**TAKE NOTICE THAT A REGULAR MEETING OF THE GOLF COURSE ADVISORY BOARD OF THE CITY OF PHARR, TEXAS WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM, 118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS COMMENCING AT 5:30 PM ON TUESDAY, OCTOBER 1, 2024**

*The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.*

## 1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

## 2. ADMINISTRATIVE:

A) Approval of Minutes for September 3, 2024 - Regular Called Meeting

B) Revenue and Expenditure Report through the month of August 2024

C) Status Report - Golf Course, Pro Shop and Kitchen Operations

D) Board Comments

## 3. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 26th day of September 2024 at 11:30 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

**WITNESS MY HAND AND SEAL, this 26th day of September 2024**

IMELDA PEREZ, TRMC
CITY CLERK

**MINUTES**
**REGULAR CALLED MEETING**
**TIERRA DEL SOL GOLF CLUB ADVISORY BOARD**
**SEPTEMBER 3, 2024, AT 5:30 P.M.**
**118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, September 3, 2024, at 5:54 p.m. and the following is the record of attendance.

**MEMBERS PRESENT**: Ricardo Medina
Hector Gomez
Xavier Garcia
Rudy Martinez
Jorge Gonzalez
Myla Anderson
Michael Pacheco
Nyle Gruhn

**ABSENT MEMBERS**: Jaime Villarreal

**STAFF PRESENT:** Will Borowski, Golf Course Manager
Frank Nunez**,** Special Events Director
Elva Guajardo, Administrative Assistant
Arturo Lopez, Golf Course Superintendent

## ITEM 1. CALL TO ORDER

### A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:54 p.m. Roll call established a quorum.

Board Member Jorge Gonzalez **moved** to excuse absent member. Board Member Michael Pacheco seconded the motion and when put to a vote, it was carried unanimously.

## ITEM 2. ADMINISTRATIVE

### A) APPROVAL OF MINUTES FOR JUNE 10, 2024- REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Michael Pacheco **moved** to approve the minutes. Board Member Jorge Gonzalez seconded the motion and when put to a vote, it was carried unanimously.

## B) INTRODUCTION OF NEW GOLF COURSE MANAGER-WILLIAM BOROWSKI

Chairman Ricardo Medina introduced the item. Mr. Borowski began by giving the board a brief history of himself that includes him being a PGA golf pro for the past 23 years, as a history on his past employments. The board welcomed him.

## C) STATUS REPORT-REVENUE HISTORY SUMMARY REPORT FOR THE MONTH OF JULY 2024

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, went over the revenues and expenditures report through the month of July 2024, worksheet. He stated that as of July 2024, the revenues less expenditures were at -$32,325.70 and the progressive revenue less expenditures through May were at -$314,853.56 for the 2023-2024 budget.

## D) STATUS REPORT GOLF COURSE, PRO SHOP AND KITCHEN OPERATIONS

Chairman Ricardo Medina introduced the item.

Will Borowski, Golf Course Manager, reported on the golf course, pro shop, and snack area operations. Board member Jorge Gonzalez asked Mr. Borowski if he would be incorporating and or implementing any new ideas from his previous place of employment. Mr. Borowski mentioned he would begin with memberships, merchandise, and implementing the numbering of golf carts.

Board member Nyle Gruhn complimented the tees, fairways, and greens and expressed his concerns regarding the roughs, the back 9 and the rough mower.

Board member Rudy Martinez stated that staff needed to know and practice golf etiquette.

## E) BOARD COMMENTS

Chairman Ricardo Medina introduced the item. There were no board comments.

## ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Nyle Gruhn **moved** to adjourn. Board Member Jorge Gonzalez seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:40 p.m.

**GOLF COURSE COMMITTEE**

_____
Ricardo Medina, Chairman

**ATTEST:**

_____
Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS**
**COUNTY OF HIDALGO**
**CITY OF PHARR**

**ON THE 3rd OF SEPTEMBER, 2024,** the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas,** certify that this is true and correct copy of the minutes.

**ATTEST:**

_____
Elva Guajardo, Administrative Assistant

**APPROVED DATE:**_____

Tierra Del Sol Golf Club
PHARR, TEXAS

## Revenue & Expenditure History Summary

| FY 2023-2024 | Revenue | Expenditures | Revenues Less Expenditures Monthly | Progressive Revenues Less Expenditures |
|---|---|---|---|---|
| **October** | $95,189.14 | $102,467.42 | -$7,278.28 | -$7,278.28 |
| **November** | $96,027.29 | $131,251.70 | -$35,224.41 | -$42,502.69 |
| **December** | $113,769.33 | $154,538.17 | -$40,768.84 | -$83,271.53 |
| **January** | $95,771.78 | $93,631.92 | $2,139.86 | -$81,131.67 |
| **February** | $104,342.73 | $96,225.62 | $8,117.11 | -$73,014.56 |
| **March** | $123,590.66 | $286,588.08 | -$162,997.42 | -$236,011.98 |
| **April** | $121,966.76 | $98,116.81 | $23,849.95 | -$212,162.03 |
| **May** | $74,067.47 | $115,462.79 | -$41,395.32 | -$253,557.35 |
| **June** | $49,534.11 | $78,504.62 | -$28,970.51 | -$282,527.86 |
| **July** | $50,292.07 | $82,617.77 | -$32,325.70 | -$314,853.56 |
| **August** | $59,303.09 | $75,150.44 | -$15,847.35 | -$330,700.91 |
| **September** | | | $0.00 | |
| **Totals** | **$983,854.43** | **$1,314,555.34** | **-$330,700.91** | |

Pharr, TX

# Budget Report
## Account Summary
For Fiscal: 10/2023-09/2024 Period Ending: 08/31/2024

| | | Original Total Budget | Current Total Budget | Period Activity | Fiscal Activity | Variance Favorable (Unfavorable) | Percent Remaining |
|---|---|---|---|---|---|---|---|
| **Fund: 75 - PHARR GOLF COURSE FUND** | | | | | | | |
| **Expense** | | | | | | | |
| 75-51000-1100-000 | SALARIES | 572,100.00 | 590,600.00 | 35,408.06 | 497,672.49 | 92,927.51 | 15.73 % |
| 75-51000-1104-000 | OVERTIME/WORK STUDY | 5,000.00 | 5,000.00 | 103.56 | 8,700.95 | -3,700.95 | -74.02 % |
| 75-51000-1105-000 | F I C A | 44,200.00 | 45,700.00 | 2,607.03 | 37,887.11 | 7,812.89 | 17.10 % |
| 75-51000-1106-001 | GOLF INSURANCE - UNITED HEALTH | 118,100.00 | 118,100.00 | 106.79 | 70,175.75 | 47,924.25 | 40.58 % |
| 75-51000-1107-000 | ANNUAL WORK COMP INSURANCE | 16,500.00 | 16,500.00 | 0.00 | 11,165.00 | 5,335.00 | 32.33 % |
| 75-51000-1108-000 | TEC TAXES | 3,500.00 | 3,500.00 | 114.49 | 1,442.46 | 2,057.54 | 58.79 % |
| 75-51000-1110-000 | UNIFORMS | 2,700.00 | 2,700.00 | 690.00 | 12,117.99 | -9,417.99 | -348.81 % |
| 75-51000-1114-001 | FRONTIER | 15,400.00 | 15,400.00 | 1,045.00 | 9,515.00 | 5,885.00 | 38.21 % |
| 75-51000-1115-000 | EMPLOYEES RETIREMENT | 56,200.00 | 57,900.00 | 3,845.68 | 50,009.34 | 7,890.66 | 13.63 % |
| 75-51000-1122-000 | EAP-ASSISTANCE PROGRAM | 400.00 | 400.00 | 0.00 | 1.96 | 398.04 | 99.51 % |
| 75-51000-1123-000 | HEALTHIEST YOU | 1,600.00 | 1,600.00 | 136.30 | 1,396.65 | 203.35 | 12.71 % |
| 75-51000-2201-000 | OFFICE SUPPLIES | 1,600.00 | 1,600.00 | 0.00 | 2,276.60 | -676.60 | -42.29 % |
| 75-51000-2202-000 | POSTAGE | 100.00 | 100.00 | 0.00 | 0.00 | 100.00 | 100.00 % |
| 75-51000-2203-000 | SMALL TOOLS | 600.00 | 600.00 | 0.00 | 1,626.68 | -1,026.68 | -171.11 % |
| 75-51000-2206-000 | JANITORIAL SUPPLIES | 12,200.00 | 12,200.00 | 0.00 | 7,114.60 | 5,085.40 | 41.68 % |
| 75-51000-2207-000 | CHEMICALS | 29,900.00 | 29,900.00 | 11,078.62 | 44,462.93 | -14,562.93 | -48.71 % |
| 75-51000-2208-000 | OTHER OPERATING SUPPLIES | 26,500.00 | 26,500.00 | 3,450.52 | 25,445.07 | 1,054.93 | 3.98 % |
| 75-51000-2217-000 | BEER FOR RE-SALE | 15,600.00 | 15,600.00 | 377.03 | 16,024.53 | -424.53 | -2.72 % |
| 75-51000-2218-000 | SNACK BAR SUPPLIES | 44,700.00 | 44,700.00 | 3,115.47 | 37,009.44 | 7,690.56 | 17.20 % |
| 75-51000-2219-000 | PRO SHOP RE-SALE ITEMS | 30,800.00 | 35,800.00 | 702.88 | 34,976.66 | 823.34 | 2.30 % |
| 75-51000-2220-000 | NON-CAPITAL EQUIP & SUPPLIES | 15,000.00 | 15,000.00 | 0.00 | 1,147.23 | 13,852.77 | 92.35 % |
| 75-51000-3301-000 | BUILDING MAINTENANCE | 32,900.00 | 27,900.00 | 794.50 | 16,016.45 | 11,883.55 | 42.59 % |
| 75-51000-3302-000 | EQUIPMENT MAINTENANCE | 27,200.00 | 27,200.00 | 1,926.19 | 42,286.67 | -15,086.67 | -55.47 % |
| 75-51000-3305-000 | IRRIGATION REPAIRS | 31,400.00 | 31,400.00 | 2,012.19 | 22,163.31 | 9,236.69 | 29.42 % |
| 75-51000-4401-000 | OFFICE EQUIPMENT RENTALS | 500.00 | 500.00 | 45.51 | 685.76 | -185.76 | -37.15 % |
| 75-51000-4402-000 | OTHER EQUIPMENT RENTALS | 71,400.00 | 71,400.00 | 0.00 | 67,049.02 | 4,350.98 | 6.09 % |
| 75-51000-5501-000 | COMMUNICATIONS | 3,500.00 | 3,500.00 | 0.00 | 0.00 | 3,500.00 | 100.00 % |
| 75-51000-5502-000 | ADVERTISING | 5,500.00 | 5,500.00 | 0.00 | 761.23 | 4,738.77 | 86.16 % |
| 75-51000-5503-000 | TRAINING & TRAVEL | 900.00 | 900.00 | 0.00 | 899.39 | 0.61 | 0.07 % |
| 75-51000-5505-000 | DUES & PUBLICATIONS | 3,400.00 | 3,400.00 | 0.00 | 4,977.96 | -1,577.96 | -46.41 % |
| 75-51000-5507-000 | UTILITIES | 9,200.00 | 9,200.00 | 943.89 | 9,279.44 | -79.44 | -0.86 % |
| 75-51000-5507-001 | ELECTRICITY | 29,100.00 | 29,100.00 | 3,033.19 | 33,186.56 | -4,086.56 | -14.04 % |
| 75-51000-5528-000 | AUDIT & PROF. SERVICES | 3,100.00 | 3,100.00 | 0.00 | 0.00 | 3,100.00 | 100.00 % |
| 75-51000-5530-000 | CONTRACTUAL SERVICES | 9,100.00 | 9,100.00 | 0.00 | 0.00 | 9,100.00 | 100.00 % |
| 75-51000-5532-000 | INSURANCE | 13,200.00 | 13,200.00 | 0.00 | 13,315.26 | -115.26 | -0.87 % |
| 75-51000-5535-000 | BANK SERVICE CHARGES | 25,700.00 | 25,700.00 | 1,658.56 | 24,296.33 | 1,403.67 | 5.46 % |
| 75-51000-5537-000 | CASH SHORT/OVER | 0.00 | 0.00 | 0.00 | -71.71 | 71.71 | 0.00 % |
| 75-51000-6601-000 | GAS & OIL | 18,700.00 | 18,700.00 | 1,361.19 | 13,540.74 | 5,159.26 | 27.59 % |
| 75-51000-6603-000 | CITY GARAGE REPAIRS | 0.00 | 0.00 | 0.00 | 68.51 | -68.51 | 0.00 % |
| 75-51000-6605-000 | OUTSIDE REPAIRS - CITY GARAGE | 0.00 | 0.00 | 0.00 | 15.00 | -15.00 | 0.00 % |
| 75-51000-6606-000 | CITY GARAGE OVERHEAD COSTS | 0.00 | 0.00 | 0.00 | 16.10 | -16.10 | 0.00 % |
| 75-51000-7701-000 | LEASE PURCHASE - PRINCIPAL | 42,100.00 | 42,100.00 | 566.74 | 33,043.64 | 9,056.36 | 21.51 % |
| 75-51000-7703-000 | LEASE PURCHASE - INTEREST | 4,000.00 | 4,000.00 | 27.05 | 2,521.83 | 1,478.17 | 36.95 % |
| 75-51000-8804-000 | OTHER EQUIPMENT | 0.00 | 0.00 | 0.00 | 35,671.44 | -35,671.44 | 0.00 % |
| 75-51000-8805-000 | SITE IMPROVEMENTS | 500,000.00 | 179,000.00 | 0.00 | 183,036.97 | -4,036.97 | -2.26 % |
| | **Expense Total:** | **1,843,600.00** | **1,544,300.00** | **75,150.44** | **1,372,928.34** | **171,371.66** | **11.10 %** |
| | **Fund: 75 - PHARR GOLF COURSE FUND Total:** | **1,843,600.00** | **1,544,300.00** | **75,150.44** | **1,372,928.34** | **171,371.66** | **11.10 %** |
| | **Report Total:** | **1,843,600.00** | **1,544,300.00** | **75,150.44** | **1,372,928.34** | **171,371.66** | **11.10 %** |

# Tierra del Sol Golf Course
## Daily Sales Detail Report
**Total Club Sales (1)**

From: 08/01/2024 - 12:00:00 am To: 08/31/2024 - 11:59:59 pm



| Category: | Quantity | Gross Rev. | Total Cost | Net Rev. | Profit % | % of Business |
|---|---|---|---|---|---|---|
| **Department: Credit Card Surcharge** | | | | | | |
| Credit Card Surcharge | 1631 | 1,144.52 | 0.00 | 1,144.52 | 100.00 | 2.24% |
| **Credit Card Surcharge Totals:** | 1631 | 1,144.52 | 0.00 | 1,144.52 | 100.00 | 2.24% |
| **Report Totals:** | | 57,324.98 | 6,170.09 | 51,154.89 | 89.24 | 100.00% |
| **Tax:** | | 1,978.11 | | | | |
| **Total:** | | 59,303.09 | | | | |

| | | | |
|---|---|---|---|
| Cash | 11,826.79 | Amer Express | 3,304.33 |
| Check | 22.54 | Discover | 1,224.79 |
| Credit Book | 262.50 | Master Card | 10,841.37 |
| Gift Certificate | (495.84) | Visa | 32,316.61 |
| Credit Card | 47,687.10 | | |
| **Total:** | **59,303.09** | | **47,687.10** |

# Tierra del Sol Golf Course
## Daily Sales Detail Report
### Total Club Sales (1)



From: 08/01/2024 - 12:00:00 am To: 08/31/2024 - 11:59:59 pm

| Category: | Quantity | Gross Rev. | Total Cost | Net Rev. | Profit % | % of Business |
|---|---|---|---|---|---|---|
| **Department: Green Fee** | | | | | | |
| 18 Green Fee | 535 | 13,375.00 | 0.00 | 13,375.00 | 100.00 | 26.15% |
| 18 Junior Fee | 17 | 204.00 | 0.00 | 204.00 | 100.00 | 0.40% |
| 9 Green Fee | 372 | 5,952.00 | 0.00 | 5,952.00 | 100.00 | 11.64% |
| 9 Junior Fee | 17 | 153.00 | 0.00 | 153.00 | 100.00 | 0.30% |
| Twilight Green Fee | 296 | 4,440.00 | 0.00 | 4,440.00 | 100.00 | 8.68% |
| Raincheck GREEN FEE | 5 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Group Rate Fee | 31 | 620.00 | 0.00 | 620.00 | 100.00 | 1.21% |
| Promo Green Fee 9/18 | 33 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| High School | 11 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| ANNUAL RD. | 122 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| TOUNAMENT GREEN FEE | 84 | 3,070.00 | 0.00 | 3,070.00 | 100.00 | 6.00% |
| SUNDOWNER GREEN FEE-NM | 9 | 81.00 | 0.00 | 81.00 | 100.00 | 0.16% |
| VOLUNTEER RD. | 4 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Youth on course 9 or 18 | 4 | 20.00 | 0.00 | 20.00 | 100.00 | 0.04% |
| **Green Fee Totals:** | 1540 | 27,915.00 | 0.00 | 27,915.00 | 100.00 | 54.57% |
| **Department: Cart Fee** | | | | | | |
| 18 Hole Shared Cart | 575 | 6,376.75 | 0.00 | 6,376.75 | 100.00 | 12.47% |
| 9 Hole Shared Cart | 405 | 2,992.95 | 0.00 | 2,992.95 | 100.00 | 5.85% |
| ANNUAL SHARED CART | 102 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Non Playing Rider 9 hole | 1 | 7.39 | 0.00 | 7.39 | 100.00 | 0.01% |
| SUNDOWNER SHARED CART | 9 | 72.00 | 0.00 | 72.00 | 100.00 | 0.14% |
| Promo Shared Cart 9/18 | 12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Non Playing Rider 18 hole | 10 | 110.90 | 0.00 | 110.90 | 100.00 | 0.22% |
| Twilight Cart Fee | 293 | 3,249.37 | 0.00 | 3,249.37 | 100.00 | 6.35% |
| VOLUNTEER SHARED CART | 4 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| **Cart Fee Totals:** | 1411 | 12,809.36 | 0.00 | 12,809.36 | 100.00 | 25.04% |
| **Tax:** | | 1,052.58 | | | | |
| **Total:** | | 13,861.94 | | | | |
| **Department: Driving Range** | | | | | | |
| Small Bucket | 2 | 10.00 | 0.00 | 10.00 | 100.00 | 0.02% |
| RANGE BUCKET MEMBERSHIP | 35 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| **Driving Range Totals:** | 37 | 10.00 | 0.00 | 10.00 | 100.00 | 0.02% |
| **Department: Club Rentals** | | | | | | |
| CLUB RENTAL 18 HOLES | 12 | 240.00 | 0.00 | 240.00 | 100.00 | 0.47% |
| CLUB RENTAL 9 HOLES | 21 | 252.00 | 0.00 | 252.00 | 100.00 | 0.49% |
| MISSING RENTAL CLUB | 1 | 35.00 | 0.00 | 35.00 | 100.00 | 0.07% |
| **Club Rentals Totals:** | 34 | 527.00 | 0.00 | 527.00 | 100.00 | 1.03% |
| **Tax:** | | 43.48 | | | | |
| **Total:** | | 570.48 | | | | |
| **Department: Private Carts** | | | | | | |
| 18 HOLE PRIVATE CART FEE | 7 | 56.00 | 0.00 | 56.00 | 100.00 | 0.11% |
| 9 HOLE PRIVATE CART FEE | 2 | 16.00 | 0.00 | 16.00 | 100.00 | 0.03% |
| ANNUAL PRIVATE CART ROUND | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| ANNUAL PRIVATE CART FEE | 1 | 600.00 | 0.00 | 600.00 | 100.00 | 1.17% |
| MONTHLY PRIVATE CART FEE | 1 | 300.00 | 0.00 | 300.00 | 100.00 | 0.59% |
| **Private Carts Totals:** | 12 | 972.00 | 0.00 | 972.00 | 100.00 | 1.90% |
| **Department: Gift Certificate** | | | | | | |
| Gift Certificate | 9 | 1,350.00 | 0.00 | 1,350.00 | 100.00 | 2.64% |
| Gift Certificate (Liability) | -9 | (1,350.00) | 0.00 | (1,350.00) | 100.00 | (2.64)% |
| **Gift Certificate Totals:** | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| **Department: Deposits** | | | | | | |
| Tournament Deposit | -1 | (1,350.00) | 0.00 | (1,350.00) | 100.00 | (2.64)% |

# Tierra del Sol Golf Course
## Daily Sales Detail Report
### Total Club Sales (1)
From: 08/01/2024 - 12:00:00 am To: 08/31/2024 - 11:59:59 pm

| Category: | Quantity | Gross Rev. | Total Cost | Net Rev. | Profit % | % of Business |
|---|---|---|---|---|---|---|
| **Department: Deposits** | | | | | | |
| **Deposits Totals:** | -1 | (1,350.00) | 0.00 | (1,350.00) | 100.00 | (2.64)% |
| **Department: Surcharges** | | | | | | |
| MISC | 2 | 57.53 | 0.00 | 57.53 | 100.00 | 0.11% |
| **Surcharges Totals:** | 2 | 57.53 | 0.00 | 57.53 | 100.00 | 0.11% |
| **Department: Improvement Fund** | | | | | | |
| IMPROVEMENT FUND | 1230 | 1,230.00 | 0.00 | 1,230.00 | 100.00 | 2.40% |
| **Improvement Fund Totals:** | 1230 | 1,230.00 | 0.00 | 1,230.00 | 100.00 | 2.40% |
| **Department: Tournament Outtings** | | | | | | |
| Sundowner Prize Money | 9 | 45.00 | 0.00 | 45.00 | 100.00 | 0.09% |
| **Tournament Outtings Totals:** | 9 | 45.00 | 0.00 | 45.00 | 100.00 | 0.09% |
| **Department: Memberships** | | | | | | |
| ANNUAL SINGLE | 2 | 1,650.00 | 0.00 | 1,650.00 | 100.00 | 3.23% |
| **Memberships Totals:** | 2 | 1,650.00 | 0.00 | 1,650.00 | 100.00 | 3.23% |
| **Department: Snacks** | | | | | | |
| Candy | 3 | 2.76 | 0.00 | 2.76 | 100.00 | 0.01% |
| **Snacks Totals:** | 3 | 2.76 | 0.00 | 2.76 | 100.00 | 0.01% |
| **Tax:** | | 0.24 | | | | |
| **Total:** | | 3.00 | | | | |
| **Department: Mexican Food** | | | | | | |
| Burritos | 13 | 24.05 | 0.00 | 24.05 | 100.00 | 0.05% |
| **Mexican Food Totals:** | 13 | 24.05 | 0.00 | 24.05 | 100.00 | 0.05% |
| **Tax:** | | 1.96 | | | | |
| **Total:** | | 26.01 | | | | |
| **Department: Sandwiches** | | | | | | |
| Cold Sandwiches | 16 | 44.32 | 17.28 | 27.04 | 61.01 | 0.05% |
| Sundowner Plate | 9 | 44.37 | 0.00 | 44.37 | 100.00 | 0.09% |
| **Sandwiches Totals:** | 25 | 88.69 | 17.28 | 71.41 | 80.52 | 0.14% |
| **Tax:** | | 7.37 | | | | |
| **Total:** | | 96.06 | | | | |
| **Department: Breakfast** | | | | | | |
| Breakfast Taco | 9 | 13.34 | 5.94 | 7.40 | 55.47 | 0.01% |
| **Breakfast Totals:** | 9 | 13.34 | 5.94 | 7.40 | 55.47 | 0.01% |
| **Tax:** | | 1.07 | | | | |
| **Total:** | | 14.41 | | | | |
| **Department: Beverages** | | | | | | |
| Bottled Water | 124 | 172.36 | 9.92 | 162.44 | 94.24 | 0.32% |
| 12 oz. Coffee | 2 | 2.78 | 0.00 | 2.78 | 100.00 | 0.01% |
| Powerade | 5 | 11.55 | 0.00 | 11.55 | 100.00 | 0.02% |
| **Beverages Totals:** | 131 | 186.69 | 9.92 | 176.77 | 94.69 | 0.35% |
| **Tax:** | | 15.07 | | | | |
| **Total:** | | 201.76 | | | | |
| **Department: Beer & Wine** | | | | | | |
| Wine Cooler 2 | 4 | 9.24 | 0.00 | 9.24 | 100.00 | 0.02% |
| **Beer & Wine Totals:** | 4 | 9.24 | 0.00 | 9.24 | 100.00 | 0.02% |
| **Tax:** | | 0.76 | | | | |
| **Total:** | | 10.00 | | | | |
| **Department: Other** | | | | | | |
| Token Large Bucket | 119 | 1,071.00 | 0.00 | 1,071.00 | 100.00 | 2.09% |

# Tierra del Sol Golf Course
## Daily Sales Detail Report
### Total Club Sales (1)

From: 08/01/2024 - 12:00:00 am To: 08/31/2024 - 11:59:59 pm



| Category: | Quantity | Gross Rev. | Total Cost | Net Rev. | Profit % | % of Business |
|---|---|---|---|---|---|---|
| **Department: Other** | | | | | | |
| Token Small Bucket | 101 | 505.00 | 0.00 | 505.00 | 100.00 | 0.99% |
| **Other Totals:** | 220 | 1,576.00 | 0.00 | 1,576.00 | 100.00 | 3.08% |
| **Department: Merchandise** | | | | | | |
| CAPS, MENS | 10 | 328.97 | 209.50 | 119.47 | 36.32 | 0.23% |
| GLOVES | 29 | 474.71 | 227.79 | 246.92 | 52.01 | 0.48% |
| GOLF BALLS | 191 | 2,333.55 | 1,584.77 | 748.78 | 32.09 | 1.46% |
| GOLF CLUBS, IRON SETS | 8 | 1,400.00 | 1,400.00 | 0.00 | 0.00 | 0.00% |
| GOLF CLUBS, WEDGES | 2 | 298.64 | 283.00 | 15.64 | 5.24 | 0.03% |
| JACKETS, LADIES | 1 | 29.98 | 34.00 | (4.02) | (13.41) | (0.01)% |
| MISCELLANEOUS | 3 | 20.85 | 9.60 | 11.25 | 53.96 | 0.02% |
| SHIRTS, MENS | 9 | 388.76 | 275.00 | 113.76 | 29.26 | 0.22% |
| SHORTS, LADIES | 3 | 83.94 | 102.00 | (18.06) | (21.52) | (0.04)% |
| SOCKS | 1 | 10.00 | 7.50 | 2.50 | 25.00 | 0.00% |
| SUNGLASSES | 2 | 44.95 | 26.50 | 18.45 | 41.05 | 0.04% |
| TEES | 24 | 47.54 | 25.00 | 22.54 | 47.41 | 0.04% |
| **Merchandise Totals:** | 283 | 5,461.89 | 4,184.66 | 1,277.23 | 23.38 | 2.50% |
| **Tax:** | | 450.66 | | | | |
| **Total:** | | 5,912.55 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Beer & Wine | 747 | 2,016.28 | 830.86 | 1,185.42 | 58.79 | 2.32% |
| **Food and Beverage Totals:** | 747 | 2,016.28 | 830.86 | 1,185.42 | 58.79 | 2.32% |
| **Tax:** | | 163.87 | | | | |
| **Total:** | | 2,180.15 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Beverages | 867 | 1,469.08 | 556.66 | 912.42 | 62.11 | 1.78% |
| **Food and Beverage Totals:** | 867 | 1,469.08 | 556.66 | 912.42 | 62.11 | 1.78% |
| **Tax:** | | 121.73 | | | | |
| **Total:** | | 1,590.81 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Breakfast | 379 | 696.57 | 251.03 | 445.54 | 63.96 | 0.87% |
| **Food and Beverage Totals:** | 379 | 696.57 | 251.03 | 445.54 | 63.96 | 0.87% |
| **Tax:** | | 56.70 | | | | |
| **Total:** | | 753.27 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Mexican Food | 62 | 114.70 | 50.84 | 63.86 | 55.68 | 0.12% |
| **Food and Beverage Totals:** | 62 | 114.70 | 50.84 | 63.86 | 55.68 | 0.12% |
| **Tax:** | | 9.30 | | | | |
| **Total:** | | 124.00 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Sandwiches | 101 | 372.92 | 118.19 | 254.73 | 68.31 | 0.50% |
| **Food and Beverage Totals:** | 101 | 372.92 | 118.19 | 254.73 | 68.31 | 0.50% |
| **Tax:** | | 30.85 | | | | |
| **Total:** | | 403.77 | | | | |
| **Department: Food and Beverage** | | | | | | |
| Snacks | 230 | 282.36 | 144.71 | 137.65 | 48.75 | 0.27% |
| **Food and Beverage Totals:** | 230 | 282.36 | 144.71 | 137.65 | 48.75 | 0.27% |
| **Tax:** | | 22.47 | | | | |
| **Total:** | | 304.83 | | | | |
| **Department: Credit Card Surcharge** | | | | | | |

# SANDWICHES *& more*

**1/4 Lb. Hot Dog** $5.00
*Black Angus Beef with a Bag of Chips*

**TDS Chicken Wings** $7.50
*Naked or Dressed (5) with Your Choice of Ranch or Blue Cheese dressing. Celery Sticks & Carrots*

## BURGERS

*(1/3 Lb. Angus Beef served with French Fries)*

**TDS Classic Burger** $9.50
*Bacon, American Cheese, Lettuce, Tomato, Grilled Onions, & Grilled Jalapeños on a Toasted Bun*

**Hamburger** $8.00
*Lettuce, Tomato, Pickles, & Onions on a Toasted Bun*

**Cheeseburger** $8.50
*Choice of Cheese, Lettuce, Tomato, Pickles, & Onion on a Toasted Bun*

**Monterey Chicken** $8.00
*Grilled Chicken Breast, Lettuce, Tomato, Bacon, & Monterey Cheese on a Toasted Bun*

**Patty Melt** $8.50
*Grilled Patty on Texas Toast Covered with Grilled Onions, American & Monterey Cheese on a Toasted Bun*

## APPETIZERS

**Burritos** $3.00
*Beef & Bean*

## DELI - SANDWICHES

**Choice of Meat, Cheese, Bread**
*(Turkey, Ham, White, Wheat)*

**Turkey or Ham Sandwich** $3.50
**Chicken Salad Sandwich** $4.00
**Ultimate BLT** $6.00
*2 Layers of Bacon, Lettuce & Tomato on Choice of Toasted Bread. Add Fries for $1.50*

**Ultimate Club Sandwich** $7.00
*Turkey, Ham, American & Monterey Jack Cheese, Bacon, Lettuce, & Tomato on Choice of Toasted Bread Add Fries for $1.50*

**Ultimate Grilled Cheese** $5.00
*Grilled Buttered Toast, American & Swiss Cheese*
*Add Ham for $1.00*
*Add Fries for $1.50*

# BEER & WINE

**Domestic Beer** $3.00
*Bud Light, Coors Light, Miller Light, Budweiser, MGD*

**Other Domestic Beer** $3.00
*Michelob Ultra, Bud Light Chelada, Ultra Gold*

**Imports** $4.50
*Heineken, XX, Corona Premier*

**Other Alcoholic Beverages** $4.00
*Smirnoff Ice, Mike's Hard Lemonade, White Claw*

**Non-Alcoholic** $3.00
*Busch*

## BEVERAGES

**Coffee/ Hot Chocolate** $2.00
**Bottle Water** $2.00
**Can Sodas** $2.00
**Energy Drinks** $3.00
**Gatorade** $3.00

## BREAKFAST

**Tacos** $2.25
*Bacon & Egg, Potato & Egg, Sausage & Egg, Bean & Egg, Ham & Egg, Chorizo & Bean, Chorizo & Egg, Bean & Cheese*

**Special Combinations** $3.50
*Customize Your Favorite Taco*

**TDS Breakfast Sandwich** $4.00
*Fried Egg, Cheese, 2 Pieces of Bacon or 1 Slice of Ham on Toast*

**Sunrise Breakfast** $7.00
*2 Eggs, Hash Browns, 2 Pieces of Bacon (or 3 slices of Ham), Beans, 2 Slices of Toast or Tortillas*

**Breakfast Sides/Additions** $2.00
*Toast w/Jelly(1), Eggs (1), Strip of Bacon (2), Refried Beans, Hash Browns, Ham Slice*

Tierra Del Sol Golf Club
PHARR, TEXAS

# City of Pharr
## Tierra Del Sol Golf Club

**Proposed Fee Schedule**

| | Green Fees | Current | Proposed |
|---|---|---|---|
| 1. | 18 Holes | $26 | NC |
| 2. | 9 Holes | $17.00 | NC |
| 3. | Junior Rate (18Holes/9 Holes) | $9.00/$12.00 | NC |
| 4. | Twilight Rate With Cart (1:00 p.m.) | $28.00 | NC |
| | **Membership Fees** | | |
| 1. | Annual Single | $1,100 | NC |
| 2. | Annual Couple | $1,7000 | NC |
| 3. | Annual Child | $300.00 | NC |
| 4. | 3 Month Single (One Round Limit Per Day) | $575.00 ($200. each additional month) | $600 **4% Change** ($200. each additional month) |
| 5. | 3 Month Couple (One Round Limit Per Day) | $925 ($250. each additional month) | $1000 **7% Change** ($250. each additional month) |
| 6. | Handicap Service (Annual Individual) | $33.00 | NC |
| | **Memberships With Cart** | | |
| 1. | Annual Single With Private Cart | $1,800 | NC |
| 2. | Annual Couple With Private Cart | $2,400 | NC |
| 3. | 3 Month Single With Private Cart | $750 ($200 each additional month) | $800 **6% Change** ($200 each additional month) |
| 4. | 3 Month Couple With Private Cart | $1,110 ($200. each additional month) | $1,200 **8% Change** ($250. each additional month) |
| 5. | 1 Month Special Membership No Cart (April – December only) | $200 | $250 **20% Change** |
| | **Cart Fees** | | |
| 1. | 18 Holes (Per Player) | $12.00 | $15.00 **20% Change** |
| 2. | 9 Holes (Per Player) | $8.00 | $10.00 **20% Change** |
| 3. | Trail Fees (18 Holes Per Player) | $8.00 | $10.00 **20% Change** |
| 4. | Trail Fees (9 Holes Per Player) | $8.00 | $10.00 **20% Change** |

| | | | |
|---|---|---|---|
| 5. | Private Cart Fees (Annual Cart) | $700.00<br>($100. for extra cart) | NC |
| 6. | Private Cart Fees (Monthly Cart) | $70.00<br>($10. for extra cart) | $100.00 **30% Change**<br>($10. for extra cart) |
| 7. | Non-playing Rider Fee (9/18 Holes) | $8/$12 | $10/$15 **20% Change** |
| | Driving Range Fees | | |
| 1. | Large Bucket | $9.00 | $10.00 (**10% Change)** |
| 2. | Small Bucket | $5.00 | NC |
| 3. | Annual Single<br>(Maximum Two Buckets Per Day) | $250 | NC |
| 4. | Punch Card<br>(Maximum 15 Buckets) | $65.00 | Eliminate |
| | Punch Cards | | |
| 1. | 9 Hole Green Fees (25 Rounds) | $300.00 | Remove |
| 2. | 18 Hole Green Fees (25 Rounds) | $450.00 | Remove |

# AGENDA MEMORANDUM

**BOARD:** Tierra Del Sol Golf Club Advisory Board

**AGENDA ITEM #:** 2.D.

**DATE SUBMITTED:** September 26, 2024
**MEETING DATE:** October 1, 2024

**FROM:** Elva Guajardo, Administrative Assistant

**DEPARTMENT**: Parks

**DIRECTOR:** Sergio Alanis

**Agenda Item:** Board Comments

**Classification:** Regular
**(* If closed session, City Attorney must review and approve.)**

**Issue:** Board Comments

**Fiscal Consideration:**

**Staff Recommendation:** N/A

**Alternatives:** N/A

**Exclude Material from Public Packet?** No
**Reason:** N/A

## ROUTING:

| | |
|---|---|
| Elva Guajardo | Created/Initiated - 9/26/2024 |
| Sergio Alanis | New - |