

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
APRIL 9, 2019 AT 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, April 9, 2019, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Artemio Palacios*
 George Gonzalez
 Javier Martinez
 Jaime Villarreal
 Rudy Martinez
 Xavier Garcia
 Oscar Villagomez
 Juan M. Willingham

ABSENT MEMBERS: *Mario Lizcano*
 Juan Willingham

STAFF PRESENT: *Michael Fernuik*
 Myra Ledezma

ITEM 1: CALL MEETING TO ORDER

There being a quorum established, President Artemio Palacios called the meeting to order.

ITEM 2: ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER OF THE BOARD.

Artemio Palacios introduced the item. Board member Jaime Villarreal made a motion to excuse Board member Juan Willingham. Board member Javier Martinez seconded and the motion carried unanimously. Board member Mario Lizcano was not excused.

ITEM 4: ADMINISTRATIVE

A) CONSIDER APPROVAL OF MINUTES
FEBRUARY 12, 2019-REGULAR CALLED MEETING

Artemio Palacios introduced the item. George Gonzalez made a motion to approve the minutes. Oscar Villagomez seconded and the motion carried unanimously. No comments.

B) CONSIDERATION AND ACTION, IF ANY, ON APPROVING THE REVENUE AND EXPENDITURE REPORTS FOR THE MONTHS OF JANUARY AND FEBRUARY 2019.

Artemio Palacios introduced the item. Golf Course Manager, Michael Fernuik went over the revenues and expenditures for the month of January. Revenues less expenditures through the month of January are at -\$27,188.11 and Progressive Revenues Less Expenditures are at -\$94,246.64. Revenues and expenditures for the month of February. Revenues less expenditures through the month of February are at -\$6,510.62 and Progressive Revenues Less Expenditures are at -\$100,757.26. Jaime Villarreal, compared February 2018 to 2019 expense and revenue. Mr. Fernuik, mentioned it was due to personal, supplies and maintenance services. Board member, George Gonzalez, concerned personal services expense has been more than \$60,000.00 since the past years. Discussion continued.

C) STATUS REPORT-GOLF COURSE OPERATION FOR THE MONTH OF APRIL 2019.

Artemio Palacios introduced the item. Michael Fernuik updated the board on clubhouse; bank services charges are what is paid to credit card processing company when credit cards are used to purchase items. Begun renewing and accepting new winter Texan park league agreements for the 2019-2020 winter season. Mr. Fernuik, updated the board with upcoming tournaments for the month of April. Sundowners have begun on April 3, 2019 at 5: 30 p.m. every Wednesday. Tierra del Sol new mobile app is progressing nicely. App will be our primary tool moving forward in engaging customers and developing a loyalty program along with advertising specials. On-line tee times are now available through our app and website giving us another avenue to allow customers to reserve. Mr. Fernuik, updated the board on the golf course; applying pre-emerge fertilizer to roughs and fairways for the summer weed control. Gypsum application to combat high salt levels in greens. Fertilizing the greens and tees. Continuing to work on irrigation system with replacing nozzles and fixing leaky heads. Board member, Javier Martinez, mentioned if there will be any summer rates. Jaime Villarreal, mentioned of 33% increase to rates from last year. Discussion on rates continued.

D) INTRODUCTION OF NEW GOLF COURSE BOARD MEMBER MARIO LIZCANO.

Artemio Palacios introduced the item. Board member Mario Lizcano not present.

ITEM 5: ADJOURNMENT

There being no other business, Jaime Villarreal moved to adjourn. It was seconded by Oscar Villagomez, and the motion carried unanimously.

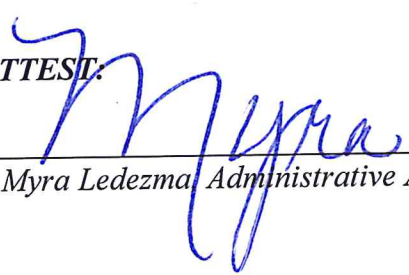
**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 9th OF APRIL, 2019, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I Myra Ledezma, Golf Course Administrative Assistant, of the City of Pharr, Texas, certify that this is true and correct copy of the minutes.

APPROVED DATE: _____

5/14/19

ATTEST:



Myra Ledezma Administrative Assistant