



**TAKE NOTICE THAT A REGULAR MEETING OF THE
PHARR INTERNATIONAL TOLL BRIDGE BOARD
WILL BE HELD AT THE
CITY COMMISSIONERS' ROOM
118 S. CAGE, 2ND FLOOR, PHARR, TX
ON WEDNESDAY, SEPTEMBER 15, 2021 AT 12:00 PM**

At any time during the course of this meeting the Toll Bridge Board may retire to Executive Session under Texas Government Code § 551 to confer on any subject matter in accordance with the Texas Open Meetings Act.

Should any final action, decision, or vote be required in the opinion of the Board with regard to any item discussed during the closed meeting, then such final action, decision, or vote shall be made during the open meeting covered by this notice upon the reconvening of the public meeting pursuant to Section 551.101 government Code V.T.C.S.

1. CALL TO ORDER:

- A) Roll call and possible action on the excusing of any absent member.
- B) Pledge of Allegiance/Invocation.

2. DIRECTOR'S ADMINISTRATIVE REPORT: *(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

- A) Crossings and Revenues Report for August 2021.
- B) Finance Report for August 2021.
- C) Engineer's Report.
- D) Director's Report.

3. ADMINISTRATIVE:

- A) Approval of Minutes for August 18, 2021.
- B) Discussion and action, if any, on renewal of Texas International Produce Association (TIPA) Annual Membership dues for \$2,000.

4. CLOSED SESSION: *In accordance with Chapter 551 of the Texas Gov't. Code, the International Toll Bridge Board hereby gives notice that it may meet in Executive session to discuss and deliberate any items listed on the public portion of the meeting agenda including items in accordance with the following:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

5. RECONVENE: *into regular session and consider action, if any, on item(s) discussed in executive session.*

6. ADJOURNMENT:

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is a wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the Pharr Bridge Office at (956)402-4660 ext. 6106/6101 or FAX (956)223-2013 or E-Mail vanessa.guzman@pharr-tx.gov or cleo.salinas@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do certify that the above agenda of said meeting of the Pharr International Bridge Board is a true and correct copy and that said notice was posted on the bulletin board of City Hall and on the City's webpage at www.pharr-tx.gov. The Notice was posted at a place convenient and readily accessible to the general public at all times; that said Notice was posted on the 10th day of September, 2021 at 2:00 p.m. and will remain posted continuously for 72 hours preceding the scheduled time of said meeting in compliance with Chapter 551 of the Texas Government Code (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 10th day of September, 2021.




IMELDA BARRERA, TRMC
ASSISTANT CITY CLERK



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 2.A.

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Crossings and Revenues Report for August 2021.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021

**CROSSINGS AND REVENUES
FOR THE MONTH OF AUGUST
FISCAL YEAR 2020 – 2021**

a) BRIDGE CROSSINGS

Crossings for the Pharr International Bridge totaled **87,118** vehicles for the month of August F.Y. 2020-2021, which showed a decrease of **(-11,784)** vehicles or **-11.91%** over the same month in F.Y. 2019-2020.

b) CAR CROSSINGS

Car crossings for the Pharr International Bridge totaled **23,104** cars for the month of August F.Y. 2020 – 2021, showing a decrease of **(-16,306)** cars or **-41.38%** over the same month in F.Y. 2019 – 2020.

c) SOUTHBOUND TRUCK CROSSINGS

Truck crossings totaled **64,014** trucks for the month of August F.Y. 2020-2021, showing an increase of **4,522** trucks or **7.60%** over the same month in F.Y. 2019 - 2020.

d) TOTAL REVENUES

Revenues for the Pharr International Bridge totaled **\$1,408,338** dollars for the month of August F.Y. 2020 – 2021

\$	93,952 Autos & other
\$	1,310,322 Trucks
\$	<u>4,064 Profit on pesos</u>
\$	1,408,338 TOTAL

Revenues showed an increase of **\$91,252** or **6.93%** over the same month in F.Y. 2019 – 2020.

e) NORTHBOUND TRUCKS

Northbound trucks at the Pharr International Bridge totaled **55,594** trucks for the month of August F.Y. 2020-2021, showing a decrease of **(-4,093)** trucks or **-6.86%** over the same month in F.Y. 2019-2020.

SOUTHBOUND TRUCK CROSSINGS SHOWED AN INCREASE OF 8,420 TRUCKS OR 15.15% FOR THE MONTH OF AUGUST, COMPARED TO NORTHBOUND TRUCK CROSSINGS.

TOTAL NORTHBOUND AND SOUTHBOUND TRUCK CROSSINGS FOR THE MONTH OF JULY TOTAL 119,608 REPRESENTING AN INCREASE OF 429 OR 0.36% OVER THE SAME TIME PERIOD IN F.Y. 2019-2020.

**PHARR INTERNATIONAL BRIDGE
TOTAL CROSSINGS COMPARISON BY FISCAL YEAR (CARS & TRUCKS)**

	F.Y. 2019–2020	F.Y. 2020-2021	GAIN (LOSS)	INC % (DEC%)
OCTOBER	100,995	105,010	4,015	3.98%
NOVEMBER	98,066	92,617	(5,449)	(-5.56%)
DECEMBER	94,623	107,179	12,556	13.27%
JANUARY	99,930	111,060	11,130	11.14%
FEBRUARY	94,774	96,458	1,684	1.78%
MARCH	91,218	111,567	20,349	22.31%
APRIL	63,947	99,140	35,193	55.03%
MAY	76,957	97,077	20,120	26.14%
JUNE	86,739	92,833	6,094	7.03%
JULY	88,516	86,950	(-1,566)	(-1.77%)
AUGUST	98,902	87,118	(-11,784)	(-11.91%)
YTD TOTAL	994,667	1,087,009	92,342	9.28%
SEPTEMBER	105,199			
TOTAL CROSS.	1,099,866			

a) VEHICLE CROSSINGS SHOWED A DECREASE OF **(-11,784)** VEHICLES OR **(-11.91%)** OVER THE SAME MONTH IN F.Y. 2019-2020.

b) VEHICLE CROSSING SHOWED AN INCREASED OF **92,342** VEHICLES OR **9.28%** OVER THE ELEVEN (11) MONTHS IN F.Y.2019- 2020

**PHARR INTERNATIONAL BRIDGE
CAR CROSSING COMPARISON BY FISCAL YEAR**

	F.Y. 2019-2020	F.Y. 2020-2021	GAIN LOSS	INC% (DEC%)
OCTOBER	46,694	45,618	(-1,076)	3.98%
NOVEMBER	47,401	35,957	(-11,444)	(-5.56%)
DECEMBER	48,405	50,008	1,603	13.27%
JANUARY	44,720	48,242	3,522	7.88%
FEBRUARY	41,743	41,226	(-517)	(-1.24%)
MARCH	33,670	48,110	14,440	42.89%
APRIL	19,791	40,742	20,951	105%
MAY	27,778	38,493	10,715	38.57%
JUNE	30,291	32,009	1,718	5.67%
JULY	32,289	26,463	(-5,826)	-18.04%
AUGUST	39,410	23,104	(-16,306)	(-41.38%)
YTD TOTAL	412,192	429,972	17,780	4.31%
SEPTEMBER	44,278			
TOTAL CAR CROSS.	455,924			

a) CAR CROSSINGS SHOWED A DECREASE OF (-16,306) CARS OR -41.38% OVER THE SAME MONTH IN F.Y. 2019-2020.

b) CAR CROSSING SHOWED AN INCREASED OF 17,780 CARS OR 4.31% OVER THE ELEVEN (11) MONTH IN F.Y.2019 – 2020

**PHARR INTERNATIONAL BRIDGE
TRUCK CROSSING COMPARISON BY FISCAL YEAR**

	F.Y. 2019-2020	F.Y. 2020-2021	GAIN LOSS	INC% DEC%
OCTOBER	54,301	59,392	5,091	9.38%
NOVEMBER	50,665	56,660	5,995	11.83%
DECEMBER	46,218	57,171	10,953	23.70%
JANUARY	55,210	62,818	7,608	13.78%
FEBRUARY	53,031	55,232	2,201	4.15%
MARCH	57,548	63,457	5,909	10.27%
APRIL	44,156	58,398	14,242	32.25%
MAY	49,179	58,584	9,405	19.12%
JUNE	56,448	60,824	4,376	7.75%
JULY	56,227	60,487	4,260	7.58%
<u>AUGUST</u>	59,492	<u>64,014</u>	<u>4,522</u>	<u>7.60%</u>
YTD TOTAL	582,475	657,037	74,562	12.80%
SEPTEMBER	60,921			
TOTAL TRUCK CROSSING 643,396				

- a) TRUCK CROSSINGS SHOWED AN INCREASE OF 4,522 TRUCKS OR 7.60% OVER THE SAME MONTH IN F.Y. 2019-2020
- b) TRUCK CROSSING SHOWED AN INCREASE OF 74,562 TRUCKS OR 12.80% OVER THE ELEVEN (11) MONTH IN F.Y. 2019-2020

**PHARR INTERNATIONAL BRIDGE
NORTHBOUND TRUCK CROSSINGS (FULL, EMPTY & AG.)**

	F.Y. 2019-2020	F.Y. 2020-2021	GAIN LOSS	INC% (DEC%)	FULL TRUCKS	EMPTY	AG TRUCKS	NARP NO INSP.
OCTOBER	58,887	62,346	3,459	5.87%	42,679	19,667	16,090	8,248
NOVEMBER	53,066	57,904	4,838	9.12%	41,187	16,717	16,522	7,998
DECEMBER	48,976	56,949	7,973	16.28%	39,124	17,825	16,902	8,994
JANUARY	58,580	60,544	1,964	3.35%	43,028	17,516	20,205	10,438
FEBRUARY	54,534	57,615	3,081	5.65%	40,441	17,174	18,421	10,205
MARCH	58,168	64,795	6,627	11.39%	47,344	17,451	20,697	10,837
APRIL	44,149	60,197	16,048	36.35%	42,441	17,756	17,915	8,656
MAY	49,451	59,248	9,797	19.81%	41,496	17,752	18,094	8,502
JUNE	56,535	58,176	1,641	2.90%	41,236	16,940	17,638	8,498
JULY	55,550	54,204	(-1,346)	-2.42%	38,489	15,715	16,731	8,724
AUGUST	59,687	55,594	(-4,093)	-6.86%	37,737	17,857	15,786	8,447
SEPTEMBER	59,902							
TOTAL NORTHBOUND	657,485							

Northbound trucks at the Pharr International Bridge totaled **55,594** trucks for the month of August F.Y. 2020-2021, showing a decrease of **(-4,093)** trucks or **-6.86%** over the same month in F.Y. 2019-2020.

TRUCK CROSSING SHOWED AN INCREASE OF 49,989 TRUCKS OR 8.37% OVER THE SAME ELEVEN (11) MONTH IN F.Y. 2019-2020.

Agriculture trucks at the Pharr International Bridge totaled 15,786 crossings for the month of August representing a 28% of the imports from Mexico.

Agriculture trucks at the Pharr International Bridge Import Lot showed an increase of 294 or 1.90% over the same month in F.Y. 2019-2020.

**PHARR INTERNATIONAL BRIDGE
NORTHBOUND & SOUTHBOUND
TRUCK CROSSING COMPARISON BY FISCAL YEAR**

	F.Y. 2019-2020	F.Y. 2020-2021	GAIN LOSS	GAIN % LOSS %
OCTOBER	113,188	121,738	8,550	7%
NOVEMBER	103,731	114,564	10,833	10.44%
DECEMBER	95,194	114,120	18,926	19.88%
JANUARY	113,790	123,362	9,572	8%
FEBRUARY	105,708	112,847	7,139	6.75%
MARCH	115,776	128,252	12,476	10.78%
APRIL	100,645	118,595	17,950	17.83%
MAY	103,767	117,832	14,065	13.55%
JUNE	112,983	119,000	6,017	5.33%
JULY	111,777	114,691	2,914	5.87%
AUGUST	119,179	119,608	429	0.36%
SEPTEMBER				
TOTAL TRUCK CROSSING				

a) TRUCK CROSSINGS SHOWED AN INCREASE OF 429 TRUCKS OR 0.36% OVER THE SAME MONTH IN F.Y. 2019-2020

**PHARR INTERNATIONAL BRIDGE
REVENUE COMPARISON BY FISCAL YEAR**

	F.Y. 2019-2020	F.Y. 2020-2021	GAIN (LOSS)	INC% DEC%
OCTOBER	\$ 1,274,663	\$ 1,377,188	\$ 102,525	8.04%
NOVEMBER	\$ 1,246,201	\$ 1,290,701	\$ 44,499	3.57%
DECEMBER	\$ 1,159,871	\$ 1,437,554	\$ 277,683	23.94%
JANUARY	\$ 1,312,020	\$ 1,452,900	\$ 140,880	10.74%
FEBRUARY	\$ 1,171,034	\$ 1,272,469	\$ 101,435	8.66%
MARCH	\$ 1,271,490	\$ 1,412,253	\$ 140,763	11.07%
APRIL	\$ 1,008,023	\$ 1,342,469	\$ 334,446	33.18%
MAY	\$ 1,040,423	\$ 1,299,017	\$ 258,593	24.85%
JUNE	\$ 1,213,715	\$ 1,389,202	\$ 175,487	14.46%
JULY	\$ 1,283,561	\$ 1,417,363	\$ 133,802	10.42%
AUGUST	\$ 1,317,085	\$ 1,408,338	\$ 91,252	6.93%
YTD TOTAL	\$ 13,298,087	\$ 15,099,454	\$ 1,801,366	13.55%
SEPTEMBER	\$ 1,438,238			
TOTAL REV.	\$ 14,736,325			

**a) REVENUES SHOWED AN INCREASE OF \$ 91,252 OR 6.93%
OVER THE SAME MONTH IN F.Y. 2019-2020.**

**b) REVENUES SHOWED AN INCREASE OF \$1,801,366 OR 13.55%
OVER THE SAME ELEVEN (11) MONTHS IN F.Y. 2019 – 2020.**



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 2.B.

DATE SUBMITTED:

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Finance Report for August 2021.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman
Fred Brouwen
Luis Bazan

Created -



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Engineer's Report.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation: No information is needed for this item.

Thank you.

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Director's Report.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: No back-up information is needed for this item.

Thank you

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 3.A.

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Approval of Minutes for August 18, 2021.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021

**REGULAR MEETING
TOLL BRIDGE BOARD
HELD ON AUGUST 18, 2021, AT 12:00 P.M.
CITY HALL, 118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

On the 18th day of August 2021, the Toll Bridge Board met in a regular Bridge Board Meeting. Following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Adalberto Campero, Secretary
Luis Flores, Member
Larry Hernandez, Member

MEMBER ABSENT: None

**EX-OFFICIO MEMBERS
PRESENT:** None

**EX-OFFICIO MEMBERS
ABSENT:** Mayor Ambrosio Hernandez
Mayor Pro-Tem Daniel Chavez

STAFF PRESENT: Luis Bazan, Bridge Director
Fred Brouwen, Director of Operations
Vanessa Guzman, Administrative Assistant
Freddy Flores, Trade Liaison

OTHERS PRESENT: Ed Wylie, Interim City Manager
Anali Alanis, Assistant City Manager
Patricia Rigney, City Attorney
Chris Hinojosa, Asst. City Attorney
Omar Anzaldua, Engineering Department
Karla Saavedra, Finance Director
Eddie Gutierrez, Financial Consultant
Ezequiel Ordonez, Mexico Liaison
Juan Aviel Barrera, AAA
Jesus Barrera, AAA
Leonel Cantu, AAA
Oscar Trevino de la Cerda, AAA

There being a quorum established Chairman Edgar Delgadillo called the meeting to order.

A. CALL TO ORDER:

ITEM 1 ROLL CALL-EXCUSE ABSENT MEMBERS

Chairman Delgadillo called the meeting to order. All members were present during roll call.

ITEM 2 PLEDGE OF ALLEGIANCE/INVOCATIONS

Luis Bazan, Bridge Director, led in the Pledge of Allegiance and said the prayer.

B. DIRECTOR'S ADMINISTRATIVE REPORT: *(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

ITEM 3 CROSSING AND REVENUES COMPARISON FOR JULY 2021

Chairman Edgar Delgadillo introduced the item.

Fred Brouwen, Director of Operations, went over the total crossing and revenues report for the month of July 2021. He reported total crossings were 86,950, which was a decrease of -1,566 vehicles or -1.77% compared to last year. Mr. Brouwen stated that total crossing for cars were 26,463, which was a decrease of -5,826 cars or -18.04% and showed a car crossing compassion from other bridges across the board. Mr. Brouwen further reported the total truck crossings were 60,487, which was an increase of 4,260 trucks or 7.58% increase. Mr. Brouwen then showed a truck crossing compassion from other bridges across the board. Mr. Brouwen further reported northbound crossings were 54,204, which was a decrease of -1,346 trucks or -2.42% increase. Mr. Brouwen further stated for the agriculture for the month of July they had 16,731 trucks, which represents a 31% of all imports from Mexico to the U.S. Lastly, Mr. Brouwen stated total revenue collected for the month of July was \$1,417,363, which shows an increase of \$ 133,802 or 10.42% in revenues.

Discussions ensued on the crossings.

ITEM 4 FINANCE REPORT FOR JULY 2021

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, stated Karla Saavedra, Finance Director, was in the audience and would give the board a quick report on the finances for the bridge.

Karla Saavedra, Finance Director, then began to give a quick report on the expenditures and revenues year to date for the bridge.

After a brief discussion, Chairman Edgar Delgadillo moved to the next item.

ITEM 5 PROJECT ENGINEER REPORT

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, stated Omar Anzaldua, City Engineer, was present and questions on projects could be entertained at this time.

Omar Anzaldua, City Engineer, reported on the Bridge Facility Expansion Phase II. He stated they just had their final walk through today so they should be wrapping up with that project soon. He also reported on FY15 DAP Project and stated they are about 40% complete and that the project should be completed about March or April of next year.

Omar Anzaldua, City Engineer, reported on the Truck Staging Area. He stated that it is in its final approval stage with TX-DOT. He reported that it has about 255 parking spaces and once they get the final approval from TX-DOT they should be able to finish up the design and go out for bids early next year.

Omar Anzaldua, City Engineer, reported on FY16 DAP Project. He stated that this is the next project that will be coming right after the FY15 Project is completed. He reported that they will be adding 13 cold facilities, 11 dry docks and an Ag lab. He added that they are on schedule to bid this out early next year. He also reported on the Second Span and stated that last month they authorized their consultants to move forward with the final design, which should be finished by early next year and they can go out for bids. He added that the completion date is 2023.

After a brief discussion, Chairman Edgar Delgadillo moved to the next item.

ITEM 6 DIRECTORS ADMINISTRATIVE REPORT

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, reported on BridgeConnect. He reported that they have an upcoming session tomorrow which will be an Update on ACE. He stated that this is requested by the trade and CBP to make sure that the end users know how to log on to their portal and use the system correctly. He added this will held tomorrow at 10am at the bridge facilities.

Luis Bazan, Bridge Director, reported on the Asociacion de Agentes Aduanales de Reynosa. He stated that they wanted to present the outgoing president, the incoming president, and the new secretary for the association. He added that they would like to say a few words to the board and introduce themselves. Luis Bazan, Bridge Director then introduced the outgoing President for the Asociacion de Agentes Aduanales de Reynosa, Juan Aviel Barrera who then began to give a brief update in Spanish to the board.

Luis Bazan, Bridge Director also introduced the incoming President for the Asociacion de Agentes Aduanales de Reynosa Oscar Trevino De La Cerda who also gave brief update in Spanish to the board.

Luis Bazan, Bridge Director then introduced the incoming Secretary for the Asociacion de Agentes Aduanales de Reynosa Leonel Cantu Lozano who gave a brief update in Spanish to the board.

Chairman Edgar Delgadillo moved to the next item.

C. ADMINISTRATIVE:

ITEM 7 CONSIDERATION AND ACTION ON APPROVAL OF MINUTES- JULY 21, 2021.

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Martinez **moved** to approve the minutes as presented. Member Hernandez seconded the motion and when put to a vote, it carried unanimously.

ITEM 8 DISCUSSION AND ACTION, IF ANY, ON RENEWAL OF NASCO ANNUAL MEMBERSHIP DUES FOR \$5,000.

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Martinez **moved** to approve. Member Flores seconded the motion and when put to a vote, it carried unanimously.

ITEM 9 DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH THE ADVANCE NEWS JOURNAL FOR \$930 PER MONTH FOR 12 MONTHS.

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Martinez **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

ITEM 10 DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH TEXAS BORDER BUSINESS FOR \$1,600 FOR 12 MONTHS.

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Martinez **moved** to approve. Member Hernandez seconded the motion and when put to a vote, it carried unanimously.

ITEM 11 DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH THE RIO

GRANDE GUARDIAN FOR \$11,000 (TWO PAYMENTS OF \$5,500).

Chairman Edgar Delgadillo introduced the item.

Vice-Chairman Martinez **moved** to approve. Member Flores seconded the motion and when put to a vote, it carried unanimously.

**ITEM 12 DISCUSSION AND ACTION, IF ANY, ON ADVERTISING WITH
INBOUND LOGISTICS FOR \$50,000 FOR 12 MONTHS.**

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, reported that they have been working with Inbound Logistics for over 5 years and what this allows them to do is hit all corners of the country and Mexico as well. He added that aside from the publications, it's a participation as guest panelists at their conferences with other executives from the trade industry who belong to different sectors. He added that this is a recommendation from staff to continue operating and working with Inbound Logistics for the next year.

Member Flores **moved** to approve. Secretary Campero seconded the motion and when put to a vote, it carried unanimously.

**ITEM 13 DISCUSSION AND ACTION, IF ANY, ON CONTRACTUAL
AGREEMENT WITH EZEQUIEL ORDONEZ ANIMAS DBA BORDER
INFRASTRUCTURE CONSULTING, LLC. FOR PROFESSIONAL
CONSULTING AND LOBBYING SERVICES.**

Chairman Edgar Delgadillo introduced the item.

Luis Bazan, Bridge Director, stated that they would be like to go into executive session for this item.

D. EXECUTIVE SESSION: In accordance with Chapter 551 of the Texas Gov't. Code, the International Toll Bridge Board hereby gives notice that it may meet in Executive session to discuss and deliberate any items listed on the public portion of the meeting agenda including items B-C.

Chairman Edgar Delgadillo stated the time being 12:35 p.m., the Bridge Board would be going into executive session in accordance with Chapter 551 of the Texas Govt.

E. RECONVENE: into regular session, and consider action, if any, on item(s) discussed in executive session.

Chairman Edgar Delgadillo reconvened the meeting to regular session at 12:53pm.

Member Flores **moved** to approve Item 3G(13) as discussed in executive session. Secretary Campero seconded the motion and when put to a vote, it carried on unanimously.

Chairman Edgar Delgadillo moved to the next item

F. ADJOURNMENT:

ITEM 11 ADJOURNMENT

Member Hernandez **moved** to adjourn the meeting at 1:12pm. Vice-Chairman Martinez seconded the motion and when put to a vote, it carried unanimously.

APPROVED AS SUBMITTED:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

STATE OF TEXAS §
COUNTY OF HIDALGO §
CITY OF PHARR §

ON THE 18th DAY OF AUGUST 2021, the Toll Bridge Board convened in a Regular Meeting at the Pharr International Bridge, the meeting being open to the public and notice of said meeting, giving the date, place and subject thereof, having been posted to the public and notice of said meeting, given in accordance to Chapter 551, of the Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, VANESSA GUZMAN, BRIDGE ADMINISTRATIVE ASSISTANT**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

VANESSA GUZMAN, BRIDGE
ADMINISTRATIVE ASSISTANT

DATE APPROVED: _____

Word/C:BoardMeetings/BoardMtgMinutes8-18-21



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 3.B.

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Discussion and action, if any, on renewal of Texas International Produce Association (TIPA) Annual Membership dues for \$2,000.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



901 Business Park Drive, Suite 500
Mission, Texas 78572
Phone: (956) 581-8632 ★ Fax: (956) 581-3912
www.texipa.org
Membership contact: lilly.garcia@texipa.org

August 13, 2021

RE: **2021-2022 TIPA Membership Renewal**

Dear TIPA Member,

I would like to take this time to thank you for your membership to TIPA during the 2020-2021 year. Our challenges continued this year, with the Valentine Freeze, COVID, vaccinations, and budget cuts at state and federal levels. But the good news is we are seeing a world that is slowly emerging from lock-downs, shaking off the pandemic fatigue, and beginning to create a new "normal." Although the pandemic is not fully behind us, our industry has proven to be one of the most resilient and has continued to find small successes.

These "successes" have been hard fought, hard earned, and most importantly they have been the result of partnerships. Although our industry has always depended on our relationships, these last two years have truly brought the importance of those connections into perspective. We saw this importance at play over and over again. During COVID, during Hurricane Hannah, during the Freeze, during Viva Fresh, and it has been nothing short of incredible to see how our industry has responded to seeing their communities, their partners in need.

Our industry will continue to feed the many families of North America who rely on the more than \$9 billion in fruits and vegetables that come from or travel through our region. And TIPA will never stop supporting our members, our partners who are working on behalf of the mission to bring healthy and delicious fresh fruits and vegetables to all. Over the last year, the association has worked on a host of issues including:

- Continued work with national industry associations to petition Congress for economic relief amidst the COVID pandemic
 - We continued to work on the Coronavirus Food Assistance Program, Farmers to Families Food Boxes, new Paycheck Protection Program rounds, and state grants aimed at relieving the costs of infrastructure improvements for ag facilities to address COVID-working conditions
- Lobbied for Agriculture to receive priority access to COVID vaccines
 - Coordinated multiple vaccination clinics for ag workforce throughout South & Central TX
 - Collaborated with other ag groups to expand vaccination efforts throughout the state
- Testified, coordinated actions and legislative responses, as well as Letters of Support/Disapproval for bills during the 2021 Texas state legislature including:

- Reauthorizing the South Texas Assets Consortium (STAC) Agricultural Grant to fund personnel hour shortages at Texas ports-of-entry to improve the time and efficiency of fresh produce crossings, HB 1371 & SB 1812
 - Maintaining stakeholder control of Hidalgo Water Dist. 3, SB 2185
 - Fighting unnecessary and unscrupulous Ag Housing bills, HB 195 & HB 862
 - Helped introduce Authorized Overweight Truck bill during natural disasters, HB 4548
- Addressed on-going issues with ag labor shortages, including issues with the H2A program and finding other, creative solutions to bring people to the labor pool for agriculture.
- Worked with Texas A&M and Texas Citrus Mutual to provide data to Congressional & Senatorial representatives following the destruction of crops during the Valentine Freeze
 - Identified support programs and connected growers w/ those resources
 - Pushing for a WHIP or other disaster relief program to provide additional funds
- TIPA has grown the collaboration with FDA, SENASICA, JIFSAN, PSA, United Fresh & ProExport Papaya following the "Food Safety Best Practices Guide for the Growing and Handling of Mexican Papayas"
 - Educational efforts have reached nearly 85% of the Papaya industry in Mexico
 - Currently working on the Verification & Audit portions
- Coordinated industry (TIPA) responses to USITC and other U.S. governmental groups during their inquiries into raspberries, blueberries, tomatoes, squash & cucumbers
 - Provided testimony and assisted members with their testimonies
 - Provided written commentary and images
 - Coordinated and hosted listening sessions among TIPA members
- Collaborated with Texas Citrus Mutual, Texas Dept. of Agriculture & Arizona Dept. of Agriculture to conduct field study for purpose of waiving fumigation requirements for TX citrus entering AZ
- Gathered industry support throughout North America to provide a coordinated response following unprecedented pallet storages in Spring 2021
- Worked with CBP, UTRGV, Pharr International Bridge and Starr-Camargo Bridges to put in place first-in-nation CBP Agricultural Specialist Internship program.
 - Program puts college students on a career path to work w/ CBP Ag following graduation
 - Already has 5 students participating
- Discussions of USDA APHIS program around the Tomato Brown Rugose Fruit Virus, CBP inspections and delayed rejections of Mexican tomatoes
- Supported bills and provided commentary for additional funds to the CBP Agricultural resources at Texas ports-of-entry, including the necessary funding to hire 240 CBP Ag Specialist, 200 CBP Ag Technicians and 30 CBP Agricultural Canine Detection teams
- Provided support to the Texas A&M University, Texas A&M AgriLife, University of Texas RGV, University of Houston and others on a wide array of research and grants
- Participated in various meetings and advisory capacities with USDA APHIS to address invasive pest issues
 - Secured a FRSMP which will monitor onions grown in NY, NJ and MA that are traveling into or through Texas, with help and support from TDA and National Onion Association
- Participation in monthly meetings to discuss infrastructure needs for transportation, roadways, ports, commercial crossings and other efficiency measures for the industry with the Texas Secretary of State and BTAC

- Voiced concerns with Mexican & US governments regarding the downsizing of personnel in Mexico's agricultural sector, especially those involved in certifying produce shipments bound for the US
- Coordinated stakeholder meetings with elected officials, including US Senator John Cornyn and US Congressman Vicente Gonzalez, to provide direct communication from constituents to local lawmakers

Without your support, TIPA would not be able to provide the advocacy, promotional, and educational work that is necessary to ensure our industry's success. As such, it is also time I ask you consider renewing your Texas International Produce Association membership for the 2021-2022 year.

Your membership and participation provide us with the ability to be engaged at local, state, and federal levels as we apprise our elected officials and government agencies on the challenges and opportunities facing the fresh produce industry.

Myself, the TIPA staff and our board of directors all stand dedicated to representing our 300+ member companies. We sincerely appreciate your continued support and look forward to working with you in the coming year as we face these challenges into what we know will be a *fruitful* future for the produce industry throughout all of Texas.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dante L. Galeazzi', with a stylized flourish extending from the end.

Dante L. Galeazzi
President & CEO



901 Business Park Drive, Suite 500
Mission, Texas 78572
Phone: (956) 581-8632 ★ Fax: (956) 581-3912
www.texipa.org
Membership contact: lilly.garcia@texipa.org

August 13, 2021

INVOICE # MM 2022-1005

Mr. Luis Bazan
Pharr International Bridge
9900 S. Cage Blvd.
Pharr, TX 78577

Membership Dues - "MUNICIPAL/EDC MEMBER"

This classification includes members who are city or county government entity.

THANK YOU!

Total Amount Due: \$ 2,000.00

- ☐ Full amount \$2,000.00 due by 10/08/2021
- ☐ Installments: 1st payment \$1,000.00 due 10/08/2021
2nd payment \$1,000.00 due 12/10/2021

Effective August 1, 2020: A service charge of 3.5% will be applied when using credit cards for payment.

Signature: _____

Credit Card #: _____

Expiration Date: ____ / ____ **CSV Code #** _____ **Billing Zip Code:** _____

- ☐ Please check here if you would like TIPPA to keep this credit card on file for future annual membership billing.

If you have any questions or concerns, please do not hesitate to contact our office at 956.581.8632.

Now in our 80th year of dedicated service to our members.



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: September 10, 2021

MEETING DATE: September 15, 2021

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue:

Fiscal Consideration:

Staff Recommendation:

Alternatives:

Exclude Material from Public Packet? No

Reason:

ROUTING:

Vanessa Guzman

Created/Initiated - 9/10/2021