Pharr
Economic Development
Corporation

NOTICE THAT A REGULAR CALLED MEETING OF THE PHARR ECONOMIC DEVELOPMENT CORPORATION II BOARD OF DIRECTORS WILL BE HELD AT CITY HALL 118 SOUTH CAGE, 2ND FLOOR COMMISSIONERS ROOM PHARR, TEXAS 78577 COMMENCING AT 3:00 PM
Monday, August 20, 2018

If during the meeting, the Board of Directors should determine that a closed, or executive session of the Board is required, then such closed or executive session or meeting is authorized by Sections 551.071 et seq. of the Texas Government Code. Notice of closed or executive session will be given after the commencement of the meeting covered by this notice. On matters requiring a public hearing all persons desiring to speak during a public hearing shall sign in with the presiding clerk prior to the scheduled public hearing in accordance with O-2015-28.

1. CALL TO ORDER:

A) Roll call and possible action on the excusing of any absent member of the governing body.

B) Pledge of Allegiance/Invocation.

2. PUBLIC COMMENTS. (Ordinance No. O-2015-28) - *A registered speaker may speak on several items or topics of public concern; however, a speaker may not exceed three (3) minutes as a whole when addressing the board. A registered speaker may not donate time to another speaker. No more than five (5) registered persons may speak at a scheduled meeting. A sign-in form must be filled out prior to the meeting to allow the registered speaker to address the governing body.*

3. EXECUTIVE DIRECTOR'S ADMINISTRATIVE REPORTS -

A) PEDC II Events of Interest

B) Sales Tax Report - August 2018

C) Loans/Leases Report

D) Quarterly Financial Report for period ending July 30, 2018

4. CONSENT AGENDA:

A) Approval of Minutes - July 16, 2018 - Regular Called Meeting.

B) Approval of Minutes - July 30, 2018 - Special Called Meeting.

C) Consideration and action, if any, on Sponsorship to Empty Bowls 2018 in the amount of $2,500.00.

D) Consideration and action, if any, on Sponsorship RGV Partnership Foundation's Scholarship Program in the amount of $1,500.00.

5. REGULAR AGENDA - OPEN SESSION: *Additional Items on the Agenda:*

A) Consideration and action, if any, on LOI Project Bird.

B) Consideration and action, if any, on Pharr Landing Project.

C) Consideration and action, if any, on Resolution authorizing the amendment and restatement loan agreement of the December 2016 PEDC loan with Lone Star National Bank.

D) Consideration and action, if any, on deferment of payment on loan to Project Mayan.

E) Updates on any current or upcoming projects. RMA, Pharr Bridge Investments Park.

6. CLOSED SESSION: *In accordance with Chapter 551 Texas, Government Code, Vernon's Texas Code Annotated (Open Meetings Act), the Pharr Economic Development Corporation II Board will meet in Executive (Closed) Session to discuss the items listed on the public portion of the meeting agenda, in accordance with the following below.*

Pursuant to Section 551.071, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting with its attorney and discuss any matters related **to legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

7. RECONVENE: *into Regular Session, and consider action, if necessary on any item(s) discussed in executive session.*

8. ADJOURNMENT:

PEDC II AGENDA
Monday, August 20, 2018

I, the undersigned authority do certify that the above agenda of said regular meeting of the Pharr Economic Development Corporation II is a true and current copy and that said notice was posted at http://pharredc.com/events/, City Hall, 118 South Cage, PEDC, 1215 S. Cage at a place convenient and readily accessible to the general public, at all times, and said notice was posted on the **17th day of August, 2018 at 2:00 p.m.** and will remain posted continuously for at least 72 hours preceding the scheduled time of said meeting in compliance with Chapter 551 Texas Government Code (Opening Meetings Act).

WITNESS MY HAND AND SEAL, THIS 17th day of August, 2018

PHARR ECONOMIC DEVELOPMENT CORPORATION II
CORPORATE
SEAL

Victor Perez, Executive Director

PEDC II EVENTS OF INTEREST

- **Pharr Family Foundation & Affordable Homes South Texas Inc. (ASHTI) – Ribbon Cutting**
  August 22, 2018 @ 11:00 am
  7609 S. Oro Ln. Pharr, TX 78577

  AHSTI and the City of Pharr have partnered on providing affordable housing opportunities for current or future residents of Pharr. On Aug. 22nd, the Greater Pharr Chamber of Commerce will host a Ribbon Cutting for the City of Pharr to congratulate the family of Ms. Raquel Gonzalez on their new home.

Pharr
Finance Department

MEMORANDUM

DATE: August 8, 2018

TO: Juan Guerra, City Manager
FROM: Karla Moya, Finance Director

SUBJECT: August 2018 Pharr Sales Tax Activity

TRUE SALES TAX GROWTH
The sales tax activity for the city of Pharr as of the month of August 2018 (11th month of City's Fiscal Year but June's Sales Activity) has shown an OVERALL POSITIVE trend in the amount of $1,150,256 from this point last year, or an INCREASE of **7.36%**

RGV SALES TAX COMPARISON
City of Pharr shows an INCREASE of **1.22%** compared to last August collections, the City ranked No. 7 this month compared to 9 other cities in the Valley in sales collections compared to last period, AND ranked No. 1 in collections year to date.

GAAP BASIS
This is the 9th month (Month of Actual Sales) of the fiscal year 2017/2018; to date we are UP **7.91%** which equate to $1,012,817 from this point of the fiscal year compared to last year.

Please feel free to contact me should the need arise, I am at extension 1907.
THANK YOU

SALES TAX STATE COLLECTION RGV COMPARISON -AUGUST 2018

Valley Rank	City	Net Payment This Period	Payment Prior Year	% Change	2018 Payments To Date	2017 Payments To Date	% Change
Rank Based on Current Month Activity							
1	McAllen	$ 5,766,655	$ 5,270,618	9.41%	$ 42,303,162	$ 39,802,226	6.28%
2	Mission	$ 1,390,513	$ 1,292,618	7.57%	$ 10,276,197	$ 9,968,475	3.09%
3	Edinburg	$ 2,043,762	$ 1,931,396	5.82%	$ 15,057,260	$ 14,092,799	6.84%
4	Weslaco	$ 1,133,129	$ 1,072,210	5.68%	$ 8,480,516	$ 8,194,907	3.49%
5	Alamo	$ 305,566	$ 291,319	4.89%	$ 2,449,264	$ 2,332,319	5.01%
6	San Juan	$ 329,511	$ 321,943	2.35%	$ 2,469,860	$ 2,376,921	3.91%
7	**Pharr**	**$ 1,556,841**	**$ 1,538,105**	**1.22%**	**$ 12,450,483**	**$ 11,421,471**	**9.01%**
8	Harlingen	$ 2,168,352	$ 2,186,887	-0.85%	$ 17,229,461	$ 15,969,528	7.89%
9	Brownsville	$ 3,326,695	$ 3,464,521	-3.98%	$ 25,790,189	$ 24,655,657	4.60%
10	Mercedes	$ 442,469	$ 476,122	-7.07%	$ 4,169,006	$ 4,285,427	-2.72%

Rank Based on Calendar Year 2018 To Date Activity							
1	**Pharr**	**$ 1,556,841**	**$ 1,538,105**	**1.22%**	**$ 12,450,483**	**$ 11,421,471**	**9.01%**
2	Harlingen	$ 2,168,352	$ 2,186,887	-0.85%	$ 17,229,461	$ 15,969,528	7.89%
3	Edinburg	$ 2,043,762	$ 1,931,396	5.82%	$ 15,057,260	$ 14,092,799	6.84%
4	McAllen	$ 5,766,655	$ 5,270,618	9.41%	$ 42,303,162	$ 39,802,226	6.28%
5	Alamo	$ 305,566	$ 291,319	4.89%	$ 2,449,264	$ 2,332,319	5.01%
6	Brownsville	$ 3,326,695	$ 3,464,521	-3.98%	$ 25,790,189	$ 24,655,657	4.60%
7	San Juan	$ 329,511	$ 321,943	2.35%	$ 2,469,860	$ 2,376,921	3.91%
8	Weslaco	$ 1,133,129	$ 1,072,210	5.68%	$ 8,480,516	$ 8,194,907	3.49%
9	Mission	$ 1,390,513	$ 1,292,618	7.57%	$ 10,276,197	$ 9,968,475	3.09%
10	Mercedes	$ 442,469	$ 476,122	-7.07%	$ 4,169,006	$ 4,285,427	-2.72%

STATE TOTALS	**$ 547,037,290**	**$ 506,961,327**	**7.33%**	**$ 3,949,481,713**	**$ 3,660,885,761**	**7.31%**

Pharr Economic Development Corporation

RENTAL & LOAN UPDATE
AUGUST 2018

BUSINESS	RENTAL MONTH	AMOUNT	DUE DATE	COMMENTS
Mayan Capital Marketing (Khan's Grill)	August	$ 5,628.00	1st	Current
Big River Brewery	August	$2,647.90	23rd	Current
Create The Bridge	August	$ 660.00	10th	Current
Rosita's	August	$ 1,170.00	17th	Current
RGV Careers (APRL Investments)	August	$ 7,424.59	20th	Current
Maria Herrara (Comala)	August	$ 375.86	17th	Current
Eugenio Cortez (American Star)	August	$ 345.44	1st	Current
Pharr Bridge Business Park*	August	$ 10,390.37	11th	Past Due
Irma's Sweete Shoppe (1)*	August	$ 554.60	1st	Past Due
Irma's Sweete Shoppe (2)*	August	$ 277.30	15th	Past Due
Moonbeans**	August	$ 1,185.81	1st	Lawsuit In Progress
Stormy Colors***	August	$ 424.26	1st	Lawsuit Filed

* Irma's Sweet Shoppe & PBBP are late on their most recent payment. The Borrowers have been contacted and will make the payment shortly.

** Moonbeans' total balance due is $11,858.10. At this time, $9,486.48 is considered past due. PEDC is in the process of filing lawsuit.

** Stormy Colors is 23 months past due as of January 2018. The total balance due is $9,757.98.

THE PHARR ECONOMIC DEVELOPMENT CORPORATION II
REGULAR CALLED MEETING MINUTES
COMMENCING AT 3:00 PM
MONDAY, JULY 16, 2018

Present:	Board Member Comm. Eleazar Guajardo Board Member Comm. Ricardo Medina Board Member Mario Lizcano Board Member Comm. Dr. Ramiro Caballero Board Member Jerry Muñoz Board Member Reynaldo Perez
Absent	Board Member Mayor Ambrosio Hernandez
Staff Present:	Juan Guerra, City Manager Victor Perez, Executive Director Tony Sandoval, Asst. Director Jamison Merrick, Finance Manager Karla Moya, Finance Director Maribel Garcia, Executive Administrative Assistant
City Attorney:	Patricia Rigney

ITEM 1. ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT BOARD MEMBER

Commissioner Eleazar Guajardo, called the meeting to order at 3:00 p.m.
Roll call established a quorum.

Pledge of Allegiance & Invocation

Board Member Commissioner Ricardo Medina moved to excuse the absence of Board Member Mayor Dr Ambrosio Hernandez. It was seconded by Board Member Commissioner Dr. Ramiro Caballero. Motion Carried unanimously.

Juan Guerra, City Manager, introduced the item.

ITEM 2. Public Comments.

Dr. K.C. Fletcher resides at 504 S. Diplomat, Pharr Tx. Spoke about;

I am an immediate neighbor to Texas 380 multimillion dollar PEDC II loan to Costco and respectfully would like to find out exactly how many currently employees they have. I have put in proper paperwork for it public information request and hope to get an answer in writing, the

last form I got back it gave certification it was dated 2013 I like to get 2018. I have consulted with PEDC II Chairman and he is looking into it to get some information from UTRGV the sooner the better please. Also, I like to remind everybody that Trancasa USA to my knowledge hanging around the Municipal Court still hasn't played one thousand dollars fine they were supposed to pay by May 26, 2018. The owner missed the meeting, I think most of the citizens there if they miss court or summons they get a warrant and right now there is going to be another three-week delay because the lack of judication personnel.

ITEM 3. EXECUTIVE DIRECTORS'S ADMINISTRATIVE REPORTS

Juan Guerra, City Manager, introduced the item.

Victor Perez, Executive Director informs the Board about a Summer Social Media Series July 17th, 24th, & 31st. English 10:00 to 12:00pm Spanish 2:00 to 4:00pm at Pharr Memorial Library. The Greater Pharr Chamber of Commerce and the Pharr EDC have partnered with Ar3Biz and Jesse Brands to provide informational workshops to businesses who are interested in expanding their knowledge in social media. Because social media plays a large role in marketing and advertisement, these social media gurus provide free seminars on ways to maximize various platforms, such as Facebook, Instagram, Tweeter, and Linked In. The series began July 10th and will continue throughout the rest in the month. The next one we have is the Disaster Relief Public Forum taking place tomorrow July 17th at 5:30pm 3000 N. Cage Pharr Events Center. Representatives from SBA, FEMA, and other volunteer agencies will be present to provide information on disaster relief for home and business owners. Topics will include federal assistance, agency resources, application process, and disaster recovery locations. The forum is open to the public. I just got a few calls on that, they mention is also for non-profit organizations and for people that are rentals or leasers they are basically trying to help everybody they can during this flooding. The 4th Annual RGV Job Fair July 19th 3000 N Cage Pharr Events Center. The Pharr EDC in partnership with Workforce Solutions are hosting the 4th Annual RGV Job Fair. Employers will be seeking qualified candidates for vacancies in the following industries: Banking, healthcare, education, government, retail, and more. The event is free and open to the public. These are our events of interest for this time.

On the True Sales Report the City was above everybody, there was just one moth we were down, but Ms. Karla Moya elaborated and cleared that out. The sales tax activity for the City of Pharr as of the month of July 2018 (10th month of City's Fiscal Year but April's sales activity) has shown an overall positive trend in the amount of $1,131,521 from this point last year, or an increase of 8.06%.

RGV Sales Tax Comparison, City of Pharr shows an increase of 19.18% compared to last July collections, the City ranked No. 1 this month compared to 9 other cities in the Valley in sales collections compared to last period. And ranked No. 1 in collections year to date.

GAAP Basis Report, this is the 8th month (month of actual sales) of the fiscal year 2017/2018; to date we are up 8.83% which equate to $994,081 from this point of the fiscal year compared to last year. Again, nothing but positive and good numbers thanks to our leadership and the City Counsel and of course my EDC Board.

Juan Guerra City Manager mentions; That's very interesting put it in perspective you all can look at it in different cashflow basis we are up 1.1 million dollars from this point last year which equates to 56 million dollars new money coming into the City of Pharr. City of Pharr economy is very healthy.

Juan Guerra, City Manager introduced item C) Loans and Leases Report and stated report is available for members to review.

ITEM 4. CONSENT AGENDA:

A) APPROVAL OF MINUTES – June 18, 2018 – REGULAR MEETING.

B) CONSIDERATION AND ACTOION, IF ANY, ON RENEWAL FOR MEMBERSHIP OF ALLIANCE FOR I-69 IN THE AMOUNT OF $8,620.00.

C) CONSIDERATION AND ACTION, IF ANY, ON SPONSORSHIP TO THE AMERICAN BIKERS ASSOCIATION (ABA) IN THE AMOUNT OF $3,000.00.

Board Member Mario Lizcano **moved** to approve. It was seconded by Board Member Jerry Muñoz. Motion carried unanimously.

ITEM 5. PUBLIC HEARING:

No one signed at this time.

ITEM 6. REGULAR AGENDA - OPEN SESSION:

Juan Guerra, City Manager, requested to deviate from the agenda and enter into a close session. There was no objection.

ITEM 7. CLOSED SESSION:

DRAFT

IN ACCORDANCE WITH CGAPTER 551 TEXAS, GOVERNMENT CODE, VERNON'S TEXAS CODE ANNOTATED (OPEN MEETING ACT), THE PHARR ECONOMIC DEVELOPMENT CORPORATION II BOARD WILL MEET IN EXECUTIVE (CLOSED) SESSION.

Vice President, Commissioner Eleazar Guajardo stated pursuant to Sections 551.071 thru 551.087 of the Texas Government Code, the PEDC II Board of Directors would be entering a closed session the time being 3:08 p. m.

ITEM 8. RECONVENE:

Vice President, Commissioner Eleazar Guajardo, stated that the time being 3:41 p.m. the board will be resuming meeting, into Regular Session, and consider action, if necessary on any item(s) discussed in executive session.

A) CONSIDERATION AND ACTION, IF ANY, ON PHARR PRODUCE DISTRICT LOT # 3

Staff recommended approval as discussed in executive session.

Board Member Comm. Ricardo Medina **moved** to approve. It was seconded by Board Member Jerry Muñoz. Motion carried unanimously.

B) CONSIDERATION AND ACTION, IF ANY, ON PROJECT EVENT.

Staff recommended no action as discussed in executive session.

C) CONSIDERATION AND ACTION, IF ANY, ON PROJECT ATTIC.

Staff recommends no action as discussed in executive session.

D) CONSIDERATION AND ACTION, IF ANY, ON IMPROVEMENTS TO THE GREATER CHAMBER OF COMMERCE BUILDING AT 209 W. NECOMBE PHARR, TEXAS.

Staff recommended approval as discussed in executive session.

Board Member Commissioner Dr. Ricardo Medina **moved** to approve. It was seconded by Board Member Commissioner Dr. Ramiro Caballero. Motion carried unanimously.

ITEM 9. ADJOURNMENT

There being no further business to come before the board, Commissioner Dr. Ramiro Caballero **moved** to adjourn. It was seconded by Board Member Commissioner Ricardo

Medina and when put to a vote, the motion carried unanimously. Meeting adjourned at 3:42 p.m.

_____

Comm. Eleazar Guajardo Vice President

ATTEST _____

Comm. Ricardo Medina, Secretary

APPROVED:

DRAFT

THE PHARR ECONOMIC DEVELOPMENT CORPORATION II
SPECIAL CALLED MEETING MINUTES
COMMENCING AT 3:00 PM
MONDAY, JULY 30, 2018

Present:	Board Member Comm. Eleazar Guajardo Board Member Comm. Ricardo Medina Board Member Mario Lizcano Board Member Comm. Dr. Ramiro Caballero Board Member Jerry Muñoz Board Member Reynaldo Perez
Absent	Board Member Mayor Ambrosio Hernandez
Staff Present:	Juan Guerra, City Manager Victor Perez, Executive Director Tony Sandoval, Asst. Director Jamison Merrick, Finance Manager Maribel Garcia, Executive Administrative Assistant
PEDC Attorney:	Edgar Garcia

ITEM 1. ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT BOARD MEMBER

Commissioner Eleazar Guajardo, called the meeting to order at 3:00 p.m.
Roll call established a quorum.

Pledge of Allegiance & Invocation

Board Member Commissioner Jerry Muñoz **moved** to excuse the absence of Board Member Mayor Dr Ambrosio Hernandez. It was seconded by Board Member Commissioner Ricardo Medina. Motion Carried unanimously.

Juan Guerra, City Manager, introduced the item.

ITEM 2. Public Comments.

No Public Comments at this time.

ITEM 3. EXECUTIVE DIRECTORS'S ADMINISTRATIVE REPORTS

No Administrative Reports at this time.

DRAFT

ITEM 4. CONSENT AGENDA:

A) CONSIDERATION AND ACTION, IF ANY, TO AUTHORIZE EXECUTIVE DIRECTOR VICTOR PEREZ TO PURCHASE PROMOTIONAL/MARKETING ITEMS FOR BERT OGDEN ARENA EVENT CENTER.

Board Member Mario Lizcano **moved** to approve. It was seconded by Board Member Jerry Muñoz. Motion carried unanimously.

ITEM 5. PUBLIC HEARING:

No one signed at this time.

ITEM 6. REGULAR AGENDA - OPEN SESSION:

Juan Guerra, City Manager, requested to deviate from the agenda and enter into a close session. There was no objection.

ITEM 7. CLOSED SESSION:

IN ACCORDANCE WITH CGAPTER 551 TEXAS, GOVERNMENT CODE, VERNON'S TEXAS CODE ANNOTATED (OPEN MEETING ACT), THE PHARR ECONOMIC DEVELOPMENT CORPORATION II BOARD WILL MEET IN EXECUTIVE (CLOSED) SESSION.

Vice President, Commissioner Eleazar Guajardo stated pursuant to Sections 551.071 thru 551.087 of the Texas Government Code, the PEDC II Board of Directors would be entering a closed session the time being 3:02 p. m.

ITEM 8. RECONVENE:

Vice President, Commissioner Eleazar Guajardo, stated that the time being 3:13 p.m. the board will be resuming meeting, into Regular Session, and consider action, if necessary on any item(s) discussed in executive session.

A) CONSIDERATION AND ACTION, IF ANY, ON PHARR LANDING PROJECT.

DRAFT

Staff recommended approval as discussed in executive session.

Board Member Jerry Muñoz **moved** to approve. It was seconded by Board Member Reynaldo Perez. Motion carried unanimously.

B) CONSIDERATION AND ACTION, IF ANY, ON THE SALE OF PRODUCE LOT 28 OR 29

Staff recommended no action as discussed in executive session.

C) CONSIDERATION AND ACTION, IF ANY, ON LONE STAR NATIONAL BANK LINE OF CREDIT RENEWAL.

Staff recommends approval as discussed in executive session.

Board Member Mario Lizcano **moved** to approve. It was seconded by Board Member Jerry Muñoz. Motion carried unanimously.

D) UPDATE AND DISCUSSION OF CURRENT AND UPCOMING EVENT(S).

Staff recommended no action as discussed in executive session.

ITEM 9. ADJOURNMENT

There being no further business to come before the board, Board Member Mario Lizcano **moved** to adjourn. It was seconded by Board Member Jerry Muñoz and when put to a vote, the motion carried unanimously. Meeting adjourned at 3:15 p.m.

_____

Comm. Eleazar Guajardo Vice President

ATTEST _____

Comm. Ricardo Medina, Secretary

APPROVED:

DRAFT

DRAFT

LUNCHEON & AUCTION

Pharr Events Center
September 18, 2018
11 am - 1:30 pm

Empty Bowls Sponsorship Form 2018

SPONSORSHIP PLEDGE:

We would be honored to pledge our support to the Empty Bowls 2017 at the following level:

___ Grapefruit	$10,000	___ Avocado	$1,000
___ Watermelon	$5,000	___ Valley Lemon	$500
✓ Orange	$2,500		

We will be unable to participate, but please accept this tax-deductible contribution for $_____

CONTACT INFORMATION:

Sponsor Name (as it should appear on promotions and press releases): Pharr Economic Development Corp.

Contact Name: Victor Perez Title: Executive Director

Address: 1215 S. Cage Blvd

Phone: 956-402-4332 Cell: 956-638-1094 Fax: _____

E-Mail: victor.perez@pharr-tx.gov Website: _____

PAYMENT INFORMATION: **Make Checks payable to: Food Bank RGV, Inc.**

Individual or Department to be billed: _____

Billing Address: _____ City/State/Zip: _____

Bill Now: ___ Bill Credit Card: ___ Bill on this date: _____

Print Cardholder's Name: _____ ___AMEX ___MC___Visa (Check one)

Card #: _____ Exp. Date: _____ CVV Code_____

Signature of Sponsor: _____ Date: _____

Committee Member: _____ Committee Member Signature: _____

Please provide a high resolution logo for recognition purposes to: rosiemartinez@foodbankrgv.com

Please turn in Sponsorship form to Philip Farias by August 31, 2018

For any questions please contact Philip Farias: (956) 904-4513 • e-mail: pfarias@foodbankrgv.com
Mail: PO Box 6251- McAllen, TX 78502 • Fax: (956) 682-7921

Empty Bowls is a Food Bank RGV Fundraiser.
THANK YOU FOR YOUR SUPPORT!

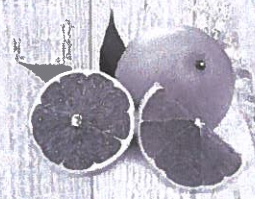
This Institution is an Equal Opportunity Provider.

SPONSORSHIP OPPORTUNITIES

Tuesday, Sept. 18, 2018
11 am - 1:30 pm

Pharr Events Center
3000 N. Cage Blvd | Pharr, TX

Grapefruit - $10,000
Provides 50,000 healthy meals



- 16 VIP Tickets with 2 Reserved tables at Empty Bowls event
- Speaking opportunities: On-air media appearances, pre-event gatherings
- Empty Bowls Sponsor Plaque
- Verbal recognition during event
- Logo/Name on: Press Releases, Posters, Invitations, FBRGV Website/Social Media, Advertising, Signage and Slideshow at event

Watermelon - $5,000
Provides 25,000 healthy meals

- 12 VIP tickets
- Verbal recognition during event
- Logo/Name on: Press Releases, Posters / Invitations, FBRGV Website/Social Media, Advertising, Signage and Slideshow at event

Orange - $2,500
Provides 12,500 healthy meals

- 8 VIP tickets
- Verbal recognition during event
- Logo/Name on: Press Releases, Posters / Invitations, FBRGV Website/Social Media, Advertising, Signage and Slideshow at event

Avocado - $1,000
Provides 5,000 healthy meals

- 6 Tickets
- Verbal recognition during event
- Logo/Name on: Press Releases, Posters, Advertising, FBRGV Website/Social Media, Signage and slideshow at event

Valley Lemon - $500
Provides 2,500 healthy meals

Provides 2,500 healthy meals

- 4 tickets
- Logo / Name on signage and slideshow at event

Cabbage (In-Kind)

- Logo / Name on website and slideshow at event

This year we're proud to have distributed a RECORD 19.9 million pounds of fresh and Nutritous produce to our clients.

Empty Bowls is the Food Bank RGV's largest fundraiser of the year. With the purchase of a ticket, guests can choose a hand-painted one of a kind ceramic bowl painted locally by artists and volunteers. The bowl serves as a reminder that there are still many "empty bowls" in the community needing to be filled.

This premier fundraiser boasts 900+ guests enjoying food from over 40 of the best restaurants in the Rio Grande Valley. A wide variety and assortment of cuisine is available to taste. Empty Bowls silent auction, raffle, and mystery boxes are also popular among the guests!

Empty Bowls 2018 is highlighting produce that's grown right here in the Rio Grande Valley, regarded as some of the world's best!

Generous produce donations from local producers allows us to feed with impact, providing BETTER NUTRITION for BETTER HEALTH to the people we serve.

31st Annual

RGV PARTNERSHIP FOUNDATION Tournament

Benefiting the
RGV Partnership Foundation's Scholarship Program

TIERRA SANTA GOLF CLUB

Friday, November 2nd 2018

Registration: 7:00 a.m. | Tee-OFF: 8:00 a.m.

2 Mulligans - $20
1 Dustin Johnson - $20
Teams of 4 - $500

Includes:

- Course Fees
- Breakfast
- Lunch
- Gift Bags
- Golf Cart
- Range Balls
- Adult Beverages

To pre-register or for Sponsorship Opportunities

956-968-3141 monica@rgvpartnership.com

31st Annual

RGV PARTNERSHIP FOUNDATION Tournament

Dear Partner:

It's that time of year again! The Rio Grande Valley Partnership Foundation's **31st Annual Golf Tournament** is right around the corner. All proceeds will benefit our Scholarship Program, founded in 2013, which has distributed close to $100,000 in scholarships. This is a profound opportunity to support local college students, many of whom will lead the Rio Grande Valley in the future.

Our scholarship program will benefit students from Starr, Hidalgo, Willacy, and Cameron - who will be attending one of our local higher education institutions. Scholarship assistance is critical for student success and we rely on sponsors, like yourself, to help grow the amount of scholarships we award.

This year's tournament will be held on **Friday, November 2nd**, at Tierra Santa Golf Course in Weslaco. With over 100 participants every year, this is a great opportunity to promote your business and reach the RGV's top business and community leaders.

We are offering a wide range of sponsorship opportunities for this year's golf tournament. These opportunities include sponsorships for teams, door prizes, goodie bags, shirts and caps, as well as, flags and tee boxes.

Your participation helps the RGV Partnership Foundation continue its work by making a difference in student's lives and, ultimately, the Rio Grande Valley.

Let's make a difference together and invest in our future!

Best regards,

Brent Baldree
Chairman

Atanacio Hinojosa
Golf Committee Chair

To Pre-Register or for Sponsorship Opportunities Contact Us
Phone: 956-968-3141 Fax: 956-968-0210
Email Monica@rgvpartnership.com, Mail: P.O. Box 1499, Weslaco, TX 78599

RGV PARTNERSHIP FOUNDATION Tournament

Registration Form

Pharr Economic Development Corporation — Company name
Victor Perez — Contact name

1215 S. Cage — Address
Pharr — City
TX — State
78577 — Zip

956-402-4332 — Phone
victor.perez@pharr-tx.gov — Email Address

- [ ] Title Sponsor
- [ ] Platinum Sponsor
- [ ] Gold Sponsor
- [ ] Silver Sponsor
- [x] Team Sponsor
- [ ] Cap Sponsor
- [ ] Goodie Bag Sponsor
- [ ] Food Sponsor
- [ ] Shirt Sponsor
- [ ] Flag Sponsor
- [x] Hole Sponsor

Payment Information

- [ ] Check Enclosed: Made payable to Rio Grande Valley Partnership Foundation
- [ ] Bill my credit card $ (Visa, MC, & Amex)

$1,500 — Amount

V.P. — Signature

Credit Card #

Expiration Date

Security Code

Billing Zip Code

Player 1 — Email Address

Phone # — Handicap

Player 2 — Email Address

Phone # — Handicap

Player 3 — Email Address

Phone # — Handicap

Player 4 — Email Address

Phone # — Handicap

Please Return Form By: Friday, October 19, 2018

Phone: 956.968.3141 Fax: 956.968.0210

Email: Monica@rgvpartnership.com • Mail: P.O. Box 1499 Weslaco, TX 78599

31st Annual

RGV PARTNERSHIP FOUNDATION Tournament

Sponsorship Opportunities

TITLE SPONSOR $10,000

- Inclusions in TV Ad
- Three 4-man Golf Teams
- 4 seats at Valley Proud Honors Banquet
- 1 table at Scholarship Banquet
- 1 prominent flag sponsorship
- FaceBook Advertisment
- 24 Mulligans (2 Mulligans per player)
- 3 Dustin Johnson (1 shot per team)
- Hole sponsor
- Promotional item in goodie bag
- Recognition in promotional materials, including social media
- Banner recognition at Golf Tournament & Scholarship Banquet

PLATINUM SPONSOR $5,000

- Two 4-man golf teams
- 1 table at Scholarship Banquet
- 4 seats at Valley Proud Honors Banquet
- 1 prominent flag sponsorship
- Hole sponsor
- Banner recognition at Golf Tournament & Scholarship Banquet
- Recognition in promotional materials, including social media
- Promotional item in goodie bag
- Your logo on golf towel for each player

GOLD SPONSOR $3,500

- Two 4-man golf teams
- 4 seats at Scholarship Banquet
- 4 seats at Valley Proud Honors Banquet
- Flag sponsorship
- Banner recognition at Golf Tournament & Scholarship Banquet
- Recognition in promotional materials, including social media
- Promotional item in goodie bag
- Hole sponsor

SILVER SPONSOR $2,500

- One 4-man golf team
- 2 seats at Scholarship Banquet
- 2 seats at Valley Proud Honors Banquet
- Flag sponsorship
- Banner recognition at Golf Tournament & Scholarship Banquet
- Recognition in promotional materials, including social media
- Promotional item in goodie bag
- Hole sponsor

BRONZE SPONSOR $1,500

- One 4-man golf team
- 2 seats at Scholarship Banquet
- Hole sponsor
- Banner recognition at Golf Tournament & Scholarship Banquet
- Recognition in promotional materials, including social media
- Promotional item in goodie bag

TEAM SPONSOR $500

- One 4-man golf team
- Hole sponsor

CAP SPONSOR $1,500

- Your logo displayed on cap distributed to over 100 Players
- Opportunity to include promotional items in goodie bag

GOODIE BAG SPONSOR $1,000

- Your logo displayed on goodie bag distributed to over 100 Players
- Opportunity to include promotional items in goodie bag

FOOD SPONSOR $1,000

- Logo displayed at registration tables and on each table

SHIRT SPONSOR $1,000

- Your logo displayed on shirt distributed to over 100 Players
- Opportunity to include promotional items in goodie bag

FLAG SPONSOR $250

- Company Logo on Flag
- Opportunity to include promotional items in goodie bag

HOLE SPONSOR $150

- Promotion on tee-box

Pharr Economic Development Corporation

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #: 6.A.

DATE SUBMITTED: August 15, 2018

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: PEDC II

DIRECTOR: Victor Perez

Agenda Item: Consideration and action, if any, on LOI Project Bird.

Classification: Closed Session

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Consideration and action, if any, on LOI Project Bird.

Financial Consideration: To be discuss in Executive session.

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia Created/Initiated - 08/15/2018

Pharr Economic Development Corporation

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #: 6.B.

DATE SUBMITTED: August 15, 2018

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: PEDC II

DIRECTOR: Victor Perez

Agenda Item: Consideration and action, if any, on Pharr Landing Project.

Classification: Closed Session

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Consideration and action, if any, on Pharr Landing Project.

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia Created/Initiated - 08/15/2018

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #: 6.C.

DATE SUBMITTED: August 16, 2018

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: PEDC II

DIRECTOR: Victor Perez

Agenda Item: Consideration and action, if any, on Resolution authorizing the amendment and restatement loan agreement of the December 2016 PEDC loan with Lone Star National Bank.

Classification: Closed Session

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Consideration and action, if any, on Resolution authorizing and restatement loan agreement of the December 2016 PEDC loan with Lone Star National Bank.

Financial Consideration: To be discussed in executive session.

Staff Recommendation: Staff recommends approval.

Alternatives:

ROUTING:

Maribel Garcia Created/Initiated - 08/16/2018

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #: 6.D.

DATE SUBMITTED: August 16, 2018

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: PEDC II

DIRECTOR: Victor Perez

Agenda Item: Consideration and action, if any, on deferment of payment on loan to Project Mayan.

Classification: Closed Session

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Consideration and action, if any, on deferment of payment on loan to Project Mayan.

Financial Consideration: To be discussed in executive session.

Staff Recommendation: Staff recommends approval.

Alternatives:

ROUTING:

Maribel Garcia Created/Initiated - 08/16/2018

Pharr Economic Development Corporation

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #: 6.E.

DATE SUBMITTED: August 16, 2018

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: PEDC II

DIRECTOR: Victor Perez

Agenda Item: Updates on any current or upcoming projects. RMA, Pharr Bridge Investments Park.

Classification: Closed Session

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue: Updates on any current or upcoming projects. RMA, Pharr Bridge Investments Park.

Financial Consideration: To be discussed in executive session.

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia Created/Initiated - 08/16/2018

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.071, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting with its attorney and discuss any matters related **to legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -

Patricia Rigney

Karla Moya

City Management Office

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.072, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -
Patricia Rigney
Karla Moya
City Management Office

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.074, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Public Hearing

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -
Patricia Rigney
Karla Moya
City Management Office

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.076, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices**. The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -
Patricia Rigney
Karla Moya
City Management Office

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.084, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -
Patricia Rigney
Karla Moya
City Management Office

AGENDA MEMORANDUM

BOARD: Pharr Economic Development Corporation II

AGENDA ITEM #:

DATE SUBMITTED:

MEETING DATE: August 20, 2018

FROM: Maribel Garcia , Executive Administrative Assistant

DEPARTMENT: Administration

DIRECTOR:

Agenda Item: Pursuant to Section 551.087, the Pharr Economic Development Corporation II may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The Pharr Economic Development Corporation II and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Classification: Regular

(* If closed session, City Attorney must review and approve.)

Exclude Material from Public Packet? No

Reason:

Issue:

Financial Consideration:

Staff Recommendation:

Alternatives:

ROUTING:

Maribel Garcia — Created -
Patricia Rigney
Karla Moya
City Management Office