

**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, NOVEMBER 4, 2025**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for October 7, 2025 - Regular Called Meeting

B) Status Report - Revenue and Expenditure Report through the month of September 2025

C) Status Report - Golf Course, Pro Shop and Kitchen Operations

D) Board Comments

3. ADJOURNMENT:

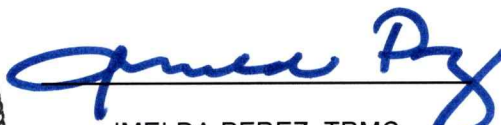
NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 30th day of October 2025 at 2:00 p.m. and will remain posted continuously for at least three (3) business days preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 30th day of October 2025




IMELDA PEREZ, TRMC
CITY CLERK

AGENDA REGULAR MEETING
November 4, 2025

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the _____ day of _____, 20____ by,

Name: _____

Title: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
OCTOBER 7, 2025, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, September 2, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Jorge Gonzalez
Rudy Martinez
Jaime Villarreal
Myla Anderson
Rocky Benavidez

ABSENT MEMBER: Carlos Alanis
Xavier Garcia
Michael Pachecho

STAFF PRESENT: Will Borowski, Golf Course Manager
Maritza Gutierrez, Executive Administrative Assistant

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse the absent board members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR SEPTEMBER 2, 2025 - REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Rudy Martinez **moved** to approve the minutes. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT - REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF AUGUST 2025

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of August 2025, worksheet. He stated that as of August 2025, the revenues less expenditures were at -\$147,860.85 for Fiscal Year 2024-2025 budget. A brief discussion was then held regarding the fiscal budget.

C) STATUS REPORT - GOLF COURSE, PROSHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that included: financial report, rounds, merchandise, green fees and golf course memberships. He added by thanking departments: Public Works and Maintenance for their assistance in all the improvements to the course and building. He then reported that the new pump had been installed. A brief discussion was then held regarding the golf course operations.

Will Borowski, Golf Course Manager, gave a brief report on behalf of Arturo Lopez regarding the maintenance of the golf course. The board had no questions.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item. No board comments.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Jorge Gonzalez **moved** to adjourn. Board Member Rocky Benavidez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:17 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THIS THE 7th DAY OF OCTOBER, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Maritza Gutierrez, Parks and Recreation Executive Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

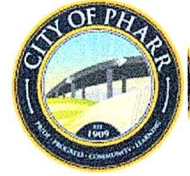
ATTEST:

Maritza Gutierrez
Executive Administrative Assistant

APPROVED DATE: _____



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$73,172.91	\$98,116.81	-\$24,943.90	-\$260,955.88
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$302,351.20
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$331,321.71
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$363,647.41
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$379,494.76
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$401,796.60
Totals	\$988,869.35	\$1,390,665.95	-\$401,796.60	



Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November	\$117,788.40	\$108,318.62	\$9,469.78	\$26,349.09
December	\$89,016.66	\$91,268.82	-\$2,252.16	\$24,096.93
January	\$93,410.72	\$108,961.39	-\$15,550.67	\$8,546.26
February	\$86,451.71	\$124,384.58	-\$37,932.87	-\$29,386.61
March	\$106,199.93	\$108,655.35	-\$2,455.42	-\$31,842.03
April	\$80,965.01	\$82,840.60	-\$1,875.59	-\$33,717.62
May	\$80,842.56	\$133,363.52	-\$52,520.96	-\$86,238.58
June	\$64,412.30	\$89,223.11	-\$24,810.81	-\$111,049.39
July	\$65,154.68	\$100,822.73	-\$35,668.05	-\$146,717.44
August	\$69,510.80	\$70,654.21	-\$1,143.41	-\$147,860.85
September	\$61,803.00	\$66,179.40	-\$4,376.40	-\$152,237.25
Totals	\$1,015,399.96	\$1,167,637.21	-\$152,237.25	



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2024-9/2025 Period Ending: 09/30/2025

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Expense						
75-51000-1100-000	SALARIES	589,600.00	590,100.00	45,434.67	536,825.95	53,274.05 9.03 %
75-51000-1104-000	OVERTIME/WORK STUDY	10,500.00	10,500.00	1,118.00	11,175.14	-675.14 -6.43 %
75-51000-1105-000	F I C A	45,100.00	45,100.00	3,422.24	40,759.89	4,340.11 9.62 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	118,100.00	7,100.00	58.08	6,859.02	240.98 3.39 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,200.00	0.00	0.00	0.00	0.00 0.00 %
75-51000-1108-000	TEC TAXES	4,300.00	4,300.00	61.67	2,471.30	1,828.70 42.53 %
75-51000-1110-000	UNIFORMS	2,700.00	8,700.00	685.48	7,953.28	746.72 8.58 %
75-51000-1114-001	FRONTIER	15,400.00	15,400.00	0.00	18,193.71	-2,793.71 -18.14 %
75-51000-1115-000	EMPLOYEES RETIREMENT	58,700.00	58,700.00	5,396.62	60,866.73	-2,166.73 -3.69 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	1.34	398.66 99.67 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	131.60	1,412.25	187.75 11.73 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	1,509.71	90.29 5.64 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00 100.00 %
75-51000-2203-000	SMALL TOOLS	600.00	900.00	0.00	803.51	96.49 10.72 %
75-51000-2206-000	JANITORIAL SUPPLIES	7,500.00	7,500.00	0.00	4,844.74	2,655.26 35.40 %
75-51000-2207-000	CHEMICALS	29,900.00	35,200.00	0.00	35,153.48	46.52 0.13 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	51,500.00	29.46	49,923.88	1,576.12 3.06 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	20,400.00	0.00	18,688.73	1,711.27 8.39 %
75-51000-2218-000	SNACK BAR SUPPLIES	41,900.00	31,900.00	0.00	25,936.43	5,963.57 18.69 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	49,800.00	1,241.28	51,013.35	-1,213.35 -2.44 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,600.00	2,468.00	1,920.00	2,139.51	328.49 13.31 %
75-51000-3301-000	BUILDING MAINTENANCE	20,100.00	24,400.00	1,859.00	16,306.68	8,093.32 33.17 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	22,200.00	0.00	21,991.60	208.40 0.94 %
75-51000-3305-000	IRRIGATION REPAIRS	26,900.00	21,900.00	589.66	21,105.93	794.07 3.63 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	283.03	216.97 43.39 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	121,400.00	0.00	104,607.06	16,792.94 13.83 %
75-51000-5502-000	ADVERTISING	1,100.00	232.00	0.00	231.94	0.06 0.03 %
75-51000-5503-000	TRAINING & TRAVEL	300.00	300.00	0.00	0.00	300.00 100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	8,400.00	0.00	6,128.30	2,271.70 27.04 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	0.00	9,361.59	738.41 7.31 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	3,501.26	33,567.88	2,532.12 7.01 %
75-51000-5532-000	INSURANCE	17,800.00	0.00	0.00	0.00	0.00 0.00 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	0.00	23,809.86	1,890.14 7.35 %
75-51000-5537-000	CASH SHORT/OVER	0.00	100.00	0.00	6.00	94.00 94.00 %
75-51000-6601-000	GAS & OIL	100.00	15,100.00	0.00	14,656.96	443.04 2.93 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	0.00	0.00	185.88	-185.88 0.00 %
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	0.00	0.00	0.00	51.75	-51.75 0.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	33,400.00	730.38	28,051.89	5,348.11 16.01 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	0.00	1,688.10	1,711.90 50.35 %
75-51000-8805-000	SITE IMPROVEMENTS	244,100.00	319,100.00	0.00	160,121.67	158,978.33 49.82 %
	Expense Total:	1,565,600.00	1,585,600.00	66,179.40	1,318,688.07	266,911.93 16.83 %
	Fund: 75 - PHARR GOLF COURSE FUND Total:	1,565,600.00	1,585,600.00	66,179.40	1,318,688.07	266,911.93 16.83 %
	Report Total:	1,565,600.00	1,585,600.00	66,179.40	1,318,688.07	266,911.93 16.83 %

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 09/01/2025 - 12:00:00 am To: 09/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Green Fee</u>						
18 Green Fee	369	9,225.00	0.00	9,225.00	100.00	18.43%
18 Junior Fee	5	75.00	0.00	75.00	100.00	0.15%
9 Green Fee	258	4,128.00	0.00	4,128.00	100.00	8.25%
9 Junior Fee	11	110.00	0.00	110.00	100.00	0.22%
Twilight Green Fee	226	3,390.00	0.00	3,390.00	100.00	6.77%
Raincheck GREEN FEE	7	0.00	0.00	0.00	0.00	0.00%
Veteran's 18 Summer GF	1	10.00	0.00	10.00	100.00	0.02%
Group Rate Fee	13	455.00	0.00	455.00	100.00	0.91%
Promo Green Fee 9/18	39	0.00	0.00	0.00	0.00	0.00%
High School	37	0.00	0.00	0.00	0.00	0.00%
City Employee	1	0.02	0.00	0.02	100.00	0.00%
ANNUAL RD.	114	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	198	2,400.00	0.00	2,400.00	100.00	4.79%
VOLUNTEER RD.	2	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	4	22.00	0.00	22.00	100.00	0.04%
Green Fee Totals:	1285	19,815.02	0.00	19,815.02	100.00	39.59%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	381	5,280.66	0.00	5,280.66	100.00	10.55%
9 Hole Shared Cart	304	2,808.96	0.00	2,808.96	100.00	5.61%
Spectator Cart Fee	1	27.71	0.00	27.71	100.00	0.06%
ANNUAL SHARED CART	108	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	27.72	0.00	27.72	100.00	0.06%
Non Playing Rider 18 hole	3	41.58	0.00	41.58	100.00	0.08%
Promo Shared Cart 9/18	21	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	228	2,528.52	0.00	2,528.52	100.00	5.05%
VOLUNTEER SHARED CART	3	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1052	10,715.15	0.00	10,715.15	100.00	21.41%
Tax:		880.88				
Total:		11,596.03				
<u>Department: Driving Range</u>						
Large Bucket	17	170.00	0.00	170.00	100.00	0.34%
RANGE BUCKET MEMBERSHIP	1	0.00	0.00	0.00	0.00	0.00%
Driving Range Totals:	18	170.00	0.00	170.00	100.00	0.34%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	406.45	0.00	406.45	100.00	0.81%
RANGE/TWILIGHT RENTAL	10	184.80	0.00	184.80	100.00	0.37%
CLUB RENTAL 9 HOLES	14	349.16	0.00	349.16	100.00	0.70%
Club Rentals Totals:	35	940.41	0.00	940.41	100.00	1.88%
Tax:		74.54				
Total:		1,014.95				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	5	50.00	0.00	50.00	100.00	0.10%
ANNUAL PRIVATE CART FEE	3	2,100.00	0.00	2,100.00	100.00	4.20%
Private Carts Totals:	8	2,150.00	0.00	2,150.00	100.00	4.30%
<u>Department: Gift Certificate</u>						
Gift Certificate	29	3,700.00	0.00	3,700.00	100.00	7.39%
Gift Certificate (Liability)	-29	(3,700.00)	0.00	(3,700.00)	100.00	(7.39)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	855	855.00	0.00	855.00	100.00	1.71%
Improvement Fund Totals:	855	855.00	0.00	855.00	100.00	1.71%
<u>Department: Memberships</u>						

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 09/01/2025 - 12:00:00 am To: 09/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Memberships</u>						
ANNUAL SINGLE	2	2,200.00	0.00	2,200.00	100.00	4.40%
ANNUAL COUPLE	1	1,700.00	0.00	1,700.00	100.00	3.40%
Memberships Totals:	3	3,900.00	0.00	3,900.00	100.00	7.79%
<u>Department: Snacks</u>						
Crackers	1	2.00	0.00	2.00	100.00	0.00%
Chips	2	4.00	0.00	4.00	100.00	0.01%
Candy	5	15.00	0.00	15.00	100.00	0.03%
Cinnamon Roll	2	1.84	0.00	1.84	100.00	0.00%
Snacks Totals:	10	22.84	0.00	22.84	100.00	0.05%
Tax:		1.91				
Total:		24.75				
<u>Department: Mexican Food</u>						
Burritos	3	8.31	0.00	8.31	100.00	0.02%
Mexican Food Totals:	3	8.31	0.00	8.31	100.00	0.02%
Tax:		0.69				
Total:		9.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	515	1,854.00	0.00	1,854.00	100.00	3.70%
Patty Melt Basket	1	8.50	0.00	8.50	100.00	0.02%
Cold Sandwiches	3	10.50	3.24	7.26	69.14	0.01%
Inmate Sandwiches	260	260.00	65.00	195.00	75.00	0.39%
Sandwiches Totals:	779	2,133.00	68.24	2,064.76	96.80	4.12%
Tax:		1.57				
Total:		2,134.57				
<u>Department: Breakfast</u>						
Breakfast Taco	101	298.17	66.66	231.51	77.64	0.46%
Breakfast Sandwich	1	4.62	0.00	4.62	100.00	0.01%
Breakfast Totals:	102	302.79	66.66	236.13	77.98	0.47%
Tax:		4.06				
Total:		306.85				
<u>Department: Beverages</u>						
MT DEW	8	16.00	0.00	16.00	100.00	0.03%
Gatorade	12	33.24	7.44	25.80	77.62	0.05%
Bottled Water	81	149.85	6.48	143.37	95.68	0.29%
Can Sodas	3	5.55	0.90	4.65	83.78	0.01%
Beverages Totals:	104	204.64	14.82	189.82	92.76	0.38%
Tax:		16.35				
Total:		220.99				
<u>Department: Beer & Wine</u>						
Beer	10	27.70	0.00	27.70	100.00	0.06%
Bud Ciamato	8	32.00	0.00	32.00	100.00	0.06%
Fire Ball !	5	21.20	5.00	16.20	76.42	0.03%
Ultra N/A	1	2.77	1.33	1.44	51.99	0.00%
Beer & Wine Totals:	24	83.67	6.33	77.34	92.43	0.15%
Tax:		22.65				
Total:		106.32				
<u>Department: Banquets</u>						
Tournament Foods	150	1,500.00	0.00	1,500.00	100.00	3.00%
Banquets Totals:	150	1,500.00	0.00	1,500.00	100.00	3.00%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 09/01/2025 - 12:00:00 am To: 09/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Other</u>						
Token Large Bucket	108	1,080.00	0.00	1,080.00	100.00	2.16%
Token Small Bucket	90	450.00	0.00	450.00	100.00	0.90%
Other Totals:	198	1,530.00	0.00	1,530.00	100.00	3.06%
<u>Department: Merchandise</u>						
BAG COVERS	6	91.92	49.56	42.36	46.08	0.08%
BAGS	1	207.85	201.50	6.35	3.06	0.01%
CAPS, MENS	10	198.32	135.02	63.30	31.92	0.13%
GLOVES	25	346.50	204.25	142.25	41.05	0.28%
GOLF BALLS	155	1,900.50	1,442.78	457.72	24.08	0.91%
HATS, LADIES	1	18.48	14.79	3.69	19.97	0.01%
JACKETS, MENS	1	32.00	31.25	0.75	2.34	0.00%
MISCELLANEOUS	4	40.66	12.24	28.42	69.90	0.06%
SHIRTS, LADIES - Alpha	1	30.00	26.10	3.90	13.00	0.01%
SHIRTS, MENS	2	83.14	69.00	14.14	17.01	0.03%
SHOES, MENS	1	55.43	43.95	11.48	20.71	0.02%
SKIRTS, LADIES	4	110.84	58.40	52.44	47.31	0.10%
SOCKS	1	14.99	7.50	7.49	49.97	0.01%
SPECIAL ORDER	1	170.90	114.00	56.90	33.29	0.11%
TEES	12	17.76	12.00	5.76	32.43	0.01%
WINDBREAKERS, MENS	5	163.00	160.34	2.66	1.63	0.01%
Merchandise Totals:	230	3,482.29	2,582.68	899.61	25.83	1.80%
Tax:		276.29				
Total:		3,758.58				
<u>Department: Food and Beverage</u>						
Beer & Wine	798	2,339.52	887.72	1,451.80	62.06	2.90%
Food and Beverage Totals:	798	2,339.52	887.72	1,451.80	62.06	2.90%
Tax:		193.66				
Total:		2,533.18				
<u>Department: Food and Beverage</u>						
Beverages	708	1,546.23	367.35	1,178.88	76.24	2.36%
Food and Beverage Totals:	708	1,546.23	367.35	1,178.88	76.24	2.36%
Tax:		126.78				
Total:		1,673.01				
<u>Department: Food and Beverage</u>						
Breakfast	382	983.34	328.96	654.38	66.55	1.31%
Food and Beverage Totals:	382	983.34	328.96	654.38	66.55	1.31%
Tax:		81.49				
Total:		1,064.83				
<u>Department: Food and Beverage</u>						
Mexican Food	11	30.47	9.02	21.45	70.40	0.04%
Food and Beverage Totals:	11	30.47	9.02	21.45	70.40	0.04%
Tax:		2.53				
Total:		33.00				
<u>Department: Food and Beverage</u>						
Sandwiches	165	929.75	240.69	689.06	74.11	1.38%
Food and Beverage Totals:	165	929.75	240.69	689.06	74.11	1.38%
Tax:		76.59				
Total:		1,006.34				
<u>Department: Food and Beverage</u>						
Snacks	99	216.25	45.04	171.21	79.17	0.34%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 09/01/2025 - 12:00:00 am To: 09/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Department: Food and Beverage					
Food and Beverage Totals:	99	216.25	45.04	171.21	79.17 0.34%
Tax:		17.76			
Total:		234.01			
Department: Credit Card Surcharge					
Credit Card Surcharge	1213	814.07	0.00	814.07	100.00 1.63%
Credit Card Surcharge Totals:	1213	814.07	0.00	814.07	100.00 1.63%
Report Totals:		54,672.75	4,617.51	50,055.24	91.55 100.00%
Tax:		1,777.75			
Total:		56,450.50			

Cash	8,549.76	Amer Express	2,503.16
Check	11,611.00	Discover	596.63
Credit Book	273.23	Master Card	11,573.63
Gift Certificate	(1,906.02)	Visa	23,249.11
Credit Card	37,922.53		
Total:	56,450.50		37,922.53

Golf Report

Course:

1. Added 2nd Fountains on Hole 17.
2. 1 grounds keeper on FMLA.
3. Improving watering on the course with new pump.

Golf Shop:

Rounds: Sept 2024 vs 2025. 1,104 vs 1,285.
+116% +181 More rounds in 2025.

Sept Sales 2025 vs 2024 \$61,803 vs \$53,808 (+115% increase)

Differences: \$ 1,000 Green Fees
 \$ 1,000 Cart Fees
 \$ 700 Club Rentals 35 v 16

Kitchen:

Ambrosio Hernandez,

On behalf of the McAllen Elks Lodge #1402, a nonprofit organization dedicated to serving our community—especially children with special needs and our veterans—I would like to express our sincere appreciation for the excellent service provided by Mr. Will Borowski and his team at Tierra Del Sol Golf Course during our Texas Elks South District Golf Tournament held this past Sunday, October 12th.

From the very beginning, Will was incredibly attentive to our needs as we searched for a suitable golf course to host our event. After a disappointing experience with another local course, Champion Lakes Golf Course (literally across the street from us), Will went above and beyond to assist us, especially me personally, as I was new to organizing a golf tournament. His professionalism, responsiveness, and willingness to guide us through every step made the process seamless and enjoyable.

We were extremely pleased with the accommodations, the very reasonable pricing, and even the delicious breakfast tacos that were provided as part of their service. Will and his staff truly made us feel welcomed and valued.

Our event brought together members from across the Texas Elks South District—including Weslaco, Harlingen, San Benito, Brownsville, and Kingsville—as well as the Texas Elks State Association President and other dignitaries from across the state. Thanks to Will and his team, everything ran smoothly, and our guests were thoroughly impressed.

Although we had initially hoped to host the event in McAllen, we are certain that next year we will gladly return to Tierra Del Sol in Pharr. Please extend our gratitude and commendation to Will and his outstanding staff for their exceptional service and hospitality.

With appreciation,

Milly Hernandez

McAllen Elks Lodge #1402 – PER & Board of Directors Chair

Texas Elks South District – District Leader

FORMER FIRST RGV – Vice President



AGENDA MEMORANDUM



BOARD: TIERRA DEL SOL GOLF
COURSE ADVISORY BOARD

AGENDA ITEM #: 2.D.

DATE SUBMITTED: October 27, 2025

MEETING DATE: November 4, 2025

FROM: Maritza Gutierrez, Executive
Administrative Assistant

DEPARTMENT: Golf

DIRECTOR: Will Borowski

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board Comments

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Maritza Gutierrez
Will Borowski

Created/Initiated - 10/27/2025
Final Approval - 10/28/2025