



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, MAY 2, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of minutes for April 4, 2022 Regular Called Meeting.
- B) Revenue and Expenditure Report for the month of March 2022.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues

AGENDA REGULAR MEETING
May 2, 2022

with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. RECONVENE: *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 28th day of April 2022 at 11:00 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 28th day of April, 2022.




HILDA PEDRAZA, TRMC, CMC
CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
APRIL 4, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, April 4, 2022, at 6:10 p.m. and the following is the record of attendance.

MEMBERS PRESENT: Xavier Garcia
 Ricardo Medina
 Hector Gomez
 Jaime Villarreal
 George Gonzalez
 Carlos Villegas

ABSENT MEMBERS: Javier Martinez
 Rudy Martinez
 Mario Lizcano

STAFF PRESENT: Michael Fernuik, Golf Course Manager
 Myra Ledezma, Administrative Assistant

OTHERS: Sergio Alanis, Parks & Recreation Director

ITEM 1: CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

President Ricardo Medina called the meeting to order at 6:10 p.m. Roll call established a quorum.

Board Member George Gonzalez **moved** to excuse absent members. Board Member Carlos Villegas seconded the motion and when put to a vote, it carried unanimously.

ITEM 2: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES MARCH 7, 2022 REGULAR CALLED MEETING

Ricardo Medina introduced the item.

Jaime Villarreal **moved** to approve the minutes. Board member Carlos

Villegas seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH FEBRUARY 2022

Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of February 2022. He stated revenues less expenditures through the month of February were -\$6,764.89 and Progressive Revenues less expenditures were at -\$32,768.26.

C) GOLF COURSE OPERATION STATUS REPORT FOR THE MONTH OF APRIL 2022

Ricardo Medina, Chairman, introduced the item.

Michael Fernuik, Golf Course Manager, informed the board on golf course operations. He stated verti-cut and aerify will begin to certain greens and hen will use the aerification plugs to fill in non- grassy low areas around the greens. Mr. Fernuik mentioned to the board a gentleman by the name of Lou Hill went out on the golf course to take a look at the irrigation and pump station for the renovation project. Lastly, Mr. Fernuik updated the board on app users and golf rounds generated for the month of February.

D) GOLF COURSE RENOVATIONS PROJECT.

Ricardo Medina, Chairman, introduced the item

Ricardo Medina, Chairman, informed the board on golf course renovation project. He stated all recommendations emailed over to him were forward over to the gentleman that will be overseeing the golf course renovation project. Mr. Medina recommended to the board if anyone had more suggestions, to email them to him. The renovation project was originally scheduled to start in May 2022 but now will be projected to start in November 2022.

ITEM 3: CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

No Closed Session

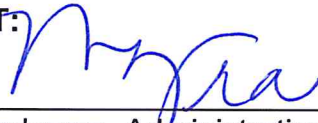
ITEM 4: ADJOURNMENT

There being no other business to come before the board George Gonzalez moved to adjourn. Board Member Carlos Villegas seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 6:26 p.m.

STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR

ON THE 4TH OF APRIL, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative
Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
January	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
February	\$95,118.63	\$88,353.74	\$6,764.89	-\$32,768.26
March	\$129,764.08	\$100,939.64	\$28,824.44	-\$3,943.82
April			\$0.00	-\$3,943.82
May			\$0.00	-\$3,943.82
June			\$0.00	-\$3,943.82
July			\$0.00	-\$3,943.82
August			\$0.00	-\$3,943.82
September			\$0.00	-\$3,943.82
Totals	\$621,379.50	\$625,323.32	-\$3,943.82	

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 03/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	13,050.00	124,333.35	24,333.35	124.33 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	52,194.00	218,231.50	-84,168.50	27.83 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	99.61	1,051.10	-4,848.90	82.18 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	256.00	1,768.00	1,768.00	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	24,586.89	128,209.65	-74,990.35	36.90 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	6,020.88	27,977.17	-21,122.83	43.02 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	4,931.00	25,797.00	-11,203.00	30.28 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	14,746.67	35,315.62	-9,684.38	21.52 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,798.00	8,889.00	-7,811.00	46.77 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	6,353.24	26,814.92	-8,985.08	25.10 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	262,699.98	-285,900.02	52.11 %
	Revenue Total:	1,320,500.00	1,343,700.00	167,819.62	861,087.29	-482,612.71	35.92 %
Expense							
75-51000-1100-000	SALARIES	601,100.00	622,100.00	40,574.10	272,905.41	349,194.59	56.13 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	12.38	6,307.44	-1,307.44	-26.15 %
75-51000-1105-000	FICA	46,400.00	48,100.00	3,052.01	21,063.81	27,036.19	56.21 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	125,500.00	125,500.00	54.47	281.33	125,218.67	99.78 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28	45.47 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	981.16	6,338.07	-1,438.07	-29.35 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	645.85	2,613.93	2,386.07	47.72 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	4,193.02	22,113.97	14,986.03	40.39 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	21.44	120.73	279.27	69.82 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	90.00	507.36	1,092.64	68.29 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	154.00	970.01	629.99	39.37 %
75-51000-2202-000	POSTAGE	100.00	100.00	12.95	42.50	57.50	57.50 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	379.98	220.02	36.67 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	3,472.04	13,151.62	-951.62	-7.80 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	2,177.81	14,061.04	15,838.96	52.97 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	2,461.59	19,776.92	6,723.08	25.37 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	1,397.58	8,812.59	6,787.41	43.51 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	29,700.00	3,683.16	15,661.71	14,038.29	47.27 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	5,616.94	22,315.54	2,584.46	10.38 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	480.00	480.00	3,520.00	88.00 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	462.50	22,140.24	10,759.76	32.70 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	1,664.27	3,675.11	23,524.89	86.49 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	1,995.07	10,718.47	20,681.53	65.86 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	109.03	260.72	239.28	47.86 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	5,522.20	16,566.60	54,833.40	76.80 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	157.49	1,166.15	2,333.85	66.68 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	395.00	2,157.94	3,342.06	60.76 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	900.00	435.31	1,171.09	-271.09	-30.12 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	250.00	813.20	2,586.80	76.08 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	603.92	3,959.35	5,240.65	56.96 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	2,199.17	17,981.20	11,118.80	38.21 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	6,875.00	2,225.00	24.45 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,865.62	16,105.56	9,594.44	37.33 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-2.00	-0.05	0.05	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	201.56	4,796.67	13,903.33	74.35 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 03/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	0.00	38,390.21	3,709.79	8.81 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	0.00	2,083.66	1,916.34	47.91 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-8806-000	SYSTEM IMPROVEMENTS	0.00	0.00	15,000.00	15,000.00	-15,000.00	0.00 %
75-51000-9980-001	TRANSFER OUT - GENERAL FUND	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
	Expense Total:	1,320,500.00	1,343,700.00	100,939.64	1,012,862.50	330,837.50	24.62 %
	Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	66,879.98	-151,775.21	-151,775.21	0.00 %
	Report Surplus (Deficit):	0.00	0.00	66,879.98	-151,775.21	-151,775.21	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,320,500.00	1,343,700.00	167,819.62	861,087.29	-482,612.71	35.92 %
Revenue Total:	1,320,500.00	1,343,700.00	167,819.62	861,087.29	-482,612.71	35.92 %
Expense						
	1,320,500.00	1,343,700.00	100,939.64	1,012,862.50	330,837.50	24.62 %
Expense Total:	1,320,500.00	1,343,700.00	100,939.64	1,012,862.50	330,837.50	24.62 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	66,879.98	-151,775.21	-151,775.21	0.00 %
Report Surplus (Deficit):	0.00	0.00	66,879.98	-151,775.21	-151,775.21	0.00 %

Daily Sales Detail Report

Total Club Sales (1)

From: 03/01/2022 - 12:00:00 am To: 03/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	640	16,000.00	0.00	16,000.00	100.00	14.39%
18 Junior Fee	20	240.00	0.00	240.00	100.00	0.22%
9 Green Fee	414	6,624.00	0.00	6,624.00	100.00	5.96%
9 Junior Fee	18	162.00	0.00	162.00	100.00	0.15%
Twilight Green Fee	367	5,505.00	0.00	5,505.00	100.00	4.95%
Raincheck GREEN FEE	8	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	381	7,620.00	0.00	7,620.00	100.00	6.85%
Promo Green Fee 9/18	63	0.00	0.00	0.00	0.00	0.00%
High School	201	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	2186	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	22	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	166	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	467	15,883.00	0.00	15,883.00	100.00	14.29%
VOLUNTEER RD.	46	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	4999	52,034.00	0.00	52,034.00	100.00	46.81%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	1078	11,955.02	0.00	11,955.02	100.00	10.75%
9 Hole Shared Cart	483	3,569.37	0.00	3,569.37	100.00	3.21%
Spectator Cart Fee	56	1,241.52	0.00	1,241.52	100.00	1.12%
ANNUAL SHARED CART	515	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	5	36.95	0.00	36.95	100.00	0.03%
Promo Shared Cart 9/18	48	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	3	33.27	0.00	33.27	100.00	0.03%
Twilight Cart Fee	364	4,036.76	0.00	4,036.76	100.00	3.63%
RAINCHECK SHARED CART	7	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	46	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2605	20,872.89	0.00	20,872.89	100.00	18.78%
Tax:		1,715.37				
Total:		22,588.26				
<u>Department: Driving Range</u>						
Small Bucket	275	1,496.00	0.00	1,496.00	100.00	1.35%
Large Bucket	392	3,136.00	0.00	3,136.00	100.00	2.82%
RANGE BUCKET MEMBERSHIP	38	0.00	0.00	0.00	0.00	0.00%
HOT SACK WARMUP 20 BALLS	27	54.00	0.00	54.00	100.00	0.05%
10 LGE BUCKET PUNCH CARD	1	65.00	0.00	65.00	100.00	0.06%
TOURNAMENT RANGE FEES	1	180.00	0.00	180.00	100.00	0.16%
Driving Range Totals:	734	4,931.00	0.00	4,931.00	100.00	4.44%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	11	220.00	0.00	220.00	100.00	0.20%
CLUB RENTAL 9 HOLES	3	36.00	0.00	36.00	100.00	0.03%
Club Rentals Totals:	14	256.00	0.00	256.00	100.00	0.23%
Tax:		21.12				
Total:		277.12				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	156	1,248.00	0.00	1,248.00	100.00	1.12%
9 HOLE PRIVATE CART FEE	2	16.00	0.00	16.00	100.00	0.01%
ANNUAL PRIVATE CART ROUND	1574	0.00	0.00	0.00	0.00	0.00%
MONTHLY PRIVATE CART FEE	35	2,450.00	0.00	2,450.00	100.00	2.20%
Private Carts Totals:	1767	3,714.00	0.00	3,714.00	100.00	3.34%
<u>Department: Handicap Fees</u>						
Handicap Fee	2	60.00	0.00	60.00	100.00	0.05%
Handicap Fees Totals:	2	60.00	0.00	60.00	100.00	0.05%

Daily Sales Detail Report

Total Club Sales (1)

From: 03/01/2022 - 12:00:00 am To: 03/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Gift Certificate</u>						
Gift Certificate	13	1,480.00	0.00	1,480.00	100.00	1.33%
Gift Certificate (Liability)	-13	(1,480.00)	0.00	(1,480.00)	100.00	(1.33)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Deposits</u>						
Tournament Deposit	1	100.00	0.00	100.00	100.00	0.09%
Deposits Totals:	1	100.00	0.00	100.00	100.00	0.09%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	2	348.00	0.00	348.00	100.00	0.31%
Wed Men's League	3	876.00	0.00	876.00	100.00	0.79%
Thurs Couples League	3	680.00	0.00	680.00	100.00	0.61%
Credit Book Setup Totals:	8	1,904.00	0.00	1,904.00	100.00	1.71%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1798	1,798.00	0.00	1,798.00	100.00	1.62%
Improvement Fund Totals:	1798	1,798.00	0.00	1,798.00	100.00	1.62%
<u>Department: Memberships</u>						
9 Hole Punch Card (25)	2	730.00	0.00	730.00	100.00	0.66%
18 Hole Punch Card (25)	2	1,100.00	0.00	1,100.00	100.00	0.99%
3MO SINGLE ADD MONTH	9	1,700.00	0.00	1,700.00	100.00	1.53%
3MO COUPLE ADD MONTH	29	7,100.00	0.00	7,100.00	100.00	6.39%
18 Punch Card (10 Rounds)	11	2,420.00	0.00	2,420.00	100.00	2.18%
Memberships Totals:	53	13,050.00	0.00	13,050.00	100.00	11.74%
<u>Department: Mexican Food</u>						
Burritos	3	4.17	0.00	4.17	100.00	0.00%
Mexican Food Totals:	3	4.17	0.00	4.17	100.00	0.00%
Tax:		0.34				
Total:		4.51				
<u>Department: Sandwiches</u>						
Cheeseburger Basket	1	6.00	0.00	6.00	100.00	0.01%
1/4 lb Black Angus	1	4.62	0.00	4.62	100.00	0.00%
Cold Sandwiches	39	108.03	42.12	65.91	61.01	0.06%
Sandwiches Totals:	41	118.65	42.12	76.53	64.50	0.07%
Tax:		9.85				
Total:		128.50				
<u>Department: Breakfast</u>						
Breakfast Taco	8	12.96	5.28	7.68	59.26	0.01%
Tacos after 11 AM	2	1.38	1.32	0.06	4.35	0.00%
Breakfast Totals:	10	14.34	6.60	7.74	53.97	0.01%
Tax:		1.15				
Total:		15.49				
<u>Department: Beverages</u>						
Bottled Water	80	111.20	6.40	104.80	94.24	0.09%
Beverages Totals:	80	111.20	6.40	104.80	94.24	0.09%
Tax:		8.89				
Total:		120.09				
<u>Department: Banquets</u>						
Tournament Foods	74	533.50	0.00	533.50	100.00	0.48%
Banquets Totals:	74	533.50	0.00	533.50	100.00	0.48%
<u>Department: Merchandise</u>						
BAGS	3	669.89	406.50	263.39	39.32	0.24%

Daily Sales Detail Report

Total Club Sales (1)

From: 03/01/2022 - 12:00:00 am To: 03/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
BELTS, MENS	2	69.90	38.32	31.58	45.18	0.03%
CAPS, MENS	36	926.24	496.55	429.69	46.39	0.39%
CARRY ALLS	1	24.95	11.25	13.70	54.91	0.01%
GLOVES	46	762.54	379.48	383.06	50.23	0.34%
GOLF BALLS	235	2,605.03	1,991.09	613.94	23.57	0.55%
GOLF CLUBS, JUNIOR	1	145.00	136.50	8.50	5.86	0.01%
GOLF CLUBS, METALWOODS	4	1,244.76	1,089.36	155.40	12.48	0.14%
GOLF CLUBS, PUTTERS	3	399.98	251.98	148.00	37.00	0.13%
GOLF CLUBS, WEDGES	1	160.00	137.34	22.66	14.16	0.02%
HEADCOVERS	4	119.80	74.08	45.72	38.16	0.04%
JACKETS, LADIES	11	539.50	321.40	218.10	40.43	0.20%
JACKETS, MENS	10	629.60	362.50	267.10	42.42	0.24%
MISCELLANEOUS	21	603.15	423.28	179.87	29.82	0.16%
SHIRTS, LADIES - Alpha	39	1,363.97	821.04	542.93	39.81	0.49%
SHIRTS, MENS	73	2,698.64	1,945.68	752.96	27.90	0.68%
SHOES, LADIES	1	85.00	58.21	26.79	31.52	0.02%
SHOES, MENS	15	1,169.49	785.32	384.17	32.85	0.35%
SHORTS, LADIES	4	141.33	106.50	34.83	24.64	0.03%
SHORTS, MENS	1	28.17	23.10	5.07	18.00	0.00%
SUNGLASSES	3	77.85	40.30	37.55	48.23	0.03%
TEES	20	35.62	18.95	16.67	46.80	0.01%
TOWELS	5	102.34	54.64	47.70	46.61	0.04%
VISORS, LADIES	8	143.92	80.16	63.76	44.30	0.06%
Merchandise Totals:	547	14,746.67	10,053.53	4,693.14	31.83	4.22%
Tax:		1,216.99				
Total:		15,963.66				
<u>Department: Expanded Inventory</u>						
Beer & Wine	2450	6,353.24	2,597.26	3,755.98	59.12	3.38%
Expanded Inventory Totals:	2450	6,353.24	2,597.26	3,755.98	59.12	3.38%
Tax:		525.57				
Total:		6,878.81				
<u>Department: Expanded Inventory</u>						
Beverages	1443	2,169.55	727.79	1,441.76	66.45	1.30%
Expanded Inventory Totals:	1443	2,169.55	727.79	1,441.76	66.45	1.30%
Tax:		179.75				
Total:		2,349.30				
<u>Department: Expanded Inventory</u>						
Breakfast	971	1,392.93	574.27	818.66	58.77	0.74%
Expanded Inventory Totals:	971	1,392.93	574.27	818.66	58.77	0.74%
Tax:		112.42				
Total:		1,505.35				
<u>Department: Expanded Inventory</u>						
Mexican Food	76	140.60	60.64	79.96	56.87	0.07%
Expanded Inventory Totals:	76	140.60	60.64	79.96	56.87	0.07%
Tax:		11.42				
Total:		152.02				
<u>Department: Expanded Inventory</u>						
Sandwiches	212	836.34	274.72	561.62	67.15	0.51%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 03/01/2022 - 12:00:00 am To: 03/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Expanded Inventory</u>						
Expanded Inventory Totals:	212	836.34	274.72	561.62	67.15	0.51%
Tax:		64.69				
Total:		901.03				
<u>Department: Expanded Inventory</u>						
Snacks	567	699.83	328.60	371.23	53.05	0.33%
Expanded Inventory Totals:	567	699.83	328.60	371.23	53.05	0.33%
Tax:		55.61				
Total:		755.44				
Report Totals:		125,840.91	14,671.93	111,168.98	88.34	100.00%
Tax:		3,923.17				
Total:		129,764.08				

Cash	28,079.29	Amer Express	3,802.96
Check	11,130.50	Discover	3,403.98
Credit Book	6,068.49	Master Card	24,344.93
Gift Certificate	94.83	Visa	52,839.10
Credit Card	84,390.97		
Total:	129,764.08		84,390.97