

**MINUTES
TOLL BRIDGE BOARD
REGULAR MEETING
WEDNESDAY, JANUARY 22, 2025
118 S. CAGE BLVD. 2ND FLOOR**

The Toll Bridge Board met in a regular meeting on Wednesday, January 22, 2025, and following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Lazaro Beas, Member
Roberto Garza, Member

MEMBERS ABSENT: None

**EX-OFFICIO MEMBERS
PRESENT:** None

**EX-OFFICIO MEMBERS
ABSENT:** Mayor Ambrosio Hernandez
Mayor Pro-Tem Daniel Chavez

STAFF PRESENT: Luis Bazan, Bridge Director
Vanessa Guzman, Marketing Coordinator
Freddy Flores, Trade Liaison
Oscar Duenas, Intl' Business Development Manager

OTHERS PRESENT: Jamison Merrick, Finace Director
Maria Rangel, City Engineer
Ricardo Rodriguez, III, City Attorney
Ezequiel Ordonez, Bridge México Liaison
Eddie Gutierrez, Financial Consultant
Carlos Rodriguez, CBP
Andy Vega, CBP
Elmer Martinez, CBP
Hollis Rutledge, Governmental Affair

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Delgadillo called the meeting to order at 12:05 p.m. Roll call established a quorum.

B) PLEDGE OF ALLEGIANCE/INVOCATION

Luis Bazan, Bridge Director, led in the pledge of allegiance and said the invocation.

ITEM 2. DIRECTOR'S ADMINISTRATIVE REPORT

A) CROSSING AND REVENUES REPORT FOR DECEMBER 2024

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, went over the total crossings and revenues report for the month of December 2024. He reported total crossings for the month of December were 113,440, which was an increase of 8,479 vehicles or 8.08% compared to last year. Mr. Bazan further reported total car crossings for the month of December were 60,477, which was an increase of 7,224 cars or 13.75%. He also reported northbound car crossings for the month of December 2024 were 50,228, which was an increase of 5,195 cars or 11.54% and went over car crossing comparisons from other bridges for the month of December 2024.

Luis Bazan, Bridge Director, reported on the total truck crossings for the month of December 2024. He stated crossings were 52,963, which was an increase of 1,255 trucks or 2.43% increase and went over truck crossings comparisons from other bridges for the month of December 2024.

Luis Bazan, Bridge Director, also reported northbound crossings for the month of December 2024 were 56,425, which was an increase of 2,988 trucks or 5.59% increase and stated the agriculture for the month of December 2024 had 19,275 trucks, which represents 34% of all imports from Mexico to the U.S. He further reported a combination of northbound and southbound truck crossings for the month of December 2024 were 109,388, which was an increase of 4,243 or 4.04%.

Luis Bazan, Bridge Director, went over the crossing comparisons by axle for the month of December 2024. He stated cars were 60,477, 2X trucks were 2,443, 3X trucks were 5,492, 4X trucks were 782, 5X trucks were 38,814, 6X trucks were 159, mobile homes were 7, and wide loads were 132. He stated special crossings were 5,134 and the total combination for the month of December was 113,440.

Lastly, Luis Bazan, Bridge Director, reported on total revenues collected for the month of December 2024. He reported total revenues collected for the month were \$1,758,294, which showed an increase of \$212,598 or 13.75% in revenues.

B) FINANCE REPORT FOR NOVEMBER 2024

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, called upon Eddie Gutierrez, Bridge Financial Consultant, for December 2024 finance report.

Eddie Gutierrez, Bridge Financial Consultant with Blue Stone Capital Solutions, briefly reported on the expenditures and revenues year- to- date for the bridge. He also reported on F.Y. 2024-2025 1st Quarter Crossings & Revenues Comparison.

C) ENGINEER'S REPORT

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, stated Maria Rangel, City Engineer, was present and questions on projects could be entertained at this time.

Maria Rangel, City Engineer, reported on DAP FY16 project. She stated they were fifty-one (51) days into the contract time. She further, reported on the contractors continue the demolition of the existing concrete pavement and removing concrete debris from the site, as well as continued trenching and excavation activities for the installation of the electrical and telecommunications duct bank.

Maria Rangel, City Engineer, reported on the 2nd Span Project. She stated they were one hundred seventy-three (173) calendar days into the contract and had paid out approximately 21% of the contract. She stated completed work was 109 columns and 144 drilled shafts.

Lastly, Maria Rangel, City Engineer, reported on the Commercial Vehicle Parking Area. She stated TxDOT provided a response on Friday, January 10, 2025, to reject the bids and re-let the project and further stated an agenda item would be added to the next City Commission meeting scheduled for Monday, February 3, 2025.

Discussion ensued on the engineer's report.

D) DIRECTOR'S REPORT

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, reported on BridgeConnect. He stated they hosted a BridgeConnect Trade Session last week on State & County Updates with Hidalgo County Regional Mobility Authority (HCRMA), Department of Public Safety (DPS), and Texas Trucking Association (TXTA). He stated they had over 150 attendees, and they had a big turnout where they discussed all the issues that the transportation community has with DPS and HCRMA on the overweight permits and corridors.

Additional discussions followed regarding BridgeConnect Trade Session.

At this time, Chairman Delgadillo stated they would deviate from the agenda and go into closed session. There was no objection.

ITEM 4. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 12:38 p.m., Chairman Delgadillo stated the Bridge Board would be entering into closed session in accordance with Chapter 551 of the Texas Govt. Code to discuss agenda items listed in the public portion of the agenda and Pursuant to Sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 5. RECONVENE

The time being 1:05 p.m., Chairman Delgadillo stated the Bridge Board would be resuming the open meeting.

ITEM 3. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR DECEMBER 18, 2024 – REGULAR CALLED MEETING

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Martinez moved to approve. Board Member Beas seconded the motion and when put to a vote, it carried unanimously.

B) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF TEXAS INTERNATIONAL PRODUCE ASSOCIATION (TIPA) ANNUAL MEMBERSHIP DUES IN THE AMOUNT OF \$2,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Martinez moved to approve. Board Member Garza seconded the motion and when put to a vote, it carried unanimously.

C) DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF BORDER TRADE ALLIANCE (BTA) 2025 PATRON MEMBERSHIP IN THE AMOUNT OF \$2,500.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Martinez **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

D) DISCUSSION AND ACTION, IF ANY, ON VIVA FRESH SUMMIT PLATINUM-LEVEL SPONSORSHIP AND BOOTH IN THE AMOUNT OF \$20,000.

Luis Bazan, Bridge Director introduced the item.

Vice-Chairman Martinez **moved** to approve. Board Member Garza seconded the motion and when put to a vote, it carried unanimously.

E) DISCUSSION AND ACTION, IF ANY, ON NEGOTIATING NEW PRICING TO CURRENT PROFESSIONAL SERVICE AGREEMENT WITH BLUE STONE CAPITAL SOLUTIONS, LLC. FOR FINANCIAL CONSULTING.

Luis Bazan, Bridge Director introduced the item.

Board Member Beas **moved** to approve. Board Member Garza seconded the motion and when put to a vote, it carried unanimously.

ITEM 6. ADJOURNMENT

There being no other business to come before the board, Secretary Campero **moved** to adjourn. Board Member Beas seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 1:07 p.m.

APPROVED AS SUBMITTED:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 22nd DAY OF JANUARY 2024, the Toll Bridge Board convened in a Regular Meeting at the Pharr International Bridge, the meeting being open to the public and notice of said meeting, giving the date, place and subject thereof, having been posted to the public and notice of said meeting, given in accordance to Chapter 551, of the Texas Government Code, (Open Meetings Act) and their being present a

quorum, I, **VANESSA GUZMAN, BRIDGE MARKETING COORDINATOR**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

VANESSA GUZMAN, BRIDGE
MARKETING COORDINATOR

DATE APPROVED: _____