

**TAKE NOTICE THAT A REGULAR MEETING  
OF THE PHARR INTERNATIONAL TOLL BRIDGE BOARD  
OF THE CITY OF PHARR, TEXAS  
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,  
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS  
COMMENCING AT 12:00 PM ON  
WEDNESDAY, OCTOBER 22, 2025**

*At any time during the course of this meeting the Toll Bridge Board may retire to Executive Session under Texas Government Code § 551 to confer on any subject matter in accordance with the Texas Open Meetings Act.*

*Should any final action, decision, or vote be required in the opinion of the Board with regard to any item discussed during the closed meeting, then such final action, decision, or vote shall be made during the open meeting covered by this notice upon the reconvening of the public meeting pursuant to Section 551.101 government Code V.T.C.S.*

**1. CALL TO ORDER:**

- A) Roll call and possible action on the excusing of any absent member.
- B) Pledge of Allegiance/Invocation.

**2. DIRECTOR'S ADMINISTRATIVE REPORT:** *(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

- A) Crossings and Revenues Report for September 2025.
- B) Finance Report for September 2025.
- C) Engineer's Report.
- D) Director's Report.

**3. ADMINISTRATIVE:**

- A) Approval of Minutes for September 30, 2025 - Regular Called Meeting.
- B) Discussion and action, if any, on 2026 International Fresh Produce Association Corporate Membership in the amount of \$2,750.

**4. CLOSED SESSION:** *In accordance with Chapter 551 of the Texas Gov't. Code, the International Toll Bridge Board hereby gives notice that it may meet in Executive session to discuss and deliberate any items listed on the public portion of the meeting agenda including items in accordance with the following:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the**

**Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**5. RECONVENE:** *into regular session and consider action, if any, on item(s) discussed in executive session.*

**6. ADJOURNMENT:**


**NOTICE OF ASSISTANCE AT THE PUBLIC MEETING**

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email [cityclerksoffice@pharr-tx.gov](mailto:cityclerksoffice@pharr-tx.gov) for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the International Toll Bridge Board was posted on the bulletin board at City Hall and on the City's web page at [www.pharr-tx.gov](http://www.pharr-tx.gov). This Notice was posted on the 14<sup>th</sup> day of October 2025 at 4:00 p.m. and will remain posted continuously for at least three (3) business days preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

**WITNESS MY HAND AND SEAL, this 14<sup>th</sup> day of October 2025**



  
IMELDA PEREZ, TRMC  
CITY CLERK

I certify that the attached notice and agenda of items to be considered by the Pharr International Toll Bridge Board was removed from the bulletin board of City Hall on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ by,

Name: \_\_\_\_\_

Title: \_\_\_\_\_



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 2.A.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Crossings and Revenues Report for September 2025.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025

**CROSSINGS AND REVENUES  
FOR THE MONTH OF SEPTEMBER  
FISCAL YEAR 2024 – 2025**

**a) BRIDGE CROSSINGS**

Crossings for the Pharr International Bridge totaled **108,893** vehicles for the month of September F.Y. 2024-2025, which showed an increase of **7,786** vehicles or **7.70%** over the same month in F.Y. 2023-2024.

**b) CAR CROSSINGS**

Car crossings for the Pharr International Bridge totaled **46,897** cars for the month of September F.Y. 2024 – 2025, showing a decrease of **(-964)** cars or **-2.01%** over the same month in F.Y. 2023 – 2024.

**c) NORTHBOUND CAR CROSSINGS**

Northbound Car crossings at the Pharr International Bridge totaled **44,197** cars for the month of September F.Y. 2024 – 2025, showing an increase of **5,707** cars or **14.83%** over the same month in F.Y. 2023 – 2024.

**d) SOUTHBOUND TRUCK CROSSINGS**

Truck crossings totaled **61,996** trucks for the month of September F.Y. 2024-2025, showing an increase of **8,750** trucks or **16.43%** over the same month in F.Y. 2023 - 2024.

**SOUTHBOUND TRUCK CROSSINGS SHOWED AN INCREASE OF 1,093 TRUCKS OR 1.79% FOR THE MONTH OF SEPTEMBER, COMPARED TO NORTHBOUND TRUCK CROSSINGS.**

**e) NORTHBOUND TRUCKS**

Northbound trucks at the Pharr International Bridge totaled **60,903** trucks for the month of September F.Y. 2024-2025, showing an increase of **1,996** trucks or **3.39%** over the same month in F.Y. 2023-2024.

**TOTAL NORTHBOUND AND SOUTHBOUND TRUCK CROSSINGS FOR THE MONTH OF SEPTEMBER TOTAL 122,899, REPRESENTING AN INCREASE OF 10,746 OR 9.58% OVER THE SAME TIME PERIOD IN F.Y. 2023-2024.**

**f) TOTAL REVENUES**

Revenues for the Pharr International Bridge totaled **\$1,972,328** dollars for the month of September F.Y. 2024 – 2025.

\$ 234,485 Autos & other  
\$ 1,734,437 Trucks  
\$ 3,406 Profit on pesos  
\$ 1,972,328 TOTAL

Revenues showed an increase of **\$289,619** or **17.21%** over the same month in F.Y. 2023 – 2024.

**PHARR INTERNATIONAL BRIDGE  
TOTAL SOUTHBOUND CROSSINGS COMPARISON BY FISCAL YEAR  
(CARS & TRUCKS)**

	F.Y. 2023-2024	F.Y. 2024-2025	GAIN / LOSS	INC% / DEC%
<b>OCTOBER</b>	101,828	107,028	5,200	5.11%
<b>NOVEMBER</b>	103,703	110,777	7,074	6.82%
<b>DECEMBER</b>	104,961	113,440	8,479	8.08%
<b>JANUARY</b>	98,056	105,428	7,372	7.52%
<b>FEBRUARY</b>	92,085	89,853	(-2,232)	-2.42%
<b>MARCH</b>	103,381	104,452	1,071	1.04%
<b>APRIL</b>	111,523	103,155	(-8,368)	-7.50%
<b>MAY</b>	107,554	105,646	(-1,908)	-1.77%
<b>JUNE</b>	97,012	99,670	2,658	2.74%
<b>JULY</b>	104,469	101,749	(-2,720)	-2.60%
<b>AUGUST</b>	111,425	107,641	(-3,784)	-3.40%
<b>SEPTEMBER</b>	101,107	108,893	7,786	7.70%
<b>TOTAL CROSSING</b>	1,237,104	1,257,732	20,628	1.67%

**PHARR INTERNATIONAL BRIDGE  
SOUTHBOUND CAR CROSSINGS COMPARISON BY FISCAL YEAR**

**F.Y. 2023-2024    F.Y. 2024-2025    GAIN / LOSS    INC% / DEC%**

	<b>F.Y. 2023-2024</b>	<b>F.Y. 2024-2025</b>	<b>GAIN / LOSS</b>	<b>INC% / DEC%</b>
<b>OCTOBER</b>	44,769	49,109	4,340	9.69%
<b>NOVEMBER</b>	49,801	54,183	4,382	8.80%
<b>DECEMBER</b>	53,253	60,477	7,224	13.57%
<b>JANUARY</b>	35,975	46,555	10,580	29.41%
<b>FEBRUARY</b>	34,782	40,229	5,447	15.66%
<b>MARCH</b>	47,136	44,341	(-2,795)	-5.93%
<b>APRIL</b>	48,934	45,345	(-3,589)	-7.33%
<b>MAY</b>	47,229	48,173	944	2.00%
<b>JUNE</b>	44,106	42,759	(-1,347)	-3.05%
<b>JULY</b>	48,430	43,102	(-5,328)	-11.00%
<b>AUGUST</b>	53,826	47,686	(-6,136)	-11.40%
<b>SEPTEMBER</b>	47,861	46,897	(-964)	-2.01%
<b>TOTAL CROSSING</b>	<b>556,098</b>	<b>568,856</b>	<b>12,758</b>	<b>2.29%</b>

# SOUTHBOUND CAR CROSSINGS COMPARISON FOR THE MONTH OF SEPTEMBER F.Y. 2024 - 2025

			GAIN	% INC.	DAILY
	SEPT. F.Y. 24-25	SEPT. F.Y. 23-24	LOSS	% ( DEC. )	AVERAGE
GATEWAY	94,708	80,453	14,255	18%	3,157
VETERANS ( LOS TOMATES)	133,519	140,781	-7,262	-5%	4,451
FREE TRADE (LOS INDIOS)	32,646	36,752	-4,106	-11%	1,088
TOTAL BROWNSVILLE	<b>260,873</b>	<b>257,986</b>	2,887	1%	8,696
DEL RIO	<b>147,220</b>	<b>141,395</b>	5,825	4%	4,907
DONNA	<b>57,448</b>	<b>65,538</b>	-8,090	-12.34%	1,915
EAGLE PASS	<b>203,653</b>	<b>244,390</b>	-40,737	-17%	6,788
YSLETA-ZARAGOZA	278,759	264,254	14,505	5%	9,292
STANTON-LERDO	140,727	132,595	8,132	6%	4,691
TOTAL EL PASO	<b>419,486</b>	<b>396,849</b>	22,637	6%	13,983
LAREDO	<b>435,883</b>	<b>413,996</b>	21,887	5%	14,529
McALLEN- HIDALGO	215,254	244,467	-29,213	-12%	7,175
ANZALDUAS	110,016	127,972	-17,956	-14%	3,667
TOTAL	<b>325,270</b>	<b>372,439</b>	-47,169	-13%	10,842
<b>PHARR</b>	<b>46,897</b>	<b>47,861</b>	-964	-2.01%	1,563
PROGRESO	<b>36,964</b>	<b>41,419</b>	-4,455	-10.76%	1,232
ROMA	<b>61,296</b>	<b>57,138</b>	4,158	7.28%	2,043

**PHARR INTERNATIONAL BRIDGE  
NORTHBOUND CAR CROSSINGS COMPARISON BY FISCAL YEAR**

**F.Y. 2023-2024    F.Y. 2024-2025    GAIN / LOSS    INC% / DEC%**

	<b>F.Y. 2023-2024</b>	<b>F.Y. 2024-2025</b>	<b>GAIN / LOSS</b>	<b>INC% / DEC%</b>
<b>OCTOBER</b>	35,311	41,181	5,870	16.62%
<b>NOVEMBER</b>	37,578	43,427	5,849	15.56%
<b>DECEMBER</b>	45,033	50,228	5,195	11.54%
<b>JANUARY</b>	35,971	41,526	5,555	15.44%
<b>FEBRUARY</b>	37,625	37,923	298	0.79%
<b>MARCH</b>	41,810	48,015	6,205	14.84%
<b>APRIL</b>	39,903	49,293	9,390	23.53%
<b>MAY</b>	40,567	49,911	9,344	23.03%
<b>JUNE</b>	38,415	44,025	5,610	14.60%
<b>JULY</b>	40,487	47,938	7,451	18.40%
<b>AUGUST</b>	40,773	50,231	9,458	23.20%
<b>SEPTEMBER</b>	38,490	44,197	5,707	14.83%
<b>TOTAL CROSSING</b>	<b>471,963</b>	<b>547,895</b>	<b>75,932</b>	<b>16.09%</b>

**PHARR INTERNATIONAL BRIDGE  
SOUTHBOUND TRUCK CROSSINGS COMPARISON BY FISCAL YEAR**

**F.Y. 2023-2024    F.Y. 2024-2025    GAIN / LOSS    INC% / DEC%**

<b>OCTOBER</b>	<b>57,059</b>	<b>57,919</b>	<b>860</b>	<b>1.51%</b>
<b>NOVEMBER</b>	<b>53,902</b>	<b>56,594</b>	<b>2,692</b>	<b>4.99%</b>
<b>DECEMBER</b>	<b>51,708</b>	<b>52,963</b>	<b>1,255</b>	<b>2.43%</b>
<b>JANUARY</b>	<b>62,081</b>	<b>58,873</b>	<b>(-3,208)</b>	<b>-5.17%</b>
<b>FEBRUARY</b>	<b>57,303</b>	<b>49,624</b>	<b>(-7,679)</b>	<b>-13.40%</b>
<b>MARCH</b>	<b>56,245</b>	<b>60,111</b>	<b>3,866</b>	<b>6.87%</b>
<b>APRIL</b>	<b>62,589</b>	<b>57,810</b>	<b>(-4,779)</b>	<b>-7.64%</b>
<b>MAY</b>	<b>60,325</b>	<b>57,473</b>	<b>(-2,852)</b>	<b>-4.73%</b>
<b>JUNE</b>	<b>52,906</b>	<b>56,911</b>	<b>4,005</b>	<b>7.57%</b>
<b>JULY</b>	<b>56,039</b>	<b>58,647</b>	<b>2,608</b>	<b>4.65%</b>
<b>AUGUST</b>	<b>57,603</b>	<b>59,955</b>	<b>2,352</b>	<b>4.08%</b>
<b>SEPTEMBER</b>	<b>53,246</b>	<b>61,996</b>	<b>8,750</b>	<b>16.43%</b>
<b>TOTAL CROSSING</b>	<b>681,006</b>	<b>688,876</b>	<b>7,870</b>	<b>1.16%</b>

SOUTHBOUND TRUCK CROSSINGS COMPARISON  
FOR THE MONTH OF SEPTEMBER F.Y. 2024 – 2025

	SEPT. F.Y. 24-25	SEPT. F.Y. 23-24	GAIN LOSS	% INC. % ( DEC. )	DAILY AVERAGE
ANZALDUAS (Empty only)	4,030	5,504	-1,474	-27%	134
VETERANS ( LOS TOMATES)	21,960	19,376	2,584	13%	732
FREE TRADE (LOS INDIOS)	7,753	4,114	3,639	88%	258
TOTAL BROWNSVILLE	29,713	23,490	6,223	26%	990
DEL RIO	5,540	5,475	65	1%	185
DONNA	19	305	-286	-94%	1
EAGLE PASS	30,723	20,445	10,278	50%	1,024
YSLETA-ZARAGOZA-EL PASO	59,228	55,276	3,952	7%	1,974
LAREDO	244,299	239,565	4,734	2%	8,143
PHARR	61,996	53,246	8,750	16%	2,067
PROGRESO	8,383	8,756	-373	-4%	279
ROMA	852	813	39	5%	28

**PHARR INTERNATIONAL BRIDGE  
NORTHBOUND TRUCK CROSSINGS (FULL, EMPTY & AG.)**

	F.Y. 2023- 2024	F.Y. 2024- 2025	GAIN / LOSS	INC% / DEC%	FULL TRUCKS	EMPT	AG TRUCKS	NARP NO INSP.
OCTOBER	58,427	63,509	5,082	8.70%	41,202	22,307	16,756	8,875
NOVEMBER	57,049	61,144	4,095	7.18%	40,995	20,189	18,472	9,848
DECEMBER	53,437	56,425	2,988	5.59%	38,124	18,301	19,275	11,253
JANUARY	59,331	62,953	3,622	6.10%	44,435	18,518	22,636	13,431
FEBRUARY	57,446	49,863	(-7,583)	-13.20%	36,830	13,033	18,449	10,787
MARCH	58,119	62,036	3,917	6.74%	44,963	17,073	21,261	11,938
APRIL	63,383	58,802	(-4,581)	-7.23%	41,465	17,337	21,247	10,648
MAY	62,212	59,630	(-2,582)	-4.15%	42,128	17,502	20,516	11,569
JUNE	55,684	58,132	2,448	4.40%	38,655	19,477	17,162	9,014
JULY	59,822	59,036	(-786)	-1.31%	39,839	19,197	17,586	9,332
AUGUST	61,969	59,433	(-2,536)	-4.09%	39,592	19,841	17,839	9,151
SEPTEMBER	58,907	60,903	1,996	3.39%	38,557	22,346	17,107	8,956
<b>TOTAL CROSSING</b>	<b>705,786</b>	<b>711,866</b>	<b>6,080</b>	<b>0.86%</b>	<b>486,785</b>	<b>225,121</b>	<b>228,306</b>	<b>124,802</b>

**Agriculture trucks at the Pharr International Bridge totaled 17,107 crossings for the month of September representing a 28% of the imports from Mexico.**

**Agriculture trucks at the Pharr International Bridge Import Lot showed an increase of 1,984 trucks or 13.12% over the same month in F.Y. 2023-2024.**

**PHARR INTERNATIONAL BRIDGE  
NORTHBOUND & SOUTHBOUND  
TRUCK CROSSING COMPARISON BY FISCAL YEAR**

	<b>F.Y. 2023-2024</b>	<b>F.Y. 2024-2025</b>	<b>GAIN / LOSS</b>	<b>INC% / DEC%</b>
<b>OCTOBER</b>	115,486	121,428	5,942	5.15%
<b>NOVEMBER</b>	110,951	117,738	6,787	6.12%
<b>DECEMBER</b>	105,145	109,388	4,243	4.04%
<b>JANUARY</b>	121,412	121,826	414	0.34%
<b>FEBRUARY</b>	114,749	99,487	(-15,262)	-13.30%
<b>MARCH</b>	114,364	122,147	7,783	6.81%
<b>APRIL</b>	125,972	116,612	(-9,360)	-7.43%
<b>MAY</b>	122,537	117,103	(-5,434)	-4.43%
<b>JUNE</b>	108,590	115,043	6,453	5.94%
<b>JULY</b>	115,861	117,683	1,822	1.57%
<b>AUGUST</b>	119,572	119,338	(-184)	-0.15%
<b>SEPTEMBER</b>	112,153	122,899	10,746	9.58%
<b>TOTAL CROSSING</b>	<b>1,386,792</b>	<b>1,400,742</b>	<b>44,190</b>	<b>3.00%</b>

**PHARR INTERNATIONAL BRIDGE  
F.Y. 2024-2025 CROSSINGS COMPARISON BY AXLE**

	<b>CARS</b>	<b>2X TRUCKS</b>	<b>3X TRUCKS</b>	<b>4X TRUCKS</b>	<b>5X TRUCKS</b>	<b>6X TRUCKS</b>	<b>MOBILE HOMES</b>	<b>WIDE LOAD</b>	<b>SPEC. CROSS</b>	<b>MONTH TOTAL</b>
<b>OCTOBER</b>	49,109	2,989	5,873	964	42,619	250	1	157	5,066	107,028
<b>NOVEMBER</b>	54,183	2,620	6,047	954	41,653	174	12	136	4,998	110,777
<b>DECEMBER</b>	60,477	2,443	5,492	782	38,814	159	7	132	5,134	113,440
<b>JANUARY</b>	46,555	2,637	5,108	833	45,260	184	1	115	4,735	105,428
<b>FEBRUARY</b>	40,229	2,166	3,985	683	38,250	186	1	104	4,249	89,853
<b>MARCH</b>	44,341	2,676	5,333	1,031	45,343	249	0	128	5,351	104,452
<b>APRIL</b>	45,345	2,752	4,831	967	42,615	192	0	124	6,329	103,155
<b>MAY</b>	48,173	2,848	4,757	905	41,843	168	7	137	6,808	105,646
<b>JUNE</b>	42,759	4,250	4,867	793	39,903	151	3	128	6,816	99,670
<b>JULY</b>	43,102	4,223	5,372	851	41,170	170	1	116	6,744	101,749
<b>AUGUST</b>	47,686	4,127	6,594	857	41,165	160	1	138	6,913	107,641
<b>SEPTEMBER</b>	46,897	3,993	6,978	780	40,322	157	2	122	9,642	108,893
<b>TOTAL CROSSING</b>	568,856	37,724	65,237	10,400	498,957	2,200	36	1,537	72,785	1,257,732

**TOTAL PERCENTAGE FOR CARS AND TRUCKS FOR THE MONTH OF SEPTEMBER F.Y. 2024-2025.**

- 1X CARS           43%
- 2X TRUCKS       4%
- 3X TRUCKS       6%
- 4X TRUCKS       1%
- 5X TRUCKS       37%
- 6X TRUCKS       0.1%

**PHARR INTERNATIONAL BRIDGE  
REVENUE COMPARISON BY FISCAL YEAR**

	<b>F.Y. 2023-2024</b>	<b>F.Y. 2024-2025</b>	<b>GAIN / LOSS</b>	<b>INC% / DEC%</b>
<b>OCTOBER</b>	\$ 1,396,136	\$ 1,709,722	\$ 313,586	22.46%
<b>NOVEMBER</b>	\$ 1,431,520	\$ 1,815,436	\$ 383,916	26.82%
<b>DECEMBER</b>	\$ 1,545,696	\$ 1,758,294	\$ 212,598	13.75%
<b>JANUARY</b>	\$ 1,795,097	\$ 1,762,476	(\$32,620)	-1.82%
<b>FEBRUARY</b>	\$ 1,662,818	\$ 1,528,157	(\$ 134,661)	-8.10%
<b>MARCH</b>	\$ 1,720,767	\$ 1,824,299	\$ 103,531	6.02%
<b>APRIL</b>	\$ 1,935,889	\$ 1,771,074	(\$ 164,814)	-8.51%
<b>MAY</b>	\$ 2,016,526	\$ 1,825,700	(\$ 190,826)	-9.46%
<b>JUNE</b>	\$ 1,625,040	\$ 1,747,133	\$ 122,092	7.51%
<b>JULY</b>	\$ 1,778,230	\$ 1,786,595	\$ 8,365	0.47%
<b>AUGUST</b>	\$ 1,839,885	\$ 1,876,042	\$ 36,156	1.97%
<b>SEPTEMBER</b>	\$1,682,709	\$ 1,972,328	\$ 289,619	17.21%
<b>TOTAL CROSSING</b>	\$ 20,430,319	\$ 21,377,262	\$ 946,942	4.63%



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 2.B.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Finance Report for September 2025.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

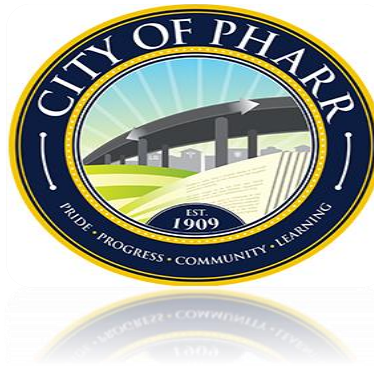
**Reason:**

---

**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025



# PHARR INTERNATIONAL BRIDGE

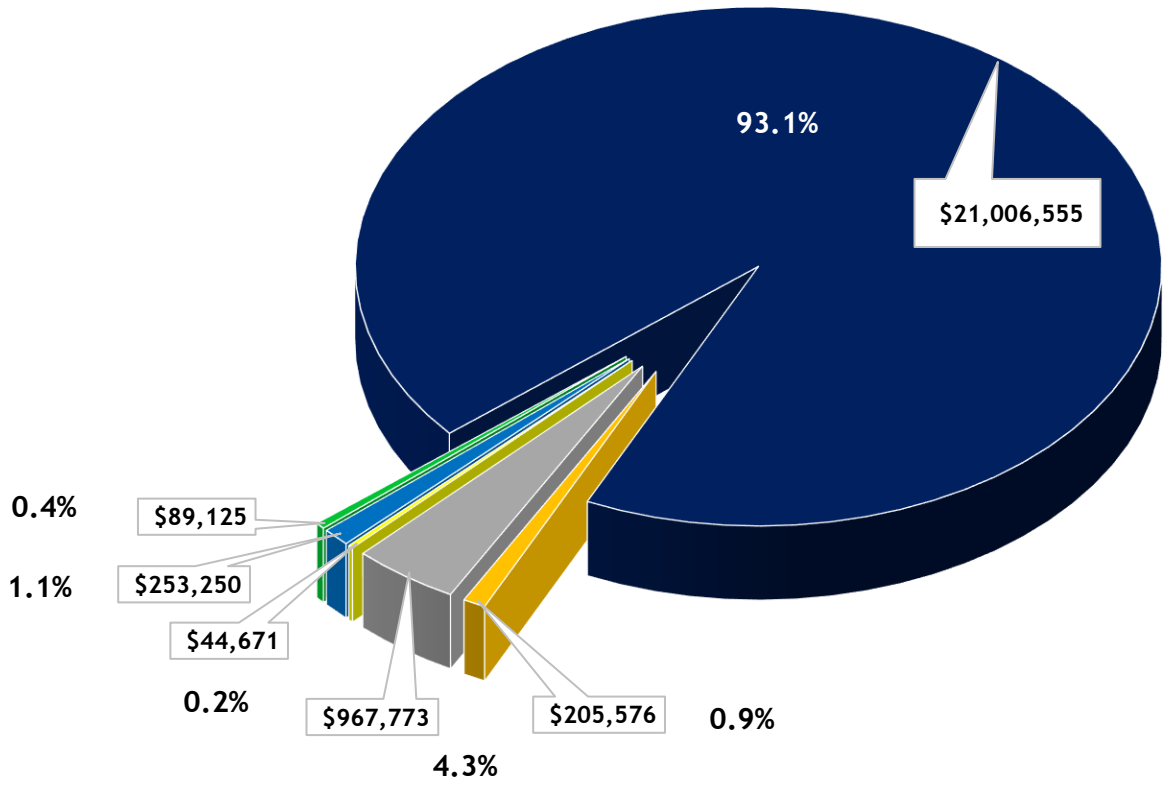
Financial Report

Sept - FY 24/25



# Bridge Revenues

- Toll Fees
- Credit Card - Surcharge
- Interest from Bond Proceeds
- Peso Exchange Rate Income
- Rental Income
- Other

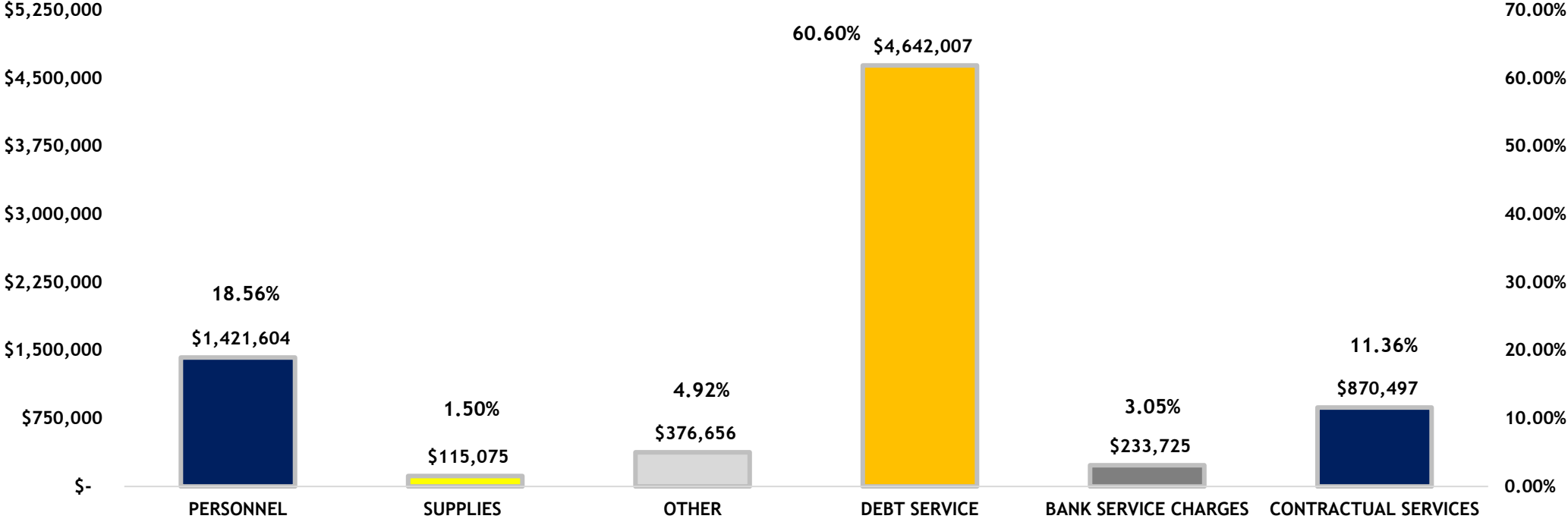


\$22,566,950

Total Revenues



### Total Operating Expenses

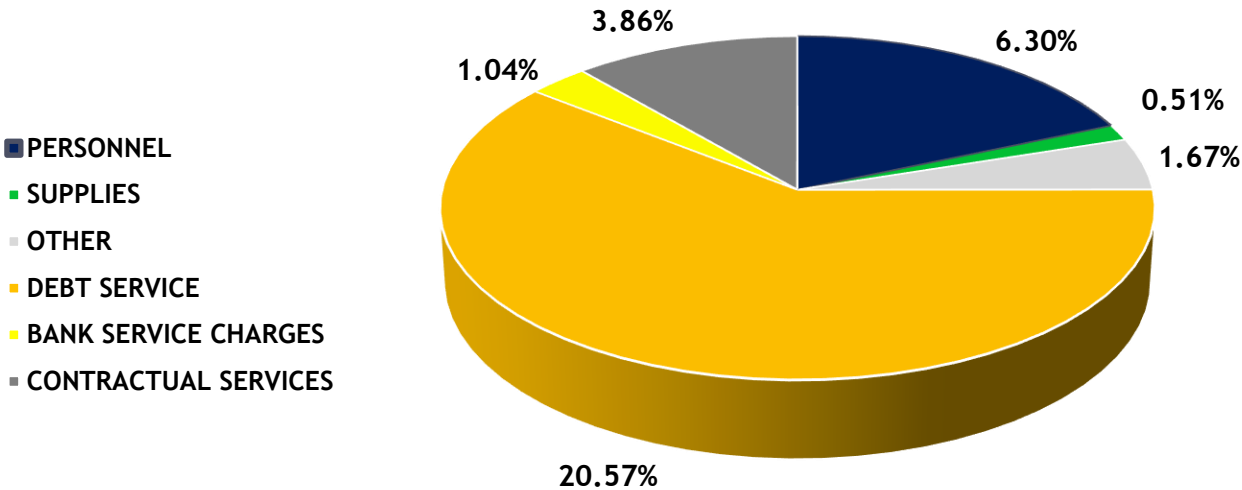


**\$7,659,564**

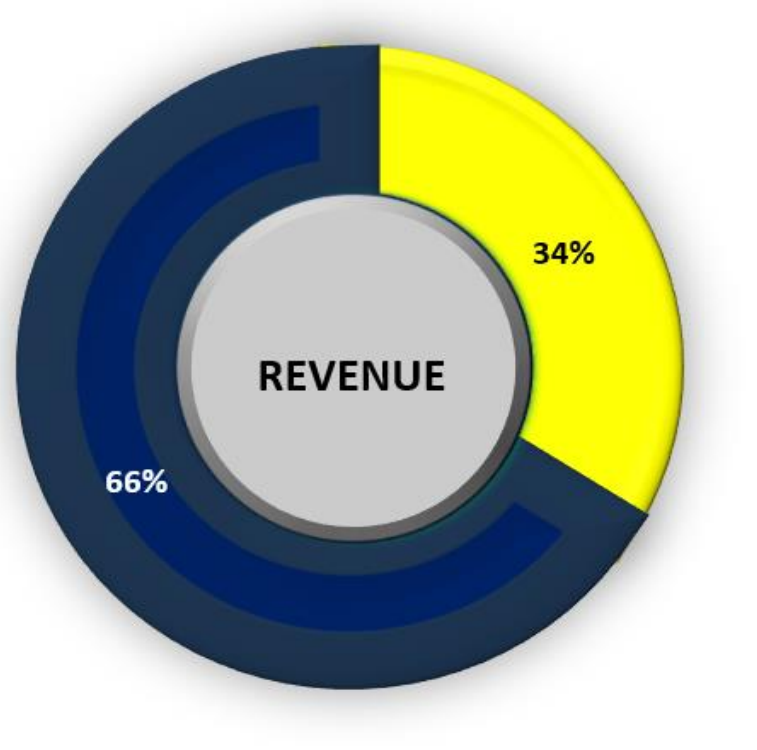
### Operating Expenses



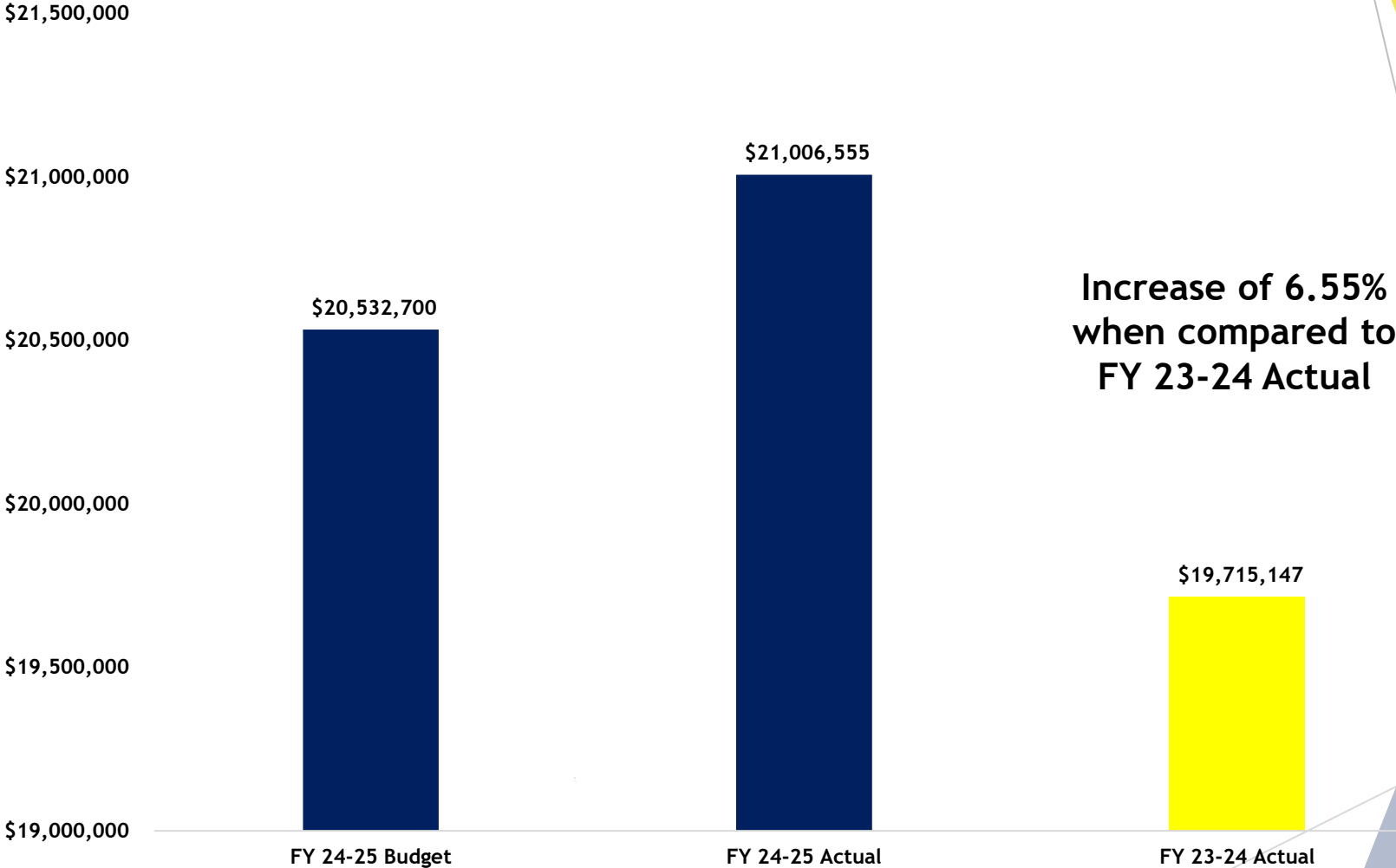
# Operating Expenses As A Percentage of Revenues



# REVENUES OVER EXPENSES



# Toll Collections

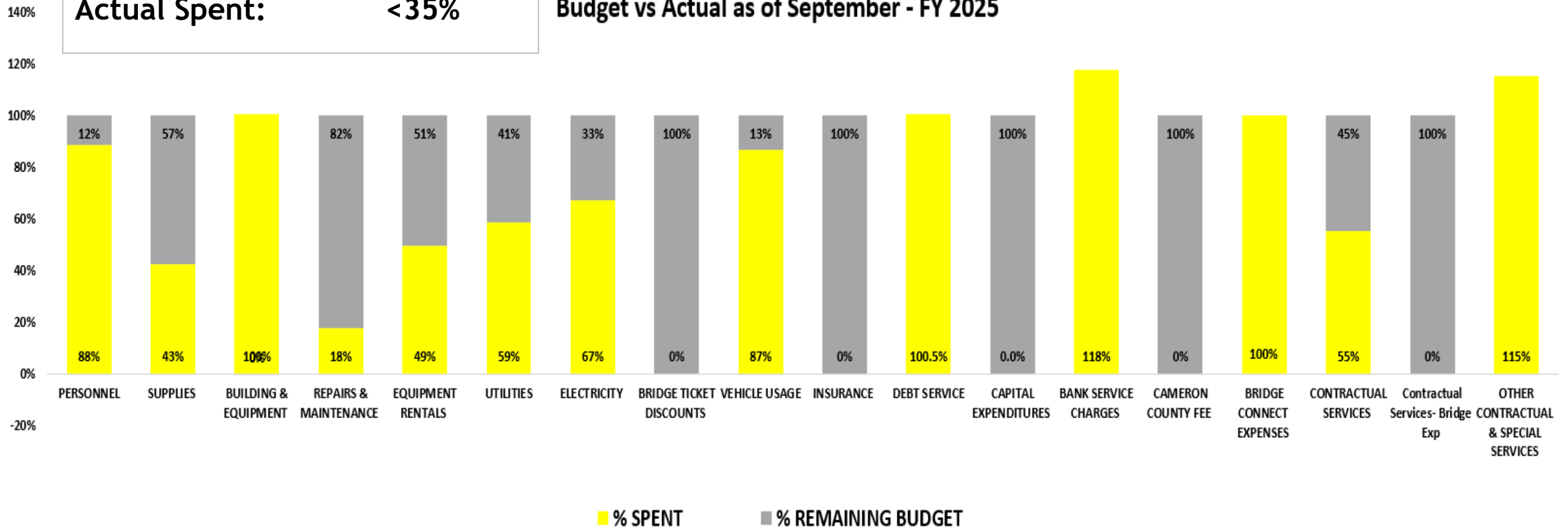


# September - FY 2025

Budget Benchmark:  $\leq 100\%$

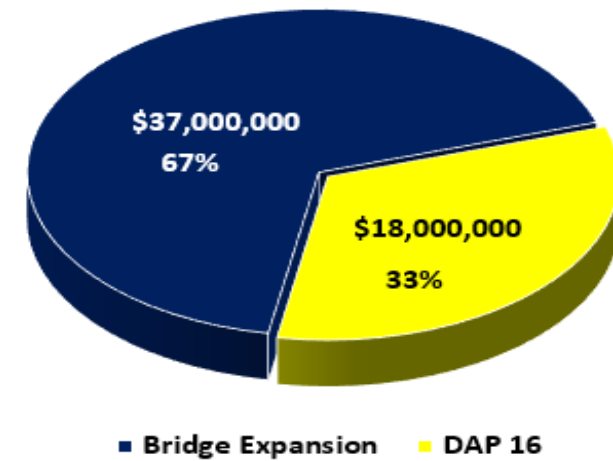
Actual Spent:  $< 35\%$

## Bridge Expenditures Budget vs Actual as of September - FY 2025

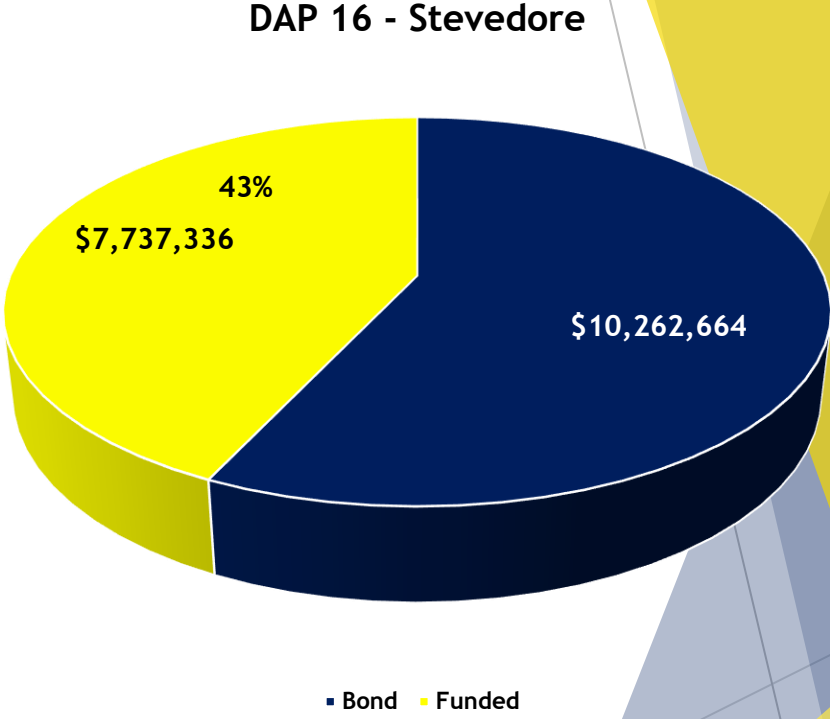
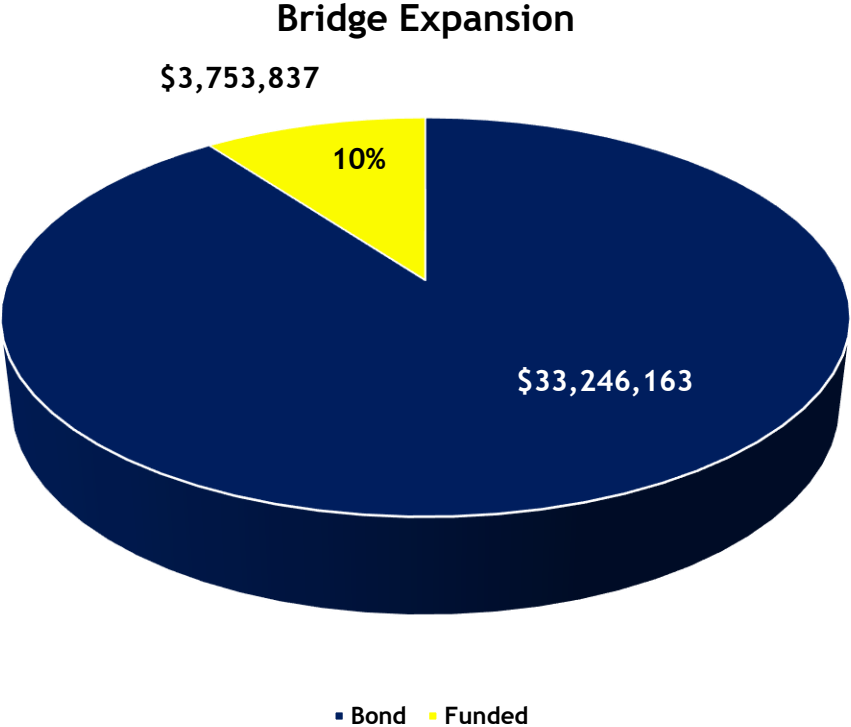


Fiscal Year	Principal	Interest	Total Debt Service
2021	\$ -	\$ -	\$ -
2022	\$ 545,000	\$ 2,368,673	\$ 2,913,673
2023	\$ 505,000	\$ 2,311,550	\$ 2,816,550
2024	\$ 1,925,000	\$ 2,286,300	\$ 4,211,300
2025	\$ 2,005,000	\$ 2,204,000	\$ 4,209,000
2026	\$ 2,095,000	\$ 2,118,250	\$ 4,213,250
2027	\$ 2,180,000	\$ 2,028,600	\$ 4,208,600
2028	\$ 2,295,000	\$ 1,919,600	\$ 4,214,600
2029	\$ 2,405,000	\$ 1,804,850	\$ 4,209,850
2030	\$ 2,530,000	\$ 1,684,600	\$ 4,214,600
2031	\$ 2,655,000	\$ 1,558,100	\$ 4,213,100
2032	\$ 2,785,000	\$ 1,425,350	\$ 4,210,350
2033	\$ 2,925,000	\$ 1,286,100	\$ 4,211,100
2034	\$ 3,070,000	\$ 1,139,850	\$ 4,209,850
2035	\$ 3,205,000	\$ 1,008,450	\$ 4,213,450
2036	\$ 3,340,000	\$ 871,200	\$ 4,211,200
2037	\$ 3,485,000	\$ 728,100	\$ 4,213,100
2038	\$ 3,635,000	\$ 578,700	\$ 4,213,700
2039	\$ 3,790,000	\$ 422,800	\$ 4,212,800
2040	\$ 3,925,000	\$ 287,100	\$ 4,212,100
2041	\$ 4,065,000	\$ 146,250	\$ 4,211,250
<b>Total</b>	<b>\$ 53,365,000</b>	<b>\$ 28,178,423</b>	<b>\$ 81,543,423</b>

Bridge Bond Debt



# Bridge Bond Debt: YTD Funded Amount



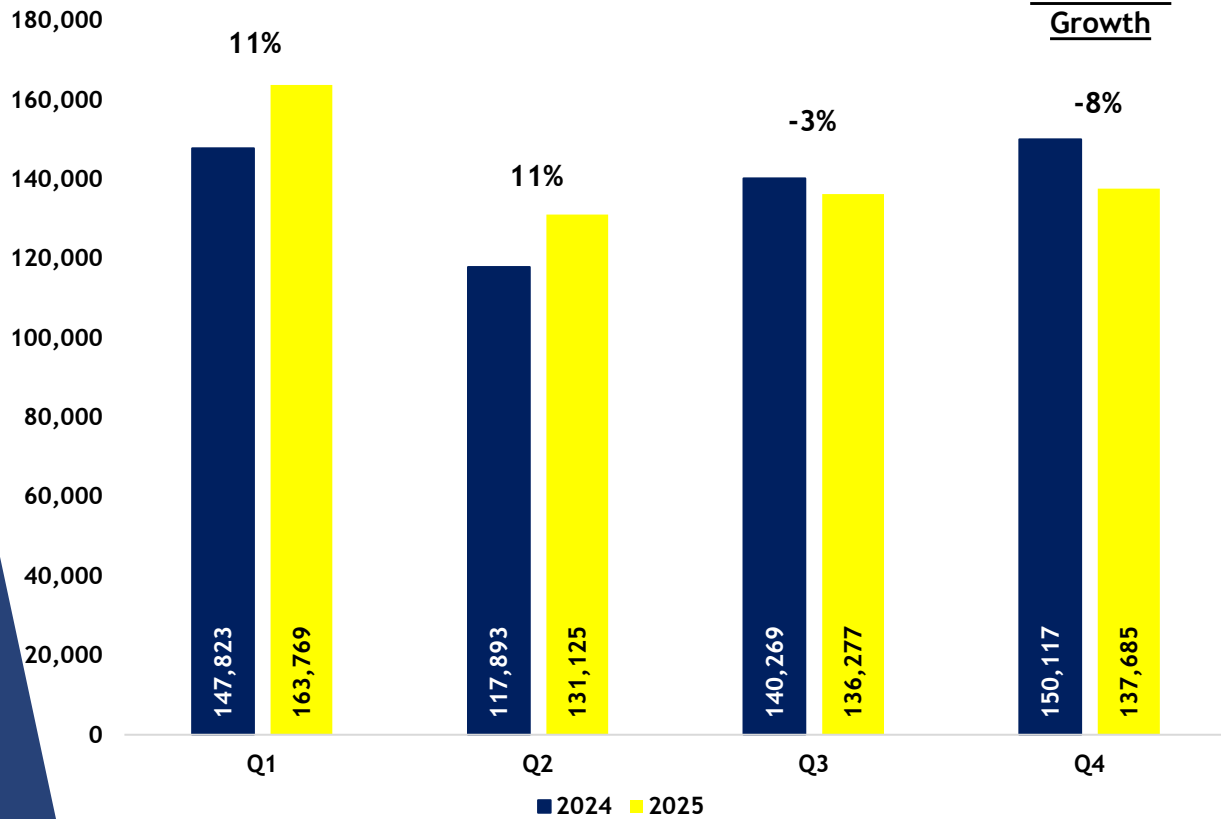
# PHARR INTERNATIONAL BRIDGE

**FY 2024 & 2025 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> Quarter  
Crossings & Revenue Comparison**

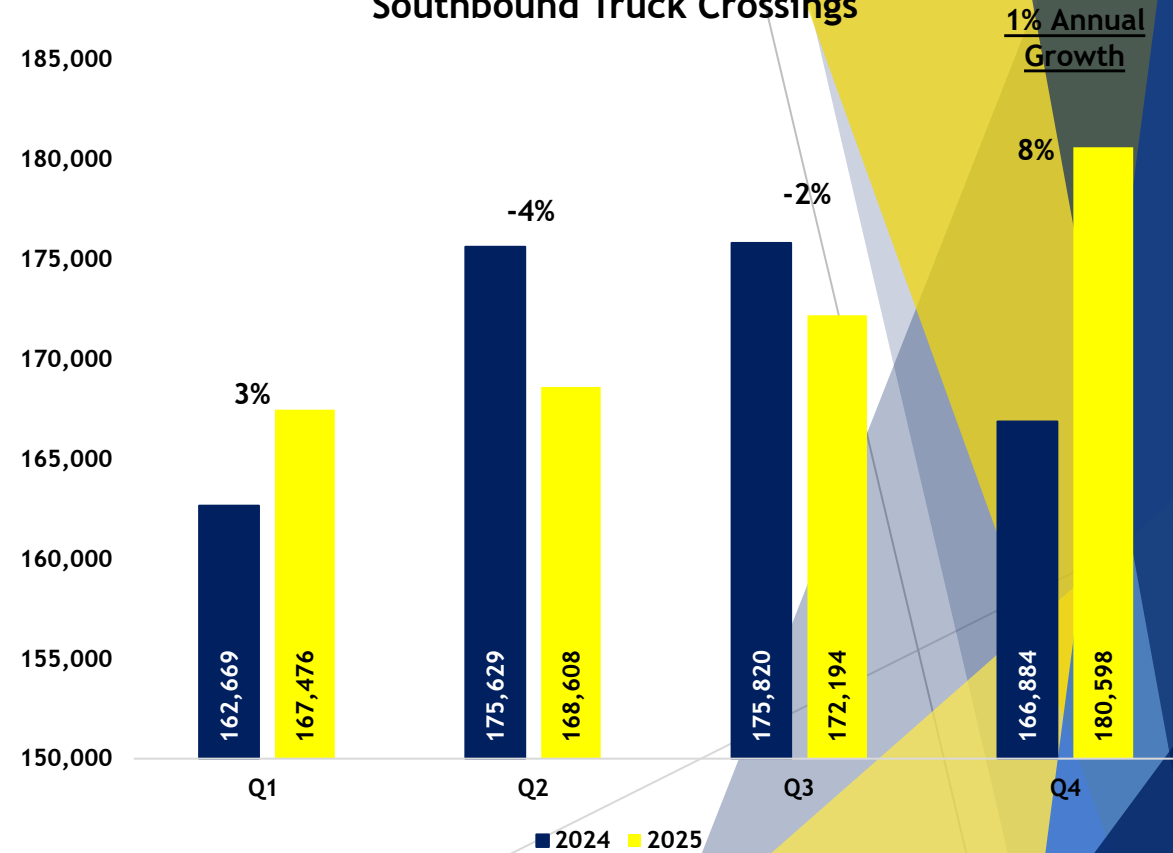


# SB Crossings Comparison

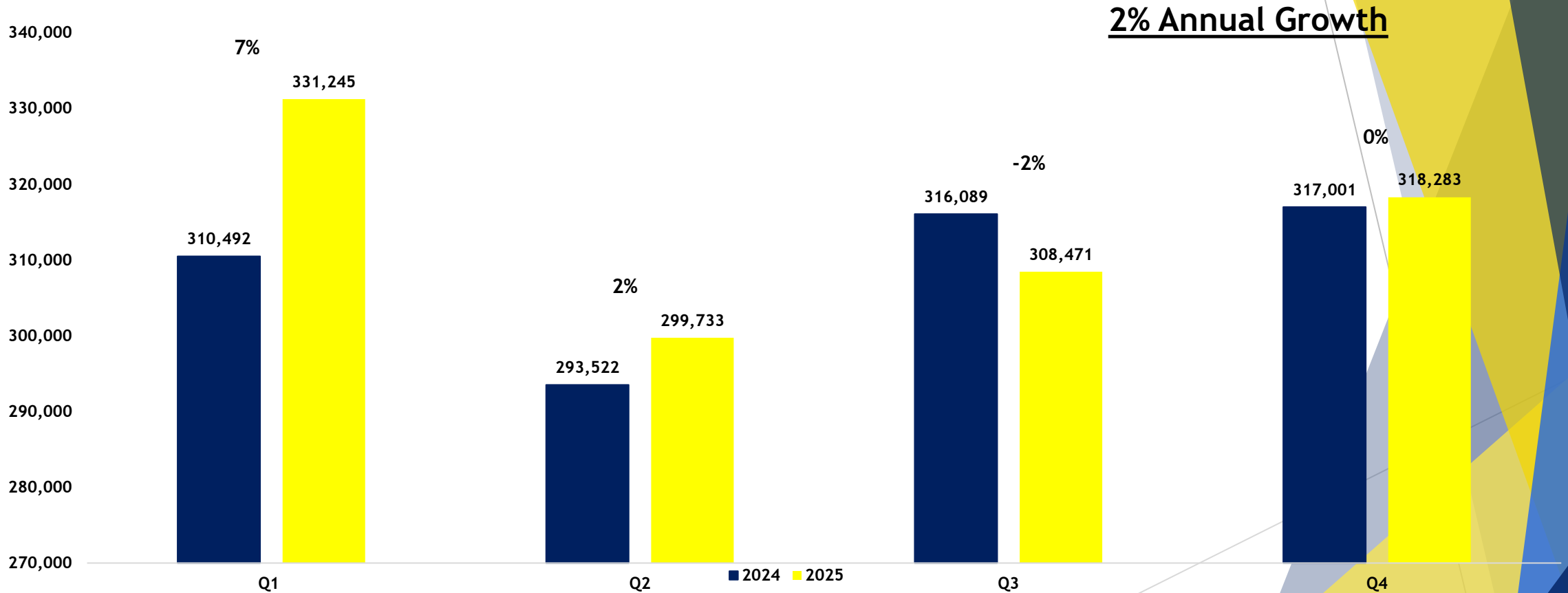
## Southbound Car Crossings



## Southbound Truck Crossings

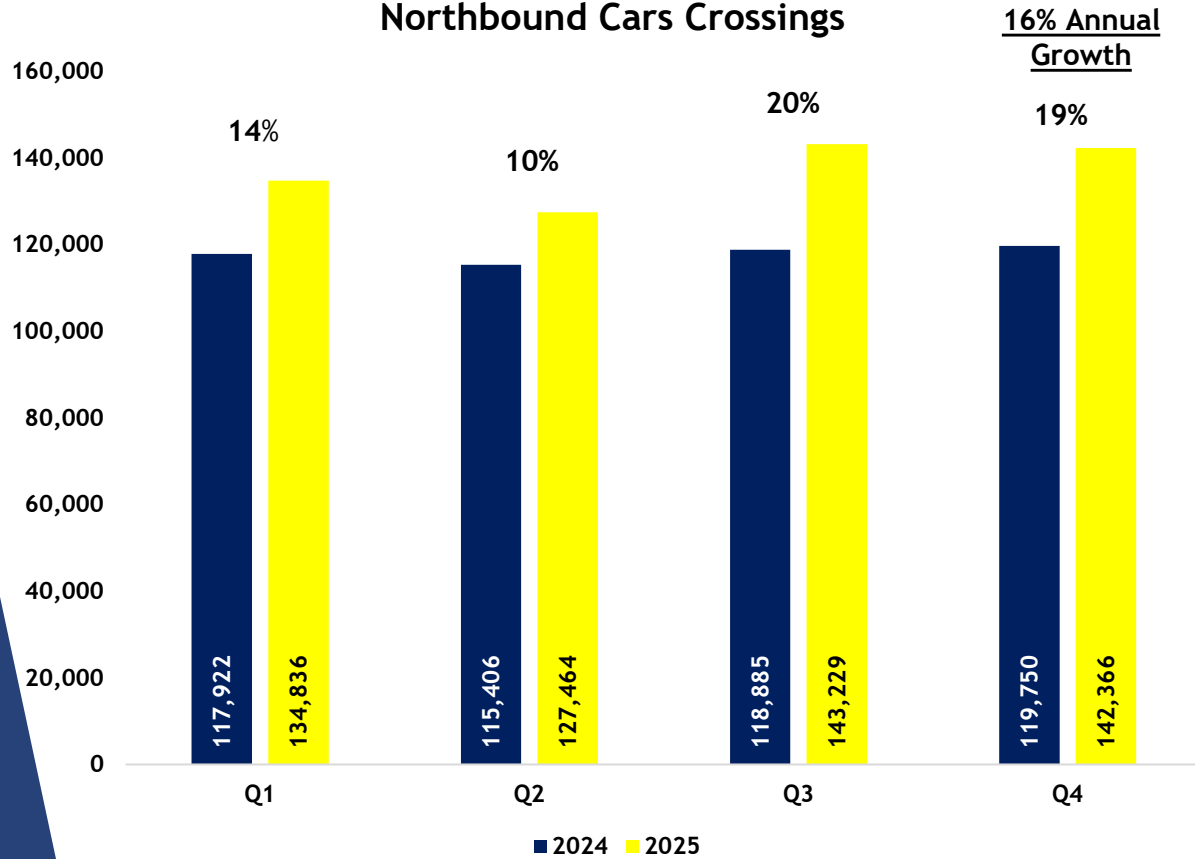


# Total SB Crossings Comparison

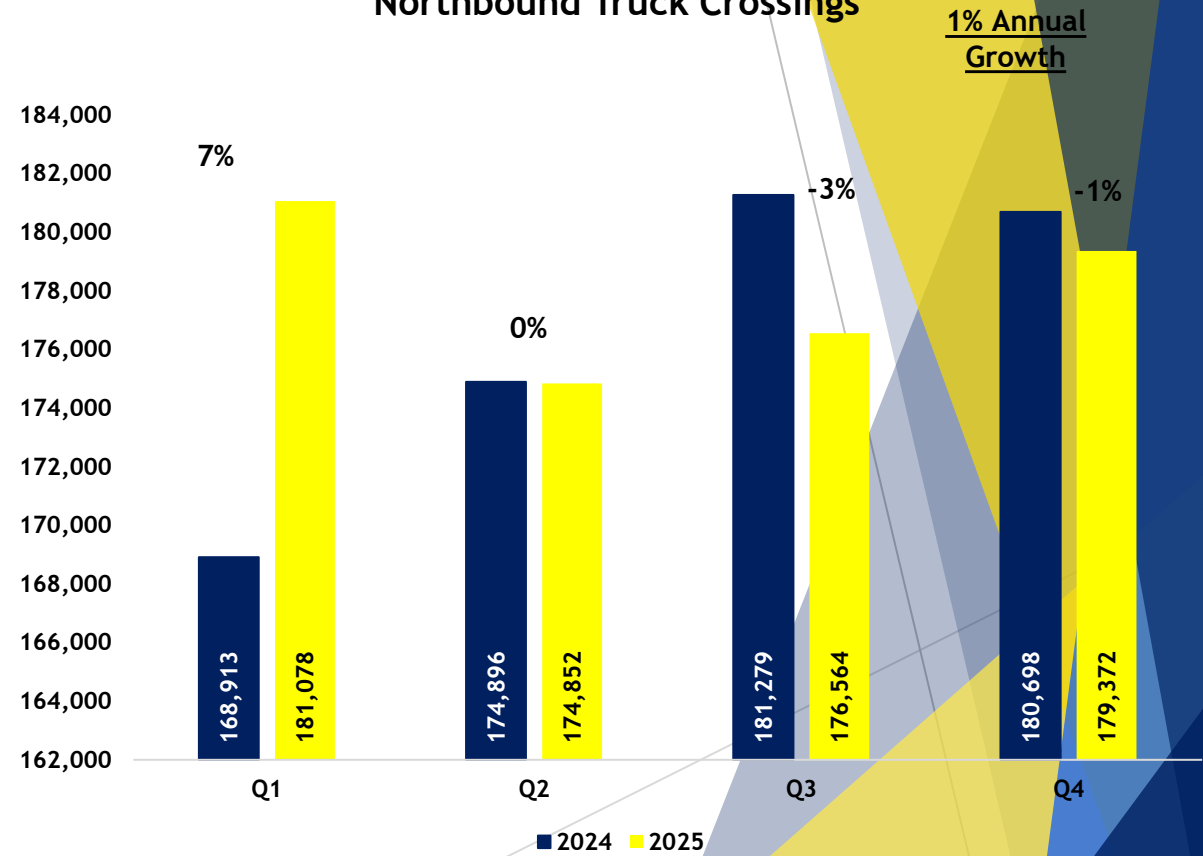


# NB Crossings Comparison

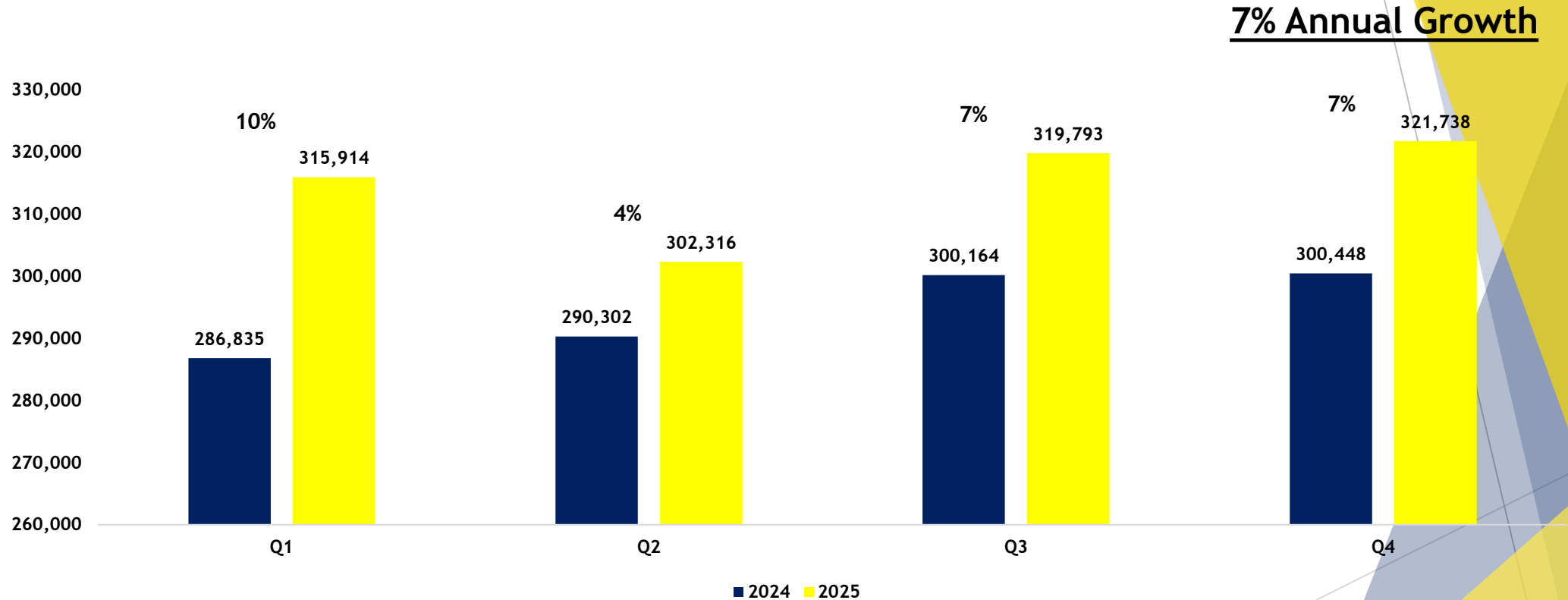
## Northbound Cars Crossings



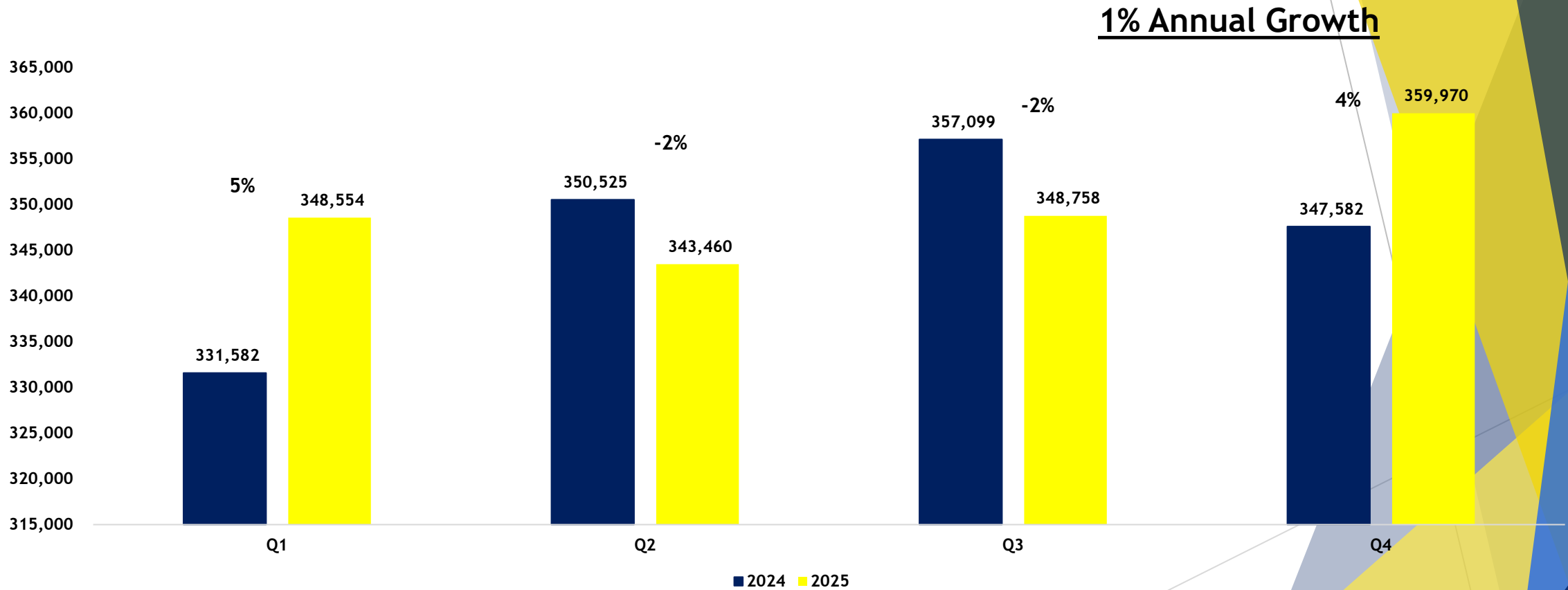
## Northbound Truck Crossings



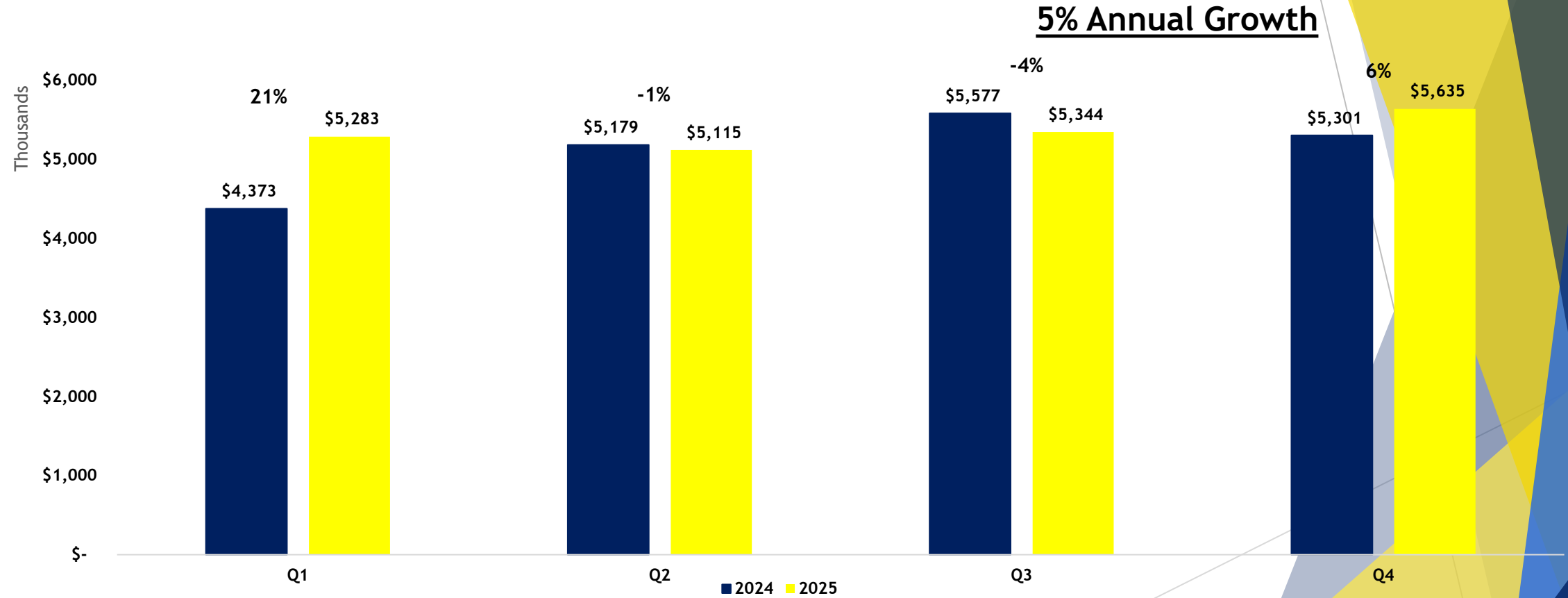
# Total NB Crossings Comparison



# Combined SB & NB Truck Crossings Comparison



# Total Revenue Comparison



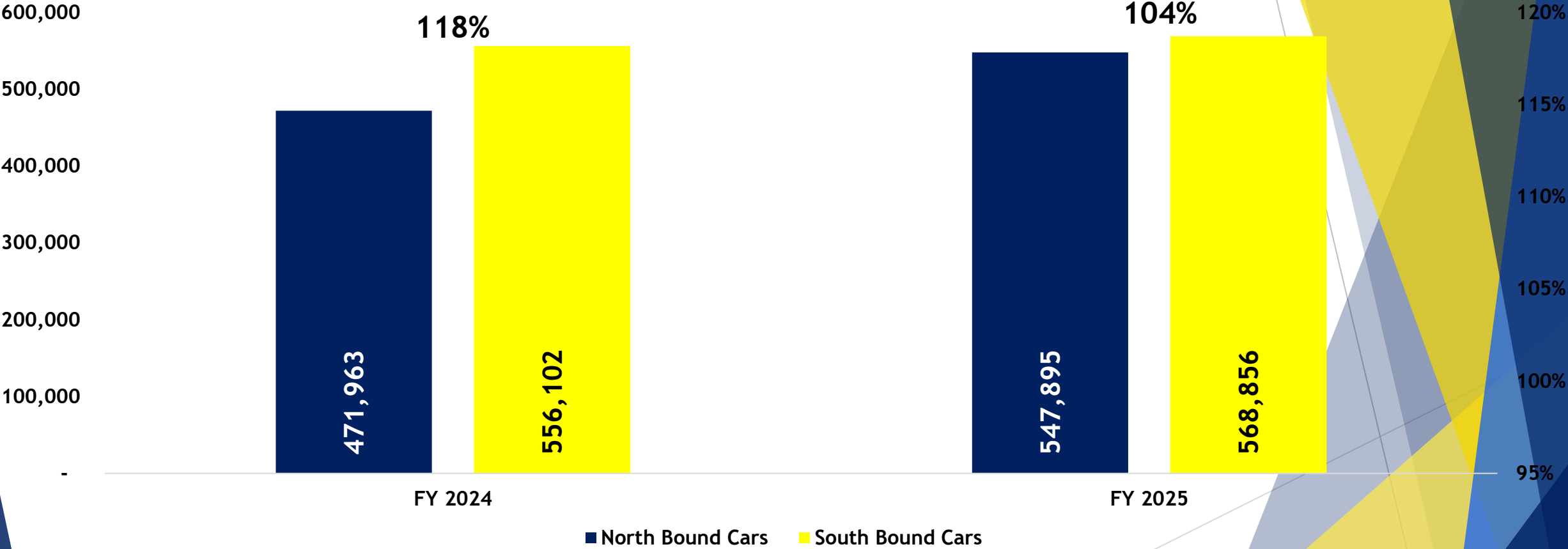
# PHARR INTERNATIONAL BRIDGE

Southbound Recapture Rate

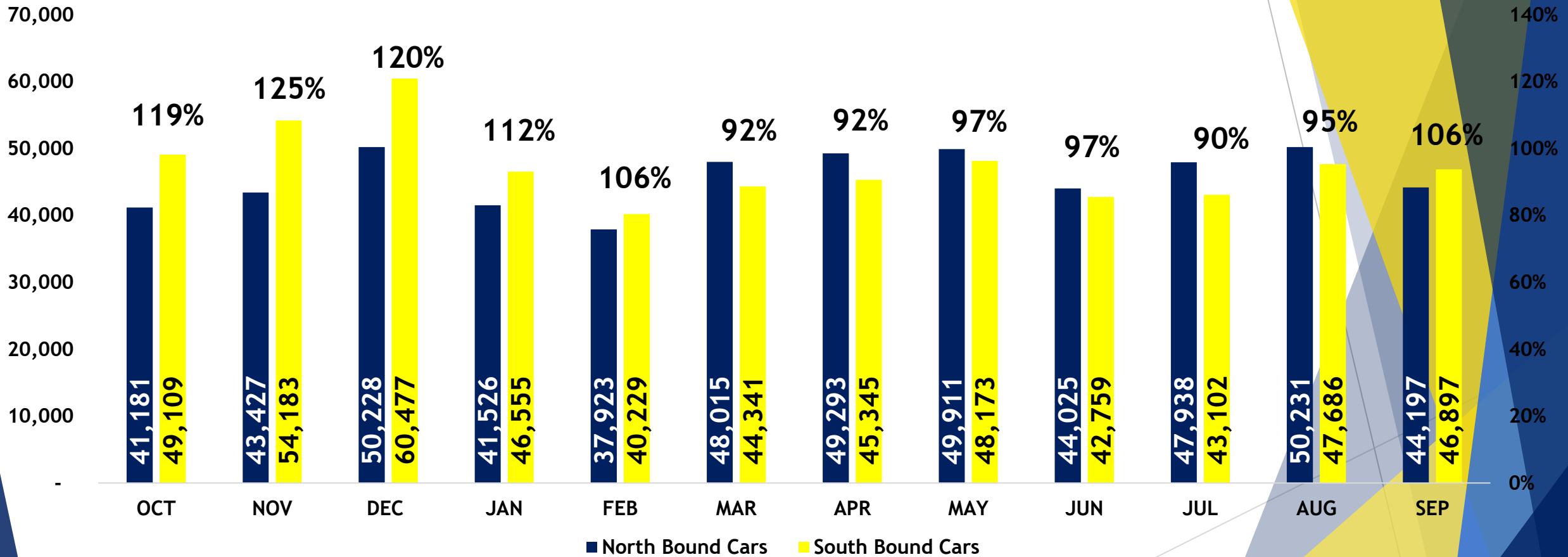
Sept - FY 2025



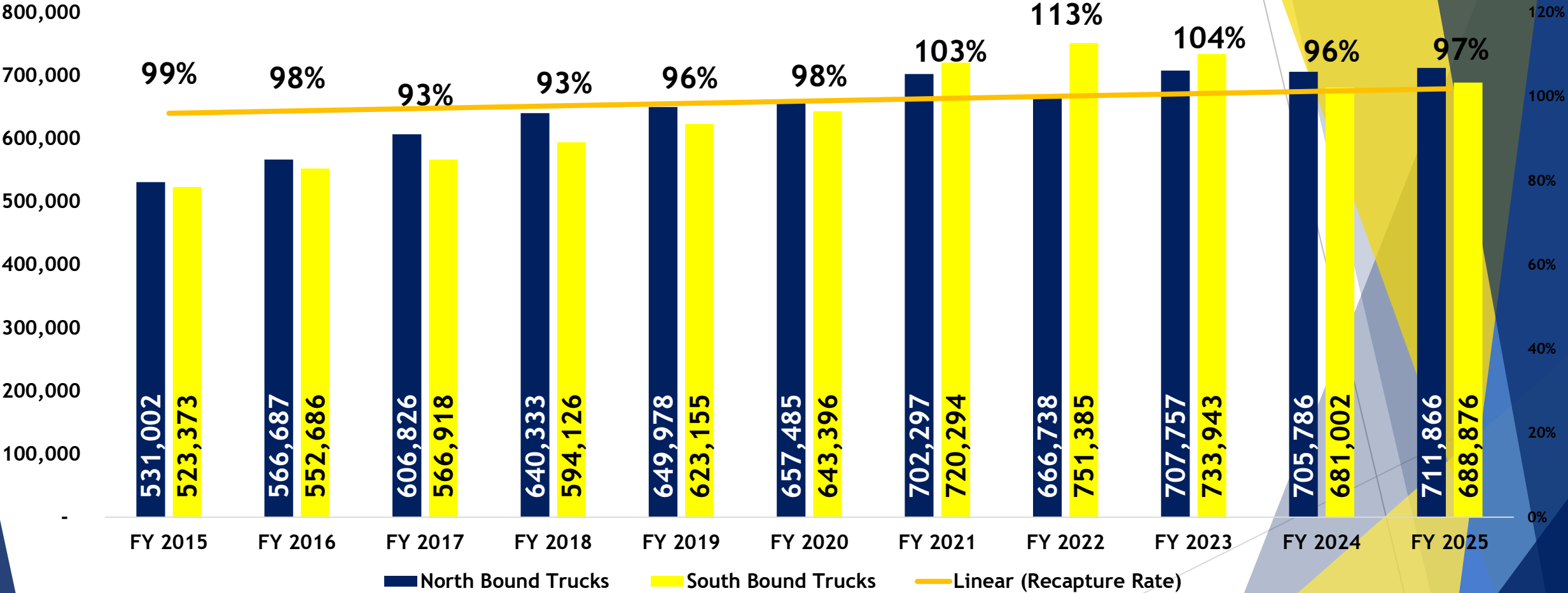
# YTD Southbound Car Recapture Rate



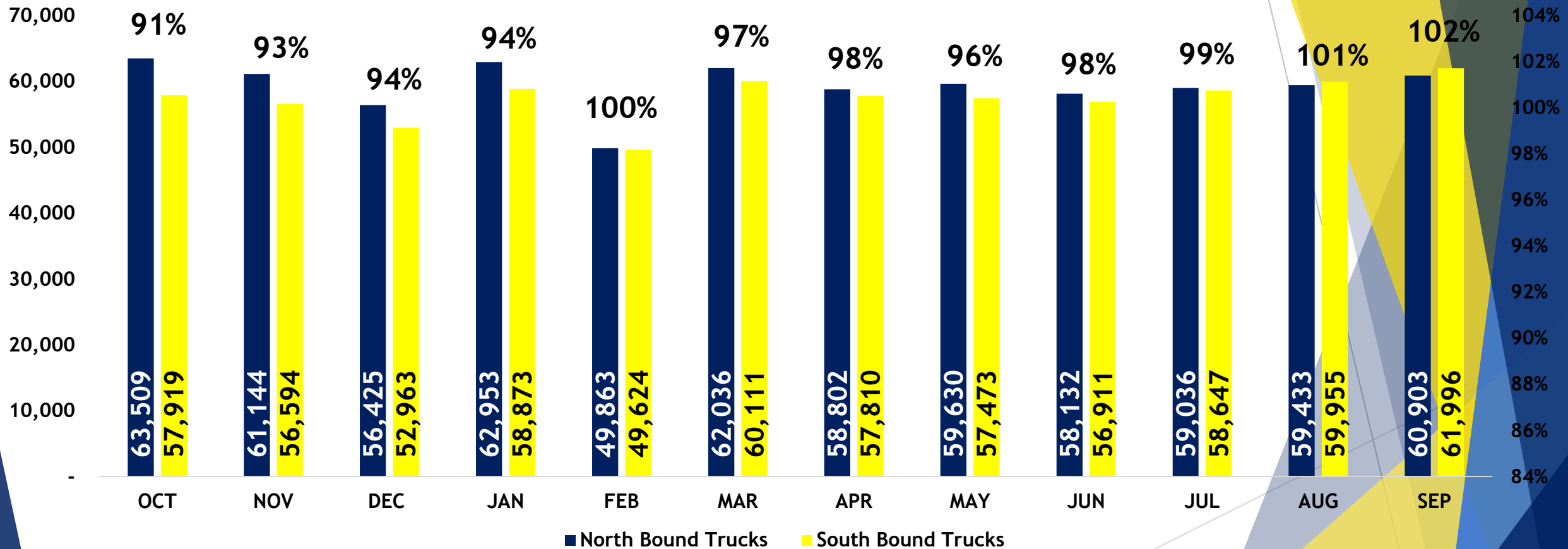
# Historical Southbound Car Recapture Rate



# Historical Southbound Truck Recapture Rate



# YTD Southbound Truck Recapture Rate



# QUESTIONS



# THANK YOU





## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 2.C.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Engineer's Report.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

---

**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025



***Report on Capital Improvement Project Activity***  
***Pharr-Reynosa International Bridge***  
***October 2025***

Interim City Engineer – Pilar Rodriguez, P.E.  
Wednesday, October 22, 2025



**Pharr**  
Engineering



**BRIDGE BOARD MEETING**

Engineer: Halff Associates, Inc.

Contractor: TBD

CM: Brownstone Consultants, LLC

Status:

- Bid Opening for re-bid on Thur., June 20, 2024.
- Bid Analysis and recommendation sent to TxDOT for concurrence on Fri. July 05, 2024
- Received concurrence from TxDOT on Aug. 22, 2024.
- Awarded project at City Commission on Tue. Sept. 03, 2024.
- Pre-Construction Meeting was held on October 23, 2024.

Next Steps:

- Construction ongoing

Start Contract Time: November 04, 2024

Contract Time: 425 standard workweek days (22 mo.) + 30 (8/18/2025) = 455

Time to Date (10/25/25): ~255 (56.0%)

End Contract Time: July 17, 2026 (latest schedule August 26, 2026)

Contract Amount: \$45,253,972.12

Change Orders: \$22,835.40 (8/18/2025)

Revised Contract: \$45,276,807.52

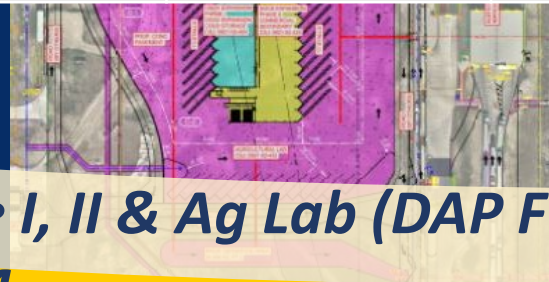
PCOs: 7, -\$29,533.29, 48 days

Total Paid to Date (1-11): \$13,134,445.05 (29%) (9/25/2025)

Latest Reimbursement Requests: #7 for \$800,878.97

(submitted 10/07/2025; total to date \$7,514,111.28)

Month	Total Amount Paid to Date (%)	Total Time to Date (%)
November '24	1.0	3.5
December '24	1.7	8.7
January '25	5.1	14.1
February '25	9.2	19.1
March '25	12.2	23.8
April '25	14.8	29.2
May '25	16.6	34.1
June '25	21.3	39.5
July '25	23.2	44.5
August '25	25.2	49.4
September '25	29.0	51.2
October '25	TBD	56.0



# Dock Expansion Phase I, II & Ag Lab (DAP FY 16)



**Pharr**  
Engineering



CSJ: 0921-02-424

CSJ: 0921-02-424

CSJ: 0921-02-433

# CONSTRUCTION





10-08-2025 – 3<sup>rd</sup> lift of flexible base at generator yard.

*Dock Expansion Phase I, II & Ag Lab (DAP FY 16)*



**Pharr**  
Engineering



CSJ: 0921-02-424

CSJ: 0921-02-424

CSJ: 0921-02-433

**CONSTRUCTION**

**Engineer:** Structural Engineering Associates, Inc. (SEA)  
**CM:** Brownstone Consultants, LLC  
**Contractor:** IOC Company, LLC

- Status:**
- Project is under construction.
  - OSB easements have been finalized. Light easements are being worked on.
  - HCID No. 2 Agreement and Temporary Construction Permit were executed

- Next Steps:**
- Construction ongoing

**Start Contract Time:** August 05, 2024

**Contract Time:** 480 calendar days + 30 (int'l span, 2/25/25) + 15 (weather, SEJ, 5/19/2025) + 02 (9/2/25) = 527  
**Time to Date (10/25/25):** 446 calendar days (84.63%)  
**End Contract Time:** January 12, 2026 (latest schedule 01/13/26)  
**Contract Amount:** \$47,601,706.75  
**Change Orders:** -\$824,457.60 (OSB, 2/25/25)  
 \$36,317.42 (SEJ, 05/19/2025)  
 \$15,206.86 (9/2/2025)  
**Revised Contract:** \$46,828,773.43  
**Total Paid to Date (1-14):** \$31,607,313.65 (67.5%) (9/25/2025)  
**Latest Reimbursement Request:** #11 & Final (9/09/2025)

Month	Total Amount Paid to Date (%)	Total Time to Date (%)
August '24	5.63	4.17
September '24	6.92	10.63
October '24	9.98	16.88
November '24	15.83	23.33
December '24	20.02	29.58
January '25	23.14	36.04
February '25	28.40	42.5
March '25	34.26	45.49
April '25	40.25	51.6
May '25	46.42	57.45
June '25	50.74	61.71
July '25	55.95	67.43
August '25	58.75	73.33
September '25	67.50	78.94
October '25	TBD	84.63

*International Bridge Expansion*

**CSJ: 0921-02-479**



**Pharr**  
Engineering



**CONSTRUCTION**

## Ongoing Work

Reinforced Concrete Slab **50%**

## Ongoing Work

Deck Panels Installed **60%**

## Ongoing Work

Girders Installed **85%**

## Ongoing Work

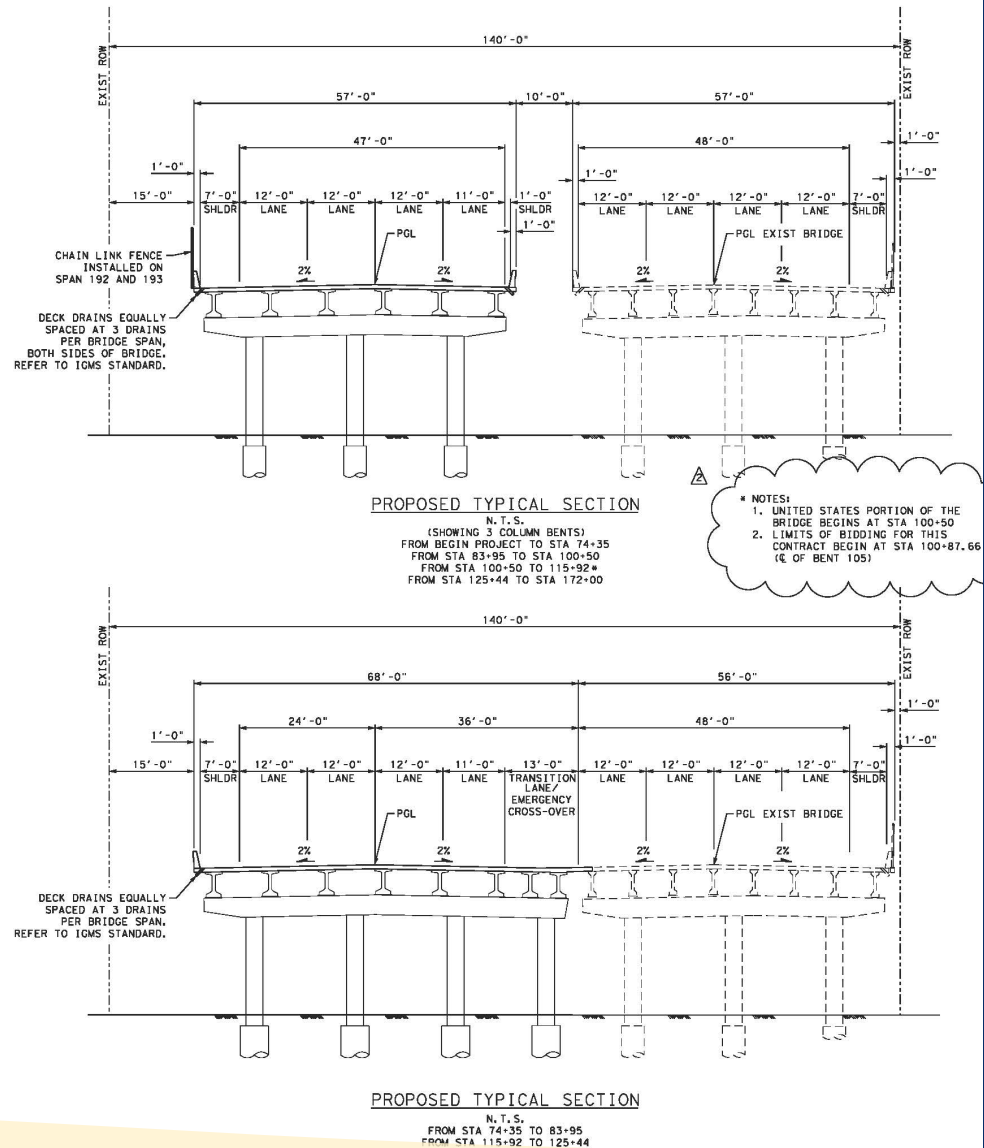
Precast Bent Caps Installed **95%** (pending bent caps at Bent 105, 190, and 193)

## Ongoing Work

Columns Completed **96%** (pending columns at Bent 105 and 193)

## Ongoing Work

Drilled Shafts Completed **100%** (pending two drill shafts at Bent 105)



# International Bridge Expansion

CSJ: 0921-02-479



**Pharr**  
Engineering



**CONSTRUCTION**



10-15-2025 – At Rio Grande River looking northeast.

*International Bridge Expansion*

*CSJ: 0921-02-479*



**Pharr**  
Engineering



**CONSTRUCTION**



10-15-2025 – Around Unit 42 looking north.

*International Bridge Expansion*

*CSJ: 0921-02-479*



**Pharr**  
Engineering



**CONSTRUCTION**



10-14-2025 – Crew installing wood form railings at the east and west ends of Unit 42.

*International Bridge Expansion*  
*CSJ: 0921-02-479*



**Pharr**  
Engineering



**CONSTRUCTION**

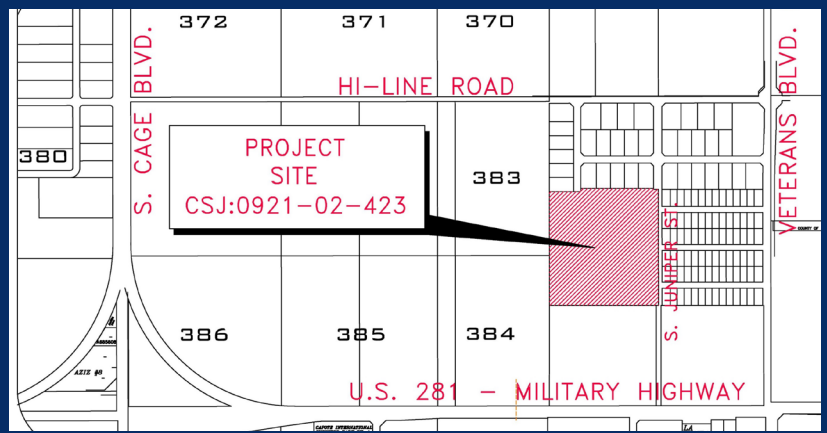
**Engineer:** Javier Hinojosa Engineering  
**Contractor:** NM Contracting LLC  
**CM:** City of Pharr  
**Location:** 10200 S. Juniper St.  
**Status:**

- Bid opening was on Thur., May 30, 2024, and a total of six (6) bids were received.
- City Commission awarded the project to NM Contracting on Monday, May 5, 2025
- Pre-Construction Meeting was held on Thursday, July 03, 2025.
- Contract time started Wednesday, July 16, 2025.

Month	Total Amount Paid to Date (%)	Total Time to Date (%)
July '25	0.76	2.5
August '25	3.76	10.2
September '25	TBD	17.5
October '25	TBD	26.5

**Next Steps:**

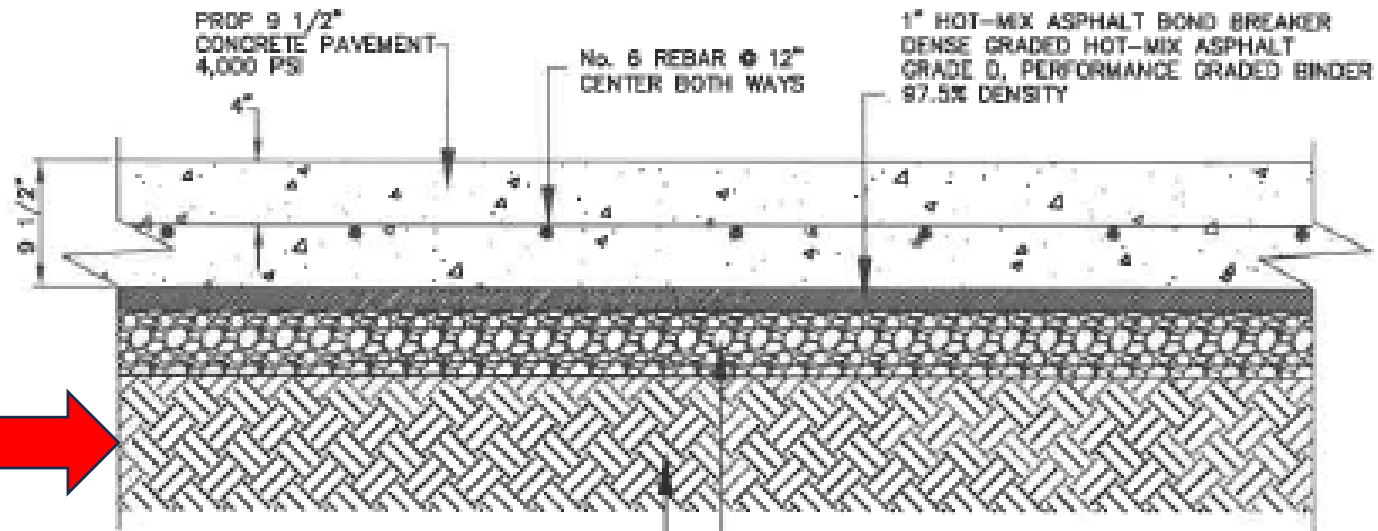
- Contractor is lime treating the subgrade.
- Start Contract Time:** July 16, 2025  
**Contract Time:** 275 standard workweek days  
**Time to Date (10/25/25):** 73 (26.5%)  
**End Contract Time:** August 19, 2026  
**Contract Amount:** \$11,888,058.76  
**Change Orders:** \$0  
**Total Paid to Date:** \$447,232.68 (8/25/2025, 3.76%)  
**Latest Reimbursement Requests:** \$72,448.43 (#1)



**Commercial Vehicle Parking Area**  
**CSJ: 0921-02-423**



**CONSTRUCTION**



12" LIME TREATMENT OF THE SUBGRADE SHOULD BE IN ACCORDANCE WITH THE TxDOT 2014 STANDARD SPECIFICATIONS FOR CONSTRUCTION AND MAINTENANCE OF HIGHWAYS, STREETS AND BRIDGES, ITEM 260. LIME TREATED SUBGRADE SOILS SHOULD BE PLACED IN LOOSE LIFTS NOT EXCEEDING 8 INCH IN THICKNESS AND COMPACTED TO AT LEAST 95% OF MAXIMUM DENSITY AS DETERMINED BY TxDOT TEX-211-E. COMPACTION TEXT. THE MOISTURE CONTENT OF THE SUBGRADE SOILS SHOULD BE WITHIN RANGE OF OPTIMUM MOISTURE CONTENT (NO MORE THAN 3 PERCENTAGE POINTS ABOVE THE OPTIMUM MOISTURE CONTENT).

6" FLEXIBLE-BASE MATERIAL, TYPE II, GRADE 4, WITH 3% CEMENT BY WEIGHT IN ACCORDANCE WITH THE TxDOT 2014 STANDARD SPECIFICATIONS FOR CONSTRUCTION AND MAINTENANCE OF HIGHWAYS, STREETS AND BRIDGES ITEMS 247 AND 276.

### CONCRETE CROSS-SECTION HEAVY DUTY

GEO TECH PROVIDED  
BY RABA KISTNER  
PROJECT No. AMA21-001-00  
(REVISED-2)  
JULY 10, 2023

*Commercial Vehicle Parking Area*

*CSJ: 0921-02-423*



**Pharr**  
Engineering



**CONSTRUCTION**



10-16-2025

*Commercial Vehicle Parking Area*

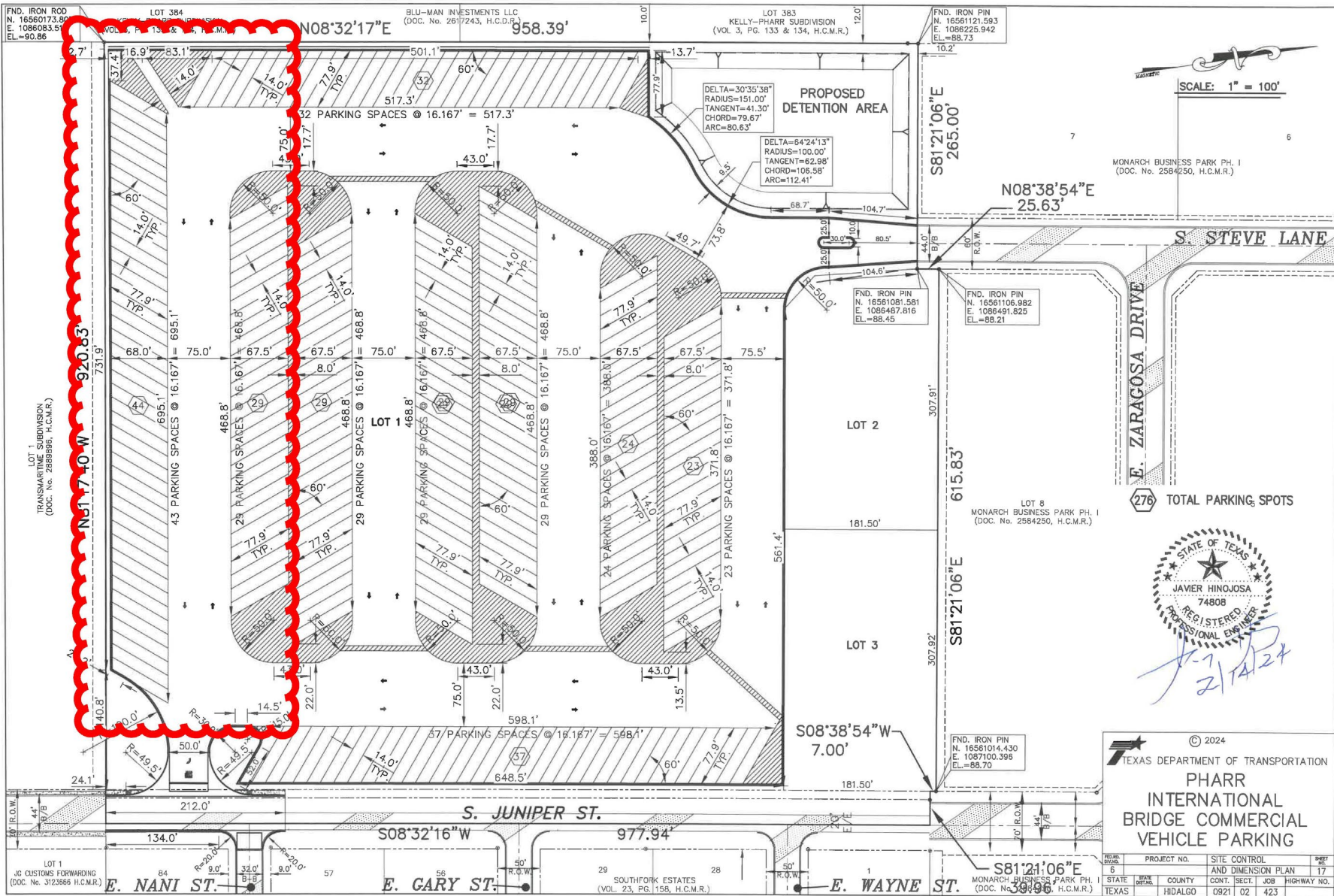
*CSJ: 0921-02-423*



**Pharr**  
Engineering



**CONSTRUCTION**



**CSJ: 0921-02-423**

**CONSTRUCTION**



## *DEPARTMENT MISSION STATEMENT*

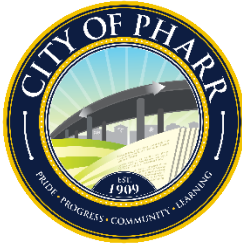
“To enhance health, safety and welfare in the City of Pharr by providing economical, responsive and effective professional engineering and GIS services for the planning, construction, and preservation of public infrastructure and improvement of quality of life.”



**Pharr**  
Engineering



**END**



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 2.D.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Director's Report.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

---

**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 3.A.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Approval of Minutes for September 30, 2025 - Regular Called Meeting.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

---

**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025

**MINUTES  
TOLL BRIDGE BOARD  
REGULAR MEETING  
TUESDAY, SEPTEMBER 30, 2025  
118 S. CAGE BLVD. 2<sup>ND</sup> FLOOR**

The Toll Bridge Board met in a regular meeting on Tuesday, September 30, 2025, and following is the record of attendance.

**MEMBERS PRESENT:** Edgar Delgadillo, Chairman  
Tony Martinez, Vice-Chairman  
Adalberto Campero, Secretary  
Lazaro Beas, Member

**MEMBERS ABSENT:** Roberto Garza, Member

**EX-OFFICIO MEMBERS  
PRESENT:** None

**EX-OFFICIO MEMBERS  
ABSENT:** Mayor Ambrosio Hernandez  
Mayor Pro-Tem Michael Pacheco

**STAFF PRESENT:** Luis Bazan, Bridge Director  
Javier Martinez, Asst. Bridge Director  
Vanessa Guzman, Marketing Coordinator  
Cleo Salinas, Office Manager  
Freddy Flores, Bus. Expansion & Special Projects Manager  
Oscar Duenas, Intl' Business Development Manager

**OTHERS PRESENT:** Cynthia Garza, Deputy City Manager  
Pilar Rodriguez, Interim City Engineer  
Maria Rangel, Asst. City Engineer  
Ricardo Rodriguez, City Attorney  
Ezequiel Ordonez, Bridge México Liaison  
Eddie Gutierrez, Financial Consultant  
Hollis Rutledge, Governmental Affair  
Felipe Hernandez, CBP  
Daniel Garcia, CBP  
Ing. Sergio Ruiz, SE

**ITEM 1. CALL TO ORDER**

**A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER**

Chairman Edgar Delgadillo called the meeting to order at 12:03 p.m. Roll call established a quorum.

Vice-Chairman Tony Martinez **moved** to excuse absent members. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

## **B) PLEDGE OF ALLEGIANCE/INVOCATION**

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

## **ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT**

### **A) CROSSING AND REVENUES REPORT FOR AUGUST 2025**

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of August 2025. He reported total crossings for the month of August were 107,641, which was a decrease of -3,784 vehicles or -3.40% compared to last year. Mr. Bazan further reported total car crossings for the month of August were 47,686, which was a decrease of -6,136 cars or -11.40%. He also reported that northbound car crossings for the month of August 2025 were 50,231, which was an increase of 9,458 cars or 23.20% and went over car crossing comparisons from other bridges for the month of August 2025.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of August 2025. He stated crossings were 59,955, which was an increase of 2,352 trucks or 4.08% increase and went over truck crossings comparisons from other bridges for the month of August 2025.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of August 2025 were 59,433, which was a decrease of -2,536 trucks or -4.09% decrease and stated the agriculture for the month of August 2025 had 17,839 trucks, which represents 30% of all imports from Mexico to the U.S. He further reported the combination of northbound and southbound truck crossings for the month of August 2025 were 119,388, which was a decrease of -184 or -0.15%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of August 2025. He stated cars were 47,686, 2X trucks were 4,127, 3X trucks were 6,594, 4X trucks were 857, 5X trucks were 41,165, 6X trucks were 160, mobile homes were 1, and wide loads were 138. He stated special crossings were 6,913 and the total combination for the month of August was 107,641.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of August 2025. He reported the total revenues collected for the month were \$1,876,042, which showed an increase of \$36,156 or 1.97% in revenues.

## **B) FINANCE REPORT FOR AUGUST 2025**

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for the August 2025 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year-to-date for the bridge.

## **C) ENGINEER'S REPORT**

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, stated Pilar Rodriguez, Interim City Engineer, was present and questions on projects could be entertained at this time.

Pilar Rodriguez, Interim City Engineer, reported on the DAP FY16 project. He stated for the month of August they paid a total of 25.2% in progress payments and approximately 49.5% of the time used. He further stated since it was the last day of the month, progress payment was not processed for the month of September and would probably be processed the following week when they receive it from the contractor.

Pilar Rodriguez, Interim City Engineer, reported on the 2<sup>nd</sup> Span Project. He stated they were 58.75% completed and approximately 79% of the time. He stated that due to the end of the month, they had not received the progress payment from the contractor, therefore did not have an updated paid amount to date. He stated the contractor advised of a potential delay due to irrigation district #2 having to do the canal adjustment right before the bridge ends at the Port of Entry.

Lastly, Pilar Rodriguez, Interim City Engineer, reported on the Commercial Vehicle Parking Area. He stated they were 3.76% completed for the month of August and approximately 17% contract time completed. He stated they had not received the progress payment because it was the end of the month for September and would update them on the next monthly report.

Discussion ensued on the engineer's report.

## **D) DIRECTOR'S REPORT**

Luis Bazan, Bridge Director introduced the item.

Luis Bazan, Bridge Director, reported on events held. He stated the 2<sup>nd</sup> Annual Truck Expo took place on September 19<sup>th</sup> and presented a video recap. He stated the event was a big success and surveys were sent out to collect information from the on-goers. He also thanked everyone that attended the event. He stated this type of event was valuable to the Transportation Industry, Customs Brokers, importers, exporters and to everybody that was part of the supply chain. He further stated the most value the event brings is the collaboration with the Pharr Chamber on the 2<sup>nd</sup> Annual Truck Expo and stated he was pleased to report that the event brought thirty-five (35) new members to the Pharr Chamber which amounted to \$13,000 dollars.

Luis Bazan, Bridge Director, reported on business travel plans and upcoming events. He stated they would be collaborating efforts with different associations to promote the bridge in Mexico. He reported on several bridge events to be held in the month of October, those being Trade Talks-Cross Check event to be held on October 8<sup>th</sup>, the 12<sup>th</sup> Start of the Produce Season Event and Taste of Trade event to be held on October 9<sup>th</sup> and 2<sup>nd</sup> Annual Drive for Trade Golf Tournament event to be held on October 10<sup>th</sup> and reported the Fresh on the Border Week ends with the Avocado Festival on October 11<sup>th</sup>.

Lastly, Luis Bazan, Bridge Director, reported on Truckin Thursday event. He stated Truckin Thursday started in August, one month earlier from National Truck Drivers Appreciation week. He stated this event would be seasonal and would end in November before the Trucksgiving Luncheon. He reported this event would support the Trucking Industry in retaining business, but also seeks new business and allows them the understanding of what value the bridge brings.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

**ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW**

The time being 12:32 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

**ITEM 5. RECONVENE**

The time being 12:48 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

**ITEM 3. ADMINISTRATIVE**

**A) APPROVAL OF MINUTES FOR JULY 23, 2025 – REGULAR CALLED MEETING**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**B) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF TEXAS INTERNATIONAL PRODUCE ASSOCIATION (TIPA) ANNUAL MEMBERSHIP DUES IN THE AMOUNT OF \$ 2,000.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**C) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF NASCO ANNUAL MEMBERSHIP IN THE AMOUNT OF \$ 5,000.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**D) DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH THE ADVANCE NEWS JOURNAL IN THE AMOUNT OF \$ 930 PER MONTH FOR 12 MONTHS.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**E). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH TEXAS BORDER BUSINESS IN THE AMOUNT OF \$ 2,050 PER MONTH FOR 12 MONTHS.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**F). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH RIO GRANDE GUARDIAN IN THE AMOUNT OF \$ 10,000 FOR 12 MONTHS.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**G). DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH INBOUND LOGISTICS IN THE AMOUNT OF \$ 3,708.33 PER MONTH FOR 12 MONTHS.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**H). DISCUSSION AND ACTION, IF ANY, ON RATIFICATION OF SOUTHERN BORDER CONFERENCE SPONSORSHIP IN THE AMOUNT OF \$ 10,000.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**I). DISCUSSION AND ACTION, IF ANY, ON FREIGHT TRANSPORT LOGISTICS STUDY BY BORDER INFRASTRUCTURE CONSULTING LLC IN THE AMOUNT OF \$ 95,000.**

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Tony Martinez moved to approve. Member Lazaro Beas seconded the motion and when put to a vote, it carried unanimously.

**ITEM 6. ADJOURNMENT**

There being no other business to come before the board, Member Lazaro Beas moved to adjourn. Vice-Chairman Tony Martinez seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 12:51 p.m.

BRIDGE BOARD:

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EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS  
COUNTY OF HIDALGO  
CITY OF PHARR**

**ON THE 30<sup>TH</sup> DAY OF SEPTEMBER 2025**, the Toll Bridge Board convened in a REGULAR MEETING at the Commissioner's Room located at 118 S. Cage, 2<sup>nd</sup> Floor, Pharr, Texas. The meeting being open to the public and notice of said meeting, giving the date, place, subject, hereof, having been posted in accordance with Chapter 551, Texas Government Code, (Open Meetings Act) and their being present a quorum, I, **CLEO SALINAS, OFFICE MANAGER**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

ATTEST:

\_\_\_\_\_  
CLEO SALINAS  
OFFICER MANAGER

APPROVED: \_\_\_\_\_



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:** 3.B.

**DATE SUBMITTED:** October 17, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Bridge

**DIRECTOR:**

**Agenda Item:** Discussion and action, if any, on 2026 International Fresh Produce Association Corporate Membership in the amount of \$2,750.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/17/2025


# MEMBERSHIP COMMITMENT INVOICE

September 26, 2025

Luis Bazan  
 Pharr International Bridge  
 9900 S Cage Blvd  
 Pharr Texas 78577-9721  
 United States

Order No: 000577912

Description	Begin Date	End Date	Amount	Credits Applied	Line Total
Pharr International Bridge Corporate Membership	01/01/2026	12/31/2026	\$2,750.00	\$0.00	\$2,750.00
<b>Balance Due:</b>					<b>\$2,750.00</b>

 (Cut and return section below this line)

Note: Ninety percent of membership dues payment is deductible as an ordinary business expense. Restrictions on deductibility are imposed as a result of association lobbying activities. We estimate that the non-deductible portion of your 2026 membership dues, the portion that is allocated to lobbying, is 10%. Membership dues payments are not tax deductible as charitable contributions. Membership dues are payable annually on January 1.

**SPECIAL CONTRIBUTION** Help grow a healthier world and a thriving produce industry.

**The Foundation for Fresh Produce**  
 Together, we can grow a healthier world. Your contribution supports the belief that fruits and vegetables are a powerful solution to some of the world's greatest health and nutrition challenges – and makes our industry a driving force behind this change.

My Best Gift: \$ \_\_\_\_\_
  \$2,500
  \$1,000
  \$500
  \$250

*All contributions are tax-deductible and processed in US dollars.*

Membership dues are based on data that members have previously supplied to the association, or other public information. If annual sales have changed, please contact [MemberServices@freshproduce.com](mailto:MemberServices@freshproduce.com) to update. Dues are subject to verification.

Order No: 000577912

Account Name: Pharr International Bridge

Remit payment by Company Check payable to “International Fresh Produce Association” (U.S. funds drawn on U.S. bank only), or use the following methods:

Name on CC \_\_\_\_\_ Membership Dues: \_\_\_\_\_

CC# \_\_\_\_\_ Exp \_\_\_\_\_ Foundation Contribution: \_\_\_\_\_

**TOTAL PAYMENT:** \_\_\_\_\_

See reverse for ACH and Wire Transfer instructions.

Pay online at <https://my.freshproduce.com/s/>. Click on “Renewal Notices” on the left side of Account page.

<p><b>Remit to:</b>                  International Fresh Produce Association                  Attn: Accounts Receivable                  PO Box 6036                  Newark, DE 19714-6036</p>	<p><b>Questions?</b>  <a href="mailto:MemberServices@freshproduce.com">MemberServices@freshproduce.com</a>                  or +1 (302) 738-7100, ext. 2</p>
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## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

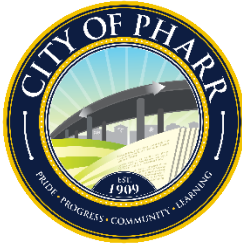
**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025



## AGENDA MEMORANDUM

**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025



## AGENDA MEMORANDUM

**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025



## AGENDA MEMORANDUM



**BOARD:** PHARR INTERNATIONAL TOLL  
BRIDGE BOARD

**AGENDA ITEM #:**

**DATE SUBMITTED:** October 14, 2025

**MEETING DATE:** October 22, 2025

**FROM:** Cleo Salinas, Administrative  
Assistant

**DEPARTMENT:** Administration

**DIRECTOR:**

**Agenda Item:** Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:**

**Fiscal Consideration:**

**Staff Recommendation:**

**Alternatives:**

**Exclude Material from Public Packet?** No

**Reason:**

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**ROUTING:**

Cleo Salinas

Created/Initiated - 10/14/2025