



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, DECEMBER 3, 2024**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of Minutes for October 1, 2024 - Regular Called Meeting
- B) Status Report - Revenue and Expenditure Report for the month of October 2024
- C) Status Report - Golf Course, Pro Shop and Kitchen Operations
- D) Board Comments

3. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 25th day of November 2024 at 2:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 25th day of November 2024




IMELDA PEREZ, TRMC
CITY CLERK

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
OCTOBER 1, 2024, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, October 1, 2024, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Rudy Martinez
Jorge Gonzalez
Jaime Villarreal
Myla Anderson
Michael Pacheco
Nyle Gruhn

ABSENT MEMBERS: Hector Gomez
Xavier Garcia
Michael Pacheco

STAFF PRESENT: Will Borowski, Golf Course Manager
Elva Guajardo, Administrative Assistant
Arturo Lopez, Golf Course Superintendent

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez moved to excuse the absent members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR SEPTEMBER 3, 2024- REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Jaime Villarreal **moved** to approve the minutes. Board Member Jorge Gonzalez seconded the motion and when put to a vote, it was carried unanimously.

B) REVENUE AND EXPENDITURE REPORT THROUGH THE MONTH OF AUGUST 2024

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenues and expenditures report through the month of August 2024, worksheet. He stated that as of August 2024, the revenues less expenditures were at -\$15,847.35 and the progressive revenue less expenditures through August were at -\$330,700.91 for the 2023-2024 budget.

C) STATUS REPORT GOLF COURSE, PRO SHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, reported on the golf course, pro shop, and snack area operations. Mr. Borowski began by going over the proposed fee schedule to the board. A brief discussion then took place regarding the punch cards.

Board member Nyle Gruhn complimented staff for Verti cut of the greens.

Board member Rudy Martinez requested to have parks maintenance staff come to assist the golf course staff monthly.

D) BOARD COMMENTS

Chairman Ricardo Medina introduced the item and requested the pond on #17 could get maintenance because it did not look aesthetically.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Jorge Gonzalez **moved** to adjourn. Board Member Jaime Villarreal seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:07 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 1st OF OCTOBER, 2024, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Elva Guajardo, Administrative Assistant

APPROVED DATE:_____



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$121,966.76	\$98,116.81	\$23,849.95	-\$212,162.03
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$253,557.35
June	\$49,534.11	\$78,504.62	-\$28,970.51	-\$282,527.86
July	\$50,292.07	\$82,617.77	-\$32,325.70	-\$314,853.56
August	\$59,303.09	\$75,150.44	-\$15,847.35	-\$330,700.91
September	\$53,808.77	\$76,110.61	-\$22,301.84	-\$353,002.75
Totals	\$1,037,663.20	\$1,390,665.95	-\$353,002.75	



Revenue & Expenditure History Summary



FY 2024-2025	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$99,844.19	\$82,964.88	\$16,879.31	\$16,879.31
November				
December				
January				
February				
March				
April				
May				
June				
July				
August				
September				
Totals	\$99,844.19	\$82,964.88	\$16,879.31	



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2024-9/2025 Period Ending: 10/31/2024

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Expense							
75-51000-1100-000	SALARIES	589,600.00	589,600.00	38,863.69	38,863.69	550,736.31	93.41 %
75-51000-1104-000	OVERTIME/WORK STUDY	10,500.00	10,500.00	259.20	259.20	10,240.80	97.53 %
75-51000-1105-000	F I C A	45,100.00	45,100.00	2,904.42	2,904.42	42,195.58	93.56 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	118,100.00	118,100.00	50.82	50.82	118,049.18	99.96 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,200.00	17,200.00	0.00	0.00	17,200.00	100.00 %
75-51000-1108-000	TEC TAXES	4,300.00	4,300.00	182.37	182.37	4,117.63	95.76 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	451.29	451.29	2,248.71	83.29 %
75-51000-1114-001	FRONTIER	15,400.00	15,400.00	608.67	608.67	14,791.33	96.05 %
75-51000-1115-000	EMPLOYEES RETIREMENT	58,700.00	58,700.00	4,224.85	4,224.85	54,475.15	92.80 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.00	400.00	100.00 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	112.80	112.80	1,487.20	92.95 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00	100.00 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	803.51	803.51	-203.51	-33.92 %
75-51000-2206-000	JANITORIAL SUPPLIES	7,500.00	7,500.00	0.00	0.00	7,500.00	100.00 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	758.00	758.00	29,142.00	97.46 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	0.00	0.00	26,500.00	100.00 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	641.10	641.10	14,958.90	95.89 %
75-51000-2218-000	SNACK BAR SUPPLIES	41,900.00	41,900.00	0.00	0.00	41,900.00	100.00 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	12,630.00	12,630.00	18,170.00	58.99 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	1,600.00	1,600.00	0.00	0.00	1,600.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	20,100.00	20,100.00	1,497.01	1,497.01	18,602.99	92.55 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	3,506.90	3,506.90	23,693.10	87.11 %
75-51000-3305-000	IRRIGATION REPAIRS	26,900.00	26,900.00	0.00	0.00	26,900.00	100.00 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	0.00	500.00	100.00 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	1,290.00	1,290.00	70,110.00	98.19 %
75-51000-5502-000	ADVERTISING	1,100.00	1,100.00	0.00	0.00	1,100.00	100.00 %
75-51000-5503-000	TRAINING & TRAVEL	300.00	300.00	0.00	0.00	300.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	0.00	0.00	3,400.00	100.00 %
75-51000-5507-000	UTILITIES	10,100.00	10,100.00	1,347.02	1,347.02	8,752.98	86.66 %
75-51000-5507-001	ELECTRICITY	36,100.00	36,100.00	3,250.03	3,250.03	32,849.97	91.00 %
75-51000-5532-000	INSURANCE	17,800.00	17,800.00	0.00	0.00	17,800.00	100.00 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	1,738.65	1,738.65	23,961.35	93.23 %
75-51000-6601-000	GAS & OIL	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-6603-000	CITY GARAGE REPAIRS	14,300.00	14,300.00	0.00	0.00	14,300.00	100.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	43,400.00	43,400.00	7,286.48	7,286.48	36,113.52	83.21 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	3,400.00	3,400.00	558.07	558.07	2,841.93	83.59 %
75-51000-8805-000	SITE IMPROVEMENTS	244,100.00	244,100.00	0.00	0.00	244,100.00	100.00 %
Expense Total:		1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %
Fund: 75 - PHARR GOLF COURSE FUND Total:		1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %
Report Total:		1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %

Group Summary

Account Type	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance	Percent Remaining
					Favorable (Unfavorable)	
Fund: 75 - PHARR GOLF COURSE FUND						
Expense	1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %
Fund: 75 - PHARR GOLF COURSE FUND Total:	1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %
Report Total:	1,565,600.00	1,565,600.00	82,964.88	82,964.88	1,482,635.12	94.70 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2024 - 12:00:00 am To: 10/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	464	11,978.00	0.00	11,978.00	100.00	15.61%
18 Junior Fee	1	12.00	0.00	12.00	100.00	0.02%
9 Green Fee	253	4,048.00	0.00	4,048.00	100.00	5.27%
9 Junior Fee	7	67.00	0.00	67.00	100.00	0.09%
Twilight Green Fee	265	3,975.00	0.00	3,975.00	100.00	5.18%
Raincheck GREEN FEE	6	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	68	2,380.00	0.00	2,380.00	100.00	3.10%
Promo Green Fee 9/18	21	0.00	0.00	0.00	0.00	0.00%
High School	52	1,200.00	0.00	1,200.00	100.00	1.56%
ANNUAL RD.	216	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	2	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	156	4,680.00	0.00	4,680.00	100.00	6.10%
VOLUNTEER RD.	8	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	3	17.00	0.00	17.00	100.00	0.02%
Green Fee Totals:	1524	28,357.00	0.00	28,357.00	100.00	36.95%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	463	6,020.17	0.00	6,020.17	100.00	7.84%
9 Hole Shared Cart	279	2,576.11	0.00	2,576.11	100.00	3.36%
ANNUAL SHARED CART	200	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	7	64.68	0.00	64.68	100.00	0.08%
Promo Shared Cart 9/18	7	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	16	216.22	0.00	216.22	100.00	0.28%
Twilight Cart Fee	266	2,949.94	0.00	2,949.94	100.00	3.84%
VOLUNTEER SHARED CART	8	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1246	11,827.12	0.00	11,827.12	100.00	15.41%
Tax:		974.85				
Total:		12,801.97				
<u>Department: Driving Range</u>						
Large Bucket	1	10.00	0.00	10.00	100.00	0.01%
RANGE BUCKET MEMBERSHIP	20	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	3	750.00	0.00	750.00	100.00	0.98%
Driving Range Totals:	24	760.00	0.00	760.00	100.00	0.99%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	18	360.00	0.00	360.00	100.00	0.47%
CLUB RENTAL 9 HOLES	14	168.00	0.00	168.00	100.00	0.22%
Club Rentals Totals:	32	528.00	0.00	528.00	100.00	0.69%
Tax:		43.56				
Total:		571.56				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	13	128.48	0.00	128.48	100.00	0.17%
9 HOLE PRIVATE CART FEE	1	10.00	0.00	10.00	100.00	0.01%
3 Month Private Cart Fee	9	1,800.00	0.00	1,800.00	100.00	2.35%
ANNUAL PRIVATE CART FEE	4	2,450.00	0.00	2,450.00	100.00	3.19%
MONTHLY PRIVATE CART FEE	3	270.00	0.00	270.00	100.00	0.35%
Private Carts Totals:	30	4,658.48	0.00	4,658.48	100.00	6.07%
<u>Department: Deposits</u>						
Tournament Deposit	3	300.00	0.00	300.00	100.00	0.39%
Deposits Totals:	3	300.00	0.00	300.00	100.00	0.39%
<u>Department: Surcharges</u>						
MISC	6	34.99	0.00	34.99	100.00	0.05%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2024 - 12:00:00 am To: 10/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Surcharges</u>						
Surcharges Totals:	6	34.99	0.00	34.99	100.00	0.05%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	977	976.00	0.00	976.00	100.00	1.27%
Improvement Fund Totals:	977	976.00	0.00	976.00	100.00	1.27%
<u>Department: Memberships</u>						
ANNUAL SINGLE	4	3,850.00	0.00	3,850.00	100.00	5.02%
ANNUAL COUPLE	1	1,700.00	0.00	1,700.00	100.00	2.22%
3 MONTH SINGLE	1	600.00	0.00	600.00	100.00	0.78%
3 MONTH COUPLE	7	7,000.00	0.00	7,000.00	100.00	9.12%
3MO COUPLE ADD MONTH	1	250.00	0.00	250.00	100.00	0.33%
1 Mo Single April-Dec	2	500.00	0.00	500.00	100.00	0.65%
Memberships Totals:	16	13,900.00	0.00	13,900.00	100.00	18.11%
<u>Department: Snacks</u>						
Crackers	2	1.84	0.00	1.84	100.00	0.00%
Candy	1	0.92	0.00	0.92	100.00	0.00%
Cup of Peanuts	1	0.92	0.00	0.92	100.00	0.00%
Snacks Totals:	4	3.68	0.00	3.68	100.00	0.00%
Tax:		0.32				
Total:		4.00				
<u>Department: Mexican Food</u>						
Burritos	22	53.58	0.00	53.58	100.00	0.07%
Mexican Food Totals:	22	53.58	0.00	53.58	100.00	0.07%
Tax:		4.42				
Total:		58.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	7	53.41	0.00	53.41	100.00	0.07%
Cheeseburger Basket	36	304.43	0.00	304.43	100.00	0.40%
Chili Dog	4	6.48	0.00	6.48	100.00	0.01%
Cold Sandwiches	210	293.54	226.80	66.74	22.74	0.09%
Club Sandwich	1	4.62	0.00	4.62	100.00	0.01%
Wing Basket	1	6.47	0.00	6.47	100.00	0.01%
BLT Sandwich	1	3.23	0.00	3.23	100.00	0.00%
City Staff Meal	545	1,757.54	0.00	1,757.54	100.00	2.29%
Lunch Special	1	6.47	7.00	(0.53)	(8.19)	(0.00)%
Club 1/2 wchip	1	3.23	0.00	3.23	100.00	0.00%
Sandwiches Totals:	807	2,439.42	233.80	2,205.62	90.42	2.87%
Tax:		63.91				
Total:		2,503.33				
<u>Department: Breakfast</u>						
Breakfast Taco	571	1,181.06	376.86	804.20	68.09	1.05%
Breakfast Sandwich	1	4.00	0.00	4.00	100.00	0.01%
Breakfast Plate	5	35.00	0.00	35.00	100.00	0.05%
Tacos after 11 AM	22	17.16	14.52	2.64	15.38	0.00%
Breakfast Totals:	599	1,237.22	391.38	845.84	68.37	1.10%
Tax:		43.56				
Total:		1,280.78				
<u>Department: Beverages</u>						
Bottled Water	130	240.49	10.40	230.09	95.68	0.30%
16 oz. Coffee	3	5.55	0.00	5.55	100.00	0.01%
12 oz. Coffee	21	35.59	0.00	35.59	100.00	0.05%
Powerade	10	23.10	0.00	23.10	100.00	0.03%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2024 - 12:00:00 am To: 10/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Beverages</u>						
Beverages Totals:	164	304.73	10.40	294.33	96.59	0.38%
Tax:		19.58				
Total:		324.31				
<u>Department: Other</u>						
Token Large Bucket	102	1,019.00	0.00	1,019.00	100.00	1.33%
Token Small Bucket	88	440.00	0.00	440.00	100.00	0.57%
Other Totals:	190	1,459.00	0.00	1,459.00	100.00	1.90%
<u>Department: Merchandise</u>						
BAG COVERS	378	12,327.30	9,863.70	2,463.60	19.98	3.21%
BAGS	1	200.00	179.50	20.50	10.25	0.03%
GLOVES	12	144.99	91.56	53.43	36.85	0.07%
GOLF BALLS	760	6,667.34	4,984.82	1,682.52	25.24	2.19%
GOLF CARTS	1	200.00	195.00	5.00	2.50	0.01%
GOLF CLUBS, HYBRID - Alpha	1	580.00	426.30	153.70	26.50	0.20%
GOLF CLUBS, METALWOODS	1	170.00	164.51	5.49	3.23	0.01%
GOLF CLUBS, WEDGES	1	103.46	60.00	43.46	42.01	0.06%
HEADCOVERS	3	75.00	56.85	18.15	24.20	0.02%
MEN'S VEST	6	236.28	210.00	26.28	11.12	0.03%
MISCELLANEOUS	2	9.45	5.40	4.05	42.86	0.01%
SHIRTS, LADIES - Alpha	2	57.45	54.54	2.91	5.07	0.00%
SHIRTS, MENS	10	358.90	274.04	84.86	23.64	0.11%
SHOES, LADIES	5	320.99	270.00	50.99	15.89	0.07%
SHOES, MENS	2	138.91	120.00	18.91	13.61	0.02%
SOCKS	18	150.52	135.00	15.52	10.31	0.02%
SPIKES	1	17.99	10.00	7.99	44.41	0.01%
SUNGLASSES	7	95.00	92.75	2.25	2.37	0.00%
TEES	44	126.21	119.00	7.21	5.71	0.01%
TOWELS	21	182.27	173.45	8.82	4.84	0.01%
UMBRELLAS	8	107.98	135.36	(27.38)	(25.36)	(0.04)%
WINDBREAKERS, MENS	12	335.12	320.16	14.96	4.46	0.02%
Merchandise Totals:	1296	22,605.16	17,941.94	4,663.22	20.63	6.08%
Tax:		322.97				
Total:		22,928.13				
<u>Department: Food and Beverage</u>						
Beer & Wine	1614	4,282.20	1,689.48	2,592.72	60.55	3.38%
Food and Beverage Totals:	1614	4,282.20	1,689.48	2,592.72	60.55	3.38%
Tax:		249.66				
Total:		4,531.86				
<u>Department: Food and Beverage</u>						
Beverages	748	1,608.43	468.15	1,140.28	70.89	1.49%
Food and Beverage Totals:	748	1,608.43	468.15	1,140.28	70.89	1.49%
Tax:		123.23				
Total:		1,731.66				
<u>Department: Food and Beverage</u>						
Breakfast	192	422.73	167.35	255.38	60.41	0.33%
Food and Beverage Totals:	192	422.73	167.35	255.38	60.41	0.33%
Tax:		35.69				
Total:		458.42				
<u>Department: Food and Beverage</u>						
Mexican Food	12	33.24	9.84	23.40	70.40	0.03%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2024 - 12:00:00 am To: 10/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Food and Beverage</u>						
Food and Beverage Totals:	12	33.24	9.84	23.40	70.40	0.03%
Tax:		2.76				
Total:		36.00				
<u>Department: Food and Beverage</u>						
Sandwiches	89	585.50	96.88	488.62	83.45	0.64%
Food and Beverage Totals:	89	585.50	96.88	488.62	83.45	0.64%
Tax:		48.33				
Total:		633.83				
<u>Department: Food and Beverage</u>						
Snacks	222	269.74	136.98	132.76	49.22	0.17%
Food and Beverage Totals:	222	269.74	136.98	132.76	49.22	0.17%
Tax:		21.52				
Total:		291.26				
<u>Department: Credit Card Surcharge</u>						
Credit Card Surcharge	1467	1,243.61	0.00	1,243.61	100.00	1.62%
Credit Card Surcharge Totals:	1467	1,243.61	0.00	1,243.61	100.00	1.62%
Report Totals:		97,889.83	21,146.20	76,743.63	78.40	100.00%
Tax:		1,954.36				
Total:		99,844.19				
Cash	10,478.47	Amer Express		2,771.70		
Check	35,959.94	Discover		1,548.41		
Credit Book	1,282.93	Master Card		13,355.86		
Gift Certificate	354.76	Visa		34,092.12		
Credit Card	51,768.09					
Total:	99,844.19			51,768.09		

Golf Report

Course:

1. Staffing levels short 3 staff. Assistant Superintendent and 1 Grounds. One is out to non work related surgery second is out due to work injury. In the process to onboard a new staff member with irrigation experience. Another grounds staff is going thru the onboard process to join us soon
2. Greens are outstanding. Next focus is on fairway improvement.
3. Completed mapping of control panels to improve watering of fairways.
4. Sea Wall Project is currently on going.
5. Fairway Aerifier is the next step to improving golf course conditions.

Golf Shop:

1. Best October ever as seen on financial reports. Sales were 4.6% above October 2023. Once ball machine sales (\$23,000 thru 11 months) are added avg of \$2,000 per month in card sales. \$100,000 in sales for October 2024. Strengths were Merchandising Sales \$23,000 119% above prior year about \$4,000 more. Memberships doubled sales 16 in 2024 vs 8 in 2023. Avg sale per round in 2023 was \$50 per round vs \$65 per round in 2024 despite avg less than 12 rounds daily vs 2023.
2. New Golf Shop Apparel arriving daily and are on display. We are expecting to reload the shop with new items. For example: Addias, Nike, Under Armor, and Ashworth.

Kitchen:

1. Staffing currently have 2 full- time and one 1 part time. 1 AARP Onboarding another part time staff member. Former Chef from Cimarron CC. Mario Roman.
2. Its my hope that once he get settled into the job to add weekly/daily special plates.

11/25/2024

Golf course

1: continue fixing leaks

2: did solid tine on greens/add amendments

Gypsum

Sustane maintenance recovery

Calcium,iron,maganesium,mycorrhizaeand, potash

3: continue spraying greens with foliar fertilizer every two weeks to keep them healthy

4: monitor greens for any fungus

5: public work came and worked on the edge of lakes to move concrete and put soil on top of concrete this will help to control the erosion

6: we are in the process to get a proper equipment to aerate fwys this will help to penetrate more water into the roots system



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: November 25, 2024

MEETING DATE: December 3, 2024

FROM: Elva Guajardo, Administrative Assistant

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board comments.

Fiscal Consideration:

Staff Recommendation: N/A

Alternatives: N/A

Exclude Material from Public Packet? No

Reason: N/A

ROUTING:

Elva Guajardo
Sergio Alanis

Created/Initiated - 11/25/2024
Final Approval - 11/25/2024