



**TAKE NOTICE THAT A REGULAR MEETING  
OF THE GOLF COURSE ADVISORY BOARD  
OF THE CITY OF PHARR, TEXAS  
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,  
118 S. CAGE BLVD., 2<sup>ND</sup> FLOOR, PHARR, TEXAS  
COMMENCING AT 5:30 PM ON  
MONDAY, AUGUST 1, 2022**

*The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.*

**1. CALL TO ORDER:**

A) Roll call and possible action on the excusing of any absent member.

**2. ADMINISTRATIVE:**

A) Approval of minutes for June 6, 2022- Regular Called Meeting.

B) Revenue and Expenditure Report for the months of May and June 2022.

C) Golf Course Operation report for the month of August.

D) Golf Course Renovations Project.

**3. CLOSED SESSION:** *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

AGENDA REGULAR MEETING  
August 1, 2022

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

**4. RECONVENE:** *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

**5. ADJOURNMENT:**

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at [www.pharr-tx.gov](http://www.pharr-tx.gov). This Notice was posted on the 29th day of July, 2022 at 3:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

**WITNESS MY HAND AND SEAL, this 29th day of July, 2022**



  
\_\_\_\_\_  
HILDA PEDRAZA, TRMC, CMC  
CITY CLERK

**MINUTES**  
**REGULAR CALLED MEETING MINUTES**  
**TIERRA DEL SOL GOLF CLUB ADVISORY BOARD**  
**JUNE 6, 2022, AT 5:30 P.M.**  
**118 S. CAGE BLVD., 2<sup>ND</sup> FLOOR, PHARR, TEXAS**

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, June 6, 2022, at 5:51 p.m. and the following is the record of attendance.

**MEMBERS PRESENT:** Xavier Garcia  
Ricardo Medina  
Hector Gomez  
Jaime Villarreal  
Rudy Martinez  
Michael Pacheco

**ABSENT MEMBERS:** George Gonzalez  
Carlos Villegas  
Mario Lizcano

**STAFF PRESENT:** Michael Fernuik, Golf Course Manager  
Myra Ledezma, Administrative Assistant

**OTHERS:** Sergio Alanis, Parks & Recreation Director  
Annie Reeves, Assistant City Manager

**ITEM 1. CALL TO ORDER**

**A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER**

President Ricardo Medina called the meeting to order at 5:51 p.m. Roll call established a quorum.

Board Member Jaime Villarreal moved to excuse absent members. Board Member Hector Gomez seconded the motion and when put to a vote, it carried unanimously.

**ITEM 2. ADMINISTRATIVE**

**A) CONSIDER APPROVAL OF MINUTES APRIL 4, 2022 REGULAR CALLED MEETING**

Ricardo Medina introduced the item.

Jaime Villarreal moved to approve the minutes. Board member Rudy

Martinez seconded the motion and when put to a vote, it carried unanimously.

**B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH APRIL 2022**

Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of April 2022. He stated revenues less expenditures through the month of April were -\$100,832.92 and progressive revenues less expenditures were at -\$104,776.74.

Ricardo Medina, Chairman, voiced his concern with revenues not reflecting any money lost due to not having any golf tournaments and asked staff how that happened without any golf tournaments. Michael Fernuik, Golf Course Manager, briefly explained golf course revenues held on Saturdays and Sundays made for all golf tournaments.

**C) STATUS REPORT ON GOLF COURSE RENOVATIONS PROJECT**

Ricardo Medina, Chairman, introduced the item and reported on golf course renovations project. He stated the renovations project start date was still on for November 2022. He stated all expenses had more than doubled and golf course renovations project needed to start next budget year. Lastly, he stated if there were any suggestions to email them directly to him.

**ITEM 3. CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW**

None

**ITEM 4. RECONVENE: INTO REGULAR SESSION AND CONSIDER ACTION, IF NECESSARY, ON ANY ITEM(S) DISCUSSED IN CLOSED SESSION.**

None

**ITEM 5. ADJOURNMENT**

There being no other business to come before the board Xavier Garcia moved to adjourn. Board Member Michael Pacheco seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 6:07 p.m.

**STATE OF TEXAS**

**COUNTY OF HIDALGO  
CITY OF PHARR**

**ON THE 6<sup>TH</sup> OF JUNE, 2022**, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2<sup>nd</sup> Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

**ATTEST:**

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Myra Ledezma, Administrative  
Assistant

**APPROVED DATE:** \_\_\_\_\_

**MINUTES  
REGULAR CALLED MEETING MINUTES  
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**OTHERS:** Sergio Alanis, Parks & Recreation Director  
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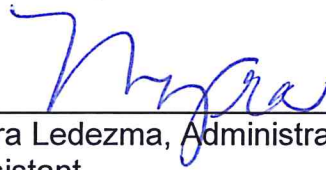
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**ATTEST:**



---

Myra Ledezma, Administrative  
Assistant

**APPROVED DATE:** \_\_\_\_\_

## *Revenue And Expenditure History Summary*

<b>FY 2019-2020</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Revenues Less Expenditures Monthly</b>	<b>Progressive Revenues Less Expenitures</b>
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
<b>Totals</b>	<b>\$814,350.41</b>	<b>\$1,422,838.22</b>	<b>-\$608,487.81</b>	

<b>FY 2020-2021</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Revenues Less Expenditures Monthly</b>	<b>Progressive Revenues Less Expenitures</b>
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
<b>Totals</b>	<b>\$915,353.50</b>	<b>\$1,198,368.73</b>	<b>-\$283,015.23</b>	

*Revenue And Expenditure History Summary*

<b>FY 2021-2022</b>	<b>Revenue</b>	<b>Expenditures</b>	<b>Revenues Less Expenditures Monthly</b>	<b>Progressive Revenues Less Expenitures</b>
<b>October</b>	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
<b>November</b>	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
<b>December</b>	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
<b>January</b>	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
<b>February</b>	\$95,118.63	\$88,353.74	\$6,764.89	-\$32,768.26
<b>March</b>	\$129,764.08	\$100,939.64	\$28,824.44	-\$3,943.82
<b>April</b>	\$91,167.65	\$192,000.57	-\$100,832.92	-\$104,776.74
<b>May</b>	\$74,795.69	\$94,971.50	-\$20,175.81	-\$124,952.55
<b>June</b>	\$79,760.23	\$117,107.95	-\$37,347.72	-\$162,300.27
<b>July</b>				
<b>August</b>				
<b>September</b>				
<b>Totals</b>	<b>\$867,103.07</b>	<b>\$1,029,403.34</b>	<b>-\$162,300.27</b>	



Pharr, TX

# Budget Report Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 05/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 75 - PHARR GOLF COURSE FUND</b>							
<b>Revenue</b>							
<a href="#">75-4-4661-000</a>	MEMBERSHIP FEES	100,000.00	100,000.00	2,781.37	128,953.05	28,953.05	128.95 %
<a href="#">75-4-4662-000</a>	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	32,935.67	295,361.17	-7,038.83	2.33 %
<a href="#">75-4-4663-000</a>	INTEREST EARNED	5,900.00	5,900.00	252.86	1,409.77	-4,490.23	76.11 %
<a href="#">75-4-4667-000</a>	RENTAL INCOME	0.00	0.00	403.00	2,626.00	2,626.00	0.00 %
<a href="#">75-4-4668-000</a>	CART REVENUES	203,200.00	203,200.00	17,815.56	167,274.51	-35,925.49	17.68 %
<a href="#">75-4-4669-000</a>	FOOD & BEVERAGE	49,100.00	49,100.00	4,815.56	38,158.84	-10,941.16	22.28 %
<a href="#">75-4-4671-000</a>	DRIVING RANGE	37,000.00	37,000.00	3,148.00	32,999.00	-4,001.00	10.81 %
<a href="#">75-4-4672-000</a>	PRO SHOP SALES	45,000.00	45,000.00	4,060.20	44,516.83	-483.17	1.07 %
<a href="#">75-4-4673-000</a>	IMPROVEMENTS FEES	16,700.00	16,700.00	1,549.00	12,326.00	-4,374.00	26.19 %
<a href="#">75-4-4674-000</a>	BEER SALES	35,800.00	35,800.00	4,051.56	34,798.92	-1,001.08	2.80 %
<a href="#">75-4-4883-001</a>	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	350,266.64	-198,333.36	36.15 %
	<b>Revenue Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>115,596.11</b>	<b>1,108,690.73</b>	<b>-235,009.27</b>	<b>17.49 %</b>
<b>Expense</b>							
<a href="#">75-51000-1100-000</a>	SALARIES	601,100.00	622,100.00	42,379.23	356,908.97	265,191.03	42.63 %
<a href="#">75-51000-1104-000</a>	OVERTIME/WORK STUDY	5,000.00	5,000.00	58.77	7,366.55	-2,366.55	-47.33 %
<a href="#">75-51000-1105-000</a>	F I C A	46,400.00	48,100.00	3,191.76	27,462.98	20,637.02	42.90 %
<a href="#">75-51000-1106-001</a>	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	8,973.78	70,538.98	54,961.02	43.79 %
<a href="#">75-51000-1107-000</a>	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28	45.47 %
<a href="#">75-51000-1108-000</a>	TEC TAXES	4,900.00	4,900.00	142.56	7,437.80	-2,537.80	-51.79 %
<a href="#">75-51000-1110-000</a>	UNIFORMS	5,000.00	5,000.00	281.11	3,168.84	1,831.16	36.62 %
<a href="#">75-51000-1115-000</a>	EMPLOYEES RETIREMENT	37,100.00	37,100.00	4,244.40	30,566.44	6,533.56	17.61 %
<a href="#">75-51000-1122-000</a>	EAP-ASSISTANCE PROGRAM	400.00	400.00	22.11	164.28	235.72	58.93 %
<a href="#">75-51000-1123-000</a>	HEALTHIEST YOU	1,600.00	1,600.00	93.00	690.36	909.64	56.85 %
<a href="#">75-51000-2201-000</a>	OFFICE SUPPLIES	1,600.00	1,600.00	2,667.26	3,712.73	-2,112.73	-132.05 %
<a href="#">75-51000-2202-000</a>	POSTAGE	100.00	100.00	0.00	42.50	57.50	57.50 %
<a href="#">75-51000-2203-000</a>	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02	36.67 %
<a href="#">75-51000-2206-000</a>	JANITORIAL SUPPLIES	12,200.00	12,200.00	939.64	15,917.91	-3,717.91	-30.47 %
<a href="#">75-51000-2207-000</a>	CHEMICALS	29,900.00	29,900.00	2,319.89	18,163.24	11,736.76	39.25 %
<a href="#">75-51000-2208-000</a>	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	1,005.31	25,863.66	636.34	2.40 %
<a href="#">75-51000-2217-000</a>	BEER FOR RE-SALE	15,600.00	15,600.00	1,280.72	12,052.34	3,547.66	22.74 %
<a href="#">75-51000-2218-000</a>	SNACK BAR SUPPLIES	29,700.00	29,700.00	3,265.45	21,679.84	8,020.16	27.00 %
<a href="#">75-51000-2219-000</a>	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	2,147.86	24,625.22	274.78	1.10 %
<a href="#">75-51000-2220-000</a>	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	1,460.75	2,539.25	63.48 %
<a href="#">75-51000-3301-000</a>	BUILDING MAINTENANCE	32,900.00	32,900.00	181.25	22,871.49	10,028.51	30.48 %
<a href="#">75-51000-3302-000</a>	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	3,532.68	16,757.87	10,442.13	38.39 %
<a href="#">75-51000-3305-000</a>	IRRIGATION REPAIRS	31,400.00	31,400.00	78.39	11,541.48	19,858.52	63.24 %
<a href="#">75-51000-4401-000</a>	OFFICE EQUIPMENT RENTALS	500.00	500.00	30.10	341.40	158.60	31.72 %
<a href="#">75-51000-4402-000</a>	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	6,502.58	28,591.38	42,808.62	59.96 %
<a href="#">75-51000-5501-000</a>	COMMUNICATIONS	3,500.00	3,500.00	157.77	1,870.24	1,629.76	46.56 %
<a href="#">75-51000-5502-000</a>	ADVERTISING	5,500.00	5,500.00	0.00	2,157.94	3,342.06	60.76 %
<a href="#">75-51000-5503-000</a>	TRAINING & TRAVEL	900.00	900.00	0.00	1,232.89	-332.89	-36.99 %
<a href="#">75-51000-5505-000</a>	DUES & PUBLICATIONS	3,400.00	3,400.00	25.00	2,942.21	457.79	13.46 %
<a href="#">75-51000-5507-000</a>	UTILITIES	9,200.00	9,200.00	883.92	5,444.19	3,755.81	40.82 %
<a href="#">75-51000-5507-001</a>	ELECTRICITY	29,100.00	29,100.00	2,967.95	23,418.78	5,681.22	19.52 %
<a href="#">75-51000-5528-000</a>	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00	0.00 %
<a href="#">75-51000-5530-000</a>	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	7,125.00	1,975.00	21.70 %
<a href="#">75-51000-5532-000</a>	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
<a href="#">75-51000-5535-000</a>	BANK SERVICE CHARGES	25,700.00	25,700.00	2,799.91	22,568.72	3,131.28	12.18 %
<a href="#">75-51000-5537-000</a>	CASH SHORT/OVER	0.00	0.00	3.67	3.18	-3.18	0.00 %
<a href="#">75-51000-6601-000</a>	GAS & OIL	18,700.00	18,700.00	2,062.33	8,679.00	10,021.00	53.59 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 05/31/2022

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<a href="#">75-51000-6605-000</a>	0.00	0.00	0.00	17.59	-17.59	0.00 %
<a href="#">75-51000-6606-000</a>	0.00	0.00	0.00	7.67	-7.67	0.00 %
<a href="#">75-51000-7701-000</a>	42,100.00	42,100.00	2,303.79	47,477.29	-5,377.29	-12.77 %
<a href="#">75-51000-7703-000</a>	4,000.00	4,000.00	429.31	3,387.13	612.87	15.32 %
<a href="#">75-51000-8804-000</a>	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
<a href="#">75-51000-8806-000</a>	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
<a href="#">75-51000-9980-001</a>	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
<b>Expense Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>94,971.50</b>	<b>1,359,136.24</b>	<b>-15,436.24</b>	<b>-1.15 %</b>
<b>Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>20,624.61</b>	<b>-250,445.51</b>	<b>-250,445.51</b>	<b>0.00 %</b>
<b>Report Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>20,624.61</b>	<b>-250,445.51</b>	<b>-250,445.51</b>	<b>0.00 %</b>

**Group Summary**

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 75 - PHARR GOLF COURSE FUND</b>						
<b>Revenue</b>						
	1,320,500.00	1,343,700.00	115,596.11	1,108,690.73	-235,009.27	17.49 %
<b>Revenue Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>115,596.11</b>	<b>1,108,690.73</b>	<b>-235,009.27</b>	<b>17.49 %</b>
<b>Expense</b>						
	1,320,500.00	1,343,700.00	94,971.50	1,359,136.24	-15,436.24	-1.15 %
<b>Expense Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>94,971.50</b>	<b>1,359,136.24</b>	<b>-15,436.24</b>	<b>-1.15 %</b>
<b>Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>20,624.61</b>	<b>-250,445.51</b>	<b>-250,445.51</b>	<b>0.00 %</b>
<b>Report Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>20,624.61</b>	<b>-250,445.51</b>	<b>-250,445.51</b>	<b>0.00 %</b>

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 05/01/2022 - 12:00:00 am To: 05/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Green Fee</u></b>						
18 Green Fee	717	17,925.00	0.00	17,925.00	100.00	26.90%
18 Junior Fee	10	120.00	0.00	120.00	100.00	0.18%
9 Green Fee	356	5,696.00	0.00	5,696.00	100.00	8.55%
9 Junior Fee	9	81.00	0.00	81.00	100.00	0.12%
Twilight Green Fee	389	5,835.00	0.00	5,835.00	100.00	8.76%
Raincheck GREEN FEE	2	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	82	1,640.00	0.00	1,640.00	100.00	2.46%
Promo Green Fee 9/18	37	0.00	0.00	0.00	0.00	0.00%
High School	35	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	142	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	4	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	1	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	4	44.00	0.00	44.00	100.00	0.07%
TOURNAMENT GREEN FEE	82	770.00	0.00	770.00	100.00	1.16%
SUNDOWNER GREEN FEE-NM	96	924.67	0.00	924.67	100.00	1.39%
VOLUNTEER RD.	25	0.00	0.00	0.00	0.00	0.00%
<b>Green Fee Totals:</b>	<b>1991</b>	<b>33,035.67</b>	<b>0.00</b>	<b>33,035.67</b>	<b>100.00</b>	<b>49.57%</b>
<b><u>Department: Cart Fee</u></b>						
18 Hole Shared Cart	782	8,672.38	0.00	8,672.38	100.00	13.01%
9 Hole Shared Cart	403	2,978.17	0.00	2,978.17	100.00	4.47%
ANNUAL SHARED CART	11	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	8	59.12	0.00	59.12	100.00	0.09%
SUNDOWNER SHARED CART	96	443.52	0.00	443.52	100.00	0.67%
Promo Shared Cart 9/18	25	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	4	44.36	0.00	44.36	100.00	0.07%
Twilight Cart Fee	389	4,314.01	0.00	4,314.01	100.00	6.47%
RAINCHECK SHARED CART	2	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	25	0.00	0.00	0.00	0.00	0.00%
<b>Cart Fee Totals:</b>	<b>1745</b>	<b>16,511.56</b>	<b>0.00</b>	<b>16,511.56</b>	<b>100.00</b>	<b>24.78%</b>
<b>Tax:</b>		<b>1,356.44</b>				
<b>Total:</b>		<b>17,868.00</b>				
<b><u>Department: Driving Range</u></b>						
Small Bucket	243	972.00	0.00	972.00	100.00	1.46%
Large Bucket	254	2,032.00	0.00	2,032.00	100.00	3.05%
RANGE BUCKET MEMBERSHIP	31	0.00	0.00	0.00	0.00	0.00%
HOT SACK WARMUP 20 BALLS	7	14.00	0.00	14.00	100.00	0.02%
10 LGE BUCKET PUNCH CARD	2	130.00	0.00	130.00	100.00	0.20%
<b>Driving Range Totals:</b>	<b>537</b>	<b>3,148.00</b>	<b>0.00</b>	<b>3,148.00</b>	<b>100.00</b>	<b>4.72%</b>
<b><u>Department: Club Rentals</u></b>						
CLUB RENTAL 18 HOLES	10	200.00	0.00	200.00	100.00	0.30%
CLUB RENTAL 9 HOLES	14	168.00	0.00	168.00	100.00	0.25%
MISSING RENTAL CLUB	1	35.00	0.00	35.00	100.00	0.05%
<b>Club Rentals Totals:</b>	<b>25</b>	<b>403.00</b>	<b>0.00</b>	<b>403.00</b>	<b>100.00</b>	<b>0.60%</b>
<b>Tax:</b>		<b>33.25</b>				
<b>Total:</b>		<b>436.25</b>				
<b><u>Department: Private Carts</u></b>						
18 HOLE PRIVATE CART FEE	13	104.00	0.00	104.00	100.00	0.16%
ANNUAL PRIVATE CART ROUND	131	0.00	0.00	0.00	0.00	0.00%
ANNUAL PRIVATE CART FEE	2	1,200.00	0.00	1,200.00	100.00	1.80%
<b>Private Carts Totals:</b>	<b>146</b>	<b>1,304.00</b>	<b>0.00</b>	<b>1,304.00</b>	<b>100.00</b>	<b>1.96%</b>
<b><u>Department: Gift Certificate</u></b>						
Gift Certificate	9	1,125.00	0.00	1,125.00	100.00	1.69%

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 05/01/2022 - 12:00:00 am To: 05/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Gift Certificate</u></b>						
Gift Certificate (Liability)	-9	(1,125.00)	0.00	(1,125.00)	100.00	(1.69)%
<b>Gift Certificate Totals:</b>	0	0.00	0.00	0.00	0.00	0.00%
<b><u>Department: Deposits</u></b>						
Tournament Deposit	-1	(100.00)	0.00	(100.00)	100.00	(0.15)%
<b>Deposits Totals:</b>	-1	(100.00)	0.00	(100.00)	100.00	(0.15)%
<b><u>Department: Credit Book Setup</u></b>						
Outside Tournaments	1	50.00	0.00	50.00	100.00	0.08%
<b>Credit Book Setup Totals:</b>	1	50.00	0.00	50.00	100.00	0.08%
<b><u>Department: Improvement Fund</u></b>						
IMPROVEMENT FUND	1549	1,549.00	0.00	1,549.00	100.00	2.32%
<b>Improvement Fund Totals:</b>	1549	1,549.00	0.00	1,549.00	100.00	2.32%
<b><u>Department: Tournament Outtings</u></b>						
Sundowner Prize Money	97	776.00	0.00	776.00	100.00	1.16%
<b>Tournament Outtings Totals:</b>	97	776.00	0.00	776.00	100.00	1.16%
<b><u>Department: Memberships</u></b>						
ANNUAL SINGLE	2	2,200.00	0.00	2,200.00	100.00	3.30%
18 Punch Card (10 Rounds)	2	440.00	0.00	440.00	100.00	0.66%
<b>Memberships Totals:</b>	4	2,640.00	0.00	2,640.00	100.00	3.96%
<b><u>Department: Mexican Food</u></b>						
Burritos	7	9.73	0.00	9.73	100.00	0.01%
<b>Mexican Food Totals:</b>	7	9.73	0.00	9.73	100.00	0.01%
<b>Tax:</b>		0.77				
<b>Total:</b>		10.50				
<b><u>Department: Sandwiches</u></b>						
Cold Sandwiches	26	72.02	28.08	43.94	61.01	0.07%
Sundowner Plate	70	210.00	0.00	210.00	100.00	0.32%
<b>Sandwiches Totals:</b>	96	282.02	28.08	253.94	90.04	0.38%
<b>Tax:</b>		23.31				
<b>Total:</b>		305.33				
<b><u>Department: Breakfast</u></b>						
Breakfast Taco	4	6.48	2.64	3.84	59.26	0.01%
Tacos after 11 AM	4	2.76	2.64	0.12	4.35	0.00%
<b>Breakfast Totals:</b>	8	9.24	5.28	3.96	42.86	0.01%
<b>Tax:</b>		0.75				
<b>Total:</b>		9.99				
<b><u>Department: Beverages</u></b>						
Bottled Water	125	173.75	10.00	163.75	94.24	0.25%
16 oz. Coffee	1	1.84	0.00	1.84	100.00	0.00%
<b>Beverages Totals:</b>	126	175.59	10.00	165.59	94.30	0.25%
<b>Tax:</b>		14.14				
<b>Total:</b>		189.73				
<b><u>Department: Banquets</u></b>						
Tournament Foods	2	641.00	0.00	641.00	100.00	0.96%
<b>Banquets Totals:</b>	2	641.00	0.00	641.00	100.00	0.96%
<b><u>Department: Merchandise</u></b>						
BAGS	3	708.96	465.85	243.11	34.29	0.36%
CAPS, MENS	13	350.75	190.69	160.06	45.63	0.24%
GLOVES	18	303.82	147.36	156.46	51.50	0.23%
GOLF BALLS	169	1,358.88	1,017.31	341.57	25.14	0.51%

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 05/01/2022 - 12:00:00 am To: 05/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Merchandise</u></b>						
GOLF CLUBS, PUTTERS	1	79.99	46.45	33.54	41.93	0.05%
HEADCOVERS	1	29.95	18.52	11.43	38.16	0.02%
JACKETS, MENS	1	65.00	36.00	29.00	44.62	0.04%
MISCELLANEOUS	11	94.28	55.65	38.63	40.97	0.06%
SHIRTS, LADIES - Alpha	1	39.95	19.50	20.45	51.19	0.03%
SHIRTS, MENS	6	250.75	152.99	97.76	38.99	0.15%
SHOES, LADIES	1	69.95	45.22	24.73	35.35	0.04%
SHOES, MENS	1	184.99	130.28	54.71	29.57	0.08%
SHORTS, LADIES	1	39.00	32.50	6.50	16.67	0.01%
SHORTS, MENS	1	28.17	23.10	5.07	18.00	0.01%
SUNGLASSES	12	320.41	167.82	152.59	47.62	0.23%
TEES	24	47.55	24.85	22.70	47.74	0.03%
TOWELS	4	87.80	44.00	43.80	49.89	0.07%
<b>Merchandise Totals:</b>	<b>268</b>	<b>4,060.20</b>	<b>2,618.09</b>	<b>1,442.11</b>	<b>35.52</b>	<b>2.16%</b>
<b>Tax:</b>		<b>335.00</b>				
<b>Total:</b>		<b>4,395.20</b>				
<b><u>Department: Expanded Inventory</u></b>						
Beer & Wine	1575	4,051.56	1,646.53	2,405.03	59.36	3.61%
<b>Expanded Inventory Totals:</b>	<b>1575</b>	<b>4,051.56</b>	<b>1,646.53</b>	<b>2,405.03</b>	<b>59.36</b>	<b>3.61%</b>
<b>Tax:</b>		<b>334.90</b>				
<b>Total:</b>		<b>4,386.46</b>				
<b><u>Department: Expanded Inventory</u></b>						
Beverages	1075	1,793.63	640.93	1,152.70	64.27	1.73%
<b>Expanded Inventory Totals:</b>	<b>1075</b>	<b>1,793.63</b>	<b>640.93</b>	<b>1,152.70</b>	<b>64.27</b>	<b>1.73%</b>
<b>Tax:</b>		<b>147.21</b>				
<b>Total:</b>		<b>1,940.84</b>				
<b><u>Department: Expanded Inventory</u></b>						
Breakfast	527	789.04	317.41	471.63	59.77	0.71%
<b>Expanded Inventory Totals:</b>	<b>527</b>	<b>789.04</b>	<b>317.41</b>	<b>471.63</b>	<b>59.77</b>	<b>0.71%</b>
<b>Tax:</b>		<b>61.63</b>				
<b>Total:</b>		<b>850.67</b>				
<b><u>Department: Expanded Inventory</u></b>						
Mexican Food	46	85.10	37.72	47.38	55.68	0.07%
<b>Expanded Inventory Totals:</b>	<b>46</b>	<b>85.10</b>	<b>37.72</b>	<b>47.38</b>	<b>55.68</b>	<b>0.07%</b>
<b>Tax:</b>		<b>6.90</b>				
<b>Total:</b>		<b>92.00</b>				
<b><u>Department: Expanded Inventory</u></b>						
Sandwiches	187	728.39	228.19	500.20	68.67	0.75%
<b>Expanded Inventory Totals:</b>	<b>187</b>	<b>728.39</b>	<b>228.19</b>	<b>500.20</b>	<b>68.67</b>	<b>0.75%</b>
<b>Tax:</b>		<b>60.12</b>				
<b>Total:</b>		<b>788.51</b>				
<b><u>Department: Expanded Inventory</u></b>						
Snacks	367	443.19	212.98	230.21	51.94	0.35%
<b>Expanded Inventory Totals:</b>	<b>367</b>	<b>443.19</b>	<b>212.98</b>	<b>230.21</b>	<b>51.94</b>	<b>0.35%</b>
<b>Tax:</b>		<b>35.35</b>				
<b>Total:</b>		<b>478.54</b>				
<b>Report Totals:</b>		<b>72,385.92</b>	<b>5,745.21</b>	<b>66,640.71</b>	<b>92.06</b>	<b>100.00%</b>
<b>Tax:</b>		<b>2,409.77</b>				
<b>Total:</b>		<b>74,795.69</b>				

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 05/01/2022 - 12:00:00 am To: 05/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	15,893.63	Amer Express		4,195.16	
Check	3,072.72	Discover		1,443.53	
Credit Book	427.11	Master Card		13,867.11	
Gift Certificate	(1,125.00)	Visa		37,021.43	
Credit Card	56,527.23				
<b>Total:</b>	<b>74,795.69</b>			<b>56,527.23</b>	



Pharr, TX

# Budget Report Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 06/30/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 75 - PHARR GOLF COURSE FUND</b>						
<b>Revenue</b>						
<a href="#">75-4-4661-000</a>	MEMBERSHIP FEES	100,000.00	100,000.00	0.00	128,953.05	28,953.05 128.95 %
<a href="#">75-4-4662-000</a>	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	32,640.23	328,001.40	25,601.40 108.47 %
<a href="#">75-4-4663-000</a>	INTEREST EARNED	5,900.00	5,900.00	409.36	1,819.13	-4,080.87 69.17 %
<a href="#">75-4-4667-000</a>	RENTAL INCOME	0.00	0.00	251.00	2,877.00	2,877.00 0.00 %
<a href="#">75-4-4668-000</a>	CART REVENUES	203,200.00	203,200.00	16,812.65	184,087.16	-19,112.84 9.41 %
<a href="#">75-4-4669-000</a>	FOOD & BEVERAGE	49,100.00	49,100.00	4,163.08	42,321.92	-6,778.08 13.80 %
<a href="#">75-4-4671-000</a>	DRIVING RANGE	37,000.00	37,000.00	4,070.00	37,069.00	69.00 100.19 %
<a href="#">75-4-4672-000</a>	PRO SHOP SALES	45,000.00	45,000.00	12,876.82	57,393.65	12,393.65 127.54 %
<a href="#">75-4-4673-000</a>	IMPROVEMENTS FEES	16,700.00	16,700.00	1,550.00	13,876.00	-2,824.00 16.91 %
<a href="#">75-4-4674-000</a>	BEER SALES	35,800.00	35,800.00	3,465.25	38,264.17	2,464.17 106.88 %
<a href="#">75-4-4883-001</a>	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	394,049.97	-154,550.03 28.17 %
	<b>Revenue Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>120,021.72</b>	<b>1,228,712.45</b>	<b>-114,987.55 8.56 %</b>
<b>Expense</b>						
<a href="#">75-51000-1100-000</a>	SALARIES	601,100.00	622,100.00	39,362.36	396,271.33	225,828.67 36.30 %
<a href="#">75-51000-1104-000</a>	OVERTIME/WORK STUDY	5,000.00	5,000.00	1,204.18	8,570.73	-3,570.73 -71.41 %
<a href="#">75-51000-1105-000</a>	F I C A	46,400.00	48,100.00	3,049.87	30,512.85	17,587.15 36.56 %
<a href="#">75-51000-1106-001</a>	GOLF INSURANCE - UNITED HEALTH	125,500.00	125,500.00	8,706.84	79,245.82	46,254.18 36.86 %
<a href="#">75-51000-1107-000</a>	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28 45.47 %
<a href="#">75-51000-1108-000</a>	TEC TAXES	4,900.00	4,900.00	10.84	7,448.64	-2,548.64 -52.01 %
<a href="#">75-51000-1110-000</a>	UNIFORMS	5,000.00	5,000.00	241.15	3,409.99	1,590.01 31.80 %
<a href="#">75-51000-1115-000</a>	EMPLOYEES RETIREMENT	37,100.00	37,100.00	4,110.14	34,676.58	2,423.42 6.53 %
<a href="#">75-51000-1122-000</a>	EAP-ASSISTANCE PROGRAM	400.00	400.00	20.77	185.05	214.95 53.74 %
<a href="#">75-51000-1123-000</a>	HEALTHIEST YOU	1,600.00	1,600.00	90.00	780.36	819.64 51.23 %
<a href="#">75-51000-2201-000</a>	OFFICE SUPPLIES	1,600.00	1,600.00	0.00	3,712.73	-2,112.73 -132.05 %
<a href="#">75-51000-2202-000</a>	POSTAGE	100.00	100.00	14.80	57.30	42.70 42.70 %
<a href="#">75-51000-2203-000</a>	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02 36.67 %
<a href="#">75-51000-2206-000</a>	JANITORIAL SUPPLIES	12,200.00	12,200.00	2,165.43	18,083.34	-5,883.34 -48.22 %
<a href="#">75-51000-2207-000</a>	CHEMICALS	29,900.00	29,900.00	1,403.22	19,566.46	10,333.54 34.56 %
<a href="#">75-51000-2208-000</a>	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	59.96	25,923.62	576.38 2.18 %
<a href="#">75-51000-2217-000</a>	BEER FOR RE-SALE	15,600.00	15,600.00	1,594.41	13,646.75	1,953.25 12.52 %
<a href="#">75-51000-2218-000</a>	SNACK BAR SUPPLIES	29,700.00	29,700.00	2,678.15	24,357.99	5,342.01 17.99 %
<a href="#">75-51000-2219-000</a>	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	6,585.97	31,211.19	-6,311.19 -25.35 %
<a href="#">75-51000-2220-000</a>	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	1,460.75	2,539.25 63.48 %
<a href="#">75-51000-3301-000</a>	BUILDING MAINTENANCE	32,900.00	32,900.00	1,211.60	24,083.09	8,816.91 26.80 %
<a href="#">75-51000-3302-000</a>	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	4,093.16	20,851.03	6,348.97 23.34 %
<a href="#">75-51000-3305-000</a>	IRRIGATION REPAIRS	31,400.00	31,400.00	7,616.99	19,158.47	12,241.53 38.99 %
<a href="#">75-51000-4401-000</a>	OFFICE EQUIPMENT RENTALS	500.00	500.00	38.09	379.49	120.51 24.10 %
<a href="#">75-51000-4402-000</a>	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	18,594.40	47,185.78	24,214.22 33.91 %
<a href="#">75-51000-5501-000</a>	COMMUNICATIONS	3,500.00	3,500.00	157.77	2,028.01	1,471.99 42.06 %
<a href="#">75-51000-5502-000</a>	ADVERTISING	5,500.00	5,500.00	0.00	2,157.94	3,342.06 60.76 %
<a href="#">75-51000-5503-000</a>	TRAINING & TRAVEL	900.00	900.00	0.00	1,232.89	-332.89 -36.99 %
<a href="#">75-51000-5505-000</a>	DUES & PUBLICATIONS	3,400.00	3,400.00	383.41	3,325.62	74.38 2.19 %
<a href="#">75-51000-5507-000</a>	UTILITIES	9,200.00	9,200.00	704.97	6,149.16	3,050.84 33.16 %
<a href="#">75-51000-5507-001</a>	ELECTRICITY	29,100.00	29,100.00	2,694.43	26,113.21	2,986.79 10.26 %
<a href="#">75-51000-5528-000</a>	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	3,100.00	0.00 0.00 %
<a href="#">75-51000-5530-000</a>	CONTRACTUAL SERVICES	9,100.00	9,100.00	242.05	7,367.05	1,732.95 19.04 %
<a href="#">75-51000-5532-000</a>	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70 -24.86 %
<a href="#">75-51000-5535-000</a>	BANK SERVICE CHARGES	25,700.00	25,700.00	2,418.99	24,987.71	712.29 2.77 %
<a href="#">75-51000-5537-000</a>	CASH SHORT/OVER	0.00	0.00	-3.45	-0.27	0.27 0.00 %
<a href="#">75-51000-6601-000</a>	GAS & OIL	18,700.00	18,700.00	0.00	8,679.00	10,021.00 53.59 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 06/30/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<a href="#">75-51000-6605-000</a>	0.00	0.00	0.00	17.59	-17.59	0.00 %
<a href="#">75-51000-6606-000</a>	0.00	0.00	0.00	7.67	-7.67	0.00 %
<a href="#">75-51000-7701-000</a>	42,100.00	42,100.00	6,934.66	54,411.95	-12,311.95	-29.24 %
<a href="#">75-51000-7703-000</a>	4,000.00	4,000.00	722.79	4,109.92	-109.92	-2.75 %
<a href="#">75-51000-8804-000</a>	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
<a href="#">75-51000-8806-000</a>	0.00	0.00	0.00	100,300.00	-100,300.00	0.00 %
<a href="#">75-51000-9980-001</a>	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
<b>Expense Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>117,107.95</b>	<b>1,476,244.19</b>	<b>-132,544.19</b>	<b>-9.86 %</b>
<b>Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>2,913.77</b>	<b>-247,531.74</b>	<b>-247,531.74</b>	<b>0.00 %</b>
<b>Report Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>2,913.77</b>	<b>-247,531.74</b>	<b>-247,531.74</b>	<b>0.00 %</b>

### Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 75 - PHARR GOLF COURSE FUND</b>						
<b>Revenue</b>						
	1,320,500.00	1,343,700.00	120,021.72	1,228,712.45	-114,987.55	8.56 %
<b>Revenue Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>120,021.72</b>	<b>1,228,712.45</b>	<b>-114,987.55</b>	<b>8.56 %</b>
<b>Expense</b>						
	1,320,500.00	1,343,700.00	117,107.95	1,476,244.19	-132,544.19	-9.86 %
<b>Expense Total:</b>	<b>1,320,500.00</b>	<b>1,343,700.00</b>	<b>117,107.95</b>	<b>1,476,244.19</b>	<b>-132,544.19</b>	<b>-9.86 %</b>
<b>Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>2,913.77</b>	<b>-247,531.74</b>	<b>-247,531.74</b>	<b>0.00 %</b>
<b>Report Surplus (Deficit):</b>	<b>0.00</b>	<b>0.00</b>	<b>2,913.77</b>	<b>-247,531.74</b>	<b>-247,531.74</b>	<b>0.00 %</b>

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

**Total Club Sales (1)**

From: 06/01/2022 - 12:00:00 am To: 06/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Green Fee</u></b>						
18 Green Fee	730	18,250.00	0.00	18,250.00	100.00	28.16%
18 Junior Fee	4	48.00	0.00	48.00	100.00	0.07%
9 Green Fee	298	4,768.00	0.00	4,768.00	100.00	7.36%
9 Junior Fee	21	189.00	0.00	189.00	100.00	0.29%
Twilight Green Fee	424	6,360.00	0.00	6,360.00	100.00	9.81%
Raincheck GREEN FEE	1	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	101	2,020.00	0.00	2,020.00	100.00	3.12%
Promo Green Fee 9/18	41	0.00	0.00	0.00	0.00	0.00%
Summer Family Special	1	20.00	0.00	20.00	100.00	0.03%
ANNUAL RD.	99	0.00	0.00	0.00	0.00	0.00%
SUNDOWNER GREEN FEE-NM	107	985.23	0.00	985.23	100.00	1.52%
VOLUNTEER RD.	18	0.00	0.00	0.00	0.00	0.00%
<b>Green Fee Totals:</b>	<b>1845</b>	<b>32,640.23</b>	<b>0.00</b>	<b>32,640.23</b>	<b>100.00</b>	<b>50.37%</b>
<b><u>Department: Cart Fee</u></b>						
18 Hole Shared Cart	808	8,960.72	0.00	8,960.72	100.00	13.83%
9 Hole Shared Cart	334	2,468.26	0.00	2,468.26	100.00	3.81%
ANNUAL SHARED CART	12	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	10	73.90	0.00	73.90	100.00	0.11%
SUNDOWNER SHARED CART	107	494.34	0.00	494.34	100.00	0.76%
Promo Shared Cart 9/18	38	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	5	55.45	0.00	55.45	100.00	0.09%
Twilight Cart Fee	422	4,679.98	0.00	4,679.98	100.00	7.22%
RAINCHECK SHARED CART	1	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	18	0.00	0.00	0.00	0.00	0.00%
<b>Cart Fee Totals:</b>	<b>1755</b>	<b>16,732.65</b>	<b>0.00</b>	<b>16,732.65</b>	<b>100.00</b>	<b>25.82%</b>
<b>Tax:</b>		<b>1,374.36</b>				
<b>Total:</b>		<b>18,107.01</b>				
<b><u>Department: Driving Range</u></b>						
Small Bucket	243	972.00	0.00	972.00	100.00	1.50%
Large Bucket	317	2,536.00	0.00	2,536.00	100.00	3.91%
RANGE BUCKET MEMBERSHIP	18	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 2 BKTS	1	350.00	0.00	350.00	100.00	0.54%
ANNUAL RANGE MAX 1 BKT	1	200.00	0.00	200.00	100.00	0.31%
HOT SACK WARMUP 20 BALLS	6	12.00	0.00	12.00	100.00	0.02%
<b>Driving Range Totals:</b>	<b>586</b>	<b>4,070.00</b>	<b>0.00</b>	<b>4,070.00</b>	<b>100.00</b>	<b>6.28%</b>
<b><u>Department: Club Rentals</u></b>						
CLUB RENTAL 18 HOLES	6	120.00	0.00	120.00	100.00	0.19%
CLUB RENTAL 9 HOLES	8	96.00	0.00	96.00	100.00	0.15%
MISSING RENTAL CLUB	1	35.00	0.00	35.00	100.00	0.05%
<b>Club Rentals Totals:</b>	<b>15</b>	<b>251.00</b>	<b>0.00</b>	<b>251.00</b>	<b>100.00</b>	<b>0.39%</b>
<b>Tax:</b>		<b>20.71</b>				
<b>Total:</b>		<b>271.71</b>				
<b><u>Department: Private Carts</u></b>						
18 HOLE PRIVATE CART FEE	10	80.00	0.00	80.00	100.00	0.12%
ANNUAL PRIVATE CART ROUND	87	0.00	0.00	0.00	0.00	0.00%
<b>Private Carts Totals:</b>	<b>97</b>	<b>80.00</b>	<b>0.00</b>	<b>80.00</b>	<b>100.00</b>	<b>0.12%</b>
<b><u>Department: Improvement Fund</u></b>						
IMPROVEMENT FUND	1550	1,550.00	0.00	1,550.00	100.00	2.39%
<b>Improvement Fund Totals:</b>	<b>1550</b>	<b>1,550.00</b>	<b>0.00</b>	<b>1,550.00</b>	<b>100.00</b>	<b>2.39%</b>
<b><u>Department: Tournament Outtings</u></b>						
Sundowner Prize Money	107	856.00	0.00	856.00	100.00	1.32%
<b>Tournament Outtings Totals:</b>	<b>107</b>	<b>856.00</b>	<b>0.00</b>	<b>856.00</b>	<b>100.00</b>	<b>1.32%</b>

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2022 - 12:00:00 am To: 06/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Snacks</u></b>						
Chips	1	0.92	0.00	0.92	100.00	0.00%
<b>Snacks Totals:</b>	1	0.92	0.00	0.92	100.00	0.00%
<b>Tax:</b>		0.08				
<b>Total:</b>		1.00				
<b><u>Department: Mexican Food</u></b>						
Burritos	6	8.34	0.00	8.34	100.00	0.01%
<b>Mexican Food Totals:</b>	6	8.34	0.00	8.34	100.00	0.01%
<b>Tax:</b>		0.66				
<b>Total:</b>		9.00				
<b><u>Department: Sandwiches</u></b>						
August Hot Dog Special	1	1.39	0.00	1.39	100.00	0.00%
Cold Sandwiches	20	55.40	21.60	33.80	61.01	0.05%
Sundowner Plate	1	276.00	0.00	276.00	100.00	0.43%
<b>Sandwiches Totals:</b>	22	332.79	21.60	311.19	93.51	0.48%
<b>Tax:</b>		27.48				
<b>Total:</b>		360.27				
<b><u>Department: Breakfast</u></b>						
Breakfast Taco	81	131.22	53.46	77.76	59.26	0.12%
Tacos after 11 AM	9	6.21	5.94	0.27	4.35	0.00%
<b>Breakfast Totals:</b>	90	137.43	59.40	78.03	56.78	0.12%
<b>Tax:</b>		1.29				
<b>Total:</b>		138.72				
<b><u>Department: Beverages</u></b>						
Energy Drink	1	2.31	1.42	0.89	38.53	0.00%
Bottled Water	130	180.70	10.40	170.30	94.24	0.26%
<b>Beverages Totals:</b>	131	183.01	11.82	171.19	93.54	0.26%
<b>Tax:</b>		14.85				
<b>Total:</b>		197.86				
<b><u>Department: Merchandise</u></b>						
BAGS	2	459.94	297.25	162.69	35.37	0.25%
CAPS, MENS	11	3,668.02	2,537.75	1,130.27	30.81	1.74%
GLOVES	32	516.68	244.72	271.96	52.64	0.42%
GOLF BALLS	142	5,223.71	4,029.56	1,194.15	22.86	1.84%
GOLF CLUBS, JUNIOR	1	105.00	104.00	1.00	0.95	0.00%
GOLF CLUBS, PUTTERS	1	79.99	46.45	33.54	41.93	0.05%
GOLF CLUBS, WEDGES	2	264.98	203.71	61.27	23.12	0.09%
HEADCOVERS	1	29.95	18.52	11.43	38.16	0.02%
MISCELLANEOUS	7	343.85	251.20	92.65	26.94	0.14%
SHIRTS, MENS	13	1,681.42	1,021.05	660.37	39.27	1.02%
SHOES, LADIES	1	69.95	45.22	24.73	35.35	0.04%
SHOES, MENS	2	199.94	128.60	71.34	35.68	0.11%
SUNGLASSES	4	95.80	51.28	44.52	46.47	0.07%
TEES	43	93.69	47.90	45.79	48.87	0.07%
TOWELS	2	43.90	22.00	21.90	49.89	0.03%
<b>Merchandise Totals:</b>	264	12,876.82	9,049.21	3,827.61	29.72	5.91%
<b>Tax:</b>		1,062.36				
<b>Total:</b>		13,939.18				
<b><u>Department: Expanded Inventory</u></b>						
Beer & Wine	1347	3,465.25	1,419.83	2,045.42	59.03	3.16%

**Tierra del Sol Golf Course**  
**Daily Sales Detail Report**

Total Club Sales (1)

From: 06/01/2022 - 12:00:00 am To: 06/30/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<b><u>Department: Expanded Inventory</u></b>						
Expanded Inventory Totals:	1347	3,465.25	1,419.83	2,045.42	59.03	3.16%
Tax:		286.47				
Total:		3,751.72				
<b><u>Department: Expanded Inventory</u></b>						
Beverages	1085	1,844.10	668.81	1,175.29	63.73	1.81%
Expanded Inventory Totals:	1085	1,844.10	668.81	1,175.29	63.73	1.81%
Tax:		152.42				
Total:		1,996.52				
<b><u>Department: Expanded Inventory</u></b>						
Breakfast	432	628.00	270.51	357.49	56.93	0.55%
Expanded Inventory Totals:	432	628.00	270.51	357.49	56.93	0.55%
Tax:		50.75				
Total:		678.75				
<b><u>Department: Expanded Inventory</u></b>						
Mexican Food	56	103.60	45.92	57.68	55.68	0.09%
Expanded Inventory Totals:	56	103.60	45.92	57.68	55.68	0.09%
Tax:		8.40				
Total:		112.00				
<b><u>Department: Expanded Inventory</u></b>						
Sandwiches	134	534.36	147.34	387.02	72.43	0.60%
Expanded Inventory Totals:	134	534.36	147.34	387.02	72.43	0.60%
Tax:		44.14				
Total:		578.50				
<b><u>Department: Expanded Inventory</u></b>						
Snacks	325	390.53	183.23	207.30	53.08	0.32%
Expanded Inventory Totals:	325	390.53	183.23	207.30	53.08	0.32%
Tax:		31.23				
Total:		421.76				
<b>Report Totals:</b>						
		76,685.03	11,877.67	64,807.36	84.51	100.00%
Tax:		3,075.20				
Total:		79,760.23				

Cash	15,790.69	Amer Express	3,768.71
Check	9,328.88	Discover	1,418.79
Credit Book	887.12	Master Card	11,894.04
Credit Card	53,753.54	Visa	36,672.00
<b>Total:</b>	<b>79,760.23</b>		<b>53,753.54</b>

## Status Report for August 2022 Golf Course Operation

### Grounds

- Continue spraying our fertilizer programs,
- Greens are being verti-cut once a week to thin out the grass and eliminate the thatch. Also, helps increase the speed.
- Greens are stressed over no rain fall and irrigation issues. This has led to discoloration of certain greens.
- Continue fixing leaks and replacing inlet valves on the irrigation heads. The line breaks occurring are mostly elbows and 2-inch lines. Other breaks have been to main lines causing us to shut down an entire hole or holes.
- Preemergent fertilizer for the fairways & roughs has been ordered with expected delivery in September.
- Scheduled the mobile grinding service for the turf equipment with reels this past month. This gives us a better-quality cut and is part of our continued equipment maintenance program.

### Other

Revenue Snapshot of various golf areas with 3 months left in the fiscal year:

Rounds of golf 5000 ahead of prior year

Green Fee & Cart Fee Revenue \$13,000 ahead of prior year.

Driving Range Revenue \$5000 ahead of prior year

Food & Beverage Revenue \$18,000 ahead of prior year. Biggest increase happened in the months of December, February, and March.

Seasonal Membership numbers have returned to pre-COVID levels.

TDS App Users are now at 3,172 taking advantage of our loyalty program, course news, on-line tee times and other offers.

We have been receiving numerous phone calls and emails regarding the golf course renovation from Winter Texans. Especially those having seasonal memberships. They are looking for reassurance the project is going forward so they can make the necessary adjustments to this upcoming season.

### Clubhouse

Upcoming tournaments – Saturday, Sept. 24<sup>th</sup> – RAMMAR Maquila Tournament.  
Thursday Sundowners will run into September.