



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, SEPTEMBER 14, 2021**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for July 13, 2021- Regular meeting

B) Revenue and Expenditure Report for the months of June and July 2021.

C) Status Report for Golf Course Operation for the month of September 2021.

3. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the Golf Course Advisory Board hereby gives notice that it may meet in a closed (non-public) executive session to discuss the items listed on the public portion of the meeting agenda in accordance with the following below:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties**

AGENDA REGULAR MEETING

September 14, 2021

and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee. The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the deployment, or specific occasions for implementation, of security personnel or devices. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an investigation and may exclude a witness from hearing during the examination of another witness in the investigation. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

4. **RECONVENE:** *into Regular Session and consider action, if necessary, on any items(s) discussed in closed session.*

5. **ADJOURNMENT:**

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 10th day of September at 4:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this this 10th day of September, 2021.




IMELDA BARRERA, TRMC
ASSISTANT CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
JULY 13, 2021 AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, July 13, 2021, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Ricardo Medina*
 George Gonzalez
 Javier Martinez
 Rudy Martinez
 Jaime Villarreal
 Xavier Garcia
 Mario Lizcano
 Oscar Villagomez
 Carlos Villegas

STAFF PRESENT: *Myra Ledezma*
 Michael Fernuik
 Efrain Gutierrez

OTHER: *Sergio Alanis*
 Isaac Escobedo

ITEM 1: CALL MEETING TO ORDER

There being a quorum established, President Ricardo Medina called the meeting to order.

ITEM 2: ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER OF THE BOARD.

Ricardo Medina introduced the item. Chairman Ricardo Medina introduced new Board Member Carlos Villegas to the Board. Board member Jaime Villarreal made a motion and Board Member Oscar Villagomez second and the motion carried unanimously.

ITEM 3: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES

MARCH 9, 2021-REGULAR CALLED MEETING

Ricardo Medina introduced the item. Oscar Villagomez made a motion to approve the minutes. Board member George Gonzalez second and the motion carried unanimously. No comments.

B) REVENUE AND EXPENDITURE REPORT FOR THE MONTH OF MAY 2021.

Ricardo Medina introduced the item. Golf Course Manager, Michael Fernuik went over the revenues and expenditures for the month of May. Revenues less expenditures through the month of May are at -\$25,605.46 and Progressive Revenues Less Expenditures are at -\$133,798.50. No comments.

C) GOLF COURSE OPERATION STATUS REPORT

Ricardo Medina introduced the item. Michael Fernuik updated the board on golf course operations. Golf Course; continue to fertilizer program on the greens. Includes a fungicide program to combat grass diseases due to heavy rain. Replacing of nozzles and fixing leaky heads. Aerified hole # 9 green and practice putting green to harvest the cores to be used for the green edges. Greens where the cores were used are on holes # 9, #11, #13, #17 and practice putting green. Continuation on fairway vs rough definition that enables the golfers to distinguish between the different cut heights. Clubhouse; new Yamaha cart fleet arrived. Planning to increase cart fees October 1st. 18 holes will increase \$1.00 and 9 holes will increase \$.50 cents. Golf Course Manager, Michael Fernuik, updated the board on Wednesday, Sundowners started April 21st, the event has been averaging anywhere from 36 to 48 players. Mr. Michael Fernuik, updated the board on new features for Yamaha golf cart fleet. Discussion on new golf cart features continued. Board Member, Jaime Villarreal, concerned on ditch in front of the greens on Holes # 4 and #18. Mr. Michael Fernuik, mentioned on installing septic drains. Board Member, Carlos Villegas, mentioned if irrigation system has been upgraded. Superintendent, Efrain Gutierrez, responded irrigation system is the biggest issue on the golf course. Board Handouts were provided to the board.

D) CLOSED SESSION

At this time, Ricardo Medina, Chairman, stated they would deviate and go into closed session. There was no objection.

CLOSED SESSION: The time being 5:47 p.m., Chairman Medina stated the commission would be entering a closed session in accordance with Chapter 551 of the Texas Gov't. Code to discuss agenda items listed in the public portion of the agenda and pursuant to sections 551.071, 551.072, 551.074, 551.076, 551.084 and 551.087.

RECONVENE: The time being 6:29pm, Chairman Medina stated the committee would be resuming the open meeting.

ITEM 4: ADJOURNMENT

There being no other business, George Gonzalez moved to adjourn. It was seconded by Oscar Villagomez, and the motion carried unanimously.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 13th OF JULY, 2021, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:



Myra Ledezma, Administrative Assistant

APPROVED DATE: _____

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February	\$74,044.15	\$113,547.68	-\$39,503.53	-\$109,293.92
March	\$105,721.61	\$93,245.82	\$12,475.79	-\$96,818.13
April	\$93,694.65	\$105,069.56	-\$11,374.91	-\$108,193.04
May	\$65,013.72	\$90,619.18	-\$25,605.46	-\$133,798.50
June	\$58,617.87	\$96,547.49	-\$37,929.62	-\$171,728.12
July	\$66,328.85	\$129,195.02	-\$62,866.17	-\$234,594.29
August			\$0.00	-\$234,594.29
September			\$0.00	-\$234,594.29
Totals	\$781,817.20	\$1,016,411.49	-\$234,594.29	

Revenue And Expenditure History Summary

FY 2017-2018	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$57,996.20	\$83,596.87	-\$25,600.67	-\$25,600.67
November	\$95,998.73	\$80,717.39	\$15,281.34	-\$10,319.33
December	\$68,449.42	\$80,401.07	-\$11,951.65	-\$22,270.98
January	\$88,480.00	\$106,301.56	-\$17,821.56	-\$40,092.54
February	\$89,761.36	\$81,401.02	\$8,360.34	-\$31,732.20
March	\$107,212.73	\$137,842.98	-\$30,630.25	-\$62,362.45
April	\$74,376.40	\$87,233.18	-\$12,856.78	-\$75,219.23
May	\$63,259.06	\$82,811.97	-\$19,552.91	-\$94,772.14
June	\$38,845.83	\$109,058.29	-\$70,212.46	-\$164,984.60
July	\$45,409.46	\$94,453.83	-\$49,044.37	-\$214,028.97
August	\$43,998.63	\$135,742.04	-\$91,743.41	-\$305,772.38
September	\$49,649.42	\$73,947.16	-\$24,297.74	-\$330,070.12
Totals	\$823,437.24	\$1,153,507.36	-\$330,070.12	

FY 2018-2019	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$56,455.32	\$63,923.94	-\$7,468.62	-\$7,468.62
November	\$95,248.01	\$110,189.12	-\$14,941.11	-\$22,409.73
December	\$75,584.17	\$120,232.97	-\$44,648.80	-\$67,058.53
January	\$75,123.31	\$102,311.42	-\$27,188.11	-\$94,246.64
February	\$89,850.58	\$96,361.20	-\$6,510.62	-\$100,757.26
March	\$101,888.82	\$133,386.54	-\$31,497.72	-\$132,254.98
April	\$70,882.85	\$109,985.79	-\$39,102.94	-\$171,357.92
May	\$54,345.11	\$102,421.48	-\$48,076.37	-\$219,434.29
June	\$50,754.29	\$115,584.04	-\$64,829.75	-\$284,264.04
July	\$45,066.21	\$97,520.61	-\$52,454.40	-\$336,718.44
August	\$39,650.28	\$110,224.90	-\$70,574.62	-\$407,293.06
September	\$53,536.68	\$121,076.58	-\$67,539.90	-\$474,832.96
Totals	\$808,385.63	\$1,283,218.59	-\$474,832.96	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2020-09/2021 Period Ending: 06/30/2021

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	134,000.00	134,000.00	200.00	65,495.00	-68,505.00	51.12 %
75-4-4662-000	GOLF COURSE - GREEN FEES	261,100.00	261,100.00	26,428.91	314,185.54	53,085.54	120.33 %
75-4-4663-000	INTEREST EARNED	11,800.00	11,800.00	202.02	1,550.02	-10,249.98	86.86 %
75-4-4664-000	MISCELLANEOUS INCOME	0.00	0.00	0.00	9.28	9.28	0.00 %
75-4-4667-000	RENTAL INCOME	1,500.00	1,500.00	480.00	3,248.00	1,748.00	216.53 %
75-4-4668-000	CART REVENUES	184,200.00	184,200.00	14,099.43	169,711.15	-14,488.85	7.87 %
75-4-4669-000	FOOD & BEVERAGE	80,700.00	80,700.00	4,048.31	37,831.89	-42,868.11	53.12 %
75-4-4671-000	DRIVING RANGE	37,500.00	37,500.00	2,759.00	32,276.00	-5,224.00	13.93 %
75-4-4672-000	PRO SHOP SALES	53,000.00	53,000.00	4,092.17	31,735.89	-21,264.11	40.12 %
75-4-4673-000	IMPROVEMENTS FEES	12,800.00	12,800.00	1,194.00	13,554.00	754.00	105.89 %
75-4-4674-000	BEER SALES	51,200.00	51,200.00	2,100.89	23,629.00	-27,571.00	53.85 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	529,600.00	551,800.00	44,133.33	238,611.88	-313,188.12	56.76 %
	Revenue Total:	1,357,400.00	1,379,600.00	99,738.06	931,837.65	-447,762.35	32.46 %
Expense							
75-51000-1100-000	SALARIES	599,100.00	605,800.00	35,962.72	383,109.49	222,690.51	36.76 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	1,085.17	7,375.85	-2,375.85	-47.52 %
75-51000-1105-000	FICA	46,300.00	47,800.00	2,794.34	29,546.66	18,253.34	38.19 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	163,900.00	163,900.00	7,466.88	76,411.03	87,488.97	53.38 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	19,300.00	19,300.00	0.00	11,394.30	7,905.70	40.96 %
75-51000-1108-000	TEC TAXES	5,100.00	5,100.00	180.88	3,960.58	1,139.42	22.34 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	88.66	2,382.41	2,617.59	52.35 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,900.00	39,400.00	2,172.00	24,191.01	15,208.99	38.60 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	18.09	173.53	226.47	56.62 %
75-51000-1123-000	HEALTHIEST YOU	1,700.00	1,700.00	75.00	741.00	959.00	56.41 %
75-51000-2201-000	OFFICE SUPPLIES	3,000.00	3,000.00	180.74	1,385.15	1,614.85	53.83 %
75-51000-2203-000	SMALL TOOLS	1,000.00	1,000.00	41.11	41.11	958.89	95.89 %
75-51000-2206-000	JANITORIAL SUPPLIES	17,000.00	17,000.00	1,225.90	16,053.00	947.00	5.57 %
75-51000-2207-000	CHEMICALS	35,000.00	27,000.00	1,966.62	15,545.99	11,454.01	42.42 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	54,400.00	40,400.00	2,941.90	16,627.99	23,772.01	58.84 %
75-51000-2217-000	BEER FOR RE-SALE	21,600.00	21,600.00	758.54	9,384.51	12,215.49	56.55 %
75-51000-2218-000	SNACK BAR SUPPLIES	62,500.00	32,500.00	2,493.25	19,352.84	13,147.16	40.45 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	50,000.00	37,000.00	1,786.70	18,601.65	18,398.35	49.73 %
75-51000-3301-000	BUILDING MAINTENANCE	15,000.00	25,000.00	867.93	22,890.61	2,109.39	8.44 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	5,000.00	23,000.00	1,314.58	19,729.24	3,270.76	14.22 %
75-51000-3305-000	IRRIGATION REPAIRS	10,000.00	23,000.00	2,445.40	19,566.91	3,433.09	14.93 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	2,500.00	2,500.00	58.93	327.57	2,172.43	86.90 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,500.00	4,500.00	167.50	44,205.10	-39,705.10	-882.34 %
75-51000-5501-000	COMMUNICATIONS	5,000.00	5,000.00	157.44	2,428.41	2,571.59	51.43 %
75-51000-5502-000	ADVERTISING	5,000.00	5,000.00	0.00	4,562.79	437.21	8.74 %
75-51000-5503-000	TRAINING & TRAVEL	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	4,000.00	4,000.00	1,923.61	2,502.61	1,497.39	37.43 %
75-51000-5507-000	UTILITIES	10,000.00	10,000.00	679.20	5,668.17	4,331.83	43.32 %
75-51000-5507-001	ELECTRICITY	0.00	0.00	2,815.42	20,108.54	-20,108.54	0.00 %
75-51000-5528-000	AUDIT & PROF. SERVICES	30,900.00	30,900.00	0.00	1,880.00	29,020.00	93.92 %
75-51000-5529-000	PROFESSIONAL DUES & EXPENSES	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	0.00	10,000.00	1,550.00	12,323.00	-2,323.00	-23.23 %
75-51000-5532-000	INSURANCE	7,500.00	7,500.00	0.00	12,451.01	-4,951.01	-66.01 %
75-51000-5535-000	BANK SERVICE CHARGES	12,700.00	35,900.00	1,767.43	20,133.63	15,766.37	43.92 %
75-51000-5537-000	CASH SHORT/OVER	23,200.00	0.00	-1.15	-8.01	8.01	0.00 %
75-51000-6601-000	GAS & OIL	18,600.00	18,600.00	1,870.50	9,275.56	9,324.44	50.13 %

Budget Report

For Fiscal: 10/2020-09/2021 Period Ending: 06/30/2021

		Original	Current	Period	Fiscal	Variance	Percent
		Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Remaining
75-51000-6603-000	CITY GARAGE REPAIRS	600.00	600.00	172.56	468.35	131.65	21.94 %
75-51000-6604-000	OUTSIDE REPAIRS	200.00	200.00	0.00	0.00	200.00	100.00 %
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	200.00	200.00	718.74	975.98	-775.98	-387.99 %
75-51000-6606-000	CITY GARAGE OVERHEAD COSTS	200.00	200.00	-468.68	-17.73	217.73	108.87 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	55,400.00	55,400.00	3,171.87	41,392.33	14,007.67	25.28 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	5,400.00	5,400.00	144.18	3,998.79	1,401.21	25.95 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	12,500.00	0.00	0.00	12,500.00	100.00 %
75-51000-8805-000	SITE IMPROVEMENTS	0.00	14,000.00	15,953.53	15,953.53	-1,953.53	-13.95 %
75-51000-9974-000	EMPLOYEE HEALTH BENEFIT -TRUS	5,300.00	5,300.00	0.00	0.00	5,300.00	100.00 %
	Expense Total:	1,357,400.00	1,379,600.00	96,547.49	897,094.49	482,505.51	34.97 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):		0.00	0.00	3,190.57	34,743.16	34,743.16	0.00 %
Report Surplus (Deficit):		0.00	0.00	3,190.57	34,743.16	34,743.16	0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,357,400.00	1,379,600.00	99,738.06	931,837.65	-447,762.35	32.46 %
Revenue Total:	1,357,400.00	1,379,600.00	99,738.06	931,837.65	-447,762.35	32.46 %
Expense						
	1,357,400.00	1,379,600.00	96,547.49	897,094.49	482,505.51	34.97 %
Expense Total:	1,357,400.00	1,379,600.00	96,547.49	897,094.49	482,505.51	34.97 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	3,190.57	34,743.16	34,743.16	0.00 %
Report Surplus (Deficit):	0.00	0.00	3,190.57	34,743.16	34,743.16	0.00 %

Daily Sales Detail Report

Total Club Sales (1)

From: 06/01/2021 - 12:00:00 am To: 06/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Green Fee						
18 Green Fee	489	12,225.00	0.00	12,225.00	100.00	23.56%
18 Junior Fee	6	72.00	0.00	72.00	100.00	0.14%
9 Green Fee	262	4,192.00	0.00	4,192.00	100.00	8.08%
9 Junior Fee	6	54.00	0.00	54.00	100.00	0.10%
Twilight Green Fee	412	6,180.00	0.00	6,180.00	100.00	11.91%
Raincheck GREEN FEE	8	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	30	600.00	0.00	600.00	100.00	1.16%
Promo Green Fee 9/18	19	0.00	0.00	0.00	0.00	0.00%
High School	10	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	72	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	1	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	2	0.00	0.00	0.00	0.00	0.00%
Replay 9 or 18	4	44.00	0.00	44.00	100.00	0.08%
TOURNAMENT GREEN FEE	177	1,947.00	0.00	1,947.00	100.00	3.75%
SUNDOWNER GREEN FEE-NM	134	1,084.91	0.00	1,084.91	100.00	2.09%
VOLUNTEER RD.	25	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1657	26,398.91	0.00	26,398.91	100.00	50.87%
Department: Cart Fee						
18 Hole Shared Cart	528	5,855.52	0.00	5,855.52	100.00	11.28%
9 Hole Shared Cart	306	2,261.34	0.00	2,261.34	100.00	4.36%
Spectator Cart Fee	33	679.88	0.00	679.88	100.00	1.31%
ANNUAL SHARED CART	11	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	3	22.17	0.00	22.17	100.00	0.04%
SUNDOWNER SHARED CART	134	619.08	0.00	619.08	100.00	1.19%
Promo Shared Cart 9/18	15	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	5	55.45	0.00	55.45	100.00	0.11%
Twilight Cart Fee	411	4,557.99	0.00	4,557.99	100.00	8.78%
VOLUNTEER SHARED CART	25	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1471	14,051.43	0.00	14,051.43	100.00	27.08%
Tax:		1,154.57				
Total:		15,206.00				
Department: Driving Range						
Small Bucket	148	592.00	0.00	592.00	100.00	1.14%
Large Bucket	179	1,432.00	0.00	1,432.00	100.00	2.76%
RANGE BUCKET MEMBERSHIP	75	0.00	0.00	0.00	0.00	0.00%
Summer HS Session	21	630.00	0.00	630.00	100.00	1.21%
HOT SACK WARMUP 20 BALLS	20	40.00	0.00	40.00	100.00	0.08%
10 LGE BUCKET PUNCH CARD	1	65.00	0.00	65.00	100.00	0.13%
Driving Range Totals:	444	2,759.00	0.00	2,759.00	100.00	5.32%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	18	360.00	0.00	360.00	100.00	0.69%
CLUB RENTAL 9 HOLES	10	120.00	0.00	120.00	100.00	0.23%
Club Rentals Totals:	28	480.00	0.00	480.00	100.00	0.92%
Tax:		39.60				
Total:		519.60				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	6	48.00	0.00	48.00	100.00	0.09%
ANNUAL PRIVATE CART ROUND	30	0.00	0.00	0.00	0.00	0.00%
Private Carts Totals:	36	48.00	0.00	48.00	100.00	0.09%
Department: Handicap Fees						
Handicap Fee	1	30.00	0.00	30.00	100.00	0.06%
Handicap Fees Totals:	1	30.00	0.00	30.00	100.00	0.06%

Daily Sales Detail Report

Total Club Sales (1)

From: 06/01/2021 - 12:00:00 am To: 06/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Gift Certificate</u>						
Gift Certificate	12	1,200.00	0.00	1,200.00	100.00	2.31%
Gift Certificate (Liability)	-12	(1,200.00)	0.00	(1,200.00)	100.00	(2.31)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Credit Book Setup</u>						
Outside Tournaments	4	120.00	0.00	120.00	100.00	0.23%
Credit Book Setup Totals:	4	120.00	0.00	120.00	100.00	0.23%
<u>Department: Surcharges</u>						
Beverage Surcharge	66	165.00	0.00	165.00	100.00	0.32%
Surcharges Totals:	66	165.00	0.00	165.00	100.00	0.32%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1194	1,194.00	0.00	1,194.00	100.00	2.30%
Improvement Fund Totals:	1194	1,194.00	0.00	1,194.00	100.00	2.30%
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	134	1,072.00	0.00	1,072.00	100.00	2.07%
Tournament Outtings Totals:	134	1,072.00	0.00	1,072.00	100.00	2.07%
<u>Department: Memberships</u>						
1 Mo Single April-Dec	1	200.00	0.00	200.00	100.00	0.39%
Memberships Totals:	1	200.00	0.00	200.00	100.00	0.39%
<u>Department: Mexican Food</u>						
Burritos	2	2.78	0.00	2.78	100.00	0.01%
Mexican Food Totals:	2	2.78	0.00	2.78	100.00	0.01%
Tax:		0.22				
Total:		3.00				
<u>Department: Sandwiches</u>						
August Hot Dog Special	1	1.39	0.00	1.39	100.00	0.00%
Cold Sandwiches	15	41.55	0.00	41.55	100.00	0.08%
BLT Sandwich	1	3.23	0.00	3.23	100.00	0.01%
Sundowner Plate	68	359.44	0.00	359.44	100.00	0.69%
Sandwiches Totals:	85	405.61	0.00	405.61	100.00	0.78%
Tax:		33.48				
Total:		439.09				
<u>Department: Breakfast</u>						
Breakfast Taco	14	22.68	0.00	22.68	100.00	0.04%
Tacos after 11 AM	9	6.21	0.00	6.21	100.00	0.01%
Breakfast Totals:	23	28.89	0.00	28.89	100.00	0.06%
Tax:		2.37				
Total:		31.26				
<u>Department: Beverages</u>						
Gatorade	1	1.85	0.62	1.23	66.49	0.00%
Bottled Water	139	193.21	11.12	182.09	94.24	0.35%
Mineral Water	4	5.56	0.00	5.56	100.00	0.01%
12 oz. Coffee	1	1.39	0.00	1.39	100.00	0.00%
Beverages Totals:	145	202.01	11.74	190.27	94.19	0.37%
Tax:		16.46				
Total:		218.47				
<u>Department: Merchandise</u>						
BAGS	2	424.95	310.00	114.95	27.05	0.22%
CAPS, MENS	9	204.75	102.08	102.67	50.14	0.20%
GLOVES	20	336.30	212.01	124.29	36.96	0.24%

Daily Sales Detail Report

Total Club Sales (1)

From: 06/01/2021 - 12:00:00 am To: 06/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
GOLF BALLS	199	2,177.59	1,462.16	715.43	32.85	1.38%
HEADCOVERS	1	29.95	17.75	12.20	40.73	0.02%
MISCELLANEOUS	18	462.26	329.79	132.47	28.66	0.26%
SHIRTS, LADIES - Alpha	1	45.00	22.50	22.50	50.00	0.04%
SHIRTS, MENS	2	73.60	64.28	9.32	12.66	0.02%
SHOES, MENS	1	69.95	42.50	27.45	39.24	0.05%
SOCKS	2	15.98	8.56	7.42	46.43	0.01%
SUNBLOCK, REPELLENT - Alpha	1	16.50	8.82	7.68	46.55	0.01%
SUNGLASSES	4	66.00	34.36	31.64	47.94	0.06%
TEES	26	50.50	26.20	24.30	48.12	0.05%
TOWELS	6	118.84	62.89	55.95	47.08	0.11%
Merchandise Totals:	292	4,092.17	2,703.90	1,388.27	33.93	2.68%
Tax:		337.53				
Total:		4,429.70				
<u>Department: Expanded Inventory</u>						
Beer & Wine	837	2,100.89	792.62	1,308.27	62.27	2.52%
Expanded Inventory Totals:	837	2,100.89	792.62	1,308.27	62.27	2.52%
Tax:		173.38				
Total:		2,274.27				
<u>Department: Expanded Inventory</u>						
Beverages	973	1,591.16	562.58	1,028.58	64.64	1.98%
Expanded Inventory Totals:	973	1,591.16	562.58	1,028.58	64.64	1.98%
Tax:		131.44				
Total:		1,722.60				
<u>Department: Expanded Inventory</u>						
Breakfast	470	743.69	290.27	453.42	60.97	0.87%
Expanded Inventory Totals:	470	743.69	290.27	453.42	60.97	0.87%
Tax:		60.26				
Total:		803.95				
<u>Department: Expanded Inventory</u>						
Mexican Food	36	58.32	31.68	26.64	45.68	0.05%
Expanded Inventory Totals:	36	58.32	31.68	26.64	45.68	0.05%
Tax:		4.69				
Total:		63.01				
<u>Department: Expanded Inventory</u>						
Sandwiches	130	574.39	176.76	397.63	69.23	0.77%
Expanded Inventory Totals:	130	574.39	176.76	397.63	69.23	0.77%
Tax:		47.31				
Total:		621.70				
<u>Department: Expanded Inventory</u>						
Snacks	246	276.46	127.29	149.17	53.96	0.29%
Expanded Inventory Totals:	246	276.46	127.29	149.17	53.96	0.29%
Tax:		21.85				
Total:		298.31				
Report Totals:		56,594.71	4,696.84	51,897.87	91.70	100.00%
Tax:		2,023.16				
Total:		58,617.87				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 06/01/2021 - 12:00:00 am To: 06/30/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Cash	12,645.49	Amer Express		2,488.55	
Check	3,432.00	Discover		1,102.05	
Credit Book	280.48	Master Card		8,568.10	
Gift Certificate	(337.17)	Visa		30,438.37	
Credit Card	42,597.07				
Total:	58,617.87			42,597.07	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2020-09/2021 Period Ending: 07/31/2021

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	134,000.00	134,000.00	1,360.00	66,855.00	-67,145.00	50.11 %
75-4-4662-000	GOLF COURSE - GREEN FEES	261,100.00	261,100.00	30,203.36	344,388.90	83,288.90	131.90 %
75-4-4663-000	INTEREST EARNED	11,800.00	11,800.00	306.37	1,856.39	-9,943.61	84.27 %
75-4-4664-000	MISCELLANEOUS INCOME	0.00	0.00	0.00	9.28	9.28	0.00 %
75-4-4667-000	RENTAL INCOME	1,500.00	1,500.00	516.00	3,764.00	2,264.00	250.93 %
75-4-4668-000	CART REVENUES	184,200.00	184,200.00	16,969.28	186,680.43	2,480.43	101.35 %
75-4-4669-000	FOOD & BEVERAGE	80,700.00	80,700.00	4,077.23	41,909.12	-38,790.88	48.07 %
75-4-4671-000	DRIVING RANGE	37,500.00	37,500.00	2,433.00	34,709.00	-2,791.00	7.44 %
75-4-4672-000	PRO SHOP SALES	53,000.00	53,000.00	3,981.39	35,717.28	-17,282.72	32.61 %
75-4-4673-000	IMPROVEMENTS FEES	12,800.00	12,800.00	1,391.00	14,945.00	2,145.00	116.76 %
75-4-4674-000	BEER SALES	51,200.00	51,200.00	2,648.10	26,277.10	-24,922.90	48.68 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	529,600.00	551,800.00	44,133.33	282,745.21	-269,054.79	48.76 %
Revenue Total:		1,357,400.00	1,379,600.00	108,019.06	1,039,856.71	-339,743.29	24.63 %
Expense							
75-51000-1100-000	SALARIES	599,100.00	605,800.00	59,171.49	442,280.98	163,519.02	26.99 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	995.01	8,370.86	-3,370.86	-67.42 %
75-51000-1105-000	FICA	46,300.00	47,800.00	4,557.00	34,103.66	13,696.34	28.65 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	163,900.00	163,900.00	8,773.10	85,184.13	78,715.87	48.03 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	19,300.00	19,300.00	0.00	11,394.30	7,905.70	40.96 %
75-51000-1108-000	TEC TAXES	5,100.00	5,100.00	5,630.46	9,591.04	-4,491.04	-88.06 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	370.24	2,752.65	2,247.35	44.95 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,900.00	39,400.00	3,597.67	27,788.68	11,611.32	29.47 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	20.10	193.63	206.37	51.59 %
75-51000-1123-000	HEALTHIEST YOU	1,700.00	1,700.00	84.00	825.00	875.00	51.47 %
75-51000-2201-000	OFFICE SUPPLIES	3,000.00	3,000.00	0.00	1,385.15	1,614.85	53.83 %
75-51000-2203-000	SMALL TOOLS	1,000.00	1,000.00	1,039.17	1,080.28	-80.28	-8.03 %
75-51000-2206-000	JANITORIAL SUPPLIES	17,000.00	17,000.00	1,577.59	17,630.59	-630.59	-3.71 %
75-51000-2207-000	CHEMICALS	35,000.00	27,000.00	4,898.09	20,444.08	6,555.92	24.28 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	54,400.00	40,400.00	3,467.14	20,095.13	20,304.87	50.26 %
75-51000-2217-000	BEER FOR RE-SALE	21,600.00	21,600.00	1,709.37	11,093.88	10,506.12	48.64 %
75-51000-2218-000	SNACK BAR SUPPLIES	62,500.00	32,500.00	3,360.63	22,713.47	9,786.53	30.11 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	50,000.00	37,000.00	4,194.38	22,796.03	14,203.97	38.39 %
75-51000-3301-000	BUILDING MAINTENANCE	15,000.00	25,000.00	811.80	23,702.41	1,297.59	5.19 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	5,000.00	23,000.00	966.85	20,696.09	2,303.91	10.02 %
75-51000-3305-000	IRRIGATION REPAIRS	10,000.00	23,000.00	882.45	20,449.36	2,550.64	11.09 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	2,500.00	2,500.00	0.00	327.57	2,172.43	86.90 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,500.00	4,500.00	0.00	44,205.10	-39,705.10	-882.34 %
75-51000-5501-000	COMMUNICATIONS	5,000.00	5,000.00	157.44	2,585.85	2,414.15	48.28 %
75-51000-5502-000	ADVERTISING	5,000.00	5,000.00	0.00	4,562.79	437.21	8.74 %
75-51000-5503-000	TRAINING & TRAVEL	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	4,000.00	4,000.00	528.50	3,031.11	968.89	24.22 %
75-51000-5507-000	UTILITIES	10,000.00	10,000.00	586.21	6,254.38	3,745.62	37.46 %
75-51000-5507-001	ELECTRICITY	0.00	0.00	4,667.61	24,776.15	-24,776.15	0.00 %
75-51000-5528-000	AUDIT & PROF. SERVICES	30,900.00	30,900.00	0.00	1,880.00	29,020.00	93.92 %
75-51000-5529-000	PROFESSIONAL DUES & EXPENSES	5,000.00	5,000.00	647.00	647.00	4,353.00	87.06 %
75-51000-5530-000	CONTRACTUAL SERVICES	0.00	10,000.00	0.00	12,323.00	-2,323.00	-23.23 %
75-51000-5532-000	INSURANCE	7,500.00	7,500.00	885.33	13,336.34	-5,836.34	-77.82 %
75-51000-5535-000	BANK SERVICE CHARGES	12,700.00	35,900.00	1,790.64	21,924.27	13,975.73	38.93 %
75-51000-5537-000	CASH SHORT/OVER	23,200.00	0.00	-1.48	-9.49	9.49	0.00 %
75-51000-6601-000	GAS & OIL	18,600.00	18,600.00	4,083.60	13,359.16	5,240.84	28.18 %

Budget Report

For Fiscal: 10/2020-09/2021 Period Ending: 07/31/2021

	Original	Current	Period	Fiscal	Variance	
	Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Percent Remaining
75-51000-6603-000	CITY GARAGE REPAIRS	600.00	600.00	0.00	468.35	131.65 21.94 %
75-51000-6604-000	OUTSIDE REPAIRS	200.00	200.00	0.00	0.00	200.00 100.00 %
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	200.00	200.00	7.75	983.73	-783.73 -391.87 %
75-51000-6606-000	CITY GARAGE OVERHEAD COSTS	200.00	200.00	0.00	-17.73	217.73 108.87 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	55,400.00	55,400.00	8,709.46	50,101.79	5,298.21 9.56 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	5,400.00	5,400.00	1,026.42	5,025.21	374.79 6.94 %
75-51000-8804-000	OTHER EQUIPMENT	0.00	12,500.00	0.00	0.00	12,500.00 100.00 %
75-51000-8805-000	SITE IMPROVEMENTS	0.00	14,000.00	0.00	15,953.53	-1,953.53 -13.95 %
75-51000-9974-000	EMPLOYEE HEALTH BENEFIT -TRUS	5,300.00	5,300.00	0.00	0.00	5,300.00 100.00 %
	Expense Total:	1,357,400.00	1,379,600.00	129,195.02	1,026,289.51	353,310.49 25.61 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):		0.00	0.00	-21,175.96	13,567.20	13,567.20 0.00 %
Report Surplus (Deficit):		0.00	0.00	-21,175.96	13,567.20	13,567.20 0.00 %

Group Summary

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND						
Revenue						
	1,357,400.00	1,379,600.00	108,019.06	1,039,856.71	-339,743.29	24.63 %
Revenue Total:	1,357,400.00	1,379,600.00	108,019.06	1,039,856.71	-339,743.29	24.63 %
Expense						
	1,357,400.00	1,379,600.00	129,195.02	1,026,289.51	353,310.49	25.61 %
Expense Total:	1,357,400.00	1,379,600.00	129,195.02	1,026,289.51	353,310.49	25.61 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):	0.00	0.00	-21,175.96	13,567.20	13,567.20	0.00 %
Report Surplus (Deficit):	0.00	0.00	-21,175.96	13,567.20	13,567.20	0.00 %

Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2021 - 12:00:00 am To: 07/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 Green Fee	694	17,350.00	0.00	17,350.00	100.00	29.20%
18 Junior Fee	22	264.00	0.00	264.00	100.00	0.44%
9 Green Fee	226	3,616.00	0.00	3,616.00	100.00	6.09%
9 Junior Fee	4	36.00	0.00	36.00	100.00	0.06%
Twilight Green Fee	444	6,660.00	0.00	6,660.00	100.00	11.21%
Raincheck GREEN FEE	8	0.00	0.00	0.00	0.00	0.00%
Group Rate Fee	27	540.00	0.00	540.00	100.00	0.91%
Promo Green Fee 9/18	44	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	55	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	2	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	1	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	113	1,504.00	0.00	1,504.00	100.00	2.53%
SUNDOWNER GREEN FEE-NM	68	233.36	0.00	233.36	100.00	0.39%
VOLUNTEER RD.	13	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1721	30,203.36	0.00	30,203.36	100.00	50.84%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	739	8,195.51	0.00	8,195.51	100.00	13.79%
9 Hole Shared Cart	258	1,906.62	0.00	1,906.62	100.00	3.21%
Spectator Cart Fee	46	857.24	0.00	857.24	100.00	1.44%
ANNUAL SHARED CART	15	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	6	44.34	0.00	44.34	100.00	0.07%
SUNDOWNER SHARED CART	68	314.16	0.00	314.16	100.00	0.53%
Promo Shared Cart 9/18	33	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	7	77.63	0.00	77.63	100.00	0.13%
Twilight Cart Fee	442	4,901.78	0.00	4,901.78	100.00	8.25%
VOLUNTEER SHARED CART	12	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1626	16,297.28	0.00	16,297.28	100.00	27.43%
Tax:		1,338.72				
Total:		17,636.00				
<u>Department: Driving Range</u>						
Small Bucket	171	684.00	0.00	684.00	100.00	1.15%
Large Bucket	199	1,592.00	0.00	1,592.00	100.00	2.68%
RANGE BUCKET MEMBERSHIP	62	0.00	0.00	0.00	0.00	0.00%
Summer HS Session	2	60.00	0.00	60.00	100.00	0.10%
HOT SACK WARMUP 20 BALLS	16	32.00	0.00	32.00	100.00	0.05%
10 LGE BUCKET PUNCH CARD	1	65.00	0.00	65.00	100.00	0.11%
Driving Range Totals:	451	2,433.00	0.00	2,433.00	100.00	4.10%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	18	360.00	0.00	360.00	100.00	0.61%
CLUB RENTAL 9 HOLES	13	156.00	0.00	156.00	100.00	0.26%
Club Rentals Totals:	31	516.00	0.00	516.00	100.00	0.87%
Tax:		42.57				
Total:		558.57				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	8	64.00	0.00	64.00	100.00	0.11%
9 HOLE PRIVATE CART FEE	1	8.00	0.00	8.00	100.00	0.01%
ANNUAL PRIVATE CART ROUND	24	0.00	0.00	0.00	0.00	0.00%
ANNUAL PRIVATE CART FEE	1	600.00	0.00	600.00	100.00	1.01%
Private Carts Totals:	34	672.00	0.00	672.00	100.00	1.13%
<u>Department: Gift Certificate</u>						
Gift Certificate	15	1,500.00	0.00	1,500.00	100.00	2.52%
Gift Certificate (Liability)	-15	(1,500.00)	0.00	(1,500.00)	100.00	(2.52)%

From: 07/01/2021 - 12:00:00 am To: 07/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Gift Certificate</u>						
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1391	1,391.00	0.00	1,391.00	100.00	2.34%
Improvement Fund Totals:	1391	1,391.00	0.00	1,391.00	100.00	2.34%
<u>Department: Tournament Outtings</u>						
Sundowner Prize Money	66	528.00	0.00	528.00	100.00	0.89%
Tournament Outtings Totals:	66	528.00	0.00	528.00	100.00	0.89%
<u>Department: Memberships</u>						
ANNUAL SINGLE	1	1,100.00	0.00	1,100.00	100.00	1.85%
18 Punch Card (10 Rounds)	1	220.00	0.00	220.00	100.00	0.37%
1 Month Junior	1	40.00	0.00	40.00	100.00	0.07%
Memberships Totals:	3	1,360.00	0.00	1,360.00	100.00	2.29%
<u>Department: Snacks</u>						
Chips	2	1.84	0.00	1.84	100.00	0.00%
Snacks Totals:	2	1.84	0.00	1.84	100.00	0.00%
Tax:		0.16				
Total:		2.00				
<u>Department: Mexican Food</u>						
Burritos	4	5.56	0.00	5.56	100.00	0.01%
Mexican Food Totals:	4	5.56	0.00	5.56	100.00	0.01%
Tax:		0.44				
Total:		6.00				
<u>Department: Sandwiches</u>						
Cold Sandwiches	457	403.35	0.00	403.35	100.00	0.68%
Club 1/2 wchip	1	3.23	0.00	3.23	100.00	0.01%
Sundowner Plate	71	475.42	0.00	475.42	100.00	0.80%
Sandwiches Totals:	529	882.00	0.00	882.00	100.00	1.48%
Tax:		46.39				
Total:		928.39				
<u>Department: Breakfast</u>						
Breakfast Taco	7	11.34	0.00	11.34	100.00	0.02%
Breakfast Taco w/ cheese	2	3.70	0.00	3.70	100.00	0.01%
Tacos after 11 AM	9	6.21	0.00	6.21	100.00	0.01%
Breakfast Totals:	18	21.25	0.00	21.25	100.00	0.04%
Tax:		1.75				
Total:		23.00				
<u>Department: Beverages</u>						
Energy Drink	1	2.31	1.42	0.89	38.53	0.00%
Gatorade	7	12.95	4.34	8.61	66.49	0.01%
Bottled Water	186	258.54	14.88	243.66	94.24	0.41%
Mineral Water	7	9.73	0.00	9.73	100.00	0.02%
12 oz. Coffee	2	2.78	0.00	2.78	100.00	0.00%
Beverages Totals:	203	286.31	20.64	265.67	92.79	0.45%
Tax:		23.17				
Total:		309.48				
<u>Department: Banquets</u>						
Tournament Foods	1	175.00	0.00	175.00	100.00	0.29%
Banquets Totals:	1	175.00	0.00	175.00	100.00	0.29%
<u>Department: Merchandise</u>						

Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2021 - 12:00:00 am To: 07/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
CAPS, MENS	5	117.42	61.09	56.33	47.97	0.09%
CARRY ALLS	1	119.95	54.00	65.95	54.98	0.11%
GLOVES	21	324.79	174.58	150.21	46.25	0.25%
GOLF BALLS	146	1,600.52	1,161.90	438.62	27.40	0.74%
GOLF CLUBS, PUTTERS	1	129.94	162.00	(32.06)	(24.67)	(0.05)%
HEADCOVERS	3	94.85	53.50	41.35	43.60	0.07%
MISCELLANEOUS	28	342.25	203.80	138.45	40.45	0.23%
SHIRTS, MENS	12	450.15	330.91	119.24	26.49	0.20%
SHOES, MENS	3	209.85	135.66	74.19	35.35	0.12%
SUNBLOCK, REPELLENT - Alpha	5	82.50	44.10	38.40	46.55	0.06%
SUNGLASSES	12	275.40	141.34	134.06	48.68	0.23%
TEES	26	38.48	20.80	17.68	45.95	0.03%
TOWELS	9	168.34	87.64	80.70	47.94	0.14%
UMBRELLAS	1	26.95	16.92	10.03	37.22	0.02%
Merchandise Totals:	273	3,981.39	2,648.24	1,333.15	33.48	2.24%
Tax:		328.43				
Total:		4,309.82				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1060	2,648.10	991.82	1,656.28	62.55	2.79%
Expanded Inventory Totals:	1060	2,648.10	991.82	1,656.28	62.55	2.79%
Tax:		218.70				
Total:		2,866.80				
<u>Department: Expanded Inventory</u>						
Beverages	903	1,550.69	564.63	986.06	63.59	1.66%
Expanded Inventory Totals:	903	1,550.69	564.63	986.06	63.59	1.66%
Tax:		128.09				
Total:		1,678.78				
<u>Department: Expanded Inventory</u>						
Breakfast	351	561.57	219.05	342.52	60.99	0.58%
Expanded Inventory Totals:	351	561.57	219.05	342.52	60.99	0.58%
Tax:		45.30				
Total:		606.87				
<u>Department: Expanded Inventory</u>						
Mexican Food	31	50.22	27.28	22.94	45.68	0.04%
Expanded Inventory Totals:	31	50.22	27.28	22.94	45.68	0.04%
Tax:		4.03				
Total:		54.25				
<u>Department: Expanded Inventory</u>						
Sandwiches	67	261.73	94.05	167.68	64.07	0.28%
Expanded Inventory Totals:	67	261.73	94.05	167.68	64.07	0.28%
Tax:		21.57				
Total:		283.30				
<u>Department: Expanded Inventory</u>						
Snacks	249	281.06	128.88	152.18	54.15	0.26%
Expanded Inventory Totals:	249	281.06	128.88	152.18	54.15	0.26%
Tax:		22.17				
Total:		303.23				
Report Totals:		64,107.36	4,694.59	59,412.77	92.68	100.00%
Tax:		2,221.49				

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2021 - 12:00:00 am To: 07/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business
Total:		66,328.85			
Cash	12,474.96	Amer Express		3,141.55	
Check	2,659.00	Discover		1,154.31	
Credit Book	412.28	Master Card		12,889.22	
Gift Certificate	(1,067.02)	Visa		34,664.55	
Credit Card	51,849.63				
Total:	66,328.85			51,849.63	

Status Report September Golf Course Operation

Greens

- Slight verti cut of greens then top dress lightly with sand in preparation for the winter season.
- Continue spraying our fertilizer programs,
- Continue to harvest plugs to fix the weak areas on some green edges.
- Greens are stressed over no rain fall and irrigation issues, that has led to more hand watering.
-

Other

Continued work on irrigation system with stuck heads and multiple leaks. The Amiad filtration system failed due to a lack of back flushing (needs to be done on a regular basis due to shell build-up) which caused the irrigation system to go down for a short period of time.

The irrigation pump shaft on one of the motors has become worn and vibrates. The cost to replace is \$20K and the company needs a 4-to-5-week lead time to order.

Having electrical issues on #15 controller that controls #14 & #15 green and its surrounds. New computer boards have been ordered.

Our Kubota tractor that pulls our “snake” rough mower had hydraulic problems and is currently at a repair shop.

Getting ready to do our pre emerge program for the fairways and roughs for the fall season. This is the final part of our two-part yearly program for the fairways to control weeds and other mutant grasses.

Median clean up down the entrance of the club is scheduled prior to the beginning of October.

Clubhouse

Upcoming tournaments – Saturday, Oct. 2nd – RAMMAR Maquila Tournament.

Sundowner will run until September 29th.