

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
WEDNESDAY, JANUARY 21, 2026
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Wednesday, January 21, 2026, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Lazaro Beas, Member

MEMBERS ABSENT: Roberto Garza, Member

EX-OFFICIO MEMBERS

PRESENT: None

EX-OFFICIO MEMBERS

ABSENT: Mayor Ambrosio Hernandez
Mayor Pro-Tem Michael Pacheco

STAFF PRESENT: Luis Bazan, Bridge Director
Javier Martinez, Asst. Bridge Director
Vanessa Guzman, Marketing Coordinator
Cleo Salinas, Office Manager
Freddy Flores, Bus. Expansion & Special Projects Manager
Mario Garza, Business Development Manager

OTHERS PRESENT: Jamison Merrick, Finance Director
Patrizia Longoria, City Engineer
Ricardo Rodriguez III, City Attorney
Michael Rodriguez, Asst. Police Chief
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant
Hollis Rutledge, Governmental Affair

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Edgar Delgadillo called the meeting to order at 12:01 p.m. Roll call established a quorum.

Member Beas moved to excuse absent members. Vice-Chairman Tony Martinez seconded the motion and when put to a vote, it carried unanimously.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR OCTOBER 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of December 2025. He reported total crossings for the month of December were 116,233, which was an increase of 2,793 vehicles or 2.46% compared to last year. Mr. Bazan further reported total car crossings for the month of December were 57,314, which was a decrease of -3,163 cars or -5.23%. He also reported that northbound car crossings for the month of December 2025 were 51,090, which was an increase of 862 cars or 1.72% and went over car crossing comparisons from other bridges for the month of December 2025.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of December 2025. He stated crossings were 58,919, which was an increase of 5,956 trucks or 11.25% increase and went over truck crossings comparisons from other bridges for the month of December 2025.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of December 2025 were 58,540, which was an increase of 2,115 trucks or 3.75% increase and stated the agriculture for the month of December 2025 had 20,168 trucks, which represents 34% of all imports from Mexico to the U.S. He further reported the combination of northbound and southbound truck crossings for the month of December 2025 were 117,459, which was an increase of 8,071 or 7.38%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of December 2025. He stated cars were 57,314, 2X trucks were 3,405, 3X trucks were 6,214, 4X trucks were 644, 5X trucks were 38,987, 6X trucks were 160, mobile homes were 4, and wide loads were 134. He stated special crossings were 9,371 and the total combination for the month of December was 116,233.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of December 2025. He reported the total revenues collected for the month were \$2,373,704, which showed an increase of \$615,409 or 35% in revenues.

B) FINANCE REPORT FOR DECEMBER 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the December 2025 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge.

C) ENGINEER'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Patrizia Logoria, City Engineer, was present and questions on projects could be entertained at this time.

Patrizia Longoria, City Engineer, reported on the DAP FY16 project. She stated that the project was 61% of the time allowed for the project and 37% of the contract amount. She also stated that they are not expected delays on the project. She then presented a photo of the construction site and explained the project's status.

Patrizia Longoria, City Engineer, reported on the 2nd Span Project. She stated that they are expected to move the irrigation pumps out of the way on the first week of February. She also added that this will allow the girders to be installed. She then presented a photo of the construction site and explained the project's status.

Lastly, Patrizia Longoria, City Engineer, reported on the Commercial Vehicle Parking Area. She stated that the contractor is currently working on the 3rd and 4th sessions of concrete pour. She then presented a photo of the construction site and explained the project's status.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported on BridgeConnect. He stated that a BridgeConnect trade session would be held on Thursday, January 22nd, from 10 a.m. to 12 p.m. at the Pharr International Bridge Offices. He also added that the session would provide an update on Automated Commercial Environment (ACE), a training program supported by Customs and Border Protection (CBP) that has been ongoing for the past ten (10) years. He also emphasized that these ACE updates are important for all importers and exporters to ensure compliance with the program and avoid issues when crossing the bridge. He additionally highlighted the Multi-Energy Portal (MEP), a

pre-inspection program for commercial vehicles that allow one hundred (100) to one hundred twenty (120) trucks to pass through per hour, supporting faster trade with zero wait times. He further encouraged everyone to sign up and take advantage of these informative sessions.

Luis Bazan, Bridge Director, reported that through the Pharr Border Business Advancement Initiative, a joint effort of the Pharr International Bridge, the Pharr Economic Development Corporation and the Greater Chamber of Commerce, were working jointly to capture more market share. He further explained that the initiative includes educational components, which have allowed them to bring in students from Baylor University studying Business and Supply Chain Management. He further added that a video, created with the support of the Media Department, would be presented to showcase the visit. Finally, Luis Bazan thanked Mr. Joe Arevalo, King Stone Cold, for the support received during the students' visit to their business facility.

Lastly, Luis Bazan, Bridge Director, also reported on the visit of the Texas Controller, Mr. Kelly Hancock, to our region. He explained that the Pharr International Bridge was one of the ports chosen during the tour. He further explained that all data presented, including the World Trade Numbers, is fact-based and accurate. He also added that the visit provided a firsthand look at how the way Pharr International Bridge conducts business in our region. He further presented a video showcasing the visit.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 12:36 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 5. RECONVENE

The time being 1:13 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR NOVEMBER 19, 2025 – REGULAR CALLED MEETING

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Beas seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON 2026 NATIONAL CUSTOMS BROKERS & FORWARDERS ASSOCIATION OF AMERICA (NCBFAA) MEMBERSHIP IN THE AMOUNT OF \$907.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

C) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF BORDER TRADE ALLIANCE (BTA) 2026 PATRON MEMBERSHIP IN THE AMOUNT OF \$2,500.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Beas seconded the motion and when put to a vote, it carried unanimously.

D) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF COMCE NORESTE MEMBERSHIP IN THE AMOUNT OF \$2,500.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

E) DISCUSSION AND ACTION, IF ANY, ON VIVA FRESH SUMMIT PLATINUM LEVEL SPONSORSHIP AND BOOTH IN THE AMOUNT OF \$20,000.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Member Beas **moved** to adjourn. Vice-Chairman Tony Martinez seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 1:15 p.m.

BRIDGE BOARD:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 21ST DAY OF JANUARY 2026, the Toll Bridge Board convened in a **REGULAR CALLED MEETING** at the Commissioner's Room located at 118 S. Cage, 2nd Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, I, **CLEO SALINAS, OFFICE MANAGER**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

CLEO SALINAS
OFFICE MANAGER

APPROVED: _____