TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, APRIL 4, 2022

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for March 7, 2022- Regular Called Meeting.

B) Revenue and Expenditure Report for the month of February 2022.

C) Golf Course Operation Status report for the month of April.

D) Golf Course Renovations Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related **to legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges**

against an officer or employee. The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 1st day of April, 2022 at 10:00 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 1st day of April, 2022.

HILDA PEDRAZA, TRMC, CMC
CITY CLERK

CITY OF PHARR
PHARR, TEXAS

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
MARCH 7, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, March 7, 2022, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT:	Xavier Garcia Rudy Martinez Ricardo Medina Mario Lizcano Hector Gomez Javier Martinez
ABSENT MEMBERS:	George Gonzalez Carlos Villegas Jaime Villarreal
STAFF PRESENT:	Michael Fernuik, Golf Course Manager Myra Ledezma, Administrative Assistant
OTHERS:	Patricia Rigney, City Attorney Sergio Alanis, Parks & Recreation Director Guillermo Aguilar, Brownstone Consultants

ITEM 1: CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

President Ricardo Medina called the meeting to order at 5:30 p.m. Roll call established a quorum.

Board Member Mario Lizcano **moved** to excuse absent members. Board Member Javier Martinez seconded the motion and when put to a vote, it carried unanimously.

ITEM 2: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES JANUARY 17, 2022 REGULAR CALLED MEETING

Ricardo Medina introduced the item.

Mario Lizcano **moved** to approve the minutes. Board member Javier Martinez seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH JANUARY 2022

Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of January 2022. He stated revenues less expenditures through the month of January were -$2,949.25 and Progressive Revenues less expenditures were at -$39,533.15.

C) GOLF COURSE OPERATION STATUS REPORT FOR THE MONTH OF MARCH 2022

Ricardo Medina, Chairman, introduced the item.

Michael Fernuik, Golf Course Manager, informed the board on golf course operations. He stated spring pre-emergent fertilizer has been ordered for the summer to control weeds. Mr. Fernuik updated the board on irrigation electrical issues for Hole # 1, Hole # 2, and Hole # 3 has been repaired by trenching and running new wire. He reported cattle fence behind Hole # 5 has been repaired after horses broke through the fence causing damage to Hole # 4, Hole # 5, and Hole #6. Mr. Fernuik reported to the board during the month of February the water treatment plant closed water for total of 6 days continually without notifying Superintendent Efrain Gutierrez and caused irrigation lake to lower and filtration system shut down, resulting our irrigation system to loosen pressure causing numerous of heads to leak around the golf course. Lastly, Mr. Fernuik updated board on upcoming tournaments.

At this time, Ricardo Medina, Chairman, stated they would deviate and go into closed session. There was no objection.

ITEM 3: CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

The time being 5:38 p.m., Chairman Medina stated the board would be entering a closed session in accordance with Chapter 551 of the Texas Gov't. Code to discuss agenda items listed in the public portion of the agenda and pursuant to sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

RECONVENE: The time being 6:54 pm, Chairman Medina stated the committee would be resuming the open meeting.

ITEM 4: ADJOURNMENT

There being no other business to come before the board, Xavier Garcia **moved** to adjourn. Board Member Javier Martinez seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 6:55 p.m.

STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR

ON THE 7TH OF MARCH, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas,** certify that this is true and correct copy of the minutes.

ATTEST:

Myra

____
Myra Ledezma, Administrative Assistant

APPROVED DATE:________________

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	$55,852.15	$36,557.60	$19,294.55	$19,294.55
November	$104,838.61	$90,329.36	$14,509.25	$33,803.80
December	$77,414.19	$125,286.14	-$47,871.95	-$14,068.15
January	$101,170.14	$155,773.50	-$54,603.36	-$68,671.51
February	$90,427.36	$106,858.22	-$16,430.86	-$85,102.37
March	$88,088.32	$103,396.29	-$15,307.97	-$100,410.34
April	$30,483.13	$102,609.17	-$72,126.04	-$172,536.38
May	$56,628.41	$105,343.45	-$48,715.04	-$221,251.42
June	$52,666.73	$93,945.84	-$41,279.11	-$262,530.53
July	$46,318.48	$153,906.85	-$107,588.37	-$370,118.90
August	$56,051.97	$99,920.38	-$43,868.41	-$413,987.31
September	$54,410.92	$248,911.42	-$194,500.50	-$608,487.81
Totals	**$814,350.41**	**$1,422,838.22**	**-$608,487.81**	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	$63,300.90	$52,702.76	$10,598.14	$10,598.14
November	$85,804.78	$131,598.80	-$45,794.02	-$35,195.88
December	$84,071.00	$84,873.74	-$802.74	-$35,998.62
January	$85,219.67	$119,011.44	-$33,791.77	-$69,790.39
February	$74,044.15	$113,547.68	-$39,503.53	-$109,293.92
March	$105,721.61	$93,245.82	$12,475.79	-$96,818.13
April	$93,694.65	$105,069.56	-$11,374.91	-$108,193.04
May	$65,013.72	$90,619.18	-$25,605.46	-$133,798.50
June	$58,617.87	$96,547.49	-$37,929.62	-$171,728.12
July	$66,328.85	$129,195.02	-$62,866.17	-$234,594.29
August	$58,787.43	$73,859.06	-$15,071.63	-$249,665.92
September	$74,748.87	$108,098.18	-$33,349.31	-$283,015.23
Totals	**$915,353.50**	**$1,198,368.73**	**-$283,015.23**	

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	$82,368.21	$61,124.64	$21,243.57	$21,243.57
November	$118,712.10	$123,971.47	-$5,259.37	$15,984.20
December	$107,549.11	$160,117.21	-$52,568.10	-$36,583.90
January	$87,867.37	$90,816.62	-$2,949.25	-$39,533.15
February	$95,118.63	$88,353.74	$6,764.89	-$32,768.26
March			$0.00	-$32,768.26
April			$0.00	-$32,768.26
May			$0.00	-$32,768.26
June			$0.00	-$32,768.26
July			$0.00	-$32,768.26
August			$0.00	-$32,768.26
September			$0.00	-$32,768.26
Totals	**$491,615.42**	**$524,383.68**	**-$32,768.26**	

Budget Report
Account Summary
For Fiscal: 10/2021-09/2022 Period Ending: 02/28/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	15,420.00	111,283.35	11,283.35	111.28 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	31,019.00	166,037.50	-136,362.50	45.09 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	60.30	951.49	-4,948.51	83.87 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	340.00	1,512.00	1,512.00	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	20,875.89	103,622.76	-99,577.24	49.00 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	4,006.33	21,956.29	-27,143.71	55.28 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	6,965.00	20,866.00	-16,134.00	43.61 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	4,963.61	20,568.95	-24,431.05	54.29 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,544.00	7,091.00	-9,609.00	57.54 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	5,090.59	20,461.68	-15,338.32	42.84 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	548,600.00	43,783.33	218,916.65	-329,683.35	60.10 %
	Revenue Total:	**1,320,500.00**	**1,343,700.00**	**134,068.05**	**693,267.67**	**-650,432.33**	**48.41 %**
Expense							
75-51000-1100-000	SALARIES	601,100.00	622,100.00	39,083.90	232,331.31	389,768.69	62.65 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	35.21	6,295.06	-1,295.06	-25.90 %
75-51000-1105-000	F I C A	46,400.00	48,100.00	2,938.38	18,011.80	30,088.20	62.55 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	125,500.00	125,500.00	49.53	226.86	125,273.14	99.82 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	18,000.00	0.00	9,815.72	8,184.28	45.47 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	2,061.92	5,356.91	-456.91	-9.32 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	334.84	1,968.08	3,031.92	60.64 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	4,095.90	17,920.95	19,179.05	51.70 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	21.44	99.29	300.71	75.18 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	90.00	417.36	1,182.64	73.92 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	309.87	816.01	783.99	49.00 %
75-51000-2202-000	POSTAGE	100.00	100.00	0.00	29.55	70.45	70.45 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	199.99	379.98	220.02	36.67 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	1,429.76	9,679.58	2,520.42	20.66 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	7,208.38	11,883.23	18,016.77	60.26 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	3,198.31	17,315.33	9,184.67	34.66 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	2,700.59	7,415.01	8,184.99	52.47 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	29,700.00	1,687.46	12,100.05	17,599.95	59.26 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	4,438.07	16,698.60	8,201.40	32.94 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	3,022.50	21,677.74	11,222.26	34.11 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	642.60	2,010.84	25,189.16	92.61 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	5,316.77	8,723.40	22,676.60	72.22 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	33.00	151.69	348.31	69.66 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	0.00	11,044.40	60,355.60	84.53 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	157.49	1,008.66	2,491.34	71.18 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	215.60	1,762.94	3,737.06	67.95 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	900.00	520.00	735.78	164.22	18.25 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	144.20	563.20	2,836.80	83.44 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	1,345.27	3,355.43	5,844.57	63.53 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	2,159.94	15,782.03	13,317.97	45.77 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	6,875.00	2,225.00	24.45 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	2,784.44	13,239.94	12,460.06	48.48 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-0.05	1.95	-1.95	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	50.00	4,595.11	14,104.89	75.43 %

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	2,078.43	38,390.21	3,709.79	8.81 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	0.00	2,083.66	1,916.34	47.91 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-9980-001	TRANSFER OUT - GENERAL FUND	0.00	0.00	0.00	389,000.00	-389,000.00	0.00 %
	Expense Total:	**1,320,500.00**	**1,343,700.00**	**88,353.74**	**912,044.36**	**431,655.64**	**32.12 %**
	Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	**0.00**	**0.00**	**45,714.31**	**-218,776.69**	**-218,776.69**	**0.00 %**
	Report Surplus (Deficit):	**0.00**	**0.00**	**45,714.31**	**-218,776.69**	**-218,776.69**	**0.00 %**

Tierra del Sol Golf Course
Daily Sales Detail Report
Total Club Sales (1)
From: 02/01/2022 - 12:00:00 am To: 02/28/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Green Fee						
18 Green Fee	603	15,075.00	0.00	15,075.00	100.00	17.53%
18 Junior Fee	4	48.00	0.00	48.00	100.00	0.06%
9 Green Fee	418	6,688.00	0.00	6,688.00	100.00	7.78%
9 Junior Fee	7	63.00	0.00	63.00	100.00	0.07%
Twilight Green Fee	279	4,185.00	0.00	4,185.00	100.00	4.87%
Raincheck GREEN FEE	20	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	245	4,900.00	0.00	4,900.00	100.00	5.70%
Promo Green Fee 9/18	26	0.00	0.00	0.00	0.00	0.00%
High School	199	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	1867	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	9	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	72	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	5	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER RD.	28	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	3782	30,959.00	0.00	30,959.00	100.00	36.00%
Department: Cart Fee						
18 Hole Shared Cart	915	10,147.35	0.00	10,147.35	100.00	11.80%
9 Hole Shared Cart	475	3,510.25	0.00	3,510.25	100.00	4.08%
ANNUAL SHARED CART	446	0.00	0.00	0.00	0.00	0.00%
Promo Shared Cart 9/18	26	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	2	22.18	0.00	22.18	100.00	0.03%
Twilight Cart Fee	279	3,094.11	0.00	3,094.11	100.00	3.60%
RAINCHECK SHARED CART	12	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	29	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2184	16,773.89	0.00	16,773.89	100.00	19.50%
Tax:		1,378.13				
Total:		18,152.02				
Department: Driving Range						
Small Bucket	235	940.00	0.00	940.00	100.00	1.09%
Large Bucket	274	2,192.00	0.00	2,192.00	100.00	2.55%
School Practice Fee	2	3,010.00	0.00	3,010.00	100.00	3.50%
RANGE BUCKET MEMBERSHIP	43	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	3	600.00	0.00	600.00	100.00	0.70%
HOT SACK WARMUP 20 BALLS	14	28.00	0.00	28.00	100.00	0.03%
10 LGE BUCKET PUNCH CARD	3	195.00	0.00	195.00	100.00	0.23%
Driving Range Totals:	574	6,965.00	0.00	6,965.00	100.00	8.10%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	14	280.00	0.00	280.00	100.00	0.33%
CLUB RENTAL 9 HOLES	5	60.00	0.00	60.00	100.00	0.07%
Club Rentals Totals:	19	340.00	0.00	340.00	100.00	0.40%
Tax:		28.05				
Total:		368.05				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	82	656.00	0.00	656.00	100.00	0.76%
9 HOLE PRIVATE CART FEE	2	16.00	0.00	16.00	100.00	0.02%
ANNUAL PRIVATE CART ROUND	1297	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	2	350.00	0.00	350.00	100.00	0.41%
MONTHLY PRIVATE CART FEE	44	3,080.00	0.00	3,080.00	100.00	3.58%
Private Carts Totals:	1427	4,102.00	0.00	4,102.00	100.00	4.77%
Department: Handicap Fees						
Handicap Fee	2	60.00	0.00	60.00	100.00	0.07%
Handicap Fees Totals:	2	60.00	0.00	60.00	100.00	0.07%

Tierra del Sol Golf Course

Daily Sales Detail Report

Total Club Sales (1)

From: 02/01/2022 - 12:00:00 am To: 02/28/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Gift Certificate						
Gift Certificate	24	1,005.00	0.00	1,005.00	100.00	1.17%
Gift Certificate (Liability)	-24	(1,005.00)	0.00	(1,005.00)	100.00	(1.17)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
Department: Credit Book Setup						
Tue Ladies League	2	144.00	0.00	144.00	100.00	0.17%
Wed Men's League	3	1,540.00	0.00	1,540.00	100.00	1.79%
Thurs Couples League	2	468.00	0.00	468.00	100.00	0.54%
Outside Tournaments	1	200.00	0.00	200.00	100.00	0.23%
Credit Book Setup Totals:	8	2,352.00	0.00	2,352.00	100.00	2.73%
Department: Improvement Fund						
IMPROVEMENT FUND	1544	1,544.00	0.00	1,544.00	100.00	1.80%
Improvement Fund Totals:	1544	1,544.00	0.00	1,544.00	100.00	1.80%
Department: Memberships						
ANNUAL SINGLE	1	1,100.00	0.00	1,100.00	100.00	1.28%
3 MONTH SINGLE	2	1,150.00	0.00	1,150.00	100.00	1.34%
9 Hole Punch Card (25)	2	730.00	0.00	730.00	100.00	0.85%
3MO SINGLE ADD MONTH	11	2,200.00	0.00	2,200.00	100.00	2.56%
3MO COUPLE ADD MONTH	34	8,500.00	0.00	8,500.00	100.00	9.88%
1 Mo Single April-Dec	1	200.00	0.00	200.00	100.00	0.23%
18 Punch Card (10 Rounds)	7	1,540.00	0.00	1,540.00	100.00	1.79%
Memberships Totals:	58	15,420.00	0.00	15,420.00	100.00	17.93%
Department: Mexican Food						
Burritos	14	19.46	0.00	19.46	100.00	0.02%
Mexican Food Totals:	14	19.46	0.00	19.46	100.00	0.02%
Tax:		1.55				
Total:		21.01				
Department: Sandwiches						
Cold Sandwiches	32	88.64	34.56	54.08	61.01	0.06%
Inmate Sandwiches	165	123.75	0.00	123.75	100.00	0.14%
Sandwiches Totals:	197	212.39	34.56	177.83	83.73	0.21%
Tax:		7.35				
Total:		219.74				
Department: Breakfast						
Breakfast Taco	3	4.86	1.98	2.88	59.26	0.00%
Breakfast Totals:	3	4.86	1.98	2.88	59.26	0.00%
Tax:		0.39				
Total:		5.25				
Department: Beverages						
Bottled Water	51	70.89	4.08	66.81	94.24	0.08%
12 oz. Coffee	1	1.39	0.00	1.39	100.00	0.00%
Beverages Totals:	52	72.28	4.08	68.20	94.36	0.08%
Tax:		5.83				
Total:		78.11				
Department: Beer & Wine						
Wine Cooler 2	1	2.31	0.00	2.31	100.00	0.00%
Beer & Wine Totals:	1	2.31	0.00	2.31	100.00	0.00%
Tax:		0.19				
Total:		2.50				
Department: Banquets						

Tierra del Sol Golf Course
Daily Sales Detail Report
Total Club Sales (1)

From: 02/01/2022 - 12:00:00 am To: 02/28/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Banquets						
Tournament Foods	1	140.00	0.00	140.00	100.00	0.16%
Banquets Totals:	1	140.00	0.00	140.00	100.00	0.16%
Department: Merchandise						
CAPS, MENS	25	607.73	320.63	287.10	47.24	0.33%
CAPS, MENS - Numeric	1	22.00	11.65	10.35	47.05	0.01%
GLOVES	23	378.77	195.07	183.70	48.50	0.21%
GOLF BALLS	112	1,180.43	865.36	315.07	26.69	0.37%
GOLF CLUBS, PUTTERS	1	99.99	61.93	38.06	38.06	0.04%
HEADCOVERS	1	29.95	18.52	11.43	38.16	0.01%
JACKETS, LADIES	7	305.69	167.40	138.29	45.24	0.16%
JACKETS, MENS	7	394.65	230.75	163.90	41.53	0.19%
MISCELLANEOUS	7	94.69	46.65	48.04	50.73	0.06%
SHIRTS, LADIES - Alpha	19	654.69	394.92	259.77	39.68	0.30%
SHIRTS, MENS	11	398.62	323.14	75.48	18.94	0.09%
SHOES, MENS	5	379.83	258.31	121.52	31.99	0.14%
SHORTS, MENS	4	112.68	92.40	20.28	18.00	0.02%
SOCKS	1	7.99	4.28	3.71	46.43	0.00%
SUNGLASSES	4	95.80	49.32	46.48	48.52	0.05%
TEES	15	22.20	12.00	10.20	45.95	0.01%
TOWELS	5	87.95	44.00	43.95	49.97	0.05%
VISORS, LADIES	5	89.95	50.10	39.85	44.30	0.05%
Merchandise Totals:	253	4,963.61	3,146.43	1,817.18	36.61	2.11%
Tax:		409.65				
Total:		5,373.26				
Department: Expanded Inventory						
Beer & Wine	1966	5,088.28	2,068.23	3,020.05	59.35	3.51%
Expanded Inventory Totals:	1966	5,088.28	2,068.23	3,020.05	59.35	3.51%
Tax:		420.81				
Total:		5,509.09				
Department: Expanded Inventory						
Beverages	866	1,300.97	426.20	874.77	67.24	1.02%
Expanded Inventory Totals:	866	1,300.97	426.20	874.77	67.24	1.02%
Tax:		107.63				
Total:		1,408.60				
Department: Expanded Inventory						
Breakfast	643	962.97	373.80	589.17	61.18	0.69%
Expanded Inventory Totals:	643	962.97	373.80	589.17	61.18	0.69%
Tax:		77.56				
Total:		1,040.53				
Department: Expanded Inventory						
Mexican Food	71	131.35	52.54	78.81	60.00	0.09%
Expanded Inventory Totals:	71	131.35	52.54	78.81	60.00	0.09%
Tax:		10.66				
Total:		142.01				
Department: Expanded Inventory						
Sandwiches	168	698.70	252.78	445.92	63.82	0.52%
Expanded Inventory Totals:	168	698.70	252.78	445.92	63.82	0.52%
Tax:		57.50				
Total:		756.20				
Department: Expanded Inventory						

Tierra del Sol Golf Course
Daily Sales Detail Report
Total Club Sales (1)

From: 02/01/2022 - 12:00:00 am To: 02/28/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Expanded Inventory						
Snacks	383	463.35	212.55	250.80	54.13	0.29%
Expanded Inventory Totals:	383	463.35	212.55	250.80	54.13	0.29%
Tax:		36.91				
Total:		500.26				
Report Totals:		92,576.42	6,573.15	86,003.27	92.90	100.00%
Tax:		2,542.21				
Total:		95,118.63				

Cash	22,121.15	Amer Express	3,330.66
Check	3,387.50	Discover	4,282.54
Credit Book	1,115.14	Master Card	16,053.23
Gift Certificate	(705.00)	Visa	45,533.41
Credit Card	69,199.84		
Total:	**95,118.63**		**69,199.84**

AGENDA MEMORANDUM

BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: March 30, 2022
MEETING DATE: April 4, 2022

FROM: Myra Ledezma, Administrative Assistant Golf Course

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Golf Course Operation Status report for the month of April.

Classification: Regular
(* If closed session, City Attorney must review and approve.)

Issue: Staff is updating the board on the daily operations for the month of April.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No
Reason: n/a

ROUTING:

Myra Ledezma	Created/Initiated - 3/30/2022
Sergio Alanis	Approved - 3/31/2022
Annie Reeves	Final Approval - 3/31/2022

Status Report April Golf Course Operation

Golf Course

- Will begin to verti-cut and aerify certain greens then use the aerification plugs to fill in non-grassy low areas around the greens.
- Continue the fertilizer program on the greens and the surrounds. Verti- cut tee boxes which will help thin out the thatch.
- Continuing issues with irrigation boxes (Driving range, hole #3) not communicating with the central system.
- Replaced 3-inch valve that supplies water to the 2nd fairway
- Irrigation designer for the renovation project got a tour of the golf course and the pump station.

Clubhouse

App users are now at 2,800 taking advantage of our loyalty program, course news, and other offers

Rounds of golf thru February are 3435 ahead of prior year.