



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, JUNE 10, 2024**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for May 7, 2024 - Regular Called Meeting.

B) Revenue and Expenditure Report through the month of May 2024.

C) Status Report - Golf Course, Pro Shop and Kitchen Operation.

D) Board Comments

3. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 4th day of June 2024 at 9:00 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 4th day of June 2024




IMELDA PEREZ, TRMC
CITY CLERK

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
MAY 7, 2024, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met Tuesday, May 7, 2024, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Jorge Gonzalez
Jaime Villarreal
Myla Anderson
Xavier Garcia
Rudy Martinez
Michael Pacheco
Nyle Gruhn

ABSENT MEMBERS: Ricardo Medina
Hector Gomez

STAFF PRESENT: Frank Nunez, Golf Course Manager
Elva Guajardo, Administrative Assistant
Arturo Lopez, Golf Course Superintendent
Juan Salas,

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Vice Chairman Jorge Gonzalez called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Xavier Garcia moved to excuse absent members. Board Member Myla Anderson seconded the motion and when put to a vote, it was carried by a majority vote of five (5) ayes and one (1) nay. Board member Nyle Gruhn voted against the motion.

Board Member Michael Pacheco was not present at the time of roll call but arrived at 5:32 p.m.

ITEM 2. ADMINISTRATIVE

A) APPROVAL OF MINUTES FOR APRIL 2, 2024- REGULAR CALLED MEETING

Vice Chairman Jorge Gonzalez introduced the item.

Jaime Villarreal **moved** to approve the minutes. Board Member Nyle Gruhn seconded the motion and when put to a vote, it was carried unanimously.

Board Member Michael Pacheco entered the meeting at this point of the agenda. The time being 5:32 p.m.

B) REVENUE AND EXPENDITURE REPORT THROUGH THE MONTH OF MARCH 2024

Vice Chairman Jorge Gonzalez introduced the item.

Frank Nunez, Golf Course Manager, went over the revenues and expenditures report through the month of March 2024, worksheet. He stated that as of March 2024, the progressive revenues less expenditures were at -\$49,164.61 for the 2023-2024 budget.

Vice Chairman Jorge Gonzalez asked Mr. Nunez if he had any preliminary numbers for the month of April 2024. Mr. Nunez responded he had no preliminary numbers ready for reporting.

C) STATUS REPORT GOLF COURSE, PRO SHOP AND KITCHEN OPERATION

Vice Chairman, Jorge Gonzalez, introduced the item.

Frank Nunez, Golf Course Manager, reported on the golf course, pro shop, and snack area operations.

Board members Michael Pacheco and Jaime Villarreal inquired if Mr. Nunez had preliminary revenues on the ball dispenser. Mr. Nunez informed the board he did not but would get with Finance Department and would have a report at the next meeting. Board Member Michael Pacheco suggested that staff get a report from Finance on a scheduled basis.

Board Member Jaime Villarreal asked if there were any issues with walkers on the course. Board members Jorge Gonzalez and Rudy Martinez alluded to the possibility of issuing the walkers a trespassing ticket. Frank Nunez, Golf Course Manager, informed the board that he had spoken to Police Chief Juan Gonzalez, and

was advised they would be looking into the matter of issuing tickets. Mr. Nunez stated the board he would be inviting the Police Chief to the next board meeting.

Frank Nunez, Golf Course Manager, further reported he would be working on a new menu for the snack bar area. Vice Chairman Jorge Gonzalez stated him that in the past the department would send a mass email to all city employees of the weekly menu and specials.

Arturo Lopez, Golf Course Superintendent, provided a status report on the daily golf course operations that included: aerating fertilizing cutting and watering the greens.

D) BOARD COMMENTS

Vice Chairman, Jorge Gonzalez, introduced the item.

Board member Nyle Gruhn stated that the leader of the Wednesday's men's league has been reaching out to him on the status of the course. Mr. Gruhn informed him that it was coming along and sent him pictures. He added that the board needed to continue to support golf course staff.

ITEM 3. ADJOURNMENT

There being no other business to come before the board, Board Nyle Gruhn moved to adjourn. Board Member Michael Pacheco seconded the motion and when put to a vote, it was carried unanimously. Meeting adjourned at 6:07 p.m.

GOLF COURSE COMMITTEE

Ricardo Medina, Chairman

ATTEST:

Jorge Gonzalez, Vice-Chairman

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 7th OF MAY, 2024, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Elva Guajardo, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Elva Guajardo, Administrative Assistant

APPROVED DATE: _____



Revenue & Expenditure History Summary



FY 2023-2024	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$95,189.14	\$102,467.42	-\$7,278.28	-\$7,278.28
November	\$96,027.29	\$131,251.70	-\$35,224.41	-\$42,502.69
December	\$113,769.33	\$154,538.17	-\$40,768.84	-\$83,271.53
January	\$95,771.78	\$93,631.92	\$2,139.86	-\$81,131.67
February	\$104,342.73	\$96,225.62	\$8,117.11	-\$73,014.56
March	\$123,590.66	\$286,588.08	-\$162,997.42	-\$236,011.98
April	\$121,966.76	\$98,116.81	\$23,849.95	-\$212,162.03
May	\$74,067.47	\$115,462.79	-\$41,395.32	-\$253,557.35
June			\$0.00	
July			\$0.00	
August			\$0.00	
September			\$0.00	
Totals	\$824,725.16	\$1,078,282.51	-\$253,557.35	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2023-09/2024 Period Ending: 05/31/2024

		Original	Current	Period	Fiscal	Variance	Percent
		Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Expense							
75-51000-1100-000	SALARIES	572,100.00	572,100.00	62,153.60	384,734.85	187,365.15	32.75 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	130.93	6,913.12	-1,913.12	-38.26 %
75-51000-1105-000	F I C A	44,200.00	44,200.00	4,678.84	29,397.42	14,802.58	33.49 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	118,100.00	118,100.00	54.45	42,864.28	75,235.72	63.71 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	16,500.00	16,500.00	0.00	11,165.00	5,335.00	32.33 %
75-51000-1108-000	TEC TAXES	3,500.00	3,500.00	468.26	1,063.70	2,436.30	69.61 %
75-51000-1110-000	UNIFORMS	2,700.00	2,700.00	744.24	10,687.27	-7,987.27	-295.82 %
75-51000-1114-001	FRONTIER	15,400.00	15,400.00	0.00	5,555.00	9,845.00	63.93 %
75-51000-1115-000	EMPLOYEES RETIREMENT	56,200.00	56,200.00	6,320.25	37,959.35	18,240.65	32.46 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	0.00	0.62	399.38	99.85 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	141.00	983.05	616.95	38.56 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	1,655.80	-55.80	-3.49 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	0.00	100.00	100.00 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	1,626.68	-1,026.68	-171.11 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	0.00	5,370.18	6,829.82	55.98 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	4,251.25	27,081.55	2,818.45	9.43 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	1,838.60	16,756.72	9,743.28	36.77 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	924.03	13,679.94	1,920.06	12.31 %
75-51000-2218-000	SNACK BAR SUPPLIES	44,700.00	44,700.00	2,395.77	28,282.76	16,417.24	36.73 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	30,800.00	30,800.00	5,489.35	31,111.37	-311.37	-1.01 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	15,000.00	15,000.00	0.00	1,147.23	13,852.77	92.35 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	3,407.22	14,801.61	18,098.39	55.01 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	4,404.55	30,913.38	-3,713.38	-13.65 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	11,457.61	16,861.08	14,538.92	46.30 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	47.79	640.25	-140.25	-28.05 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	0.00	50,482.42	20,917.58	29.30 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	0.00	0.00	3,500.00	100.00 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	0.00	730.70	4,769.30	86.71 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	900.00	0.00	334.79	565.21	62.80 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	0.00	4,583.04	-1,183.04	-34.80 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	1,017.82	6,819.06	2,380.94	25.88 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	3,214.44	23,368.69	5,731.31	19.70 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	0.00	9,100.00	100.00 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	13,315.26	-115.26	-0.87 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	180.20	17,496.62	8,203.38	31.92 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	0.00	-69.82	69.82	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	0.00	9,923.13	8,776.87	46.94 %
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	0.00	0.00	15.00	15.00	-15.00	0.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	2,096.16	25,242.38	16,857.62	40.04 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	31.43	2,071.83	1,928.17	48.20 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	35,671.44	-35,671.44	0.00 %
75-51000-8805-000	SITE IMPROVEMENTS	500,000.00	500,000.00	0.00	183,036.97	316,963.03	63.39 %
Expense Total:		1,843,600.00	1,843,600.00	115,462.79	1,094,273.72	749,326.28	40.64 %
Fund: 75 - PHARR GOLF COURSE FUND Total:		1,843,600.00	1,843,600.00	115,462.79	1,094,273.72	749,326.28	40.64 %
Report Total:		1,843,600.00	1,843,600.00	115,462.79	1,094,273.72	749,326.28	40.64 %

Fund Summary

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75 - PHARR GOLF COURSE FUND	1,843,600.00	1,843,600.00	115,462.79	1,094,273.72	749,326.28	40.64 %
Report Total:	1,843,600.00	1,843,600.00	115,462.79	1,094,273.72	749,326.28	40.64 %



Revenue History Summary



Revenue	FY 2019-2020	FY 2020-2021	FY 2021-2022	FY 2022-2023	FY 2023-2024
October	\$55,852.15	\$63,300.90	\$82,368.21	\$83,809.49	\$95,189.14
November	\$104,838.61	\$85,804.78	\$118,712.10	\$106,074.96	\$96,027.29
December	\$77,414.19	\$84,071.00	\$107,549.11	\$110,100.19	\$113,769.33
January	\$101,170.14	\$85,219.67	\$87,867.37	\$126,498.37	\$95,771.78
February	\$90,427.36	\$74,044.15	\$95,118.63	\$118,642.14	\$104,342.73
March	\$88,088.32	\$105,721.61	\$129,764.08	\$135,119.75	\$123,590.66
April	\$30,483.13	\$93,694.65	\$91,167.65	\$84,456.49	\$121,966.76
May	\$56,628.41	\$65,013.72	\$74,795.69	\$71,382.16	\$74,067.27
June	\$52,666.73	\$58,617.87	\$79,760.23	\$73,235.29	
July	\$46,318.48	\$66,328.85	\$79,985.95	\$83,360.76	
August	\$56,051.97	\$58,787.43	\$61,444.81	\$65,741.39	
September	\$54,410.92	\$74,748.87	\$91,390.08	\$75,823.16	
	\$814,350.41	\$915,353.50	\$1,099,923.91	\$1,134,244.15	\$824,724.96

Daily Sales Detail Report

Total Club Sales (1)

From: 05/01/2024 - 12:00:00 am To: 05/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Green Fee						
18 Green Fee	681	17,025.00	0.00	17,025.00	100.00	25.34%
18 Junior Fee	23	276.00	0.00	276.00	100.00	0.41%
9 Green Fee	316	5,056.00	0.00	5,056.00	100.00	7.53%
9 Junior Fee	6	54.00	0.00	54.00	100.00	0.08%
Twilight Green Fee	286	4,290.00	0.00	4,290.00	100.00	6.39%
Raincheck GREEN FEE	1	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	15	300.00	0.00	300.00	100.00	0.45%
Promo Green Fee 9/18	35	0.00	0.00	0.00	0.00	0.00%
September Wkday Promotion	2	38.00	0.00	38.00	100.00	0.06%
ANNUAL RD.	132	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	4	62.00	0.00	62.00	100.00	0.09%
TOURNAMENT GREEN FEE	66	2,112.00	0.00	2,112.00	100.00	3.14%
SUNDOWNER GREEN FEE-NM	99	891.00	0.00	891.00	100.00	1.33%
VOLUNTEER RD.	6	0.00	0.00	0.00	0.00	0.00%
Youth on course 9 or 18	4	20.00	0.00	20.00	100.00	0.03%
Green Fee Totals:	1676	30,124.00	0.00	30,124.00	100.00	44.84%
Department: Cart Fee						
18 Hole Shared Cart	721	7,995.89	0.00	7,995.89	100.00	11.90%
9 Hole Shared Cart	342	2,527.38	0.00	2,527.38	100.00	3.76%
Spectator Cart Fee	3	66.51	0.00	66.51	100.00	0.10%
ANNUAL SHARED CART	91	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	22.17	0.00	22.17	100.00	0.03%
SUNDOWNER SHARED CART	99	792.00	0.00	792.00	100.00	1.18%
Promo Shared Cart 9/18	13	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	11	121.99	0.00	121.99	100.00	0.18%
Annual Couples Cart	1	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	285	3,160.65	0.00	3,160.65	100.00	4.70%
VOLUNTEER SHARED CART	6	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1575	14,686.59	0.00	14,686.59	100.00	21.86%
Tax:		1,206.83				
Total:		15,893.42				
Department: Driving Range						
Small Bucket	111	555.00	0.00	555.00	100.00	0.83%
Large Bucket	193	1,737.00	0.00	1,737.00	100.00	2.59%
RANGE BUCKET MEMBERSHIP	37	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	1	250.00	0.00	250.00	100.00	0.37%
10 LGE BUCKET PUNCH CARD	2	150.00	0.00	150.00	100.00	0.22%
Driving Range Totals:	344	2,692.00	0.00	2,692.00	100.00	4.01%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	13	260.00	0.00	260.00	100.00	0.39%
CLUB RENTAL 9 HOLES	4	48.00	0.00	48.00	100.00	0.07%
Club Rentals Totals:	17	308.00	0.00	308.00	100.00	0.46%
Tax:		25.41				
Total:		333.41				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	6	48.00	0.00	48.00	100.00	0.07%
9 HOLE PRIVATE CART FEE	1	8.00	0.00	8.00	100.00	0.01%
ANNUAL PRIVATE CART FEE	1	600.00	0.00	600.00	100.00	0.89%
Private Carts Totals:	8	656.00	0.00	656.00	100.00	0.98%
Department: Gift Certificate						
Gift Certificate	25	2,670.00	0.00	2,670.00	100.00	3.97%
Gift Certificate (Liability)	-25	(2,670.00)	0.00	(2,670.00)	100.00	(3.97)%

Daily Sales Detail Report

Total Club Sales (1)

From: 05/01/2024 - 12:00:00 am To: 05/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Gift Certificate</u>						
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Surcharges</u>						
MISC	1	49.97	0.00	49.97	100.00	0.07%
Surcharges Totals:	1	49.97	0.00	49.97	100.00	0.07%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1296	1,296.00	0.00	1,296.00	100.00	1.93%
Improvement Fund Totals:	1296	1,296.00	0.00	1,296.00	100.00	1.93%
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	99	495.00	0.00	495.00	100.00	0.74%
Tournament Outtings Totals:	99	495.00	0.00	495.00	100.00	0.74%
<u>Department: Memberships</u>						
ANNUAL SINGLE	4	4,400.00	0.00	4,400.00	100.00	6.55%
Memberships Totals:	4	4,400.00	0.00	4,400.00	100.00	6.55%
<u>Department: Snacks</u>						
Candy	3	2.76	0.00	2.76	100.00	0.00%
Snacks Totals:	3	2.76	0.00	2.76	100.00	0.00%
Tax:		0.23				
Total:		2.99				
<u>Department: Mexican Food</u>						
Burritos	8	14.80	0.00	14.80	100.00	0.02%
Mexican Food Totals:	8	14.80	0.00	14.80	100.00	0.02%
Tax:		1.20				
Total:		16.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	20	138.60	0.00	138.60	100.00	0.21%
Cold Sandwiches	18	49.86	19.44	30.42	61.01	0.05%
BLT Sandwich	1	3.23	0.00	3.23	100.00	0.00%
Sundowner Plate	100	493.00	0.00	493.00	100.00	0.73%
Small Fries	1	1.62	0.00	1.62	100.00	0.00%
Sandwiches Totals:	140	686.31	19.44	666.87	97.17	0.99%
Tax:		56.97				
Total:		743.28				
<u>Department: Breakfast</u>						
Breakfast Taco	206	309.72	135.96	173.76	56.10	0.26%
Tacos after 11 AM	2	1.38	1.32	0.06	4.35	0.00%
Breakfast Totals:	208	311.10	137.28	173.82	55.87	0.26%
Tax:		0.91				
Total:		312.01				
<u>Department: Beverages</u>						
Bottled Water	113	157.07	9.04	148.03	94.24	0.22%
16 oz. Coffee	2	3.46	0.00	3.46	100.00	0.01%
12 oz. Coffee	2	2.78	0.00	2.78	100.00	0.00%
Powerade	20	46.20	0.00	46.20	100.00	0.07%
Beverages Totals:	137	209.51	9.04	200.47	95.69	0.30%
Tax:		16.97				
Total:		226.48				
<u>Department: Banquets</u>						
Tournament Foods	1	4,000.00	0.00	4,000.00	100.00	5.95%
Banquets Totals:	1	4,000.00	0.00	4,000.00	100.00	5.95%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 05/01/2024 - 12:00:00 am To: 05/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Other</u>						
Token Large Bucket	52	468.00	18.00	450.00	96.15	0.67%
Token Small Bucket	24	124.00	25.00	99.00	79.84	0.15%
Other Totals:	76	592.00	43.00	549.00	92.74	0.82%
<u>Department: Merchandise</u>						
CAPS, MENS	12	407.92	268.00	139.92	34.30	0.21%
GLOVES	20	320.72	159.49	161.23	50.27	0.24%
GOLF BALLS	126	1,577.03	1,034.23	542.80	34.42	0.81%
MISCELLANEOUS	8	55.60	25.60	30.00	53.96	0.04%
SHIRTS, MENS	6	327.70	184.50	143.20	43.70	0.21%
SHOES, MENS	4	359.81	222.00	137.81	38.30	0.21%
SHORTS, MENS	1	59.95	33.10	26.85	44.79	0.04%
SOCKS	1	14.99	7.50	7.49	49.97	0.01%
SUNGLASSES	1	29.95	13.25	16.70	55.76	0.02%
TEES	20	53.64	26.80	26.84	50.04	0.04%
TOWELS	1	21.95	10.69	11.26	51.30	0.02%
UMBRELLAS	1	13.48	16.92	(3.44)	(25.52)	(0.01)%
Merchandise Totals:	201	3,242.74	2,002.08	1,240.66	38.26	1.85%
Tax:		267.60				
Total:		3,510.34				
<u>Department: Food and Beverage</u>						
Beer & Wine	963	2,607.62	1,008.82	1,598.80	61.31	2.38%
Food and Beverage Totals:	963	2,607.62	1,008.82	1,598.80	61.31	2.38%
Tax:		216.08				
Total:		2,823.70				
<u>Department: Food and Beverage</u>						
Beverages	1167	1,912.63	706.09	1,206.54	63.08	1.80%
Food and Beverage Totals:	1167	1,912.63	706.09	1,206.54	63.08	1.80%
Tax:		158.47				
Total:		2,071.10				
<u>Department: Food and Beverage</u>						
Breakfast	408	686.61	207.03	479.58	69.85	0.71%
Food and Beverage Totals:	408	686.61	207.03	479.58	69.85	0.71%
Tax:		55.63				
Total:		742.24				
<u>Department: Food and Beverage</u>						
Mexican Food	147	273.09	121.36	151.73	55.56	0.23%
Food and Beverage Totals:	147	273.09	121.36	151.73	55.56	0.23%
Tax:		22.18				
Total:		295.27				
<u>Department: Food and Beverage</u>						
Sandwiches	226	1,007.30	320.14	687.16	68.22	1.02%
Food and Beverage Totals:	226	1,007.30	320.14	687.16	68.22	1.02%
Tax:		70.66				
Total:		1,077.96				
<u>Department: Food and Beverage</u>						
Snacks	328	389.40	183.74	205.66	52.81	0.31%
Food and Beverage Totals:	328	389.40	183.74	205.66	52.81	0.31%
Tax:		31.07				
Total:		420.47				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 05/01/2024 - 12:00:00 am To: 05/31/2024 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Credit Card Surcharge						
Credit Card Surcharge	2061	1,293.83	0.00	1,293.83	100.00	1.93%
Credit Card Surcharge Totals:	2061	1,293.83	0.00	1,293.83	100.00	1.93%
Report Totals:		71,937.26	4,758.02	67,179.24	93.39	100.00%
Tax:		2,130.21				
Total:		74,067.47				

Cash	11,087.57	Amer Express	3,111.98
Check	11,782.00	Discover	1,446.55
Credit Book	179.11	Master Card	10,612.34
Gift Certificate	(2,314.34)	Visa	38,162.26
Credit Card	53,333.13		
Total:	74,067.47		53,333.13

Status Report Golf Course Operation

Golf Course

Spray greens every two weeks with foliar fertilizer and fungicide to keep them healthy.

Sprayed greens and collar with herbicide to control grassy weeds.

Continue watering as needed and fixing leaks.

Pump Station: Pump well was cleaned up from all dirt, shells, and debris inside water well.

20 sprinkler heads were ordered and received; they are replacing key areas where old sprinkler heads are not working 100%.

Clubhouse:

We had The Bears Tournament this past Saturday.

Upcoming tournaments – Southwest will be hosting their tournament on June 15.

Continuing to push Loyalty Program.

Sundowners due to weather we have had to cancel two, I have allocated some funds to get prizes to be raffled off on upcoming Sundowners.



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: June 3, 2024

MEETING DATE: June 10, 2024

FROM: Elva Guajardo, Administrative Assistant

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Board Comments

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Board comments if any.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Elva Guajardo
Sergio Alanis

Created/Initiated - 6/3/2024
Final Approval - 6/3/2024