

**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, DECEMBER 2, 2025**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of minutes for September 2, 2025 - Regular Called Meeting
B) Status Report - Revenue and Expenditure Report through the month of October 2025
C) Status Report - Golf Course, Pro Shop and Kitchen Operations
D) Board Comments

3. ADJOURNMENT:


NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 19th day of November 2025 at 11:00 a.m. and will remain posted continuously for at least three (3) business days preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 19th day of November 2025




MELDA PEREZ, TRMC
CITY CLERK

AGENDA REGULAR MEETING
December 2, 2025

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the _____ day of _____, 20____ by,

Name: _____

Title: _____

MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
December 2, 2025, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, September 2, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Jorge Gonzalez
Rudy Martinez
Jaime Villarreal
Myla Anderson
Rocky Benavidez

ABSENT MEMBER: Carlos Alanis
Xavier Garcia
Michael Pachecho

STAFF PRESENT: Will Borowski, Golf Course Manager
Maritza Gutierrez, Executive Administrative Assistant

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse the absent board members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR SEPTEMBER 2, 2025 - REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Rudy Martinez moved to approve the minutes. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT - REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF AUGUST 2025

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of August 2025, worksheet. He stated that as of August 2025, the revenues less expenditures were at -\$147,860.85 for Fiscal Year 2024-2025 budget. A brief discussion was then held regarding the fiscal budget.

C) STATUS REPORT - GOLF COURSE, PROSHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that included: financial report, rounds, merchandise, green fees and golf course memberships. He added by thanking departments: Public Works and Maintenance for their assistance in all the improvements to the course and building. He then reported that the new pump had been installed. A brief discussion was then held regarding the golf course operations.

Will Borowski, Golf Course Manager, gave a brief report on behalf of Arturo Lopez regarding the maintenance of the golf course. The board had no questions.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item. No board comments.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Jorge Gonzalez moved to adjourn. Board Member Rocky Benavidez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:17 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THIS THE 2ND DAY OF DECEMBER, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I **Maritza Gutierrez, Parks and Recreation Executive Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Maritza Gutierrez
Executive Administrative Assistant

APPROVED DATE: _____



Revenue & Expenditure History Summary

FY 2025-2026	Revenue	Expenditures	Revenues Less Expenditures Monthly
October	\$104,794.37	\$58,834.87	\$45,959.50
November			
December			
January			
February			
March			
April			
May			
June			
July			
August			
September			
Totals	\$104,794.37	\$58,834.87	\$45,959.50

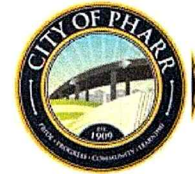


Revenue & Expenditure History Summary

FY 2026-2027	Revenue	Expenditures	Revenues Less Expenditures Monthly
October			
November			
December			
January			
February			
March			
April			
May			



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$73,172.91	\$98,116.81	-\$24,943.90	-\$260,955.88
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$302,351.20
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$331,321.71
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$363,647.41
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$379,494.76
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$401,796.60
Totals	\$988,869.35	\$1,390,665.95	-\$401,796.60	



Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November	\$117,788.40	\$108,318.62	\$9,469.78	\$26,349.09
December	\$89,016.66	\$91,268.82	-\$2,252.16	\$24,096.93
January	\$93,410.72	\$108,961.39	-\$15,550.67	\$8,546.26
February	\$86,451.71	\$124,384.58	-\$37,932.87	-\$29,386.61
March	\$106,199.93	\$108,655.35	-\$2,455.42	-\$31,842.03
April	\$80,965.01	\$82,840.60	-\$1,875.59	-\$33,717.62
May	\$80,842.56	\$133,363.52	-\$52,520.96	-\$86,238.58
June	\$64,412.30	\$89,223.11	-\$24,810.81	-\$111,049.39
July	\$65,154.68	\$100,822.73	-\$35,668.05	-\$146,717.44
August	\$69,510.80	\$70,654.21	-\$1,143.41	-\$147,860.85
September				\$0.00
Totals	\$953,596.96	\$1,101,457.81	-\$147,860.85	



Pharr, TX

Budget Report Account Summary

For Fiscal: FY 25-26 Period Ending: 10/31/2025

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Department: 51000 - ADMINISTRATION						
Expense						
75-51000-1100-000	SALARIES	694,100.00	694,100.00	47,482.05	47,482.05	646,617.95 93.16 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	1,114.71	1,114.71	3,885.29 77.71 %
75-51000-1105-000	F I C A	53,100.00	53,100.00	3,651.11	3,651.11	49,448.89 93.12 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	21.85	21.85	125,478.15 99.98 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	2,900.00	2,900.00	0.00	0.00	2,900.00 100.00 %
75-51000-1108-000	TEC TAXES	6,600.00	6,600.00	68.14	68.14	6,531.86 98.97 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	159.93	159.93	2,540.07 94.08 %
75-51000-1114-001	FRONTIER	16,400.00	16,400.00	0.00	0.00	16,400.00 100.00 %
75-51000-1115-000	EMPLOYEES RETIREMENT	69,300.00	69,300.00	5,392.18	5,392.18	63,907.82 92.22 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.00	400.00 100.00 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	46.73	46.73	1,553.27 97.08 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00 100.00 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00 100.00 %
75-51000-2203-000	SMALL TOOLS	800.00	800.00	0.00	0.00	800.00 100.00 %
75-51000-2206-000	JANITORIAL SUPPLIES	6,500.00	6,500.00	0.00	0.00	6,500.00 100.00 %
75-51000-2207-000	CHEMICALS	45,000.00	45,000.00	0.00	0.00	45,000.00 100.00 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	45,000.00	45,000.00	0.00	0.00	45,000.00 100.00 %
75-51000-2217-000	BEER FOR RE-SALE	26,500.00	26,500.00	0.00	0.00	26,500.00 100.00 %
75-51000-2218-000	SNACK BAR SUPPLIES	35,000.00	35,000.00	-2,500.00	-2,500.00	37,500.00 107.14 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	0.00	0.00	30,800.00 100.00 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,000.00	1,000.00	0.00	0.00	1,000.00 100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,000.00	20,000.00	0.00	0.00	20,000.00 100.00 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	24,000.00	24,000.00	0.00	0.00	24,000.00 100.00 %
75-51000-3305-000	IRRIGATION REPAIRS	22,000.00	22,000.00	2,500.00	2,500.00	19,500.00 88.64 %
75-51000-3310-000	SOFTWARE	900.00	900.00	0.00	0.00	900.00 100.00 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	0.00	0.00	77.69	77.69	-77.69 0.00 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,200.00	4,200.00	0.00	0.00	4,200.00 100.00 %
75-51000-5502-000	ADVERTISING	1,000.00	1,000.00	0.00	0.00	1,000.00 100.00 %
75-51000-5503-000	TRAINING & TRAVEL	1,100.00	1,100.00	0.00	0.00	1,100.00 100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	6,000.00	6,000.00	0.00	0.00	6,000.00 100.00 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	0.00	0.00	10,100.00 100.00 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	0.00	0.00	36,100.00 100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	152,000.00	152,000.00	0.00	0.00	152,000.00 100.00 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	90.10	90.10	25,609.90 99.65 %
75-51000-6601-000	GAS & OIL	100.00	100.00	0.00	0.00	100.00 100.00 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	14,300.00	0.00	0.00	14,300.00 100.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	730.38	730.38	42,669.62 98.32 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	0.00	0.00	3,400.00 100.00 %
75-51000-8804-000	OTHER EQUIPMENT	32,000.00	32,000.00	0.00	0.00	32,000.00 100.00 %
	Expense Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13 96.24 %
	Department: 51000 - ADMINISTRATION Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13 96.24 %
	Report Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13 96.24 %

Group Summary

Account Type	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Department: 51000 - ADMINISTRATION						
Expense	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13	96.24 %
Department: 51000 - ADMINISTRATION Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13	96.24 %
Report Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13	96.24 %

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Fund Summary

Fund	Original	Current	Period	Fiscal	Variance	Percent
	Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Remaining
75 - PHARR GOLF COURSE FUND	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13	96.24 %
Report Total:	1,566,200.00	1,566,200.00	58,834.87	58,834.87	1,507,365.13	96.24 %

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 10/01/2025 - 12:00:00 am To: 10/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Green Fee</u>						
18 Green Fee	330	8,250.00	0.00	8,250.00	100.00	10.95%
18 Junior Fee	5	75.00	0.00	75.00	100.00	0.10%
9 Green Fee	299	4,784.00	0.00	4,784.00	100.00	6.35%
9 Junior Fee	14	140.00	0.00	140.00	100.00	0.19%
Twilight Green Fee	166	2,490.00	0.00	2,490.00	100.00	3.31%
Raincheck GREEN FEE	2	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	15	525.00	0.00	525.00	100.00	0.70%
Promo Green Fee 9/18	15	0.00	0.00	0.00	0.00	0.00%
High School	117	0.01	0.00	0.01	100.00	0.00%
ANNUAL RD.	188	0.01	0.00	0.01	100.00	0.00%
9 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
Replay 9	2	20.00	0.00	20.00	100.00	0.03%
TOUNAMENT GREEN FEE	366	12,440.00	0.00	12,440.00	100.00	16.51%
VOLUNTEER RD.	11	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	4	22.00	0.00	22.00	100.00	0.03%
Green Fee Totals:	1536	28,746.02	0.00	28,746.02	100.00	38.16%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	340	4,712.40	0.00	4,712.40	100.00	6.26%
9 Hole Shared Cart	349	3,224.76	0.00	3,224.76	100.00	4.28%
Spectator Cart Fee	30	831.30	0.00	831.30	100.00	1.10%
ANNUAL SHARED CART	182	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	5	46.20	0.00	46.20	100.00	0.06%
Non Playing Rider 18 hole	13	180.18	0.00	180.18	100.00	0.24%
Promo Shared Cart 9/18	5	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	165	1,829.85	0.00	1,829.85	100.00	2.43%
VOLUNTEER SHARED CART	11	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1100	10,824.69	0.00	10,824.69	100.00	14.37%
Tax:		890.32				
Total:		11,715.01				
<u>Department: Driving Range</u>						
Large Bucket	1	10.00	0.00	10.00	100.00	0.01%
ANNUAL RANGE MAX 1 BKT	1	250.00	0.00	250.00	100.00	0.33%
Driving Range Totals:	2	260.00	0.00	260.00	100.00	0.35%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	400.60	0.00	400.60	100.00	0.53%
RANGE/TWILIGHT RENTAL	10	184.80	0.00	184.80	100.00	0.25%
CLUB RENTAL 9 HOLES	12	299.28	0.00	299.28	100.00	0.40%
Club Rentals Totals:	33	884.68	0.00	884.68	100.00	1.17%
Tax:		64.32				
Total:		949.00				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	18	180.00	0.00	180.00	100.00	0.24%
9 HOLE PRIVATE CART FEE	2	20.00	0.00	20.00	100.00	0.03%
3 Month Private Cart Fee	8	1,600.00	0.00	1,600.00	100.00	2.12%
ANNUAL PRIVATE CART FEE	3	2,100.00	0.00	2,100.00	100.00	2.79%
MONTHLY PRIVATE CART FEE	1	100.00	0.00	100.00	100.00	0.13%
Private Carts Totals:	32	4,000.00	0.00	4,000.00	100.00	5.31%
<u>Department: Gift Certificate</u>						
Gift Certificate	17	2,580.00	0.00	2,580.00	100.00	3.43%
Gift Certificate (Liability)	-17	(2,580.00)	0.00	(2,580.00)	100.00	(3.43)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 10/01/2025 - 12:00:00 am To: 10/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Surcharges</u>						
MISC	1	15.00	0.00	15.00	100.00	0.02%
Surcharges Totals:	1	15.00	0.00	15.00	100.00	0.02%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	791	791.00	0.00	791.00	100.00	1.05%
Improvement Fund Totals:	791	791.00	0.00	791.00	100.00	1.05%
<u>Department: Memberships</u>						
ANNUAL SINGLE	3	3,300.00	0.00	3,300.00	100.00	4.38%
ANNUAL COUPLE	2	3,400.00	0.00	3,400.00	100.00	4.51%
3 MONTH SINGLE	1	600.00	0.00	600.00	100.00	0.80%
3 MONTH COUPLE	4	4,000.00	0.00	4,000.00	100.00	5.31%
18 Hole Punch Card (25)	1	600.00	0.00	600.00	100.00	0.80%
3MO COUPLE ADD MONTH	1	400.00	0.00	400.00	100.00	0.53%
Memberships Totals:	12	12,300.00	0.00	12,300.00	100.00	16.33%
<u>Department: Snacks</u>						
Candy	1	3.00	0.00	3.00	100.00	0.00%
.50 peanuts	2	3.70	0.00	3.70	100.00	0.00%
Snacks Totals:	3	6.70	0.00	6.70	100.00	0.01%
Tax:		0.55				
Total:		7.25				
<u>Department: Mexican Food</u>						
Burritos	8	22.16	0.00	22.16	100.00	0.03%
Fajito Tacos	1	2.31	0.00	2.31	100.00	0.00%
Mexican Food Totals:	9	24.47	0.00	24.47	100.00	0.03%
Tax:		2.03				
Total:		26.50				
<u>Department: Sandwiches</u>						
Hamburger Basket	125	1,006.20	0.00	1,006.20	100.00	1.34%
Patty Melt Basket	1	10.00	0.00	10.00	100.00	0.01%
August Hot Dog Special	1	4.62	0.00	4.62	100.00	0.01%
Hot Dog with Chips	1	4.62	0.00	4.62	100.00	0.01%
Cold Sandwiches	8	35.84	8.64	27.20	75.89	0.04%
Club Sandwich	21	155.65	0.00	155.65	100.00	0.21%
Grilled Cheese w/chips	1	4.62	0.00	4.62	100.00	0.01%
Add Bacon/Ham	1	0.92	0.00	0.92	100.00	0.00%
Tuna Sandwich w/chips	1	4.00	0.00	4.00	100.00	0.01%
Inmate Sandwiches	120	120.00	30.00	90.00	75.00	0.12%
Sandwiches Totals:	280	1,346.47	38.64	1,307.83	97.13	1.74%
Tax:		21.98				
Total:		1,368.45				
<u>Department: Breakfast</u>						
Breakfast Taco	565	1,820.13	372.90	1,447.23	79.51	1.92%
Breakfast Plate	2	14.78	0.00	14.78	100.00	0.02%
Tacos after 11 AM	4	7.40	2.64	4.76	64.32	0.01%
Breakfast Totals:	571	1,842.31	375.54	1,466.77	79.62	1.95%
Tax:		16.03				
Total:		1,858.34				
<u>Department: Beverages</u>						
MT DEW	5	10.00	0.00	10.00	100.00	0.01%
Gatorade	6	16.62	3.72	12.90	77.62	0.02%
Bottled Water	169	318.65	13.52	305.13	95.76	0.41%
16 oz. Coffee	102	103.70	0.00	103.70	100.00	0.14%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2025 - 12:00:00 am To: 10/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Beverages</u>						
12 oz. Coffee	1	1.85	0.00	1.85	100.00	0.00%
Can Sodas	2	3.70	0.60	3.10	83.78	0.00%
Powerade	2	4.62	0.00	4.62	100.00	0.01%
Beverages Totals:	287	459.14	17.84	441.30	96.11	0.59%
Tax:		22.96				
Total:		482.10				
<u>Department: Beer & Wine</u>						
Fire Ball !	6	27.72	6.00	21.72	78.35	0.03%
Beer & Wine Totals:	6	27.72	6.00	21.72	78.35	0.03%
Tax:		22.86				
Total:		50.58				
<u>Department: Banquets</u>						
Tournament Foods	62	620.00	0.00	620.00	100.00	0.82%
Banquets Totals:	62	620.00	0.00	620.00	100.00	0.82%
<u>Department: Other</u>						
Token Large Bucket	30	300.00	0.00	300.00	100.00	0.40%
Token Small Bucket	37	185.00	0.00	185.00	100.00	0.25%
Other Totals:	67	485.00	0.00	485.00	100.00	0.64%
<u>Department: Merchandise</u>						
BAG COVERS	412	14,455.92	11,843.92	2,612.00	18.07	3.47%
BAGS	1	215.00	201.50	13.50	6.28	0.02%
CAPS, MENS	43	609.50	495.83	113.67	18.65	0.15%
GLOVES	38	525.29	312.22	213.07	40.56	0.28%
GOLF BALLS	1075	9,358.07	7,351.79	2,006.28	21.44	2.66%
GOLF CLUBS, HYBRID - Alpha	1	165.00	125.00	40.00	24.24	0.05%
GOLF CLUBS, WEDGES	2	229.95	150.78	79.17	34.43	0.11%
HATS, MENS - Numeric	1	23.09	18.18	4.91	21.26	0.01%
JACKETS, MENS	1	32.00	31.25	0.75	2.34	0.00%
MEN'S VEST	1	35.00	35.00	0.00	0.00	0.00%
MISCELLANEOUS	3	26.80	7.27	19.53	72.87	0.03%
RAIN SUITS, MENS	1	40.00	37.15	2.85	7.13	0.00%
SHIRTS, LADIES - Alpha	1	30.00	26.10	3.90	13.00	0.01%
SHIRTS, MENS	3	115.48	96.22	19.26	16.68	0.03%
SHOES, LADIES	2	120.00	115.02	4.98	4.15	0.01%
SHOES, MENS	6	332.58	266.34	66.24	19.92	0.09%
SKIRTS, LADIES	24	423.55	350.40	73.15	17.27	0.10%
SOCKS	2	27.72	18.58	9.14	32.97	0.01%
SPECIAL ORDER	201	4,465.68	2,982.77	1,482.91	33.21	1.97%
TEES	38	63.98	34.46	29.52	46.14	0.04%
WINDBREAKERS, MENS	2	68.00	66.83	1.17	1.72	0.00%
Merchandise Totals:	1858	31,362.61	24,566.61	6,796.00	21.67	9.02%
Tax:		531.38				
Total:		31,893.99				
<u>Department: Food and Beverage</u>						
Beer & Wine	1194	3,856.97	1,352.44	2,504.53	64.94	3.32%
Food and Beverage Totals:	1194	3,856.97	1,352.44	2,504.53	64.94	3.32%
Tax:		212.81				
Total:		4,069.78				
<u>Department: Food and Beverage</u>						
Beverages	799	1,794.67	467.47	1,327.20	73.95	1.76%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 10/01/2025 - 12:00:00 am To: 10/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Food and Beverage</u>						
Food and Beverage Totals:	799	1,794.67	467.47	1,327.20	73.95	1.76%
Tax:		117.77				
Total:		1,912.44				
<u>Department: Food and Beverage</u>						
Breakfast	352	1,075.52	317.03	758.49	70.52	1.01%
Food and Beverage Totals:	352	1,075.52	317.03	758.49	70.52	1.01%
Tax:		89.48				
Total:		1,165.00				
<u>Department: Food and Beverage</u>						
Mexican Food	20	55.40	14.76	40.64	73.36	0.05%
Food and Beverage Totals:	20	55.40	14.76	40.64	73.36	0.05%
Tax:		4.60				
Total:		60.00				
<u>Department: Food and Beverage</u>						
Sandwiches	114	695.27	161.87	533.40	76.72	0.71%
Food and Beverage Totals:	114	695.27	161.87	533.40	76.72	0.71%
Tax:		57.24				
Total:		752.51				
<u>Department: Food and Beverage</u>						
Snacks	111	259.63	72.25	187.38	72.17	0.25%
Food and Beverage Totals:	111	259.63	72.25	187.38	72.17	0.25%
Tax:		21.37				
Total:		281.00				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	1156	985.40	0.00	985.40	100.00	1.31%
Credit Card Surcharge Totals:	1156	985.40	0.00	985.40	100.00	1.31%
Report Totals:		102,718.67	27,390.45	75,328.22	73.33	100.00%
Tax:		2,075.70				
Total:		104,794.37				

Cash	9,486.42	Amer Express	2,416.79
Check	48,887.00	Discover	556.39
Credit Book	922.05	Master Card	14,109.42
Gift Certificate	1,203.69	Visa	27,212.61
Credit Card	44,295.21		
Total:	104,794.37		44,295.21

Golf Report

Course:

1. Added 2nd Fountains on Hole 17.
2. 1 grounds keeper currently onboarding.
3. Improving watering on the course with new pump.
4. Thin Tinned Greens on 10/20/25
5. Grass has started to go dormant.

Golf Shop:

Rounds: October 2024 vs 2025. 1,524 vs 1,536.
+12 More rounds in 2025.

October Sales 2025 vs 2024: \$99,844 vs \$104,931 (+105% increase)

- First time exceeding \$100,000 marking in October.
- 6 Events in October. 4 were out of 5 days. October 9,10,12,13
Thurs,Fri,Sun,Monday.

Differences: Was in Merchandising as sales were just below \$32,000.
\$8,965 more in 2025 vs 2024

Kitchen: AARP Staff Returns. 5 days a week 35 hours per week.

Ambrosio Hernandez,

On behalf of the McAllen Elks Lodge #1402, a nonprofit organization dedicated to serving our community—especially children with special needs and our veterans—I would like to express our sincere appreciation for the excellent service provided by Mr. Will Borowski and his team at Tierra Del Sol Golf Course during our Texas Elks South District Golf Tournament held this past Sunday, October 12th.

From the very beginning, Will was incredibly attentive to our needs as we searched for a suitable golf course to host our event. After a disappointing experience with another local course, Champion Lakes Golf Course (literally across the street from us), Will went above and beyond to assist us, especially me personally, as I was new to organizing a golf tournament. His professionalism, responsiveness, and willingness to guide us through every step made the process seamless and enjoyable.

We were extremely pleased with the accommodations, the very reasonable pricing, and even the delicious breakfast tacos that were provided as part of their service. Will and his staff truly made us feel welcomed and valued.

Our event brought together members from across the Texas Elks South District—including Weslaco, Harlingen, San Benito, Brownsville, and Kingsville—as well as the Texas Elks State Association President and other dignitaries from across the state. Thanks to Will and his team, everything ran smoothly, and our guests were thoroughly impressed.

Although we had initially hoped to host the event in McAllen, we are certain that next year we will gladly return to Tierra Del Sol in Pharr. Please extend our gratitude and commendation to Will and his outstanding staff for their exceptional service and hospitality.

With appreciation,

Milly Hernandez

McAllen Elks Lodge #1402 – PER & Board of Directors Chair
Texas Elks South District – District Leader
FORMER FIRST RGV – Vice President



AGENDA MEMORANDUM



BOARD: TIERRA DEL SOL GOLF
COURSE ADVISORY BOARD

AGENDA ITEM #: 2.D.

DATE SUBMITTED: November 17, 2025
MEETING DATE: December 2, 2025

FROM: Maritza Gutierrez, Executive
Administrative Assistant

DEPARTMENT: Golf

DIRECTOR: Will Borowski

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board Comments

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Maritza Gutierrez
Will Borowski

Created/Initiated - 11/17/2025
Final Approval - 11/18/2025