



**TAKE NOTICE THAT A REGULAR MEETING OF THE
PHARR INTERNATIONAL TOLL BRIDGE BOARD
WILL BE HELD AT THE
CITY COMMISSIONERS' ROOM
118 S. CAGE, 2ND FLOOR, PHARR, TX
ON WEDNESDAY, NOVEMBER 20, 2019 AT 12:00 PM**

At any time during the course of this meeting the Toll Bridge Board may retire to Executive Session under Texas Government Code § 551 to confer on any subject matter in accordance with the Texas Open Meetings Act.

Should any final action, decision, or vote be required in the opinion of the Board with regard to any item discussed during the closed meeting, then such final action, decision, or vote shall be made during the open meeting covered by this notice upon the reconvening of the public meeting pursuant to Section 551.101 government Code V.T.C.S.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member.

B) Pledge of Allegiance/Invocation.

- 2. CONSENT AGENDA:** *(All items listed under consent Agenda are considered to be routine and non-controversial by the Governing body and will be enacted by one motion. Any Board Member may remove items from the consent agenda by making such request prior to a motion and vote on the Consent Agenda)*

A) Approval of Minutes for October 16, 2019.

B) Consideration and action, if any, 2020 United Fresh Membership dues renewal for \$1,750.

C) Consideration and action, if any, on renewing the Rio Grande Valley Partnership-Chamber of Commerce Membership for \$2,500.

D) Consideration and action, if any, on renewal of Transportation Intermediaries Association membership for \$660.

3. **DIRECTOR'S ADMINISTRATIVE REPORT:** *(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

A) Crossings and Revenues Report for October 2019.

B) Finance Report for October 2019.

C) Engineer's Report.

D) Director's Report.

4. **CLOSED SESSION:** *In accordance with Chapter 551 of the Texas Gov't. Code, the International Toll Bridge Board hereby gives notice that it may meet in Executive session to discuss and deliberate any items listed on the public portion of the meeting agenda including items in accordance with the following:*

Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

AGENDA BRIDGE BOARD MEETING
November 20, 2019

Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

5. **RECONVENE:** *into regular session and consider action, if any, on item(s) discussed in executive session.*
6. **ADJOURNMENT:**

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

City Hall is a wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the Pharr Bridge Office at (956)402-4660 ext. 6106/6101 or FAX (956)223-2013 or E-Mail vanessa.guzman@pharr-tx.gov or cleo.salinas@pharr-tx.gov for further information. Braille is not available.

I, the undersigned authority, do certify that the above agenda of said meeting of the Pharr International Bridge Board is a true and correct copy and that said notice was posted on the bulletin board of City Hall and on the City's webpage at www.pharr-tx.gov. The Notice was posted at a place convenient and readily accessible to the general public at all times; that said Notice was posted on the 15th day of November, 2019 at 3:00 p.m. and will remain posted continuously for 72 hours preceding the scheduled time of said meeting in compliance with Chapter 551 of the Texas Government Code (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 15th day of November 2019.




HILDA PEDRAZA, TRMC, CMC
CITY CLERK



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #: 2.A.

DATE SUBMITTED: November 15,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Approval of Minutes for October 16, 2019.

Classification: Consent

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Minutes for monthly Bridge Board meeting.

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019

**REGULAR MEETING
TOLL BRIDGE BOARD
HELD ON OCTOBER 16, 2019, AT 12:00 P.M.
CITY HALL, 118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

On the 16th day of October 2019, the Toll Bridge Board met in a regular Bridge Board Meeting. Following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Tony Martinez, Vice-Chairman
Luis Flores, Member

MEMBER ABSENT: Adalberto Campero, Secretary
Larry Hernandez, Member

**EX-OFFICIO MEMBER
PRESENT:** None

**EX-OFFICIO MEMBER
ABSENT:** Mayor Ambrosio Hernandez
Mayor Pro-Tem Bobby Carrillo

STAFF PRESENT: Luis Bazan, Bridge Director
Fred Brouwen, Director of Operations
Vanessa Guzman, Administrative Assistant
Cleo Salinas, Administrative Assistant
Freddy Flores, Trade Liaison

OTHER PRESENT: Ed Wylie, Deputy City Manager
Patricia Rigney, City Attorney
Karla Saavedra, Finance Director
Omar Anzaldua, City Engineering
Veronica Gutierrez, Purchasing Department
Lt. Joel Robles, Pharr PD
Sgt. Juan Sanchez, Pharr Bridge PD
David Moreno, CBP
Carlos Rodriguez, CBP
Hollis Rutledge, Governmental Affairs
Eddie Gutierrez, Financial Consultant
Ramiro Caballero, Commissioner

There being a quorum established Chairman Edgar Delgadillo called the meeting to order.

A. CALL TO ORDER:

ITEM “1”: ROLL CALL-EXCUSE ABSENT MEMBERS.

Chairman Edgar Delgadillo called the meeting to order. All members were present during roll call except for Secretary Campero and Member Hernandez. Vice-Chairman Martinez made a motion to excuse Secretary Campero and Member Hernandez for being absent. Member Flores seconded the motion and was then carried on unanimously. Chairman Edgar Delgadillo moved to the next item.

ITEM “2”: PLEDGE OF ALLEGIANCE/INVOCATIONS.

Chairman Edgar Delgadillo introduced the item. Mr. Luis Bazan, Bridge Director led them in the Pledge of Allegiance and in prayer. Chairman Edgar Delgadillo moved to the next item.

B. CONSENT AGENDA: *(All items listed under consent Agenda are considered to be routine and non-controversial by the Governing body and will be enacted by one motion. Any Board Member may remove items from the consent agenda by making such request prior to a motion and vote on the Consent Agenda)*

ITEM “3”: CONSIDERATION AND ACTION ON APPROVAL OF MINUTES- SEPTEMBER 25, 2019.

ITEM “4”: CONSIDERATION AND ACTION, IF ANY, ON RENEWAL OF TEXAS BORDER COALITION ANNUAL MEMBERSHIP DUES FOR \$5,000.

ITEM “5”: CONSIDERATION AND ACTION, IF ANY, ON BORDER TRADE ALLIANCE (BTA) 2019 MEMBERSHIP SILVER PATRON LEVEL RENEWAL FOR \$10,000.

Chairman Edgar Delgadillo introduced the next item. Vice-Chairman Martinez made a motion to approve the Consent Agenda as presented. Member Flores seconded the motion and was then carried on unanimously. Chairman Edgar Delgadillo moved to the next item.

C. DIRECTOR’S ADMINISTRATIVE REPORT: *(Director’s Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

ITEM “6”: CROSSING AND REVENUES COMPARISON FOR SEPTEMBER 2019.

Chairman Edgar Delgadillo introduced the next item. Mr. Brouwen, Director of Operations stated that for the month of September total crossings were 95,551, which shows a decrease of (-12,716) vehicles or -11.75% compared to last year. Mr. Brouwen stated that total crossing for cars were 43,557 cars, which shows a decrease of (-

18,497) cars or -29.81%. Mr. Brouwen then showed a car crossing comparison from other bridges across the board. Mr. Brouwen reported that total truck crossings for the month of September were 51,994, which shows an increase of 5,781 trucks or 12.51% increase in trucks. Mr. Brouwen then showed a truck crossing comparison from other bridges across the board. Mr. Brouwen reported that northbound crossings for the month of September were 53,388, which shows an increase of 2,663 trucks or 5.25% increase in trucks. Mr. Brouwen stated that for the Agriculture for the month of September they had 13,651 trucks, which represents a 26% of all imports from Mexico to the U.S. Mr. Brouwen stated that total revenue collected for the month of September were \$1,197,219, which shows an increase of \$207,603 or 20.98% in revenues. Chairman Edgar Delgadillo moved to the next item.

ITEM "7": EXPENDITURES REPORT FOR SEPTEMBER 2019.

Chairman Edgar Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Karla Saavedra, Finance Director if they have any questions. He added that they invited their Financial Consultant Eddie Gutierrez to give them a brief update on the finances for the bridge. Eddie Gutierrez from Blue Stone Capital, financial consultant from the bridge then began to give the board a brief presentation on where the bridge is at with their finances. Several discussions then took place regarding the presentation. Chairman Edgar Delgadillo moved to the next item.

ITEM "8": PROJECT ENGINEER REPORT.

Chairman Edgar Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Omar Anzaldua, City Engineer there if they have any questions regarding their projects. He stated that he would give a brief update on where they are on the projects and then Omar can go further in to detail as far as the technical aspects. He added that on the DAP15 Project they are going for rebids in January 2020, and they are looking at about 10-12 months of construction for those projects. He stated that for DAP16 they are pending final exhibits so Omar and himself are coordinating that with the architect/engineer and should hopefully have everything ready for the Donations Acceptance Agreement. He stated that when it comes to the BSIF Project which is a TX-DOT project, they are going to start construction in November so that is positive news, but it will be an 18-month construction period. He added that when it comes to the office expansion, they started to go vertical this week, the parking lot and the foundation have been laid so it looks like they are on time so he will let Omar give the board a better understanding of where they are at.

Mr. Omar Anzaldua, City Engineer stated that on the bridge office expansion the time line that they are looking at is either January or February of next year to be totally completed. He added that there had been some delays with rain these past couple of months so that kind of pushed it back 30-60 days, but they are moving along now that it has gone vertical. He stated that as far the FY15 like Luis mentioned they are looking to go out for bids in January with the anticipation to award in March and be under construction in April of next year. He stated that on the FY16 they are wrapping up the Donations Acceptance Agreement, there are some financials that they are trying to get

over to GSA and there are some numbers that they are getting to them that they have to pay up front for some of their operating costs. He added that they are probably looking at bidding that one out in the fall of next year. Several discussions then took place regarding the projects. Chairman Edgar Delgadillo moved to the next item.

ITEM “9”: DIRECTORS ADMINISTRATIVE REPORT.

Chairman Edgar Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they launched the Start of the Produce Season which they have been doing for the 5th year in a row here at the Pharr International Bridge which was a successful event and he would like to show them some pictures and a video of the event. He added that they broke another record this year by having over 200 people in attendance and they were very excited about that, and he couldn't be more proud of the staff at the Pharr Bridge and the leadership because they allow them to do the work first and foremost but these are the folks that get the job done. He then showed the pictures of the Start of the Produce and a video. Chairman Edgar Delgadillo moved to the next item

D. ADMINISTRATIVE:

ITEM “10”: DISCUSSION AND ACTION, IF ANY, ON VIVA FRESH SUMMIT SPONSORSHIP AND BOOTH.

Chairman Edgar Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that this is something that they have been doing for the past 6 years and when Viva Fresh started which is a product of Texas International Produce Association, we were the first ones to jump on board as sponsors back then we haven't looked back ever since and he believes that every year that event grows. He added that with that growth comes a heftier price tag to it so they wanted to discuss it and there are several options in their packets, so they want to leave it to their discretion. He stated that the price has increased but if they don't come back as sponsors, they will lose their shot at securing their booth that they have had for the past 5-6 years. He also added that this event is a regional event, so if they are going to be putting more money in to these types of events, he thinks that this would be the one as opposed to some of the more national events. Several discussions then took place regarding Viva Fresh. Vice-Chairman Martinez made a motion to approve the Platinum Level Sponsorship for \$20,000. Member Flores seconded the motion and was then carried on unanimously. Chairman Edgar Delgadillo moved to the next item

E. ADJOURNMENT:

ITEM “11”: ADJOURNMENT

Chairman Edgar Delgadillo introduced the next item. Vice-Chairman Martinez made a motion to adjourn the meeting. Member Flores seconded the motion and was then carried on unanimously.

APPROVED AS SUBMITTED:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

ADALBERTO CAMPERO, SECRETARY

STATE OF TEXAS §
COUNTY OF HIDALGO §
CITY OF PHARR §

ON THE 16th DAY OF OCTOBER 2019, the Toll Bridge Board convened in a Regular Meeting at the Pharr International Bridge, the meeting being open to the public and notice of said meeting, giving the date, place and subject thereof, having been posted to the public and notice of said meeting, given in accordance to Chapter 551, of the Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, VANESSA GUZMAN, BRIDGE ADMINISTRATIVE ASSISTANT**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

VANESSA GUZMAN, BRIDGE
ADMINISTRATIVE ASSISTANT

DATE APPROVED: _____

Word/C:BoardMeetings/BoardMtgMinutes10-16-19



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #: 2.B.

DATE SUBMITTED: November 15,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Consideration and action, if any, 2020 United Fresh Membership dues renewal for \$1,750.

Classification: Consent

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019

2020 Membership Dues Renewal

October 25, 2019

INVOICE



Pharr International Bridge
Roberto Martinez
9900 S Cage
Pharr, TX 78577

REMIT PAYMENT TO
United Fresh Produce Association

P.O. Box 409263
Atlanta, GA 30384-9263
(202) 303-3400 Fax (202) 303-3433

Company ID#: 5061

2020 MEMBERSHIP DUES

Government Member

Government membership is an individual membership limited to individuals employed by the government.

Dues
\$250

SPECIAL CONTRIBUTIONS

Join fellow industry leaders in helping grow the produce business for the future!



Chairman's Roundtable

Chairman's Roundtable members enhance our industry's public policy impact by helping us educate government leaders on food safety, nutrition, labor and immigration, and more.

____ \$1,500



United Fresh Start Foundation

The United Fresh Start Foundation's mission is to increase children's access to fresh produce. Your contribution will enable us to develop innovative programs that engage children and their families at school, retail and foodservice.

____ \$1,000 ____ \$1,500 ____ \$2,000

Please add dues and contributions: \$ _____
Return yellow copy with payment. Thank you!

Method of Payment: ☐ Check ☐ Visa ☐ MC ☐ Amex
Make check payable in U.S. funds drawn on U.S. bank to: **United Fresh Produce Association**

Credit Card # _____ **Exp.** _____ **CVV#** _____

Cardholder Name _____

Signature _____

Dues may be paid online at www.unitedfresh.org



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #: 2.C.

DATE SUBMITTED: November 15,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Consideration and action, if any, on renewing the Rio Grande Valley Partnership-Chamber of Commerce Membership for \$2,500.

Classification: Consent

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019



www.RGVPartnership.com
Phone: 956-968-3141
Fax: 956-968-0210

2019

Executive Committee

Lee Reed
Chair
International Bank of Commerce

Danny Gurwitz
Immediate Past Chair
Atlas, Hall & Rodriguez, LLP

Brent Baldree
Texas Regional Bank

Larry Gonzalez
Treasurer
Plains Capital Bank

Deborah Cordova
Secretary
Walsh McGurk Cordova Nixon, PLLC

Billy Canales
Vice-Chair
Rio Motor Company

Anabell Cardona
Vice-Chair
Valley Grande Institute

Lew Brownfield
Vice-Chair
VTX1

Arlene Garza
Vice-Chair
Gulf Aviation

2019

Board of Directors

Thomas Aguillon - Charter Communications
Ruben Bosquez - Frost Bank
Miles Bullion - Half Associates, Inc.
Dr. Ramiro Caballero, Pharr EDC
Kevin Campbell - SR Campbell Properties
Rene Capistran - Noble Texas Builders, LLC
Ruben Cardenas - State Farm Insurance
Ralph Cowen - Port of Brownsville
Francisco Davila - Lone Star National Bank
Daniel Graces - S&B Infrastructure
Linda Guerrero Deicla - KGBT-TV CBS4 News
Maru De La Paz - Valley Baptist Medical Center
Javier De Leon - Texas State Technical College
Ramiro Garza - NTB Development
Raudel Garza - Harlingen EDC
Roberto Haddad - Doctors Hospital at Renaissance
Atanacio Hinojosa - Magic Valley Electric Coop
Matthew Jones - Jones, Galligan, Key & Lozano
Daniel Lucio - AEP Texas
Jose Munoz - Guzman & Munoz Engineering
Trey Pebley - Foremost Paving
Naomi Perales - Texas Gas Service
Roxanne Ray - SPI Chamber of Commerce
Juan Loya - BBVA
J.D. Salinas - AT&T
Kent Shepard - Shepard Insurance Agency
Tom Torkelson - IDEA Public Schools
David Vega - Killam Development
Krys Weyand - Santa Cruz Properties
Matt Wolthoff - Harlingen Medical Center
Michelle Lea Zamora - Vantage Bank
Sara Bozorg, Rio Grande Regional Hospital
Amanda Saldana, Pathfinder Public Affairs

Dear Member,

Thank you for your continued support of the Rio Grande Valley Partnership and for your dedication to enhance the economic prosperity of the Rio Grande Valley.

Your membership provides us the opportunity to drive collaboration along our four-county region and the opportunity to promote our region- THANK YOU!

In addition to the membership invoice, you will also find our "Program of Work". Please reach out to us if you'd like to engage in any of our initiatives.

Thanks to your support, we've hosted the following:

- Debrief on Mexican Elections by Duncan Wood with the Wilson Center
- 22nd Educational Legislative Tour of the Rio Grande Valley
- RGV Day at the Capitol
- State of the RGV Construction and Real Estate Economy
- Small Business Awards Luncheon
- 29th Annual Valley Proud Honors Banquet
- 3rd Annual RGV2DC
- Discussion on the U.S.-Mexico-Canada Agreement with U.S. Senator Cornyn and Congressman Henry Cuellar
- Annual Golf Tournament - RGV Partnership Foundation for scholarships

Upcoming Events:

- Forum on Public Education Finance 11.12.19
- State of the TxDOT - Pharr District 11.15.19
- Holiday Celebration on 12.10.19

For more details, please visit www.rgvpartnership.com

We are at your service to take input and direction.

Thank you for your continued support.

Sincerely,

Sergio Contreras
President/CEO
956-355-0011 (mobile)



Rio Grande Valley Partnership - Chamber of
Commerce
P.O. Box 1499
Weslaco, TX 78599
(956) 968-3141 | fax: (956) 968-0210
monica@rgvpartnership.com

Invoice

Invoice Date: 11/6/19
Invoice Number: 5288

City of Pharr International Bridge
Fred Brouwen
9900 South Cage
Pharr, TX 78577

Membership Investment from November 1, 2019 - October 31, 2020
Thank you for your continued partnership!

		Terms	Due Date
		Due on receipt	11/6/19
Description	Quantity	Rate	Amount
Membership investment	1	\$2,500.00	\$2,500.00
Subtotal:			\$2,500.00
Tax:			\$0.00
Total:			\$2,500.00
Payment/Credit Applied:			\$0.00
Balance:			\$2,500.00

Thank you for your support of the **Rio Grande Valley Partnership - Chamber of Commerce**

Please return this portion with your payment.

Member Name: City of Pharr International Bridge

Invoice #: 5288

Payment Amount: \$ _____

Payment Method: ☐ Check # _____ ☐ Credit Card

Make all checks payable to **Rio Grande Valley Partnership - Chamber of Commerce** or enter credit card information below.

Enter Credit Card Billing Address (inc. zip code)

Address _____

City/State/Zip _____

Credit Card #: _____ Exp. Date: _____ CVV Code (3 or 4 digits on back of card) _____

Name on Card: _____ Signature: _____



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #: 2.D.

DATE SUBMITTED: November 15,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Consideration and action, if any, on renewal of Transportation Intermediaries Association membership for \$660.

Classification: Consent

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019



November 1, 2019

Dear Luis,

On behalf of TIA, I would like to **extend my sincere thanks to you for your membership in 2019**. It has been a privilege to serve you as Chairman of the Board for TIA, I hope you continue to remain a TIA Member in 2020.

Your TIA Membership expires December 31, 2019 and I encourage you to take a moment to renew today. TIA is primed to take even larger strides in advancing, protecting, and strengthening your business in 2020, and you will certainly want to remain a part of it.

We must closely examine the Return on Investment (ROI) on any decision that impacts our business, as all of us do day-to-day. I believe the ROI on TIA membership pays for itself, and the overall value you receive absolutely outweighs the cost of your membership dues. **Can you afford not to be a member of TIA?** This is the question that comes to mind as I write this to you. I am proud to be a member of our great organization because...

- TIA has a solid foundation and continues to grow;
- TIA has a solid core of leadership from top down;
- TIA continues to move in a positive direction and have a strong strategic plan to ensure continual growth of the organization in support of you;
- TIA continues to help you remain a leader in the 3PL industry in offering cutting edge technology;
- TIA provides my company with residual value through their increasing participation with shippers and motor carriers; and
- TIA provides me a network with my peers to shape the direction of the 3PL industry for future generations.

On behalf of the TIA Board of Directors and TIA leadership, thank you in advance for your membership. We are looking forward to serving you and with your support, we will continue to be the leader and voice of the third-party logistics industry.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Evans", written over a horizontal line.

Brian Evans, CTB
Chairman of the Board

Enclosed: 2020 TIA Membership Renewal Invoice.

The Voice of Third-Party Logistics

1625 Prince Street, Suite 200 | Alexandria, VA 22314-2883
Ph 703.299.5700 | Fx 703.836.0123 | www.tianet.org



U.S. MEMBER OF FIATA
International Federation
of Freight Forwarders
Associations

2020 TIA MEMBERSHIP RENEWAL INVOICE

****YOUR TIA MEMBERSHIP WILL EXPIRE ON 31 DECEMBER 2019****

RENEW TODAY AND MAINTAIN YOUR MEMBER BENEFITS BY ...

1 PHONE: +1.703.299.5700

2 ONLINE: TIANET.ORG

3 POSTAL SERVICE

*****SEE BACK FOR DETAILED INSTRUCTIONS*****

Pharr International Bridge
Luis A. Bazan
9900 S. Cage Boulevard
Pharr, TX 78577
United States

INVOICE DATE: 11/1/2019
COMPANY ID#: 578236
TOTAL TIA RENEWAL DUE NOW: \$660.00

THE TRUSTED VOICE OF THE THIRD-PARTY LOGISTICS INDUSTRY

CONTINUE TO BE AMONG THE BEST AND MOST ETHICAL IN THE INDUSTRY BY RENEWING TODAY AND RETAIN EXCLUSIVE MEMBER BENEFITS

PROTECT YOUR BUSINESS

- ✓ INTEGRATE PROCEDURES WITH TIA CARRIER SELECTION FRAMEWORK
- ✓ KEEP YOUR COMPANY SECURE WITH TIA FRAUD PREVENTION FRAMEWORKS & MODEL CONTRACTS
- ✓ PREVENT FRAUD WITH EXCLUSIVE TIA WATCHDOG
- ✓ COMPANY RECOGNITION AND SECURITY WITH THE TIA BOND

STAY CONNECTED

- ✓ TIA PODCASTS, LOGISTICS WEEKLY NEWSLETTERS AND INDUSTRY NEWS
- ✓ PRINT EDITION OF TIA 3PL PERSPECTIVES MONTHLY MAGAZINE
- ✓ COMPLIMENTARY WEEKLY SUBSCRIPTION TO TRANSPORT TOPICS
- ✓ EXCLUSIVE VOLUNTEER OPPORTUNITIES AND PEER NETWORKING

ADVANCE YOUR BUSINESS

- ✓ TIA ADVANTAGE PROGRAM SAVINGS ON PRODUCTS AND AFFINITY SERVICES
- ✓ EXCLUSIVE TIA MEMBER LOGO FOR YOUR WEBSITE, SALES AND MARKETING TOOLS
- ✓ TIA MEMBER DIRECTORY SHOWCASING YOUR SERVICES
- ✓ TIA QUARTERLY 3PL BENCHMARKING AND COMPENSATION STUDY

GAIN KNOWLEDGE

- ✓ LEADING AND CUSTOMIZED TIA EDUCATION FOR 3PLS
- ✓ EXCLUSIVE ACCESS TO THE TIA RESOURCE LIBRARY AT YOUR FINGERTIPS
- ✓ COMPLIMENTARY MEMBER-ONLY INDUSTRY WEBINARS
- ✓ MEMBER-ONLY DISCOUNTS TO TIA CAPITAL IDEAS CONFERENCE AND 3PL SPECIFIC MEETINGS

► PREFERRED WAY TO RENEW: WWW.TIANET.ORG

MAIL PAYMENT WITH THIS INVOICE TO

Transportation Intermediaries Association
1625 Prince Street, #200
Alexandria, VA 22314

NOTICE OF TIA MEMBERSHIP RENEWAL

BY RENEWING YOUR TRANSPORTATION INTERMEDIARIES ASSOCIATION (TIA) MEMBERSHIP FOR 2020, YOU REAFFIRM YOUR AGREEMENT TO ABIDE BY THE TIA CODE OF ETHICS AND TIA BYLAWS TO INCLUDE THE ADDITIONAL ARTICLES ON THE BACK OF THIS INVOICE DOCUMENT

Company Member ID:

Regular Member Dues for: 01/01/2020 - 12/31/2020

Based on Gross Annual Revenue: \$0 - \$.99 Million

Recommended TIA Foundation (tax deductible) \$50.00

Membership Dues: \$660.00

Select Payment Method

Check Enclosed ☐

Card Provider: _____ Exp Date: (mo)____/(yr)_____

Card #: _____

Card Holder Name: _____

Card Holder Signature: _____

Grand Total Amount Enclosed: \$ _____

[optional] Auto Renew? ☐ Yes, I want to opt-in

Please select YES if you would like to renew your membership automatically each year. Membership renewals will be automatically applied in October of the next dues billing cycle. TIA reserves the right to modify dues billing amounts based on your gross annual revenue.



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 3.A.

DATE SUBMITTED: November 15, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Crossings and Revenues Report for October 2019.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019

**CROSSINGS AND REVENUES
FOR THE MONTH OF OCTOBER
FISCAL YEAR 2019 – 2020**

a) BRIDGE CROSSINGS

Crossings for the Pharr International Bridge totaled **100,995** vehicles for the month of October F.Y. 2019-2020, which showed a decrease of **(-16,528)** vehicles or **-14.06%** over the same month in F.Y. 2018-2019.

b) CAR CROSSINGS

Car crossings for the Pharr International Bridge totaled **46,694** cars for the month of October F.Y. 2019 – 2020, showing a decrease of **(-18,701)** cars or **-28.60%** over the same month in F.Y. 2018 – 2019.

c) SOUTHBOUND TRUCK CROSSINGS

Truck crossings totaled **54,301** trucks for the month of October F.Y. 2019-2020, showing an increase of **2,173** trucks or **4.17%** over the same month in F.Y. 2018 - 2019.

d) TOTAL REVENUES

Revenues for the Pharr International Bridge totaled, **\$1,274,663 dollars** for the month of October F.Y. 2019 – 2020

\$	173,808	Autos & other
\$	1,098,625	Trucks
\$	2,230	Profit on pesos
	\$1,174,663	TOTAL

Revenues showed an increase of **\$56,593** or **4.65%** over the same month in F.Y. 2017 – 2018

e) NORTHBOUND TRUCKS

Northbound trucks at the Pharr International Bridge totaled **58,887** trucks for the month of October F.Y. 2019-2020, showing an increase of **2,040** trucks or **2.04%** over the same month in F.Y. 2018-2019.

SOUTHBOUND TRUCK CROSSINGS SHOWED A DECREASE OF (-4,586) TRUCKS FOR THE MONTH OF OCTOBER, COMPARED TO NORTHBOUND TRUCK CROSSINGS

**PHARR INTERNATIONAL BRIDGE
TOTAL CROSSINGS COMPARISON BY FISCAL YEAR (CARS & TRUCKS)**

	F.Y. 2018–2019	F.Y. 2019-2020	GAIN LOSS
OCTOBER	117,523	100,995	(-16,528)
NOVEMBER	114,764		
DECEMBER	114,630		
JANUARY	120,643		
FEBRUARY	111,276		
MARCH	122,904		
APRIL	98,377		
MAY	104,534		
JUNE	104,468		
JULY	97,056		
AUGUST	98,491		
SEPTEMBER	95,551		
TOTAL CROSS.	1,300,217		

- a) VEHICLE CROSSINGS SHOWED A DECREASE OF **(-16,528)** VEHICLES OR **(-14.06%)** OVER THE SAME MONTH IN F.Y. 2018-2019.
- b) VEHICLE CROSSING SHOWED A DECREASED OF **(-**,***)** VEHICLES OR **(-*.**%)** OVER THE SAME TWELVE (**) MONTHS IN FY.Y.2018- 2019

**PHARR INTERNATIONAL BRIDGE
CAR CROSSING COMPARISON BY FISCAL YEAR**

	F.Y. 2017-2018	F.Y. 2018-2019	GAIN LOSS
OCTOBER	65,395	46,694	(-18,701)
NOVEMBER	64,409		
DECEMBER	69,288		
JANUARY	65,059		
FEBRUARY	60,102		
MARCH	67,154		
APRIL	47,494		
MAY	51,722		
JUNE	54,855		
JULY	43,198		
AUGUST	44,829		
SEPTEMBER	43,557		
TOTAL CAR CROSS.	677,062		

a) CAR CROSSINGS SHOWED A DECREASE OF **(-18,701) CARS
OR **(-28.60%)** OVER THE SAME MONTH IN F.Y. 2018-2019.**

b) CAR CROSSING SHOWED A DECREASED OF **(-,***)** CARS
OR **(-*.**%)** OVER THE TWELVE **(**)** MONTHS IN F.Y.2018 – 2019**

**PHARR INTERNATIONAL BRIDGE
TRUCK CROSSING COMPARISON BY FISCAL YEAR**

	F.Y. 2018-2019	F.Y. 2019-2020	GAIN LOSS
OCTOBER	52,128	54,301	2,173
NOVEMBER	50,355		
DECEMBER	45,342		
JANUARY	55,584		
FEBRUARY	51,174		
MARCH	55,750		
APRIL	50,883		
MAY	52,812		
JUNE	49,613		
JULY	53,858		
AUGUST	53,662		
SEPTEMBER	51,994		
TOTAL TRUCK CROSSING	594,126	623,155	

- a) TRUCK CROSSINGS SHOWED AN INCREASE OF 2,173 TRUCKS OR 4.17% OVER THE SAME MONTH IN F.Y. 2018-2019
- b) TRUCK CROSSING SHOWED AN INCREASE OF **,*** TRUCKS OR *.**% OVER THE TWELVE (*) MONTH IN F.Y. 2018-2019

**PHARR INTERNATIONAL BRIDGE
NORTHBOUND TRUCK CROSSINGS (FULL, EMPTY & AG.)**

	F.Y. 2018-2019	F.Y. 2019-2020	GAIN LOSS	FULL TRUCKS	EMPTY	AG TRUCKS	NARP NO INSP.
OCTOBER	56,847	58,887	2,040	40,128	18,759	14,905	7,746
NOVEMBER	54,278						
DECEMBER	48,159						
JANUARY	58,516						
FEBRUARY	53,895						
MARCH	58,228						
APRIL	49,762						
MAY	54,588						
JUNE	51,641						
JULY	55,450						
AUGUST	55,226						
SEPTEMBER	53,388						
TOTAL NORTHBOUND	649,978						

Northbound trucks at the Pharr International Bridge totaled **58,887** trucks for the month of October F.Y. 2019-2020, showing an increase of **2,040** trucks or **3.59%** over the same month in F.Y. 2018-2019.

TRUCK CROSSING SHOWED AN INCREASE OF *,***** TRUCKS OR ***.***%** OVER THE SAME TWELVE (**) MONTH IN F.Y. 2018-2019.**

Agriculture trucks at the Pharr International Bridge totaled **14,905 crossings for the month of October representing a **25%** of the imports from Mexico.**

Agriculture trucks at the Pharr International Bridge Import Lot showed an increase of **478 or **3%** over the same month in F.Y. 2018-2019.**

**PHARR INTERNATIONAL BRIDGE
REVENUE COMPARISON BY FISCAL YEAR**

	F.Y. 2018-2019	F.Y. 2019-2020	GAIN (LOSS)
OCTOBER	\$ 1,218,069	\$ 1,274,663	\$ 56,593
NOVEMBER	\$ 1,229,321		
DECEMBER	\$ 1,153,646		
JANUARY	\$ 1,257,893		
FEBRUARY	\$ 1,213,717		
MARCH	\$ 1,337,921		
APRIL	\$ 1,190,428		
MAY	\$ 1,214,867		
JUNE	\$ 1,179,999		
JULY	\$ 1,195,730		
AUGUST	\$ 1,237,433		
SEPTEMBER	\$ 1,197,219		
TOTAL REV.	\$ 14,626,244		

a) **REVENUES SHOWED AN INCREASE OF \$56,593 OR 4.65%
OVER THE SAME MONTH IN F.Y. 2018-2019.**

b) **REVENUES SHOWED AN INCREASE OF \$*,***,*** OR *.**%
OVER THE SAME TWELVE (**) MONTHS IN F.Y. 2018 – 2019.**



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 3.B.

DATE SUBMITTED: November 15, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Finance Report for October 2019.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: No back-up information at this time.

Thank you.

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #: 3.C.

DATE SUBMITTED: November 15,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Engineer's Report.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: No back-up information is needed for this item.

Thank you.

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #: 3.D.

DATE SUBMITTED: November 15, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Bridge

DIRECTOR:

Agenda Item: Director's Report.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: No back-up information needed for this item.

Thank you.

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/15/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #:

DATE SUBMITTED: November 13,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.071, the Board may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: November 13, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.072, the Board may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: November 13, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.074, the Board may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge
Board

AGENDA ITEM #:

DATE SUBMITTED: November 13,
2019

MEETING DATE: November 20,
2019

FROM: Vanessa Guzman, Administrative
Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.076, the Board may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: November 13, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.084, the Board may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019



AGENDA MEMORANDUM



BOARD: Pharr International Toll Bridge Board

AGENDA ITEM #:

DATE SUBMITTED: November 13, 2019

MEETING DATE: November 20, 2019

FROM: Vanessa Guzman, Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.087, the Board may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues**. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Vanessa Guzman

Created/Initiated - 11/13/2019