



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, MARCH 7, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for January 17, 2022 Regular Called Meeting.

B) Revenue and Expenditure Report for the month of January 2022.

C) Golf Course Operation status report for the month of March 2022.

D) Status Report on Golf Course Renovation Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues

AGENDA REGULAR MEETING

March 7, 2022

with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 17th day of February 2022 at 12:30 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 17th day of February 2022.




HILDA PEDRAZA, TRMC, CMC
CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
JANUARY 17, 2022, AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, January 17, 2022, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Xavier Garcia*
 Rudy Martinez
 Ricardo Medina
 Mario Lizcano
 George Gonzalez
 Jaime Villarreal
 Javier Martinez

ABSENT MEMBERS: *Oscar Villagomez*
 Carlos Villegas

STAFF PRESENT: *Michael Fernuik, Golf Course Manager*
 Myra Ledezma, Administrative Assistant

OTHERS: *Patricia Rigney, City Attorney*
 Isaac Escobedo, Assistant Parks & Recreation Director

ITEM 1: CALL TO ORDER

A) ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER

President Ricardo Medina called the meeting to order at 5:38 p.m. Roll call established a quorum.

Board Member Mario Lizcano moved to excuse absent members. Board Member George Gonzalez seconded the motion and when put to a vote, it carried unanimously.

ITEM 2: ADMINISTRATIVE

A) ~~CONSIDER APPROVAL OF MINUTES DECEMBER 20, 2021 REGULAR CALLED MEETING~~

Ricardo Medina introduced the item.

George Gonzalez moved to approve the minutes. Board member Jaime Villarreal seconded the motion and when put to a vote, it carried unanimously.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH NOVEMBER 2021

Ricardo Medina introduced the item.

Michael Fernuik, Golf Course Manager, went over the revenues and expenditures for the month of November 2021. He stated revenues less expenditures through the month of November were -\$5,259.37 and Progressive Revenues less expenditures were at \$15,984.20.

C) STATUS REPORT ON GOLF COURSE RENOVATION PROJECT

Ricardo Medina, Chairman, introduced the item and, informed the board on golf course renovation project. He stated no agreement had been reached between the City of Pharr and the Architect. Board Member Jaime Villarreal suggested an alternative plan be in place if no agreement was reached with Architect.

Patricia Rigney, City Attorney, stated after city commission meeting, she received an email stating an agreement had been reached with the City of Pharr and Architect. She further stated of April 2022 was the deadline to completing the project. Mr. Medina informed the board he will continue to update on any new information.

ITEM 3: CLOSED SESSION: IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOV'T. CODE, THE GOLF COURSE ADVISORY BOARD HEREBY GIVES NOTICE THAT IT MAY MEET IN A CLOSED (NON-PUBLIC) EXECUTIVE SESSION TO DISCUSS THE ITEMS LISTED ON THE PUBLIC PORTION OF THE MEETING AGENDA IN ACCORDANCE WITH THE FOLLOWING BELOW

None.

ITEM 4: ADJOURNMENT

There being no other business to come before the board, George Gonzalez moved to adjourn. Board Member Mario Lizcano seconded the motion and when put to a vote, it carried unanimously. Meeting adjourned at 5:42 p.m.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 17TH OF JANUARY, 2022, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December	\$107,549.11	\$160,117.21	-\$52,568.10	-\$36,583.90
January	\$87,867.37	\$90,816.62	-\$2,949.25	-\$39,533.15
February			\$0.00	-\$39,533.15
March			\$0.00	-\$39,533.15
April			\$0.00	-\$39,533.15
May			\$0.00	-\$39,533.15
June			\$0.00	-\$39,533.15
July			\$0.00	-\$39,533.15
August			\$0.00	-\$39,533.15
September			\$0.00	-\$39,533.15
Totals	\$396,496.79	\$436,029.94	-\$39,533.15	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 01/31/2022

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
75-4-4661-000 MEMBERSHIP FEES	100,000.00	100,000.00	19,623.35	95,863.35	-4,136.65	4.14 %
75-4-4662-000 GOLF COURSE - GREEN FEES	302,400.00	302,400.00	29,127.00	135,018.50	-167,381.50	55.35 %
75-4-4663-000 INTEREST EARNED	5,900.00	5,900.00	8.62	806.93	-5,093.07	86.32 %
75-4-4667-000 RENTAL INCOME	0.00	0.00	296.00	1,172.00	1,172.00	0.00 %
75-4-4668-000 CART REVENUES	203,200.00	203,200.00	18,809.98	82,746.87	-120,453.13	59.28 %
75-4-4669-000 FOOD & BEVERAGE	49,100.00	49,100.00	4,640.25	17,949.96	-31,150.04	63.44 %
75-4-4671-000 DRIVING RANGE	37,000.00	37,000.00	3,587.00	13,901.00	-23,099.00	62.43 %
75-4-4672-000 PRO SHOP SALES	45,000.00	45,000.00	3,198.86	15,605.34	-29,394.66	65.32 %
75-4-4673-000 IMPROVEMENTS FEES	16,700.00	16,700.00	1,373.00	5,547.00	-11,153.00	66.78 %
75-4-4674-000 BEER SALES	35,800.00	35,800.00	3,615.54	15,371.09	-20,428.91	57.06 %
75-4-4883-001 TRANSFER IN - GENERAL FUND	525,400.00	525,400.00	43,783.33	175,133.32	-350,266.68	66.67 %
Revenue Total:	1,320,500.00	1,320,500.00	128,062.93	559,115.36	-761,384.64	57.66 %
Expense						
75-51000-1100-000 SALARIES	601,100.00	601,100.00	41,051.27	193,247.41	407,852.59	67.85 %
75-51000-1104-000 OVERTIME/WORK STUDY	5,000.00	5,000.00	1,843.88	6,259.85	-1,259.85	-25.20 %
75-51000-1105-000 FICA	46,400.00	46,400.00	3,227.89	15,073.42	31,326.58	67.51 %
75-51000-1106-001 INSURANCE - UNITED HEALTH	125,500.00	125,500.00	48.77	177.33	125,322.67	99.86 %
75-51000-1107-000 ANNUAL WORK COMP INSURANCE	17,500.00	17,500.00	0.00	9,815.72	7,684.28	43.91 %
75-51000-1108-000 TEC TAXES	4,900.00	4,900.00	1,201.10	3,294.99	1,605.01	32.76 %
75-51000-1110-000 UNIFORMS	5,000.00	5,000.00	742.28	1,633.24	3,366.76	67.34 %
75-51000-1115-000 EMPLOYEES RETIREMENT	37,100.00	37,100.00	4,315.78	13,825.05	23,274.95	62.74 %
75-51000-1122-000 EAP-ASSISTANCE PROGRAM	400.00	400.00	21.44	77.85	322.15	80.54 %
75-51000-1123-000 HEALTHIEST YOU	1,600.00	1,600.00	90.00	327.36	1,272.64	79.54 %
75-51000-2201-000 OFFICE SUPPLIES	1,600.00	1,600.00	104.98	506.14	1,093.86	68.37 %
75-51000-2202-000 POSTAGE	100.00	100.00	0.00	29.55	70.45	70.45 %
75-51000-2203-000 SMALL TOOLS	600.00	600.00	179.99	179.99	420.01	70.00 %
75-51000-2206-000 JANITORIAL SUPPLIES	12,200.00	12,200.00	1,834.65	8,249.82	3,950.18	32.38 %
75-51000-2207-000 CHEMICALS	29,900.00	29,900.00	3,094.57	4,674.85	25,225.15	84.37 %
75-51000-2208-000 OTHER OPERATING SUPPLIES	26,500.00	26,500.00	4,605.26	14,117.02	12,382.98	46.73 %
75-51000-2217-000 BEER FOR RE-SALE	15,600.00	15,600.00	2,640.48	4,714.42	10,885.58	69.78 %
75-51000-2218-000 SNACK BAR SUPPLIES	29,700.00	29,700.00	4,422.21	10,412.59	19,287.41	64.94 %
75-51000-2219-000 PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	6,431.08	13,599.85	11,300.15	45.38 %
75-51000-2220-000 NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
75-51000-3301-000 BUILDING MAINTENANCE	32,900.00	32,900.00	0.00	18,655.24	14,244.76	43.30 %
75-51000-3302-000 EQUIPMENT MAINTENANCE	27,200.00	27,200.00	264.41	1,368.24	25,831.76	94.97 %
75-51000-3305-000 IRRIGATION REPAIRS	31,400.00	31,400.00	428.51	3,406.63	27,993.37	89.15 %
75-51000-4401-000 OFFICE EQUIPMENT RENTALS	500.00	500.00	0.00	118.69	381.31	76.26 %
75-51000-4402-000 OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	0.00	11,044.40	60,355.60	84.53 %
75-51000-5501-000 COMMUNICATIONS	3,500.00	3,500.00	157.49	851.17	2,648.83	75.68 %
75-51000-5502-000 ADVERTISING	5,500.00	5,500.00	215.78	1,547.34	3,952.66	71.87 %
75-51000-5503-000 TRAINING & TRAVEL	900.00	900.00	215.78	215.78	684.22	76.02 %
75-51000-5505-000 DUES & PUBLICATIONS	3,400.00	3,400.00	150.00	419.00	2,981.00	87.68 %
75-51000-5507-000 UTILITIES	9,200.00	9,200.00	1,189.46	2,010.16	7,189.84	78.15 %
75-51000-5507-001 ELECTRICITY	29,100.00	29,100.00	2,452.26	13,622.09	15,477.91	53.19 %
75-51000-5528-000 AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
75-51000-5530-000 CONTRACTUAL SERVICES	9,100.00	9,100.00	0.00	6,875.00	2,225.00	24.45 %
75-51000-5532-000 INSURANCE	13,200.00	13,200.00	0.00	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000 BANK SERVICE CHARGES	25,700.00	25,700.00	3,172.40	10,455.50	15,244.50	59.32 %
75-51000-5537-000 CASH SHORT/OVER	0.00	0.00	-0.46	2.00	-2.00	0.00 %
75-51000-6601-000 GAS & OIL	18,700.00	18,700.00	226.40	4,545.11	14,154.89	75.69 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 01/31/2022

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	5,515.21	36,311.78	5,788.22	13.75 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	973.75	2,083.66	1,916.34	47.91 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
75-51000-9980-001	TRANSFER OUT - GENERAL FUND	0.00	0.00	300,000.00	389,000.00	-389,000.00	0.00 %
	Expense Total:	1,320,500.00	1,320,500.00	390,816.62	825,029.94	495,470.06	37.52 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):		0.00	0.00	-262,753.69	-265,914.58	-265,914.58	0.00 %
Report Surplus (Deficit):		0.00	0.00	-262,753.69	-265,914.58	-265,914.58	0.00 %

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2022 - 12:00:00 am To: 01/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	657	16,425.00	0.00	16,425.00	100.00	20.32%
18 Junior Fee	10	120.00	0.00	120.00	100.00	0.15%
9 Green Fee	402	6,432.00	0.00	6,432.00	100.00	7.96%
9 Junior Fee	7	63.00	0.00	63.00	100.00	0.08%
Twilight Green Fee	232	3,480.00	0.00	3,480.00	100.00	4.31%
Raincheck GREEN FEE	1	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	79	1,580.00	0.00	1,580.00	100.00	1.95%
Promo Green Fee 9/18	27	0.00	0.00	0.00	0.00	0.00%
High School	166	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	2050	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	15	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	53	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	3	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	2	22.00	0.00	22.00	100.00	0.03%
TOURNAMENT GREEN FEE	27	945.00	0.00	945.00	100.00	1.17%
VOLUNTEER RD.	30	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	3761	29,067.00	0.00	29,067.00	100.00	35.96%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	798	8,849.82	0.00	8,849.82	100.00	10.95%
9 Hole Shared Cart	446	3,295.94	0.00	3,295.94	100.00	4.08%
Spectator Cart Fee	1	22.17	0.00	22.17	100.00	0.03%
ANNUAL SHARED CART	482	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	22.17	0.00	22.17	100.00	0.03%
Promo Shared Cart 9/18	22	0.00	0.00	0.00	0.00	0.00%
Twilight Cart Fee	232	2,572.88	0.00	2,572.88	100.00	3.18%
RAINCHECK SHARED CART	1	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	34	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2019	14,762.98	0.00	14,762.98	100.00	18.26%
Tax:		1,213.11				
Total:		15,976.09				
<u>Department: Driving Range</u>						
Small Bucket	215	860.00	0.00	860.00	100.00	1.06%
Large Bucket	288	2,304.00	0.00	2,304.00	100.00	2.85%
RANGE BUCKET MEMBERSHIP	47	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	1	200.00	0.00	200.00	100.00	0.25%
HOT SACK WARMUP 20 BALLS	14	28.00	0.00	28.00	100.00	0.03%
10 LGE BUCKET PUNCH CARD	3	195.00	0.00	195.00	100.00	0.24%
Driving Range Totals:	568	3,587.00	0.00	3,587.00	100.00	4.44%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	13	260.00	0.00	260.00	100.00	0.32%
CLUB RENTAL 9 HOLES	3	36.00	0.00	36.00	100.00	0.04%
Club Rentals Totals:	16	296.00	0.00	296.00	100.00	0.37%
Tax:		24.42				
Total:		320.42				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	88	704.00	0.00	704.00	100.00	0.87%
9 HOLE PRIVATE CART FEE	1	8.00	0.00	8.00	100.00	0.01%
ANNUAL PRIVATE CART ROUND	1442	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	13	2,275.00	0.00	2,275.00	100.00	2.81%
ANNUAL PRIVATE CART FEE	6	850.00	0.00	850.00	100.00	1.05%
MONTHLY PRIVATE CART FEE	3	210.00	0.00	210.00	100.00	0.26%
Private Carts Totals:	1553	4,047.00	0.00	4,047.00	100.00	5.01%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2022 - 12:00:00 am To: 01/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Handicap Fees</u>						
Handicap Fee	2	60.00	0.00	60.00	100.00	0.07%
Handicap Fees Totals:	2	60.00	0.00	60.00	100.00	0.07%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	2	60.00	0.00	60.00	100.00	0.07%
Wed Men's League	4	1,169.00	0.00	1,169.00	100.00	1.45%
Thurs Couples League	1	268.00	0.00	268.00	100.00	0.33%
Credit Book Setup Totals:	7	1,497.00	0.00	1,497.00	100.00	1.85%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1373	1,373.00	0.00	1,373.00	100.00	1.70%
Improvement Fund Totals:	1373	1,373.00	0.00	1,373.00	100.00	1.70%
<u>Department: Memberships</u>						
ANNUAL SINGLE	6	1,558.35	0.00	1,558.35	100.00	1.93%
3 MONTH SINGLE	6	3,450.00	0.00	3,450.00	100.00	4.27%
3 MONTH COUPLE	12	11,100.00	0.00	11,100.00	100.00	13.73%
9 Hole Punch Card (25)	1	365.00	0.00	365.00	100.00	0.45%
18 Hole Punch Card (25)	2	1,100.00	0.00	1,100.00	100.00	1.36%
3MO COUPLE ADD MONTH	3	750.00	0.00	750.00	100.00	0.93%
1 Mo Single April-Dec	1	200.00	0.00	200.00	100.00	0.25%
18 Punch Card (10 Rounds)	5	1,100.00	0.00	1,100.00	100.00	1.36%
Memberships Totals:	36	19,623.35	0.00	19,623.35	100.00	24.28%
<u>Department: Mexican Food</u>						
Burritos	2	2.78	0.00	2.78	100.00	0.00%
Mexican Food Totals:	2	2.78	0.00	2.78	100.00	0.00%
Tax:		0.22				
Total:		3.00				
<u>Department: Sandwiches</u>						
Cold Sandwiches	19	52.63	20.52	32.11	61.01	0.04%
Inmate Sandwiches	1300	975.00	0.00	975.00	100.00	1.21%
Sandwiches Totals:	1319	1,027.63	20.52	1,007.11	98.00	1.25%
Tax:		4.37				
Total:		1,032.00				
<u>Department: Breakfast</u>						
Breakfast Taco	4	6.48	2.64	3.84	59.26	0.00%
Breakfast Totals:	4	6.48	2.64	3.84	59.26	0.00%
Tax:		0.52				
Total:		7.00				
<u>Department: Beverages</u>						
Bottled Water	51	70.89	4.08	66.81	94.24	0.08%
Beverages Totals:	51	70.89	4.08	66.81	94.24	0.08%
Tax:		5.70				
Total:		76.59				
<u>Department: Merchandise</u>						
CAPS, MENS	16	382.82	203.37	179.45	46.88	0.22%
GLOVES	18	301.82	159.57	142.25	47.13	0.18%
GOLF BALLS	104	1,043.73	755.37	288.36	27.63	0.36%
GOLF CLUBS, WEDGES	1	160.00	137.34	22.66	14.16	0.03%
HEADCOVERS	2	59.90	37.04	22.86	38.16	0.03%
JACKETS, LADIES	2	99.90	54.60	45.30	45.35	0.06%
JACKETS, MENS	2	84.32	54.55	29.77	35.31	0.04%
MISCELLANEOUS	9	76.59	37.05	39.54	51.63	0.05%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2022 - 12:00:00 am To: 01/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
SHIRTS, LADIES - Alpha	4	126.00	84.78	41.22	32.71	0.05%
SHIRTS, MENS	7	247.75	208.66	39.09	15.78	0.05%
SHOES, MENS	4	379.84	261.29	118.55	31.21	0.15%
SHORTS, MENS	1	28.17	23.10	5.07	18.00	0.01%
SUNGLASSES	2	59.90	31.28	28.62	47.78	0.04%
TEES	16	23.68	12.80	10.88	45.95	0.01%
TOWELS	1	16.50	8.25	8.25	50.00	0.01%
VISORS, LADIES	6	107.94	60.12	47.82	44.30	0.06%
Merchandise Totals:	195	3,198.86	2,129.17	1,069.69	33.44	1.32%
Tax:		264.02				
Total:		3,462.88				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1413	3,615.54	1,476.04	2,139.50	59.18	2.65%
Expanded Inventory Totals:	1413	3,615.54	1,476.04	2,139.50	59.18	2.65%
Tax:		299.00				
Total:		3,914.54				
<u>Department: Expanded Inventory</u>						
Beverages	930	1,373.19	446.69	926.50	67.47	1.15%
Expanded Inventory Totals:	930	1,373.19	446.69	926.50	67.47	1.15%
Tax:		113.32				
Total:		1,486.51				
<u>Department: Expanded Inventory</u>						
Breakfast	637	948.56	374.28	574.28	60.54	0.71%
Expanded Inventory Totals:	637	948.56	374.28	574.28	60.54	0.71%
Tax:		76.49				
Total:		1,025.05				
<u>Department: Expanded Inventory</u>						
Mexican Food	50	92.50	37.00	55.50	60.00	0.07%
Expanded Inventory Totals:	50	92.50	37.00	55.50	60.00	0.07%
Tax:		7.50				
Total:		100.00				
<u>Department: Expanded Inventory</u>						
Sandwiches	137	573.98	196.66	377.32	65.74	0.47%
Expanded Inventory Totals:	137	573.98	196.66	377.32	65.74	0.47%
Tax:		47.27				
Total:		621.25				
<u>Department: Expanded Inventory</u>						
Snacks	447	544.24	247.67	296.57	54.49	0.37%
Expanded Inventory Totals:	447	544.24	247.67	296.57	54.49	0.37%
Tax:		43.45				
Total:		587.69				
Report Totals:		85,767.98	4,934.75	80,833.23	94.25	100.00%
Tax:		2,099.39				
Total:		87,867.37				

**Tierra del Sol Golf Course
Daily Sales Detail Report**

Total Club Sales (1)

From: 01/01/2022 - 12:00:00 am To: 01/31/2022 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	18,974.66	Amer Express		2,577.89	
Check	2,620.00	Discover		1,338.49	
Credit Book	684.12	Master Card		17,268.79	
Gift Certificate	200.00	Visa		44,203.42	
Credit Card	65,388.59				
Total:	87,867.37			65,388.59	