REGULAR MEETING
TOLL BRIDGE BOARD
HELD ON MARCH 20, 2019, AT 12:00 P.M.
CITY HALL, 118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

On the 20th day of March 2019, the Toll Bridge Board met in a regular Bridge Board Meeting. Following is the record of attendance.

MEMBERS PRESENT:	Edgar Delgadillo, Chairman Larry Hernandez, Vice-Chairman Prajeres Gutierrez, Secretary Artemio Palacios, Member Tony Martinez, Member
MEMBER ABSENT:	None
EX-OFFICIO MEMBER PRESENT:	None
EX–OFFICIO MEMBER ABSENT:	Mayor Ambrosio Hernandez Mayor Pro-Tem Bobby Carrillo
STAFF PRESENT:	Luis Bazan, Bridge Director Fred Brouwen, Director of Operations Vanessa Guzman, Administrative Assistant Cleo Salinas, Administrative Assistant Freddy Flores, Trade Liaison
OTHER PRESENT:	Alex Meade, City Manager Ed Wylie, Deputy City Manager Patricia Rigney, City Attorney Karla, Moya, Finance Director Omar Anzaldua, City Engineering Sandra Zamora, Purchasing Director David Moreno, CBP Sylvia Briones, CBP Sgt. Juan Sanchez, Pharr PD Lt. Joel Robles, Pharr PD Eddie Gutierrez, Blue Stone Capital Financial Advisor

There being a quorum established Chairman Edgar Delgadillo called the meeting to order.

A. CALL TO ORDER:

ITEM "1": ROLL CALL-EXCUSE ABSENT MEMBERS.

Chairman Delgadillo called the meeting to order. All members were present during roll call. Chairman Delgadillo moved to the next item.

ITEM "2": PLEDGE OF ALLEGIANCE/INVOCATIONS.

Chairman Delgadillo introduced the item. Mr. Luis Bazan, Bridge Director led them in the Pledge of Allegiance and in prayer. Chairman Delgadillo moved to the next item.

B. PUBLIC COMMENTS: ***(The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and Ordinance O-2015-28. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law. All persons desiring to address the governing body must register with the presiding clerk prior to the scheduled meeting)***

C. CONSENT AGENDA: ***(All items listed under consent Agenda are considered to be routine and non-controversial by the Governing body and will be enacted by one motion. Any Board Member may remove items from the consent agenda by making such request prior to a motion and vote on the Consent Agenda)***

ITEM "3": CONSIDERATION AND ACTION ON APPROVAL OF MINUTES-FEBRUARY 20, 2019.

ITEM "4": CONSIDERATION AND ACTION, IF ANY, ON 2019 PMA FRESH SUMMIT ANNUAL CONFERENCE TEXAS TOWN PAVILION FOR $9,800.

Chairman Delgadillo introduced the next item. Member Palacios made a motion to approve the Consent Agenda as presented. Member Martinez seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

D. DIRECTOR'S ADMINISTRATIVE REPORT: ***(Director's Administrative Reports and discussion, if any, with Bridge Board. The Director may also assign a designated spokesperson for any particular listed topic)***

ITEM "5": CROSSING AND REVENUES COMPARISON FOR FEBRUARY 2019.

Chairman Delgadillo introduced the next item. Mr. Brouwen, Director of Operations stated that for the month of February total crossings were 111,276, which shows an increase of 7,674 vehicles or 7.41% compared to last year. Mr. Brouwen stated that total crossing for cars were 60,102 cars, which shows an increase of 4,596 cars or 8.28%. Mr. Brouwen then showed a car crossing compassion from other bridges across the board. Mr. Brouwen reported that total truck crossings for the month of

February were 51,174, which shows an increase of 3,078 trucks or 6.40% increase in trucks. Mr. Brouwen then showed a truck crossing compassion from other bridges across the board. Mr. Brouwen reported that northbound crossings for the month of February were 53,896, which shows an increase of 2,283 trucks or 4.42% increase in trucks. Mr. Brouwen stated that for the Agriculture for the month of February they had 17,101 trucks, which represents a 32% of all imports from Mexico to the U.S. Mr. Brouwen stated that total revenue collected for the month of February were $1,213,717, which shows an increase of $112,805 or 10.25% in revenues. Several discussions then took place regarding the crossings. Chairman Delgadillo moved to the next item.

ITEM "6": EXPENDITURES REPORT FOR FEBRUARY 2019.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Karla Moya, Finance Director if they have any questions. He added that even though revenues are up they are expensing more, the cost of doing business is costing them a little more that is one of the reasons why they hired a financial consultant and they have him there today, his name is Eddie Gutierrez and he will give them a quick update on what they are working on. Mr. Gutierrez then introduced himself and began to explain everything that he is doing as far as historical review on the finances, cost transformation and doing some forecasting and projecting. Some discussion then took place regarding the budget for the bridge. Chairman Delgadillo moved to the next item.

ITEM "7": PROJECT ENGINEER REPORT.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they do have Omar Anzaldua, City Engineer there if they have any questions regarding their projects. He stated that one of the things that Omar and he were meeting about this morning was the building expansion. He added that they are working on a groundbreaking for the building expansion and has been coordinating with the chamber, public works and as of this morning we have concluded that the best date for the groundbreaking would be April the 5th, which falls on a Friday and they will be sending out the information shortly. Some discussions then took place regarding the building expansion. Mr. Luis Bazan, Bridge Director stated that another thing that he wanted to touch base on was the Unified Cargo Processing, UCP is something that they have been after for a while and he is happy to report that they have been working very closely with engineering on the scope side and engineering side, and with CBP to start finalizing plans for that. He added that the only thing that is pending on their behalf is some exhibits that are required by CBP, more importantly the financial capability of the city. He stated that that is something that is very standard, it was asked of them for the Donations Acceptance Agreement for what they call DAP15, so they are working together to finalize all that and submit all the exhibits to CBP and GSA for final approval and they can start this program hopefully in the next month month and a half or two months, depending on how long they take to concur with all the information and get final signatures for the Donation Acceptance Agreement. Some discussions then to took place regarding the Unified Cargo Processing. Chairman Delgadillo moved to the next item.

ITEM "8": DIRECTORS ADMINISTRATIVE REPORT.

Chairman Delgadillo introduced the next item. Mr. Luis Bazan, Bridge Director stated that they did sign an agreement with the City of Apaseo El Grande and this is something that they had been coordinating for a few months after meeting with some of their folks and some of the industrial developer's in that area and Toyota is building a huge plant over there and automotive crossings both import and export are growing through this bridge so it was in their best interest to tie these strategic alliances with these major industrial cities to create more business for Pharr. He then explain what took place over there and how they plan on using the strategic alliance. Some discussions then took place regarding the first industrial crossing from over there.

Mr. Luis Bazan, Bridge Director stated that for the update on the Supply Chain Leaders Summit, it was a two-prong trip when they went to Apaseo El Grande it coincided with the trip to Monterrey that was a part of the Supply Chain Leaders Summit. He added that they have been participating for 3-4 years and they also invited some of their folks, because this was a regional approach, a regional summit. He added that it was basically a Pharr showcase in Monterrey as a regional summit, so they invited Trancasa some of their customers, Airgroup, Daniel B. Hasting and they also participated as panelists and everyone was really pleased with the outcome.

Mr. Luis Bazan, Bridge Director stated that when it comes to the Bi-National Bridges and Border Crossings Group that is something that they have been participating in for many years, especially more so since they landed projects through the Donations Acceptance Program. He added that this is their opportunity to go and give an update of where they are and get to see what some of the other bridges are doing. Several discussions then took place. Chairman Delgadillo moved on to the next item.

E. ADMINISTRATIVE:

ITEM "9": DISCUSSION AND ACTION, IF ANY, ON PARTICIPATING IN FORO MUNDIAL DE PLATAFORMAS LOGISTICAS.

Chairman Delgadillo introduced the next item and stated that they would be going in to executive session.

ITEM "10": DISCUSSION AND ACTION, IF ANY, ON RATIFYING THE RENEWAL FOR DEDICATED INTERNET ACCESS SERVICES AGREEMENT WITH WEBVISION FOR A PERIOD OF 1 YEAR FOR CAMERAS IN MEXICO.

Chairman Delgadillo introduced the next item. Member Martinez made a motion to approve the renewal for Dedicated Internet Access Services Agreement with Webvision. Member Palacios seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

ITEM "11": DISCUSSION AND ACTION, IF ANY, ON MAINTENANCE FOR DEDICATED INTERNET ACCESS SERVICES AGREEMENT WITH WEBVISION FOR A PERIOD OF 1 YEAR FOR CAMERAS IN MEXICO.

Chairman Delgadillo introduced the next item. Secretary Gutierrez made a motion to approve the maintenance for Dedicated Internet Access Services Agreement with Webvision. Member Martinez seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

F. EXECUTIVE SESSION: In accordance with Chapter 551 of the Texas Gov't. Code, the International Toll Bridge Board hereby gives notice that it may meet in Executive session to discuss and deliberate any items listed on the public portion of the meeting agenda including items C-E.

Chairman Delgadillo stated the time being 12:29p.m., the Bridge Board would be going in to executive session in accordance with Chapter 551 of the Texas Govt.

G. RECONVENE: into regular session, and consider action, if any, on item(s) discussed in executive session.

Chairman Delgadillo reconvened the meeting to regular session at 12:40pm and introduced Item 9. Secretary Gutierrez made a motion to approve the item. Vice-Chairman Hernandez seconded the motion and was then carried on unanimously. Chairman Delgadillo moved to the next item.

H. ADJOURNMENT:

ITEM "12": ADJOURNMENT

Chairman Delgadillo introduced the next item. Vice-Chairman Hernandez made a motion to adjourn the meeting. Member Palacios seconded the motion and was then carried on unanimously.

APPROVED AS SUBMITTED:

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EDGAR DELGADILLO, CHAIRMAN

ATTEST:

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PRAJERES GUTIERREZ, SECRETARY

STATE OF TEXAS §
COUNTY OF HIDALGO §
CITY OF PHARR §

ON THE 20th DAY OF MARCH 2019, the Toll Bridge Board convened in a Regular Meeting at the Pharr International Bridge, the meeting being open to the public and notice of said meeting, giving the date, place and subject thereof, having been posted to the public and notice of said meeting, given in accordance to Chapter 551, of the Texas Government Code, (Open Meetings Act) and their being present a quorum, **I, VANESSA GUZMAN, BRIDGE ADMINISTRATIVE ASSISTANT**, of the City of Pharr, Texas, certify that this is a true and correct copy of the minutes.

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VANESSA GUZMAN, BRIDGE
ADMINISTRATIVE ASSISTANT

DATE APPROVED: _______________________

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