



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, MARCH 9, 2021**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and city ordinances. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law.

In accordance with social distancing guidelines, public meetings will be held in a manner intended to separate, to the maximum practical extent, audience and presenters from personal contact with members of community, city staff, and city council. The meeting will be held via videoconference and broadcast at <http://www.pharr-tx.gov>

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

2. ADMINISTRATIVE:

A) Approval of minutes for February 9, 2021.

B) Consideration and action, if any, on Revenue and Expenditure Report for the month of January 2021.

C) Consideration and action, if any, on additional concrete paths around driving range and first tee.

D) Golf Course operation status report.

3. ADJOURNMENT:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 4th day of March, 2021 at 1:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 4th day of March, 2021.





HILDA PEDRAZA, TRMC, CMC
CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
FEBRUARY 9, 2021 AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, February 9, 2021, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Jaime Villarreal*
 Javier Martinez
 Xavier Garcia
 George Gonzalez
 Artemio Palacios
 Mario Lizcano
 Oscar Villagomez

ABSENT MEMBERS: *Juan M. Willingham*
 Rudy Martinez

STAFF PRESENT: *Michael Fernuik*
 Myra Ledezma

ITEM 1: CALL MEETING TO ORDER

There being a quorum established, President Artemio Palacios called the meeting to order.

ITEM 2: ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER OF THE BOARD.

Artemio Palacios introduced the item. Board member George Gonzalez made a motion to excuse Board members Juan Willingham, and Rudy Martinez. Board member Oscar Villagomez second and the motion carried unanimously.

ITEM 4: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES
JANUARY 14, 2020-REGULAR CALLED MEETING

Artemio Palacios introduced the item. Jaime Villarreal made a motion to approve the minutes. Board member George Gonzalez second and the motion carried unanimously. No comments.

B) CONSIDERATION AND ACTION, IF ANY, ON APPROVING THE REVENUE AND EXPENDITURE REPORT FOR THE MONTH OF DECEMBER 2020.

Artemio Palacios introduced the item. Golf Course Manager, Michael Fernuik went over the revenues and expenditures for the month of December. Revenues less expenditures through the month of December are at -\$802.74 and Progressive Revenues Less Expenditures are at -\$35,998.62. Board member George Gonzalez made a motion to approve the revenue and expenditure report. Board member Oscar Villagomez second and the motion carried unanimously. No comments.

C) DISCUSSION ON GOLF COURSE SWOT ANALYSIS.

Artemio Palacios introduced the item. Michael Fernuik reviewed SWOT Analysis report with the board. Board member Jaime Villarreal, concerned on rates compared to Los Lagos golf course in Edinburg. Mr. Fernuik, replied, we are \$4.00 less then Los Lagos. Handouts were provided to the board.

D) GOLF COURSE OPERATION STATUS REPORT

Artemio Palacios introduced the item. Michael Fernuik updated the board on golf course operations. Handouts were provided to the board. No comments.

ITEM 5: ADJOURNMENT

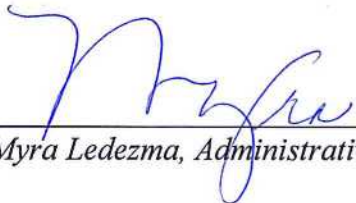
There being no other business, George Gonzalez moved to adjourn. It was seconded by Oscar Villagomez, and the motion carried unanimously.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 9th OF FEBRUARY, 2021, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, **I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas**, certify that this is true and correct copy of the minutes.

ATTEST:

APPROVED DATE: _____



Myra Ledezma, Administrative Assistant

Revenue And Expenditure History Summary

FY 2017-2018	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$57,996.20	\$83,596.87	-\$25,600.67	-\$25,600.67
November	\$95,998.73	\$80,717.39	\$15,281.34	-\$10,319.33
December	\$68,449.42	\$80,401.07	-\$11,951.65	-\$22,270.98
January	\$88,480.00	\$106,301.56	-\$17,821.56	-\$40,092.54
February	\$89,761.36	\$81,401.02	\$8,360.34	-\$31,732.20
March	\$107,212.73	\$137,842.98	-\$30,630.25	-\$62,362.45
April	\$74,376.40	\$87,233.18	-\$12,856.78	-\$75,219.23
May	\$63,259.06	\$82,811.97	-\$19,552.91	-\$94,772.14
June	\$38,845.83	\$109,058.29	-\$70,212.46	-\$164,984.60
July	\$45,409.46	\$94,453.83	-\$49,044.37	-\$214,028.97
August	\$43,998.63	\$135,742.04	-\$91,743.41	-\$305,772.38
September	\$49,649.42	\$73,947.16	-\$24,297.74	-\$330,070.12
Totals	\$823,437.24	\$1,153,507.36	-\$330,070.12	

FY 2018-2019	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$56,455.32	\$63,923.94	-\$7,468.62	-\$7,468.62
November	\$95,248.01	\$110,189.12	-\$14,941.11	-\$22,409.73
December	\$75,584.17	\$120,232.97	-\$44,648.80	-\$67,058.53
January	\$75,123.31	\$102,311.42	-\$27,188.11	-\$94,246.64
February	\$89,850.58	\$96,361.20	-\$6,510.62	-\$100,757.26
March	\$101,888.82	\$133,386.54	-\$31,497.72	-\$132,254.98
April	\$70,882.85	\$109,985.79	-\$39,102.94	-\$171,357.92
May	\$54,345.11	\$102,421.48	-\$48,076.37	-\$219,434.29
June	\$50,754.29	\$115,584.04	-\$64,829.75	-\$284,264.04
July	\$45,066.21	\$97,520.61	-\$52,454.40	-\$336,718.44
August	\$39,650.28	\$110,224.90	-\$70,574.62	-\$407,293.06
September	\$53,536.68	\$121,076.58	-\$67,539.90	-\$474,832.96
Totals	\$808,385.63	\$1,283,218.59	-\$474,832.96	

Revenue And Expenditure History Summary

FY 2019-2020	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,852.15	\$36,557.60	\$19,294.55	\$19,294.55
November	\$104,838.61	\$90,329.36	\$14,509.25	\$33,803.80
December	\$77,414.19	\$125,286.14	-\$47,871.95	-\$14,068.15
January	\$101,170.14	\$155,773.50	-\$54,603.36	-\$68,671.51
February	\$90,427.36	\$106,858.22	-\$16,430.86	-\$85,102.37
March	\$88,088.32	\$103,396.29	-\$15,307.97	-\$100,410.34
April	\$30,483.13	\$102,609.17	-\$72,126.04	-\$172,536.38
May	\$56,628.41	\$105,343.45	-\$48,715.04	-\$221,251.42
June	\$52,666.73	\$93,945.84	-\$41,279.11	-\$262,530.53
July	\$46,318.48	\$153,906.85	-\$107,588.37	-\$370,118.90
August	\$56,051.97	\$99,920.38	-\$43,868.41	-\$413,987.31
September	\$54,410.92	\$248,911.42	-\$194,500.50	-\$608,487.81
Totals	\$814,350.41	\$1,422,838.22	-\$608,487.81	

FY 2020-2021	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$63,300.90	\$52,702.76	\$10,598.14	\$10,598.14
November	\$85,804.78	\$131,598.80	-\$45,794.02	-\$35,195.88
December	\$84,071.00	\$84,873.74	-\$802.74	-\$35,998.62
January	\$85,219.67	\$119,011.44	-\$33,791.77	-\$69,790.39
February			\$0.00	-\$69,790.39
March			\$0.00	-\$69,790.39
April			\$0.00	-\$69,790.39
May			\$0.00	-\$69,790.39
June			\$0.00	-\$69,790.39
July			\$0.00	-\$69,790.39
August			\$0.00	-\$69,790.39
September			\$0.00	-\$69,790.39
Totals	\$318,396.35	\$388,186.74	-\$69,790.39	



Pharr, TX

Budget Report

Account Summary

For Fiscal: 10/2020-09/2021 Period Ending: 01/31/2021

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 75 - PHARR GOLF COURSE FUND							
Revenue							
75-4-4661-000	MEMBERSHIP FEES	134,000.00	134,000.00	11,650.00	50,955.00	-83,045.00	61.97 %
75-4-4662-000	GOLF COURSE - GREEN FEES	261,100.00	261,100.00	34,600.00	124,367.00	-136,733.00	52.37 %
75-4-4663-000	INTEREST EARNED	11,800.00	11,800.00	123.38	771.20	-11,028.80	93.46 %
75-4-4664-000	MISCELLANEOUS INCOME	0.00	0.00	9.28	9.28	9.28	0.00 %
75-4-4667-000	RENTAL INCOME	1,500.00	1,500.00	392.00	1,108.00	-392.00	26.13 %
75-4-4668-000	CART REVENUES	184,200.00	184,200.00	20,855.73	77,513.48	-106,686.52	57.92 %
75-4-4669-000	FOOD & BEVERAGE	80,700.00	80,700.00	4,150.81	15,298.97	-65,401.03	81.04 %
75-4-4671-000	DRIVING RANGE	37,500.00	37,500.00	5,136.00	15,755.00	-21,745.00	57.99 %
75-4-4672-000	PRO SHOP SALES	53,000.00	53,000.00	3,259.50	10,131.09	-42,868.91	80.88 %
75-4-4673-000	IMPROVEMENTS FEES	12,800.00	12,800.00	1,675.00	5,920.00	-6,880.00	53.75 %
75-4-4674-000	BEER SALES	51,200.00	51,200.00	2,901.63	9,943.63	-41,256.37	80.58 %
75-4-4883-001	TRANSFER IN - GENERAL FUND	529,600.00	551,800.00	66,333.33	198,733.32	-353,066.68	63.98 %
Revenue Total:		1,357,400.00	1,379,600.00	151,086.66	510,505.97	-869,094.03	63.00 %
Expense							
75-51000-1100-000	SALARIES	599,100.00	618,300.00	58,849.79	180,171.88	438,128.12	70.86 %
75-51000-1104-000	OVERTIME/WORK STUDY	5,000.00	5,000.00	2,604.21	5,299.30	-299.30	-5.99 %
75-51000-1105-000	F I C A	46,300.00	47,800.00	4,658.79	14,060.88	33,739.12	70.58 %
75-51000-1106-001	INSURANCE - UNITED HEALTH	163,900.00	163,900.00	14,032.61	42,231.99	121,668.01	74.23 %
75-51000-1107-000	ANNUAL WORK COMP INSURANCE	19,300.00	19,300.00	0.00	11,394.30	7,905.70	40.96 %
75-51000-1108-000	TEC TAXES	5,100.00	5,100.00	1,284.50	2,014.68	3,085.32	60.50 %
75-51000-1110-000	UNIFORMS	5,000.00	5,000.00	256.68	1,265.98	3,734.02	74.68 %
75-51000-1115-000	EMPLOYEES RETIREMENT	37,900.00	39,400.00	3,686.71	11,471.59	27,928.41	70.88 %
75-51000-1122-000	EAP-ASSISTANCE PROGRAM	400.00	400.00	44.05	173.53	226.47	56.62 %
75-51000-1123-000	HEALTHIEST YOU	1,700.00	1,700.00	192.00	755.94	944.06	55.53 %
75-51000-2201-000	OFFICE SUPPLIES	3,000.00	3,000.00	0.00	653.30	2,346.70	78.22 %
75-51000-2203-000	SMALL TOOLS	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
75-51000-2206-000	JANITORIAL SUPPLIES	17,000.00	17,000.00	1,334.15	6,121.72	10,878.28	63.99 %
75-51000-2207-000	CHEMICALS	35,000.00	35,000.00	761.85	3,480.04	31,519.96	90.06 %
75-51000-2208-000	OTHER OPERATING SUPPLIES	54,400.00	54,400.00	2,430.45	7,584.24	46,815.76	86.06 %
75-51000-2217-000	BEER FOR RE-SALE	21,600.00	21,600.00	1,111.74	3,685.14	17,914.86	82.94 %
75-51000-2218-000	SNACK BAR SUPPLIES	62,500.00	62,500.00	2,147.47	7,211.32	55,288.68	88.46 %
75-51000-2219-000	PRO SHOP RE-SALE ITEMS	50,000.00	50,000.00	1,113.58	9,152.67	40,847.33	81.69 %
75-51000-3301-000	BUILDING MAINTENANCE	15,000.00	15,000.00	924.38	3,295.82	11,704.18	78.03 %
75-51000-3302-000	EQUIPMENT MAINTENANCE	5,000.00	5,000.00	3,062.07	13,748.58	-8,748.58	-174.97 %
75-51000-3305-000	IRRIGATION REPAIRS	10,000.00	10,000.00	2,402.37	5,069.41	4,930.59	49.31 %
75-51000-4401-000	OFFICE EQUIPMENT RENTALS	2,500.00	2,500.00	0.00	78.18	2,421.82	96.87 %
75-51000-4402-000	OTHER EQUIPMENT RENTALS	4,500.00	4,500.00	0.00	0.00	4,500.00	100.00 %
75-51000-5501-000	COMMUNICATIONS	5,000.00	5,000.00	157.03	471.09	4,528.91	90.58 %
75-51000-5502-000	ADVERTISING	5,000.00	5,000.00	418.00	2,529.00	2,471.00	49.42 %
75-51000-5503-000	TRAINING & TRAVEL	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
75-51000-5505-000	DUES & PUBLICATIONS	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
75-51000-5507-000	UTILITIES	10,000.00	10,000.00	685.23	2,412.53	7,587.47	75.87 %
75-51000-5507-001	ELECTRICITY	0.00	0.00	2,702.92	10,100.11	-10,100.11	0.00 %
75-51000-5528-000	AUDIT & PROF. SERVICES	30,900.00	30,900.00	1,800.00	1,800.00	29,100.00	94.17 %
75-51000-5529-000	PROFESSIONAL DUES & EXPENSES	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
75-51000-5530-000	CONTRACTUAL SERVICES	0.00	0.00	0.00	5,684.00	-5,684.00	0.00 %
75-51000-5532-000	INSURANCE	7,500.00	7,500.00	0.00	12,451.01	-4,951.01	-66.01 %
75-51000-5535-000	BANK SERVICE CHARGES	12,700.00	12,700.00	2,489.98	8,317.97	4,382.03	34.50 %
75-51000-5537-000	CASH SHORT/OVER	23,200.00	23,200.00	0.00	-5.35	23,205.35	100.02 %
75-51000-6601-000	GAS & OIL	18,600.00	18,600.00	0.00	1,850.81	16,749.19	90.05 %

Budget Report

For Fiscal: 10/2020-09/2021 Period Ending: 01/31/2021

		Original	Current	Period	Fiscal	Variance	Percent
		Total Budget	Total Budget	Activity	Activity	Favorable (Unfavorable)	Remaining
75-51000-6603-000	CITY GARAGE REPAIRS	600.00	600.00	0.00	295.79	304.21	50.70 %
75-51000-6604-000	OUTSIDE REPAIRS	200.00	200.00	0.00	0.00	200.00	100.00 %
75-51000-6605-000	OUTSIDE REPAIRS - CITY GARAGE	200.00	200.00	0.00	0.00	200.00	100.00 %
75-51000-6606-000	CITY GARAGE OVERHEAD COSTS	200.00	200.00	0.00	449.97	-249.97	-124.99 %
75-51000-7701-000	LEASE PURCHASE - PRINCIPAL	55,400.00	55,400.00	8,720.06	38,645.81	16,754.19	30.24 %
75-51000-7703-000	LEASE PURCHASE - INTEREST	5,400.00	5,400.00	1,140.82	2,535.27	2,864.73	53.05 %
75-51000-9974-000	EMPLOYEE HEALTH BENEFIT -TRUS	5,300.00	5,300.00	0.00	0.00	5,300.00	100.00 %
75-51000-9980-001	TRANSFER OUT - GENERAL FUND	0.00	0.00	180,788.09	180,788.09	-180,788.09	0.00 %
	Expense Total:	1,357,400.00	1,379,600.00	299,799.53	597,246.59	782,353.41	56.71 %
Fund: 75 - PHARR GOLF COURSE FUND Surplus (Deficit):		0.00	0.00	-148,712.87	-86,740.62	-86,740.62	0.00 %
Report Surplus (Deficit):		0.00	0.00	-148,712.87	-86,740.62	-86,740.62	0.00 %

Total Club Sales (1)
From: 01/01/2021 - 12:00:00 am To: 01/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Green Fee						
18 Green Fee	699	17,475.00	0.00	17,475.00	100.00	21.67%
18 Junior Fee	21	252.00	0.00	252.00	100.00	0.31%
9 Green Fee	355	5,680.00	0.00	5,680.00	100.00	7.05%
9 Junior Fee	22	198.00	0.00	198.00	100.00	0.25%
Twilight Green Fee	437	6,555.00	0.00	6,555.00	100.00	8.13%
Group Rate Fee	189	3,780.00	0.00	3,780.00	100.00	4.69%
Promo Green Fee 9/18	52	0.00	0.00	0.00	0.00	0.00%
High School	209	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	1103	0.00	0.00	0.00	0.00	0.00%
9 HOLE PUNCH	7	0.00	0.00	0.00	0.00	0.00%
18 HOLE PUNCH	6	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	2	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	14	420.00	0.00	420.00	100.00	0.52%
VOLUNTEER RD.	48	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	3164	34,360.00	0.00	34,360.00	100.00	42.62%
Department: Cart Fee						
18 Hole Shared Cart	894	9,914.46	0.00	9,914.46	100.00	12.30%
9 Hole Shared Cart	417	3,081.63	0.00	3,081.63	100.00	3.82%
Spectator Cart Fee	22	444.55	0.00	444.55	100.00	0.55%
ANNUAL SHARED CART	301	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 9 hole	12	88.68	0.00	88.68	100.00	0.11%
Promo Shared Cart 9/18	46	0.00	0.00	0.00	0.00	0.00%
Non Playing Rider 18 hole	14	155.26	0.00	155.26	100.00	0.19%
Twilight Cart Fee	435	4,824.15	0.00	4,824.15	100.00	5.98%
VOLUNTEER SHARED CART	46	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	2187	18,508.73	0.00	18,508.73	100.00	22.96%
Tax:		1,520.52				
Total:		20,029.25				
Department: Driving Range						
Small Bucket	223	892.00	0.00	892.00	100.00	1.11%
Large Bucket	333	2,664.00	0.00	2,664.00	100.00	3.30%
School Practice Fee	1	700.00	0.00	700.00	100.00	0.87%
RANGE BUCKET MEMBERSHIP	99	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	3	600.00	0.00	600.00	100.00	0.74%
HOT SACK WARMUP 20 BALLS	10	20.00	0.00	20.00	100.00	0.02%
10 LGE BUCKET PUNCH CARD	4	260.00	0.00	260.00	100.00	0.32%
Driving Range Totals:	673	5,136.00	0.00	5,136.00	100.00	6.37%
Department: Club Rentals						
CLUB RENTAL 18 HOLES	10	200.00	0.00	200.00	100.00	0.25%
CLUB RENTAL 9 HOLES	16	192.00	0.00	192.00	100.00	0.24%
Club Rentals Totals:	26	392.00	0.00	392.00	100.00	0.49%
Tax:		32.34				
Total:		424.34				
Department: Private Carts						
18 HOLE PRIVATE CART FEE	33	264.00	0.00	264.00	100.00	0.33%
9 HOLE PRIVATE CART FEE	6	48.00	0.00	48.00	100.00	0.06%
ANNUAL PRIVATE CART ROUND	717	0.00	0.00	0.00	0.00	0.00%
3 Month Private Cart Fee	7	1,225.00	0.00	1,225.00	100.00	1.52%
ANNUAL PRIVATE CART FEE	1	600.00	0.00	600.00	100.00	0.74%
MONTHLY PRIVATE CART FEE	3	210.00	0.00	210.00	100.00	0.26%
Private Carts Totals:	767	2,347.00	0.00	2,347.00	100.00	2.91%
Department: Handicap Fees						

Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2021 - 12:00:00 am To: 01/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Handicap Fees</u>						
Handicap Fee	8	240.00	0.00	240.00	100.00	0.30%
Handicap Fees Totals:	8	240.00	0.00	240.00	100.00	0.30%
<u>Department: Credit Book Setup</u>						
Tue Ladies League	2	51.00	0.00	51.00	100.00	0.06%
Wed Men's League	3	186.00	0.00	186.00	100.00	0.23%
Thurs Couples League	3	362.00	0.00	362.00	100.00	0.45%
Credit Book Setup Totals:	8	599.00	0.00	599.00	100.00	0.74%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1675	1,675.00	0.00	1,675.00	100.00	2.08%
Improvement Fund Totals:	1675	1,675.00	0.00	1,675.00	100.00	2.08%
<u>Department: Memberships</u>						
ANNUAL SINGLE	1	1,100.00	0.00	1,100.00	100.00	1.36%
3 MONTH SINGLE	4	2,675.00	0.00	2,675.00	100.00	3.32%
3 MONTH COUPLE	7	6,475.00	0.00	6,475.00	100.00	8.03%
18 Hole Punch Card (25)	1	550.00	0.00	550.00	100.00	0.68%
3MO SINGLE ADD MONTH	2	400.00	0.00	400.00	100.00	0.50%
3MO COUPLE ADD MONTH	1	250.00	0.00	250.00	100.00	0.31%
1 Mo Single April-Dec	1	200.00	0.00	200.00	100.00	0.25%
Memberships Totals:	17	11,650.00	0.00	11,650.00	100.00	14.45%
<u>Department: Sandwiches</u>						
Ham and Cheese Sandwich	7	19.39	0.00	19.39	100.00	0.02%
Inmate Sandwiches	300	225.00	0.00	225.00	100.00	0.28%
Sandwiches Totals:	307	244.39	0.00	244.39	100.00	0.30%
Tax:		1.61				
Total:		246.00				
<u>Department: Breakfast</u>						
Breakfast Taco	1	1.62	0.00	1.62	100.00	0.00%
Breakfast Totals:	1	1.62	0.00	1.62	100.00	0.00%
Tax:		0.13				
Total:		1.75				
<u>Department: Beverages</u>						
Gatorade	5	9.25	3.10	6.15	66.49	0.01%
Bottled Water	65	90.35	5.20	85.15	94.24	0.11%
Mineral Water	2	2.78	0.00	2.78	100.00	0.00%
Beverages Totals:	72	102.38	8.30	94.08	91.89	0.12%
Tax:		8.24				
Total:		110.62				
<u>Department: Merchandise</u>						
BAGS	2	464.90	298.00	166.90	35.90	0.21%
CAPS, MENS	11	262.73	131.07	131.66	50.11	0.16%
CAPS, MENS - Numeric	4	88.00	46.60	41.40	47.05	0.05%
GLOVES	11	183.39	115.35	68.04	37.10	0.08%
GOLF BALLS	108	1,126.79	809.67	317.12	28.14	0.39%
JACKETS, MENS	1	34.97	30.00	4.97	14.21	0.01%
MISCELLANEOUS	3	526.45	446.53	79.92	15.18	0.10%
SHIRTS, LADIES - Alpha	4	143.00	104.05	38.95	27.24	0.05%
SHIRTS, MENS	5	145.98	122.68	23.30	15.96	0.03%
SHOES, MENS	1	99.95	60.00	39.95	39.97	0.05%
SHORTS, LADIES	1	59.95	33.00	26.95	44.95	0.03%
SUNGLASSES	1	16.50	8.59	7.91	47.94	0.01%
TEES	32	65.39	33.70	31.69	48.46	0.04%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 01/01/2021 - 12:00:00 am To: 01/31/2021 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Merchandise</u>						
TOWELS	2	41.50	21.48	20.02	48.24	0.02%
Merchandise Totals:	186	3,259.50	2,260.72	998.78	30.64	1.24%
Tax:		269.04				
Total:		3,528.54				
<u>Department: Expanded Inventory</u>						
Beer & Wine	1148	2,901.63	1,036.71	1,864.92	64.27	2.31%
Expanded Inventory Totals:	1148	2,901.63	1,036.71	1,864.92	64.27	2.31%
Tax:		239.65				
Total:		3,141.28				
<u>Department: Expanded Inventory</u>						
Beverages	953	1,404.21	434.19	970.02	69.08	1.20%
Expanded Inventory Totals:	953	1,404.21	434.19	970.02	69.08	1.20%
Tax:		115.99				
Total:		1,520.20				
<u>Department: Expanded Inventory</u>						
Breakfast	740	1,175.16	456.39	718.77	61.16	0.89%
Expanded Inventory Totals:	740	1,175.16	456.39	718.77	61.16	0.89%
Tax:		95.25				
Total:		1,270.41				
<u>Department: Expanded Inventory</u>						
Mexican Food	11	52.23	3.12	49.11	94.03	0.06%
Expanded Inventory Totals:	11	52.23	3.12	49.11	94.03	0.06%
Tax:		4.28				
Total:		56.51				
<u>Department: Expanded Inventory</u>						
Sandwiches	227	876.42	260.95	615.47	70.23	0.76%
Expanded Inventory Totals:	227	876.42	260.95	615.47	70.23	0.76%
Tax:		72.21				
Total:		948.63				
<u>Department: Expanded Inventory</u>						
Snacks	318	294.40	135.42	158.98	54.00	0.20%
Expanded Inventory Totals:	318	294.40	135.42	158.98	54.00	0.20%
Tax:		24.05				
Total:		318.45				
Report Totals:		85,219.67	4,595.80	80,623.87	94.61	100.00%
Tax:		2,383.31				
Total:		87,602.98				

Cash	19,113.40	Amer Express	3,019.38
Check	2,420.00	Discover	3,185.06
Credit Book	87.78	Master Card	16,524.12
Credit Card	65,981.80	Visa	43,253.24
Total:	87,602.98		65,981.80



AGENDA MEMORANDUM



BOARD: Tierra Del Sol Golf Club Advisory Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: March 4, 2021

MEETING DATE: March 9, 2021

FROM: Myra Ledezma, Administrative Assistant Golf Course

DEPARTMENT: Parks

DIRECTOR: Sergio Alanis

Agenda Item: Consideration and action, if any, on additional concrete paths around driving range and first tee.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Issue: Staff wishes to add concrete path around driving range and first tee.

Fiscal Consideration:

Staff Recommendation: n/a

Alternatives: n/a

Exclude Material from Public Packet? No

Reason: n/a

ROUTING:

Myra Ledezma
Sergio Alanis

Created/Initiated - 3/4/2021
Final Approval - 3/4/2021

Future
Addition
of
P.G. & H.C.



Location of
sprinklers

Clubhouse

Status Report Golf Course Operation

Golf Course

Discovered that irrigation lines are running alongside the wrong side of the fence on hole #7. The heads are on the golf course property but the lines themselves are in the backyards of the residents.

March 8th – 12th pre-emergent fertilizer will be applied to everything except greens.

Continue bi-weekly & monthly greens fertilizer program.

Tee box verti-cutting will happen the last week of March.

Contracted with a mobile reel grinder company to sharpen the blades on the two greens mowers and the fairway mower.

The purchase order has been received and the new Sand Pro/Bunker Rake has been ordered.

Storage bins are being worked on for the proper storage of top-dressing sand and fill dirt.

Clubhouse

Upcoming tournaments – 3/5 & 3/6 – RGVGCA High School Tournament, 3/26 HS Pre-District, 3/29 & 3/30 HS District.

The Golf Course experienced 6 days off below freezing temperatures that resulted in the course being closed.

February rounds were down overall 35% from prior February. The biggest contributor to that was Winter Texan rounds. That was down 60%. Membership dollars down 62%. Food & beverage sales also showed a 50% decrease. We experienced a 5% increase in combined daily green fee and cart revenue. Overall, the golf course experienced a 20% decrease in total revenue for February.