



**TAKE NOTICE THAT A REGULAR MEETING  
OF THE GOLF COURSE ADVISORY BOARD  
OF THE CITY OF PHARR, TEXAS  
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,  
118 S. CAGE BLVD., 2<sup>ND</sup> FLOOR, PHARR, TEXAS  
COMMENCING AT 5:30 PM ON  
TUESDAY, AUGUST 5, 2025**

*The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.*

**1. CALL TO ORDER:**

- A) Roll call and possible action on the excusing of any absent member.

**2. ADMINISTRATIVE:**

- A) Approval of minutes for June 3, 2025 - Regular Called Meeting
- B) Status Report - Revenue and Expenditure History Summary Report through the month of June 2025
- C) Status Report - Golf Course, Pro Shop and Kitchen Operations
- D) Board Comments

**3. ADJOURNMENT:**

**NOTICE OF ASSISTANCE AT THE PUBLIC MEETING**

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4200 Ext 1201 or FAX 956-475-3442 or Email [cityclerksoffice@pharr-tx.gov](mailto:cityclerksoffice@pharr-tx.gov) for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at [www.pharr-tx.gov](http://www.pharr-tx.gov). This Notice was posted on the 29<sup>th</sup> day of July 2025 at 4:30 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

AGENDA REGULAR MEETING  
August 5, 2025



WITNESS MY HAND AND SEAL, this 29<sup>th</sup> day of July 2025

  
\_\_\_\_\_  
ALESSANDRA GARCIA, CPM  
ASSISTANT CITY CLERK

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_ by,

Name: \_\_\_\_\_

Title: \_\_\_\_\_

**MINUTES  
REGULAR CALLED MEETING  
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD  
JUNE 3, 2025, AT 5:30 P.M.  
118 S. CAGE BLVD., 2<sup>ND</sup> FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, April 1, 2025, at 5:30 p.m. and the following is the record of attendance.

**MEMBERS PRESENT:** Ricardo Medina  
Rudy Martinez  
Jaime Villarreal  
Xavier Garcia  
Carlos Alanis  
Rocky Benavidez

**ABSENT MEMBER:** Michael Pacheco  
Jorge Gonzalez  
Myla Anderson

**STAFF PRESENT:** Will Borowski, Golf Course Manager  
Arturo Lopez, Golf Course Superintendent  
Elva Guajardo, Administrative Assistant

**ITEM 1. CALL TO ORDER**

**A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER**

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jaime Villarreal moved to excuse the absent board members. Board Member Carlos Alanis seconded the motion and when put to a vote, it was carried unanimously.

**ITEM 2. ADMINISTRATIVE**

**A) APPROVAL OF MINUTES FOR APRIL 1, 2025- REGULAR CALLED MEETING**

Chairman Ricardo Medina introduced the item.

Board Member Jaime Villarreal moved to approve the minutes. Board Member

Carlos Alanis seconded the motion and when put to a vote, it was carried unanimously.

**B) STATUS REPORT-REVENUE AND EXPENDITURE HISTORY SUMMARY REPORT THROUGH THE MONTH OF APRIL 2025**

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of April 2025, worksheet. He stated that as of April 2025, the revenues less expenditures were at -\$33,717.62 for Fiscal Year 2024-2025 budget. A brief discussion was then held regarding the fiscal budget.

**C) STATUS REPORT- GOLF COURSE, PRO SHOP AND KITCHEN OPERATIONS**

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that entailed: financial report, sales, night golf, flood damage, sponsors, fairway recovery for holes #11 and #18. He then informed the board that the golf course would be closed on Mondays for the months June through August. A brief discussion was then held regarding the course.

Arturo Lopez, Golf Course Superintendent, gave a brief report on the worksheet provided to the board regarding the maintenance his staff was working on. The board had no questions.

**D) BOARD COMMENTS**

Chairman Ricardo Medina introduced the item. There were no board comments.

**ITEM 3. ADJOURNMENT**

There being no other business to come before the board, Board Member Jorge Gonzalez moved to adjourn. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:04 p.m.

**GOLF COURSE COMMITTEE**

\_\_\_\_\_  
Ricardo Medina, Chairman

**ATTEST:**

\_\_\_\_\_  
Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS  
COUNTY OF HIDALGO  
CITY OF PHARR**

**ON THIS THE 3<sup>RD</sup> DAY OF JUNE, 2025**, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2<sup>nd</sup> Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

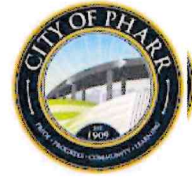
**ATTEST:**

\_\_\_\_\_  
Elva Guajardo, Administrative Assistant

**APPROVED DATE:** \_\_\_\_\_



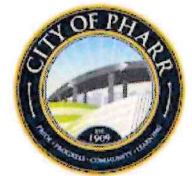
### Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$73,172.91	\$98,116.81	-\$24,943.90	-\$260,955.88
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$302,351.20
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$331,321.71
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$363,647.41
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$379,494.76
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$401,796.60
<b>Totals</b>	<b>\$988,869.35</b>	<b>\$1,390,665.95</b>	<b>-\$401,796.60</b>	



### Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November	\$117,788.40	\$108,318.62	\$9,469.78	\$26,349.09
December	\$89,016.66	\$91,268.82	-\$2,252.16	\$24,096.93
January	\$93,410.72	\$108,961.39	-\$15,550.67	\$8,546.26
February	\$86,451.71	\$124,384.58	-\$37,932.87	-\$29,386.61
March	\$106,199.93	\$108,655.35	-\$2,455.42	-\$31,842.03
April	\$80,965.01	\$82,840.60	-\$1,875.59	-\$33,717.62
May	\$80,842.56	\$133,363.52	-\$52,520.96	-\$86,238.58
June	\$64,412.30	\$89,223.11	-\$24,810.81	-\$111,049.39
July				\$0.00
August				\$0.00
September				\$0.00
<b>Totals</b>	<b>\$818,931.48</b>	<b>\$929,980.87</b>	<b>-\$111,049.39</b>	



Pharr, TX

# Budget Report Account Summary

For Fiscal: 10/2024-9/2025 Period Ending: 06/30/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 75 - PHARR GOLF COURSE FUND</b>							
<b>Expense</b>							
<a href="#">75-51000-1100-000</a>	SALARIES	589,600.00	596,600.00	42,075.17	407,040.91	189,559.09	31.77 %
<a href="#">75-51000-1104-000</a>	OVERTIME/WORK STUDY	10,500.00	8,500.00	461.57	8,469.62	30.38	0.36 %
<a href="#">75-51000-1105-000</a>	F I C A	45,100.00	45,100.00	3,157.89	30,994.21	14,105.79	31.28 %
<a href="#">75-51000-1106-001</a>	GOLF INSURANCE - UNITED HEALTH	118,100.00	118,100.00	58.08	6,695.66	111,404.34	94.33 %
<a href="#">75-51000-1107-000</a>	ANNUAL WORK COMP INSURANCE	17,200.00	17,200.00	0.00	0.00	17,200.00	100.00 %
<a href="#">75-51000-1108-000</a>	TEC TAXES	4,300.00	4,300.00	50.94	2,267.60	2,032.40	47.27 %
<a href="#">75-51000-1110-000</a>	UNIFORMS	2,700.00	2,700.00	606.88	6,107.22	-3,407.22	-126.19 %
<a href="#">75-51000-1114-001</a>	FRONTIER	15,400.00	15,400.00	825.00	13,597.20	1,802.80	11.71 %
<a href="#">75-51000-1115-000</a>	EMPLOYEES RETIREMENT	58,700.00	58,700.00	4,936.33	45,856.31	12,843.69	21.88 %
<a href="#">75-51000-1122-000</a>	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	1.34	398.66	99.67 %
<a href="#">75-51000-1123-000</a>	HEALTHIEST YOU	1,600.00	1,600.00	122.20	1,031.55	568.45	35.53 %
<a href="#">75-51000-2201-000</a>	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	949.32	650.68	40.67 %
<a href="#">75-51000-2202-000</a>	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
<a href="#">75-51000-2203-000</a>	SMALL TOOLS	600.00	600.00	0.00	803.51	-203.51	-33.92 %
<a href="#">75-51000-2206-000</a>	JANITORIAL SUPPLIES	7,500.00	7,500.00	0.00	4,355.44	3,144.56	41.93 %
<a href="#">75-51000-2207-000</a>	CHEMICALS	29,900.00	34,900.00	1,289.00	35,153.48	-253.48	-0.73 %
<a href="#">75-51000-2208-000</a>	OTHER OPERATING SUPPLIES	26,500.00	51,500.00	3,217.98	46,607.45	4,892.55	9.50 %
<a href="#">75-51000-2217-000</a>	BEER FOR RE-SALE	15,600.00	18,600.00	2,402.72	16,141.74	2,458.26	13.22 %
<a href="#">75-51000-2218-000</a>	SNACK BAR SUPPLIES	41,900.00	31,900.00	2,440.50	22,690.52	9,209.48	28.87 %
<a href="#">75-51000-2219-000</a>	PRO SHOP RE-SALE ITEMS	30,800.00	47,800.00	1,904.34	45,615.55	2,184.45	4.57 %
<a href="#">75-51000-2220-000</a>	NON-CAPITAL EQUIP & SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00	100.00 %
<a href="#">75-51000-3301-000</a>	BUILDING MAINTENANCE	20,100.00	15,100.00	241.91	7,589.52	7,510.48	49.74 %
<a href="#">75-51000-3302-000</a>	EQUIPMENT MAINTENANCE	27,200.00	22,200.00	1,740.66	18,410.76	3,789.24	17.07 %
<a href="#">75-51000-3305-000</a>	IRRIGATION REPAIRS	26,900.00	21,900.00	3,789.34	15,472.07	6,427.93	29.35 %
<a href="#">75-51000-4401-000</a>	OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	283.03	216.97	43.39 %
<a href="#">75-51000-4402-000</a>	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	9,636.25	88,138.82	-16,738.82	-23.44 %
<a href="#">75-51000-5502-000</a>	ADVERTISING	1,100.00	1,100.00	231.94	231.94	868.06	78.91 %
<a href="#">75-51000-5503-000</a>	TRAINING & TRAVEL	300.00	300.00	0.00	0.00	300.00	100.00 %
<a href="#">75-51000-5505-000</a>	DUES & PUBLICATIONS	3,400.00	8,400.00	207.20	5,293.90	3,106.10	36.98 %
<a href="#">75-51000-5507-000</a>	UTILITIES	10,100.00	10,100.00	972.52	7,794.45	2,305.55	22.83 %
<a href="#">75-51000-5507-001</a>	ELECTRICITY	36,100.00	36,100.00	3,405.11	26,704.49	9,395.51	26.03 %
<a href="#">75-51000-5532-000</a>	INSURANCE	17,800.00	17,800.00	0.00	0.00	17,800.00	100.00 %
<a href="#">75-51000-5535-000</a>	BANK SERVICE CHARGES	25,700.00	25,700.00	2,603.58	19,970.59	5,729.41	22.29 %
<a href="#">75-51000-5537-000</a>	CASH SHORT/OVER	0.00	0.00	0.00	6.00	-6.00	0.00 %
<a href="#">75-51000-6601-000</a>	GAS & OIL	100.00	15,100.00	2,115.62	13,456.77	1,643.23	10.88 %
<a href="#">75-51000-6603-000</a>	CITY GARAGE REPAIRS	14,300.00	9,300.00	0.00	0.00	9,300.00	100.00 %
<a href="#">75-51000-7701-000</a>	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	730.38	21,728.58	21,671.42	49.93 %
<a href="#">75-51000-7703-000</a>	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	0.00	1,411.46	1,988.54	58.49 %
<a href="#">75-51000-8805-000</a>	SITE IMPROVEMENTS	244,100.00	219,100.00	0.00	157,165.50	61,934.50	28.27 %
	<b>Expense Total:</b>	<b>1,565,600.00</b>	<b>1,585,600.00</b>	<b>89,223.11</b>	<b>1,078,036.51</b>	<b>507,563.49</b>	<b>32.01 %</b>
	<b>Fund: 75 - PHARR GOLF COURSE FUND Total:</b>	<b>1,565,600.00</b>	<b>1,585,600.00</b>	<b>89,223.11</b>	<b>1,078,036.51</b>	<b>507,563.49</b>	<b>32.01 %</b>
	<b>Report Total:</b>	<b>1,565,600.00</b>	<b>1,585,600.00</b>	<b>89,223.11</b>	<b>1,078,036.51</b>	<b>507,563.49</b>	<b>32.01 %</b>

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2025 - 12:00:00 am To: 06/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<b><u>Department: Green Fee</u></b>						
18 Green Fee	539	13,475.00	0.00	13,475.00	100.00	23.50%
18 Junior Fee	10	150.00	0.00	150.00	100.00	0.26%
9 Green Fee	232	3,712.00	0.00	3,712.00	100.00	6.47%
9 Junior Fee	23	230.00	0.00	230.00	100.00	0.40%
Twilight Green Fee	386	5,790.00	0.00	5,790.00	100.00	10.10%
Group Rate Fee	21	735.00	0.00	735.00	100.00	1.28%
Promo Green Fee 9/18	26	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	64	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	260	1,855.00	0.00	1,855.00	100.00	3.23%
SPARK LEAGUE	2	40.02	0.00	40.02	100.00	0.07%
VOLUNTEER RD.	2	0.00	0.00	0.00	0.00	0.00%
SUNDOWNER GREEN FEE-NM	60	600.00	0.00	600.00	100.00	1.05%
Summer Golf Camp	350	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	4	22.00	0.00	22.00	100.00	0.04%
<b>Green Fee Totals:</b>	<b>1980</b>	<b>26,609.02</b>	<b>0.00</b>	<b>26,609.02</b>	<b>100.00</b>	<b>46.40%</b>
<b><u>Department: Cart Fee</u></b>						
18 Hole Shared Cart	582	8,066.52	0.00	8,066.52	100.00	14.07%
9 Hole Shared Cart	279	2,577.96	0.00	2,577.96	100.00	4.50%
Spectator Cart Fee	39	1,080.69	0.00	1,080.69	100.00	1.88%
ANNUAL SHARED CART	58	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	27.72	0.00	27.72	100.00	0.05%
Non Playing Rider 18 hole	10	138.60	0.00	138.60	100.00	0.24%
Promo Shared Cart 9/18	16	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	386	4,280.74	0.00	4,280.74	100.00	7.46%
VOLUNTEER SHARED CART	2	0.00	0.00	0.00	0.00	0.00%
<b>Cart Fee Totals:</b>	<b>1375</b>	<b>16,172.23</b>	<b>0.00</b>	<b>16,172.23</b>	<b>100.00</b>	<b>28.20%</b>
Tax:		1,329.78				
<b>Total:</b>		<b>17,502.01</b>				
<b><u>Department: Driving Range</u></b>						
RANGE BUCKET MEMBERSHIP	4	0.00	0.00	0.00	0.00	0.00%
<b>Driving Range Totals:</b>	<b>4</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>
<b><u>Department: Club Rentals</u></b>						
CLUB RENTAL 18 HOLES	5	184.75	0.00	184.75	100.00	0.32%
RANGE/TWILIGHT RENTAL	14	258.72	0.00	258.72	100.00	0.45%
CLUB RENTAL 9 HOLES	9	224.46	0.00	224.46	100.00	0.39%
<b>Club Rentals Totals:</b>	<b>28</b>	<b>667.93</b>	<b>0.00</b>	<b>667.93</b>	<b>100.00</b>	<b>1.16%</b>
Tax:		55.07				
<b>Total:</b>		<b>723.00</b>				
<b><u>Department: Private Carts</u></b>						
18 HOLE PRIVATE CART FEE	4	40.00	0.00	40.00	100.00	0.07%
9 HOLE PRIVATE CART FEE	2	20.00	0.00	20.00	100.00	0.03%
<b>Private Carts Totals:</b>	<b>6</b>	<b>60.00</b>	<b>0.00</b>	<b>60.00</b>	<b>100.00</b>	<b>0.10%</b>
<b><u>Department: Gift Certificate</u></b>						
Gift Certificate	24	3,075.00	0.00	3,075.00	100.00	5.36%
Gift Certificate (Liability)	-24	(3,075.00)	0.00	(3,075.00)	100.00	(5.36)%
<b>Gift Certificate Totals:</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>
<b><u>Department: Improvement Fund</u></b>						
IMPROVEMENT FUND	1152	1,152.00	0.00	1,152.00	100.00	2.01%
<b>Improvement Fund Totals:</b>	<b>1152</b>	<b>1,152.00</b>	<b>0.00</b>	<b>1,152.00</b>	<b>100.00</b>	<b>2.01%</b>
<b><u>Department: Tournament Outtings</u></b>						
Sundowner Prize Money	73	876.00	0.00	876.00	100.00	1.53%

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2025 - 12:00:00 am To: 06/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Tournament Outtings</u></b>						
Tournament Outtings Totals:	73	876.00	0.00	876.00	100.00	1.53%
<b><u>Department: Snacks</u></b>						
Chips	1	2.00	0.00	2.00	100.00	0.00%
Snacks Totals:	1	2.00	0.00	2.00	100.00	0.00%
Tax:		0.17				
Total:		2.17				
<b><u>Department: Mexican Food</u></b>						
Burritos	7	19.39	0.00	19.39	100.00	0.03%
Mexican Food Totals:	7	19.39	0.00	19.39	100.00	0.03%
Tax:		1.61				
Total:		21.00				
<b><u>Department: Sandwiches</u></b>						
Hamburger Basket	52	416.00	0.00	416.00	100.00	0.73%
Patty Melt Basket	1	8.50	0.00	8.50	100.00	0.01%
1/4 lb Black Angus	3	15.00	0.00	15.00	100.00	0.03%
Cold Sandwiches	21	73.50	22.68	50.82	69.14	0.09%
Monterrey Chicken Basket	3	24.00	0.00	24.00	100.00	0.04%
Cheeseburger	125	1,250.00	0.00	1,250.00	100.00	2.18%
Sundowner Plate	73	404.42	0.00	404.42	100.00	0.71%
Inmate Sandwiches	140	140.00	0.00	140.00	100.00	0.24%
Sandwiches Totals:	418	2,331.42	22.68	2,308.74	99.03	4.03%
Tax:		44.89				
Total:		2,376.31				
<b><u>Department: Breakfast</u></b>						
Breakfast Taco	190	537.80	125.40	412.40	76.68	0.72%
Tacos after 11 AM	8	14.80	5.28	9.52	64.32	0.02%
Breakfast Totals:	198	552.60	130.68	421.92	76.35	0.74%
Tax:		23.04				
Total:		575.64				
<b><u>Department: Beverages</u></b>						
Energy Drink	1	2.77	1.42	1.35	48.74	0.00%
Bottled Water	117	216.45	9.36	207.09	95.68	0.36%
16 oz. Coffee	5	9.25	0.00	9.25	100.00	0.02%
12 oz. Coffee	147	286.95	0.00	286.95	100.00	0.50%
Beverages Totals:	270	515.42	10.78	504.64	97.91	0.88%
Tax:		18.96				
Total:		534.38				
<b><u>Department: Beer &amp; Wine</u></b>						
Fire Ball !	7	29.68	7.00	22.68	76.42	0.04%
Beer & Wine Totals:	7	29.68	7.00	22.68	76.42	0.04%
Tax:		24.49				
Total:		54.17				
<b><u>Department: Other</u></b>						
Token Large Bucket	127	1,270.00	0.00	1,270.00	100.00	2.21%
Token Small Bucket	142	710.00	0.00	710.00	100.00	1.24%
Other Totals:	269	1,980.00	0.00	1,980.00	100.00	3.45%
<b><u>Department: Merchandise</u></b>						
BAG COVERS	38	303.00	235.60	67.40	22.24	0.12%
CAPS, MENS	16	329.28	251.79	77.49	23.53	0.14%

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2025 - 12:00:00 am To: 06/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<b><u>Department: Merchandise</u></b>						
GLOVES	32	436.20	253.35	182.85	41.92	0.32%
GOLF BALLS	154	2,190.60	1,574.99	615.61	28.10	1.07%
HATS, MENS - Alpha	4	120.00	99.96	20.04	16.70	0.03%
HATS, MENS - Numeric	1	23.09	18.18	4.91	21.26	0.01%
MEN'S VEST	3	108.00	105.00	3.00	2.78	0.01%
MISCELLANEOUS	3	41.58	14.91	26.67	64.14	0.05%
SHIRTS, LADIES - Alpha	3	90.00	78.30	11.70	13.00	0.02%
SHIRTS, MENS	2	70.00	69.00	1.00	1.43	0.00%
SHOES, MENS	1	55.43	43.95	11.48	20.71	0.02%
SKIRTS, LADIES	1	27.71	14.60	13.11	47.31	0.02%
SOCKS	1	13.86	9.94	3.92	28.28	0.01%
SUNGLASSES	1	13.86	10.00	3.86	27.85	0.01%
TEES	18	29.22	18.00	11.22	38.40	0.02%
<b>Merchandise Totals:</b>	<b>278</b>	<b>3,851.83</b>	<b>2,797.57</b>	<b>1,054.26</b>	<b>27.37</b>	<b>1.84%</b>
Tax:		267.84				
<b>Total:</b>		<b>4,119.67</b>				
<b><u>Department: Food and Beverage</u></b>						
Beer & Wine	781	2,322.93	912.80	1,410.13	60.70	2.46%
<b>Food and Beverage Totals:</b>	<b>781</b>	<b>2,322.93</b>	<b>912.80</b>	<b>1,410.13</b>	<b>60.70</b>	<b>2.46%</b>
Tax:		192.02				
<b>Total:</b>		<b>2,514.95</b>				
<b><u>Department: Food and Beverage</u></b>						
Beverages	902	2,034.99	466.02	1,568.97	77.10	2.74%
<b>Food and Beverage Totals:</b>	<b>902</b>	<b>2,034.99</b>	<b>466.02</b>	<b>1,568.97</b>	<b>77.10</b>	<b>2.74%</b>
Tax:		159.01				
<b>Total:</b>		<b>2,194.00</b>				
<b><u>Department: Food and Beverage</u></b>						
Breakfast	254	648.44	214.72	433.72	66.89	0.76%
<b>Food and Beverage Totals:</b>	<b>254</b>	<b>648.44</b>	<b>214.72</b>	<b>433.72</b>	<b>66.89</b>	<b>0.76%</b>
Tax:		53.64				
<b>Total:</b>		<b>702.08</b>				
<b><u>Department: Food and Beverage</u></b>						
Mexican Food	31	85.87	25.42	60.45	70.40	0.11%
<b>Food and Beverage Totals:</b>	<b>31</b>	<b>85.87</b>	<b>25.42</b>	<b>60.45</b>	<b>70.40</b>	<b>0.11%</b>
Tax:		7.13				
<b>Total:</b>		<b>93.00</b>				
<b><u>Department: Food and Beverage</u></b>						
Sandwiches	139	684.25	148.05	536.20	78.36	0.94%
<b>Food and Beverage Totals:</b>	<b>139</b>	<b>684.25</b>	<b>148.05</b>	<b>536.20</b>	<b>78.36</b>	<b>0.94%</b>
Tax:		56.38				
<b>Total:</b>		<b>740.63</b>				
<b><u>Department: Food and Beverage</u></b>						
Snacks	167	359.54	68.05	291.49	81.07	0.51%
<b>Food and Beverage Totals:</b>	<b>167</b>	<b>359.54</b>	<b>68.05</b>	<b>291.49</b>	<b>81.07</b>	<b>0.51%</b>
Tax:		29.46				
<b>Total:</b>		<b>389.00</b>				
<b><u>Department: Credit Card Surcharge</u></b>						
Credit Card Surcharge	1672	1,193.27	0.00	1,193.27	100.00	2.08%
<b>Credit Card Surcharge Totals:</b>	<b>1672</b>	<b>1,193.27</b>	<b>0.00</b>	<b>1,193.27</b>	<b>100.00</b>	<b>2.08%</b>

**Tierra del Sol Golf Course  
Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2025 - 12:00:00 am To: 06/30/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b>Report Totals:</b>		62,148.81	4,803.77	57,345.04	92.27	100.00%
Tax:		2,263.49				
<b>Total:</b>		64,412.30				

Cash	10,289.75	Amer Express	3,362.38
Check	5,187.00	Discover	967.34
Credit Book	402.51	Master Card	14,371.08
Gift Certificate	(2,634.99)	Visa	32,467.23
Credit Card	51,168.03		
<b>Total:</b>	<b>64,412.30</b>		<b>51,168.03</b>

# Golf Report

## Course:

1. Possible resod of fairways. Holes 4,5,7 and others as needed.
2. Extra Watering on Mondays.
3. Removed Ropes Holes #4&9
4. Currently, we have 1 groundskeeper job opening
5. 1 on employee out on FMLA

## Golf Shop:

Rounds: June 2024 vs 2025. 1,233 vs 1,980. +747 More in June 2025.

June Sales 2024 vs 2025 \$49,534.11 vs \$64,412.30 (\$68,811.29)

Differences:       \$ 4,779 Green Fees  
                      \$ 5,338.05 Cart Fees  
                      \$ 385 Club Rentals  
                      \$ 1,028 Beer  
                      \$ 1,378 Burgers

Ball Vending Machine June Sales:   \$4,398.99

  FYTD:   \$68,320.95

June Total Sales(POS +Vending) :   \$68,811.29

FYTD Total Sales (POS+ Vending) :   \$887,008.79

# Tierra del sol golf course

**DATE:** 7/26/25

**TO:** Elva

**FROM:** Arturo Lopez

**SUBJECT:** Golf course update

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- 1: Verti cut greens: this process helps to remove thatch, promote healthy growth and improve playing surface
- 2: spray greens with foliar nutrients
- 3: continue working on the lakes for erosion control hole #18
- 4: transplant sod from hole #4 roughs to middle of fwy #4
- 5: will be doing solid tines on greens this will help circulate air on the root zone as well incorporate granular fertilizer and gypsum= for sodium control and traffic relief



## AGENDA MEMORANDUM



**BOARD:** TIERRA DEL SOL GOLF  
COURSE ADVISORY BOARD

**AGENDA ITEM #:** 2.D.

**DATE SUBMITTED:** June 24, 2025

**MEETING DATE:** August 5, 2025

**FROM:** Elva Guajardo, Administrative  
Assistant

**DEPARTMENT:** Parks

**DIRECTOR:** Sergio Alanis

**Agenda Item:** Board Comments

**Classification:** Regular

(\* If closed session, City Attorney must review and approve.)

**Issue:** Board comments.

**Fiscal Consideration:**

**Staff Recommendation:** N/A

**Alternatives:** N/A

**Exclude Material from Public Packet?** No

**Reason:** N/A

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**ROUTING:**

Elva Guajardo  
Sergio Alanis

Created/Initiated - 06/24/2025  
Final Approval - 06/24/2025