



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, JANUARY 13, 2026**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of Minutes for October 7, 2025 - Regular Called Meeting
Approval of Minutes for December 2, 2025 - Regular Called Meeting

B) Status Report - Revenue and Expenditure report for the month of November 2025

C) Status Report - Golf Course, Pro Shop and Kitchen Operations

D) Board Comments

3. ADJOURNMENT:

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 7th day of January 2026 at 3:00 p.m. and will remain posted continuously for at least three (3) business days preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

AGENDA REGULAR MEETING
January 13, 2026



WITNESS MY HAND AND SEAL, this 7th day of January 2026



ALESSANDRA GARCIA, CPM
ASSISTANT CITY CLERK

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the ____ day of _____, 20__ by,

Name: _____

Title: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
OCTOBER 7, 2025, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, October 7, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Jorge Gonzalez
Rudy Martinez
Jaime Villarreal
Myla Anderson
Rocky Benavidez

ABSENT MEMBER: Carlos Alanis
Xavier Garcia
Michael Pachecho

STAFF PRESENT: Will Borowski, Golf Course Manager
Maritza Gutierrez, Executive Administrative Assistant

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse the absent board members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR SEPTEMBER 2, 2025 - REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Jaime Villarreal moved to approve the minutes. Board Member Rudy Martinez seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT - REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF AUGUST 2025

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of August 2025, worksheet. He stated that as of August 2025, the revenues less expenditures were at -\$147,860.85 for Fiscal Year 2024-2025 budget. A brief discussion was then held regarding the fiscal budget.

C) STATUS REPORT - GOLF COURSE, PROSHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that included: financial report, rounds, merchandise, green fees and golf course memberships. Mr. Borowski took a moment to thank Sundowner Sponsor Little Ceaser's Pizza. He further thanked to the Public Works Department for the improvements made and for their assistance at the golf course. He also noted that a new pump was installed, along with a new fountain on hole #17. He reported that the Mike Myers and Truckers Appreciation Day event was very successful. A brief discussion was then held regarding the golf course operations.

Will Borowski, Golf Course Manager, gave a brief report on behalf of Arturo Lopez regarding the maintenance of the golf course. The board had no questions.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item and informed the board that City Commission had approved some monies for the fiscal budget 2025-2026 for clubhouse renovations.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Jorge Gonzalez **moved** to adjourn. Board Member Rocky Benavidez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:17 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THIS THE 7th DAY OF OCTOBER, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Maritza Gutierrez, Parks and Recreation Executive Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Maritza Gutierrez
Executive Administrative Assistant

APPROVED DATE: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
DECEMBER 2, 2025 AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, December 2, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Carlos Alanis
Jorge Gonzalez
Xavier Garcia
Jaime Villarreal
Myla Anderson
Rocky Benavidez

ABSENT MEMBER: Michael Pacheco
Rudy Martinez

STAFF PRESENT: Will Borowski, Golf Course Manager
Maritza Gutierrez, Executive Administrative Assistant
Juan Salas, Superintendent

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse the absent board members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR OCTOBER 7, 2025 - REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Jaime Villarreal moved to approve the minutes. Board Member Myla Aderson seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT - REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF OCTOBER 2025

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of October 2025, worksheet. He stated that as of October 2025, the revenues were \$104,794.37 and the expenditures were \$58,834.87. A brief discussion was then held regarding the fiscal budget.

C) STATUS REPORT - GOLF COURSE, PROSHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that included a financial report covering rounds played, merchandise sales, green fees, and golf course memberships. Mr. Borowski then informed the board about all the tournaments the department has hosted over the past several months and explained how overall revenue had increased.

He also provided a short video presentation that showcased the departments assistance with the National Truck Drivers Appreciation Week and the start of the Produce Season.

Additionally, Mr. Borowski addressed the separation of the Golf Department from Parks & Recreation, effective October 2025.

Board member Rocky Benavidez inquired about the new pump. In response, Mr. Borowski discussed the removal of the old pump and the installation of the new pump, accompanied by a brief video. In addition, Mr. Borowski mentioned that through a partnership with the American Association of Retired Persons, they have additional assistance in the kitchen, He added that as previously discussed the golf credits needed to be used before the year ended.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item. The board had no comments

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Carlos Alanis **moved** to adjourn. Board Member Rocky Benavidez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 5:56 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

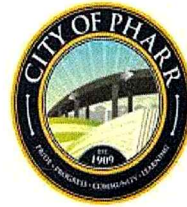
**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THIS THE 2nd DAY OF DECEMBER, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I **Maritza Gutierrez, Parks and Recreation Executive Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

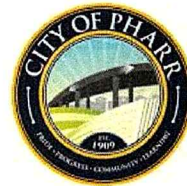
Maritza Gutierrez
Executive Administrative Assistant

APPROVED DATE: _____



Revenue & Expenditure History Summary

FY 2025-2026	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$104,794.37	\$58,834.87	\$45,959.50	\$45,959.50
November	\$106,943.64	\$121,531.73	\$14,588.09	\$14,588.09
December				
January				
February				
March				
April				
May				
June				
July				
August				
September				
Totals	\$211,738.01	\$58,834.87	\$60,547.59	



Revenue & Expenditure History Summary

FY 2026-2027	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October				
November				
December				
January				
February				
March				
April				
May				
June				
July				
August				
September				
Totals	\$0.00	\$0.00	\$0.00	



Pharr, TX

My Budget Report

Account Summary

For Fiscal: FY 25-26 Period Ending: 11/30/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Department: 51000 - ADMINISTRATION							
Expense							
75-51000-1100-000	SALARIES	694,100.00	694,100.00	44,116.89	91,598.94	602,501.06	86.80 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	973.16	2,087.87	2,912.13	58.24 %
75-51000-1105-000	F I C A	53,100.00	53,100.00	3,322.14	6,973.25	46,126.75	86.87 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	54.45	76.30	125,423.70	99.94 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	2,900.00	2,900.00	0.00	0.00	2,900.00	100.00 %
75-51000-1108-000	TEC TAXES	6,600.00	6,600.00	56.64	124.78	6,475.22	98.11 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	493.73	653.66	2,046.34	75.79 %
75-51000-1114-001	FRONTIER	16,400.00	16,400.00	4,947.11	8,066.27	8,333.73	50.82 %
75-51000-1115-000	EMPLOYEES RETIREMENT	69,300.00	69,300.00	4,950.14	10,342.32	58,957.68	85.08 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.00	400.00	100.00 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	112.80	159.53	1,440.47	90.03 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	663.73	936.27	58.52 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-2203-000	SMALL TOOLS	800.00	800.00	0.00	0.00	800.00	100.00 %
75-51000-2206-000	JANITORIAL SUPPLIES	6,500.00	6,500.00	1,861.46	1,861.46	4,638.54	71.36 %
75-51000-2207-000	CHEMICALS	45,000.00	45,000.00	3,573.31	4,209.43	40,790.57	90.65 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	45,000.00	45,000.00	1,485.39	5,744.81	39,255.19	87.23 %
75-51000-2217-000	BEER FOR RE-SALE	26,500.00	26,500.00	1,934.15	1,934.15	24,565.85	92.70 %
75-51000-2218-000	SNACK BAR SUPPLIES	35,000.00	35,000.00	0.00	807.61	34,192.39	97.69 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	10,124.59	11,111.17	19,688.83	63.92 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,000.00	20,000.00	6,942.41	9,922.82	10,077.18	50.39 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	24,000.00	24,000.00	224.79	3,245.37	20,754.63	86.48 %
75-51000-3305-000	IRRIGATION REPAIRS	22,000.00	22,000.00	8,129.18	10,629.18	11,370.82	51.69 %
75-51000-3310-000	SOFTWARE	900.00	900.00	0.00	58.27	841.73	93.53 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	0.00	0.00	0.00	77.69	-77.69	0.00 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,200.00	4,200.00	1,550.48	1,550.48	2,649.52	63.08 %
75-51000-5502-000	ADVERTISING	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
75-51000-5503-000	TRAINING & TRAVEL	1,100.00	1,100.00	0.00	0.00	1,100.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	6,000.00	6,000.00	3,211.00	3,418.20	2,581.80	43.03 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	0.00	199.64	9,900.36	98.02 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	3,434.57	3,434.57	32,665.43	90.49 %
75-51000-5530-000	CONTRACTUAL SERVICES	152,000.00	152,000.00	366.00	366.00	151,634.00	99.76 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	1,510.18	2,997.45	22,702.55	88.34 %
75-51000-6601-000	GAS & OIL	100.00	100.00	79.89	79.89	20.11	20.11 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	14,300.00	681.10	681.10	13,618.90	95.24 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	589.19	1,319.57	42,080.43	96.96 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	4.60	4.60	3,395.40	99.86 %
75-51000-8804-000	OTHER EQUIPMENT	32,000.00	32,000.00	16,802.38	16,802.38	15,197.62	47.49 %
	Expense Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %
	Department: 51000 - ADMINISTRATION Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %
	Report Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %

Group Summary

Account Type	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance	
					Favorable (Unfavorable)	Percent Remaining
Department: 51000 - ADMINISTRATION						
Expense	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %
Department: 51000 - ADMINISTRATION Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %
Report Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %

Fund Summary

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance	
					Favorable (Unfavorable)	Percent Remaining
75 - PHARR GOLF COURSE FUND	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %
Report Total:	1,566,200.00	1,566,200.00	121,531.73	201,202.49	1,364,997.51	87.15 %

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 11/01/2025 - 12:00:00 am To: 11/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % of Business	
<u>Department: Green Fee</u>						
18 Green Fee	617	15,425.00	0.00	15,425.00	100.00	15.85%
18 Junior Fee	15	225.00	0.00	225.00	100.00	0.23%
9 Green Fee	293	4,688.00	0.00	4,688.00	100.00	4.82%
9 Junior Fee	16	158.00	0.00	158.00	100.00	0.16%
Twilight Green Fee	325	4,875.00	0.00	4,875.00	100.00	5.01%
Group Rate Fee	13	470.00	0.00	470.00	100.00	0.48%
Promo Green Fee 9/18	24	0.53	0.00	0.53	100.00	0.00%
High School	163	0.02	0.00	0.02	100.00	0.00%
City Employee	2	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	630	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	2	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	18	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	2	0.00	0.00	0.00	0.00	0.00%
TOUNAMENT GREEN FEE	164	5,045.00	0.00	5,045.00	100.00	5.18%
VOLUNTEER RD.	21	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	2	12.00	0.00	12.00	100.00	0.01%
Green Fee Totals:	2307	30,898.55	0.00	30,898.55	100.00	31.74%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	678	9,397.08	0.00	9,397.08	100.00	9.65%
9 Hole Shared Cart	363	3,353.04	0.00	3,353.04	100.00	3.44%
Spectator Cart Fee	37	1,025.27	0.00	1,025.27	100.00	1.05%
ANNUAL SHARED CART	610	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	13	120.12	0.00	120.12	100.00	0.12%
Non Playing Rider 18 hole	11	153.38	0.00	153.38	100.00	0.16%
Promo Shared Cart 9/18	11	0.00	0.00	0.00	0.00	0.00%
Annual Couples Cart	1	1,300.00	0.00	1,300.00	100.00	1.34%
Twilight Cart Fee	326	3,615.34	0.00	3,615.34	100.00	3.71%
VOLUNTEER SHARED CART	20	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2070	18,964.23	0.00	18,964.23	100.00	19.48%
Tax:		1,452.62				
Total:		20,416.85				
<u>Department: Driving Range</u>						
Small Bucket	10	50.00	0.00	50.00	100.00	0.05%
Large Bucket	21	213.08	0.00	213.08	100.00	0.22%
RANGE BUCKET MEMBERSHIP	16	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	3	750.00	0.00	750.00	100.00	0.77%
10 LGE BUCKET PUNCH CARD	1	80.00	0.00	80.00	100.00	0.08%
Driving Range Totals:	51	1,093.08	0.00	1,093.08	100.00	1.12%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	18	665.10	0.00	665.10	100.00	0.68%
RANGE/TWILIGHT RENTAL	14	258.72	0.00	258.72	100.00	0.27%
CLUB RENTAL 9 HOLES	9	224.46	0.00	224.46	100.00	0.23%
Club Rentals Totals:	41	1,148.28	0.00	1,148.28	100.00	1.18%
Tax:		94.72				
Total:		1,243.00				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	27	270.00	0.00	270.00	100.00	0.28%
9 HOLE PRIVATE CART FEE	1	10.00	0.00	10.00	100.00	0.01%
3 Month Private Cart Fee	23	4,600.00	0.00	4,600.00	100.00	4.73%
MONTHLY PRIVATE CART FEE	2	200.00	0.00	200.00	100.00	0.21%
Annual Single Cart Plan	1	900.00	0.00	900.00	100.00	0.92%
Private Carts Totals:	54	5,980.00	0.00	5,980.00	100.00	6.14%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 11/01/2025 - 12:00:00 am To: 11/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % of Business	
<u>Department: Credit Book Setup</u>						
Wed Men's League	2	301.00	0.00	301.00	100.00	0.31%
Credit Book Setup Totals:	2	301.00	0.00	301.00	100.00	0.31%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1231	1,231.00	0.00	1,231.00	100.00	1.26%
IMPROVEMENT FUND	1	20.00	0.00	20.00	100.00	0.02%
Improvement Fund Totals:	1232	1,251.00	0.00	1,251.00	100.00	1.29%
<u>Department: Memberships</u>						
ANNUAL SINGLE	4	4,400.00	0.00	4,400.00	100.00	4.52%
ANNUAL COUPLE	6	8,500.00	0.00	8,500.00	100.00	8.73%
3 MONTH SINGLE	4	2,400.00	0.00	2,400.00	100.00	2.47%
3 MONTH COUPLE	7	7,000.00	0.00	7,000.00	100.00	7.19%
9 Hole Punch Card (25)	3	1,125.00	0.00	1,125.00	100.00	1.16%
18 Hole Punch Card (25)	1	600.00	0.00	600.00	100.00	0.62%
18 WITH CART PUNCH CARD	1	0.00	0.00	0.00	0.00	0.00%
3MO SINGLE ADD MONTH	2	500.00	0.00	500.00	100.00	0.51%
3MO COUPLE ADD MONTH	1	400.00	0.00	400.00	100.00	0.41%
1 Mo Single April-Dec	1	250.00	0.00	250.00	100.00	0.26%
18 Punch Card (10 Rounds)	1	240.00	0.00	240.00	100.00	0.25%
Memberships Totals:	31	25,415.00	0.00	25,415.00	100.00	26.11%
<u>Department: Snacks</u>						
Chips	2	4.00	0.00	4.00	100.00	0.00%
Candy	2	6.73	0.00	6.73	100.00	0.01%
Cup of Peanuts	22	18.09	0.00	18.09	100.00	0.02%
French Fries (Small)	1	2.77	0.00	2.77	100.00	0.00%
French Fries Large	1	4.62	0.00	4.62	100.00	0.00%
Snacks Totals:	28	36.21	0.00	36.21	100.00	0.04%
Tax:		3.03				
Total:		39.24				
<u>Department: Mexican Food</u>						
Burritos	21	55.47	0.00	55.47	100.00	0.06%
CK Tender Basket	3	22.17	0.00	22.17	100.00	0.02%
Mexican Food Totals:	24	77.64	0.00	77.64	100.00	0.08%
Tax:		6.44				
Total:		84.08				
<u>Department: Sandwiches</u>						
Hamburger Basket	1	9.24	0.00	9.24	100.00	0.01%
August Hot Dog Special	13	60.06	0.00	60.06	100.00	0.06%
Hot Dog with Chips	2	9.24	0.00	9.24	100.00	0.01%
Cold Sandwiches	21	105.42	22.68	82.74	78.49	0.08%
Club Sandwich	4	29.56	0.00	29.56	100.00	0.03%
Extra Patty	1	2.00	0.00	2.00	100.00	0.00%
BLT Sandwich	2	14.78	0.00	14.78	100.00	0.02%
Small Fries	1	2.77	0.00	2.77	100.00	0.00%
Inmate Sandwiches	140	140.00	35.00	105.00	75.00	0.11%
Sandwiches Totals:	185	373.07	57.68	315.39	84.54	0.32%
Tax:		19.20				
Total:		392.27				
<u>Department: Breakfast</u>						
Breakfast Taco	204	660.31	134.64	525.67	79.61	0.54%
Breakfast Sandwich	3	13.86	0.00	13.86	100.00	0.01%
Breakfast Plate	1	7.39	0.00	7.39	100.00	0.01%
Breakfast Taco w/ beans	2	5.54	0.00	5.54	100.00	0.01%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 11/01/2025 - 12:00:00 am To: 11/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Breakfast</u>						
Tacos after 11 AM	15	27.75	9.90	17.85	64.32	0.02%
Breakfast Totals:	225	714.85	144.54	570.31	79.78	0.59%
Tax:		59.60				
Total:		774.45				
<u>Department: Beverages</u>						
MT DEW	6	12.00	0.00	12.00	100.00	0.01%
Sweet Tea	1	1.85	0.00	1.85	100.00	0.00%
Energy Drink	1	2.77	1.42	1.35	48.74	0.00%
Gatorade	8	22.61	4.96	17.65	78.06	0.02%
Bottled Water	107	198.38	8.56	189.82	95.69	0.19%
Coffee Refill	5	9.25	3.45	5.80	62.70	0.01%
16 oz. Coffee	24	44.40	0.00	44.40	100.00	0.05%
12 oz. Coffee	19	35.15	0.00	35.15	100.00	0.04%
Beverages Totals:	171	326.41	18.39	308.02	94.37	0.32%
Tax:		26.66				
Total:		353.07				
<u>Department: Beer & Wine</u>						
Twisted Tea	1	3.69	1.00	2.69	72.90	0.00%
Fire Ball !	4	18.48	4.00	14.48	78.35	0.01%
Ultra N/A	11	35.53	14.63	20.90	58.82	0.02%
Beer & Wine Totals:	16	57.70	19.63	38.07	65.98	0.04%
Tax:		18.48				
Total:		76.18				
<u>Department: Other</u>						
Token Large Bucket	134	1,340.00	0.00	1,340.00	100.00	1.38%
Token Small Bucket	139	691.01	0.00	691.01	100.00	0.71%
Other Totals:	273	2,031.01	0.00	2,031.01	100.00	2.09%
<u>Department: Merchandise</u>						
BAG COVERS	16	233.08	132.16	100.92	43.30	0.10%
CAPS, MENS	16	239.99	198.69	41.30	17.21	0.04%
GLOVES	27	370.36	220.59	149.77	40.44	0.15%
GOLF BALLS	142	1,925.70	1,372.25	553.45	28.74	0.57%
GOLF CLUBS, WEDGES	2	213.84	167.20	46.64	21.81	0.05%
HATS, MENS - Numeric	2	42.96	36.36	6.60	15.36	0.01%
MEN'S VEST	11	47.20	0.11	47.09	99.77	0.05%
MISCELLANEOUS	8	59.15	13.02	46.13	77.99	0.05%
SHIRTS, LADIES - Alpha	2	64.66	52.20	12.46	19.27	0.01%
SHIRTS, MENS	36	1,221.31	937.99	283.32	23.20	0.29%
SHOES, LADIES	1	139.99	96.00	43.99	31.42	0.05%
SHOES, MENS	6	365.57	317.17	48.40	13.24	0.05%
SHORTS, MENS	1	101.62	76.54	25.08	24.68	0.03%
SKIRTS, LADIES	2	55.42	29.20	26.22	47.31	0.03%
SOCKS	1	73.90	71.00	2.90	3.92	0.00%
SUNGLASSES	3	45.00	39.75	5.25	11.67	0.01%
TEES	41	112.77	16.81	95.96	85.09	0.10%
WINDBREAKERS, MENS	4	147.80	32.92	114.88	77.73	0.12%
Merchandise Totals:	321	5,460.32	3,809.96	1,650.36	30.22	1.70%
Tax:		399.85				
Total:		5,860.17				
<u>Department: Food and Beverage</u>						
Beer & Wine	1317	4,551.17	1,762.58	2,788.59	61.27	2.86%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 11/01/2025 - 12:00:00 am To: 11/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Food and Beverage</u>						
Food and Beverage Totals:	1317	4,551.17	1,762.58	2,788.59	61.27	2.86%
Tax:		377.11				
Total:		4,928.28				
<u>Department: Food and Beverage</u>						
Beverages	758	1,663.54	453.48	1,210.06	72.74	1.24%
Food and Beverage Totals:	758	1,663.54	453.48	1,210.06	72.74	1.24%
Tax:		136.17				
Total:		1,799.71				
<u>Department: Food and Beverage</u>						
Breakfast	294	866.90	256.32	610.58	70.43	0.63%
Food and Beverage Totals:	294	866.90	256.32	610.58	70.43	0.63%
Tax:		72.10				
Total:		939.00				
<u>Department: Food and Beverage</u>						
Mexican Food	38	105.26	26.24	79.02	75.07	0.08%
Food and Beverage Totals:	38	105.26	26.24	79.02	75.07	0.08%
Tax:		8.74				
Total:		114.00				
<u>Department: Food and Beverage</u>						
Sandwiches	145	841.74	211.05	630.69	74.93	0.65%
Food and Beverage Totals:	145	841.74	211.05	630.69	74.93	0.65%
Tax:		69.26				
Total:		911.00				
<u>Department: Food and Beverage</u>						
Snacks	199	434.71	121.19	313.52	72.12	0.32%
Food and Beverage Totals:	199	434.71	121.19	313.52	72.12	0.32%
Tax:		35.73				
Total:		470.44				
<u>Department: Food and Beverage</u>						
Soups & Salad	1	7.39	0.00	7.39	100.00	0.01%
Food and Beverage Totals:	1	7.39	0.00	7.39	100.00	0.01%
Tax:		0.61				
Total:		8.00				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	1628	1,631.29	0.00	1,631.29	100.00	1.68%
Credit Card Surcharge Totals:	1628	1,631.29	0.00	1,631.29	100.00	1.68%
Report Totals:		104,230.35	6,881.06	97,349.29	93.40	100.00%
Tax:		2,780.32				
Total:		107,010.67				

Cash	20,655.35	Amer Express	3,067.74
Check	13,950.00	Discover	4,930.82
Credit Book	1,340.24	Master Card	15,636.49
Gift Certificate	861.07	Visa	46,501.93
Credit Card	70,136.98		
Total:	106,943.64		70,136.98

Golf Report

Course:

1. Added new Zero Turn Mower.
2. Added 1 grounds keeper.
3. Irrigation repairs ongoing.
4. Using Ropes to improve bare areas.

Golf Shop:

Nov 2023 \$96,027 Rounds 2,030

Nov 2024 \$117,788 Rounds 2,493

Nov 2025 \$107,249 Rounds 2,307 (186 fewer than 2024)

- Rained out on Wednesday before TG and Cold Front that weekend.
- Expenses were higher than usual due to the purchase of a new zero turn, approx. \$17k

Kitchen: Added 1 AARP Staff. Total of 2. 280 hours combined in 1 month saving City in Payroll.



AGENDA MEMORANDUM



BOARD: TIERRA DEL SOL GOLF
COURSE ADVISORY BOARD

AGENDA ITEM #: 2.D.

DATE SUBMITTED: December 30, 2025

MEETING DATE: January 13, 2026

FROM: Maritza Gutierrez, Executive
Administrative Assistant

DEPARTMENT: Parks

DIRECTOR:

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Maritza Gutierrez
Will Borowski

Created/Initiated - 12/30/2025
Final Approval - 01/07/2026