

**TAKE NOTICE THAT A REGULAR CALLED MEETING OF THE
GOLF COURSE ADVISORY BOARD
WILL BE HELD AT CITY HALL, COMMISSIONERS' ROOM,
118 S. CAGE BLVD., 2ND FLOOR, PHARR, TEXAS
COMMENCING AT 6:00 P.M. ON
TUESDAY, SEPTEMBER 12, 2017**

"The City of Pharr has called this meeting as allowed pursuant to Texas law, city charter, and Ordinance O-2015-28. The governing body may recess from day to day when it does not complete consideration of a particularly long subject as authorized by law. All persons desiring to address the governing body must register with the presiding clerk prior to the scheduled meeting"

1. **REGULAR SESSION:**

A. Call Meeting to Order

B. Roll Call

C. Public Comments (*Ordinance No. O-2015-28*) *A registered speaker may speak on several items or topics of public concern; however, a speaker may not exceed three (3) minutes as a whole when addressing the board. A registered speaker may not donate time to another speaker. No more than five (5) registered persons may speak at a scheduled meeting. A sign-in form must be filled out prior to the meeting to allow the registered speaker to address the governing body.*

D. Consider Approval of Minutes for August 8, 2017 - Regular Called Meeting

E. Introduction on New Golf Course Manager-Michael H. Fernuik

F. Consideration and Action, if Any, on Approving the Revenue and Expenditure report for the Month of July

G. Consideration and Action, if Any, on Approving Golf Course Manager Limited Golf Play Privileges

H. Status Report-Golf Course Operation

2. **CLOSED SESSION:**

In accordance with Chapter 551 of the Texas Gov't Code, the Pharr Parks and Recreation Golf Course Advisory Board hereby gives notice that it may meet in executive session to discuss the items listed on the public portion of the meeting agenda, in accordance with the following below:

Pursuant to Section 551.071, the City's appointed body may convene in a closed, non-public meeting with its attorney and discuss any matters related to **legal advice on pending or contemplated litigation, settlement offer, and/or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional**

Conduct of the State Bar of Texas clearly conflicts with this chapter. The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.072, the City's appointed body may convene in a closed, non-public meeting to discuss any matters related to **real property and deliberate the purchase, exchange, lease, or value of real property as such would be detrimental to negotiations between the City and a third party in an open meeting.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.074, the City's appointed body may convene in a closed, non-public meeting to discuss any matters related to **appointment, employment, evaluation, reassignment, duties and discipline or dismissal of a public officer or employee and to hear any complaints or charges against an officer or employee.** The City and its attorney may also discuss such issues with the appropriate staff including members so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.076, the City's appointed body may convene in a closed, non-public meeting to discuss any matters on the **deployment, or specific occasions for implementation, of security personnel or devices.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.084, the City's appointed body may convene in a closed, non-public meeting to discuss any matters involving an **investigation and may exclude a witness from hearing during the examination of another witness in the investigation.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

Pursuant to Section 551.087, the City's appointed body may convene in a closed, non-public meeting to discuss any matters regarding **economic development issues.** The City and its attorney may also discuss such issues with the appropriate staff so as to obtain necessary and relevant information so that such discussion is informative and developed.

I. **RECONVENE** into Regular Session, and consider action, if necessary on any item(s) discussed in executive session.

J. Adjournment

I, the undersigned authority, do hereby certify that the above notice of said Regular Meeting of the Golf Course Advisory Board of the City of Pharr was posted on the bulletin board at City Hall and on the City's web page at www.pharr-tx.gov. This Notice was posted on the 7th day of September, 2017, at 4:00 p.m. and; will remain posted continuously for at least 72 hours preceding the scheduled time of said meeting, in compliance with Chapter 551 of the Government Code, Vernon's Texas Codes, Annotated (Open Meetings Act).

WITNESS MY HAND AND SEAL, this 7th DAY OF SEPTEMBER 2017.



Hilda Pedraza
HILDA PEDRAZA, CITY CLERK

**ITEM D: CONSIDER APPROVAL OF MINUTES
JULY 11, 2017-REGULAR CALLED MEETING**

Artemio Palacios introduced the item. Jaime Villarreal made a motion to approve the minutes. Oscar Villagomez seconded and the motion carried unanimously.

ITEM E: CONSIDERATION AND ACTION, IF ANY, ON APPROVING THE REVENUE AND EXPENDITURE REPORT THROUGH THE MONTH OF JUNE

Artemio Palacios introduced the item. Staff member Laura Cantu began by going over her handout provided to the board on the Kitchen Revenues Less Expenditures report to the board. The board reviewed the worksheet and had no questions for Ms. Cantu. The current approximate revenue for the month of June is \$20,481.76 Parks and Recreation Assistant Director, Roel Garza went over the revenues and expenditures for the month of June. Revenues less expenditures through the month of June are at -\$32,347.08 and Progressive Revenues Less Expenditures for the 2016-2017 budget as of June are currently at -\$89,982.85. Board member Jaime Villarreal complimented staff; board member Artemio Palacios echoed. Additional board discussion was then held. Board member George Gonzalez made a motion to approve the report. Oscar Villagomez seconded and the motion carried unanimously.

ITEM F: STATUS REPORT-GOLF COURSE OPERATION

Artemio Palacios introduced the item. Parks and Recreation Assistant Director, Roel Garza gave the board an overview on the status of the golf course and its three areas. He began by informing the board that the "two for one special" is running smoothly as well as the up-coming tournaments. Golf Course Superintendent, Arturo Lopez informed the board that he will be aerifying the greens throughout September and October. Board member George Gonzalez asked how the golf carts were holding up. Mr. Garza informed him that they are in decent condition and the department is currently in the process of obtaining requests for proposals for the golf carts, and by November the department will have new golf carts. He added that the construction for the new retaining wall on hole #16 would also begin promptly. Commissioners Ricardo Medina and Ramiro Caballero briefed the board on all that was approved at the budget retreat and thanked them for their service as members.

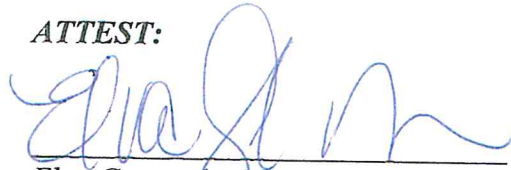
ITEM G: ADJOURNMENT

There being no other business, Jaime Villarreal moved to adjourn. It was seconded by Oscar Villagomez, and the motion carried unanimously.

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF PHARR**

ON THE 8th OF AUGUST, 2017, the Golf Club Advisory Board of the City of Pharr, Texas, convened in a Regular Called Meeting at City Hall, 2nd Floor, 118 S. Cage, the meeting being open to the public notice of the said meeting, giving the date, place and subject hereof, having been posted in accordance with chapter 551, Texas Government Code (Open Meeting Act) and there being a present quorum, I Elva Guajardo Edmundson, Parks and Recreation Administrative Assistant, of the City of Pharr, Texas, certify that this is true and correct copy of the minutes.

ATTEST:


Elva Guajardo Edmundson

APPROVED DATE: 9-7-17

Revenue And Expenditure History Summary

FY 2015-2016	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$55,679.31	\$67,550.70	-\$11,871.39	-\$11,871.39
November	\$93,839.37	\$123,713.60	-\$29,874.23	-\$41,745.62
December	\$68,544.90	\$99,984.26	-\$31,439.36	-\$73,184.98
January	\$84,271.96	\$70,863.32	\$13,408.64	-\$59,776.34
February	\$102,791.13	\$97,829.47	\$4,961.66	-\$54,814.68
March	\$99,762.89	\$89,346.12	\$10,416.77	-\$44,397.91
April	\$72,290.94	\$111,061.81	-\$38,770.87	-\$83,168.78
May	\$50,673.10	\$97,708.37	-\$47,035.27	-\$130,204.05
June	\$48,308.49	\$87,220.55	-\$38,912.06	-\$169,116.11
July	\$48,439.07	\$77,000.00	-\$28,560.93	-\$197,677.04
August	\$37,767.85	\$132,379.56	-\$94,611.71	-\$292,288.75
September	\$52,656.32	\$143,696.72	-\$91,040.40	-\$383,329.15
Totals	\$815,025.33	\$1,198,354.48	-\$383,329.15	

FY 2016-2017	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$66,425.94	\$58,194.05	\$8,231.89	\$8,231.89
November	\$91,791.94	\$103,717.88	-\$11,925.94	-\$3,694.05
December	\$80,520.08	\$90,980.80	-\$10,460.72	-\$14,154.77
January	\$94,048.88	\$88,093.14	\$5,955.74	-\$8,199.03
February	\$101,853.23	\$91,758.31	\$10,094.92	\$1,895.89
March	\$101,201.24	\$117,506.17	-\$16,304.93	-\$14,409.04
April	\$91,356.07	\$96,989.82	-\$5,633.75	-\$20,042.79
May	\$55,799.31	\$93,392.29	-\$37,592.98	-\$57,635.77
June	\$60,415.40	\$92,762.48	-\$32,347.08	-\$89,982.85
July	\$53,147.56	\$73,453.76	-\$20,306.20	-\$110,289.05
August				
September				
Totals	\$796,559.65	\$906,848.70	-\$110,289.05	

City of Pharr
Tierra Del Sol Golf Club
Revenue And Expenditure History Summary

FY 2013-2014	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$92,590.10	\$78,456.14	\$14,133.96	\$14,133.96
November	\$104,030.10	\$114,623.96	-\$10,593.86	\$3,540.10
December	\$65,533.77	\$94,596.83	-\$29,063.06	-\$25,522.96
January	\$105,835.57	\$92,213.62	\$13,621.95	-\$11,901.01
February	\$82,180.39	\$101,381.99	-\$19,201.60	-\$31,102.61
March	\$75,503.29	\$83,983.73	-\$8,480.44	-\$39,583.05
April	\$62,943.66	\$89,444.74	-\$26,501.08	-\$66,084.13
May	\$46,379.93	\$109,379.04	-\$62,999.11	-\$129,083.24
June	\$43,382.59	\$109,968.64	-\$66,586.05	-\$195,669.29
July	\$41,543.22	\$125,923.40	-\$84,380.18	-\$280,049.47
August	\$41,691.73	\$102,438.88	-\$60,747.15	-\$340,796.62
September	\$37,383.26	\$291,929.13	-\$254,545.87	-\$595,342.49
Totals	\$798,997.61	\$1,394,340.10	-\$595,342.49	

FY 2014-2015	Revenue	Expenditures	Revenues Less Expenditures Monthly	Progressive Revenues Less Expenditures
October	\$71,723.35	\$97,862.06	-\$26,138.71	-\$26,138.71
November	\$94,505.06	\$113,517.05	-\$19,011.99	-\$45,150.70
December	\$85,904.44	\$136,834.14	-\$50,929.70	-\$96,080.40
January	\$81,163.10	\$98,118.16	-\$16,955.06	-\$113,035.46
February	\$90,913.27	\$94,757.85	-\$3,844.58	-\$116,880.04
March	\$89,320.79	\$106,801.01	-\$17,480.22	-\$134,360.26
April	\$55,948.59	\$95,836.15	-\$39,887.56	-\$174,247.82
May	\$45,572.32	\$125,176.22	-\$79,603.90	-\$253,851.72
June	\$42,750.19	\$106,276.28	-\$63,526.09	-\$317,377.81
July	\$49,093.94	\$89,703.28	-\$40,609.34	-\$357,987.15
August	\$44,197.40	\$118,746.69	-\$74,549.29	-\$432,536.44
September	\$41,707.41	\$246,962.02	-\$205,254.61	-\$637,791.05
Totals	\$792,799.86	\$1,430,590.91	-\$637,791.05	

C I T Y O F P H A R R
REVENUE REPORT FOR PERIOD ENDING:
JULY 31ST, 2017

1

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 83.33

ACCOUNT NO#	TITLE	CURRENT MONTH REVENUES	YEAR TO DATE REVENUES	AMOUNT BUDGETED	BUDGET BALANCE	PERCENT USED
41-	GENERAL TAX REVENUE					
45-	LICENSES AND PERMITS					
46-	CHARGES FOR CURRENT SE					
1-4661	MEMBERSHIP FEES	0.00	118,350.00	131,300.00	12,950.00	90.14
1-4662	GOLF COURSE - GREEN FEES	17,430.50	276,095.27	330,000.00	53,904.73	83.67
1-4663	INTEREST EARNED	310.27	2,276.94	1,000.00	(1,276.94)	227.69
1-4664	MISCELLANEOUS INCOME	65.07	358.92	0.00	(358.92)	0.00
1-4667	RENTAL INCOME	150.00	3,113.33	11,000.00	7,886.67	28.30
1-4668	CART REVENUES	15,179.36	179,789.63	179,000.00	(789.63)	100.44
1-4669	FOOD & BEVERAGE	6,703.89	85,443.32	91,000.00	5,556.68	93.89
1-4671	DRIVING RANGE	1,860.00	21,627.00	30,000.00	8,373.00	72.09
1-4672	PRO SHOP SALES	5,283.41	42,734.22	45,000.00	2,265.78	94.96
1-4673	IMPROVEMENTS FEES	1,541.00	22,162.00	0.00	(22,162.00)	0.00
1-4674	BEER SALES	4,624.06	44,609.02	43,000.00	(1,609.02)	103.74
1-4676	GAIN/LOSS - SALE OF CAP ASSET	0.00	0.00	120,000.00	120,000.00	0.00
	TOTAL 46-CHARGES FOR CURRENT SE	53,147.56	796,559.65	981,300.00	184,740.35	81.17
48-	INTERFUND TRANSFERS					
1-4880	FINANCING/DEBT FUNDS	0.00	120,000.00	0.00	(120,000.00)	0.00
1-4883-01	TRANSFER IN - GENERAL FUND	33,116.67	161,166.70	397,400.00	236,233.30	40.56
	TOTAL 48-INTERFUND TRANSFERS	33,116.67	281,166.70	397,400.00	116,233.30	70.75
**	TOTAL FUND REVENUES **	86,264.23	1,077,726.35	1,378,700.00	300,973.65	78.17

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
JULY 31ST, 2017

1

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 83.33

ACCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
ADMINISTRATION							
=====							
GENERAL							

11-PERSONNEL SERVICES							
51000-1100	SALARIES	31,474.69	370,540.91	0.00	536,800.00	166,259.09	69.03
51000-1104	OVERTIME/WORK STUDY	507.82	7,951.54	0.00	9,000.00	1,048.46	88.35
51000-1105	F I C A	2,387.77	28,374.15	0.00	41,500.00	13,125.85	68.37
51000-1106	HOSPITAL INSURANCE	61.63	20,408.53	0.00	120,200.00	99,791.47	16.98
51000-1106-1	INSURANCE - UNITED HEALTH	3,304.69	41,205.88	0.00	0.00 (	41,205.88)	0.00
51000-1107	ANNUAL WORK COMP INSURANCE	0.00	15,101.49	0.00	18,400.00	3,298.51	82.07
51000-1108	TEC TAXES	45.07	669.57	0.00	4,300.00	3,630.43	15.57
51000-1110	UNIFORMS	233.86	2,981.11	0.00	0.00 (	2,981.11)	0.00
51000-1113	EMP. MEDICAL EXAM	0.00	345.00	0.00	0.00 (	345.00)	0.00
51000-1115	EMPLOYEES RETIREMENT	2,358.32	30,463.96	0.00	37,800.00	7,336.04	80.59
51000-1122	EAP-ASSISTANCE PROGRAM	18.62	206.39	0.00	0.00 (	206.39)	0.00
51000-1123	HEALTHIEST YOU	84.00	684.00	0.00	0.00 (	684.00)	0.00
TOTAL 11-PERSONNEL SERVICES		40,476.47	518,932.53	0.00	768,000.00	249,067.47	67.57
22-SUPPLIES							
51000-2201	OFFICE SUPPLIES	0.00	1,214.51	0.00	3,000.00	1,785.49	40.48
51000-2203	SMALL TOOLS	0.00	882.79	0.00	1,000.00	117.21	88.28
51000-2206	JANITORIAL SUPPLIES	1,251.20	15,595.41	0.00	17,000.00	1,404.59	91.74
51000-2207	CHEMICALS	1,821.31	18,423.51	0.00	21,000.00	2,576.49	87.73
51000-2208	OTHER OPERATING SUPPLIES	5,666.68	45,149.02	0.00	47,000.00	1,850.98	96.06
51000-2217	BEER FOR RE-SALE	1,954.35	16,378.05	0.00	22,000.00	5,621.95	74.45
51000-2218	SNACK BAR SUPPLIES	2,291.83	45,347.31	0.00	50,000.00	4,652.69	90.69
51000-2219	PRO SHOP RE-SALE ITEMS	1,090.80	27,966.78	0.00	27,000.00 (	966.78)	103.58
51000-2220	NON-CAPITAL EQUIP & SUPPLIES	0.00	145.00	0.00	0.00 (	145.00)	0.00
TOTAL 22-SUPPLIES		14,076.17	171,102.38	0.00	188,000.00	16,897.62	91.01
33-MAINTENANCE							
51000-3301	BUILDING MAINTENANCE	2,814.40	23,836.65	0.00	30,000.00	6,163.35	79.46
51000-3302	EQUIPMENT MAINTENANCE	0.00	14,026.94	0.00	18,000.00	3,973.06	77.93
51000-3305	IRRIGATION REPAIRS	0.00	3,094.79	0.00	5,000.00	1,905.21	61.90
TOTAL 33-MAINTENANCE		2,814.40	40,958.38	0.00	53,000.00	12,041.62	77.28

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
JULY 31ST, 2017

2

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 83.33

ACCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
44-RENTAL							
51000-4401	OFFICE EQUIPMENT RENTALS	406.04	2,452.61	0.00	2,500.00	47.39	98.10
51000-4402	OTHER EQUIPMENT RENTALS	0.00	31,631.66	0.00	78,500.00	46,868.34	40.30
TOTAL 44-RENTAL		406.04	34,084.27	0.00	81,000.00	46,915.73	42.08
55-OTHER SERVICES							
51000-5501	COMMUNICATIONS	0.00	1,606.96	0.00	2,000.00	393.04	80.35
51000-5502	ADVERTISING	0.00	5,006.11	0.00	6,000.00	993.89	83.44
51000-5505	DUES & PUBLICATIONS	0.00	1,505.88	0.00	2,000.00	494.12	75.29
51000-5507	UTILITIES	402.10	5,897.66	0.00	10,000.00	4,102.34	58.98
51000-5507-1	ELECTRICITY	3,030.28	26,993.06	0.00	25,000.00	(1,993.06)	107.97
51000-5528	AUDIT & PROF. SERVICES	0.00	5,000.00	0.00	5,000.00	0.00	100.00
51000-5532	INSURANCE	0.00	8,436.34	0.00	9,000.00	563.66	93.74
51000-5535	BANK SERVICE CHARGES	1,143.63	18,040.52	0.00	20,000.00	1,959.48	90.20
51000-5537	CASH SHORT/OVER	0.00	(291.95)	0.00	0.00	291.95	0.00
TOTAL 55-OTHER SERVICES		4,576.01	72,194.58	0.00	79,000.00	6,805.42	91.39
66-VEHICLE MAINTENANCE							
51000-6601	GAS & OIL	1,115.63	8,459.05	0.00	15,000.00	6,540.95	56.39
51000-6603	CITY GARAGE REPAIRS	64.70	365.12	0.00	1,000.00	634.88	36.51
51000-6604	OUTSIDE REPAIRS	0.00	0.00	0.00	100.00	100.00	0.00
51000-6605	OUTSIDE REPAIRS - CITY GARAGE	0.00	177.14	0.00	100.00	(77.14)	177.14
51000-6606	CITY GARAGE OVERHEAD COSTS	6.57	(48.83)	0.00	100.00	148.83	48.83-
TOTAL 66-VEHICLE MAINTENANCE		1,186.90	8,952.48	0.00	16,300.00	7,347.52	54.92
77-DEBT SERVICE							
51000-7701	LEASE PURCHASE - PRINCIPAL	9,280.06	52,571.04	0.00	65,500.00	12,928.96	80.26
51000-7703	LEASE PURCHASE - INTEREST	637.71	6,598.12	0.00	2,600.00	(3,998.12)	253.77
TOTAL 77-DEBT SERVICE		9,917.77	59,169.16	0.00	68,100.00	8,930.84	86.89
88-CAPITAL EXPENDITURES							
51000-8805	SITE IMPROVEMENTS	0.00	0.00	0.00	120,000.00	120,000.00	0.00
TOTAL 88-CAPITAL EXPENDITURES		0.00	0.00	0.00	120,000.00	120,000.00	0.00

C I T Y O F P H A R R
EXPENSE REPORT FOR PERIOD ENDING:
JULY 31ST, 2017

3

FUND: 75 -PHARR GOLF COURSE FUND

% OF YEAR COMPLETED: 83.33

ACCOUNT NO#	TITLE	CURRENT MONTH EXPENSES	YEAR TO DATE EXPENSES	YEAR TO DATE ENCUMBRANCES	AMOUNT BUDGET	BUDGET BALANCE	PERCENT USED
99-NON-DEPARTMENTAL							
51000-9974	EMPLOYEE HEALTH BENEFIT -TRUST	0.00	0.00	0.00	5,300.00	5,300.00	0.00
TOTAL 99-NON-DEPARTMENTAL		0.00	0.00	0.00	5,300.00	5,300.00	0.00
TOTAL GENERAL		73,453.76	905,393.78	0.00	1,378,700.00	473,306.22	65.67
TOTAL ADMINISTRATION		73,453.76	905,393.78	0.00	1,378,700.00	473,306.22	65.67
** TOTAL FUND EXPENSES **		73,453.76	905,393.78	0.00	1,378,700.00	473,306.22	65.67



CITY OF PHARR
TIERRA DEL SOL GOLF COURSE
KITCHEN REVENUE LESS EXPENDITURES REPORT
OCTOBER 2016-JUN 2017



BEER REVENUE/COST			
MONTH	REVENUE	COST	PROFIT
OCT'2016	2,917.00	897.02	2,019.98
NOV'2016	3,145.66	982.48	2,163.18
DEC'2016	4,630.61	1,464.17	3,166.44
JAN'2017	5,535.67	2,531.90	3,003.77
FEB'2017	6,455.49	2,338.79	4,116.70
MAR'2017	5,885.32	1,532.07	4,353.25
APR'2017	3,277.47	1,850.95	1,426.52
MAY'2017	4,358.89	1,193.38	3,165.51
JUN'2017	3,778.21	1,632.94	2,145.27
JULY'2017	4,624.06	1,954.35	2,669.71
TOTAL	44,608.38	16,378.05	28,230.33

↑ 22.38%
 ↓ 19.68%
 ↑ 24.44%

FOOD REVENUE/COST				
MONTH	REVENUE	COST	PROFIT	
OCT'2016	5,054.00	1,141.40	3,912.60	
NOV'2016	6,115.55	4,918.51	1,197.04	
DEC'2016	8,468.89	4,316.49	4,152.40	
JAN'2017	9,058.93	6,447.82	2,611.11	
FEB'2017	11,865.83	3,942.64	7,923.19	
MAR'2017	11,001.35	6,903.54	4,097.81	
APR'2017	10,396.56	4,222.23	6,174.33	
MAY'2017	7,936.59	6,049.86	1,886.73	
JUN'2017	8,840.84	5,112.99	3,727.85	
JULY'2017	6,703.89	2,291.83	4,412.06	
TOTAL	85,442.43	45,347.31	40,095.12	

↓ -31.87%
 ↑ -55.17%
 ↑ 18.35%

PAYROLL				
MONTH	COOK1	COOK2	COOK3	TOTAL
OCT'2016	1,886.88	1,860.00		3,746.88
NOV'2016	1,886.88	1,860.00		3,746.88
DEC'2016	1,886.88	1,860.00		3,746.88
JAN'2017	1,886.88	1,860.00		3,746.88
FEB'2017	1,886.88	1,860.00		3,746.88
MAR'2017	1,886.88	1,860.00	1,760.00	5,506.88
APR'2017	1,886.88	1,860.00	1,760.00	5,506.88
MAY'2017	1,886.88	1,860.00	1,760.00	5,506.88
JUN'2017	1,886.88	1,860.00	1,760.00	5,506.88
JULY'2017	1,886.88	1,860.00	1,760.00	5,506.88
TOTAL	18,868.80	18,600.00	8,800.00	46,268.80

RESULTS	
TOTAL FOOD REVENUE	85,442.43
TOTAL BEER REVENUE	44,608.38
TOTAL FOOD COST	(45,347.31)
TOTAL BEER COST	(16,378.05)
TOTAL PAYROLL	(46,268.80)
APPROX TOTAL REVENUE	22,056.65

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2017 - 12:00:00 am To: 07/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Green Fee</u>						
18 GREEN FEE	28	644.00	0.00	644.00	100.00	1.33%
18 junior FEE	5	45.00	0.00	45.00	100.00	0.09%
9 GREEN FEE	22	330.00	0.00	330.00	100.00	0.68%
9 JUNIOR FEE	5	30.00	0.00	30.00	100.00	0.06%
Raincheck GREEN FEE	8	0.00	0.00	0.00	0.00	0.00%
Summer 18 Mon Fri B2	130	1,430.00	0.00	1,430.00	100.00	2.95%
Vet 18 Green Fee	128	896.00	0.00	896.00	100.00	1.85%
Group Play Fee	23	276.00	0.00	276.00	100.00	0.57%
Promo Green Fee 9/18	46	0.00	0.00	0.00	0.00	0.00%
Summer 18 Sat Sun Hol B2	240	3,840.00	0.00	3,840.00	100.00	7.91%
Summer 18 After 2	398	2,786.00	0.00	2,786.00	100.00	5.74%
2017 Summer 2 for 1 G F	575	3,162.50	0.00	3,162.50	100.00	6.51%
PGA COMP RD.	1	0.00	0.00	0.00	0.00	0.00%
ANNUAL RD.	34	0.00	0.00	0.00	0.00	0.00%
TOURNAMENT GREEN FEE	216	3,361.00	0.00	3,361.00	100.00	6.92%
SUNDOWNER GREEN FEE-NM	126	630.00	0.00	630.00	100.00	1.30%
VOLUNTEER RD.	3	0.00	0.00	0.00	0.00	0.00%
Green Fee Totals:	1988	17,430.50	0.00	17,430.50	100.00	35.91%
<u>Department: Cart Fee</u>						
18 Hole Shared Cart	965	10,701.85	0.00	10,701.85	100.00	22.05%
9 HOLE SHARED CART	41	302.99	0.00	302.99	100.00	0.62%
PGA SHARED COMP CART	1	0.00	0.00	0.00	0.00	0.00%
Spectator Cart Fee	30	554.40	0.00	554.40	100.00	1.14%
ANNUAL SHARED CART	1	0.00	0.00	0.00	0.00	0.00%
RIDER FEE 18/9 HOLES	22	110.00	0.00	110.00	100.00	0.23%
SUNDOWNER SHARED CART	126	582.12	0.00	582.12	100.00	1.20%
Promo Shared Cart 9/18	34	0.00	0.00	0.00	0.00	0.00%
2017 Summer 2 for 1 C F	575	2,921.00	0.00	2,921.00	100.00	6.02%
RAINCHECK SHARED CART	8	0.00	0.00	0.00	0.00	0.00%
VOLUNTEER SHARED CART	4	0.00	0.00	0.00	0.00	0.00%
Cart Fee Totals:	1807	15,172.36	0.00	15,172.36	100.00	31.25%
Tax:		1,247.12				
Total:		16,419.48				
<u>Department: Driving Range</u>						
SMALL BUCKET	124	496.00	0.00	496.00	100.00	1.02%
LARGE BUCKET	180	1,260.00	0.00	1,260.00	100.00	2.60%
RANGE BUCKET MEMBERSHIP	1	0.00	0.00	0.00	0.00	0.00%
HOT SACK WARMUP 20 BALLS	2	4.00	0.00	4.00	100.00	0.01%
10 LGE BUCKET PUNCH CARD	2	100.00	0.00	100.00	100.00	0.21%
Driving Range Totals:	309	1,860.00	0.00	1,860.00	100.00	3.83%
<u>Department: Club Rentals</u>						
CLUB RENTAL 18 HOLES	5	100.00	0.00	100.00	100.00	0.21%
CLUB RENTAL 9 HOLES	5	50.00	0.00	50.00	100.00	0.10%
Club Rentals Totals:	10	150.00	0.00	150.00	100.00	0.31%
Tax:		12.40				
Total:		162.40				
<u>Department: Private Carts</u>						
18 HOLE PRIVATE CART FEE	1	7.00	0.00	7.00	100.00	0.01%
ANNUAL PRIVATE CART ROUND	22	0.00	0.00	0.00	0.00	0.00%
Private Carts Totals:	23	7.00	0.00	7.00	100.00	0.01%
<u>Department: Gift Certificate</u>						
Gift Certificate	18	2,025.00	0.00	2,025.00	100.00	4.17%

Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2017 - 12:00:00 am To: 07/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
<u>Department: Gift Certificate</u>						
Gift Certificate (Liability)	-18	(2,025.00)	0.00	(2,025.00)	100.00	(4.17)%
Gift Certificate Totals:	0	0.00	0.00	0.00	0.00	0.00%
<u>Department: Deposits</u>						
Tournament Deposit	1	100.00	0.00	100.00	100.00	0.21%
Deposits Totals:	1	100.00	0.00	100.00	100.00	0.21%
<u>Department: Surcharges</u>						
Food Surcharge	1	150.00	0.00	150.00	100.00	0.31%
Surcharges Totals:	1	150.00	0.00	150.00	100.00	0.31%
<u>Department: Improvement Fund</u>						
IMPROVEMENT FUND	1541	1,541.00	0.00	1,541.00	100.00	3.17%
Improvement Fund Totals:	1541	1,541.00	0.00	1,541.00	100.00	3.17%
<u>Department: Tournament Outtings</u>						
Sundowner Nm	126	1,008.00	0.00	1,008.00	100.00	2.08%
Tournament Outtings Totals:	126	1,008.00	0.00	1,008.00	100.00	2.08%
<u>Department: Snacks</u>						
Candy	1	0.92	0.00	0.92	100.00	0.00%
.50 peanuts	1	0.46	0.00	0.46	100.00	0.00%
Snacks Totals:	2	1.38	0.00	1.38	100.00	0.00%
Tax:		0.12				
Total:		1.50				
<u>Department: Sandwiches</u>						
Cheeseburger Basket	12	72.00	0.00	72.00	100.00	0.15%
Ham and Cheese Sandwich	18	49.86	0.00	49.86	100.00	0.10%
Club Sandwich	5	23.10	0.00	23.10	100.00	0.05%
Add Bacon/Ham	2	1.84	0.00	1.84	100.00	0.00%
Sundowner Plate	125	577.50	0.00	577.50	100.00	1.19%
Club Sandwich Basket	12	72.00	0.00	72.00	100.00	0.15%
Inmate Sandwiches	220	165.00	0.00	165.00	100.00	0.34%
Sandwiches Totals:	394	961.30	0.00	961.30	100.00	1.98%
Tax:		65.70				
Total:		1,027.00				
<u>Department: Breakfast</u>						
Breakfast Taco	5	6.95	0.00	6.95	100.00	0.01%
Taco .50	18	8.28	0.00	8.28	100.00	0.02%
Breakfast Totals:	23	15.23	0.00	15.23	100.00	0.03%
Tax:		1.27				
Total:		16.50				
<u>Department: Beverages</u>						
Gatorade	6	11.10	0.00	11.10	100.00	0.02%
Bottled Water	118	166.09	0.00	166.09	100.00	0.34%
Mineral Water	10	13.90	0.00	13.90	100.00	0.03%
Beverages Totals:	134	191.09	0.00	191.09	100.00	0.39%
Tax:		15.16				
Total:		206.25				
<u>Department: Beer & Wine</u>						
Beer	1	2.31	0.00	2.31	100.00	0.00%
Beer & Wine Totals:	1	2.31	0.00	2.31	100.00	0.00%
Tax:		0.19				
Total:		2.50				

From: 07/01/2017 - 12:00:00 am To: 07/31/2017 - 11:59:59 pm

Department: Expanded Inventory

Tierra del Sol Golf Course
Daily Sales Detail Report

Total Club Sales (1)

From: 07/01/2017 - 12:00:00 am To: 07/31/2017 - 11:59:59 pm

Category:	Quantity	Gross Rev.	Total Cost	Net Rev.	Profit %	% of Business
Department: Expanded Inventory						
Snacks	421	380.88	84.70	296.18	77.76	0.61%
Expanded Inventory Totals:	421	380.88	84.70	296.18	77.76	0.61%
Tax:		33.12				
Total:		414.00				
Report Totals:		53,880.22	5,335.63	48,544.59	90.10	100.00%
Tax:		2,574.22				
Total:		56,454.44				

Cash	23,295.54	Amer Express	1,051.51
Check	5,926.00	Discover	1,122.53
Credit Book	677.22	Master Card	6,561.42
Gift Certificate	811.19	Visa	17,002.03
Member Charge	7.00		
Credit Card	25,737.49		
Total:	56,454.44		25,737.49

Barcode Listing

Tierra del Sol Golf Course

Barcode	Ticket Key	Merchandise Type	Description	Qty	Unit Retail	Unit Cost
000000440001	B1109701	TOWELS	Cart Towel Wht/Blk/Gr/Red	1	25.00	10.00
000001040001	WOOD DOLLS	MISCELLANEOUS	CARVED WOOD DOLLS	1	50.00	50.00
000007050001	PRIDE	MISCELLANEOUS	KEY CHAIN	51	4.00	4.00
000007100001	PHARR	MISCELLANEOUS	BOTTLE OPENER	26	5.00	5.00
000007120006	T SHIRTS/ADJ	SHIRTS	T SHIRT PHARR	41	10.00	10.00
000007280006	BASEBALL/ADJ	SHIRTS	BASEBALL SHIRT PHARR	41	12.00	12.00
000007790001	LDURAFEEL/WH/SI	GLOVES	ladies glove	7	11.00	5.46
000007880003	571440/GY/LG	SHIRTS, MENS	GREY PUMA SHIRT	1	70.00	35.00
000007880004	571440/GY/XL	SHIRTS, MENS	GREY PUMA SHIRT	1	70.00	35.00
000007920001	LUXE/WH/SM	GLOVES	ladies gloves	2	9.99	3.78
000007960002	570462/AL/MD	SHIRTS, MENS	PIMA MEN'S SHIRTS	2	55.00	27.50
000007960003	570462/AL/LG	SHIRTS, MENS	PIMA MEN'S SHIRTS	5	55.00	27.50
000007960004	570462/AL/XL	SHIRTS, MENS	PIMA MEN'S SHIRTS	3	55.00	27.50
000007970001	053183	CAPS, MENS	052961/ PUMA CAPS	4	24.00	12.00
000008080008	57056103/AL/MIS	SKIRTS, LADIES	PUMA GOLF SKORTS	3	55.00	27.50
000008200001	755948	MISCELLANEOUS	INSECT REPELLENT	48	6.99	4.58
000008350001	40254	GOLF CLUBS, LADIES	Ladies Silver Ray set	1	299.00	145.00
000008750003	571167/BL/LG	SHIRTS, MENS	PUMA ROYAL POLO	1	65.00	32.50
000008750004	571167/BL/XL	SHIRTS, MENS	PUMA ROYAL POLO	1	65.00	32.50
000008870001	A75630/SM	SPIKES	Stinger Champ Q-Lock Spikes	1	11.99	6.80
000009070002	882090/BK/MD	SHIRTS, MENS	Nike Boys Victory Polo	2	30.00	15.00
000009070003	882090/BK/LG	SHIRTS, MENS	Nike Boys Victory Polo	3	30.00	15.00
000009070004	882090/BK/XL	SHIRTS, MENS	Nike Boys Victory Polo	2	30.00	15.00
000009090001	G18484/BR	BAGS	Brown Italian Leather Ditty Ba	1	19.95	14.95
000009110001	P4330/SM	JEWELRY	Bedazzled Pink Crystal Pin	1	21.59	17.99
000009120001	P1640/SM	JEWELRY	Broke 80 Pin	2	9.99	5.95
000009140001	E559/SM	JEWELRY	Faceted Golf Ball Earring	1	23.95	19.95
000009150001	E3367G/SM	JEWELRY	Rhodium Plated Earrings	1	15.95	12.95
000009170001	E3366S/SM	JEWELRY	Silver Golf Ball/ Tee Earrings	1	15.95	12.95
000009180001	B5014S/SM	JEWELRY	Cross Clubs/ Golf Ball Bracele	1	31.95	24.95
000009190001	TWL5105	TOWELS	Navika Towel	6	33.99	27.95
000009290001	TS5111/BK/XS	SHIRTS, LADIES - Alpha	Kiss My Putt Shirt	1	47.99	39.95
000009310001	TS5107-L/BK/XS	SHIRTS, LADIES - Alpha	Golf Ball on Tee Crystal	1	47.99	39.95
000009320001	TS5106-L/BK/XS	SHIRTS, LADIES - Alpha	Live Love Golf Crystal Shirt	1	47.99	39.95
000009350001	TS5105-L/BK/XS	SHIRTS, LADIES - Alpha	Birdie Crystal Shirt	1	47.99	39.95
000009380001	DG36298/LI	BAGS	DG LITE II	2	179.00	112.00
000009430001	DG36232/OR	BAGS	LITE RIDER II Cart Bag	1	198.00	124.00
000009450001	BB36105/BK	BAGS	CHILLER CART BAG	1	219.00	136.00
000009480001	DVEDGE1625	TOWELS	Classic Edge Towel	48	19.95	14.01
000009530001	DVCOOL1236	TOWELS	Artic Cooling Towel	22	19.99	13.39
000009550001	6582/WH/SM	GLOVES	Titleist Perma Soft	7	18.95	9.75
000009580001	NBG/7/A	SHOES, MENS	New Balance Shoes	10	84.99	44.00
000009610001	2017-402/02/SM	SHIRTS, MENS	Mens Vantage Shirt	16	39.95	17.05
000009620001	2017-42/02/XS	SHIRTS, LADIES - Alpha	Womens Vantage Shirt	33	39.95	17.05
000009650001	FT 2.75/SM	TEES	2 3/4 Fly Tee	31	7.49	3.90
000009760001	SSLB/SM	SUNBLOCK, REPELLENT - Alpl	Lip Balm	11	4.99	2.49
000009770001	SSCS/SM	SUNBLOCK, REPELLENT - Alpl	Continuous Spray 5oz	2	15.99	7.99
000009780001	SS34/SM	SUNBLOCK, REPELLENT - Alpl	Sunscreen Lotion 3.4oz	8	13.59	6.79
000009810001	SS14/SM	SUNBLOCK, REPELLENT - Alpl	Sunscreen Lotion 1.4oz	5	7.59	3.79
000009820001	SPF30FP/SM	SUNBLOCK, REPELLENT - Alpl	Sunscreen Foil Pack	41	1.49	0.70
000009850001	44412/AS	BAGS	MLB Golf Bag	1	219.00	140.00
000009920001	168	CAPS, MENS	Taslon Performance Cap	3	17.99	9.00
000009940001	163	CAPS, MENS	Twill Back Panel Cap	7	17.99	9.00
000009950001	155	CAPS, MENS	Cotton Twill Half Rolle Cap	8	15.99	8.00
000010020001	22291/AS	BAGS	HTZ CRT BAG ARMED FORCE:	3	169.00	110.00
000010100001	77062	MISCELLANEOUS	5pc Golf BBQ set	1	27.95	13.50
000010110001	81226	MISCELLANEOUS	HD DVT Tool & Hat Clip	6	19.95	10.00
000010180001	84771	GOLF CLUBS, PUTTERS	B400 PTR 35	1	59.95	29.00
000010200001	84763	GOLF CLUBS, PUTTERS	GYRO SM PTR 34	1	79.95	36.00
000010210001	84747	GOLF CLUBS, PUTTERS	SR600 PTR 35	1	52.95	25.00
000010250001	4104/02/SM	GLOVES	TI FUSION LADIES	14	14.99	6.72
000010320001	84780	GOLF CLUBS, WEDGES	56dg M1 Wedge	1	59.95	26.00
000010370001	P5-1	MISCELLANEOUS	Versotee	11	14.95	9.80
000010450001	DHC/AS	HEADCOVERS	Driver Headcover	3	24.99	17.18
000010490001	1632MF-W	TOWELS	Tierra Del Sol Towel	28	17.99	8.88

Barcode Listing

Tierra del Sol Golf Course

Barcode	Ticket Key	Merchandise Type	Description	Qty	Unit Retail	Unit Cost
000010590001	2217A	MISCELLANEOUS	Tierra Del Sol Ball Marker	1	2.49	1.25
000010630001	27300	MISCELLANEOUS	Crosshair Divot Tool	9	9.95	5.19
000010660001	IADG	CAPS, MENS	Flag Cap	9	15.99	7.91
000010670001	12072	MISCELLANEOUS	Logo Poker Chips	275	4.62	0.97
000010680001	ADG4/AS/SM	VISORS, LADIES	Ladies Golf Visor	35	16.99	8.11
000010700001	101098/AS/XS	SHIRTS, LADIES - Alpha	W'S Element	1	38.99	16.00
000010760001	100885/AS/XS	JACKETS, LADIES	W'S Delta	2	34.99	17.00
000010790001	101133/AS/SM	JACKETS, MENS	Paragon	1	38.99	19.00
000010800001	101132/AS/SM	JACKETS, MENS	Horizon	1	38.99	19.00
000010810001	100604/AS/SM	JACKETS, MENS	Ice Pullover	7	44.99	22.00
000010830001	LP2017/WH	SOCKS	Jox Sox Socks	51	7.99	4.28
000010850001	11017	GOLF BALLS	Precept Golf Balls	50	4.99	2.08
000010860001	2017-01/99/SM	SHIRTS, MENS	Asst Antigua Shirts	34	39.95	18.94
000010870001	TEE/SM	TEES	2 3/4 Tees	526	0.92	0.50
000010880001	12815G/GR	BAGS	Green Range Mesh Bag	16	5.95	4.14
000010910001	16-9WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	1	0.00	0.00
000010920001	16-8WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	8	0.00	0.00
000010930001	16-7WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	6	0.00	0.00
000010940001	16-6WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	6	0.00	0.00
000010960001	16-4WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	1	0.00	0.00
000010970001	16-3WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000010990001	16-1WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	1	0.00	0.00
000011000001	16-16WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000011010001	16-15 WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000011020001	16-14 WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000011030001	16-13 WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000011040001	16-12 WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	2	0.00	0.00
000011050001	16-11WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	4	0.00	0.00
000011060001	16-10WOC	PUNCH CARDS, 18 HOLES	18 Holes W/O Cart (10 Rds)	10	0.00	0.00
000011070001	2016-9	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	13	0.00	0.00
000011080001	2016-8	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	3	0.00	0.00
000011090001	2016-7	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	16	0.00	0.00
000011100001	2016-6	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	12	0.00	0.00
000011110001	2016-5	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	19	0.00	0.00
000011120001	2016-4	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	3	0.00	0.00
000011130001	2016-3	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011150001	2016-16	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011160001	2016-15	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011170001	2016-14	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011180001	2016-13	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011190001	2016-12	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011200001	2016-11	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011210001	2016-10	PUNCH CARDS, 18 W CART	18 Hole Punch Card w/cart	25	0.00	0.00
000011250001	727031011	CAPS, MENS	Nike White/ Black	14	20.00	10.00
000011480006	639686-021/GY/AD.	HATS, MENS - Alpha	Nike Hat	6	28.00	14.00
000011520001	027128AD	GOLF CLUBS, PUTTERS	Ping Gold Putter	1	180.00	149.00
000011580007	651997-102/7/A	SHOES, LADIES	Nike Delight	1	86.00	43.00
000011590007	818728-100/10/A	SHOES, MENS	Nike Air Rival 4	1	86.00	48.80
000011850001	727031-657	CAPS, MENS	NIKE CAP RED	3	20.00	10.00
000011910002	2933SMROY/RB/ME	SHIRTS, MENS	Club Stripe Polo	1	36.00	23.00
000011920002	2933SMNVY/NV/ME	SHIRTS, MENS	Club Stripe Polo	3	36.00	23.00
000011940002	2615SREGR/GY/ME	SHIRTS, MENS	Vansport 2 Tone Polo	2	36.00	21.00
000011940003	2615SREGR/GY/LG	SHIRTS, MENS	Vansport 2 Tone Polo	2	36.00	21.00
000011950001	2615NVYCH/NV/SM	SHIRTS, MENS	Vansport 2 Tone Polo	1	36.00	21.00
000011950002	2615NVYCH/NV/ME	SHIRTS, MENS	Vansport 2 Tone Polo	1	36.00	21.00
000011960003	2613NVY/NV/LG	SHIRTS, MENS	Omega Color Blocked Polo	1	36.00	19.75
000012000001	2450NVYGR/GY/SM	SHIRTS, MENS	Pro 2-Color Check Polo	1	36.00	27.00
000012010002	2440SRE/RD/MD	SHIRTS, MENS	Pro Variegated Stripe Polo	1	36.00	27.00
000012170001	477106	MISCELLANEOUS	Sponsor Package Golf Round	41	0.00	0.00
000012390005	2601WHTS/WH/Q	SHIRTS, LADIES - Alpha	Omega Solid Mesh Tech Polo	1	28.00	13.50
000012570001	978014	PUNCH CARDS, 18 W CART	18 Hole W/ Cart Punch Card	23	0.00	0.00
000012590001	976561	PUNCH CARDS, 18 W CART	18 Hole Punch Card	1	0.00	0.00
000012630001	794961	PUNCH CARDS, 18 W CART	9 Hole Punch Card	13	0.00	0.00
000012640001	494130	PUNCH CARDS, 18 W CART	Large Bkts Punch Card	3	0.00	0.00
000012650001	364109	PUNCH CARDS, 18 W CART	9 Hole Punch Card	16	0.00	0.00

Barcode Listing

Tierra del Sol Golf Course

Barcode	Ticket Key	Merchandise Type	Description	Qty	Unit Retail	Unit Cost
000012670001	309670	PUNCH CARDS, 18 W CART	18 Hole Punch Card	10	0.00	0.00
000012680001	167900	PUNCH CARDS, 18 W CART	9 Hole Punch Card	18	0.00	0.00
000012700001	2592545025	TOWELS	Bandana	2	2.00	1.00
000012760002	XFGL160885/PE/SM	SHIRTS, LADIES - Alpha	Faded Glory	1	16.00	7.94
000012790003	M120-L/NV/LG	SHIRTS, MENS	Footjoy Shirt	1	42.50	32.50
000012880005	BGKS6029/WH/XXL	SHIRTS, MENS	Ben Hogan Performance Lines	1	32.00	15.97
000012990006	742710/BK/ADJ	VISORS, LADIES	Nike Visors	1	25.00	13.80
000013030001	BG0402-031/GR	BAGS	NIKE AIR SPORT CARRY III	1	180.00	103.00
000013040001	940037	PUNCH CARDS, 18 W CART	18 Hole Punch w/Cart	1	0.00	0.00
000013070001	415577	PUNCH CARDS, 18 W CART	18 Hole Punch w/Cart	10	0.00	0.00
000013080001	400137	PUNCH CARDS, 18 W CART	18 Hole Punch w/Cart	2	0.00	0.00
000013090001	799651	PUNCH CARDS, 18 W CART	18 Hole Punch Card	1	0.00	0.00
000013110001	794613	PUNCH CARDS, 18 W CART	9 Hole Punch Card	19	0.00	0.00
000013120001	789611	PUNCH CARDS, 18 W CART	9 Hole Punch Card	11	0.00	0.00
000013130001	786135	PUNCH CARDS, 18 W CART	9 Hole Punch Card	2	0.00	0.00
000013140001	465314	PUNCH CARDS, 18 W CART	Large Bkts Punch Card	2	0.00	0.00
000013150001	463196	PUNCH CARDS, 18 W CART	18 Hole W/ Crt Punch Card	8	0.00	0.00
000013170001	431647	PUNCH CARDS, 18 W CART	Large Bkts Punch Card	6	0.00	0.00
000013200001	25486	PUNCH CARDS, 18 W CART	18 Hole Punch w/cart	7	0.00	0.00
000013230001	316464	PUNCH CARDS, 18 W CART	Large Bkts Punch Card	7	0.00	0.00
000013350001	100577-902/BK	BAGS	Antigua Exec. Shoe Bag	3	24.99	10.00
000013370002	AE412414/BK/MD	SHIRTS, MENS	CLMCO LS 3STRIP BK/CLGRE	1	70.00	35.00
000013420001	AE412412/BK/SM	SHIRTS, MENS	CLMCO LS BK/Clgrey	1	70.00	35.00
000013470001	ADRIZFLXWD/AL	UMBRELLAS	Drizzle Sticks	1	19.99	8.70
000013540001	A81269	MISCELLANEOUS	Blistex Lip Balm	16	2.99	1.13
000013690004	726156-100/WH/LG	WINDBREAKERS, LADIES	NIKE SHIELD WIND VEST	1	80.00	40.00
000013690005	726156-100/WH/Q	WINDBREAKERS, LADIES	NIKE SHIELD WIND VEST	2	80.00	40.00
000013720008	725710-100/WH/38	SHORTS, MENS	NIKE MODERN FIT WASHED S	1	80.00	40.00
000013830001	JKM4054	GLASS MUGS	TDS 20 oz. Glass Beer Mug	5	16.99	11.08
000013900002	B8193011/MD/SM	SHIRTS, LADIES - Alpha	CLMLT ADVGEO	1	55.00	35.54
000013980002	AE414111/BL/SM	SHIRTS, LADIES - Alpha	W CLMCH PPLM PO	1	55.00	35.54
000014050001	10814A/SM	SUNGLASSES	Epoch Amber/Smoke Assorted	32	19.95	7.30
000014220003	725518/AL/LG	SHIRTS, MENS	Nike Victory Polo	11	55.00	27.50
000014220004	725518/AL/XL	SHIRTS, MENS	Nike Victory Polo	6	55.00	27.50
000014230002	509167-491/BL/MD	SHIRTS, MENS	Nike Victory Polo	1	50.00	25.00
000014280005	509167-306/GR/XXL	SHIRTS, MENS	Nike Victory Polo	1	50.00	25.00
000014480001	PITCHFIX/AL	CARRY ALLS	Pitch Fix Divot Tool	5	11.99	6.00
000014520001	ZFGLOVEL/WH/SM	GLOVES	ZF Compression Fit Gloves- Lad	31	9.99	4.35
000014600001	66041	MISCELLANEOUS	Morodz Alignment Stix - Orange	1	14.99	6.50
000014690001	T2024S	GOLF BALLS	Titl Pro V1	7	16.00	9.57
000014740001	66047	MISCELLANEOUS	Morodz Alignment Stix - Red	1	14.99	6.50
000014750001	68WS	MISCELLANEOUS	Winn Excel AVS Mid	1	8.99	4.35
000014760001	J8WS	MISCELLANEOUS	Winn Excel AVS Jumbo	1	13.99	7.20
000014770001	M8WS	MISCELLANEOUS	Winn Excel AVS Std.	1	8.99	4.35
000014840001	N1519227	GOLF CLUBS, PUTTERS	13 Ghost TR Sebring 35 in	1	159.99	115.25
000015040001	74091	MISCELLANEOUS	Navika Hat Clip - Canada Flag	3	9.99	0.00
000015060001	74066	MISCELLANEOUS	Navika Hat Clip - Golf Diva	2	9.99	0.00
000015080001	LEMP2/BK	CARRY ALLS	Ditty Bag	1	9.99	5.42
000015110001	74064	MISCELLANEOUS	Navika Hat Clip - Pink Ribbon	2	9.99	0.00
000015120001	74062	MISCELLANEOUS	Navika Hat Clip - Kiss My Putt	1	9.99	0.00
000015280001	T2044S	GOLF BALLS	Titl Pro V1x	6	16.00	9.57
000015450001	15012/AL	CARRY ALLS	Valet Shoe Brush	5	3.99	1.55
000015490001	91163LXL/BK	SOCKS	Force 3 3 pk Socks	1	11.99	5.25
000015510001	87338/WH	CARRY ALLS	Gotcha Measuring Tool	3	6.99	4.00
000015530001	19026/02	CARRY ALLS	Frogger Cleaner Replacement	2	4.99	2.50
000015830001	126032-03/BK/30	BELTS, MENS	Cinch Belt, Black	1	48.00	32.15
000015840001	126033-03/BK/30	BELTS, MENS	Clinch Belt, Black	1	48.00	32.15



Tierra Del Sol Report

Meeting September 12, 2017



By: Roel Garza

REVENUE	
YEAR	TOTAL YEAR
2015-2016	\$ 48,439.07
2016-2017	\$ 53,147.56
	\$ 4,708.49
	↑ 9.72%

**Increase the Revenue

EXPENDITURES	
YEAR	TOTAL YEAR
2015-2016	\$ 77,000.00
2016-2017	\$ 73,453.76
	\$ (3,546.24)
	↓ 4.84%

**Decrease the Expenditures

REVENUE	
YEAR	TOTAL YEAR
2016-2017	\$ 53,147.56
2014-2015	\$ 49,093.94
	\$ (4,053.62)
	↑ 8.25%

**Increase the Revenue

EXPENDITURES	
YEAR	TOTAL YEAR
2014-2015	\$ 89,703.28
2016-2017	\$ 73,453.76
	\$ (16,249.52)
	↓ 22.12%

**Decrease the Expenditures

REVENUE	
YEAR	TOTAL YEAR
2016-2017	\$ 53,147.56
2013-2014	\$ 41,543.22
	\$ (11,604.34)
	↑ 27.93%

**Revenue Increase

EXPENDITURES	
YEAR	TOTAL YEAR
2013-2014	\$ 84,380.18
2016-2017	\$ 73,453.76
	\$ (10,926.42)
	↓ 14.87%

**Expenditures decrease