

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
WEDNESDAY, JULY 23, 2025
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Wednesday, July 23, 2025, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Lazaro Beas, Member
Roberto Garza, Member

MEMBERS ABSENT: None

**EX-OFFICIO MEMBERS
PRESENT:** None

**EX-OFFICIO MEMBERS
ABSENT:** Mayor Ambrosio Hernandez
Mayor Pro-Tem Michael Pacheco

STAFF PRESENT: Luis Bazan, Bridge Director
Javier Martinez, Asst. Bridge Director
Vanessa Guzman, Marketing Coordinator
Cleo Salinas, Office Manager
Freddy Flores, Bus. Expansion & Special Projects Manager
Oscar Duenas, Intl' Business Development Manager
Jacob Delgadillo, City of Pharr Intern

OTHERS PRESENT: Pilar Rodriguez, Interim City Engineer
Maria Rangel, Asst. City Engineer
Ricardo Rodriguez III, City Attorney
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant
Andy Vega, CBP
Javier Montero, CAXCAN
Evelyn Cedillo, INDEX

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Edgar Delgadillo called the meeting to order at 12:04 p.m. Roll call established a quorum.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR JUNE 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of June 2025. He reported total crossings for the month of June were 99,670, which was an increase of 2,658 vehicles or 2.74% compared to last year. Mr. Bazan further reported total car crossings for the month of June were 42,759, which was a decrease of -1,347 cars or -3.05%. He also reported that northbound car crossings for the month of June 2025 were 44,025, which was an increase of 5,610 cars or 14.60% and went over car crossing comparisons from other bridges for the month of June 2025.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of June 2025. He stated crossings were 56,911, which was an increase of 4,005 trucks or 7.57% increase and went over truck crossings comparisons from other bridges for the month of June 2025.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of June 2025 were 58,132, which was an increase of 2,448 trucks or 4.40% increase and stated the agriculture for the month of June 2025 had 17,162 trucks, which represents 30% of all imports from Mexico to the U.S. He further reported the combination of northbound and southbound truck crossings for the month of June 2025 were 115,043, which was an increase of 6,453 or 5.94%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of June 2025. He stated cars were 42,759, 2X trucks were 4,250, 3X trucks were 4,867, 4X trucks were 793, 5X trucks were 39,903, 6X trucks were 151, mobile homes were 3, and wide loads were 128. He stated special crossings were 6,816 and the total combination for the month of June was 99,670.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of June 2025. He reported the total revenues collected for the month were \$1,747,133, which showed an increase of \$122,092 or 7.51% in revenues.

B) FINANCE REPORT FOR JUNE 2025

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the June 2025 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge. He also reported on F.Y. 2024-2025 1st, 2nd, and 3rd Quarter Crossings & Revenues Comparison.

C) ENGINEER'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Pilar Rodriguez, Interim City Engineer, was present and questions on projects could be entertained at this time.

Pilar Rodriguez, Interim City Engineer, reported on the DAP FY16 project. He stated they were currently about 40% through the contract time and approximately 21% of the project had been paid out. He then presented a photo of the construction site and explained the status of the project.

Pilar Rodriguez, Interim City Engineer, reported on the 2nd Span Project. He stated they were 61% through the contract time frame and paid out approximately 50.74%. He added that contractor IOC Company was averaging a production rate between 5% to 6% per month based on the contract amount. He further reported that work continued for the columns, bent caps, girders, and bridge deck. He then presented photos of the construction site and explained the status of the project.

Lastly, Pilar Rodriguez, Interim City Engineer, reported on the Commercial Vehicle Parking Area. He stated that the City Commission awarded the contract for \$11,888,058.76. He added that the contractor has mobilized equipment on site but has not yet achieved any productivity. He further added that the notice to proceed started on July 16, 2025, and they have utilized 2% of their time with no pay application submitted.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported on a meeting with PEDC Director about their travel plans till the end of the fiscal year. He highlighted that PEDC and Bridge continue to work together even though they have different job objectives. He added that the travel plans during summer get hectic, and he thanked the board members for their

continued participation, support, and flexibility in attending these trips. He further stated that travel plans are necessary to seek new opportunities as they see the trends geopolitically or geoeconomically.

Lastly, Luis Bazan, Bridge Director, congratulated Lazaro Beas for his re-appointment as a Bridge Board Member for another 3-year term.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 12:30 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 5. RECONVENE

The time being 1:09 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR JUNE 18, 2025 – REGULAR CALLED MEETING

Chairman Delgadillo introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON RATIFICATION OF ASOCIACION DE AGENTES ADUANALES DE REYNOSA SPONSORSHIP IN THE AMOUNT OF \$ 5,000.

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

C) DISCUSSION AND ACTION, IF ANY, ON INDEX REYNOSA/FUNDACION RAMMAC CHARITY GOLF FUND RAISER SPONSORSHIP IN THE AMOUNT OF \$ 10,000.

Chairman Edgar Delgadillo introduced the item.

Secretary Adalberto Campero moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

D) DISCUSSION AND ACTION, IF ANY, ON INDEX 50TH NATIONAL CONVENTION SPONSORSHIP IN THE AMOUNT OF \$ 19,000.

Chairman Edgar Delgadillo introduced the item.

Member Lazaro Beas moved to approve. Vice-Chairman Tony Martinez seconded the motion and when put to a vote, it carried unanimously.

E). DISCUSSION AND ACTION, IF ANY, ON RATIFICATION OF PROPOSAL FROM TALLER DE INFOGRAFIA Y FOTOGRAFIA DIGITAL (TIF) FOR 2025-2026 CONFERENCE MARKETING MATERIALS IN THE AMOUNT OF \$ 46,000.

Chairman Edgar Delgadillo introduced the item.

Secretary Adalberto Campero moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Vice-Chairman Tony Martinez moved to adjourn. Secretary Adalberto Campero seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 1:11 p.m.

BRIDGE BOARD:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO**

CITY OF PHARR

ON THE 23RD DAY OF JULY 2025, the Toll Bridge Board convened in a REGULAR MEETING at the Commissioner's Room located at 118 S. Cage, 2nd Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, VANESSA GUZMAN, BRIDGE MARKETING COORDINATOR**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

VANESSA GUZMAN, BRIDGE
MARKETING COORDINATOR

DATE APPROVED: _____