



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, APRIL 1, 2025**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for March 4, 2025 - Regular Called Meeting

B) Status Report - Revenue and Expenditure Report through the month of February 2025

C) Status Report - Golf Course, Pro Shop and Kitchen Operations

D) Discussion and possible action on golf tournament fees

E) Board Comments

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

AGENDA REGULAR MEETING
April 1, 2025

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. RECONVENE: *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. ADJOURNMENT:

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4100 Ext 1007 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 27th day of March 2025 at 2:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 27th day of March 2025





ALESSANDRA GARCIA, CPM
ASSISTANT CITY CLERK

AGENDA REGULAR MEETING

April 1, 2025

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the _____ day of _____, 20__ by,

Name: _____

Title: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
MARCH 4, 2025, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, March 4, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Rudy Martinez
Jorge Gonzalez
Jaime Villarreal
Myla Anderson
Xavier Garcia
Carlos Alanis
Rocky Benavidez

ABSENT MEMBER: Michael Pacheco

STAFF PRESENT: Will Borowski, Golf Course Manager
Elva Guajardo, Administrative Assistant

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Carlos Alanis was not present at the time of roll call but arrived at 6:31 p.m.

Board Member Jorge Gonzalez moved to excuse the absent board members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR FEBRUARY 4, 2024- REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Jaime Villarreal moved to approve the minutes. Board Member Jorge Gonzalez seconded the motion and when put to a vote, it was carried unanimously.

B) STATUS REPORT-REVENUE AND EXPENDITURE REPORT FOR THE MONTH OF JANUARY 2025

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenue and expenditures report through the month of January 2025, worksheet. He stated that as of January 2025, the revenues less expenditures were at \$8,546.26 for the 2024-2025 budget. A brief discussion was then held regarding the fiscal budget.

C) STATUS REPORT- GOLF COURSE, PRO SHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that entailed: financial report, and before and after picture of hole #17 pond. He then reported that City Commission approved the new pump on March 3, 2025-Regular Called City Commission Meeting. A brief discussion was then held in regard to the course.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item and commented that for the next meeting it would be lengthy because there were some items that he wanted to discuss in executive session.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Jaime Villarreal moved to adjourn. Board Member Carlos Alanis seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 5:57 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 4TH OF MARCH, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Elva Guajardo, Administrative Assistant

APPROVED DATE:_____



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$121,966.76	\$98,116.81	\$23,849.95	-\$212,162.03
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$253,557.35
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$282,527.86
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$314,853.56
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$330,700.91
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$353,002.75
Totals	\$1,037,663.20	\$1,390,665.95	-\$353,002.75	



Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November	\$117,788.40	\$108,318.62	\$9,469.78	\$26,349.09
December	\$89,016.66	\$91,268.82	-\$2,252.16	\$24,096.93
January	\$93,410.72	\$108,961.39	-\$15,550.67	\$8,546.26
February	\$86,451.71	\$124,384.58	-\$37,932.87	-\$29,386.61
March				\$0.00
April				\$0.00
May				\$0.00
June				\$0.00
July				\$0.00
August				\$0.00
September				\$0.00
Totals	\$486,511.68	\$515,898.29	-\$29,386.61	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2024-9/2025 Period Ending: 02/28/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Expense							
75-51000-1100-000	SALARIES	589,600.00	589,600.00	41,686.07	218,352.65	371,247.35	62.97 %
75-51000-1104-000	OVERTIME/WORK STUDY	10,500.00	10,500.00	450.40	5,710.61	4,789.39	45.61 %
75-51000-1105-000	F I C A	45,100.00	45,100.00	3,130.58	16,733.19	28,366.81	62.90 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	118,100.00	118,100.00	56.27	6,468.78	111,631.22	94.52 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,200.00	17,200.00	0.00	0.00	17,200.00	100.00 %
75-51000-1108-000	TEC TAXES	4,300.00	4,300.00	527.41	1,570.94	2,729.06	63.47 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	940.08	3,887.30	-1,187.30	-43.97 %
75-51000-1114-001	FRONTIER	15,400.00	15,400.00	0.00	2,764.53	12,635.47	82.05 %
75-51000-1115-000	EMPLOYEES RETIREMENT	58,700.00	58,700.00	4,786.33	23,832.94	34,867.06	59.40 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.67	0.67	399.33	99.83 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	126.90	538.05	1,061.95	66.37 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	119.97	1,480.03	92.50 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	803.51	-203.51	-33.92 %
75-51000-2206-000	JANITORIAL SUPPLIES	7,500.00	7,500.00	0.00	2,589.07	4,910.93	65.48 %
75-51000-2207-000	CHEMICALS	29,900.00	24,900.00	3,487.15	17,617.37	7,282.63	29.25 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	51,500.00	24,620.24	36,838.64	14,661.36	28.47 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	2,685.41	9,663.57	5,936.43	38.05 %
75-51000-2218-000	SNACK BAR SUPPLIES	41,900.00	41,900.00	0.00	8,533.04	33,366.96	79.63 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	2,725.52	31,263.85	-463.85	-1.51 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,100.00	20,100.00	362.50	3,457.67	16,642.33	82.80 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	870.79	8,886.86	18,313.14	67.33 %
75-51000-3305-000	IRRIGATION REPAIRS	26,900.00	21,900.00	1,036.45	5,813.28	16,086.72	73.46 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	120.12	133.40	366.60	73.32 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	25,672.91	30,080.03	41,319.97	57.87 %
75-51000-5502-000	ADVERTISING	1,100.00	1,100.00	0.00	0.00	1,100.00	100.00 %
75-51000-5503-000	TRAINING & TRAVEL	300.00	300.00	0.00	0.00	300.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	8,400.00	0.00	4,803.45	3,596.55	42.82 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	1,033.76	3,907.03	6,192.97	61.32 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	2,479.10	14,076.94	22,023.06	61.01 %
75-51000-5532-000	INSURANCE	17,800.00	17,800.00	0.00	0.00	17,800.00	100.00 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	3,230.98	11,878.60	13,821.40	53.78 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	6.00	6.00	-6.00	0.00 %
75-51000-6601-000	GAS & OIL	100.00	10,100.00	2,294.39	8,914.47	1,185.53	11.74 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	9,300.00	0.00	0.00	9,300.00	100.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	2,036.38	14,047.74	29,352.26	67.63 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	18.17	917.52	2,482.48	73.01 %
75-51000-8805-000	SITE IMPROVEMENTS	244,100.00	219,100.00	0.00	7,220.00	211,880.00	96.70 %
	Expense Total:	1,565,600.00	1,565,600.00	124,384.58	501,431.67	1,064,168.33	67.97 %
	Fund: 75 - PHARR GOLF COURSE FUND Total:	1,565,600.00	1,565,600.00	124,384.58	501,431.67	1,064,168.33	67.97 %
	Report Total:	1,565,600.00	1,565,600.00	124,384.58	501,431.67	1,064,168.33	67.97 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 02/01/2025 - 12:00:00 am To: 02/28/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % of Business	
<u>Department: Green Fee</u>						
18 Green Fee	622	16,172.00	0.00	16,172.00	100.00	21.02%
18 Junior Fee	5	75.00	0.00	75.00	100.00	0.10%
9 Green Fee	471	7,536.00	0.00	7,536.00	100.00	9.80%
9 Junior Fee	6	60.00	0.00	60.00	100.00	0.08%
Twilight Green Fee	292	4,380.00	0.00	4,380.00	100.00	5.69%
Raincheck GREEN FEE	1	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	49	1,715.00	0.00	1,715.00	100.00	2.23%
Promo Green Fee 9/18	34	0.00	0.00	0.00	0.00	0.00%
High School	69	1,995.00	0.00	1,995.00	100.00	2.59%
ANNUAL RD.	1271	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	10	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	33	19.00	0.00	19.00	100.00	0.02%
TOURNAMENT GREEN FEE	2	350.00	0.00	350.00	100.00	0.45%
VOLUNTEER RD.	23	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	5	25.00	0.00	25.00	100.00	0.03%
Green Fee Totals:	2893	32,327.00	0.00	32,327.00	100.00	42.02%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	650	8,429.61	0.00	8,429.61	100.00	10.96%
9 Hole Shared Cart	553	5,109.72	0.00	5,109.72	100.00	6.64%
Spectator Cart Fee	9	224.46	0.00	224.46	100.00	0.29%
ANNUAL SHARED CART	1198	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	8	73.92	0.00	73.92	100.00	0.10%
Promo Shared Cart 9/18	8	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	4	55.44	0.00	55.44	100.00	0.07%
Twilight Cart Fee	287	3,182.83	0.00	3,182.83	100.00	4.14%
VOLUNTEER SHARED CART	17	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2734	17,075.98	0.00	17,075.98	100.00	22.20%
Tax:		1,408.03				
Total:		18,484.01				
<u>Department: Driving Range</u>						
Small Bucket	5	25.00	0.00	25.00	100.00	0.03%
Large Bucket	2	20.00	0.00	20.00	100.00	0.03%
RANGE BUCKET MEMBERSHIP	24	0.00	0.00	0.00	0.00	0.00%
10 LGE BUCKET PUNCH CARD	1	80.00	0.00	80.00	100.00	0.10%
Driving Range Totals:	32	125.00	0.00	125.00	100.00	0.16%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	6	221.70	0.00	221.70	100.00	0.29%
DRIVING RANGE RENTAL	11	203.28	0.00	203.28	100.00	0.26%
CLUB RENTAL 9 HOLES	8	199.52	0.00	199.52	100.00	0.26%
Club Rentals Totals:	25	624.50	0.00	624.50	100.00	0.81%
Tax:		51.51				
Total:		676.01				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	69	690.00	0.00	690.00	100.00	0.90%
9 HOLE PRIVATE CART FEE	7	70.00	0.00	70.00	100.00	0.09%
ANNUAL PRIVATE CART ROUND	1	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	1	200.00	0.00	200.00	100.00	0.26%
MONTHLY PRIVATE CART FEE	24	2,400.00	0.00	2,400.00	100.00	3.12%
Private Carts Totals:	102	3,360.00	0.00	3,360.00	100.00	4.37%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	3	116.00	0.00	116.00	100.00	0.15%
Wed Men's League	2	1,206.00	0.00	1,206.00	100.00	1.57%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 02/01/2025 - 12:00:00 am To: 02/28/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Credit Book Setup</u>						
Credit Book Setup Totals:	5	1,322.00	0.00	1,322.00	100.00	1.72%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1381	1,381.00	0.00	1,381.00	100.00	1.80%
Improvement Fund Totals:	1381	1,381.00	0.00	1,381.00	100.00	1.80%
<u>Department: Memberships</u>						
9 Hole Punch Card (25)	1	375.00	0.00	375.00	100.00	0.49%
3MO SINGLE ADD MONTH	4	800.00	0.00	800.00	100.00	1.04%
3MO COUPLE ADD MONTH	16	4,000.00	0.00	4,000.00	100.00	5.20%
1 Mo Single April-Dec	5	1,200.00	0.00	1,200.00	100.00	1.56%
18 Punch Card (10 Rounds)	3	720.00	0.00	720.00	100.00	0.94%
Memberships Totals:	29	7,095.00	0.00	7,095.00	100.00	9.22%
<u>Department: Snacks</u>						
Chips	1	2.00	0.00	2.00	100.00	0.00%
Snacks Totals:	1	2.00	0.00	2.00	100.00	0.00%
Tax:		0.17				
Total:		2.17				
<u>Department: Mexican Food</u>						
Burritos	7	19.39	0.00	19.39	100.00	0.03%
Mexican Food Totals:	7	19.39	0.00	19.39	100.00	0.03%
Tax:		1.61				
Total:		21.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	1	8.00	0.00	8.00	100.00	0.01%
Cheeseburger Basket	1	8.50	0.00	8.50	100.00	0.01%
Patty Melt Basket	2	17.00	0.00	17.00	100.00	0.02%
Chili Dog	1	1.62	0.00	1.62	100.00	0.00%
Cold Sandwiches	14	49.00	15.12	33.88	69.14	0.04%
BLT Basket	1	4.62	0.00	4.62	100.00	0.01%
BLT Sandwich	1	6.00	0.00	6.00	100.00	0.01%
Mario Plate of the Day	65	587.65	71.50	516.15	87.83	0.67%
Cheeseburger	1	8.00	0.00	8.00	100.00	0.01%
Inmate Sandwiches	380	380.00	0.00	380.00	100.00	0.49%
Sandwiches Totals:	467	1,070.39	86.62	983.77	91.91	1.28%
Tax:		56.97				
Total:		1,127.36				
<u>Department: Breakfast</u>						
Breakfast Taco	48	132.96	31.68	101.28	76.17	0.13%
Tacos after 11 AM	10	18.50	6.60	11.90	64.32	0.02%
Breakfast Totals:	58	151.46	38.28	113.18	74.73	0.15%
Tax:		12.52				
Total:		163.98				
<u>Department: Beverages</u>						
Gatorade	1	2.77	0.62	2.15	77.62	0.00%
Bottled Water	103	192.95	8.24	184.71	95.73	0.24%
16 oz. Coffee	4	7.40	0.00	7.40	100.00	0.01%
12 oz. Coffee	5	9.25	0.00	9.25	100.00	0.01%
Beverages Totals:	113	212.37	8.86	203.51	95.83	0.26%
Tax:		14.80				
Total:		227.17				
<u>Department: Beer & Wine</u>						

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 02/01/2025 - 12:00:00 am To: 02/28/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Beer & Wine</u>						
Fire Ball !	4	16.96	4.00	12.96	76.42	0.02%
Beer & Wine Totals:	4	16.96	4.00	12.96	76.42	0.02%
Tax:		13.99				
Total:		30.95				
<u>Department: Other</u>						
Token Large Bucket	202	2,020.00	0.00	2,020.00	100.00	2.63%
Token Small Bucket	163	815.00	0.00	815.00	100.00	1.06%
Other Totals:	365	2,835.00	0.00	2,835.00	100.00	3.69%
<u>Department: Merchandise</u>						
BAG COVERS	6	110.88	37.20	73.68	66.45	0.10%
BAGS	2	415.95	380.50	35.45	8.52	0.05%
CAPS, MENS	3	55.44	44.82	10.62	19.16	0.01%
GLOVES	22	282.00	177.35	104.65	37.11	0.14%
GOLF BALLS	121	1,701.93	1,226.20	475.73	27.95	0.62%
GOLF CLUBS, PUTTERS	1	146.00	157.98	(11.98)	(8.21)	(0.02)%
HATS, LADIES	1	18.48	14.79	3.69	19.97	0.00%
HATS, MENS - Alpha	2	57.00	49.98	7.02	12.32	0.01%
HATS, MENS - Numeric	1	23.09	18.18	4.91	21.26	0.01%
HEADCOVERS	2	50.00	37.90	12.10	24.20	0.02%
MEN'S VEST	4	173.57	140.00	33.57	19.34	0.04%
MISCELLANEOUS	9	54.76	10.35	44.41	81.10	0.06%
SHIRTS, LADIES - Alpha	8	261.18	211.14	50.04	19.16	0.07%
SHIRTS, MENS	13	441.83	389.33	52.50	11.88	0.07%
SHOES, MENS	3	166.29	131.85	34.44	20.71	0.04%
SHORTS, MENS	1	35.00	33.10	1.90	5.43	0.00%
SOCKS	1	10.00	7.50	2.50	25.00	0.00%
SPIKES	8	7.36	80.00	(72.64)	(986.96)	(0.09)%
SUNGLASSES	2	28.86	23.25	5.61	19.44	0.01%
TEES	34	66.78	34.00	32.78	49.09	0.04%
Merchandise Totals:	244	4,106.40	3,205.42	900.98	21.94	1.17%
Tax:		294.13				
Total:		4,400.53				
<u>Department: Food and Beverage</u>						
Beer & Wine	1840	5,326.55	2,025.32	3,301.23	61.98	4.29%
Food and Beverage Totals:	1840	5,326.55	2,025.32	3,301.23	61.98	4.29%
Tax:		441.02				
Total:		5,767.57				
<u>Department: Food and Beverage</u>						
Beverages	967	2,010.89	521.38	1,489.51	74.07	1.94%
Food and Beverage Totals:	967	2,010.89	521.38	1,489.51	74.07	1.94%
Tax:		164.20				
Total:		2,175.09				
<u>Department: Food and Beverage</u>						
Breakfast	601	1,593.78	514.65	1,079.13	67.71	1.40%
Food and Beverage Totals:	601	1,593.78	514.65	1,079.13	67.71	1.40%
Tax:		131.97				
Total:		1,725.75				
<u>Department: Food and Beverage</u>						
Mexican Food	64	184.67	52.76	131.91	71.43	0.17%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 02/01/2025 - 12:00:00 am To: 02/28/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Food and Beverage</u>						
Food and Beverage Totals:	64	184.67	52.76	131.91	71.43	0.17%
Tax:		15.33				
Total:		200.00				
<u>Department: Food and Beverage</u>						
Sandwiches	186	1,040.18	234.87	805.31	77.42	1.05%
Food and Beverage Totals:	186	1,040.18	234.87	805.31	77.42	1.05%
Tax:		85.81				
Total:		1,125.99				
<u>Department: Food and Beverage</u>						
Snacks	228	500.90	95.34	405.56	80.97	0.53%
Food and Beverage Totals:	228	500.90	95.34	405.56	80.97	0.53%
Tax:		41.13				
Total:		542.03				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	1708	1,337.10	0.00	1,337.10	100.00	1.74%
Credit Card Surcharge Totals:	1708	1,337.10	0.00	1,337.10	100.00	1.74%
Report Totals:		83,718.52	6,787.50	76,931.02	91.89	100.00%
Tax:		2,733.19				
Total:		86,451.71				

Cash	25,233.47	Amer Express	2,759.25
Check	3,981.00	Discover	1,025.05
Credit Book	396.50	Master Card	14,579.41
Credit Card	56,840.74	Visa	38,477.03
Total:	86,451.71		56,840.74

Golf Report

Course:

1. Staffing levels 1 Groundskeeper short. Have offered position to AARP staff.
2. Started March 10th waking golf course up.
3. Punching and fertilizing fairways ongoing for March, 2025.

Golf Shop:

Rounds: February 2024 vs 2025. 3783 vs 2893 (890 fewer in 2025 were closed 4 days straight plus other one less day in 2025 5 days do not open etc.)

Sales were \$104,342.73 vs \$86,451.71 (\$17,891.02 less) \$27.58 January 2024 per round vs January 2025 per round \$29.88

Kitchen:

Despite 5 less days of business the F&B Nearly had the same amount of sales vs 2024 in February.

TIERRA DEL SOL

GREENS REPORT

1. Started aerating fairways this will help to incorporate water into the root zone in addition also fertilizing for healthier turf on holes #18, #10, #4, #5, #7, #16, #14, and #12
2. Solid-Tines greens will help circulate air and compact areas also added fertilizer to promote root health
3. Fertilizing tee boxes
4. Spray greens with foliar fertility potash, calcium, sulfur, boron, and zinc
5. Continued fixing leaks #1, #3, #5, #8, #9, #10, #13, and #14
6. Public Works has continued bringing concrete to help control the erosion on the lakes on holes #18 and #10
7. Trimmed palm trees and mesquite around the golf course



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: March 26, 2025

MEETING DATE: April 1, 2025

FROM: Elva Guajardo, Administrative Assistant

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Discussion and possible action on golf tournament fees

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Staff will be discussing fees for golf tournaments.

Fiscal Consideration:

Staff Recommendation: N/A

Alternatives: N/A

Exclude Material from Public Packet? No

Reason: N/A

ROUTING:

Elva Guajardo
Sergio Alanis

Created/Initiated - 3/26/2025
Final Approval - 3/26/2025



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.E.

DATE SUBMITTED: March 24, 2025

MEETING DATE: April 1, 2025

FROM: Elva Guajardo, Administrative Assistant

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board comments

Fiscal Consideration:

Staff Recommendation:

Alternatives: N/A

Exclude Material from Public Packet? No

Reason: N/A

ROUTING:

Elva Guajardo
Sergio Alanis

Created/Initiated - 3/24/2025
Final Approval - 3/24/2025