



**TAKE NOTICE THAT A REGULAR MEETING
OF THE GOLF COURSE ADVISORY BOARD
OF THE CITY OF PHARR, TEXAS
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 5:30 PM ON
TUESDAY, DECEMBER 12, 2017**

The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and Ordinance O-2015-28. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law. All persons desiring to address the governing body must register with the presiding city clerk prior to the scheduled meeting.

- 1. Call Meeting to Order:**
- 2. Roll call and possible action on the excusing of any absent member of the board:**
- 3. Public Comments:** *(Ordinance No. O-2015-28) A registered speaker may speak on several items or topics of public concern; however, a speaker may not exceed three (3) minutes as a whole when addressing the board. A registered speaker may not donate time to another speaker. No more than five (5) registered persons may speak at a scheduled meeting. A sign-in form must be filled out prior to the meeting to allow the registered speaker to address the governing body.*
- 4. Consider Approval of Minutes:**

A) November 14, 2017-Regular Called Meeting
- 5. Consideration and Action, if Any, on Approving the Revenue and Expenditure Report:**

A) For the month of October 2017.
- 6. Status Report - Golf Course Operation:**

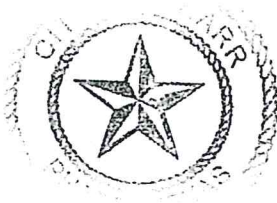
AGENDA REGULAR MEETING
December 12, 2017

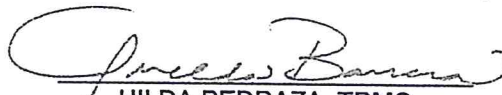
A) For the Month of November 2017.

7. Adjournment:

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 8th day of December 2017, at 3:00 p.m. and will remain posted continuously for at least 72 hours preceding the scheduled time of said Meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 8th day of December 2017.




HILDA PEDRAZA, TRMC
CITY CLERK

MINUTES
REGULAR CALLED MEETING MINUTES
TIERRA DEL SOL GOLF CLUB ADVISORY BOARD
NOVEMBER 14, 2017, 5:30 P.M.
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS

The Golf Club Advisory Board of the City of Pharr, Texas met on Tuesday, November 14, 2017, at 5:30 p.m. and the following is the record of attendance.

MEMBERS PRESENT: *Artemio Palacios*
 George Gonzalez
 Eliseo Avendaño arrived at 5:35 p.m.
 Jaime Villarreal
 Oscar Villagomez
 Javier Martinez
 Gabriel Hernandez
 Juan M. Willingham

MEMBERS ABSENT: *Xavier Garcia*

STAFF PRESENT: *Roel Garza*
 Elva G. Edmundson
 Laura Cantu
 Michael Fernuik

ITEM A: CALL MEETING TO ORDER

There being a quorum established, President Artemio Palacios called the meeting to order.

ITEM B: ROLL CALL AND POSSIBLE ACTION ON THE EXCUSING OF ANY ABSENT MEMBER OF THE BOARD.

Artemio Palacios introduced the item. Board member George Gonzalez made a motion to excuse Board member Xavier Garcia. Javier Martinez seconded and the motion carried unanimously.

ITEM C: PUBLIC COMMENTS

Artemio Palacios introduced the item. No public comments.

ITEM D: CONSIDER APPROVAL OF MINUTES
OCTOBER 10, 2017-REGULAR CALLED MEETING

Artemio Palacios introduced the item. Jaime Villarreal made a motion to approve the minutes. Juan Willingham seconded and the motion carried unanimously.

ITEM E: CONSIDERATION AND ACTION, IF ANY, ON APPROVING THE REVENUE AND EXPENDITURE REPORT FOR THE MONTH OF SEPTEMBER

Artemio Palacios introduced the item. Golf Course Manager, Michael Fernuik went over the revenues and expenditures for the month of September. Revenues less expenditures through the month of September are at -\$77,260.14 and Progressive Revenues Less Expenditures for the 2016-2017 budget are ended at -\$231,617.83. Additional board discussion was then held in regards to the kitchen hours of operation so as to generate more funds for the kitchen area. Board member George Gonzalez made a motion to approve the report. Oscar Villagomez seconded and the motion carried unanimously.

ITEM F: STATUS REPORT-GOLF COURSE OPERATION

Artemio Palacios introduced the item. Golf Course Manager, Michael Fernuik began by informing the board that for the up-coming meetings he will be providing the board a worksheet packet on the status of the golf course and its three areas. He began by informing the board on a new golf course greens maintenance program that flushes the sodium out of the greens and provides more nutrients serving as a soil conditioner to improve the turf. A brief discussion was then held in regards to group rates.

ITEM G. RECONVENE

No action.

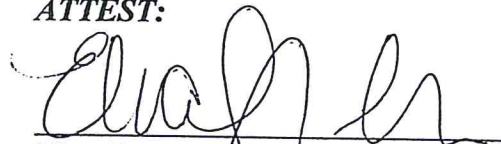
ITEM H: ADJOURNMENT

There being no other business, Jaime Villarreal moved to adjourn. It was seconded by George Gonzalez, and the motion carried unanimously.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 14th OF NOVEMBER, 2017, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I Elva Guajardo Edmundson, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas, certify that this is true and correct copy of the minutes.

ATTEST:


Elva Guajardo Edmundson

APPROVED DATE: 12-12-17

Revenue And Expenditure History Summary

FY 2017-2018	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$57,996.20	\$83,596.87	-\$25,600.67	-\$25,600.67
November				
December				
January				
February				
March				
April				
May				
June				
July				
August				
September				
Totals				

City of Pharr
Tierra Del Sol Golf Club
Revenue And Expenditure History Summary

FY 2015-2016	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenitures
October	\$55,679.31	\$67,550.70	-\$11,871.39	-\$11,871.39
November	\$93,839.37	\$123,713.60	-\$29,874.23	-\$41,745.62
December	\$68,544.90	\$99,984.26	-\$31,439.36	-\$73,184.98
January	\$84,271.96	\$70,863.32	\$13,408.64	-\$59,776.34
February	\$102,791.13	\$97,829.47	\$4,961.66	-\$54,814.68
March	\$99,762.89	\$89,346.12	\$10,416.77	-\$44,397.91
April	\$72,290.94	\$111,061.81	-\$38,770.87	-\$83,168.78
May	\$50,673.10	\$97,708.37	-\$47,035.27	-\$130,204.05
June	\$48,308.49	\$87,220.55	-\$38,912.06	-\$169,116.11
July	\$48,439.07	\$77,000.00	-\$28,560.93	-\$197,677.04
August	\$37,767.85	\$132,379.56	-\$94,611.71	-\$292,288.75
September	\$52,656.32	\$143,696.72	-\$91,040.40	-\$383,329.15
Totals	\$815,025.33	\$1,198,354.48	-\$383,329.15	

FY 2016-2017	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$66,425.94	\$58,194.05	\$8,231.89	\$8,231.89
November	\$91,791.94	\$103,717.88	-\$11,925.94	-\$3,694.05
December	\$80,520.08	\$90,980.80	-\$10,460.72	-\$14,154.77
January	\$94,048.88	\$88,093.14	\$5,955.74	-\$8,199.03
February	\$101,853.23	\$91,758.31	\$10,094.92	\$1,895.89
March	\$101,201.24	\$117,506.17	-\$16,304.93	-\$14,409.04
April	\$91,356.07	\$96,989.82	-\$5,633.75	-\$20,042.79
May	\$55,799.31	\$93,392.29	-\$37,592.98	-\$57,635.77
June	\$60,415.40	\$92,762.48	-\$32,347.08	-\$89,982.85
July	\$53,147.56	\$73,453.76	-\$20,306.20	-\$110,289.05
August	\$39,280.71	\$83,349.35	-\$44,068.64	-\$154,357.69
September	\$44,092.09	\$121,352.23	-\$77,260.14	-\$231,617.83
Totals	\$879,932.45	\$1,111,550.28	-\$231,617.83	

C I T Y O F P H A R R
 REVENUE REPORT FOR PERIOD ENDING:
 OCTOBER 31ST, 2017

1

UND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 08.33

ACCOUNT NO#	TITLE	CURRENT MONTH REVENUES	YEAR TO DATE REVENUES	AMOUNT BUDGETED	BUDGET BALANCE	PERCENT USED
41-	GENERAL TAX REVENUE					
45-	LICENSES AND PERMITS					
46-	CHARGES FOR CURRENT SE					
-4661	MEMBERSHIP FEES	15,374.26	15,374.26	124,400.00	109,025.74	12.36
-4662	GOLF COURSE - GREEN FEES	16,999.50	16,999.50	315,500.00	298,500.50	5.39
-4663	INTEREST EARNED	1,109.07	1,109.07	1,400.00	290.93	79.22
-4664	MISCELLANEOUS INCOME	82.72	82.72	0.00	(82.72)	0.00
-4667	RENTAL INCOME	76.00	76.00	5,000.00	4,924.00	1.52
-4668	CART REVENUES	11,642.91	11,642.91	189,000.00	177,357.09	6.16
-4669	FOOD & BEVERAGE	5,136.25	5,136.25	97,200.00	92,063.75	5.28
-4671	DRIVING RANGE	1,329.00	1,329.00	27,400.00	26,071.00	4.85
-4672	PRO SHOP SALES	1,884.34	1,884.34	49,400.00	47,515.66	3.81
-4673	IMPROVEMENTS FEES	2,341.00	2,341.00	25,000.00	22,659.00	9.36
-4674	BEER SALES	2,021.15	2,021.15	57,100.00	55,078.85	3.54
	TOTAL 46-CHARGES FOR CURRENT SE	57,996.20	57,996.20	891,400.00	833,403.80	6.51
48-	INTERFUND TRANSFERS					
-4880	FINANCING/DEBT FUNDS	0.00	0.00	230,000.00	230,000.00	0.00
-4883-01	TRANSFER IN - GENERAL FUND	36,600.00	36,600.00	439,200.00	402,600.00	8.33
	TOTAL 48-INTERFUND TRANSFERS	36,600.00	36,600.00	669,200.00	632,600.00	5.47
**	TOTAL FUND REVENUES **	94,596.20	94,596.20	1,560,600.00	1,466,003.80	6.06

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
OCTOBER 31ST, 2017

1

UND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 08.33

CCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
ADMINISTRATION							
=====							
GENERAL							

11-PERSONNEL SERVICES							
1000-1100	SALARIES	27,090.02	27,090.02	0.00	591,100.00	564,009.98	4.58
1000-1104	OVERTIME/WORK STUDY	8.25	8.25	0.00	5,000.00	4,991.75	0.17
1000-1105	F I C A	2,023.17	2,023.17	0.00	45,600.00	43,576.83	4.44
1000-1106	HOSPITAL INSURANCE	(1,725.57)	(1,725.57)	0.00	0.00	1,725.57	0.00
1000-1106-1	INSURANCE - UNITED HEALTH	9,419.79	9,419.79	0.00	147,500.00	138,080.21	6.39
1000-1107	ANNUAL WORK COMP INSURANCE	9,375.00	9,375.00	0.00	20,300.00	10,925.00	46.18
1000-1108	TEC TAXES	23.63	23.63	0.00	4,700.00	4,676.37	0.50
1000-1110	UNIFORMS	136.29	136.29	0.00	0.00	(136.29)	0.00
1000-1115	EMPLOYEES RETIREMENT	2,066.75	2,066.75	0.00	43,300.00	41,233.25	4.77
1000-1122	EAP-ASSISTANCE PROGRAM	21.28	21.28	0.00	0.00	(21.28)	0.00
1000-1123	HEALTHIEST YOU	102.00	102.00	0.00	0.00	(102.00)	0.00
TOTAL 11-PERSONNEL SERVICES		48,540.61	48,540.61	0.00	857,500.00	808,959.39	5.66
22-SUPPLIES							
1000-2201	OFFICE SUPPLIES	407.87	407.87	0.00	3,000.00	2,592.13	13.60
1000-2203	SMALL TOOLS	0.00	0.00	0.00	1,000.00	1,000.00	0.00
1000-2206	JANITORIAL SUPPLIES	977.49	977.49	0.00	17,000.00	16,022.51	5.75
1000-2207	CHEMICALS	1,318.27	1,318.27	0.00	22,800.00	21,481.73	5.78
1000-2208	OTHER OPERATING SUPPLIES	6,953.24	6,953.24	0.00	54,400.00	47,446.76	12.78
1000-2217	BEER FOR RE-SALE	362.51	362.51	0.00	21,600.00	21,237.49	1.68
1000-2218	SNACK BAR SUPPLIES	1,767.02	1,767.02	0.00	62,500.00	60,732.98	2.83
1000-2219	PRO SHOP RE-SALE ITEMS	69.48	69.48	0.00	34,100.00	34,030.52	0.20
TOTAL 22-SUPPLIES		11,855.88	11,855.88	0.00	216,400.00	204,544.12	5.48
33-MAINTENANCE							
1000-3301	BUILDING MAINTENANCE	95.47	95.47	0.00	25,000.00	24,904.53	0.38
1000-3302	EQUIPMENT MAINTENANCE	222.38	222.38	0.00	18,000.00	17,777.62	1.24
1000-3305	IRRIGATION REPAIRS	50.96	50.96	0.00	5,000.00	4,949.04	1.02
TOTAL 33-MAINTENANCE		368.81	368.81	0.00	48,000.00	47,631.19	0.77

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
OCTOBER 31ST, 2017

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 08.33

ACCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
44-RENTAL							
1000-4401	OFFICE EQUIPMENT RENTALS	175.38	175.38	0.00	3,000.00	2,824.62	5.85
1000-4402	OTHER EQUIPMENT RENTALS	0.00	0.00	0.00	80,000.00	80,000.00	0.00
TOTAL 44-RENTAL		175.38	175.38	0.00	83,000.00	82,824.62	0.21
55-OTHER SERVICES							
1000-5501	COMMUNICATIONS	136.77	136.77	0.00	1,600.00	1,463.23	8.55
1000-5502	ADVERTISING	0.00	0.00	0.00	8,000.00	8,000.00	0.00
1000-5505	DUES & PUBLICATIONS	0.00	0.00	0.00	2,000.00	2,000.00	0.00
1000-5507	UTILITIES	0.00	0.00	0.00	10,000.00	10,000.00	0.00
1000-5507-1	ELECTRICITY	3,077.82	3,077.82	0.00	30,900.00	27,822.18	9.96
1000-5528	AUDIT & PROF. SERVICES	0.00	0.00	0.00	5,000.00	5,000.00	0.00
1000-5532	INSURANCE	7,646.02	7,646.02	0.00	9,000.00	1,353.98	84.96
1000-5535	BANK SERVICE CHARGES	945.00	945.00	0.00	23,200.00	22,255.00	4.07
1000-5537	CASH SHORT/OVER	(9.62)	(9.62)	0.00	0.00	9.62	0.00
TOTAL 55-OTHER SERVICES		11,795.99	11,795.99	0.00	89,700.00	77,904.01	13.15
66-VEHICLE MAINTENANCE							
1000-6601	GAS & OIL	942.43	942.43	0.00	12,300.00	11,357.57	7.66
1000-6603	CITY GARAGE REPAIRS	0.00	0.00	0.00	600.00	600.00	0.00
1000-6604	OUTSIDE REPAIRS	0.00	0.00	0.00	200.00	200.00	0.00
1000-6605	OUTSIDE REPAIRS - CITY GARAGE	0.00	0.00	0.00	200.00	200.00	0.00
1000-6606	CITY GARAGE OVERHEAD COSTS	0.00	0.00	0.00	200.00	200.00	0.00
TOTAL 66-VEHICLE MAINTENANCE		942.43	942.43	0.00	13,500.00	12,557.57	6.98
77-DEBT SERVICE							
1000-7701	LEASE PURCHASE - PRINCIPAL	9,359.53	9,359.53	0.00	13,900.00	4,540.47	67.33
1000-7703	LEASE PURCHASE - INTEREST	558.24	558.24	0.00	3,300.00	2,741.76	16.92
TOTAL 77-DEBT SERVICE		9,917.77	9,917.77	0.00	17,200.00	7,282.23	57.66
88-CAPITAL EXPENDITURES							
1000-8805	SITE IMPROVEMENTS	0.00	0.00	0.00	230,000.00	230,000.00	0.00
TOTAL 88-CAPITAL EXPENDITURES		0.00	0.00	0.00	230,000.00	230,000.00	0.00

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
OCTOBER 31ST, 2017

3

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 08.33

ACCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
99-NON-DEPARTMENTAL							
1000-9974	EMPLOYEE HEALTH BENEFIT -TRUST	0.00	0.00	0.00	5,300.00	5,300.00	0.00
TOTAL 99-NON-DEPARTMENTAL		0.00	0.00	0.00	5,300.00	5,300.00	0.00
TOTAL GENERAL		83,596.87	83,596.87	0.00	1,560,600.00	1,477,003.13	5.36
TOTAL ADMINISTRATION		83,596.87	83,596.87	0.00	1,560,600.00	1,477,003.13	5.36
** TOTAL FUND EXPENSES **		83,596.87	83,596.87	0.00	1,560,600.00	1,477,003.13	5.36



CITY OF PHARR

TIERRA DEL SOL GOLF COURSE

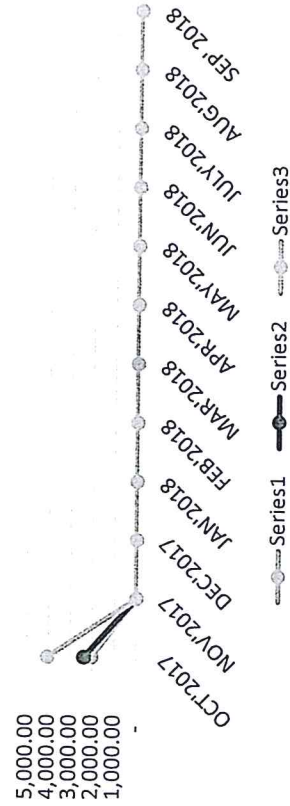
KITCHEN REVENUE LESS EXPENDITURES REPORT

OCTOBER 2017- SEP 2018



BEER REVENUE/COST			
MONTH	REVENUE	COST	PROFIT
OCT'2017	2,021.15	362.51	1,658.64
NOV'2017			-
DEC'2017			-
JAN'2018			-
FEB'2018			-
MAR'2018			-
APR'2018			-
MAY'2018			-
JUN'2018			-
JULY'2018			-
AUG'2018			-
SEP' 2018			-
TOTAL	2,021.15	362.51	1,658.64

Beer Revenue



FOOD REVENUE/COST			
MONTH	REVENUE	COST	PROFIT
OCT'2017	5,136.25	1,767.02	3,369.23
NOV'2017			-
DEC'2017			-
JAN'2018			-
FEB'2018			-
MAR'2018			-
APR'2018			-
MAY'2018			-
JUN'2018			-
JULY'2018			-
AUG'2018			-
SEP' 2018			-
TOTAL	5,136.25	1,767.02	3,369.23

Food Revenue/ Cost



PAYROLL				
MONTH	COOK1	COOK2	COOK3	TOTAL
OCT'2017	1,886.88	1,848.48	1,760.00	5,495.36
NOV'2017				-
DEC'2017				-
JAN'2018				-
FEB'2018				-
MAR'2018				-
APR'2018				-
MAY'2018				-
JUN'2018				-
JULY'2018				-
AUG'2018				-
SEP' 2018				-
TOTAL	1,886.88	1,848.48	1,760.00	5,495.36

RESULTS	
TOTAL FOOD REVENUE	2,021.15
TOTAL BEER REVENUE	5,136.25
TOTAL FOOD COST	362.51
TOTAL BEER COST	1,767.02
TOTAL PAYROLL	(5,495.36)
APROX TOTAL REVENUE	3,791.57

Tierra del Sol Golf Course

Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2017 - 12:00:00 am To: 10/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 GREEN FEE	381	8,763.00	0.00	8,763.00	100.00	16.15%
9 GREEN FEE	56	840.00	0.00	840.00	100.00	1.55%
9 JUNIOR FEE	1	6.00	0.00	6.00	100.00	0.01%
TWILIGHT GREEN FEE	75	1,200.00	0.00	1,200.00	100.00	2.21%
SUPER TWILIGHT GREEN FEE	315	3,307.50	0.00	3,307.50	100.00	6.10%
Raincheck GREEN FEE	15	0.00	0.00	0.00	0.00	0.00%
Vet 18 Green Fee	2	14.00	0.00	14.00	100.00	0.03%
Group Play Fee	24	384.00	0.00	384.00	100.00	0.71%
Promo Green Fee 9/18	103	0.00	0.00	0.00	0.00	0.00%
Summer 18 Sat Sun Hol B2	25	275.00	0.00	275.00	100.00	0.51%
Summer 18 After 2	13	26.00	0.00	26.00	100.00	0.05%
High School	102	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	226	0.00	0.00	0.00	0.00	0.00%
18 W/CART PUNCH	2	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	78	2,184.00	0.00	2,184.00	100.00	4.02%
VOLUNTEER RD.	10	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1428	16,999.50	0.00	16,999.50	100.00	31.33%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	513	5,689.17	0.00	5,689.17	100.00	10.48%
9 HOLE SHARED CART	66	487.74	0.00	487.74	100.00	0.90%
ANNUAL SHARED CART	9	0.00	0.00	0.00	0.00	0.00%
RIDER FEE 18/9 HOLES	13	65.00	0.00	65.00	100.00	0.12%
SUPER TWI SHARED CART	314	1,884.00	0.00	1,884.00	100.00	3.47%
Promo Shared Cart 9/18	99	0.00	0.00	0.00	0.00	0.00%
RAINCHECK SHARED CART	7	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	11	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1032	8,125.91	0.00	8,125.91	100.00	14.98%
Tax:		669.42				
Total:		8,795.33				
<u>Department: Driving Range</u>						
SMALL BUCKET	90	360.00	0.00	360.00	100.00	0.66%
LARGE BUCKET	107	749.00	0.00	749.00	100.00	1.38%
RANGE BUCKET MEMBERSHIP	2	0.00	0.00	0.00	0.00	0.00%
ANNUAL RANGE MAX 1 BKT	1	150.00	0.00	150.00	100.00	0.28%
HOT SACK WARMUP 20 BALLS	1	5.00	0.00	5.00	100.00	0.01%
15 BUCKETS PUNCH CARD	1	65.00	0.00	65.00	100.00	0.12%
Driving Range Totals:	202	1,329.00	0.00	1,329.00	100.00	2.45%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	1	20.00	0.00	20.00	100.00	0.04%
CLUB RENTAL 9 HOLES	5	56.00	0.00	56.00	100.00	0.10%
Club Rentals Totals:	6	76.00	0.00	76.00	100.00	0.14%
Tax:		6.28				
Total:		82.28				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	9	63.00	0.00	63.00	100.00	0.12%
9 HOLE PRIVATE CART FEE	2	14.00	0.00	14.00	100.00	0.03%
ANNUAL PRIVATE CART ROUND	201	0.00	0.00	0.00	0.00	0.00%
ANNUAL PRIVATE CART FEE	2	1,200.00	0.00	1,200.00	100.00	2.21%
MONTHLY PRIVATE CART FEE	32	2,240.00	0.00	2,240.00	100.00	4.13%
Private Carts Totals:	246	3,517.00	0.00	3,517.00	100.00	6.48%
<u>Department: Gift Certificate</u>						
Gift Certificate	11	1,225.00	0.00	1,225.00	100.00	2.26%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2017 - 12:00:00 am To: 10/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % of Business	
<u>Department: Gift Certificate</u>						
Gift Certificate (Liability)	-11	(1,225.00)	0.00	(1,225.00)	100.00	(2.26)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Deposits</u>						
Tournament Deposit	-1	(100.00)	0.00	(100.00)	100.00	(0.18)%
Deposits Totals:	-1	(100.00)	0.00	(100.00)	100.00	(0.18)%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	891	891.00	0.00	891.00	100.00	1.64%
IMPROVEMENT FUND	5	250.00	0.00	250.00	100.00	0.46%
IMPROVEMENT FUND	12	1,200.00	0.00	1,200.00	100.00	2.21%
Improvement Fund Totals:	908	2,341.00	0.00	2,341.00	100.00	4.31%
<u>Department: Gratuity</u>						
Gratuity	140	0.00	0.00	0.00	0.00	0.00%
Gratuity Totals:	140	0.00	0.00	0.00	0.00	0.00%
<u>Department: Memberships</u>						
ANNUAL SINGLE	3	3,150.00	0.00	3,150.00	100.00	5.81%
3 MONTH SINGLE	3	1,575.00	0.00	1,575.00	100.00	2.90%
3 MONTH COUPLE	12	9,900.00	0.00	9,900.00	100.00	18.24%
18 WITH CART PUNCH CARD	1	700.00	0.00	700.00	100.00	1.29%
Memberships Totals:	19	15,325.00	0.00	15,325.00	100.00	28.24%
<u>Department: Mexican Food</u>						
Chef Salad	1	5.54	0.00	5.54	100.00	0.01%
Mexican Food Totals:	1	5.54	0.00	5.54	100.00	0.01%
Tax:		0.46				
Total:		6.00				
<u>Department: Sandwiches</u>						
Cheeseburger Basket	1	6.00	0.00	6.00	100.00	0.01%
Ham and Cheese Sandwich	10	27.70	0.00	27.70	100.00	0.05%
Monterrey Chicken Basket	1	6.47	0.00	6.47	100.00	0.01%
BLT Basket	1	4.62	0.00	4.62	100.00	0.01%
Club Sandwich Basket	11	66.00	0.00	66.00	100.00	0.12%
Inmate Sandwiches	1596	1,197.00	0.00	1,197.00	100.00	2.21%
Sandwiches Totals:	1620	1,307.79	0.00	1,307.79	100.00	2.41%
Tax:		4.21				
Total:		1,312.00				
<u>Department: Breakfast</u>						
Breakfast Taco	1	1.39	0.00	1.39	100.00	0.00%
Breakfast Plate	2	12.00	0.00	12.00	100.00	0.02%
Taco .50	6	2.76	0.00	2.76	100.00	0.01%
Breakfast Totals:	9	16.15	0.00	16.15	100.00	0.03%
Tax:		1.35				
Total:		17.50				
<u>Department: Beverages</u>						
Bottled Water	59	82.01	0.00	82.01	100.00	0.15%
12 oz. Coffee	1	1.39	0.00	1.39	100.00	0.00%
Beverages Totals:	60	83.40	0.00	83.40	100.00	0.15%
Tax:		6.60				
Total:		90.00				
<u>Department: Banquets</u>						
Tournament Foods	78	273.00	0.00	273.00	100.00	0.50%
Banquets Totals:	78	273.00	0.00	273.00	100.00	0.50%

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2017 - 12:00:00 am To: 10/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit % % of Business	
<u>Department: Merchandise</u>						
BELTS, MENS	2	37.90	24.00	13.90	36.68	0.03%
CAPS, MENS	4	80.00	40.00	40.00	50.00	0.07%
CARRY ALLS	2	21.98	11.42	10.56	48.04	0.02%
GLOVES	11	179.89	101.85	78.04	43.38	0.14%
GOLF BALLS	72	664.35	503.61	160.74	24.20	0.30%
HATS, MENS - Alpha	1	28.00	14.00	14.00	50.00	0.03%
JACKETS, MENS	3	107.97	66.00	41.97	38.87	0.08%
MISCELLANEOUS	10	61.43	36.89	24.54	39.95	0.05%
PUNCH CARDS, 18 HOLES	1	0.00	0.00	0.00	0.00	0.00%
PUNCH CARDS, 18 W CART	19	0.00	0.00	0.00	0.00	0.00%
SHIRTS	2	20.00	20.00	0.00	0.00	0.00%
SHIRTS, MENS	6	306.91	153.49	153.42	49.99	0.28%
SHOES, MENS	1	109.99	60.00	49.99	45.45	0.09%
SOCKS	2	15.98	8.56	7.42	46.43	0.01%
SUNGLASSES	8	134.60	58.40	76.20	56.61	0.14%
TEES	19	17.48	9.50	7.98	45.65	0.01%
TOWELS	3	55.97	31.15	24.82	44.35	0.05%
UMBRELLAS	1	9.95	8.70	1.25	12.56	0.00%
VISORS, LADIES	2	31.94	21.91	10.03	31.40	0.02%
Merchandise Totals:	169	1,884.34	1,169.48	714.86	37.94	1.32%
Tax:		155.52				
Total:		2,039.86				
<u>Department: Expanded Inventory</u>						
Beer & Wine	819	2,021.15	732.40	1,288.75	63.76	2.38%
Expanded Inventory Totals:	819	2,021.15	732.40	1,288.75	63.76	2.38%
Tax:		166.85				
Total:		2,188.00				
<u>Department: Expanded Inventory</u>						
Beverages	984	1,363.39	384.26	979.13	71.82	1.80%
Expanded Inventory Totals:	984	1,363.39	384.26	979.13	71.82	1.80%
Tax:		113.11				
Total:		1,476.50				
<u>Department: Expanded Inventory</u>						
Breakfast	648	937.31	0.00	937.31	100.00	1.73%
Expanded Inventory Totals:	648	937.31	0.00	937.31	100.00	1.73%
Tax:		74.69				
Total:		1,012.00				
<u>Department: Expanded Inventory</u>						
Mexican Food	66	101.86	31.98	69.88	68.60	0.13%
Expanded Inventory Totals:	66	101.86	31.98	69.88	68.60	0.13%
Tax:		8.14				
Total:		110.00				
<u>Department: Expanded Inventory</u>						
Sandwiches	206	798.30	0.00	798.30	100.00	1.47%
Expanded Inventory Totals:	206	798.30	0.00	798.30	100.00	1.47%
Tax:		66.20				
Total:		864.50				
<u>Department: Expanded Inventory</u>						
Snacks	352	298.77	123.19	175.58	58.77	0.32%

Tierra del Sol Golf Course

Daily Sales Detail Report

Total Club Sales (1)

From: 10/01/2017 - 12:00:00 am To: 10/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Expanded Inventory</u>						
Expanded Inventory Totals:	352	298.77	123.19	175.58	58.77	0.32%
Tax:		25.98				
Total:		324.75				
Report Totals:		56,704.41	2,441.31	54,263.10	95.69	100.00%
Tax:		1,298.81				
Total:		58,003.22				
Cash	13,372.46	Amer Express		2,363.98		
Check	4,815.00	Discover		1,012.50		
Credit Book	403.96	Master Card		8,255.66		
Gift Certificate	(400.83)	Visa		28,180.49		
Credit Card	39,812.63					
Total:	58,003.22			39,812.63		

Status Report November Golf Course Operation

Golf Course

Completed French Drain Projects around tee boxes to eliminate standing water on cart paths.

Ordered new yardage marker banners for driving range, cups, and putting green flags

Continued weed eating around ponds to eliminate high grass

Continued use of granular chemicals for fire ant control

Continued repair of irrigation leaks. Case by case scenario pertaining to each head on what needs to be fixed.

Two mesquite trees were planted at the dog-leg on #10 as a preventative measure against golf balls hitting a house.

Verti-cut and top dressed greens, and lowered green mowing height this past month

Cutting of low hanging limbs from the trees to prevent golf cart roof damage.

Contacted public works to paint crosswalks on public streets when crossing from hole to hole.

Have begun researching rough mower types and specifications. Will be through Buy Board.

Clubhouse

Working on revision of portions of tournament agreement for 2018.

Upcoming tournaments – December 20th – La Raza Invitational

Holiday Hours of Operation – December 24th open half day; closed December 25th. All other days' regular hours.

2nd Annual TDS Advisory Board Winter Texan Tournament scheduled for February 26th