375.00	0.00	375.00	100.00	0.38%
3MO SINGLE ADD MONTH	4	1,000.00	0.00	1,000.00	100.00	1.00%
3MO COUPLE ADD MONTH	10	3,965.00	0.00	3,965.00	100.00	3.98%
1 Mo Single April-Dec	2	500.00	0.00	500.00	100.00	0.50%
18 Punch Card (10 Rounds)	1	240.00	0.00	240.00	100.00	0.24%
Memberships Totals:	19	7,180.00	0.00	7,180.00	100.00	7.20%
<u>Department: Snacks</u>						
Chips	2	4.00	0.00	4.00	100.00	0.00%
Snacks Totals:	2	4.00	0.00	4.00	100.00	0.00%
Tax:		0.34				
Total:		4.34				
<u>Department: Mexican Food</u>						
Burritos	5	13.85	0.00	13.85	100.00	0.01%
Mexican Food Totals:	5	13.85	0.00	13.85	100.00	0.01%
Tax:		1.15				
Total:		15.00				
<u>Department: Sandwiches</u>						
Hot Dog with Chips	4	18.48	0.00	18.48	100.00	0.02%
Cold Sandwiches	11	50.82	11.88	38.94	76.62	0.04%
Grilled Cheese w/chips	1	4.62	0.00	4.62	100.00	0.00%
Inmate Sandwiches	180	180.00	45.00	135.00	75.00	0.14%
Sandwiches Totals:	196	253.92	56.88	197.04	77.60	0.20%
Tax:		6.08				
Total:		260.00				
<u>Department: Breakfast</u>						
Breakfast Taco	165	728.65	108.90	619.75	85.05	0.62%
Breakfast Taco w/ beans	2	5.54	0.00	5.54	100.00	0.01%
Breakfast Totals:	167	734.19	108.90	625.29	85.17	0.63%
Tax:		43.77				
Total:		777.96				
<u>Department: Beverages</u>						
MT DEW	11	20.35	0.00	20.35	100.00	0.02%
Gatorade	31	85.87	19.22	66.65	77.62	0.07%
Bottled Water	104	192.40	8.32	184.08	95.68	0.18%
16 oz. Coffee	161	212.85	0.00	212.85	100.00	0.21%
12 oz. Coffee	16	29.60	0.00	29.60	100.00	0.03%
Beverages Totals:	323	541.07	27.54	513.53	94.91	0.52%
Tax:		36.00				
Total:		577.07				

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 02/01/2026 - 12:00:00 am To: 02/28/2026 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Beer & Wine</u>						
Twisted Tea	2	7.38	2.00	5.38	72.90	0.01%
Ultra N/A	139	448.97	184.87	264.10	58.82	0.26%
Beer & Wine Totals:	141	456.35	186.87	269.48	59.05	0.27%
Tax:		38.13				
Total:		494.48				
<u>Department: Other</u>						
Token Large Bucket	252	2,520.00	0.00	2,520.00	100.00	2.53%
Token Small Bucket	215	1,075.00	0.00	1,075.00	100.00	1.08%
Other Totals:	467	3,595.00	0.00	3,595.00	100.00	3.61%
<u>Department: Merchandise</u>						
BAG COVERS	10	222.26	129.20	93.06	41.87	0.09%
BAGS	1	230.95	201.50	29.45	12.75	0.03%
CAPS, MENS	5	97.01	75.44	21.57	22.23	0.02%
GLOVES	33	454.62	247.50	207.12	45.56	0.21%
GOLF BALLS	127	1,483.33	1,050.21	433.12	29.20	0.43%
HATS, MENS - Numeric	1	23.09	18.18	4.91	21.26	0.00%
MISCELLANEOUS	2	12.94	2.30	10.64	82.23	0.01%
SHIRTS, MENS	13	401.78	260.26	141.52	35.22	0.14%
SHOES, LADIES	1	55.43	48.75	6.68	12.05	0.01%
SHOES, MENS	2	129.33	107.39	21.94	16.96	0.02%
SKIRTS, LADIES	4	73.92	58.40	15.52	21.00	0.02%
SOCKS	1	184.76	149.71	35.05	18.97	0.04%
SUNGLASSES	1	13.86	10.00	3.86	27.85	0.00%
TEES	25	69.25	10.25	59.00	85.20	0.06%
Merchandise Totals:	226	3,452.53	2,369.09	1,083.44	31.38	1.09%
Tax:		271.81				
Total:		3,724.34				
<u>Department: Food and Beverage</u>						
Beer & Wine	1712	5,953.42	2,022.92	3,930.50	66.02	3.94%
Food and Beverage Totals:	1712	5,953.42	2,022.92	3,930.50	66.02	3.94%
Tax:		494.40				
Total:		6,447.82				
<u>Department: Food and Beverage</u>						
Beverages	963	2,107.22	560.43	1,546.79	73.40	1.55%
Food and Beverage Totals:	963	2,107.22	560.43	1,546.79	73.40	1.55%
Tax:		172.26				
Total:		2,279.48				
<u>Department: Food and Beverage</u>						
Breakfast	471	1,318.53	415.44	903.09	68.49	0.91%
Food and Beverage Totals:	471	1,318.53	415.44	903.09	68.49	0.91%
Tax:		109.47				
Total:		1,428.00				
<u>Department: Food and Beverage</u>						
Mexican Food	103	285.31	52.62	232.69	81.56	0.23%
Food and Beverage Totals:	103	285.31	52.62	232.69	81.56	0.23%
Tax:		23.69				
Total:		309.00				
<u>Department: Food and Beverage</u>						
Sandwiches	312	1,690.84	425.73	1,265.11	74.82	1.27%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 02/01/2026 - 12:00:00 am To: 02/28/2026 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Food and Beverage</u>						
Food and Beverage Totals:	312	1,690.84	425.73	1,265.11	74.82	1.27%
Tax:		139.12				
Total:		1,829.96				
<u>Department: Food and Beverage</u>						
Snacks	212	467.14	127.44	339.70	72.72	0.34%
Food and Beverage Totals:	212	467.14	127.44	339.70	72.72	0.34%
Tax:		38.37				
Total:		505.51				
<u>Department: Food and Beverage</u>						
Soups & Salad	2	14.78	0.00	14.78	100.00	0.01%
Food and Beverage Totals:	2	14.78	0.00	14.78	100.00	0.01%
Tax:		1.22				
Total:		16.00				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	2242	1,768.00	0.00	1,768.00	100.00	1.77%
Credit Card Surcharge Totals:	2242	1,768.00	0.00	1,768.00	100.00	1.77%
Report Totals:		106,047.34	6,353.86	99,693.48	94.01	100.00%
Tax:		3,272.60				
Total:		109,319.94				

Cash	21,847.99	Amer Express	4,212.10
Check	13,627.00	Discover	1,756.70
Credit Book	501.30	Master Card	19,958.50
Gift Certificate	116.02	Visa	47,300.33
Credit Card	73,227.63		
Total:	109,319.94		73,227.63



Pharr, TX

Budget Report Account Summary

For Fiscal: FY 25-26 Period Ending: 02/28/2026

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Expense						
75-51000-1100-000	SALARIES	694,100.00	694,100.00	46,796.42	257,579.32	436,520.68 62.89 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	957.65	7,245.10	-2,245.10 -44.90 %
75-51000-1105-000	F I C A	53,100.00	53,100.00	3,550.11	19,729.95	33,370.05 62.84 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	56.27	245.10	125,254.90 99.80 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	2,900.00	2,900.00	0.00	0.00	2,900.00 100.00 %
75-51000-1108-000	TEC TAXES	6,600.00	6,600.00	304.56	861.10	5,738.90 86.95 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	480.89	2,762.76	-62.76 -2.32 %
75-51000-1114-001	FRONTIER	16,400.00	16,400.00	0.00	10,570.47	5,829.53 35.55 %
75-51000-1115-000	EMPLOYEES RETIREMENT	69,300.00	69,300.00	5,105.98	28,380.29	40,919.71 59.05 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.00	400.00 100.00 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	120.95	530.68	1,069.32 66.83 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	752.08	847.92 53.00 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.59	0.59	99.41 99.41 %
75-51000-2203-000	SMALL TOOLS	800.00	800.00	0.00	0.00	800.00 100.00 %
75-51000-2206-000	JANITORIAL SUPPLIES	6,500.00	6,500.00	0.00	1,861.46	4,638.54 71.36 %
75-51000-2207-000	CHEMICALS	45,000.00	45,000.00	235.62	14,540.61	30,459.39 67.69 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	45,000.00	30,000.00	185.83	14,579.97	15,420.03 51.40 %
75-51000-2217-000	BEER FOR RE-SALE	26,500.00	26,500.00	1,735.18	5,445.07	21,054.93 79.45 %
75-51000-2218-000	SNACK BAR SUPPLIES	35,000.00	35,000.00	0.00	5,249.58	29,750.42 85.00 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	35,800.00	1,838.78	22,945.16	12,854.84 35.91 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,000.00	1,000.00	0.00	0.00	1,000.00 100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,000.00	20,000.00	0.00	10,841.97	9,158.03 45.79 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	24,000.00	24,000.00	1,642.19	9,038.40	14,961.60 62.34 %
75-51000-3305-000	IRRIGATION REPAIRS	22,000.00	32,000.00	3,921.17	23,930.67	8,069.33 25.22 %
75-51000-3310-000	SOFTWARE	900.00	900.00	0.00	58.27	841.73 93.53 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	0.00	0.00	30.02	107.71	-107.71 0.00 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,200.00	4,200.00	1,516.28	6,113.80	-1,913.80 -45.57 %
75-51000-5502-000	ADVERTISING	1,000.00	1,000.00	0.00	0.00	1,000.00 100.00 %
75-51000-5503-000	TRAINING & TRAVEL	1,100.00	1,100.00	0.00	0.00	1,100.00 100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	6,000.00	6,000.00	0.00	5,632.60	367.40 6.12 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	90.49	2,918.08	7,181.92 71.11 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	3,543.43	14,423.77	21,676.23 60.04 %
75-51000-5530-000	CONTRACTUAL SERVICES	152,000.00	152,000.00	0.00	50,371.11	101,628.89 66.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	90.10	7,999.40	17,700.60 68.87 %
75-51000-6601-000	GAS & OIL	100.00	9,100.00	0.00	208.61	8,891.39 97.71 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	5,300.00	0.00	4,542.38	757.62 14.29 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	1,460.76	7,767.51	35,632.49 82.10 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	0.00	220.17	3,179.83 93.52 %
75-51000-8804-000	OTHER EQUIPMENT	32,000.00	32,000.00	0.00	16,802.38	15,197.62 47.49 %
75-51000-8805-000	SITE IMPROVEMENTS	0.00	0.00	9,856.18	13,687.66	-13,687.66 0.00 %
	Expense Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22 63.74 %
	Fund: 75 - PHARR GOLF COURSE FUND Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22 63.74 %
	Report Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22 63.74 %

Group Summary

Account Type	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Expense	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22	63.74 %
Fund: 75 - PHARR GOLF COURSE FUND Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22	63.74 %
Report Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22	63.74 %

Fund Summary

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance	
					Favorable (Unfavorable)	Percent Remaining
75 - PHARR GOLF COURSE FUND	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22	63.74 %
Report Total:	1,566,200.00	1,566,200.00	83,519.45	567,943.78	998,256.22	63.74 %

Golf Report

Course:

1. Irrigation repairs ongoing.
2. Using Ropes to improve bare areas.
3. Started Aerification and Fertilization for Fairways.
4. Struggling to keep our budget black due to irrigation repairs.

Golf Shop:

Feb 2025 \$86,451 Rounds 2,893

Feb 2026 \$109,319 Rounds 3,011 (118 more than 2025 +104%)

- \$22,868 Improvement Feb 2026 vs Feb 2025.
- 126% Increase overall sales.
- \$13,239 more in Green Fees. +141% vs 2025
- \$5,098 more in Cart Fees. +128 vs 2025
- \$700 more club rentals (45 vs 25)
- \$1,000 more Range Balls sales. 100 more large buckets sold

Feb Revenue & Net

2024: \$104,342	\$505,098 FYTD	\$ -73,014.56	FYTD
2025: \$86,451	\$486,509 FYTD	\$ -29,386.61	FYTD
2026: \$109,316	\$541,872 FYTD	\$ 6,280.49	FYTD

Good afternoon Will,

On behalf of our department, thank you and your golf department for hosting us on Tuesday, and for taking the time to speak with the kids about the course and share your knowledge of golf. Both the staff and kids had a wonderful time and appreciated the experience. Thank you again for your support...

Police Chief Juan Gonzalez

Pharr Police Department

1900 S. Cage, Pharr, TX 78577

Office: (956) 402-4739/





AGENDA MEMORANDUM



BOARD: TIERRA DEL SOL GOLF
COURSE ADVISORY BOARD

AGENDA ITEM #: 2.D.

DATE SUBMITTED: March 26, 2026

MEETING DATE: April 6, 2026

FROM: Maritza Gutierrez, Executive
Administrative Assistant

DEPARTMENT: Golf

DIRECTOR: Will Borowski

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board comments.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Maritza Gutierrez
Will Borowski

Created/Initiated - 03/26/2026
Final Approval - 03/27/2026