



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, OCTOBER 3, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for September 6, 2022- Regular Called Meeting

B) Revenue and Expenditure Report for the month of August 2022.

C) Golf Course Operation status report for the month of October.

D) Golf Course Renovations Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

AGENDA REGULAR MEETING
October 3, 2022

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. RECONVENE: *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 30th day of September, 2022 at 1:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 30th day of September, 2022





HILDA PEDRAZA, TRMC, CMC
CITY CLERK

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
SEPTEMBER 6, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, September 6, 2022, at 6:22 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Ricardo Medina
Rudy Martinez
Carlos Villegas
Jaime Villarreal
Xavier Garcia

ABSENT MEMBERS: Hector Gomez
Michael Pacheco
George Gonzalez
Mario Lizcano

STAFF PRESENT: Michael Fernuik, Golf Course Manager
Myra Ledezma, Administrative Assistant

OTHERS: Sergio Alanis, Parks & Recreation Director
Patricia Rigney, City Attorney

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 6:22 p.m. Roll call established a quorum.

Board Member Jaime Villarreal moved to excuse absent members. Board Member Carlos Villegas seconded the motion and when put to a vote, it carried unanimously.

ITEM 2. ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES AUGUST 1, 2022 REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Carlos Villegas **moved** to approve the minutes. Board member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH JULY 2022

Chairman Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of July 2022. He stated revenues less expenditures through the month of July were -\$45,841.06 and progressive revenues less expenditures were at -\$208,141.33. There were no further comments.

C) GOLF COURSE OPERATION REPORT FOR THE MONTH OF SEPTEMBER

Chairman, Ricardo Medina, introduced the item.

Michael Fernuik, Golf Course Manager, informed the board on golf course operations. He stated, they received the fertilizer and they were still working on the irrigation system. He further reported they were getting ready to do the pre emerge program for the fairways and roughs to get ready for the fall season. Lastly, Mr. Fernuik updated the board on upcoming tournament Saturday, September 24th, 2022 and stated sundowners would run until September 15, 2022.

Chairman Ricardo Medina asked how sundowners was going. Mr. Fernuik responded sundowners had averaged in the 20's high 30's with players.

D) GOLF COURSE RENOVATIONS PROJECT

Chairman, Ricardo Medina, introduced the item and reported on the golf course renovations project. He stated the City of Pharr hosted their budget workshop and still have concerns about the golf course project. He stated the plan was to wait until June 2023 and were undecided if they were going to do all the golf course or just the building itself.

Chairman Medina further stated other things were happening in the upcoming year and they would be informing everyone on the financial status. He reported the Golf Course project was not turned down and would.

ITEM 3. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 6:35 p.m., Chairman Medina stated the board would be entering

a closed session in accordance with Chapter 551 of the Texas Gov't. Code to discuss agenda items listed in the public portion of the agenda and pursuant to sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

ITEM 4. RECONVENE: INTO REGULAR SESSION AND CONSIDER ACTION, IF NECESSARY, ON ANY ITEM(S) DISCUSSED IN CLOSED SESSION.

The time being 6:55 pm, Chairman Medina stated the committee would be resuming the open meeting.

ITEM 5. ADJOURNMENT

There being no other business to come before the board, Board Member Carlos Villegas **moved** to adjourn. Board Member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 6:55 p.m.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 6th OF SEPTEMBER, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

Myra Ledezma, Administrative
Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
January	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
February	\$95,118.63	\$88,353.74	\$6,764.89	-\$32,768.26
March	\$129,764.08	\$100,939.64	\$28,824.44	-\$3,943.82
April	\$91,167.65	\$192,000.57	-\$100,832.92	-\$104,776.74
May	\$74,795.69	\$94,971.50	-\$20,175.81	-\$124,952.55
June	\$79,760.23	\$117,107.95	-\$37,347.72	-\$162,300.27
July	\$79,985.95	\$125,827.01	-\$45,841.06	-\$208,141.33
August	\$61,444.81	\$85,476.72	-\$24,031.91	-\$232,173.24
September				
Totals	\$1,008,533.83	\$1,240,707.07	-\$232,173.24	

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	



Pharr, TX

Budget Report Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 08/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	220.00	131,188.05	31,188.05	131.19 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	29,210.81	393,603.84	91,203.84	130.16 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	988.95	3,824.29	-2,075.71	35.18 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	316.00	3,535.50	3,535.50	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	15,162.71	219,739.91	16,539.91	108.14 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	4,039.46	51,552.80	2,452.80	105.00 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	2,982.00	43,730.00	6,730.00	118.19 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	3,092.35	64,810.06	19,810.06	144.02 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,343.00	16,906.00	206.00	101.23 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	2,328.76	43,045.22	7,245.22	120.24 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	504,816.63	-43,783.37	7.98 %
	Revenue Total:	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Expense							
75-51000-1100-000	SALARIES	601,100.00	622,100.00	37,282.84	492,701.95	129,398.05	20.80 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	19.11	9,434.11	-4,434.11	-88.68 %
75-51000-1105-000	F I C A	46,400.00	48,100.00	2,809.95	37,868.60	10,231.40	21.27 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	7,425.38	94,713.40	30,786.60	24.53 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28	45.47 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	7.05	7,538.63	-2,638.63	-53.85 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	121.80	3,742.26	1,257.74	25.15 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	3,479.80	43,928.52	-6,828.52	-18.41 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	16.75	219.22	180.78	45.20 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	75.00	933.36	666.64	41.67 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	4,600.00	148.24	3,860.97	739.03	16.07 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	57.30	42.70	42.70 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02	36.67 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	417.34	19,380.12	-7,180.12	-58.85 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	1,422.77	28,572.28	1,327.72	4.44 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	27,500.00	444.01	26,617.36	882.64	3.21 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	1,277.61	17,087.74	-1,487.74	-9.54 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	31,700.00	2,367.21	30,113.53	1,586.47	5.00 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	5,484.85	41,428.65	-16,528.65	-66.38 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	1,460.75	2,539.25	63.48 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	1,512.60	27,858.59	5,041.41	15.32 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	5,175.03	27,957.81	-757.81	-2.79 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	2,317.76	29,308.37	2,091.63	6.66 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	58.31	437.80	62.20	12.44 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	63,400.00	626.46	54,868.24	8,531.76	13.46 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	157.77	2,185.78	1,314.22	37.55 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	0.00	2,657.94	2,842.06	51.67 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	1,400.00	79.19	1,402.08	-2.08	-0.15 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	4,900.00	436.80	4,801.22	98.78	2.02 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	1,361.36	7,735.69	1,464.31	15.92 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	3,138.87	31,945.57	-2,845.57	-9.78 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00	0.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	7,367.05	1,732.95	19.04 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,307.40	29,322.23	-3,622.23	-14.09 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-5.72	-6.54	6.54	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	4,273.55	15,385.18	3,314.82	17.73 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 08/31/2022

		Original	Current	Period	Fiscal	Variance	Percent
		Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Remaining
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	0.00	0.00	0.00	17.59	-17.59	0.00 %
75-51000-6606-000	CITY GARAGE OVERHEAD COSTS	0.00	0.00	0.00	7.67	-7.67	0.00 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	1,164.83	55,576.78	-13,476.78	-32.01 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	72.80	4,182.72	-182.72	-4.57 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-8806-000	SYSTEM IMPROVEMENTS	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
75-51000-9980-001	TRANSFER OUT - GENERAL FUND	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
	Expense Total:	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Fund: 75 - PHARR GOLF COURSE FUND	Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %
	Report Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Revenue Total:	1,320,500.00	1,343,700.00	103,467.37	1,476,752.30	133,052.30	9.90 %
Expense						
	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Expense Total:	1,320,500.00	1,343,700.00	85,476.72	1,687,547.92	-343,847.92	-25.59 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %
Report Surplus (Deficit):	0.00	0.00	17,990.65	-210,795.62	-210,795.62	0.00 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	594	14,850.00	0.00	14,850.00	100.00	27.04%
18 Junior Fee	7	84.00	0.00	84.00	100.00	0.15%
9 Green Fee	340	5,440.00	0.00	5,440.00	100.00	9.91%
9 Junior Fee	9	81.00	0.00	81.00	100.00	0.15%
Twilight Green Fee	377	5,655.00	0.00	5,655.00	100.00	10.30%
Raincheck GREEN FEE	6	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	30	600.00	0.00	600.00	100.00	1.09%
Promo Green Fee 9/18	42	0.00	0.00	0.00	0.00	0.00%
High School	26	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	116	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	3	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	4	44.00	0.00	44.00	100.00	0.08%
TOURNAMENT GREEN FEE	107	1,704.00	0.00	1,704.00	100.00	3.10%
SUNDOWNER GREEN FEE-NM	87	752.81	0.00	752.81	100.00	1.37%
VOLUNTEER RD.	4	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1752	29,210.81	0.00	29,210.81	100.00	53.19%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	642	7,119.78	0.00	7,119.78	100.00	12.97%
9 Hole Shared Cart	378	2,793.42	0.00	2,793.42	100.00	5.09%
Spectator Cart Fee	21	465.57	0.00	465.57	100.00	0.85%
ANNUAL SHARED CART	18	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	7	51.73	0.00	51.73	100.00	0.09%
SUNDOWNER SHARED CART	88	406.56	0.00	406.56	100.00	0.74%
Promo Shared Cart 9/18	34	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	8	88.72	0.00	88.72	100.00	0.16%
Twilight Cart Fee	377	4,180.93	0.00	4,180.93	100.00	7.61%
RAINCHECK SHARED CART	5	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	4	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1582	15,106.71	0.00	15,106.71	100.00	27.51%
Tax:		1,241.29				
Total:		16,348.00				
<u>Department: Driving Range</u>						
Small Bucket	206	824.00	0.00	824.00	100.00	1.50%
Large Bucket	269	2,152.00	0.00	2,152.00	100.00	3.92%
RANGE BUCKET MEMBERSHIP	42	0.00	0.00	0.00	0.00	0.00%
HOT SACK WARMUP 20 BALLS	3	6.00	0.00	6.00	100.00	0.01%
Driving Range Totals:	520	2,982.00	0.00	2,982.00	100.00	5.43%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	220.00	0.00	220.00	100.00	0.40%
CLUB RENTAL 9 HOLES	8	96.00	0.00	96.00	100.00	0.17%
Club Rentals Totals:	19	316.00	0.00	316.00	100.00	0.58%
Tax:		26.07				
Total:		342.07				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	7	56.00	0.00	56.00	100.00	0.10%
ANNUAL PRIVATE CART ROUND	98	0.00	0.00	0.00	0.00	0.00%
Private Carts Totals:	105	56.00	0.00	56.00	100.00	0.10%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1343	1,343.00	0.00	1,343.00	100.00	2.45%
Improvement Fund Totals:	1343	1,343.00	0.00	1,343.00	100.00	2.45%
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	88	704.00	0.00	704.00	100.00	1.28%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Tournament Outtings</u>						
Tournament Outtings Totals:	88	704.00	0.00	704.00	100.00	1.28%
<u>Department: Memberships</u>						
18 Punch Card (10 Rounds)	1	220.00	0.00	220.00	100.00	0.40%
Memberships Totals:	1	220.00	0.00	220.00	100.00	0.40%
<u>Department: Mexican Food</u>						
Burritos	1	1.39	0.00	1.39	100.00	0.00%
Mexican Food Totals:	1	1.39	0.00	1.39	100.00	0.00%
Tax:		0.11				
Total:		1.50				
<u>Department: Sandwiches</u>						
Cold Sandwiches	12	33.24	12.96	20.28	61.01	0.04%
Sundowner Plate	1	269.00	0.00	269.00	100.00	0.49%
Sandwiches Totals:	13	302.24	12.96	289.28	95.71	0.53%
Tax:		24.95				
Total:		327.19				
<u>Department: Breakfast</u>						
Breakfast Taco	4	6.48	2.64	3.84	59.26	0.01%
Breakfast Totals:	4	6.48	2.64	3.84	59.26	0.01%
Tax:		0.52				
Total:		7.00				
<u>Department: Beverages</u>						
Bottled Water	99	137.61	7.92	129.69	94.24	0.24%
Beverages Totals:	99	137.61	7.92	129.69	94.24	0.24%
Tax:		11.13				
Total:		148.74				
<u>Department: Merchandise</u>						
CAPS, MENS	12	344.52	189.94	154.58	44.87	0.28%
GLOVES	24	381.76	175.26	206.50	54.09	0.38%
GOLF BALLS	154	1,398.14	1,055.69	342.45	24.49	0.62%
GOLF CLUBS, METALWOODS	1	300.00	324.00	(24.00)	(8.00)	(0.04)%
HEADCOVERS	3	104.85	56.85	48.00	45.78	0.09%
JACKETS, MENS	1	54.95	32.25	22.70	41.31	0.04%
MISCELLANEOUS	8	66.64	31.40	35.24	52.88	0.06%
SHIRTS, MENS	5	175.33	135.70	39.63	22.60	0.07%
SPIKES	1	17.99	10.00	7.99	44.41	0.01%
SUNGLASSES	4	119.80	62.56	57.24	47.78	0.10%
TEES	26	62.52	31.60	30.92	49.46	0.06%
TOWELS	3	65.85	33.00	32.85	49.89	0.06%
Merchandise Totals:	242	3,092.35	2,138.25	954.10	30.85	1.74%
Tax:		255.14				
Total:		3,347.49				
<u>Department: Expanded Inventory</u>						
Beer & Wine	902	2,328.76	979.45	1,349.31	57.94	2.46%
Expanded Inventory Totals:	902	2,328.76	979.45	1,349.31	57.94	2.46%
Tax:		192.49				
Total:		2,521.25				
<u>Department: Expanded Inventory</u>						
Beverages	1041	1,707.52	613.97	1,093.55	64.04	1.99%

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 08/01/2022 - 12:00:00 am To: 08/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business																				
<u>Department: Expanded Inventory</u>																										
Expanded Inventory Totals:	1041	1,707.52	613.97	1,093.55	64.04	1.99%																				
Tax:		141.27																								
Total:		1,848.79																								
<u>Department: Expanded Inventory</u>																										
Breakfast	406	600.76	244.73	356.03	59.26	0.65%																				
Expanded Inventory Totals:	406	600.76	244.73	356.03	59.26	0.65%																				
Tax:		48.50																								
Total:		649.26																								
<u>Department: Expanded Inventory</u>																										
Mexican Food	42	77.70	34.44	43.26	55.68	0.08%																				
Expanded Inventory Totals:	42	77.70	34.44	43.26	55.68	0.08%																				
Tax:		6.31																								
Total:		84.01																								
<u>Department: Expanded Inventory</u>																										
Sandwiches	167	764.50	226.20	538.30	70.41	0.98%																				
Expanded Inventory Totals:	167	764.50	226.20	538.30	70.41	0.98%																				
Tax:		63.05																								
Total:		827.55																								
<u>Department: Expanded Inventory</u>																										
Snacks	355	441.26	224.85	216.41	49.04	0.39%																				
Expanded Inventory Totals:	355	441.26	224.85	216.41	49.04	0.39%																				
Tax:		34.89																								
Total:		476.15																								
Report Totals:																										
		59,399.09	4,485.41	54,913.68	92.45	100.00%																				
Tax:		2,045.72																								
Total:		61,444.81																								
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>Cash</td> <td align="right">13,685.54</td> <td>Amer Express</td> <td align="right">2,824.76</td> </tr> <tr> <td>Check</td> <td align="right">1,704.00</td> <td>Discover</td> <td align="right">853.53</td> </tr> <tr> <td>Credit Book</td> <td align="right">347.60</td> <td>Master Card</td> <td align="right">11,578.01</td> </tr> <tr> <td>Credit Card</td> <td align="right">45,707.67</td> <td>Visa</td> <td align="right">30,451.37</td> </tr> <tr> <td>Total:</td> <td align="right">61,444.81</td> <td></td> <td align="right">45,707.67</td> </tr> </table>							Cash	13,685.54	Amer Express	2,824.76	Check	1,704.00	Discover	853.53	Credit Book	347.60	Master Card	11,578.01	Credit Card	45,707.67	Visa	30,451.37	Total:	61,444.81		45,707.67
Cash	13,685.54	Amer Express	2,824.76																							
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Credit Book	347.60	Master Card	11,578.01																							
Credit Card	45,707.67	Visa	30,451.37																							
Total:	61,444.81		45,707.67																							

Status Report October Golf Course Operation.

Other

- Routine golf course maintenance continues
- Projects to be completed the first part of this fiscal year include the following:
 - o #15 bridge repair
 - o #14 restroom renovation
 - o #8 restroom renovation
 - o Palm tree trimming down Hall Acres, clubhouse parking lot
 - o Gate entrance repair

Clubhouse

The Reynosa Maquila Tournament held on Saturday September 24th, had a turnout of 184 players. Shotgun start happened at 8:30am and wrapped up around 5:00pm concluding with the door prize give away. There were sponsors on every hole except one. We received permission from the Plantation Homeowners Association to use their main entrance to bring in the semi-trucks and trailers They were most accommodating. Paradise Resort Estates allowed us to use their parking lot located on Hall Acres as overflow parking. This year 49 vehicles used the overflow parking and there was shuttle service provided for the golfers. Both the HOA and Paradise Resort were sent emails thanking them for the assistance.

App Usage is at 3,340 total downloads.

Summer (June -July-August) rounds of golf were up 10% over same period last year. This is significant because the national average was between 3 to 4% according to the National Golf Foundation.

Some Winter Texans have started to arrive. Rumor mill has it we should see more earlier this year than prior years.

Upcoming events:

PSJA ISD Varsity Invitational October 14th & 15th 8:00 am shotgun