

**REGULAR MEETING
TOLL BRIDGE BOARD
HELD ON APRIL 17, 2019, AT 12:00 P.M.
CITY HALL, 118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS**

On the 17th day of April 2019, the Toll Bridge Board met in a regular Bridge Board Meeting. Following is the record of attendance.

MEMBERS PRESENT: Edgar Delgadillo, Chairman
Prajeres Gutierrez, Secretary
Artemio Palacios, Member
Tony Martinez, Member

MEMBER ABSENT: Larry Hernandez, Vice-Chairman

**EX-OFFICIO MEMBER
PRESENT:** None

**EX-OFFICIO MEMBER
ABSENT:** Mayor Ambrosio Hernandez
Mayor Pro-Tem Bobby Carrillo

STAFF PRESENT: Luis Bazan, Bridge Director
Fred Brouwen, Director of Operations
Vanessa Guzman, Administrative Assistant
Cleo Salinas, Administrative Assistant
Freddy Flores, Trade Liaison

OTHER PRESENT: Ed Wylie, Deputy City Manager
John Rigney, City Attorney
Karla, Moya, Finance Director
Omar Anzaldua, City Engineering
Veronica Gutierrez, Purchasing Department
David Moreno, CBP
Sgt. Juan Sanchez, Pharr PD
Ezequiel Ordonez, Mexico Liaison
Eddie Gutierrez, Blue Stone Capital Financial Advisor
Dante Galeazzi, Texas International Produce Association
Polo Chow, CANCAR
Edgar Zamorano, CANCAR

There being a quorum established Chairman Edgar Delgadillo called the meeting to order.

A. CALL TO ORDER:

ITEM "1": ROLL CALL-EXCUSE ABSENT MEMBERS.

Chairman Delgadillo called the meeting to order. All members were present during roll call except Vice-Chairman Hernandez. Secretary Gutierrez made a motion to excuse Vice-Chairman Hernandez for being absent. Member Palacios seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

ITEM "2": PLEDGE OF ALLEGIANCE/INVOCATIONS.

Chairman Delgadillo introduced the item. Mr. Luis Bazan, Bridge Director led them in the Pledge of Allegiance and in prayer. Chairman Delgadillo moved to the next item.

B. PUBLIC COMMENTS: *(The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and Ordinance O-2015-28. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law. All persons desiring to address the governing body must register with the presiding clerk prior to the scheduled meeting)*

C. CONSENT AGENDA: *(All items listed under consent Agenda are considered to be routine and non-controversial by the Governing body and will be enacted by one motion. Any Board Member may remove items from the consent agenda by making such request prior to a motion and vote on the Consent Agenda)*

ITEM "3": CONSIDERATION AND ACTION ON APPROVAL OF MINUTES-MARCH 20, 2019.

ITEM "4": CONSIDERATION AND ACTION, IF ANY, ON PSJA SOUTHWEST ECHS JAVELINA SCHOLARSHIP GOLF CLASSIC TOURNAMENT BRONZE LEVEL SPONSORSHIP FOR \$550.

ITEM "5": CONSIDERATION AND ACTION, IF ANY, ON ASOCIACION DE AGENTES ADUANALES DE REYNOSA "GUAYABERAS" SPONSORSHIP FOR \$6,000.

ITEM "6": CONSIDERATION AND ACTION, IF ANY, ON CONFEDERACION DE ASOCIACIONES DE AGENTES ADUANALES DE LA REPUBLICA MEXICANA (CAAAREM) PLUS SPONSOR FOR \$7,404.25.

Chairman Delgadillo introduced the next item. Member Martinez made a motion to approve the Consent Agenda as presented. Secretary Gutierrez seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

D. DIRECTOR'S ADMINISTRATIVE REPORT: *(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)*

ITEM "7": CROSSING AND REVENUES COMPARISON FOR MARCH 2019.

Chairman Delgadillo introduced the next item. Mr. Brouwen, Director of Operations stated that for the month of March total crossings were 122,904, which shows an increase of 9,327 vehicles or 8.21% compared to last year. Mr. Brouwen stated that total crossing for cars were 67,154 cars, which shows an increase of 4,921 cars or 7.91%. Mr. Brouwen then showed a car crossing comparison from other bridges across the board. Mr. Brouwen reported that total truck crossings for the month of March were 55,750, which shows an increase of 4,406 trucks or 8.58% increase in trucks. Mr. Brouwen then showed a truck crossing comparison from other bridges across the board. Mr. Brouwen reported that northbound crossings for the month of March were 58,228, which shows an increase of 2,227 trucks or 3.98% increase in trucks. Mr. Brouwen stated that for the Agriculture for the month of March they had 18,852 trucks, which represents a 32% of all imports from Mexico to the U.S. Mr. Brouwen stated that total revenue collected for the month of March were \$1,337,921, which shows an increase of \$153,807 or 12.99% in revenues. Several discussions then took place regarding the crossings. Chairman Delgadillo moved to the next item.

ITEM "8": EXPENDITURES REPORT FOR MARCH 2019.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Karla Moya, Finance Director if they have any questions. He added that after meeting with their new financial consultant for the bridge after their last board meeting they met with Finance Director Karla Moya and went over a few things, so they would like to bring up Mr. Eddie Gutierrez to give the board a brief update on what's going on and bridge financials.

Mr. Gutierrez then introduced himself and began to explain the first step in getting started with the financial analysis. Mr. Gutierrez then began to give the board a detail presentation on the financials. Chairman Delgadillo moved to the next item.

ITEM "9": PROJECT ENGINEER REPORT.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Omar Anzaldúa, City Engineer there if they have any questions regarding their projects. He stated that they are doing very well with where they are with the DAP Program, and they just broke ground for the bridge office expansion and they are getting ready to move in to the mobile office but if there are any specifics Omar is there to answer them.

Mr. Omar Anzaldúa, City Engineer stated that he wants to add that they did get authorization from GSA that they can bid out the FY16, so they are coordinating with TX-DOT and plan on bidding that project out in June. Some discussions then took place

regarding the FY16 projects and the building expansion project. Chairman Delgadillo moved to the next item.

ITEM “10”: DIRECTORS ADMINISTRATIVE REPORT.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Dante Galeazzi from the Texas International Produce Association, President and CEO and he is going to give the board a quick update on what they have been working on for the last couple of weeks. He added that they have held a couple of sessions, one at the DRC and one at the event center with all the tomato importers cause as they all know May 7 is the deadline to work out any issues with the Tomato Suspension Agreement, but he will have the expert here on board to explain that more to them. Mr. Dante Galeazzi, President/CEO for the Texas International Produce Association then began to explain in detail about the issues with the Tomato Suspension Agreement and how it will affect importers. Several discussions then took place regarding this issue.

Mr. Luis Bazan, Bridge Director then stated that they would be foregoing the quarterly report from Ezequiel Ordonez and will do that next month. He added that more importantly they have some gentlemen that they want to bring up to give them a quick update on how things are going in regards to border wait-time. Mr. Polo Chow, from CANACAR then began to give a brief explanation of what is going on at the Pharr Bridge and the borders, as well as finding a solution to the wait-time. Several discussions then took place. Mr. Edgar Zamorano from CANACAR also gave a brief explanation on the importance on finding a solution for the wait-time and how the pilot program is working. Several discussions then took place regarding this issue. Chairman Delgadillo moved on to the next item.

E. ADJOURNMENT:

ITEM “11”: ADJOURNMENT

Chairman Delgadillo introduced the next item. Member Palacios made a motion to adjourn the meeting. Secretary Gutierrez seconded the motion and was then carried on unanimously.

APPROVED AS SUBMITTED:

EDGAR DELGADILLO, CHAIRMAN

ATTEST:

PRAJERES GUTIERREZ, SECRETARY

STATE OF TEXAS §
COUNTY OF HIDALGO §

CITY OF PHARR

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ON THE 17th DAY OF APRIL 2019, the Toll Bridge Board convened in a Regular Meeting at the Pharr International Bridge, the meeting being open to the public and notice of said meeting, giving the date, place and subject thereof, having been posted to the public and notice of said meeting, given in accordance to Chapter 551, of the Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, VANESSA GUZMAN, BRIDGE ADMINISTRATIVE ASSISTANT**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

VANESSA GUZMAN, BRIDGE
ADMINISTRATIVE ASSISTANT

DATE APPROVED: _____
Word/C:BoardMeetings/BoardMtgMinutes4-17-19