



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, SEPTEMBER 6, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for August 1, 2022- Regular Called Meeting.

B) Revenue and Expenditure Report for the month of July 2022.

C) Status Report Golf Course Operation for the month of September.

D) Golf Course Renovations Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

AGENDA REGULAR MEETING
September 6, 2022

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. **RECONVENE:** *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. **ADJOURNMENT:**

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 2nd day of September, 2022 at 3:30 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 2nd day of September, 2022.




HILDA PEDRAZA, TRMC, CMC
CITY CLERK

**MINUTES
REGULAR CALLED MEETING
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
AUGUST 1, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, August 1, 2022, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Xavier Garcia
Ricardo Medina
Hector Gomez
Jaime Villarreal
Michael Pacheco
George Gonzalez
Mario Lizcano

ABSENT MEMBERS: Rudy Martinez
Carlos Villegas

STAFF PRESENT: Michael Fernuik, Golf Course Manager
Myra Ledezma, Administrative Assistant
Efrain Gutierrez, Golf Course Superintendent

OTHERS: Sergio Alanis, Parks & Recreation Director

ITEM 1. CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

Chairman Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Mario Lizcano moved to excuse absent members. Board Member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously.

ITEM 2. ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES JUNE 6, 2022 REGULAR CALLED MEETING

Chairman Ricardo Medina introduced the item.

Mario Lizcano moved to approve the minutes. Board member Jaime

Villarreal seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTHS OF MAY AND JUNE 2022

Chairman Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of May 2022. He stated revenues less expenditures through the month of May were -\$20,175.81 and progressive revenues less expenditures were at -\$124,952.55 and for the month of June were -\$37,347.72 and progressive revenues less expenditures were at -\$162,300.27.

Board Member, George Gonzalez, voiced his concern with this year's expenditures compared to last year. Michael Fernuik, Golf Course Manager, briefly stated prices had gone up.

Chairman Ricardo Medina was surprised on how golf course continues to do well on revenues despite of no golf tournaments being held. Michael Fernuik responded when other surrounding golf courses have golf tournaments, golfers will go somewhere else, and we benefit from that.

Board Member Michael Pacheco asked if the cost of food helped the revenue in the snack bar side. Mr. Fernuik responded with no.

C) GOLF COURSE OPERATION REPORT FOR THE MONTH OF AUGUST

Chairman, Ricardo Medina, introduced the item and reported on golf course renovations project. There were no further comments.

D) GOLF COURSE RENOVATIONS PROJECT

Chairman, Ricardo Medina, introduced the item and reported on the golf course renovations project. He stated the City of Pharr would be holding a budget workshop this month and where they would be discussion the budget for the golf course renovation project. He stated renovations was scheduled for this year, and the estimated cost for project was \$3 million for golf course and for club house was \$5 million. He further stated on August 30, 2022, they would know the final budget for the golf renovations project.

At this time, Board Member Jaime Villarreal thanked the Parks and Recreation Department for assisting the golf course with mowing the grass.

ITEM 3. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE

TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

None

ITEM 4. RECONVENE: INTO REGULAR SESSION AND CONSIDER ACTION, IF NECESSARY, ON ANY ITEM(S) DISCUSSED IN CLOSED SESSION.

None

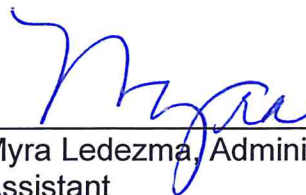
ITEM 5. ADJOURNMENT

There being no other business to come before the board, Board Member George Gonzalez moved to adjourn. Board Member Michael Pacheco seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 5:51 p.m.

STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR

ON THE 1st OF AUGUST, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I **Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
January	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
February	\$95,118.63	\$88,353.74	\$6,764.89	-\$32,768.26
March	\$129,764.08	\$100,939.64	\$28,824.44	-\$3,943.82
April	\$91,167.65	\$192,000.57	-\$100,832.92	-\$104,776.74
May	\$74,795.69	\$94,971.50	-\$20,175.81	-\$124,952.55
June	\$79,760.23	\$117,107.95	-\$37,347.72	-\$162,300.27
July	\$79,985.95	\$125,827.01	-\$45,841.06	-\$208,141.33
August				
September				
Totals	\$947,089.02	\$1,155,230.35	-\$208,141.33	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 07/31/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	2,015.00	130,968.05	30,968.05 130.97 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	36,391.63	364,393.03	61,993.03 120.50 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	1,016.21	2,835.34	-3,064.66 51.94 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	342.50	3,219.50	3,219.50 0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	20,490.04	204,577.20	1,377.20 100.68 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	5,191.42	47,513.34	-1,586.66 3.23 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	3,679.00	40,748.00	3,748.00 110.13 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	4,324.06	61,717.71	16,717.71 137.15 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,687.00	15,563.00	-1,137.00 6.81 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	2,452.29	40,716.46	4,916.46 113.73 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	461,033.30	-87,566.70 15.96 %
	Revenue Total:	1,320,500.00	1,343,700.00	121,372.48	1,373,284.93	29,584.93 2.20 %
Expense						
75-51000-1100-000	SALARIES	601,100.00	622,100.00	59,147.78	455,419.11	166,680.89 26.79 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	844.27	9,415.00	-4,415.00 -88.30 %
75-51000-1105-000	F I C A	46,400.00	48,100.00	4,545.80	35,058.65	13,041.35 27.11 %
75-51000-1106-001	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	8,042.20	87,288.02	38,211.98 30.45 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28 45.47 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	82.94	7,531.58	-2,631.58 -53.71 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	210.47	3,620.46	1,379.54 27.59 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	5,772.14	40,448.72	-3,348.72 -9.03 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	17.42	202.47	197.53 49.38 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	78.00	858.36	741.64 46.35 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	3,712.73	-2,112.73 -132.05 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	57.30	42.70 42.70 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02 36.67 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	879.44	18,962.78	-6,762.78 -55.43 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	7,583.05	27,149.51	2,750.49 9.20 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	249.73	26,173.35	326.65 1.23 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	2,163.38	15,810.13	-210.13 -1.35 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	29,700.00	3,388.33	27,746.32	1,953.68 6.58 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	4,732.61	35,943.80	-11,043.80 -44.35 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	1,460.75	2,539.25 63.48 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	2,262.90	26,345.99	6,554.01 19.92 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	1,931.75	22,782.78	4,417.22 16.24 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	7,832.14	26,990.61	4,409.39 14.04 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	379.49	120.51 24.10 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	7,056.00	54,241.78	17,158.22 24.03 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	0.00	2,028.01	1,471.99 42.06 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	500.00	2,657.94	2,842.06 51.67 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	900.00	90.00	1,322.89	-422.89 -46.99 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	1,038.80	4,364.42	-964.42 -28.37 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	225.17	6,374.33	2,825.67 30.71 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	2,693.49	28,806.70	293.30 1.01 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00 0.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	7,367.05	1,732.95 19.04 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70 -24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,027.12	27,014.83	-1,314.83 -5.12 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-0.55	-0.82	0.82 0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	2,432.63	11,111.63	7,588.37 40.58 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 07/31/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-6605-000	0.00	0.00	0.00	17.59	-17.59	0.00 %
75-51000-6606-000	0.00	0.00	0.00	7.67	-7.67	0.00 %
75-51000-7701-000	42,100.00	42,100.00	0.00	54,411.95	-12,311.95	-29.24 %
75-51000-7703-000	4,000.00	4,000.00	0.00	4,109.92	-109.92	-2.75 %
75-51000-8804-000	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-8806-000	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
75-51000-9980-001	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
Expense Total:	1,320,500.00	1,343,700.00	125,827.01	1,602,071.20	-258,371.20	-19.23 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	-4,454.53	-228,786.27	-228,786.27	0.00 %
Report Surplus (Deficit):	0.00	0.00	-4,454.53	-228,786.27	-228,786.27	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,320,500.00	1,343,700.00	121,372.48	1,373,284.93	29,584.93	2.20 %
Revenue Total:	1,320,500.00	1,343,700.00	121,372.48	1,373,284.93	29,584.93	2.20 %
Expense						
	1,320,500.00	1,343,700.00	125,827.01	1,602,071.20	-258,371.20	-19.23 %
Expense Total:	1,320,500.00	1,343,700.00	125,827.01	1,602,071.20	-258,371.20	-19.23 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	-4,454.53	-228,786.27	-228,786.27	0.00 %
Report Surplus (Deficit):	0.00	0.00	-4,454.53	-228,786.27	-228,786.27	0.00 %

Fund Summary

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
75 - PHARR GOLF COURSE FUND	0.00	0.00	-4,454.53	-228,786.27	-228,786.27
Report Surplus (Deficit):	0.00	0.00	-4,454.53	-228,786.27	-228,786.27

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2022 - 12:00:00 am To: 07/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Green Fee</u>						
18 Green Fee	887	22,175.00	0.00	22,175.00	100.00	30.71%
18 Junior Fee	19	228.00	0.00	228.00	100.00	0.32%
9 Green Fee	337	5,392.00	0.00	5,392.00	100.00	7.47%
9 Junior Fee	15	135.00	0.00	135.00	100.00	0.19%
Twilight Green Fee	424	6,360.00	0.00	6,360.00	100.00	8.81%
Group Rate Fee	36	720.00	0.00	720.00	100.00	1.00%
Promo Green Fee 9/18	31	0.00	0.00	0.00	0.00	0.00%
High School	5	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	65	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	2	22.00	0.00	22.00	100.00	0.03%
TOUNAMENT GREEN FEE	78	780.00	0.00	780.00	100.00	1.08%
SUNDOWNER GREEN FEE-NM	99	579.63	0.00	579.63	100.00	0.80%
VOLUNTEER RD.	9	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	2007	36,391.63	0.00	36,391.63	100.00	50.40%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	931	10,324.79	0.00	10,324.79	100.00	14.30%
9 Hole Shared Cart	394	2,922.84	0.00	2,922.84	100.00	4.05%
Spectator Cart Fee	63	1,256.30	0.00	1,256.30	100.00	1.74%
ANNUAL SHARED CART	7	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	8	59.12	0.00	59.12	100.00	0.08%
SUNDOWNER SHARED CART	99	457.38	0.00	457.38	100.00	0.63%
Promo Shared Cart 9/18	37	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	5	55.45	0.00	55.45	100.00	0.08%
Twilight Cart Fee	424	4,702.16	0.00	4,702.16	100.00	6.51%
VOLUNTEER SHARED CART	9	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1977	19,778.04	0.00	19,778.04	100.00	27.39%
Tax:		1,625.07				
Total:		21,403.11				
<u>Department: Driving Range</u>						
Small Bucket	259	1,036.00	0.00	1,036.00	100.00	1.43%
Large Bucket	278	2,224.00	0.00	2,224.00	100.00	3.08%
RANGE BUCKET MEMBERSHIP	24	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 2 BKTS	1	350.00	0.00	350.00	100.00	0.48%
HOT SACK WARMUP 20 BALLS	2	4.00	0.00	4.00	100.00	0.01%
10 LGE BUCKET PUNCH CARD	1	65.00	0.00	65.00	100.00	0.09%
Driving Range Totals:	565	3,679.00	0.00	3,679.00	100.00	5.10%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	220.00	0.00	220.00	100.00	0.30%
PULL CARTS	1	2.50	0.00	2.50	100.00	0.00%
CLUB RENTAL 9 HOLES	10	120.00	0.00	120.00	100.00	0.17%
Club Rentals Totals:	22	342.50	0.00	342.50	100.00	0.47%
Tax:		28.26				
Total:		370.76				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	14	112.00	0.00	112.00	100.00	0.16%
ANNUAL PRIVATE CART ROUND	58	0.00	0.00	0.00	0.00	0.00%
ANNUAL PRIVATE CART FEE	1	600.00	0.00	600.00	100.00	0.83%
Private Carts Totals:	73	712.00	0.00	712.00	100.00	0.99%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1687	1,687.00	0.00	1,687.00	100.00	2.34%
Improvement Fund Totals:	1687	1,687.00	0.00	1,687.00	100.00	2.34%
<u>Department: Tournament Outtings</u>						

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2022 - 12:00:00 am To: 07/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	99	792.00	0.00	792.00	100.00	1.10%
Tournament Outtings Totals:	99	792.00	0.00	792.00	100.00	1.10%
<u>Department: Memberships</u>						
ANNUAL SINGLE	1	1,100.00	0.00	1,100.00	100.00	1.52%
9 Hole Punch Card (25)	1	365.00	0.00	365.00	100.00	0.51%
18 Hole Punch Card (25)	1	550.00	0.00	550.00	100.00	0.76%
Memberships Totals:	3	2,015.00	0.00	2,015.00	100.00	2.79%
<u>Department: Snacks</u>						
.50 peanuts	1	0.46	0.00	0.46	100.00	0.00%
Snacks Totals:	1	0.46	0.00	0.46	100.00	0.00%
Tax:		0.04				
Total:		0.50				
<u>Department: Mexican Food</u>						
Burritos	4	5.56	0.00	5.56	100.00	0.01%
Mexican Food Totals:	4	5.56	0.00	5.56	100.00	0.01%
Tax:		0.44				
Total:		6.00				
<u>Department: Sandwiches</u>						
Hamburger Basket	1	6.24	0.00	6.24	100.00	0.01%
Cold Sandwiches	8	22.16	8.64	13.52	61.01	0.02%
Club Sandwich	5	23.10	0.00	23.10	100.00	0.03%
BLT Sandwich	4	12.92	0.00	12.92	100.00	0.02%
Sundowner Plate	105	562.00	0.00	562.00	100.00	0.78%
Inmate Sandwiches	280	210.00	0.00	210.00	100.00	0.29%
Sandwiches Totals:	403	836.42	8.64	827.78	98.97	1.15%
Tax:		51.70				
Total:		888.12				
<u>Department: Breakfast</u>						
Breakfast Taco	2	3.24	1.32	1.92	59.26	0.00%
Breakfast Totals:	2	3.24	1.32	1.92	59.26	0.00%
Tax:		0.26				
Total:		3.50				
<u>Department: Beverages</u>						
Energy Drink	1	2.31	1.42	0.89	38.53	0.00%
Gatorade	2	3.70	1.24	2.46	66.49	0.00%
Bottled Water	143	198.88	11.44	187.44	94.25	0.26%
Can Sodas	2	2.30	0.60	1.70	73.91	0.00%
Beverages Totals:	148	207.19	14.70	192.49	92.91	0.27%
Tax:		16.78				
Total:		223.97				
<u>Department: Beer & Wine</u>						
Beer	2	4.62	0.00	4.62	100.00	0.01%
Beer & Wine Totals:	2	4.62	0.00	4.62	100.00	0.01%
Tax:		0.38				
Total:		5.00				
<u>Department: Merchandise</u>						
CAPS, MENS	13	330.76	179.91	150.85	45.61	0.21%
GLOVES	39	621.61	282.76	338.85	54.51	0.47%
GOLF BALLS	152	2,002.58	1,269.03	733.55	36.63	1.02%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2022 - 12:00:00 am To: 07/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
GOLF CLUBS, PUTTERS	1	199.00	187.31	11.69	5.87	0.02%
HEADCOVERS	2	69.90	37.90	32.00	45.78	0.04%
JACKETS, MENS	1	65.00	36.00	29.00	44.62	0.04%
MISCELLANEOUS	6	45.83	25.23	20.60	44.95	0.03%
SHIRTS, MENS	14	587.42	390.60	196.82	33.51	0.27%
SUNGLASSES	13	341.35	180.76	160.59	47.05	0.22%
TEES	18	38.66	19.80	18.86	48.78	0.03%
TOWELS	1	21.95	11.00	10.95	49.89	0.02%
Merchandise Totals:	260	4,324.06	2,620.30	1,703.76	39.40	2.36%
Tax:		356.80				
Total:		4,680.86				
<u>Department: Expanded Inventory</u>						
Beer & Wine	947	2,447.67	973.33	1,474.34	60.23	2.04%
Expanded Inventory Totals:	947	2,447.67	973.33	1,474.34	60.23	2.04%
Tax:		202.35				
Total:		2,650.02				
<u>Department: Expanded Inventory</u>						
Beverages	1242	2,049.04	737.07	1,311.97	64.03	1.82%
Expanded Inventory Totals:	1242	2,049.04	737.07	1,311.97	64.03	1.82%
Tax:		169.36				
Total:		2,218.40				
<u>Department: Expanded Inventory</u>						
Breakfast	507	755.49	315.78	439.71	58.20	0.61%
Expanded Inventory Totals:	507	755.49	315.78	439.71	58.20	0.61%
Tax:		61.10				
Total:		816.59				
<u>Department: Expanded Inventory</u>						
Mexican Food	80	148.00	65.60	82.40	55.68	0.11%
Expanded Inventory Totals:	80	148.00	65.60	82.40	55.68	0.11%
Tax:		12.04				
Total:		160.04				
<u>Department: Expanded Inventory</u>						
Sandwiches	174	735.97	215.49	520.48	70.72	0.72%
Expanded Inventory Totals:	174	735.97	215.49	520.48	70.72	0.72%
Tax:		60.70				
Total:		796.67				
<u>Department: Expanded Inventory</u>						
Snacks	364	450.05	210.85	239.20	53.15	0.33%
Expanded Inventory Totals:	364	450.05	210.85	239.20	53.15	0.33%
Tax:		35.73				
Total:		485.78				
Report Totals:		77,364.94	5,163.08	72,201.86	93.33	100.00%
Tax:		2,621.01				
Total:		79,985.95				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2022 - 12:00:00 am To: 07/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	17,299.28	Amer Express		5,066.51	
Check	780.00	Discover		1,602.68	
Credit Book	427.18	Master Card		15,848.85	
Gift Certificate	120.00	Visa		38,841.45	
Credit Card	61,359.49				
Total:	79,985.95			61,359.49	

Status Report September 2022 Golf Course Operation

Golf Course

Slight verti cut of greens then top dress lightly with sand in preparation for the fall.

Continue spraying our fertilizer programs,

Greens are stressed over no rain fall and irrigation issues, that has led to more hand watering.

Continued work on irrigation system with stuck heads, electrical issues, and multiple leaks.

Getting ready to do our pre emerge program for the fairways and roughs for the fall season. This is the final part of our two-part program for the fairways to control weeds and other mutant grasses.

Clubhouse

Upcoming tournaments – Saturday, September 24th – RAMMAR Maquila Tournament.

Sundowner will run until September 15th.

TDS App Usage is now at 3,253 taking advantage of our loyalty programs, course news, and online tee times.

Beginning in November with advisory board approval I would like to change the revenue & expenditure reporting to only revenue reporting on a trial basis. Only reason why is that the revenue can be supplied in real time, and we would not have to review areas that are two months old.