

**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
MONDAY, JANUARY 17, 2022**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

- A) Approval of minutes for December 20, 2021 Regular Meeting
- B) Revenue and Expenditure Report for the month of November 2021.
- C) Status report on Golf Course Renovation Project.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or**

AGENDA REGULAR MEETING
January 17, 2022

charges against an officer or employee. The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 10th day of January, 2022 at 11:30 a.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 10th day of January, 2022




HILDA PEDRAZA, TRMC, CMC
CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
DECEMBER 20, 2021 AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Monday, December 20, 2021, at 5:38 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Xavier Garcia*
 Rudy Martinez
 Ricardo Medina
 Mario Lizcano
 George Gonzalez

ABSENT MEMBERS: *Oscar Villagomez*
 Jaime Villarreal
 Javier Martinez
 Carlos Villegas

STAFF PRESENT: *Michael Fernuik*
 Myra Ledezma

OTHERS: *Patricia Rigney*

ITEM 1: CALL MEETING TO ORDER

There being a quorum established, President Ricardo Medina called the meeting to order.

ITEM 2: ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER OF THE BOARD.

Ricardo Medina introduced the item. Board member Mario Lizcano made a motion to excuse Board Members Jaime Villarreal, Oscar Villagomez, Javier Martinez and Carlos Villegas. Board Member George Gonzalez second and the motion carried unanimously.

ITEM 3: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES
NOVEMBER 1, 2021-REGULAR CALLED MEETING

Ricardo Medina introduced the item. Mario Lizcano made a motion to approve the minutes. Board member George Gonzalez second and the motion carried unanimously. No comments.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH OCTOBER 2021.

Ricardo Medina introduced the item. Golf Course Manager, Michael Fernuik went over the revenues and expenditures for the month of October. Revenues less expenditures through the month of October are at \$21,243.57 and Progressive Revenues Less Expenditures are at \$21,243.57. No comments.

C) GOLF COURSE OPERATION STATUS REPORT

Ricardo Medina introduced the item. Michael Fernuik updated the board on golf course operations. Golf Course; pump repair has been completed the week of November 8th. Although this is a year round problem, fire ant mound have popped up around the course. Green oil sample report came back and were recommended to continue with same program. Currently experiencing an electrical short to holes #1 thru #3, that powers the irrigation. As a result to this issue greens are getting watered manually. Electrician has been called to find the short. Spot spraying of herbicide to eliminate winter weeds that arise. Areas include green surrounds, tee boxes and rough. Liquid insecticide is being applied to prevent ant mounds appearing on the greens. Clubhouse; Christmas Hours, will close at 2:30 p.m. on Christmas Eve and Closed on Christmas Day. All other days including New Years Eve and New Years will be Regular hours. Handout was provided. No Comments.

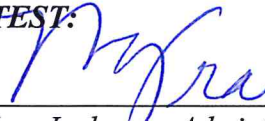
ITEM 4: ADJOURNMENT

There being no other business, Mario Lizcano moved to adjourn. It was seconded by, George Gonzalez and the motion carried unanimously.

STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR

ON THE 20TH OF DECEMBER, 2021, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August	\$58,787.43	\$73,859.06	-\$15,071.63	-\$249,665.92
September	\$74,748.87	\$108,098.18	-\$33,349.31	-\$283,015.23
Totals	\$915,353.50	\$1,198,368.73	-\$283,015.23	

Revenue And Expenditure History Summary

FY 2021-2022	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$82,368.21	\$61,124.64	\$21,243.57	\$21,243.57
November	\$118,712.10	\$123,971.47	-\$5,259.37	\$15,984.20
December			\$0.00	\$15,984.20
January			\$0.00	\$15,984.20
February			\$0.00	\$15,984.20
March			\$0.00	\$15,984.20
April			\$0.00	\$15,984.20
May			\$0.00	\$15,984.20
June			\$0.00	\$15,984.20
July			\$0.00	\$15,984.20
August			\$0.00	\$15,984.20
September			\$0.00	\$15,984.20
Totals	\$201,080.31	\$185,096.11	\$15,984.20	

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Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2021-09/2022 Period Ending: 11/30/2021

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	100,000.00	100,000.00	42,095.00	54,035.00	-45,965.00	45.97 %
75-4-4662-000	GOLF COURSE - GREEN FEES	302,400.00	302,400.00	35,106.00	68,950.50	-233,449.50	77.20 %
75-4-4663-000	INTEREST EARNED	5,900.00	5,900.00	106.37	309.45	-5,590.55	94.76 %
75-4-4667-000	RENTAL INCOME	0.00	0.00	236.00	600.00	600.00	0.00 %
75-4-4668-000	CART REVENUES	203,200.00	203,200.00	24,749.72	40,822.08	-162,377.92	79.91 %
75-4-4669-000	FOOD & BEVERAGE	49,100.00	49,100.00	3,574.87	8,543.58	-40,556.42	82.60 %
75-4-4671-000	DRIVING RANGE	37,000.00	37,000.00	2,650.00	6,321.00	-30,679.00	82.92 %
75-4-4672-000	PRO SHOP SALES	45,000.00	45,000.00	3,462.94	8,379.36	-36,620.64	81.38 %
75-4-4673-000	IMPROVEMENTS FEES	16,700.00	16,700.00	1,312.00	2,476.00	-14,224.00	85.17 %
75-4-4674-000	BEER SALES	35,800.00	35,800.00	2,723.96	6,119.58	-29,680.42	82.91 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	525,400.00	525,400.00	43,783.33	87,566.66	-437,833.34	83.33 %
Revenue Total:		1,320,500.00	1,320,500.00	159,800.19	284,123.21	-1,036,376.79	78.48 %
Expense							
75-51000-1100-000	SALARIES	601,100.00	601,100.00	40,496.40	62,821.07	538,278.93	89.55 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	816.54	847.48	4,152.52	83.05 %
75-51000-1105-000	FICA	46,400.00	46,400.00	3,108.13	4,790.00	41,610.00	89.68 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	125,500.00	125,500.00	48.77	76.54	125,423.46	99.94 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	17,500.00	17,500.00	9,815.72	9,815.72	7,684.28	43.91 %
75-51000-1108-000	TEC TAXES	4,900.00	4,900.00	206.06	1,680.87	3,219.13	65.70 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	291.34	395.28	4,604.72	92.09 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,100.00	37,100.00	2,537.72	3,894.27	33,205.73	89.50 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	21.44	33.63	366.37	91.59 %
75-51000-1123-000	HEALTHIEST YOU	1,600.00	1,600.00	90.00	141.36	1,458.64	91.17 %
75-51000-2201-000	OFFICE SUPPLIES	1,600.00	1,600.00	10.81	10.81	1,589.19	99.32 %
75-51000-2202-000	POSTAGE	100.00	100.00	29.55	29.55	70.45	70.45 %
75-51000-2203-000	SMALL TOOLS	600.00	600.00	0.00	0.00	600.00	100.00 %
75-51000-2206-000	JANITORIAL SUPPLIES	12,200.00	12,200.00	3,963.77	5,015.69	7,184.31	58.89 %
75-51000-2207-000	CHEMICALS	29,900.00	29,900.00	1,580.28	1,580.28	28,319.72	94.71 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	26,500.00	26,500.00	6,126.12	7,752.26	18,747.74	70.75 %
75-51000-2217-000	BEER FOR RE-SALE	15,600.00	15,600.00	717.28	717.28	14,882.72	95.40 %
75-51000-2218-000	SNACK BAR SUPPLIES	29,700.00	29,700.00	1,585.48	2,582.00	27,118.00	91.31 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	24,900.00	24,900.00	2,225.97	3,184.62	21,715.38	87.21 %
75-51000-2220-000	NON-CAPITAL EQUIP & SUPPLIES	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
75-51000-3301-000	BUILDING MAINTENANCE	32,900.00	32,900.00	17,837.29	17,837.29	15,062.71	45.78 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	27,200.00	27,200.00	930.86	930.86	26,269.14	96.58 %
75-51000-3305-000	IRRIGATION REPAIRS	31,400.00	31,400.00	1,375.53	1,375.53	30,024.47	95.62 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	500.00	500.00	45.98	45.98	454.02	90.80 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	71,400.00	71,400.00	0.00	5,522.20	65,877.80	92.27 %
75-51000-5501-000	COMMUNICATIONS	3,500.00	3,500.00	536.19	536.19	2,963.81	84.68 %
75-51000-5502-000	ADVERTISING	5,500.00	5,500.00	215.78	1,115.78	4,384.22	79.71 %
75-51000-5503-000	TRAINING & TRAVEL	900.00	900.00	0.00	0.00	900.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	3,400.00	3,400.00	269.00	269.00	3,131.00	92.09 %
75-51000-5507-000	UTILITIES	9,200.00	9,200.00	634.25	634.25	8,565.75	93.11 %
75-51000-5507-001	ELECTRICITY	29,100.00	29,100.00	2,812.74	8,533.84	20,566.16	70.67 %
75-51000-5528-000	AUDIT & PROF. SERVICES	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	9,100.00	9,100.00	1,475.00	1,475.00	7,625.00	83.79 %
75-51000-5532-000	INSURANCE	13,200.00	13,200.00	16,481.70	16,481.70	-3,281.70	-24.86 %
75-51000-5535-000	BANK SERVICE CHARGES	25,700.00	25,700.00	1,905.35	3,648.74	22,051.26	85.80 %
75-51000-5537-000	CASH SHORT/OVER	0.00	0.00	-2.04	2.70	-2.70	0.00 %
75-51000-6601-000	GAS & OIL	18,700.00	18,700.00	2,466.38	2,466.38	16,233.62	86.81 %

Budget Report

For Fiscal: 10/2021-09/2022 Period Ending: 11/30/2021

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	42,100.00	42,100.00	3,183.49	11,948.83	30,151.17	71.62 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	4,000.00	4,000.00	132.59	1,103.13	2,896.87	72.42 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	0.00	0.00	5,800.00	-5,800.00	0.00 %
	Expense Total:	1,320,500.00	1,320,500.00	123,971.47	185,096.11	1,135,403.89	85.98 %
	Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	35,828.72	99,027.10	99,027.10	0.00 %
	Report Surplus (Deficit):	0.00	0.00	35,828.72	99,027.10	99,027.10	0.00 %

Daily Sales Detail Report

Total Club Sales (1)

From: 11/01/2021 - 12:00:00 am To: 11/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	619	15,475.00	0.00	15,475.00	100.00	13.81%
18 Junior Fee	14	168.00	0.00	168.00	100.00	0.15%
9 Green Fee	315	5,040.00	0.00	5,040.00	100.00	4.50%
9 Junior Fee	7	63.00	0.00	63.00	100.00	0.06%
Twilight Green Fee	245	3,675.00	0.00	3,675.00	100.00	3.28%
Group Rate Fee	129	2,580.00	0.00	2,580.00	100.00	2.30%
Promo Green Fee 9/18	38	0.00	0.00	0.00	0.00	0.00%
High School	124	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	969	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	19	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	5	55.00	0.00	55.00	100.00	0.05%
TOURNAMENT GREEN FEE	230	8,050.00	0.00	8,050.00	100.00	7.18%
VOLUNTEER RD.	14	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	2728	35,106.00	0.00	35,106.00	100.00	31.32%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	748	8,295.32	0.00	8,295.32	100.00	7.40%
9 Hole Shared Cart	356	2,630.84	0.00	2,630.84	100.00	2.35%
Spectator Cart Fee	48	1,064.16	0.00	1,064.16	100.00	0.95%
ANNUAL SHARED CART	181	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	22.17	0.00	22.17	100.00	0.02%
Promo Shared Cart 9/18	31	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	3	33.27	0.00	33.27	100.00	0.03%
Twilight Cart Fee	244	2,705.96	0.00	2,705.96	100.00	2.41%
VOLUNTEER SHARED CART	13	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1627	14,751.72	0.00	14,751.72	100.00	13.16%
Tax:		1,212.30				
Total:		15,964.02				
<u>Department: Driving Range</u>						
Small Bucket	182	728.00	0.00	728.00	100.00	0.65%
Large Bucket	221	1,768.00	0.00	1,768.00	100.00	1.58%
RANGE BUCKET MEMBERSHIP	39	0.00	0.00	0.00	0.00	0.00%
HOT SACK WARMUP 20 BALLS	12	24.00	0.00	24.00	100.00	0.02%
10 LGE BUCKET PUNCH CARD	2	130.00	0.00	130.00	100.00	0.12%
Driving Range Totals:	456	2,650.00	0.00	2,650.00	100.00	2.36%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	4	80.00	0.00	80.00	100.00	0.07%
CLUB RENTAL 9 HOLES	13	156.00	0.00	156.00	100.00	0.14%
Club Rentals Totals:	17	236.00	0.00	236.00	100.00	0.21%
Tax:		19.47				
Total:		255.47				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	70	560.00	0.00	560.00	100.00	0.50%
9 HOLE PRIVATE CART FEE	1	8.00	0.00	8.00	100.00	0.01%
ANNUAL PRIVATE CART ROUND	722	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	42	7,350.00	0.00	7,350.00	100.00	6.56%
ANNUAL PRIVATE CART FEE	3	1,800.00	0.00	1,800.00	100.00	1.61%
MONTHLY PRIVATE CART FEE	4	280.00	0.00	280.00	100.00	0.25%
Private Carts Totals:	842	9,998.00	0.00	9,998.00	100.00	8.92%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	5	136.00	0.00	136.00	100.00	0.12%
Wed Men's League	3	562.00	0.00	562.00	100.00	0.50%
Thurs Couples League	1	90.00	0.00	90.00	100.00	0.08%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 11/01/2021 - 12:00:00 am To: 11/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Credit Book Setup</u>						
Credit Book Setup Totals:	9	788.00	0.00	788.00	100.00	0.70%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1312	1,312.00	0.00	1,312.00	100.00	1.17%
Improvement Fund Totals:	1312	1,312.00	0.00	1,312.00	100.00	1.17%
<u>Department: Memberships</u>						
ANNUAL SINGLE	3	3,300.00	0.00	3,300.00	100.00	2.94%
3 MONTH SINGLE	19	10,925.00	0.00	10,925.00	100.00	9.75%
3 MONTH COUPLE	27	24,975.00	0.00	24,975.00	100.00	22.28%
9 Hole Punch Card (25)	1	365.00	0.00	365.00	100.00	0.33%
3MO SINGLE ADD MONTH	1	200.00	0.00	200.00	100.00	0.18%
3MO COUPLE ADD MONTH	1	250.00	0.00	250.00	100.00	0.22%
1 Mo Single April-Dec	6	1,200.00	0.00	1,200.00	100.00	1.07%
18 Punch Card (10 Rounds)	4	880.00	0.00	880.00	100.00	0.79%
Memberships Totals:	62	42,095.00	0.00	42,095.00	100.00	37.56%
<u>Department: Snacks</u>						
Crackers	1	0.92	0.00	0.92	100.00	0.00%
Snacks Totals:	1	0.92	0.00	0.92	100.00	0.00%
Tax:		0.08				
Total:		1.00				
<u>Department: Sandwiches</u>						
Cold Sandwiches	21	58.17	22.68	35.49	61.01	0.03%
Inmate Sandwiches	140	105.00	0.00	105.00	100.00	0.09%
Sandwiches Totals:	161	163.17	22.68	140.49	86.10	0.13%
Tax:		4.83				
Total:		168.00				
<u>Department: Breakfast</u>						
Breakfast Taco	7	11.34	4.62	6.72	59.26	0.01%
Breakfast Totals:	7	11.34	4.62	6.72	59.26	0.01%
Tax:		0.91				
Total:		12.25				
<u>Department: Beverages</u>						
Gatorade	1	1.85	0.62	1.23	66.49	0.00%
Bottled Water	62	86.18	4.96	81.22	94.24	0.07%
Beverages Totals:	63	88.03	5.58	82.45	93.66	0.07%
Tax:		7.15				
Total:		95.18				
<u>Department: Beer & Wine</u>						
Wine Cooler	2	4.62	0.00	4.62	100.00	0.00%
Wine Cooler 2	3	6.93	0.00	6.93	100.00	0.01%
Beer & Wine Totals:	5	11.55	0.00	11.55	100.00	0.01%
Tax:		0.95				
Total:		12.50				
<u>Department: Banquets</u>						
Tournament Foods	1	150.00	0.00	150.00	100.00	0.13%
Banquets Totals:	1	150.00	0.00	150.00	100.00	0.13%
<u>Department: Merchandise</u>						
BAGS	1	127.95	94.00	33.95	26.53	0.03%
CAPS, MENS	13	342.38	197.30	145.08	42.37	0.13%
GLOVES	21	382.79	221.76	161.03	42.07	0.14%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 11/01/2021 - 12:00:00 am To: 11/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
GOLF BALLS	114	958.54	700.23	258.31	26.95	0.23%
GOLF CLUBS, METALWOODS	1	449.00	324.00	125.00	27.84	0.11%
HEADCOVERS	1	29.95	17.75	12.20	40.73	0.01%
JACKETS, MENS	3	159.27	96.80	62.47	39.22	0.06%
MISCELLANEOUS	1	149.99	112.00	37.99	25.33	0.03%
SHIRTS, MENS	5	241.92	164.87	77.05	31.85	0.07%
SHOES, MENS	6	409.70	280.14	129.56	31.62	0.12%
SHORTS, LADIES	1	16.99	8.00	8.99	52.91	0.01%
SUNGLASSES	4	83.80	42.70	41.10	49.05	0.04%
TEES	15	22.20	12.00	10.20	45.95	0.01%
TOWELS	1	16.50	8.25	8.25	50.00	0.01%
VISORS, LADIES	4	71.96	40.08	31.88	44.30	0.03%
Merchandise Totals:	191	3,462.94	2,319.88	1,143.06	33.01	1.02%
Tax:		285.76				
Total:		3,748.70				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1064	2,712.41	1,092.00	1,620.41	59.74	1.45%
Expanded Inventory Totals:	1064	2,712.41	1,092.00	1,620.41	59.74	1.45%
Tax:		224.25				
Total:		2,936.66				
<u>Department: Expanded Inventory</u>						
Beverages	842	1,312.73	452.07	860.66	65.56	0.77%
Expanded Inventory Totals:	842	1,312.73	452.07	860.66	65.56	0.77%
Tax:		108.51				
Total:		1,421.24				
<u>Department: Expanded Inventory</u>						
Breakfast	614	984.68	375.22	609.46	61.89	0.54%
Expanded Inventory Totals:	614	984.68	375.22	609.46	61.89	0.54%
Tax:		79.39				
Total:		1,064.07				
<u>Department: Expanded Inventory</u>						
Mexican Food	34	60.60	26.56	34.04	56.17	0.03%
Expanded Inventory Totals:	34	60.60	26.56	34.04	56.17	0.03%
Tax:		4.90				
Total:		65.50				
<u>Department: Expanded Inventory</u>						
Sandwiches	99	389.06	133.20	255.86	65.76	0.23%
Expanded Inventory Totals:	99	389.06	133.20	255.86	65.76	0.23%
Tax:		32.09				
Total:		421.15				
<u>Department: Expanded Inventory</u>						
Snacks	332	414.34	178.10	236.24	57.02	0.21%
Expanded Inventory Totals:	332	414.34	178.10	236.24	57.02	0.21%
Tax:		33.02				
Total:		447.36				
Report Totals:		116,698.49	4,609.91	112,088.58	96.05	100.00%
Tax:		2,013.61				
Total:		118,712.10				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 11/01/2021 - 12:00:00 am To: 11/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	20,296.14	Amer Express		5,272.86	
Check	7,335.00	Discover		7,974.46	
Credit Book	397.40	Master Card		19,937.89	
Gift Certificate	251.31	Visa		57,247.04	
Credit Card	90,432.25				
Total:	118,712.10			90,432.25	



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: January 5, 2022

MEETING DATE: January 17, 2022

FROM: Myra Ledezma, Administrative Assistant Golf Course

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Status report on Golf Course Renovation Project.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Staff is updating the board on the golf course renovations.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Myra Ledezma
Sergio Alanis

Created/Initiated - 1/5/2022
Final Approval - 1/10/2022