



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, NOVEMBER 8, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for September 6, 2022- Regular Called Meeting.

B) Revenue and Expenditure Report for the months of August and September 2022.

C) Revenue Report for the month of October 2022.

D) Golf Course Operations Report for the month of November 2022.

E) Golf Course Renovations Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an**

AGENDA REGULAR MEETING
November 8, 2022

open meeting. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. RECONVENE: *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 4th day of November 2022 at 9:00 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 4th day of November, 2022



Hilda Pedraza
HILDA PEDRAZA, TRMC, CMC
CITY CLERK

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
SEPTEMBER 6, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, September 6, 2022, at 6:22 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Rudy Martinez
Carlos Villegas
Jaime Villarreal
Xavier Garcia

ABSENT MEMBERS: Hector Gomez
Michael Pacheco
George Gonzalez
Mario Lizcano

STAFF PRESENT: Michael Fernuik, Golf Course Manager
Myra Ledezma, Administrative Assistant

OTHERS: Sergio Alanis, Parks & Recreation Director
Patricia Rigney, City Attorney

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 6:22 p.m. Roll call established a quorum.

Board Member Jaime Villarreal moved to excuse absent members. Board Member Carlos Villegas seconded the motion and when put to a vote, it carried unanimously.

ITEM 2. ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES AUGUST 1, 2022 REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Carlos Villegas moved to approve the minutes. Board member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH JULY 2022

Chairman Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of July 2022. He stated revenues less expenditures through the month of July were -\$45,841.06 and progressive revenues less expenditures were at -\$208,141.33. There were no further comments.

C) GOLF COURSE OPERATION REPORT FOR THE MONTH OF SEPTEMBER

Chairman, Ricardo Medina, introduced the item.

Michael Fernuik, Golf Course Manager, informed the board on golf course operations. He stated, they received the fertilizer, and they were still working on the irrigation system. He further reported they were getting ready to do the pre emerge program for the fairways and roughs to get ready for the fall season. Lastly, Mr. Fernuik updated the board on upcoming tournament Saturday, September 24th, 2022, and stated sundowners would run until September 15, 2022.

Chairman Ricardo Medina asked how sundowners was going. Mr. Fernuik responded sundowners had averaged in the 20's high 30's with players.

D) GOLF COURSE RENOVATIONS PROJECT

Chairman, Ricardo Medina, introduced the item and reported on the golf course renovations project. He stated the City of Pharr hosted their budget workshop and still have concerns about the golf course project. He stated the plan was to wait until June 2023 and were undecided if they were going to do all the golf course or just the building itself.

Chairman Medina further stated other things were happening in the upcoming year and they would be informing everyone on the financial status. He reported the Golf Course project was not turned down and would.

ITEM 3. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 6:35 p.m., Chairman Medina stated the board would be entering

a closed session in accordance with Chapter 551 of the Texas Gov't. Code to discuss agenda items listed in the public portion of the agenda and pursuant to sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 4. RECONVENE: INTO REGULAR SESSION AND CONSIDER ACTION, IF NECESSARY, ON ANY ITEM(S) DISCUSSED IN CLOSED SESSION.

The time being 6:55 pm, Chairman Medina stated the committee would be resuming the open meeting.


ITEM 5. ADJOURNMENT

There being no other business to come before the board, Board Member Carlos Villegas **moved** to adjourn. Board Member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 6:55 p.m.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 6th OF SEPTEMBER, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative
Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
January	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
February	\$95,118.63	\$88,353.74	\$6,764.89	-\$32,768.26
March	\$129,764.08	\$100,939.64	\$28,824.44	-\$3,943.82
April	\$91,167.65	\$192,000.57	-\$100,832.92	-\$104,776.74
May	\$74,795.69	\$94,971.50	-\$20,175.81	-\$124,952.55
June	\$79,760.23	\$117,107.95	-\$37,347.72	-\$162,300.27
July	\$79,985.95	\$125,827.01	-\$45,841.06	-\$208,141.33
August	\$61,444.81	\$85,476.72	-\$24,031.91	-\$232,173.24
September	\$91,390.08	\$104,473.81	-\$13,083.73	-\$245,256.97
Totals	\$1,099,923.91	\$1,345,180.88	-\$245,256.97	

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 08/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	220.00	131,188.05	31,188.05	131.19 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	29,210.81	393,603.84	91,203.84	130.16 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	988.95	3,824.29	-2,075.71	35.18 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	316.00	3,535.50	3,535.50	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	15,162.71	219,739.91	16,539.91	108.14 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	4,039.46	51,552.80	2,452.80	105.00 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	2,982.00	43,730.00	6,730.00	118.19 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	3,092.35	64,810.06	19,810.06	144.02 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,343.00	16,906.00	206.00	101.23 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	2,328.76	43,045.22	7,245.22	120.24 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	504,816.63	-43,783.37	7.98 %
	Revenue Total:	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Expense							
75-51000-1100-000	SALARIES	601,100.00	622,100.00	37,282.84	492,701.95	129,398.05	20.80 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	19.11	9,434.11	-4,434.11	-88.68 %
75-51000-1105-000	F I C A	46,400.00	48,100.00	2,809.95	37,868.60	10,231.40	21.27 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	7,425.38	94,713.40	30,786.60	24.53 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	10,000.00	0.00	9,815.72	184.28	1.84 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	7.05	7,538.63	-2,638.63	-53.85 %
75-51000-1110-000	UNIFORMS	5,000.00	4,100.00	121.80	3,742.26	357.74	8.73 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	3,479.80	43,928.52	-6,828.52	-18.41 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	16.75	219.22	180.78	45.20 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	75.00	933.36	666.64	41.67 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	3,900.00	148.24	3,860.97	39.03	1.00 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	57.30	42.70	42.70 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02	36.67 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	417.34	19,380.12	-7,180.12	-58.85 %
75-51000-2207-000	CHEMICALS	29,900.00	30,600.00	1,422.77	28,572.28	2,027.72	6.63 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,800.00	444.01	26,617.36	182.64	0.68 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	18,600.00	1,277.61	17,087.74	1,512.26	8.13 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	30,800.00	2,367.21	30,113.53	686.47	2.23 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	37,600.00	5,484.85	41,428.65	-3,828.65	-10.18 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	3,300.00	0.00	1,460.75	1,839.25	55.73 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	28,300.00	1,512.60	27,858.59	441.41	1.56 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	33,500.00	5,175.03	27,957.81	5,542.19	16.54 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	32,800.00	2,317.76	29,308.37	3,491.63	10.65 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	58.31	437.80	62.20	12.44 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	60,400.00	626.46	54,868.24	5,531.76	9.16 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,000.00	157.77	2,185.78	814.22	27.14 %
75-51000-5502-000	ADVERTISING	5,500.00	2,700.00	0.00	2,657.94	42.06	1.56 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	1,400.00	79.19	1,402.08	-2.08	-0.15 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	4,900.00	436.80	4,801.22	98.78	2.02 %
75-51000-5507-000	UTILITIES	9,200.00	8,400.00	1,361.36	7,735.69	664.31	7.91 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	3,138.87	31,945.57	-2,845.57	-9.78 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00	0.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	7,800.00	0.00	7,367.05	432.95	5.55 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,307.40	29,322.23	-3,622.23	-14.09 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-5.72	-6.54	6.54	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	19,500.00	4,273.55	15,385.18	4,114.82	21.10 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 08/31/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-6605-000	0.00	0.00	0.00	17.59	-17.59	0.00 %
75-51000-6606-000	0.00	0.00	0.00	7.67	-7.67	0.00 %
75-51000-7701-000	42,100.00	42,100.00	1,164.83	55,576.78	-13,476.78	-32.01 %
75-51000-7703-000	4,000.00	4,000.00	72.80	4,182.72	-182.72	-4.57 %
75-51000-8804-000	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-8806-000	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
75-51000-9980-001	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
Expense Total:	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %
Report Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Revenue Total:	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Expense						
	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Expense Total:	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %
Report Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	594	14,850.00	0.00	14,850.00	100.00	27.04%
18 Junior Fee	7	84.00	0.00	84.00	100.00	0.15%
9 Green Fee	340	5,440.00	0.00	5,440.00	100.00	9.91%
9 Junior Fee	9	81.00	0.00	81.00	100.00	0.15%
Twilight Green Fee	377	5,655.00	0.00	5,655.00	100.00	10.30%
Raincheck GREEN FEE	6	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	30	600.00	0.00	600.00	100.00	1.09%
Promo Green Fee 9/18	42	0.00	0.00	0.00	0.00	0.00%
High School	26	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	116	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	3	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	4	44.00	0.00	44.00	100.00	0.08%
TOURNAMENT GREEN FEE	107	1,704.00	0.00	1,704.00	100.00	3.10%
SUNDOWNER GREEN FEE-NM	87	752.81	0.00	752.81	100.00	1.37%
VOLUNTEER RD.	4	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1752	29,210.81	0.00	29,210.81	100.00	53.19%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	642	7,119.78	0.00	7,119.78	100.00	12.97%
9 Hole Shared Cart	378	2,793.42	0.00	2,793.42	100.00	5.09%
Spectator Cart Fee	21	465.57	0.00	465.57	100.00	0.85%
ANNUAL SHARED CART	18	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	7	51.73	0.00	51.73	100.00	0.09%
SUNDOWNER SHARED CART	88	406.56	0.00	406.56	100.00	0.74%
Promo Shared Cart 9/18	34	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	8	88.72	0.00	88.72	100.00	0.16%
Twilight Cart Fee	377	4,180.93	0.00	4,180.93	100.00	7.61%
RAINCHECK SHARED CART	5	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	4	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1582	15,106.71	0.00	15,106.71	100.00	27.51%
Tax:		1,241.29				
Total:		16,348.00				
<u>Department: Driving Range</u>						
Small Bucket	206	824.00	0.00	824.00	100.00	1.50%
Large Bucket	269	2,152.00	0.00	2,152.00	100.00	3.92%
RANGE BUCKET MEMBERSHIP	42	0.00	0.00	0.00	0.00	0.00%
Hot Sack Warm Up 20 Balls	3	6.00	0.00	6.00	100.00	0.01%
Driving Range Totals:	520	2,982.00	0.00	2,982.00	100.00	5.43%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	220.00	0.00	220.00	100.00	0.40%
CLUB RENTAL 9 HOLES	8	96.00	0.00	96.00	100.00	0.17%
Club Rentals Totals:	19	316.00	0.00	316.00	100.00	0.58%
Tax:		26.07				
Total:		342.07				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	7	56.00	0.00	56.00	100.00	0.10%
ANNUAL PRIVATE CART ROUND	98	0.00	0.00	0.00	0.00	0.00%
Private Carts Totals:	105	56.00	0.00	56.00	100.00	0.10%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1343	1,343.00	0.00	1,343.00	100.00	2.45%
Improvement Fund Totals:	1343	1,343.00	0.00	1,343.00	100.00	2.45%
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	88	704.00	0.00	704.00	100.00	1.28%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Tournament Outtings</u>						
Tournament Outtings Totals:	88	704.00	0.00	704.00	100.00	1.28%
<u>Department: Memberships</u>						
18 Punch Card (10 Rounds)	1	220.00	0.00	220.00	100.00	0.40%
Memberships Totals:	1	220.00	0.00	220.00	100.00	0.40%
<u>Department: Mexican Food</u>						
Burritos	1	1.39	0.00	1.39	100.00	0.00%
Mexican Food Totals:	1	1.39	0.00	1.39	100.00	0.00%
Tax:		0.11				
Total:		1.50				
<u>Department: Sandwiches</u>						
Cold Sandwiches	12	33.24	12.96	20.28	61.01	0.04%
Sundowner Plate	1	269.00	0.00	269.00	100.00	0.49%
Sandwiches Totals:	13	302.24	12.96	289.28	95.71	0.53%
Tax:		24.95				
Total:		327.19				
<u>Department: Breakfast</u>						
Breakfast Taco	4	6.48	2.64	3.84	59.26	0.01%
Breakfast Totals:	4	6.48	2.64	3.84	59.26	0.01%
Tax:		0.52				
Total:		7.00				
<u>Department: Beverages</u>						
Bottled Water	99	137.61	7.92	129.69	94.24	0.24%
Beverages Totals:	99	137.61	7.92	129.69	94.24	0.24%
Tax:		11.13				
Total:		148.74				
<u>Department: Merchandise</u>						
CAPS, MENS	12	344.52	189.94	154.58	44.87	0.28%
GLOVES	24	381.76	175.26	206.50	54.09	0.38%
GOLF BALLS	154	1,398.14	1,055.69	342.45	24.49	0.62%
GOLF CLUBS, METALWOODS	1	300.00	324.00	(24.00)	(8.00)	(0.04)%
HEADCOVERS	3	104.85	56.85	48.00	45.78	0.09%
JACKETS, MENS	1	54.95	32.25	22.70	41.31	0.04%
MISCELLANEOUS	8	66.64	31.40	35.24	52.88	0.06%
SHIRTS, MENS	5	175.33	135.70	39.63	22.60	0.07%
SPIKES	1	17.99	10.00	7.99	44.41	0.01%
SUNGLASSES	4	119.80	62.56	57.24	47.78	0.10%
TEES	26	62.52	31.60	30.92	49.46	0.06%
TOWELS	3	65.85	33.00	32.85	49.89	0.06%
Merchandise Totals:	242	3,092.35	2,138.25	954.10	30.85	1.74%
Tax:		255.14				
Total:		3,347.49				
<u>Department: Expanded Inventory</u>						
Beer & Wine	902	2,328.76	979.45	1,349.31	57.94	2.46%
Expanded Inventory Totals:	902	2,328.76	979.45	1,349.31	57.94	2.46%
Tax:		192.49				
Total:		2,521.25				
<u>Department: Expanded Inventory</u>						
Beverages	1041	1,707.52	613.97	1,093.55	64.04	1.99%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Expanded Inventory</u>						
Expanded Inventory Totals:	1041	1,707.52	613.97	1,093.55	64.04	1.99%
Tax:		141.27				
Total:		1,848.79				
<u>Department: Expanded Inventory</u>						
Breakfast	406	600.76	244.73	356.03	59.26	0.65%
Expanded Inventory Totals:	406	600.76	244.73	356.03	59.26	0.65%
Tax:		48.50				
Total:		649.26				
<u>Department: Expanded Inventory</u>						
Mexican Food	42	77.70	34.44	43.26	55.68	0.08%
Expanded Inventory Totals:	42	77.70	34.44	43.26	55.68	0.08%
Tax:		6.31				
Total:		84.01				
<u>Department: Expanded Inventory</u>						
Sandwiches	167	764.50	226.20	538.30	70.41	0.98%
Expanded Inventory Totals:	167	764.50	226.20	538.30	70.41	0.98%
Tax:		63.05				
Total:		827.55				
<u>Department: Expanded Inventory</u>						
Snacks	355	441.26	224.85	216.41	49.04	0.39%
Expanded Inventory Totals:	355	441.26	224.85	216.41	49.04	0.39%
Tax:		34.89				
Total:		476.15				
Report Totals:		59,399.09	4,485.41	54,913.68	92.45	100.00%
Tax:		2,045.72				
Total:		61,444.81				

Cash	13,685.54	Amer Express	2,824.76
Check	1,704.00	Discover	853.53
Credit Book	347.60	Master Card	11,578.01
Credit Card	45,707.67	Visa	30,451.37
Total:	61,444.81		45,707.67



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 09/30/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	9,700.00	140,888.05	40,888.05	140.89 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	31,561.23	425,165.07	122,765.07	140.60 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	2,017.23	5,841.52	-58.48	0.99 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	280.00	3,815.50	3,815.50	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	16,745.75	236,485.66	33,285.66	116.38 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	5,501.82	57,054.62	7,954.62	116.20 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	3,666.00	47,396.00	10,396.00	128.10 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	14,779.77	79,589.83	34,589.83	176.87 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,194.00	18,100.00	1,400.00	108.38 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	4,432.60	47,477.82	11,677.82	132.62 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	-165,500.53	339,316.10	-209,283.90	38.15 %
	Revenue Total:	1,320,500.00	1,343,700.00	-75,622.13	1,401,130.17	57,430.17	4.27 %
Expense							
75-51000-1100-000	SALARIES	601,100.00	622,100.00	39,007.18	531,709.13	90,390.87	14.53 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	1,248.62	10,682.73	-5,682.73	-113.65 %
75-51000-1105-000	F I C A	46,400.00	48,100.00	3,031.77	40,900.37	7,199.63	14.97 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	8,042.19	102,755.59	22,744.41	18.12 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	10,000.00	0.00	9,815.72	184.28	1.84 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	8.84	7,547.47	-2,647.47	-54.03 %
75-51000-1110-000	UNIFORMS	5,000.00	4,100.00	283.26	4,025.52	74.48	1.82 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	3,749.73	47,678.25	-10,578.25	-28.51 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	17.42	236.64	163.36	40.84 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	78.00	1,011.36	588.64	36.79 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	3,900.00	440.96	4,301.93	-401.93	-10.31 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	57.30	42.70	42.70 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	436.98	816.96	-216.96	-36.16 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	1,043.58	20,423.70	-8,223.70	-67.41 %
75-51000-2207-000	CHEMICALS	29,900.00	30,600.00	1,451.56	30,023.84	576.16	1.88 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,800.00	60.85	26,678.21	121.79	0.45 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	18,600.00	1,493.66	18,581.40	18.60	0.10 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	30,800.00	2,200.28	32,313.81	-1,513.81	-4.91 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	37,600.00	2,390.31	43,818.96	-6,218.96	-16.54 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	3,300.00	1,847.91	3,308.66	-8.66	-0.26 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	28,300.00	580.00	28,438.59	-138.59	-0.49 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	33,500.00	5,300.33	33,258.14	241.86	0.72 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	32,800.00	3,303.17	32,611.54	188.46	0.57 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	42.39	480.19	19.81	3.96 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	60,400.00	5,522.20	60,390.44	9.56	0.02 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,000.00	770.91	2,956.69	43.31	1.44 %
75-51000-5502-000	ADVERTISING	5,500.00	2,700.00	0.00	2,657.94	42.06	1.56 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	1,400.00	0.00	1,402.08	-2.08	-0.15 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	4,900.00	61.80	4,863.02	36.98	0.75 %
75-51000-5507-000	UTILITIES	9,200.00	8,400.00	834.14	8,569.83	-169.83	-2.02 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	3,068.74	35,014.31	-5,914.31	-20.32 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00	0.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	7,800.00	154.50	7,521.55	278.45	3.57 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,822.20	32,144.43	-6,444.43	-25.08 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-0.88	-7.42	7.42	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	19,500.00	2,001.55	17,386.73	2,113.27	10.84 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 09/30/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-6605-000	0.00	0.00	0.00	17.59	-17.59	0.00 %
75-51000-6606-000	0.00	0.00	0.00	7.67	-7.67	0.00 %
75-51000-7701-000	42,100.00	42,100.00	12,403.27	67,980.05	-25,880.05	-61.47 %
75-51000-7703-000	4,000.00	4,000.00	776.39	4,959.11	-959.11	-23.98 %
75-51000-8804-000	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-8806-000	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
75-51000-9980-001	0.00	0.00	-389,000.00	0.00	0.00	0.00 %
Expense Total:	1,320,500.00	1,343,700.00	-284,526.19	1,403,021.73	-59,321.73	-4.41 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	208,904.06	-1,891.56	-1,891.56	0.00 %
Report Surplus (Deficit):	0.00	0.00	208,904.06	-1,891.56	-1,891.56	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,320,500.00	1,343,700.00	-75,622.13	1,401,130.17	57,430.17	4.27 %
Revenue Total:	1,320,500.00	1,343,700.00	-75,622.13	1,401,130.17	57,430.17	4.27 %
Expense						
	1,320,500.00	1,343,700.00	-284,526.19	1,403,021.73	-59,321.73	-4.41 %
Expense Total:	1,320,500.00	1,343,700.00	-284,526.19	1,403,021.73	-59,321.73	-4.41 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	208,904.06	-1,891.56	-1,891.56	0.00 %
Report Surplus (Deficit):	0.00	0.00	208,904.06	-1,891.56	-1,891.56	0.00 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 09/01/2022 - 12:00:00 am To: 09/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
Department: Green Fee						
18 Green Fee	635	15,875.00	0.00	15,875.00	100.00	21.27%
18 Junior Fee	12	144.00	0.00	144.00	100.00	0.19%
9 Green Fee	267	4,272.00	0.00	4,272.00	100.00	5.72%
9 Junior Fee	7	63.00	0.00	63.00	100.00	0.08%
Twilight Green Fee	245	3,675.00	0.00	3,675.00	100.00	4.92%
Group Rate Fee	42	840.00	0.00	840.00	100.00	1.13%
Promo Green Fee 9/18	52	0.00	0.00	0.00	0.00	0.00%
High School	82	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	166	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	6	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	2	22.00	0.00	22.00	100.00	0.03%
TOUNAMENT GREEN FEE	184	6,072.00	0.00	6,072.00	100.00	8.13%
SUNDOWNER GREEN FEE-NM	65	519.23	0.00	519.23	100.00	0.70%
VOLUNTEER RD.	17	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1782	31,482.23	0.00	31,482.23	100.00	42.17%
Department: Cart Fee						
18 Hole Shared Cart	716	7,940.44	0.00	7,940.44	100.00	10.64%
9 Hole Shared Cart	297	2,194.83	0.00	2,194.83	100.00	2.94%
Spectator Cart Fee	1	22.17	0.00	22.17	100.00	0.03%
ANNUAL SHARED CART	28	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	2	14.78	0.00	14.78	100.00	0.02%
SUNDOWNER SHARED CART	65	300.30	0.00	300.30	100.00	0.40%
Promo Shared Cart 9/18	40	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	7	77.63	0.00	77.63	100.00	0.10%
Twilight Cart Fee	239	2,649.60	0.00	2,649.60	100.00	3.55%
VOLUNTEER SHARED CART	17	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1412	13,199.75	0.00	13,199.75	100.00	17.68%
Tax:		1,084.26				
Total:		14,284.01				
Department: Driving Range						
Small Bucket	148	592.00	0.00	592.00	100.00	0.79%
Large Bucket	185	1,480.00	0.00	1,480.00	100.00	1.98%
School Practice Fee	1	1,125.00	0.00	1,125.00	100.00	1.51%
RANGE BUCKET MEMBERSHIP	33	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	2	400.00	0.00	400.00	100.00	0.54%
Hot Sack Warm Up 20 Balls	2	4.00	0.00	4.00	100.00	0.01%
10 LGE BUCKET PUNCH CARD	1	65.00	0.00	65.00	100.00	0.09%
Driving Range Totals:	372	3,666.00	0.00	3,666.00	100.00	4.91%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	11	220.00	0.00	220.00	100.00	0.29%
CLUB RENTAL 9 HOLES	5	60.00	0.00	60.00	100.00	0.08%
Club Rentals Totals:	16	280.00	0.00	280.00	100.00	0.38%
Tax:		23.10				
Total:		303.10				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	7	56.00	0.00	56.00	100.00	0.08%
ANNUAL PRIVATE CART ROUND	131	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	2	350.00	0.00	350.00	100.00	0.47%
ANNUAL PRIVATE CART FEE	5	3,000.00	0.00	3,000.00	100.00	4.02%
MONTHLY PRIVATE CART FEE	2	140.00	0.00	140.00	100.00	0.19%
Private Carts Totals:	147	3,546.00	0.00	3,546.00	100.00	4.75%
Department: Handicap Fees						

Daily Sales Detail Report

Total Club Sales (1)

From: 09/01/2022 - 12:00:00 am To: 09/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Handicap Fees						
Handicap Fee	2	79.00	0.00	79.00	100.00	0.11%
Handicap Fees Totals:	2	79.00	0.00	79.00	100.00	0.11%
Department: Surcharges						
Beverage Surcharge	1	300.00	0.00	300.00	100.00	0.40%
Surcharges Totals:	1	300.00	0.00	300.00	100.00	0.40%
Department: Improvement Fund						
IMPROVEMENT FUND	1194	1,194.00	0.00	1,194.00	100.00	1.60%
Improvement Fund Totals:	1194	1,194.00	0.00	1,194.00	100.00	1.60%
Department: Tournament Outtings						
Sundowner Prize Money	65	520.00	0.00	520.00	100.00	0.70%
Tournament Outtings Totals:	65	520.00	0.00	520.00	100.00	0.70%
Department: Memberships						
ANNUAL SINGLE	5	5,500.00	0.00	5,500.00	100.00	7.37%
ANNUAL COUPLE	1	1,700.00	0.00	1,700.00	100.00	2.28%
3 MONTH COUPLE	1	925.00	0.00	925.00	100.00	1.24%
9 Hole Punch Card (25)	1	365.00	0.00	365.00	100.00	0.49%
18 Hole Punch Card (25)	1	550.00	0.00	550.00	100.00	0.74%
18 Punch Card (10 Rounds)	3	660.00	0.00	660.00	100.00	0.88%
Memberships Totals:	12	9,700.00	0.00	9,700.00	100.00	12.99%
Department: Sandwiches						
Cold Sandwiches	14	38.78	15.12	23.66	61.01	0.03%
BLT Basket	1	4.62	0.00	4.62	100.00	0.01%
Sundowner Plate	1	240.90	0.00	240.90	100.00	0.32%
Inmate Sandwiches	200	150.00	0.00	150.00	100.00	0.20%
Sandwiches Totals:	216	434.30	15.12	419.18	96.52	0.56%
Tax:		23.47				
Total:		457.77				
Department: Breakfast						
Breakfast Taco	6	9.72	3.96	5.76	59.26	0.01%
Breakfast Totals:	6	9.72	3.96	5.76	59.26	0.01%
Tax:		0.79				
Total:		10.51				
Department: Beverages						
Bottled Water	139	193.21	11.12	182.09	94.24	0.24%
Beverages Totals:	139	193.21	11.12	182.09	94.24	0.24%
Tax:		15.74				
Total:		208.95				
Department: Beer & Wine						
Corona Beer	1	2.31	0.00	2.31	100.00	0.00%
Glass of Wine	1	2.77	0.00	2.77	100.00	0.00%
Beer & Wine Totals:	2	5.08	0.00	5.08	100.00	0.01%
Tax:		0.42				
Total:		5.50				
Department: Banquets						
Tournament Foods	1	1,200.00	0.00	1,200.00	100.00	1.61%
Banquets Totals:	1	1,200.00	0.00	1,200.00	100.00	1.61%
Department: Merchandise						
CAPS, MENS	18	4,472.78	2,904.37	1,568.41	35.07	2.10%
GLOVES	28	446.72	211.23	235.49	52.72	0.32%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 09/01/2022 - 12:00:00 am To: 09/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Merchandise</u>						
GOLF BALLS	172	7,552.87	5,955.87	1,597.00	21.14	2.14%
GOLF CLUBS, METALWOODS	1	279.99	233.58	46.41	16.58	0.06%
GOLF CLUBS, PUTTERS	1	135.00	135.00	0.00	0.00	0.00%
HEADCOVERS	2	69.90	37.90	32.00	45.78	0.04%
MISCELLANEOUS	13	102.47	52.45	50.02	48.81	0.07%
SHIRTS, MENS	9	1,531.61	948.47	583.14	38.07	0.78%
SUNGLASSES	4	107.80	56.92	50.88	47.20	0.07%
TEES	14	26.73	13.90	12.83	48.00	0.02%
UMBRELLAS	2	53.90	33.84	20.06	37.22	0.03%
Merchandise Totals:	264	14,779.77	10,583.53	4,196.24	28.39	5.62%
Tax:		1,219.39				
Total:		15,999.16				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1686	4,427.52	1,858.39	2,569.13	58.03	3.44%
Expanded Inventory Totals:	1686	4,427.52	1,858.39	2,569.13	58.03	3.44%
Tax:		365.69				
Total:		4,793.21				
<u>Department: Expanded Inventory</u>						
Beverages	1068	1,783.38	659.09	1,124.29	63.04	1.51%
Expanded Inventory Totals:	1068	1,783.38	659.09	1,124.29	63.04	1.51%
Tax:		147.57				
Total:		1,930.95				
<u>Department: Expanded Inventory</u>						
Breakfast	417	606.52	247.68	358.84	59.16	0.48%
Expanded Inventory Totals:	417	606.52	247.68	358.84	59.16	0.48%
Tax:		49.16				
Total:		655.68				
<u>Department: Expanded Inventory</u>						
Mexican Food	17	35.15	15.58	19.57	55.68	0.03%
Expanded Inventory Totals:	17	35.15	15.58	19.57	55.68	0.03%
Tax:		2.88				
Total:		38.03				
<u>Department: Expanded Inventory</u>						
Sandwiches	147	599.65	161.24	438.41	73.11	0.59%
Expanded Inventory Totals:	147	599.65	161.24	438.41	73.11	0.59%
Tax:		49.50				
Total:		649.15				
<u>Department: Expanded Inventory</u>						
Snacks	272	339.89	174.34	165.55	48.71	0.22%
Expanded Inventory Totals:	272	339.89	174.34	165.55	48.71	0.22%
Tax:		26.94				
Total:		366.83				
Report Totals:		88,381.17	13,730.05	74,651.12	84.46	100.00%
Tax:		3,008.91				
Total:		91,390.08				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 09/01/2022 - 12:00:00 am To: 09/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	14,558.14	Amer Express		3,133.13	
Check	25,067.52	Discover		842.27	
Credit Book	602.98	Master Card		14,169.73	
Gift Certificate	100.00	Visa		32,916.31	
Credit Card	51,061.44				
Total:	91,390.08			51,061.44	



AGENDA MEMORANDUM

BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: November 2, 2022

MEETING DATE: November 8, 2022

FROM: Myra Ledezma, Administrative Assistant Golf Course

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Revenue Report for the month of October 2022.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Staff would like to update the board on revenue for the month of October.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Myra Ledezma
Sergio Alanis

Created/Initiated - 11/2/2022
Final Approval - 11/3/2022



Revenue History Summary

Revenue	FY 2019-2020	FY 2020-2021	FY 2021-2022	FY 2022-2023
October	\$55,852.15	\$63,300.90	\$82,368.21	\$83,809.49
November	\$104,838.61	\$85,804.78	\$118,712.10	
December	\$77,414.19	\$84,071.00	\$107,549.11	
January	\$101,170.14	\$85,219.67	\$87,867.37	
February	\$90,427.36	\$74,044.15	\$95,118.63	
March	\$88,088.32	\$105,721.61	\$129,764.08	
April	\$30,483.13	\$93,694.65	\$91,167.65	
May	\$56,628.41	\$65,013.72	\$74,795.69	
June	\$52,666.73	\$58,617.87	\$79,760.23	
July	\$46,318.48	\$66,328.85	\$79,985.95	
August	\$56,051.97	\$58,787.43	\$61,444.81	
September	\$54,410.92	\$74,748.87	\$91,390.08	
	\$814,350.41	\$915,353.50	\$1,099,923.91	\$83,809.49



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2022-09/2023 Period Ending: 10/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	1,650.00	1,650.00	-98,350.00	98.35 %
75-4-4662-000	GOLF COURSE - GREEN FEES	377,200.00	377,200.00	19,977.00	19,977.00	-357,223.00	94.70 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	63.16	63.16	-5,836.84	98.93 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	200.00	200.00	200.00	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	9,421.00	9,421.00	-193,779.00	95.36 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	2,103.54	2,103.54	-46,996.46	95.72 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	1,857.00	1,857.00	-35,143.00	94.98 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	1,552.96	1,552.96	-43,447.04	96.55 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	741.00	741.00	-15,959.00	95.56 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	1,887.06	1,887.06	-33,912.94	94.73 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	473,800.00	473,800.00	39,483.33	39,483.33	-434,316.67	91.67 %
	Revenue Total:	1,343,700.00	1,343,700.00	78,936.05	78,936.05	-1,264,763.95	94.13 %
	Fund: 75 - PHARR GOLF COURSE FUND Total:	1,343,700.00	1,343,700.00	78,936.05	78,936.05	-1,264,763.95	94.13 %
	Report Total:	1,343,700.00	1,343,700.00	78,936.05	78,936.05	-1,264,763.95	94.13 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2022 - 12:00:00 am To: 10/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
Department: Green Fee						
18 Green Fee	772	19,300.00	0.00	19,300.00	100.00	25.21%
18 Junior Fee	7	84.00	0.00	84.00	100.00	0.11%
9 Green Fee	319	5,104.00	0.00	5,104.00	100.00	6.67%
9 Junior Fee	22	198.00	0.00	198.00	100.00	0.26%
Twilight Green Fee	348	5,220.00	0.00	5,220.00	100.00	6.82%
Raincheck GREEN FEE	3	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	30	600.00	0.00	600.00	100.00	0.78%
Promo Green Fee 9/18	54	0.00	0.00	0.00	0.00	0.00%
High School	82	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	260	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	5	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	11	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	152	5,320.00	0.00	5,320.00	100.00	6.95%
VOLUNTEER RD.	19	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	2084	35,826.00	0.00	35,826.00	100.00	46.80%
Department: Cart Fee						
18 Hole Shared Cart	789	8,750.01	0.00	8,750.01	100.00	11.43%
9 Hole Shared Cart	385	2,845.15	0.00	2,845.15	100.00	3.72%
Spectator Cart Fee	38	835.07	0.00	835.07	100.00	1.09%
ANNUAL SHARED CART	13	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	2	14.78	0.00	14.78	100.00	0.02%
Promo Shared Cart 9/18	52	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	5	55.45	0.00	55.45	100.00	0.07%
Twilight Cart Fee	348	3,859.32	0.00	3,859.32	100.00	5.04%
VOLUNTEER SHARED CART	19	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1651	16,359.78	0.00	16,359.78	100.00	21.37%
Tax:		1,344.22				
Total:		17,704.00				
Department: Driving Range						
Small Bucket	194	960.00	0.00	960.00	100.00	1.25%
Large Bucket	274	2,457.00	0.00	2,457.00	100.00	3.21%
RANGE BUCKET MEMBERSHIP	45	0.00	0.00	0.00	0.00	0.00%
Value Added Small Range	1	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	2	500.00	0.00	500.00	100.00	0.65%
Hot Sack Warm Up 20 Balls	3	9.00	0.00	9.00	100.00	0.01%
Driving Range Totals:	519	3,926.00	0.00	3,926.00	100.00	5.13%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	14	280.00	0.00	280.00	100.00	0.37%
CLUB RENTAL 9 HOLES	18	216.00	0.00	216.00	100.00	0.28%
Club Rentals Totals:	32	496.00	0.00	496.00	100.00	0.65%
Tax:		40.92				
Total:		536.92				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	15	120.00	0.00	120.00	100.00	0.16%
ANNUAL PRIVATE CART ROUND	250	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	7	1,225.00	0.00	1,225.00	100.00	1.60%
ANNUAL PRIVATE CART FEE	2	1,200.00	0.00	1,200.00	100.00	1.57%
MONTHLY PRIVATE CART FEE	1	70.00	0.00	70.00	100.00	0.09%
Private Carts Totals:	275	2,615.00	0.00	2,615.00	100.00	3.42%
Department: Handicap Fees						
Handicap Fee	1	33.00	0.00	33.00	100.00	0.04%
Handicap Fees Totals:	1	33.00	0.00	33.00	100.00	0.04%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2022 - 12:00:00 am To: 10/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Credit Book Setup</u>						
PGA Trade In Allowance	1	82.80	0.00	82.80	100.00	0.11%
Credit Book Setup Totals:	1	82.80	0.00	82.80	100.00	0.11%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1464	1,464.00	0.00	1,464.00	100.00	1.91%
Improvement Fund Totals:	1464	1,464.00	0.00	1,464.00	100.00	1.91%
<u>Department: Memberships</u>						
ANNUAL SINGLE	2	2,200.00	0.00	2,200.00	100.00	2.87%
ANNUAL COUPLE	1	1,700.00	0.00	1,700.00	100.00	2.22%
3 MONTH COUPLE	5	4,625.00	0.00	4,625.00	100.00	6.04%
9 Hole Punch Card (25)	1	365.00	0.00	365.00	100.00	0.48%
18 Hole Punch Card (25)	1	550.00	0.00	550.00	100.00	0.72%
1 Mo Single April-Dec	1	200.00	0.00	200.00	100.00	0.26%
18 Punch Card (10 Rounds)	2	440.00	0.00	440.00	100.00	0.57%
Memberships Totals:	13	10,080.00	0.00	10,080.00	100.00	13.17%
<u>Department: Mexican Food</u>						
Burritos	3	4.17	0.00	4.17	100.00	0.01%
Mexican Food Totals:	3	4.17	0.00	4.17	100.00	0.01%
Tax:		0.33				
Total:		4.50				
<u>Department: Sandwiches</u>						
Cheeseburger Basket	1	6.00	0.00	6.00	100.00	0.01%
Cold Sandwiches	16	44.32	17.28	27.04	61.01	0.04%
Cheeseburger	1	4.39	0.00	4.39	100.00	0.01%
Sandwiches Totals:	18	54.71	17.28	37.43	68.42	0.05%
Tax:		4.54				
Total:		59.25				
<u>Department: Breakfast</u>						
Breakfast Taco	25	40.50	16.50	24.00	59.26	0.03%
Tacos after 11 AM	7	4.83	4.62	0.21	4.35	0.00%
Breakfast Totals:	32	45.33	21.12	24.21	53.41	0.03%
Tax:		1.07				
Total:		46.40				
<u>Department: Beverages</u>						
Energy Drink	1	2.31	1.42	0.89	38.53	0.00%
Gatorade	1	1.85	0.62	1.23	66.49	0.00%
Bottled Water	78	108.42	6.24	102.18	94.24	0.13%
16 oz. Coffee	3	5.52	0.00	5.52	100.00	0.01%
12 oz. Coffee	3	4.17	0.00	4.17	100.00	0.01%
Can Sodas	1	1.15	0.30	0.85	73.91	0.00%
Beverages Totals:	87	123.42	8.58	114.84	93.05	0.15%
Tax:		9.88				
Total:		133.30				
<u>Department: Merchandise</u>						
BAGS	1	179.95	130.00	49.95	27.76	0.07%
CAPS, MENS	13	337.71	169.70	168.01	49.75	0.22%
GLOVES	22	350.78	167.02	183.76	52.39	0.24%
GOLF BALLS	106	1,112.75	805.50	307.25	27.61	0.40%
GOLF CLUBS, METALWOODS	1	349.99	281.59	68.40	19.54	0.09%
GOLF CLUBS, PUTTERS	1	199.00	184.50	14.50	7.29	0.02%
HEADCOVERS	2	69.90	37.90	32.00	45.78	0.04%
JACKETS, LADIES	1	59.95	38.50	21.45	35.78	0.03%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 10/01/2022 - 12:00:00 am To: 10/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Merchandise</u>						
JACKETS, MENS	1	59.95	33.50	26.45	44.12	0.03%
MISCELLANEOUS	10	78.50	33.75	44.75	57.01	0.06%
SHIRTS, MENS	5	175.83	120.84	54.99	31.27	0.07%
SHOES, MENS	1	99.95	60.00	39.95	39.97	0.05%
SPIKES	2	23.98	13.30	10.68	44.54	0.01%
SUNGLASSES	5	113.75	61.28	52.47	46.13	0.07%
TEES	14	26.73	13.90	12.83	48.00	0.02%
TOWELS	1	21.95	11.00	10.95	49.89	0.01%
Merchandise Totals:	186	3,260.67	2,162.28	1,098.39	33.69	1.43%
Tax:		268.98				
Total:		3,529.65				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1253	3,368.63	1,327.37	2,041.26	60.60	2.67%
Expanded Inventory Totals:	1253	3,368.63	1,327.37	2,041.26	60.60	2.67%
Tax:		279.03				
Total:		3,647.66				
<u>Department: Expanded Inventory</u>						
Beverages	1036	1,641.72	584.29	1,057.43	64.41	1.38%
Expanded Inventory Totals:	1036	1,641.72	584.29	1,057.43	64.41	1.38%
Tax:		135.76				
Total:		1,777.48				
<u>Department: Expanded Inventory</u>						
Breakfast	528	794.48	324.19	470.29	59.19	0.61%
Expanded Inventory Totals:	528	794.48	324.19	470.29	59.19	0.61%
Tax:		64.21				
Total:		858.69				
<u>Department: Expanded Inventory</u>						
Mexican Food	87	233.98	96.54	137.44	58.74	0.18%
Expanded Inventory Totals:	87	233.98	96.54	137.44	58.74	0.18%
Tax:		19.28				
Total:		253.26				
<u>Department: Expanded Inventory</u>						
Sandwiches	147	682.93	206.69	476.24	69.73	0.62%
Expanded Inventory Totals:	147	682.93	206.69	476.24	69.73	0.62%
Tax:		56.38				
Total:		739.31				
<u>Department: Expanded Inventory</u>						
Snacks	355	456.28	245.88	210.40	46.11	0.27%
Expanded Inventory Totals:	355	456.28	245.88	210.40	46.11	0.27%
Tax:		35.99				
Total:		492.27				
Report Totals:		81,548.90	4,994.22	76,554.68	93.88	100.00%
Tax:		2,260.59				
Total:		83,809.49				

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 10/01/2022 - 12:00:00 am To: 10/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	17,256.11	Amer Express		3,527.76	
Check	3,302.80	Discover		1,038.96	
Credit Book	327.66	Master Card		17,303.86	
Credit Card	62,922.92	Visa		41,052.34	
Total:	83,809.49			62,922.92	

Status Report November '22 Golf Course Operation.

Other

- Routine golf course maintenance continues.
- Needed irrigation repairs are on hold due to parts availability.
- Bridge repair on #15 should be complete with paint by mid-November.
- Median clean up and palm tree trimming on Hall Acres and around clubhouse is complete.
- Green samples were taken from #8, #12, #17, as a preventative measure to make sure our program is correct, and the greens are healthy. The sample report showed we are still battling high sodium levels, which is caused from our irrigation water. Recommendation is to increase our calcium and potassium applications more than we already do.

Clubhouse

The Reynosa Maquila Tournament held on Saturday September 24th, had a turnout of 184 players. Shotgun start happened at 8:30am and wrapped up around 5:00pm concluding with the door prize give away. There were sponsors on every hole except one. We received permission from the Plantation Homeowners Association to use their main entrance to bring in the semi-trucks and trailers They were most accommodating. Paradise Resort Estates allowed us to use their parking lot located on Hall Acres as overflow parking. This year 49 vehicles used the overflow parking and there was shuttle service provided for the golfers. Both the HOA and Paradise Resort were sent emails thanking them for the assistance.

Winter Texan Leagues will begin the first and second week of November. Tuesday Ladies League Nov. 1st, Wednesday Men's League Nov. 9th, and Thursday Couples League Nov. 10th.

Snapshot of this past fiscal year's activity compared to prior year showed rounds of golf up by 5200 rounds. This was due to the return of our Winter Texan traffic in the months of December thru March and higher green fee rounds in May, June, July. Also, all golf revenue streams showed an increase which includes green fees/cart fees, membership sales/private carts, food & beverage, driving range and finally pro shop sales. All this resulted in a \$1 million dollar golf revenue year!!

Thanksgiving Day Holiday the golf course will close at 2:30 pm and the grill will close at 11:00 a.m. Normal business hours on Friday, November 25th.

App Usage is at 3,426 total downloads.