

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
TUESDAY, SEPTEMBER 30, 2025
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Tuesday, September 30, 2025, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Lazaro Beas, Member

MEMBERS ABSENT: Roberto Garza, Member

EX-OFFICIO MEMBERS

PRESENT: None

EX-OFFICIO MEMBERS

ABSENT: Mayor Ambrosio Hernandez
Mayor Pro-Tem Michael Pacheco

STAFF PRESENT: Luis Bazan, Bridge Director
Javier Martinez, Asst. Bridge Director
Vanessa Guzman, Marketing Coordinator
Cleo Salinas, Office Manager
Freddy Flores, Bus. Expansion & Special Projects Manager
Oscar Duenas, Intl' Business Development Manager

OTHERS PRESENT: Cynthia Garza, Deputy City Manager
Pilar Rodriguez, Interim City Engineer
Maria Rangel, Asst. City Engineer
Ricardo Rodriguez, City Attorney
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant
Hollis Rutledge, Governmental Affair
Felipe Hernandez, CBP
Daniel Garcia, CBP
Ing. Sergio Ruiz, SE

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Edgar Delgadillo called the meeting to order at 12:03 p.m. Roll call established a quorum.

Vice-Chairman Tony Martinez **moved** to excuse absent members. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR AUGUST 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of August 2025. He reported total crossings for the month of August were 107,641, which was a decrease of -3,784 vehicles or -3.40% compared to last year. Mr. Bazan further reported total car crossings for the month of August were 47,686, which was a decrease of -6,136 cars or -11.40%. He also reported that northbound car crossings for the month of August 2025 were 50,231, which was an increase of 9,458 cars or 23.20% and went over car crossing comparisons from other bridges for the month of August 2025.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of August 2025. He stated crossings were 59,955, which was an increase of 2,352 trucks or 4.08% increase and went over truck crossings comparisons from other bridges for the month of August 2025.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of August 2025 were 59,433, which was a decrease of -2,536 trucks or -4.09% decrease and stated the agriculture for the month of August 2025 had 17,839 trucks, which represents 30% of all imports from Mexico to the U.S. He further reported the combination of northbound and southbound truck crossings for the month of August 2025 were 119,388, which was a decrease of -184 or -0.15%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of August 2025. He stated cars were 47,686, 2X trucks were 4,127, 3X trucks were 6,594, 4X trucks were 857, 5X trucks were 41,165, 6X trucks were 160, mobile homes were 1, and wide loads were 138. He stated special crossings were 6,913 and the total combination for the month of August was 107,641.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of August 2025. He reported the total revenues collected for the month were \$1,876,042, which showed an increase of \$36,156 or 1.97% in revenues.

B) FINANCE REPORT FOR AUGUST 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the August 2025 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge.

C) ENGINEER'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Pilar Rodriguez, Interim City Engineer, was present and questions on projects could be entertained at this time.

Pilar Rodriguez, Interim City Engineer, reported on the DAP FY16 project. He stated for the month of August they paid a total of 25.2% in progress payments and approximately 49.5% of the time used. He further stated since it was the last day of the month, progress payment was not processed for the month of September and would probably be processed the following week when they receive it from the contractor.

Pilar Rodriguez, Interim City Engineer, reported on the 2nd Span Project. He stated they were 58.75% completed and approximately 79% of the time. He stated that due to the end of the month, they had not received the progress payment from the contractor, therefore did not have an updated paid amount to date. He stated the contractor advised of a potential delay due to irrigation district #2 having to do the canal adjustment right before the bridge ends at the Port of Entry.

Lastly, Pilar Rodriguez, Interim City Engineer, reported on the Commercial Vehicle Parking Area. He stated they were 3.76% completed for the month of August and approximately 17% contract time completed. He stated they had not received the progress payment because it was the end of the month for September and would update them on the next monthly report.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported on events held. He stated the 2nd Annual Truck Expo took place on September 19th and presented a video recap. He stated the event was a big success and surveys were sent out to collect information from the on-goers. He also thanked everyone that attended the event. He stated this type of event was valuable to the Transportation Industry, Customs Brokers, importers, exporters and to everybody that was part of the supply chain. He further stated the most value the event brings is the collaboration with the Pharr Chamber on the 2nd Annual Truck Expo and stated he was pleased to report that the event brought thirty-five (35) new members to the Pharr Chamber which amounted to \$13,000 dollars.

Luis Bazan, Bridge Director, reported on business travel plans and upcoming events. He stated they would be collaborating efforts with different associations to promote the bridge in Mexico. He reported on several bridge events to be held in the month of October, those being Trade Talks-Cross Check event to be held on October 8th, the 12th Start of the Produce Season Event and Taste of Trade event to be held on October 9th and 2nd Annual Drive for Trade Golf Tournament event to be held on October 10th and reported the Fresh on the Border Week ends with the Avocado Festival on October 11th.

Lastly, Luis Bazan, Bridge Director, reported on Truckin Thursday event. He stated Truckin Thursday started in August, one month earlier from National Truck Drivers Appreciation week. He stated this event would be seasonal and would end in November before the Trucksgiving Luncheon. He reported this event would support the Trucking Industry in retaining business, but also seeks new business and allows them the understanding of what value the bridge brings.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 12:32 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 5. RECONVENE

The time being 12:48 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR JULY 23, 2025 – REGULAR CALLED MEETING

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF TEXAS INTERNATIONAL PRODUCE ASSOCIATION (TIPA) ANNUAL MEMBERSHIP DUES IN THE AMOUNT OF \$ 2,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

C) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF NASCO ANNUAL MEMBERSHIP IN THE AMOUNT OF \$ 5,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

D) DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH THE ADVANCE NEWS JOURNAL IN THE AMOUNT OF \$ 930 PER MONTH FOR 12 MONTHS.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

E). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH TEXAS BORDER BUSINESS IN THE AMOUNT OF \$ 2,050 PER MONTH FOR 12 MONTHS.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

F). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH RIO GRANDE GUARDIAN IN THE AMOUNT OF \$ 10,000 FOR 12 MONTHS.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

G). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH INBOUND LOGISTICS IN THE AMOUNT OF \$ 3,708.33 PER MONTH FOR 12 MONTHS.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

H). DISCUSSION AND ACTION, IF ANY, ON RATIFICATION OF SOUTHERN BORDER CONFERENCE SPONSORSHIP IN THE AMOUNT OF \$ 10,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

I). DISCUSSION AND ACTION, IF ANY, ON FREIGHT TRANSPORT LOGISTICS STUDY BY BORDER INFRASTRUCTURE CONSULTING LLC IN THE AMOUNT OF \$ 95,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez **moved** to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Member Lazaro Beas **moved** to adjourn. Vice-Chairman Tony Martinez seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 12:51 p.m.

BRIDGE BOARD:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 30TH DAY OF SEPTEMBER 2025, the Toll Bridge Board convened in a REGULAR MEETING at the Commissioner's Room located at 118 S. Cage, 2nd Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, I, **CLEO SALINAS, OFFICE MANAGER**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

CLEO SALINAS
OFFICER MANAGER

APPROVED: _____