



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, MARCH 4, 2025**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of Minutes for February 4, 2025 - Regular Called Meeting
- B) Status Report - Revenue and Expenditure Report for the month of January 2025
- C) Status Report - Golf Course, Pro Shop and Kitchen Operations
- D) Board Comments

3. ADJOURNMENT:

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Clerk's Office at 956-402-4100 Ext 1007 or FAX 956-475-3442 or Email cityclerksoffice@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 26th day of February 2025 at 3:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 26th day of February 2025




IMELDA PEREZ, TRMC
CITY CLERK

I certify that the attached notice and agenda of items to be considered by the Golf Course Advisory Board was removed from the bulletin board of City Hall on the _____ day of _____, 20____ by,

Name: _____

Title: _____

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
FEBRUARY 4, 2025, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, February 4, 2025, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Rudy Martinez
Jorge Gonzalez
Jaime Villarreal
Myla Anderson
Xavier Garcia
Carlos Alanis
Rocky Benavidez

ABSENT MEMBER: Michael Pacheco

STAFF PRESENT: Will Borowski, Golf Course Manager
Cynthia Bernal, Administrative Assistant
Arturo Lopez, Golf Course Superintendent

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse absent board member. Board Member Myla Anderson seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR DECEMBER 3, 2024- REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Board Member Jorge Gonzalez moved to approve the minutes with an

attendance correction. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

B) INTRODUCTION OF NEW BOARD MEMBER(S)

Chairman Ricardo Medina introduced the item. Newly appointed board members Carlos Alanis and Eraquio “Rocky” Benavidez introduced themselves and expressed their willingness to further assist the board and the department.

C) STATUS REPORT-REVENUE AND EXPENDITURE REPORT FOR THE MONTH OF DECEMBER 2024

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenues and expenditures report through the month of December 2024, worksheet. He stated that as of December 2024, the revenues less expenditures were at \$24,096.93 for the 2024-2025 budget.

D) STATUS REPORT- GOLF COURSE, PRO SHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, provided a PowerPoint presentation that entailed: financial report, pictures of different holes from a year ago to present, and the fairway project. He then reported on the hiring of new part-time staff that would assist him in the kitchen operations. A brief discussion was held and the board commented they were very pleased with the condition of the current course.

E) BOARD COMMENTS

Chairman Ricardo Medina introduced the item. Board Member Jaime Villarreal commended golf staff on the greens. Board member Rudy Martinez echoed his sentiment and added by commending Mr. Borowski on the great job that he is doing for the department.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Member Jaime Villarreal **moved** to adjourn. Board Member Rudy Martinez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:00 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

STATE OF TEXAS COUNTY OF HIDALGO CITY OF PHARR

ON THE 4TH OF FEBRUARY, 2025, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Elva Guajardo, Administrative Assistant

APPROVED DATE: _____



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$121,966.76	\$98,116.81	\$23,849.95	-\$212,162.03
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$253,557.35
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$282,527.86
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$314,853.56
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$330,700.91
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$353,002.75
Totals	\$1,037,663.20	\$1,390,665.95	-\$353,002.75	



Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November	\$117,788.40	\$108,318.62	\$9,469.78	\$26,349.09
December	\$89,016.66	\$91,268.82	-\$2,252.16	\$24,096.93
January	\$93,410.72	\$108,961.39	-\$15,550.67	\$8,546.26
February				\$0.00
March				\$0.00
April				\$0.00
May				\$0.00
June				\$0.00
July				\$0.00
August				\$0.00
September				\$0.00
Totals	\$400,059.97	\$391,513.71	\$8,546.26	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2024-9/2025 Period Ending: 01/31/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Expense							
75-51000-1100-000	SALARIES	589,600.00	589,600.00	44,289.83	176,666.58	412,933.42	70.04 %
75-51000-1104-000	OVERTIME/WORK STUDY	10,500.00	10,500.00	2,518.54	5,260.21	5,239.79	49.90 %
75-51000-1105-000	F I C A	45,100.00	45,100.00	3,482.67	13,602.61	31,497.39	69.84 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	118,100.00	118,100.00	54.45	6,412.51	111,687.49	94.57 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,200.00	17,200.00	0.00	0.00	17,200.00	100.00 %
75-51000-1108-000	TEC TAXES	4,300.00	4,300.00	594.72	1,043.53	3,256.47	75.73 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	958.40	2,947.22	-247.22	-9.16 %
75-51000-1114-001	FRONTIER	15,400.00	15,400.00	0.00	2,686.11	12,713.89	82.56 %
75-51000-1115-000	EMPLOYEES RETIREMENT	58,700.00	58,700.00	4,953.92	19,046.61	39,653.39	67.55 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.00	400.00	100.00 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	131.60	411.15	1,188.85	74.30 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	119.97	1,480.03	92.50 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	803.51	-203.51	-33.92 %
75-51000-2206-000	JANITORIAL SUPPLIES	7,500.00	7,500.00	0.00	2,589.07	4,910.93	65.48 %
75-51000-2207-000	CHEMICALS	29,900.00	24,900.00	6,617.73	14,130.22	10,769.78	43.25 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	11,374.72	12,218.40	14,281.60	53.89 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	2,569.43	6,978.16	8,621.84	55.27 %
75-51000-2218-000	SNACK BAR SUPPLIES	41,900.00	41,900.00	0.00	8,533.04	33,366.96	79.63 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	6,360.39	28,538.33	2,261.67	7.34 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,100.00	20,100.00	142.50	3,095.17	17,004.83	84.60 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	1,217.94	8,016.07	19,183.93	70.53 %
75-51000-3305-000	IRRIGATION REPAIRS	26,900.00	21,900.00	1,175.84	4,776.83	17,123.17	78.19 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	13.28	486.72	97.34 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	304.52	4,407.12	66,992.88	93.83 %
75-51000-5502-000	ADVERTISING	1,100.00	1,100.00	0.00	0.00	1,100.00	100.00 %
75-51000-5503-000	TRAINING & TRAVEL	300.00	300.00	0.00	0.00	300.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	8,400.00	3,312.92	4,803.45	3,596.55	42.82 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	0.00	2,873.27	7,226.73	71.55 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	3,095.94	11,597.84	24,502.16	67.87 %
75-51000-5532-000	INSURANCE	17,800.00	17,800.00	0.00	0.00	17,800.00	100.00 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,268.95	8,647.62	17,052.38	66.35 %
75-51000-6601-000	GAS & OIL	100.00	10,100.00	2,574.39	6,620.08	3,479.92	34.45 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	9,300.00	0.00	0.00	9,300.00	100.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	3,423.34	12,011.36	31,388.64	72.32 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	318.65	899.35	2,500.65	73.55 %
75-51000-8805-000	SITE IMPROVEMENTS	244,100.00	244,100.00	7,220.00	7,220.00	236,880.00	97.04 %
Expense Total:		1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %
Fund: 75 - PHARR GOLF COURSE FUND Total:		1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %
Report Total:		1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %

Group Summary

Account Type	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance	
					Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Expense	1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %
Fund: 75 - PHARR GOLF COURSE FUND Total:	1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %
Report Total:	1,565,600.00	1,565,600.00	108,961.39	376,968.67	1,188,631.33	75.92 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2025 - 12:00:00 am To: 01/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	637	16,562.00	0.00	16,562.00	100.00	19.40%
18 Junior Fee	7	105.00	0.00	105.00	100.00	0.12%
9 Green Fee	413	6,608.00	0.00	6,608.00	100.00	7.74%
9 Junior Fee	9	90.00	0.00	90.00	100.00	0.11%
Twilight Green Fee	298	4,416.00	0.00	4,416.00	100.00	5.17%
Group Rate Fee	60	2,100.00	0.00	2,100.00	100.00	2.46%
Promo Green Fee 9/18	33	0.00	0.00	0.00	0.00	0.00%
High School	17	300.00	0.00	300.00	100.00	0.35%
PGA COMP RD.	4	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	734	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	5	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	20	6.00	0.00	6.00	100.00	0.01%
VOLUNTEER RD.	32	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	1	5.00	0.00	5.00	100.00	0.01%
Green Fee Totals:	2270	30,192.00	0.00	30,192.00	100.00	35.37%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	645	8,350.08	0.00	8,350.08	100.00	9.78%
9 Hole Shared Cart	491	4,536.84	0.00	4,536.84	100.00	5.31%
ANNUAL SHARED CART	689	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	12	110.88	0.00	110.88	100.00	0.13%
Promo Shared Cart 9/18	8	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	2	27.72	0.00	27.72	100.00	0.03%
Twilight Cart Fee	305	3,382.45	0.00	3,382.45	100.00	3.96%
VOLUNTEER SHARED CART	21	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2173	16,407.97	0.00	16,407.97	100.00	19.22%
Tax:		1,353.13				
Total:		17,761.10				
<u>Department: Driving Range</u>						
Small Bucket	1	5.00	0.00	5.00	100.00	0.01%
Large Bucket	5	50.00	0.00	50.00	100.00	0.06%
RANGE BUCKET MEMBERSHIP	24	0.00	0.00	0.00	0.00	0.00%
10 LGE BUCKET PUNCH CARD	3	240.00	0.00	240.00	100.00	0.28%
Driving Range Totals:	33	295.00	0.00	295.00	100.00	0.35%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	6	221.70	0.00	221.70	100.00	0.26%
DRIVING RANGE RENTAL	8	147.84	0.00	147.84	100.00	0.17%
CLUB RENTAL 9 HOLES	13	309.28	0.00	309.28	100.00	0.36%
Club Rentals Totals:	27	678.82	0.00	678.82	100.00	0.80%
Tax:		56.02				
Total:		734.84				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	38	380.00	0.00	380.00	100.00	0.45%
9 HOLE PRIVATE CART FEE	7	70.00	0.00	70.00	100.00	0.08%
3 Month Private Cart Fee	16	3,200.00	0.00	3,200.00	100.00	3.75%
ANNUAL PRIVATE CART FEE	2	1,400.00	0.00	1,400.00	100.00	1.64%
MONTHLY PRIVATE CART FEE	2	200.00	0.00	200.00	100.00	0.23%
Private Carts Totals:	65	5,250.00	0.00	5,250.00	100.00	6.15%
<u>Department: Handicap Fees</u>						
Handicap Fee	3	99.00	0.00	99.00	100.00	0.12%
Handicap Fees Totals:	3	99.00	0.00	99.00	100.00	0.12%
<u>Department: Gift Certificate</u>						
Gift Certificate	1	50.00	0.00	50.00	100.00	0.06%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2025 - 12:00:00 am To: 01/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Gift Certificate</u>						
Gift Certificate (Liability)	-1	(50.00)	0.00	(50.00)	100.00	(0.06)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	2	46.00	0.00	46.00	100.00	0.05%
Wed Men's League	1	120.00	0.00	120.00	100.00	0.14%
Credit Book Setup Totals:	3	166.00	0.00	166.00	100.00	0.19%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1341	1,347.00	0.00	1,347.00	100.00	1.58%
Improvement Fund Totals:	1341	1,347.00	0.00	1,347.00	100.00	1.58%
<u>Department: Memberships</u>						
ANNUAL SINGLE	2	2,200.00	0.00	2,200.00	100.00	2.58%
3 MONTH SINGLE	8	4,800.00	0.00	4,800.00	100.00	5.62%
3 MONTH COUPLE	9	9,000.00	0.00	9,000.00	100.00	10.54%
9 Hole Punch Card (25)	1	375.00	0.00	375.00	100.00	0.44%
18 Hole Punch Card (25)	2	1,200.00	0.00	1,200.00	100.00	1.41%
3MO COUPLE ADD MONTH	3	750.00	0.00	750.00	100.00	0.88%
1 Mo Single April-Dec	1	250.00	0.00	250.00	100.00	0.29%
18 Punch Card (10 Rounds)	4	960.00	0.00	960.00	100.00	1.12%
Memberships Totals:	30	19,535.00	0.00	19,535.00	100.00	22.88%
<u>Department: Snacks</u>						
Crackers	2	4.00	0.00	4.00	100.00	0.00%
Chips	10	20.00	0.00	20.00	100.00	0.02%
Cup of Peanuts	1	0.92	0.00	0.92	100.00	0.00%
.50 Snacks	1	1.10	0.00	1.10	100.00	0.00%
Snacks Totals:	14	26.02	0.00	26.02	100.00	0.03%
Tax:		2.20				
Total:		28.22				
<u>Department: Mexican Food</u>						
Burritos	16	44.32	0.00	44.32	100.00	0.05%
Mexican Food Totals:	16	44.32	0.00	44.32	100.00	0.05%
Tax:		3.68				
Total:		48.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	1	8.00	0.00	8.00	100.00	0.01%
Cold Sandwiches	33	115.50	35.64	79.86	69.14	0.09%
Mario Plate of the Day	57	421.23	62.70	358.53	85.12	0.42%
Sandwiches Totals:	91	544.73	98.34	446.39	81.95	0.52%
Tax:		44.98				
Total:		589.71				
<u>Department: Breakfast</u>						
Breakfast Taco	101	254.01	66.66	187.35	73.76	0.22%
Breakfast Plate	2	14.78	0.00	14.78	100.00	0.02%
Tacos after 11 AM	17	31.45	11.22	20.23	64.32	0.02%
Breakfast Totals:	120	300.24	77.88	222.36	74.06	0.26%
Tax:		24.79				
Total:		325.03				
<u>Department: Beverages</u>						
Energy Drink	1	2.77	1.42	1.35	48.74	0.00%
Gatorade	1	2.77	0.62	2.15	77.62	0.00%
Bottled Water	49	90.65	3.92	86.73	95.68	0.10%

Tierra del Sol Golf Course Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2025 - 12:00:00 am To: 01/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Beverages						
16 oz. Coffee	19	35.15	0.00	35.15	100.00	0.04%
12 oz. Coffee	23	42.55	0.00	42.55	100.00	0.05%
Beverages Totals:	93	173.89	5.96	167.93	96.57	0.20%
Tax:		14.19				
Total:		188.08				
Department: Other						
Token Large Bucket	169	1,690.00	0.00	1,690.00	100.00	1.98%
Token Small Bucket	145	725.00	0.00	725.00	100.00	0.85%
Other Totals:	314	2,415.00	0.00	2,415.00	100.00	2.83%
Department: Merchandise						
BAG COVERS	4	73.92	24.80	49.12	66.45	0.06%
BAGS	1	110.00	107.00	3.00	2.73	0.00%
CAPS, MENS	14	256.87	206.73	50.14	19.52	0.06%
GLOVES	25	330.03	200.49	129.54	39.25	0.15%
GOLF BALLS	110	1,557.08	1,142.61	414.47	26.62	0.49%
GOLF CLUBS, WEDGES	1	85.00	80.00	5.00	5.88	0.01%
HATS, LADIES	2	36.96	29.58	7.38	19.97	0.01%
MISCELLANEOUS	4	24.58	4.60	19.98	81.29	0.02%
SHIRTS, LADIES - Alpha	1	30.00	27.27	2.73	9.10	0.00%
SHIRTS, MENS	14	453.42	403.03	50.39	11.11	0.06%
SHOES, MENS	3	203.25	163.95	39.30	19.34	0.05%
SOCKS	2	18.00	19.88	(1.88)	(10.44)	(0.00)%
SUNGLASSES	8	132.67	99.50	33.17	25.00	0.04%
TEES	21	46.78	21.00	25.78	55.11	0.03%
TOWELS	1	11.00	10.69	0.31	2.82	0.00%
WINDBREAKERS, MENS	3	104.81	93.51	11.30	10.78	0.01%
Merchandise Totals:	214	3,474.37	2,634.64	839.73	24.17	0.98%
Tax:		262.76				
Total:		3,737.13				
Department: Food and Beverage						
Beer & Wine	1539	4,499.26	1,688.12	2,811.14	62.48	3.29%
Food and Beverage Totals:	1539	4,499.26	1,688.12	2,811.14	62.48	3.29%
Tax:		371.70				
Total:		4,870.96				
Department: Food and Beverage						
Beverages	745	1,519.90	373.14	1,146.76	75.45	1.34%
Food and Beverage Totals:	745	1,519.90	373.14	1,146.76	75.45	1.34%
Tax:		122.65				
Total:		1,642.55				
Department: Food and Beverage						
Breakfast	499	1,295.35	438.40	856.95	66.16	1.00%
Food and Beverage Totals:	499	1,295.35	438.40	856.95	66.16	1.00%
Tax:		107.29				
Total:		1,402.64				
Department: Food and Beverage						
Mexican Food	37	102.49	30.34	72.15	70.40	0.08%
Food and Beverage Totals:	37	102.49	30.34	72.15	70.40	0.08%
Tax:		8.51				
Total:		111.00				
Department: Food and Beverage						

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2025 - 12:00:00 am To: 01/31/2025 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Food and Beverage</u>						
Sandwiches	132	633.24	145.76	487.48	76.98	0.57%
Food and Beverage Totals:	132	633.24	145.76	487.48	76.98	0.57%
Tax:		52.29				
Total:		685.53				
<u>Department: Food and Beverage</u>						
Snacks	225	475.12	92.18	382.94	80.60	0.45%
Food and Beverage Totals:	225	475.12	92.18	382.94	80.60	0.45%
Tax:		38.90				
Total:		514.02				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	1558	1,472.91	0.00	1,472.91	100.00	1.73%
Credit Card Surcharge Totals:	1558	1,472.91	0.00	1,472.91	100.00	1.73%
Report Totals:		90,947.63	5,584.76	85,362.87	93.86	100.00%
Tax:		2,463.09				
Total:		93,410.72				
Cash	23,087.39	Amer Express		2,454.78		
Check	8,490.00	Discover		2,013.41		
Credit Book	497.54	Master Card		14,715.36		
Gift Certificate	645.03	Visa		41,507.21		
Credit Card	60,690.76					
Total:	93,410.72			60,690.76		

Golf Report

Course:

1. Staffing levels 1 Grounds Keeper Short. Have offered position to former Practice Tee Superintendent and HEB Stadium Superintendent. May add more staff via AARP Program as needed.
2. Will Start March 10th waking golf course up.
3. Hole 17 Tee Project underway. Will observe progress of drainage.

Golf Shop:

1. Rounds: Jan 2024 vs 2025 3330 vs 2270 (1060 fewer in 2025 were closed 3 days straight plus other half days).
Sales \$95,7771.78 vs \$93,392.72 (\$2,379.06 less) \$28.76 Jan 2024 per round vs Jan 2025 Per Round \$41.14
Exp. \$93,631.92 vs \$109,821.14 - \$18,470 = \$91,351.14
One time expenses: \$7,220.00 + \$11,250= \$18,470.00
(Design Fee + 5 Former Golf Cars)
2. New Golf Shop Apparel Women's clothing line.

Kitchen:

1. Looking to add new items such as Chicken Tenders and Ultra N/A.

2/13/2025

Golf course

- 1: Verti cut greens: this will help damage poa as well give air to roots zone**
- 2: public workers came to fix some areas in the cart path and put new concrete; #2, #3**
- 3: continue fixing the erosion on lakes #18**
- 4: spray greens with foliar nutrients**
- 5: continue fixing leaks**



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: February 20, 2025

MEETING DATE: March 4, 2025

FROM: Elva Guajardo, Administrative Assistant

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board comments.

Fiscal Consideration:

Staff Recommendation: N/A

Alternatives: N/A

Exclude Material from Public Packet? No

Reason: N/A

ROUTING:

Elva Guajardo
Sergio Alanis

Created/Initiated - 2/20/2025
Final Approval - 2/26/2025