

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
TUESDAY, OCTOBER 22, 2025
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Wednesday, October 22, 2025, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Roberto Garza, Member

MEMBERS ABSENT: Lazaro Beas, Member

EX-OFFICIO MEMBERS

PRESENT: None

EX-OFFICIO MEMBERS

ABSENT: Mayor Ambrosio Hernandez
Mayor Pro-Tem Michael Pacheco

STAFF PRESENT: Luis Bazan, Bridge Director
Javier Martinez, Asst. Bridge Director
Vanessa Guzman, Marketing Coordinator
Cleo Salinas, Office Manager
Freddy Flores, Bus. Expansion & Special Projects Manager
Oscar Duenas, Intl' Business Development Manager
Mario Garza, Business Development Manager

OTHERS PRESENT: Cynthia Garza, Deputy City Manager
Jamison Merrick, Finance Director
Pilar Rodriguez, Interim City Engineer
Maria Rangel, Asst. City Engineer
Ricardo Rodriguez, City Attorney
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant
Hollis Rutledge, Governmental Affair
Carlos Rodriguez, CBP
Andy Vega, CBP

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Edgar Delgadillo called the meeting to order at 12:00 p.m. Roll call established a quorum.

Vice-Chairman Tony Martinez moved to excuse absent members. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR SEPTEMBER 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of September 2025. He reported total crossings for the month of September were 108,893, which was an increase of 7,786 vehicles or 7.70% compared to last year. Mr. Bazan further reported total car crossings for the month of September were 46,897, which was a decrease of -964 cars or -2.01%. He also reported that northbound car crossings for the month of September 2025 were 44,197, which was an increase of 5,707 cars or 14.83% and went over car crossing comparisons from other bridges for the month of September 2025.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of September 2025. He stated crossings were 61,996, which was an increase of 8,750 trucks or 16.43% increase and went over truck crossings comparisons from other bridges for the month of September 2025.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of September 2025 were 60,903, which was an increase of 1,996 trucks or 3.39% increase and stated the agriculture for the month of September 2025 had 17,107 trucks, which represents 28% of all imports from Mexico to the U.S. He further reported the combination of northbound and southbound truck crossings for the month of September 2025 were 122,899, which was an increase of 10,746 or 9.58%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of September 2025. He stated cars were 46,897, 2X trucks were 3,993, 3X trucks were 6,978, 4X trucks were 780, 5X trucks were 40,322, 6X trucks were 157,

mobile homes were 2, and wide loads were 122. He stated special crossings were 9,642 and the total combination for the month of September was 108,893.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of September 2025. He reported the total revenues collected for the month were \$1,972,328, which showed an increase of \$289,619 or 17.21% in revenues.

B) FINANCE REPORT FOR SEPTEMBER 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the September 2025 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge.

C) ENGINEER'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Pilar Rodriguez, Interim City Engineer, was present and questions on projects could be entertained at this time.

Pilar Rodriguez, Interim City Engineer, reported on the DAP FY16 project. He stated that for the month of September, they paid a total of 29% in progress payments and approximately 56% on productivity. He then presented a photo of the construction site and explained the project's current status.

Pilar Rodriguez, Interim City Engineer, reported on the 2nd Span Project. He stated that by the end of September, the contractor had completed 67.5% of production, and almost 85% of the contract time had been used. He also reported that for September, they had a higher productivity rate. He then presented a photo of the construction site and explained the project's current status.

Lastly, Pilar Rodriguez, Interim City Engineer, reported on the Commercial Vehicle Parking Area. He stated that the contractor had no invoice for September. He stated that at this time, they were unable to calculate productivity; however, contractors had used 26.5% of their time. He then presented a photo of the construction site and explained the project's current status.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported on the 4th Annual Trucksgiving Luncheon, scheduled for Thursday, November 20th, as well as Truckin Thursday which is a successful event and part of the retention process. He stated that the event had become a seasonal event, which started a month ago with the Truck Appreciation Event. He then presented a video recap of the conferences, meetings and events. Lastly, at the end of the video, He thanked everyone who has been part of this success.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 12:35 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 5. RECONVENE

The time being 1:08 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR SEPTEMBER 30, 2025 – REGULAR CALLED MEETING

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez moved to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON 2026 INTERNATIONAL FRESH PRODUCE ASSOCIATION CORPORATE MEMBERSHIP IN THE AMOUNT OF \$ 2,750.

Edgar Delgadillo, Bridge Board Chairman introduced the item.

Vice-Chairman Tony Martinez moved to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Vice-Chairman Tony Martinez **moved** to adjourn. Secretary Campero seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 1:08 p.m.

BRIDGE BOARD:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 22nd DAY OF OCTOBER 2025, the Toll Bridge Board convened in a REGULAR MEETING at the Commissioner’s Room located at 118 S. Cage, 2nd Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, CLEO SALINAS, OFFICE MANAGER**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

CLEO SALINAS
OFFICE MANAGER

APPROVED: _____